







# **About the Report**

# Adoption and Statement of Adherence with the International Integrated Reporting Framework

In the course of its operations, a commercial organization receives various inputs and converts them into value for itself and its stakeholders. This value creation can be over different time frames; short, medium and long term. An integrated report describes this value creation process concisely including the business model, strategies, governance, processes, risks and opportunities.

MCB, being one of the largest Commercial Banks in the country, plays a vital role in the economy through its presence at the grassroot level with a sprawling network of branches and a wide customer base. The Bank has a socio-economic impact that extends far beyond its bottom line; making it imperative for the Bank to reassure its stakeholders that all public interest stands adequately safeguarded.

Adoption of International Integrated Reporting (IR) Framework depends on the individual circumstances of an entity. The Bank has adopted the IR Framework to give an overview of Bank's philosophy and to explain the connection between its financial and non-financial information; which would enhance user's understanding as to how the Bank is continuously adopting to improve its performance keeping in view various stakeholder interests.

IR framework is still considered to be a practice in its early stages. We will continue to improve the information produced to make it even easier to understand while taking into account valuable opinions of stakeholders reading this report.

#### **Report Structure**

This integrated annual report for 2023 offers an exhaustive but concise account of MCB's performance, operations and strategy; as far as it is prudent to disclose such information. The report paints a clear, complete picture of the Bank's journey over the year as it created value against trends that shaped its operating environment.

This comprehensive integrated annual report is available online in PDF version.

#### **Reporting Principles & Frameworks**

The Bank endeavors to align with the best reporting practices and is guided by the principles and requirements contained in a diverse set of frameworks in addition to the IR Framework.

Following corporate reporting and regulatory frameworks and guides, among others, are considered when preparing this integrated report:



Banking Companies Ordinance, 1962



Companies Act, 2017 Listed Companies (Code of Corporate Governance) Regulations, 2019



International Financial Reporting Standards (IFRS)



International Integrated Reporting Framework



United Nations (UN) Sustainable Development Goals (SDG's)



GRI Sustainability Reporting Standards

### **Reporting Boundaries & Scope**

#### **Integrated Reporting Boundary**

#### Scope

The boundary for integrated reporting – both financial and non-financial information covers the activities and progress of the Bank on a standalone basis.

- Organizational Overview
- Performance, Position & Outlook
- External Environment, Strategy & Resource Allocation
- Risk Management & Governance
- Sustainability & Corporate Social Responsibility
- · Stakeholders Relationship & Engagement

#### **Financial Reporting Boundary**

#### Scope

The boundary for financial reporting in this report extends to cover MCB, referred to as "the Bank", and its subsidiaries, which, together with the Bank are collectively referred to as the "Group".



Associates

Euronet Pakistan (Private) Limited

MCB Investment Management Limited

Consolidated Financial Statements

#### **Reporting Period**

This report is produced and published annually, covering the year January 01, 2023 to December 31, 2023 and is consistent with our usual annual reporting cycle for financial and integrated reporting.

Material events, if any, after this date and up to the board approval date of February 06, 2024 have also been included. The most recent previous report was dated December 31, 2022.

#### **External Assurance**

Independent External Auditors, Messrs. A.F. Ferguson & Co have assured the MCB Bank Financial Statements. As required by the regulators, these Auditors are rotated every five years to ensure their independence and objectivity.

#### **Our Process**

The Bank applies the principle of materiality in assessing what information should be included in its integrated report. This report therefore focuses particularly on those issues, opportunities and challenges that impact materially on MCB and its ability to be a sustainable business that consistently delivers value to shareholders and key stakeholders.

Identifying our potential material matters is a bank wide responsibility and requires input from all business units and divisions and an assessment of the risks and opportunities in our operating environment.



#### **How to Navigate the Report**

We have used the icons below to aid navigation and cross-referencing across the report.

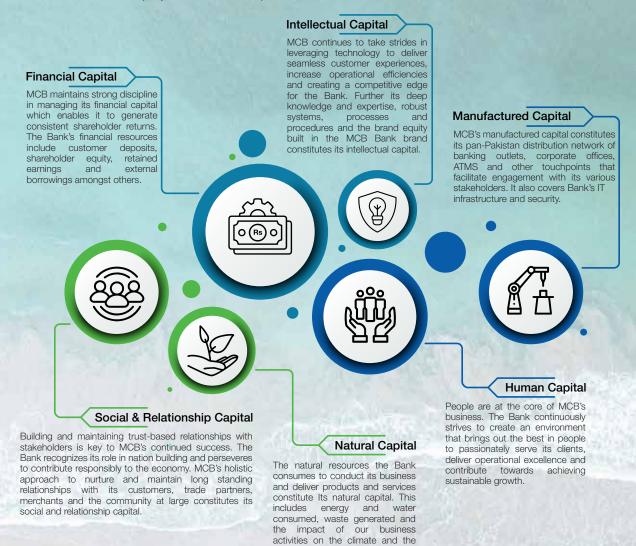
#### **Our Stakeholders**

Our stakeholders provide us with the resources and capital we need to achieve our strategy and purpose, and create shared value. Our stakeholders are the individuals, groups and organizations that materially affect or could be materially affected by our business activities, products, services and performance.



#### **Our CAPITALS**

Our relevance as a bank today and in the future and our ability to create long-term value are interrelated and fundamentally dependent on the forms of capital available to us (inputs), how we use them (value-adding activities), our impact on them and the value we deliver (outputs and outcomes).



environment.

#### CONTACT

For further clarification and feedback on this report, please contact vide email <a href="mailto:investor.relations@mcb.com.pk">investor.relations@mcb.com.pk</a>

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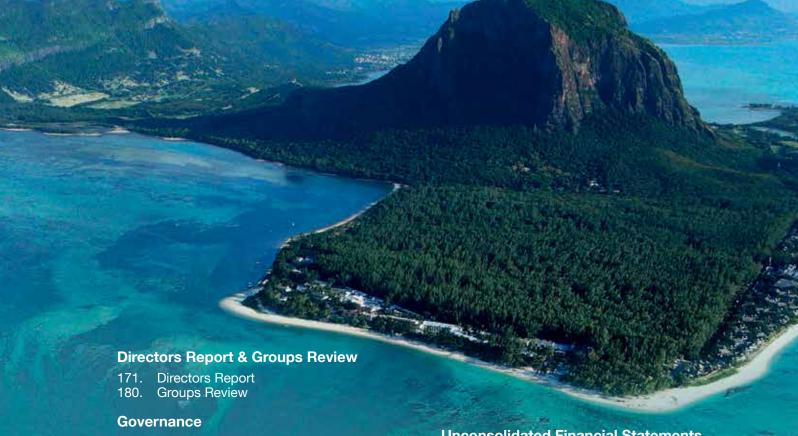
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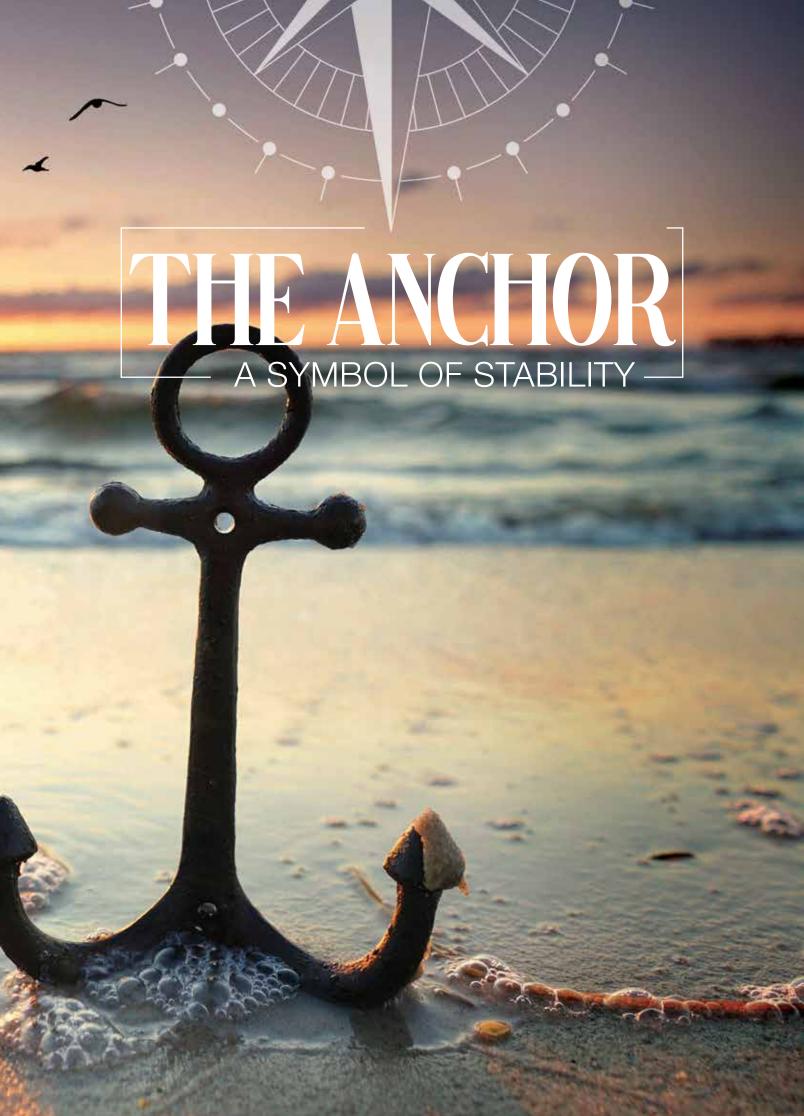
# STRATEGIC OBJECTIVES



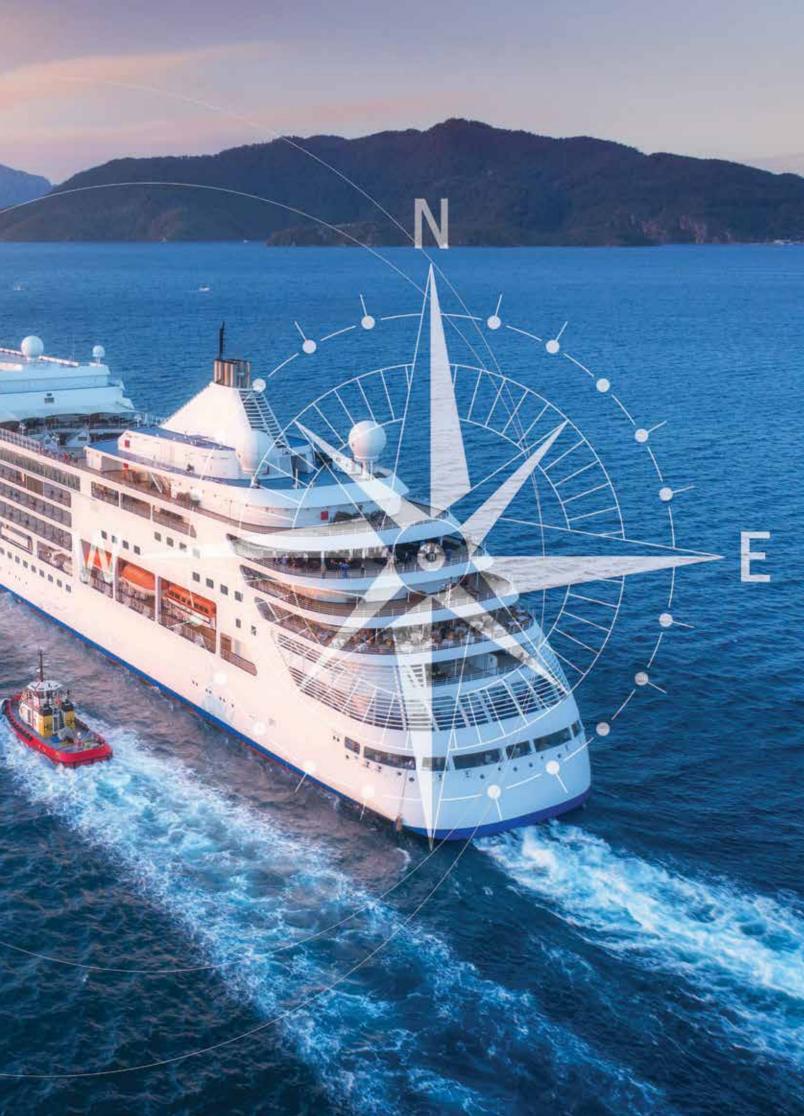
- Delivering remarkable returns to stakeholders, sustainable performance, exceeding market and shareholder expectations.
- Providing value added services through operational expansion, geography and upgraded systems.
- Building a corporate culture of equality, trust and team spirit as we remain dedicated to being a socially responsible organization.









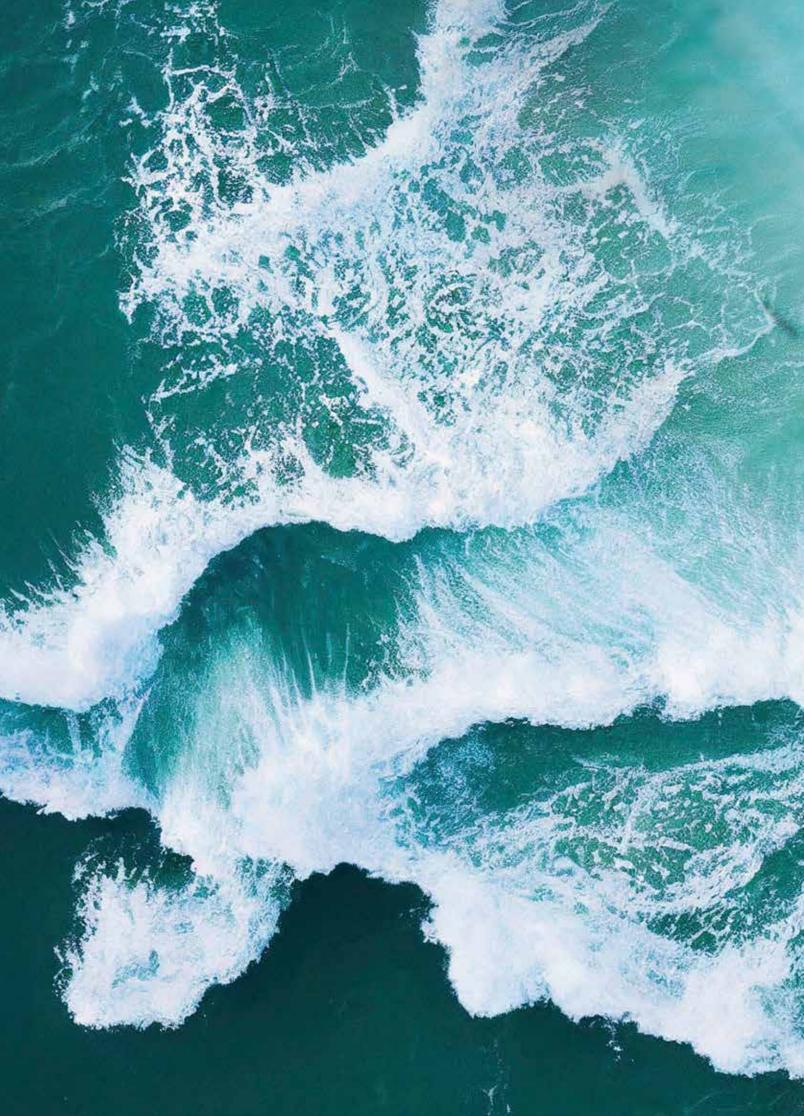




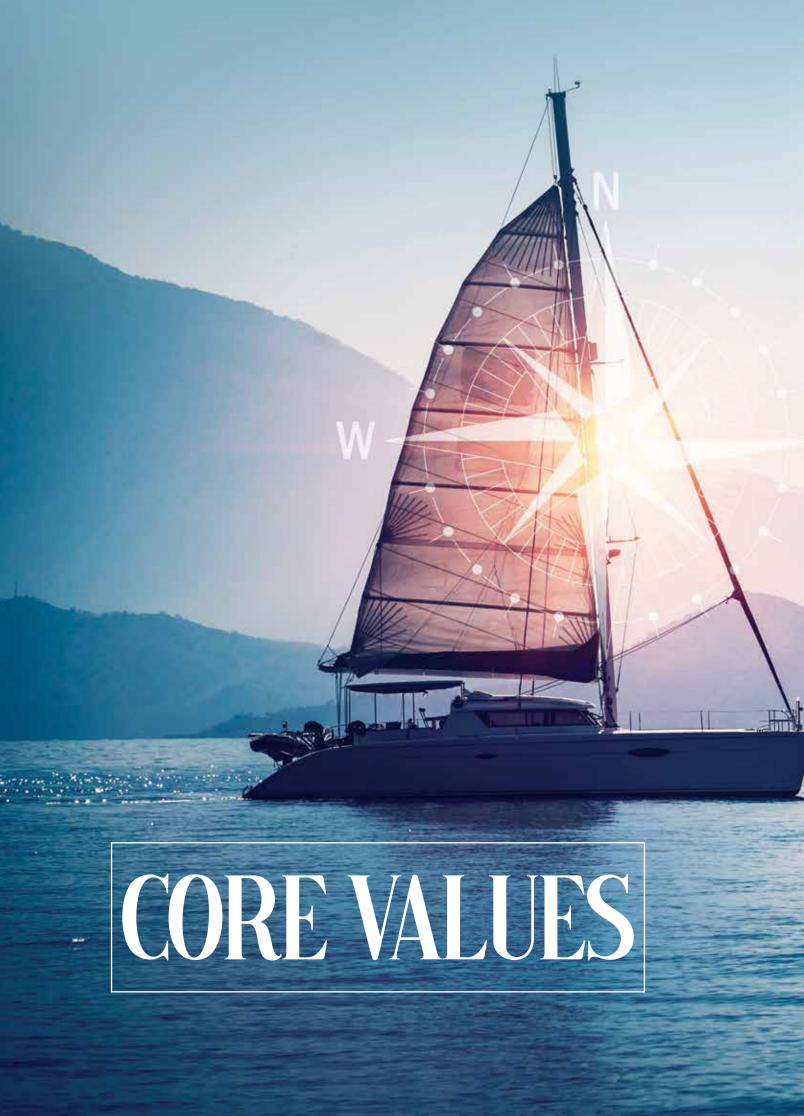












#### Integrity

We are the trustees of public funds and serve our community with integrity. We believe in being the best at always doing the right thing. We deliver on our responsibilities and commitments to our customers as well as our colleagues.

#### Innovation

We encourage and reward people who challenge the status quo and think beyond the boundaries of the conventional. Our teams work together for the smooth and efficient implementation of ideas and initiatives.

#### Excellence

We take personal responsibility for our role as leaders in the pursuit of excellence. We are a performance driven, result oriented organization where merit is the only criterion for reward.

#### **Customer Centricity**

Our customers are at the heart of everything we do. We thrive on the challenge of understanding their needs and aspirations, both realized and unrealized. We make every effort to exceed customer expectations through superior services and solutions.

#### Respect

We respect our customers' values, beliefs, culture and history. We value the equality of gender and diversity of experience and education that our employees bring with them. We create an environment where each individual is enabled to succeed.



# SAILING TO SUCCESS Awards 2023



# Pakistan Remittance Initiative (PRI) Awards

Leading Remmitance Mobilizing Bank of Pakistan for 2023



# The Asset Islamic Finance Awards



# The Asset Sustainable Infrastructure Awards



Best Corporate Bank of Pakistan



#### **ICAP** and **ICMAP** -Best Corporate Report Award 2022 Runner up (Banking Sector)



#### **SAFA Awards**

Bronze Award - Best Presented Annual Report 2022 Private Sector Banks



#### Pakistan Stock Exchange







#### 2022

#### International Finance Awards

Asiamoney Best Bank Awards

• Best Corporate Bank - Pakistan

- ICAP and ICMAP

   Best Corporate Report Award 2021 Joint Winner (Banking

#### Pakistan Stock Exchange

#### 2021

# Asset AAA Sustainable Capital Markets Country & Regional Awards

#### Finance Asia's Country Awards

#### **ICAP and ICMAP**

#### **SAFA Awards**

Joint 2<sup>nd</sup> Runner up Best Presented Annual Report 2020

#### 2020

#### **ABF Corporate & Investment Banking Awards**

#### Asset AAA Infrastructure Awards

• Telecom Deal of the Year in Pakistan

#### Asset AAA Islamic Finance Awards

SAFA Awards
• Joint 1st Runner up Best Presented Annual Accounts 2019 - Banking Sector

Pakistan Stock ExchangeTop 25 Companies Award for 2019

#### 2019

#### Asset Triple A Infrastructure Awards

# Asian Banking & Finance Corporate & Investment Banking

#### Asiamonev

ICAP and ICMAP

• Best Corporate Report Award 2018 - Winner (Banking Sector)

#### **SAFA Awards**

#### Pakistan Stock Exchange

#### 2018

# Asset Triple A Islamic Finance Awards Best Islamic Loan Adviser, Pakistan

#### Asset Triple A Infrastructure Awards

- Oil and Gas Deal of the Year, Pakistan

# Asiamoney Best Bank Awards • Best Domestic Bank

# FinanceAsia Country Awards for Achievement Best Bank in Pakistan

#### **ICAP & ICMAP**

Best Corporate Report Award 2017 - Winner (Banking Sector)







## **MCB Liability Products**

MCB Bank offers a wide range of products and services, hence providing convenience to its customers through its vast branch network of 1,400+ locations across the country & through digital mediums. The Bank's product suite caters to all types of customer segments' banking needs ranging from individuals to corporate entities.

Liability Products are offered both in local & foreign currency and are available in current & savings variants, exclusively designed to provide valued customers with transactional accessibility and flexibility for their financial needs. Furthermore, MCB Bank's Term Deposits are offered in attractive short / medium / long term investment options with convenience and security along with auto rollover and renewal facility.

In order to meet the needs of MCB Bank's diverse clientele, the Bank is offering a comprehensive range of products & services perfectly suited for each segment's needs.

#### **MCB One Current Account**

A unique multi-tiered current account that caters to the diverse banking needs of all types of customers. It provides a holistic financial solution with affordability and flexibility, while empowering the customers to manage all their banking needs through a wide range of free banking services based on maintaining the required average monthly balance. This has become one of our most iconic products and is making significant contributions to our current deposit growth. This account can be conveniently opened digitally via MCB e-account portal.



#### **MCB Smart Business Account**

A business current account variant offering free services & transaction facilities without any balance maintenance requirement that is making the account more competitive and rewarding. The account is targeted towards individuals (having proof of their own business) & entities in a more segmented and focused manner.

#### **MCB FunClub Account**

MCB FunClub Account aims to help children and teens to learn the basics of financial responsibility and also develop saving habits at an early age. Exclusive features/ benefits are embedded in MCB FunClub account which makes our product more lucrative. This account can be conveniently opened digitally via MCB e-account portal.



#### **MCB Works**

MCB Works invites you to experience a superior employee banking proposition with the convenience of multiple MCB Works account variants. MCB Works – an account for the salaried segment, which is convenient for employers and beneficial for employees combined with an efficient and hassle-free digital onboarding experience. The account offers a wide range of services that includes special offers on Consumer Finance products, Free Debit Cards, and Free Online Banking among many other benefits, because at MCB we believe that your employees deserve the best.

#### **MCB Young Account**

An exclusively designed product that aims to provide financial freedom to the young segment aged between 18 to 30 years. The timely on-boarding of youngsters will facilitate in developing long term relationships and MCB Bank will remain a preferred banking partner in their professional career. Exclusive features/ benefits are embedded within MCB Young account products and the account can be conveniently opened digitally via MCB e-account portal.

#### **MCB** Ladies Account

Over the years, MCB Ladies Account successfully facilitated females in catering to their financial requirements. MCB Bank being one of the largest financial services providers in the country is geared towards reducing the gap and enriching gender equilibrium in its customer mix. To exclusively cater to female segment, MCB Ladies Account is available in Current & Savings variants. Exclusive features/ benefits are embedded in MCB Ladies Accounts along with the provision of digital account opening via MCB e-account portal.



#### **MCB Senior Citizens Account**

MCB Bank believes in giving its customers happiness and convenience. MCB Senior Citizens Account comes in both Current and Savings variants and aims to provide exclusive privileges in order for our elderly customers to take care of their financial needs with ease, while providing discounts on a wide array of services. This account can be conveniently opened digitally via MCB e-account portal.

#### **MCB Pensioners Account**

This account is designed specially to cater to the financial needs of pensioners or their beneficiaries in compliance with regulatory requirement for their monthly pension. Attractive discounts on numerous services can be availed through the MCB Pensioners Account. This account can be conveniently opened digitally via MCB e-account portal.

#### MCB Asaan Account

A Current Deposit Account with simplified account opening requirements is designed to extend benefits of financial services to unbanked segments of society. This account aims to improve economic growth of potential customers under the financial inclusion initiative of State Bank of Pakistan.

#### MCB 365 Savings Gold Account

This account enables customers to enjoy attractive returns on their deposits on a monthly basis. Special saving rates are offered to entities / institutions / corporates on maintaining large deposits intermittently. This account can be conveniently opened digitally via MCB e-account portal.

#### **MCB Burgraftaar Remittance Account**

This is a promising product to serve home remittance consumers with security, convenience, and accessibility. Remitters from various countries are provided access to multiple money exchange companies from where they can remit directly in a MCB Burgraftaar Remittance Account instantly. The account offers free debit card and insurance coverage to both the remitter & beneficiary and can be conveniently opened digitally via MCB e-account portal.



#### **MCB** Asaan Remittance Account

This is another initiative by the SBP under the financial inclusion program to provide secure home remittance inflows. The account is available in the Current variant only and is targeted towards unbanked/under-banked remittance beneficiaries of Pakistan, with simplified account opening requirements. This account not only increases the Bank's product portfolio but also fulfills its fiduciary responsibility of documenting the economy and inculcating a saving habit in its customers.

#### **MCB E-Statements**

MCB Bank's E-Statement initiative adds an additional layer of convenience for our digital savvy customers. This service is free for all customers upon enrollment and provides easier access to banking information when needed without visiting the branch. This service also augments Bank efforts to reduce use of paper and facilitate Green Banking guidelines issued by SBP.



## **Roshan Digital Account**

#### **MCB Digital Account opening for Resident Pakistanis**

In line with Bank's core strategy and in compliance with State Bank of Pakistan's digital onboarding framework, the bank offers a digital account opening solution (eAccount Portal) for Resident Pakistani individuals to enhance access to digital financial services. By following a few simple steps on the Digital portal, potential customers can submit an account opening application. Through this service, the bank offers a wide range of existing segment-based products alongside of introducing digital liability products (MCB Asaan Digital, MCB Asaan Digital remittance and MCB Freelancer Digital Account).

Roshan Digital Account (RDA) is a flagship initiative of State Bank of Pakistan. It is a tailor-made digital financial solution, designed to facilitate Non-Resident Pakistanis (NRPs) and Resident Pakistanis (with declared foreign assets). The account provides innovative banking services in Pakistan including but not limited to digital payments, savings investments (Naya Pakistan Certificates, Equity & Real Estate Investment and Pension Plan) and donations (Roshan Samaaji Khidmat & Roshan Qurbani). MCB Bank is offering both current and savings variants to its customers. For the first time in Pakistan, NRPs are being provided the opportunity to remotely open an account through a digital process without the need to visit a bank/ branch in-person. Enhancement in RDA proposition is a continuous objective of the regulator and MCB Bank. Introduction of Roshan Apni Car and Roshan Apna Ghar initiatives have empowered Resident Pakistanis to fulfill their dreams. MCB Bank, alongside of the framework, is offering most of the products and services free to its RDA customers which makes our proposition more lucrative.



#### MCB Roshan Digital Current Account (PKR and FCY)

A digital current account available in local and foreign currency with benefits such as digital account opening, investment opportunities in Naya Pakistan Certificates and Pakistan Stock Market. It is designed to facilitate Non-Resident Pakistanis in their plans for investment in Pakistan based Savings Schemes.

#### MCB Roshan Digital Resident Current Account (FCY)

An account available in FCY with benefits such as investment opportunities in Naya Pakistan Certificates. It is designed to facilitate Resident Pakistanis with declared foreign assets in their plans for investment in Pakistan based Savings Schemes.

#### MCB Roshan Digital Savings Account (PKR and FCY)

A profit bearing digital savings account available in local and foreign currency with benefits such as digital account opening, investment opportunities in Naya Pakistan Certificates and Pakistan Stock Market. It is designed to facilitate Non-Resident Pakistanis in their plans for investment in Pakistan based Savings Schemes.

#### MCB Roshan Digital Resident Savings Account (FCY)

A profit bearing account available in FCY with benefits such as investment opportunities in Naya Pakistan Certificates. It is designed to facilitate Resident Pakistanis with declared foreign assets in their plans for investment in Pakistan based Savings Schemes. In addition, MCB Bank also offers the following liability products:

MCB Current Account	MCB Profit & Loss Account	MCB Flexi Deposit Account
MCB Business Account	MCB 365 Savings Account	MCB Mahana Profit Account
MCB Basic Banking Account	MCB Smart Savings Account	MCB Higher Mahana Profit Account
MCB Current Life Account	MCB Savings XTRA Account	MCB Special Foreign Currenc Account
Asaan Digital Account	MCB Savings Maximizer Account	
Asaan Digital Remittance Account	Asaan Digital Account	
Freelancer Digital Account	Asaan Digital Remittance Account	
MCB New Foreign Currency Account	Freelancer Digital Account	

#### **MCB Agri Financing Products**

The Agri. financing products cover requirements of both production and development needs of farm & non-farm activities. The farmers may need long term finance to undertake development projects or there may be working capital requirements. Long term financing needs are met through Term Finance whereas working capital requirements are met by production finance.

#### **Shadabi Plan**

Covers agriculture loan products for the production requirements of farm & non-farm activities of the farming community. Financing products extended under this category are Agriculture Running Finance-Revolving (ARF-R), Agriculture Production Finance (APF) and Agriculture Production Finance-Growers (APF-G). All working capital needs of non-farm are also covered under Shadabi Plan through APF/ARF.

#### Khushali Plan

Agri Development Finance (ADF) caters to the credit needs of farmers, generally long term, pertaining to the development projects related to both farm & non-farm sectors.

Under Khushali Plan, different products are offered to cater to sector specific credit needs. The products offered are ADF (Tractor Finance), ADF (Aabiari Finance), ADF (Dairy & Meat finance), ADF (Murghbani Finance), ADF (Baghbani Finance), ADF (Mahigeri Finance) and ADF (Zari Technology Finance).

The amount of finance sanctioned depends upon the genuine credit requirement of the farmer and collateral. Non-farm credit (poultry, dairy including value chains, fisheries, & others) and financing for land leveling/development, heavy equipment, agriculture machinery, vehicles/transport for Agriculture purpose are covered under this plan.

#### **High Efficiency Irrigation System (HEIS)**

The Financing Product for "High Efficiency Irrigation System (HEIS)" facilitates farmers in availing the subsidy provided under the provincial government schemes aimed at conservation of water and avoiding wastage of the precious resource. Drip and sprinkler irrigation systems are referred to as High Efficiency Irrigation Systems, (HEIS) which enable timely application of water and other inputs i.e. fertilizers, nutrients etc. as per plant requirements at various stages of growth. The HEISs are versatile in their applicability and provide complete control in irrigation operations. HEISs can be practiced on a variety of soil conditions e.g. uneven topography, odd field configurations, rolling sandy areas, etc. and are best suited for variety of crops such as orchards, vegetables, cotton, maize, sugarcane, wheat, fodder, gram etc.

Governments of Punjab and Sindh are subsidizing these high efficiency irrigation systems to farmers by contributing 60% of the total project cost and remaining 40% cost sharing by the farmers. Under HEIS Financing, MCB will provide financing to the extent of 80% of farmer's share towards installation of HEIS. The purpose of HEIS financing scheme is to facilitate farmers in adoption of high efficiency irrigation system, which in turn would help them in efficient utilization of water & other resources to improve per acre yield. The solar/renewable energy requirements of farmers for agriculture purposes are also fully supported.

There may be other development projects proposed by the farmers falling within the ambit of agriculture financing. MCB Bank is fully committed to meet all type of genuine credit needs of the farmers as a strong financial institution, concerned for and aligned with, the national cause of supporting Agriculture Sector of Pakistan.

#### **Electronic Warehouse Receipt Financing (EWRF)**

EWRF is a product developed by MCB Agriculture Credit Division in line with SBP/SECP guidelines and approved by the management. EWRF is a collateralized commodity transaction where the commodity itself provides security for the loan. In other words, as opposed to traditional modes of agricultural financing, EWRF allows the use of the crop produce as loan security instead of land/property.

The purpose of financing against e-Warehouse Receipt is to protect the farmers from the compulsion to sell the produce immediately after harvest during adverse market conditions of lowest prices due to abundant supply. The target market consists of farmers / Farmer cum traders / traders. The product has been tested and used to extend credit to farmers of maize and rice in select areas through the system of accredited warehouses managed by Collateral Management Company in line with Collateral Management Regulations 2019 notified by SECP.

#### **Prime Minister's Youth Business & Agriculture Loan Scheme (formerly PMKJYES)**

In order to provide self-employment opportunities to unemployed youth and to enable them to avail affordable financing from banks for establishing new business or strengthening their existing business, Government of Pakistan launched Prime Minister's Kamyab Jawan Lending Program across the country. MCB is also offering different agricultural products under this scheme. Mainly, Tractor Finance (ADF-Tractor-Kamyab Jawan) is being offered for purchase of tractors for farm mechanization. Other financing products under this scheme are ADF-Dairy-Kamyab Jawan and ADF-General-Kamyab Jawan. Short to Long Term Loan for Purchase of Dairy Animals, purchase of farm machinery & equipment, etc. is being financed under ADF-General-Kamyab Jawan where cash flows meet the repayment requirement of debt on quarterly & monthly basis as admissible under PM-KJYES.

Government of Pakistan has approved revisions in the key features of PMKJ-YES with a view to make it more purposeful and beneficial for small businesses and agriculture. Moreover, the scheme has been renamed as Prime Minister's Youth Business & Agriculture Loan Scheme (PMYB&ALS). MCB is fully committed to provide financing facilities under the revised features of the scheme in the best interest of the farming community and to achieve the national objective of food security.

#### Markup Subsidy and Risk Sharing Scheme for Farm Mechanization (MSRSSFM)

Government of Pakistan introduced "Markup subsidy and Risk Sharing Scheme for Farm Mechanization under the Prime Minister Kissan Package- 2022". As per features of the scheme, the cost of markup subsidy and risk sharing will be borne by the Government. The scheme is very attractive for farmers to acquire much needed farm equipment such as tractors, threshers, planters, harvesters, Mobile Grain Dryers and solar tube wells. MCB has extended credit to a large number of farmers under the scheme.

#### Digital Access to record of Punjab Land Record Authority (PLRA)

MCB Bank has signed a Service Level Agreement with Punjab Land Record Authority (PLRA) to provide online access to data for a defined scope of services under the SLA. Digital access is aimed at enabling the fast track provision of documents/information related to land record of farmers for quick decision making and sanctioning of financing facilities. The scope of services covers issuance of Fard, charge creation, and redemption. The branches are being equipped with necessary infrastructure/equipment in a phased manner for availability of online access to PLRA records. The initiative has been implemented and 100 Agri lending branches have started providing services to farmers with PLRA Access to data. As a result of this initiative, the dream of a strong digitalized platform for dedicated support to famers of Punjab Province for quick access to banking facilities is close to realization. MCB Bank is one of the leading banks which have started offering services to the farmers under the digitalized access to PLRA record.

#### MCB-Signed MOU with Millat Tractors & Al-Ghazi Tractors

In order to jointly facilitate the farming community for providing finance facility for purchase of Millat & Al-Ghazi tractors & implements, MCB has signed MOU with Millat & Al-Ghazi Tractors Limited. Under this MOU Bank will provide fast track finance facility to Millat & Al-Ghazi tractor's clients. Both tractor manufacturers (Millat & AGTL) will provide fast track delivery for MCB booked Tractors. Moreover, promotional activities will be undertaken jointly as per mutual understanding.

#### **MCB Agri Fleet4U**

Agri-Fleet4U is available to individuals and Small Enterprise (SE)/Medium Enterprise (MEI/Corporate-Commercial entities involved in agricultural business activities falling under the definition of Agriculture business as per Bank/SBP criteria for purchase of all types of commercial vehicles (e. g. Pickups, Mini Trucks, loader vehicles, Vans etc.) to fulfill their business/transportation needs.

# **MCB Consumer Lending Products**

MCB Consumer Banking offers a full suite of consumer lending products to its valued customers. The Bank's current product portfolio consists of credit cards, auto loans, Fleet4U, home loans, personal loans, secured personal loans, unsecured overdraft facility and student personal loan (for LUMS MBA and M.PHIL ELM students), Roshan Apni Car and Roshan Apna Ghar financing. At MCB Bank, the ideology behind our innovative Consumer financing products focuses on meeting three of our client's objectives simultaneously, i.e. affordability, convenience and lifestyle. MCB Consumer Finance products enhance the overall life experience of our customers. MCB Bank works to collaborate with targeted brands and organizations to ensure that we provide premium value added services to our clients. MCB Consumer Banking is ably assisted by strong back office support which includes Operations, Service Quality, Internal Audit, Compliance and a Legal Team that work together to ensure that the Bank operates efficiently and in the best interest of its customers under the regulatory framework.

#### MCB Car4U

The Bank's Auto financing product, MCB Car4U, provides a one-stop financing solution to help our customers obtain the automobile of their dreams. Customers are free to choose between used and new vehicles, manufactured locally on flexible tenors. MCB Car4U also allows customers to finance up to three cars simultaneously from MCB Bank in line with their unique needs and requirements. Both finance and lease variants are offered under Car4U financing. MCB Car4U offers auto loans to customers in 1,400+ of our branches across 85 cities. Both self-employed and salaried customers can apply for a MCB Car4U Loan with ease. The Bank offers a competitive markup rate to all customers and also offers a discounted markup rate to its existing Branch Customers. Over the years, the Bank has formed a strong network of auto-

dealers, engaged in sale of both new/used cars enabling us to facilitate our customers evolving needs. MCB Bank values its credible and expansive dealer network as one of the key pillars of its success in the auto finance business.

#### **MCB Fleet4U**

MCB Fleet4U provides financing solutions to help SE, ME, corporate and commercial entities on a limit sharing basis under the umbrella of consumer lending. Customers have an option of leasing local private vehicles, imported vehicles (new & used) (SUV), MPVs, commercial vehicles & light commercial vehicles.



#### **MCB Home Loan**

Owning a home is a dream for many. At MCB Bank, we aim to help our customers fulfill this lifelong ambition and turn their dream into reality. MCB Home Loans provides financing solutions for the purchase of a home as well as for plots and construction thereon. Customers also have an opportunity to transfer their existing loan from any other bank to MCB Bank through a balance transfer facility. MCB Home Loan product is now available across country through a network of our 1,400 branches supported by a team of skilled home finance specialists placed at multiple locations in the country.



#### MCB Credit Cards

MCB Credit Cards are secured with Chip & PIN & contactless functionality and carry world class features that provide transactional & payment convenience to our customers across the globe. The card offers a tantalizing mix of luxurious shopping, dining, lifestyle and travelling discounts and deals, which will undoubtedly be a treat for our customers. Moreover, online purchases through MCB Credit Cards are now more secure with 3D Secure protocol. The instant SMS and E-Alert facility enables our customers to monitor their credit card transactions and be alert of potential misuse of their

Credit Card. The cards are available in three different variants i.e. Classic, Gold and Platinum that cater to the diverse needs of our distinguished customers. MCB Credit Cardholders can activate and generate their Credit Card PINs via IVR Self Service and MCB Live, 24/7 Besides transactional convenience, these cards also offer payment flexibility / financial convenience to the customer via MCB Live for payments of Utility bills, Telcos and other Bank Credit Card payments via 1BILL and MCB Live. In addition to 0% service fee on Installment Plans offered from time to time, the MCB Credit Card also offers transfer of balances on a lower rate and also caters the request for a Banker's Cheque in the customer's own name or direct credit facility in their own MCB account & accounts in other Banks.



Credit Card Bill payments are made more convenient for customers, who can now make their Credit Card bill payments through MCB Live, Cash, MCB Cheque, Cheques of other Banks, over the MCB Branch counters and MCB Contact Center. They can also make payments through MCB Bank and other Bank's Digital Banking & ATM services.

#### **MCB** Personal Loan

MCB Personal Loan is a fast, affordable and easy option to meet our customers' immediate financing needs. This is an unsecured product and does not require any security. This product is only available to salaried customers.

#### **Student Personal Loan**

Unsecured financing is offered to students undertaking MBA/EMBA & M.Phil. program at LUMS, Lahore, for partial payment of fee directly to LUMS. Maximum financing of PKR 1.000M is allowed at 6 months Kibor.

#### MCB CashYourWheels

MCB CashYourWheels provides customers with an option to avail a personal loan facility against their owned car. The car remains in the use of the customer and at the same time, customer enjoys lower markup to fulfill his/her short term needs.



#### **Roshan Digital Account - Value Added Services**

Roshan Apni Car and Roshan Apna Ghar products are available in line with the directives of State Bank of Pakistan to offer value added lending facilities to Roshan Digital Account holders with the ambition to provide non-resident Pakistanis more avenues of lending and investment in Pakistan. Through Roshan Apni Car product, vehicle financing facility has been offered on lien and non-lien basis on reduced markup rates (fixed & floating) and attractive comprehensive insurance rates. However, Roshan Apna Ghar facility is being offered to non-resident Pakistanis to purchase their own home in Pakistan. This facility is currently available under standard home loan product only on lien and non-lien basis. Roshan Apna Ghar loan is being offered at very competitive/reduced markup rates.

# MCB Digital Banking Products and Services

Step into a seamless banking experience with MCB's convenient and easy to use Digital Banking services, crafted to simplify the way customers engage with their finances. To live up to Bank's vision on, "partnering with our customers for a more prosperous and secure future," we introduced a comprehensive array of digital solutions that not only elevate customer experience but also anticipate and fulfill their evolving needs. Our mission is to seamlessly blend innovation, simpler, faster and better service with security, making customers financial journey a remarkably smooth and future-ready.

#### MCB Live - Mobile & Digital Banking Platform

MCB Live is a cutting-edge Omni-channel digital banking suite of services. Enriched with advanced mobile and online banking features, MCB Live empowers customers to engage in smooth financial transactions. With an outstanding fusion of convenience and security, MCB Live transcends traditional banking paradigm, allowing users to effortlessly transfer funds, conduct balance inquiries, check mini-statements, procure top-ups, pay utility bills, and beyond, all at their leisure.

MCB Live launched an array of financial lifestyle features, including MCB Funds investments, travel, health, and fife insurances. In a synergistic alliance with BookMe, MCB Live seamlessly integrated this service into its digital channel, ensuring unparalleled reservation convenience for our customers.

MCB Live boasted industry leading security protocols, reducing fraud to the brink of extinction, thus proving its commitment to safeguarding the financial sanctity of its users. Additionally, MCB Live streamlined the process of updating expired CNICs and expediting the issuance of debit cards through its digital channel, thereby making overall user experience more convenient and pleasant.

MCB aims to continue bringing banking services to our customers' palms, especially digitalizing branch services in the near future. Simultaneously implementing security guidelines provided by the State Bank of Pakistan.



#### Raast – Digital Micro Payment Gateway

MCB Bank has been on the forefront of developing and implementing key use cases that not just help in digitalizing the bank's processes and transaction but also be one of a national cause of payments digitalization. MCB implemented the Raast Person to person (P2P) transfer services during 2023 and is also part of the first few banks part of Raast P2M (person to merchant payments) project. MCB as a bank is enabling P2M payments through scanning of QRs, transfer on IBANs and Raast IDs along with also enabling the existing merchants to accept payments using Raast P2M rails.



#### **Branchless Banking**

MCB Lite - Branchless Banking Wallet allows customers to open an account with minimum formalities and handle their financial transactions in an efficient manner. During 2023, MCB team worked with corporates to provide them a simple and easy corporate salary solution using branchless banking wallets. MCB Lite is all set to explore new avenues while embracing the Digital Revolution in the banking arena.



#### **MCB Debit Cards**

MCB has consistently been the market leader in introducing diverse payment schemes, offering customers the unparalleled choice between international payment schemes (VISA and Mastercard) and local payment scheme (PayPak).

In order to provide frictionless and world class service to its customers, the Bank enabled ecommerce activation on its international payment schemes i.e. VISA, enabling a record increase in eCommerce spend active users in FY 2023.

MCB Bank announces winning the highest 'cards in force' award by two payment schemes, VISA and PayPak. To sustain our momentum as well as serve markets segment by segment, MCB is expanding its VISA portfolio by adding VISA Infinite and VISA Signature brands. This



milestone positions MCB among elite banks providing premium services to its high-net-worth clientele. Also being introduced is an exclusive to women segment card, offering targeted discounts and offers. 2023 also saw introduction of Fun Club & Senior Citizens debit cards, recognizing their significant role in revitalizing Pakistan's economy.

The Bank offers a rich value proposition to its cardholders offering exciting discounts on lifestyle products and round-the-clock services by enabling 1,450+ ATMs and POS networks across the country. In partnership with Peekaboo MCB Bank Ltd introduced a new and improved customer experience by transforming the discounts by enabling the customers to select special offers and alliances according to category, country, city, discount percentage, nearby GPS coordinated discounts.

#### **Automated Teller Machines (ATMs)**

The Bank expanded and improved its ATM network, one of the largest in the country, with over 1450 ATMs in more than 500 cities. Additionally, the bank enhanced customer service by upgrading over 1,000 ATMs with new, advanced machines. It also added over 2,000 payment options, including utility, donation, travel, lifestyle, property, education, asset management, health, insurance P2G, and B2B, to its network.

### MCB Payment Solutions Merchant POS



Expanding its payment systems presence in the market, MCB Bank has deployed over 6,300 POS terminals at various locations across the country having certifications for three different POS terminal models with five enabled payment schemes. Our Payment Solutions introduced Raast Person to Merchant (P2M) QR acquiring, onboarding select merchants during the pilot phase of this project that aims to expand national payments outreach. It plans to enhance POS transaction security by implementing the DRUPT Key injection technique.

#### **MCB** eGate (e-Commerce Services)

MCB eGate enables online businesses to securely accept payments from VISA, MASTERCARD, and Union Pay International debit and credit cards. The MCB Payment Solutions initiated the onboarding of UnionPay International (UPI) as a scheme in 2023, providing an additional payment channel for online clients/



customers. The online card acquisition footprint has substantially grown worldwide, with MCB Bank playing its role in developing the e-commerce market in the country.

#### **MCB Contact Center**

The human voice is still valued as the most trusted and relevant form of communication medium by a majority of our clients. This has inspired us to constantly improve our service and upgrade our MCB Contact Center to the world's best technology platform. This upgrade has enabled us to enhance service delivery across multiple channels while allowing us to address specific needs of our esteemed customers.

MCB Contact Center is equipped with a team of trained professionals who offer a wide array of financial and non-financial services around the clock. The customers are further facilitated through self-services modes like Interactive Voice Response (IVR), Self Service Banking and our Live Chat facility. The Contact Center not only serves and strives to retain MCB Bank's customers but also cross-sells and upsells a number of products and services and support relevant stakeholders for call back confirmation as well.



# **WBG Products and Services**

#### **MCB Burqraftaar**

MCB Burqraftaar has solidified its position as a reliable choice for overseas Pakistanis seeking secure and efficient remittance services. A testament of the brand's success is the recent award received by MCB Bank at the PRI Awards 2023 in Malaysia, whereby the MCB Bank was honored as one of the "Leading Remittance Mobilizing Bank of Pakistan for FY 2023". The brand continues to spread its roots globally to ensure that when it comes to sending money back home to Pakistan, MCB Burqraftaar is the preferred choice of overseas Pakistanis.



**MCB Burgraftaar Cash (Cash in Hand)** is available via MCB Bank's entire branch network. Payments can be made from any of MCB's 1,400+ branches to walk-in customers.

MCB Burqraftaar Transfer (Straight to Account) enables overseas Pakistanis to send their remittances to their loved ones in Pakistan through our hassle-free straight to account credit service.

**MCB Lite Remit** allows beneficiaries to receive money from their loved ones directly into their Mobile Wallet, from our global network of remittance partners. Money can be conveniently withdrawn from MCB Lite Card through MCB Bank branches, MCB ATMs, 1Link ATMs, or use the funds through the MCB Lite mobile app and POS terminals.

# **MCB Transaction Banking**

Transaction Banking (TBD) provides a wide range of value-added collection and payment services to large corporations through the Bank's vast network of real-time branches. TBD provides structured and customized collection products enabling customers to realize their sales proceeds swiftly from across the country, supported by real-time MIS reports and system integrated alerts.

# MCB Payment Solutions MCB PAY - Direct (Payment Station)

Corporate Payment Station "MCB Pay Direct" offers a real-time comprehensive payment and transfer mechanism for corporate and large business entities. This allows our customers to virtually execute A2A, Cash Payments, Bankers Cheque, IBFT, RTGS, and Report Printing.

#### **MCB** PayPlus

Payment by IFT/IBFT/Bankers cheques/RTGS by emailing the relevant file/instructions to designated TBD office from authorized email ID.

#### **MCB Collection Solutions**



#### **MCB Collection Solutions**

**MCB Collect Plus:** Collection through a deposit of cash, same branch and local clearing instruments in designated MCB Bank Branches.

**MCB Remit Plus:** Collection through a confirmed and secured receipt, without the involvement of the clearing process.

**Online Fund Transfer (OFT):** This web-based electronic fund transfer facility has been designed to enable a large network of franchises/dealers/distributors to conduct real-time branchless transactions through a secured MCB Bank website.

**Sub Collection Account (SCA):** An account which facilitates the dealers/distributors of our corporate clients who do not have an account with MCB bank.



Dealers/Distributors who are maintaining their accounts at other banks will be able to deposit to MCB Bank through online mode i.e. IFT/ IBFT/RTGS/ATM and the respective information will also be available on a real-time basis for corporates. All funds available in SCA will be transferred to Main Collection Account (MCA) of TBD customer by day end (or on a regular interval during the day). The benefits of sub collection account include:

- Real time MIS Reports
- Funds identification of dealers/distributors whos do not have an account with MCB Bank.
- Online method so dealers/distributors need not need to go MCB branch to deposit.

Corporate IVR for Collections: MCB introduced a new platform for Dealers, Distributors, and Franchisees to conduct transactions without the need to visit MCB branches, by using our existing CRM and IVR channel. The product provides security in terms of cash-carrying and also allows the dealers/distributors to conduct transactions even after banking hours i.e. 24/7. It ensures a smooth flow of regular transactions and provides the bank with higher profits and lower operational expenses and transaction costs. The addition of this channel has also helped us in reducing our cash handling cost and will subsequently encourage dealers to open accounts with MCB.

**Digital Debit Plus:** An innovative digital banking solution where SIDA instructions of companies can now be done online for corporate convenience. Using this facility, corporates can access TBD's system through which they can execute their SIDA and obtain real time MIS of their transactions. They can process orders placed by dealers/distributors across Pakistan through any MCB accounts using TBD portal with convenience from their office premises. The facility will be provided to only the authorized users of the company for them to conduct their transactions. The benefits of Digital Debit Plus include:

- Real time MIS Reports for corporates
- SMS alerts for the dealers once Digital SIDA executed
- No need corporates to visit MCB branch to execute SIDA

SIDA: Collection through direct debit of dealers' accounts maintained at the branch.

**MCB Debit Plus:** Collection through direct debit of dealers' account maintained at the branch by TBD via a one-time instruction from the dealer/distributor and email instruction from the customer.

**1-Bill Collection Arrangement:** Collection Services under 1-Bill in the form of 1-Bill Invoice and 1-Bill Top-up is also available to provide Open Collection Platform across the entire Banking Industry. Under 1-Bill Invoicing; Biller/Customer directly integrate with MCB and 1-Link to facilitate its Dealers to transfer Fixed hard coded Cash/Proceeds as per Invoice Generated in Customer System. Inquiry pull arrangement permit customer to transfer funds - "Biller Through Integration". Under 1 – Bill Top-up arrangement; MCB through existing defined/agreed protocols establish guidelines with 1-Bill to permit its dealers to Transfer variables amount of Funds as per their Business need and order. It is simple aggregation mechanism – called "Biller Through Aggregation

# **TBD Other Services**

**TBD - FI Cash Management**: We offer unique cash management solutions to our local Correspondent Banks and Non-Bank Financial Institutions to meet their particular requirements for fund collection, payment, reconciliation, and reporting.

**Dividend Warrant Management:** The Bank provides a complete and comprehensive dividend solution to customers through electronic transfers to shareholder accounts & processing of warrants through MCB Bank branches, followed by complete reconciliation. Foreign dividends are also managed end to end by TBD.

**Sub Clearing Arrangement:** MicroFinance banks that do not have operating licenses for clearing can now rely on MCB Bank to act as their sub-clearing agent for processing transactions through NIFT.

**Viewing Module for Electronic Bank Guarantees:** A viewing module that will enable corporates to view Electronic Bank Guarantees of their dealers/distributors issued in their favor via SWIFT MT-760. Corporates will have the option to view the reports on their personal devices. The corporates can view swift message MT-760 & reports any time through the given portal.

Only authorized individuals of corporates can view the reports to ensure confidentiality. The benefits of the system include:

- Convenient and user friendly interface
- Secure online viewing of electronic Bank Guarantees by company's authorized staff through TBD Portal
- Complete and verified detail of Electronic Bank Guarantees along with swift message MT-760

Tax & Duties Payments to FBR: Now MCB Customers can pay their FBR Tax and Duties securely and conveniently through MCB Transaction Banking "Over-the-Counter" at any MCB branch as well as through "TBD MCB PayPlus" by sending us their tax payment details on a secured file. Our Corporate customers can also pay their taxes and duties through "TBD MCB PayDirect" 24x7 and from anywhere in the world. Under FBR payments, MCB offers real-time integration with 1-Link and CBS with complete security and a two-step authorization process. Complete transaction details are ensured through computer-processed receipt, instant SMS alert, and detailed MIS for the branch/back office.

**Banker to the Issue for IPO/SPOs & Right Shares:** We provide efficient & effective processing for both IPO/SPOs & Right Share Mandates. Our branches are well-trained in handling collections for both these products. The information mentioned in the forms is matched with funds collected and after reconciliation; these are transferred to the respective company. MCB Bank's TBD team works jointly with Investment Banking Team on various IPO/SPOs & Rights Shares to facilitate clients.

At Transaction Banking, we work in conjunction with our Corporate Banking, Retail Banking, Institutional Sales & Consumer Banking teams to facilitate customer requirements for collections, payments, dealer finance, electronic dividends, consumer loans and bulk salary processing.

# **MCB Corporate Banking**

At MCB Bank Limited, our Corporate Banking team plays a pivotal role in empowering businesses to achieve their financial goals and drive growth. Through a comprehensive suite of tailored financial solutions and expert guidance, we support corporations across various industries in navigating complex financial landscapes and seizing opportunities for success.

Our corporate banking team provides flexible and competitive lending solutions to fuel business expansion, fund strategic initiatives, and manage working capital needs. Whether it's term loans, revolving credit facilities or customized financing structures, we work closely with our corporate clients to structure financing arrangements that align with their unique requirements and objectives.

In summary, our Corporate Banking team serves as a trusted financial partner to businesses, offering a comprehensive suite of financial solutions and expertise to support their growth ambitions, manage financial risks, and drive sustainable success. As we continue to innovate and collaborate with our corporate clients, we remain committed to delivering exceptional value and driving long-term prosperity for businesses across diverse industries.

MCB Bank's Corporate Banking is equipped with a professional and devoted relationship management team having a presence in 5 cities (namely Karachi, Multan, Faisalabad, Lahore and Islamabad) across Pakistan is providing structured financial services through dedicated Corporate Centers/ Branches.

The corporate Team operates in 3-dimensional approaches within the defined goals of the organization.



#### **Financial Services and Solutions**

MCB Corporate Banking provides access to diversified financing options, including working capital loans, term loans, trade based finance services (bank guarantees, Import Letter of Credits, import and export services, bill discounting / negotiation, Export finance both in USD and PKR, State Bank of Pakistan export refinance and Long Term Finance, Import finance both in USD and PKR), dollar-based loans, financing under SBP schemes and depository options are also offered under various schemes.

#### **Broadening Bankable Base**

Our Corporate Banking team works in close liaison with our Investment Banking team to facilitate clients with advisory and arrangement services for equity, debt and project finance offered through our Investment Banking Division. Similarly, our Corporate Banking team works in conjunction with Transaction Banking, Retail, and Consumer Team to facilitate their requirements for collections, payments, dealer finance, electronic dividends, bulk salary processing, and various consumer-related products for their employees and shareholders.

#### **Focus on Service**

Dedicated Corporate Branches are available in 5 cities Karachi, Multan, Faisalabad, Lahore, and Islamabad to cater business needs of corporate relationships through the support of the Corporate Relationship Management Team.

# **MCB Investment Banking**

MCB Investment Banking offers a full suite of Investment Banking services ranging from equity & debt advisory, syndications and debt capital markets to Project and structured finance. MCB Investment Banking works in close coordination with Corporate, Commercial and SME segments to facilitate their clients with its services.

#### **MCB Project and Structured Finance**

MCB Project and Structured Finance is a 'Non-recourse' or 'Limited Recourse' financing, where the lending to projects is based on the future cash flows of project, concerning repayment of the project debts. Risks are carefully allocated amongst various stakeholders.

#### **MCB Syndicated Loans and Debt Capital Markets**

MCB Syndicated Loans and Debt Capital Markets involve arrangement, underwriting and placement services for debt financing requirements by large corporate and institutional clients in collaboration with to other financial institutions or through the debt capital markets.

#### MCB Quasi Equity/Hybrid Instruments

MCB Quasi Equity/Hybrid Instruments are structured and tailor-made products incorporating specific customer requirements based on debt and/or equity components including unsecured instruments, subordinated instruments, cumulative/noncumulative dividend paying instruments, equity play component instruments, etc.

#### MCB Equity Capital Raising

MCB Equity Capital Raising relates to raising capital for our clients by offering common or preferred equity to the public or private investors, through initial public offers, offers for sale, rights issues and private equity placements and underwriting of equity issues in the Capital Market.

#### MCB Advisory Services

Financial and Capital Raising Advisory provides our clients with financial advisory services for mergers and acquisitions, privatization, project finance, commercial structuring support and access to capital resources to assist companies successfully finance their business/project.

# **International Banking**

MCB Bank Ltd. has strategic footprints in the international arena and is working towards further expanding its global reach.

## MCB Sri Lanka - Products and Services



#### **Current Account - Take account of things that matter**

MCB Bank Current account allows our customers to distinguish themselves in the financial market with a secure and faster cheque clearing process, allowing them to carry out their transactions with a greater level of confidence.

#### Savings Account - The smarter your savings, the higher your returns

MCB Savings Account is designed to encourage customers to maintain a healthy account balance, which keeps growing day by day. Tier based interest rates enable customers to enjoy an attractive return on their funds. Customers have the freedom to utilize their funds to meet their day to day financial needs with no restrictions to the number of transactions they perform.

#### Fixed Deposits -The safe way to save

Fixed Deposit Accounts are designed to suit the diversified investment requirements of our customers. Starting from 7 Days Call Deposits, our product range extends to Term Deposits that can be fixed up to 4 Years. Further, we offer the option of obtaining the interest at maturity or specific interim periods (monthly/quarterly) depending on the customer's requirement for funds.

#### MCB Kidz Club - Pave the future for your child

Children are the wealth of our nation. We offer ample encouragement and incentives to assure them of a secure future. MCB Kidz Club Account offers an attractive interest rate coupled with a wonderful gift scheme based on the account balance. This encourages parents and children to grow their account balance to enjoy the financial return, as well as to collect gift items on reaching specific account balances.

#### Foreign Currency Accounts - When you need financial diversity

MCB customers can save in any designated foreign currency and enjoy attractive returns. Further, we offer a wide range of account types for personal and business clients under special schemes approved by the Department of Foreign Exchange of the Central Bank of Sri Lanka.

#### MCB Debit Card – Introducing more convenience

MCB Bank has been providing financial services to its valued customers since 1994. To further enhance this relationship, MCB signed up with the partnership of Lanka Pay and JCB for the introduction of MCB Debit Card, providing our valuable customers the facility to shop with convenience. MCB Debit Card also provides access to customer accounts through a shared network of over 4,500 ATMs Island wide.

#### Virtual Banking - Smart & secure access 24/7

MCB Virtual Banking platform is offered to our corporate client base to stay updated on their account activities from wherever they are, and carry out their banking transactions in a secured matrix at a time that is convenient for them, instead of restricting themselves to standard banking hours.

#### MCB Mobile - Upgrade to the future

MCB Mobile is the flagship technology product of MCB Bank's innovative digital banking services. MCB Mobile App is designed with a user-friendly interface to provide convenience in conducting payments and secured financial and non-financial transactions.

#### Safe Deposit Lockers - Where safety is a promise

We pride ourselves in offering our customers ease of mind and this is yet another service that highlights our commitment to providing everything necessary to accommodate their needs. We offer various types of lockers depending on customer requirements to protect their documents, jewelry or other valuables.

#### **Trade Services – Trading becomes convenient & faster**

MCB Trade Services empower individuals and businesses to reach their highest potential by streamlining and customizing processes and product portfolio. We ensure that a comprehensive range of trade products and services will enable our customers to do their business successfully. Understanding the need of the hour, several initiatives were taken to encourage Export customers. Further, we have facilitated our customers to manage their Foreign Exchange requirements amidst the country-wide economic challenges.

#### SME & Corporate Banking

MCB Sri Lanka offers diversified finance options for Small/Medium Entrepreneurs and Corporate customers to achieve success in their business. These financing options range from Overdrafts, Leasing for vehicle and machinery, Working Capital Loans, Term Loans, Trade Finance and Structured Project Financing to cater to the evolving needs of our Business Banking customers. A wide range of Treasury products including Forward Contracts, Repurchase Agreements, Spot Contracts and Treasury Bills are also offered under investment options.

#### **Islamic Banking**

MCB has been the pioneer bank to launch Islamic banking in year 2006 in Sri Lanka. Since then Islamic Banking Division has developed its portfolio offering including Current, Savings (Mudaraba), Trade Finance (Murabaha), Leasing (Ijara), Project financing (Diminishing Musharaka), etc. to facilitate the customers with a fully-fledged Shari'ah compliant product range.

# **MCB UAE - Products and Services**

In 2015, MCB Bank launched its wholesale banking branch in Dubai, United Arab Emirates.

For its wholesale clients, MCB UAE offers a comprehensive selection of business solutions, including trade, finance, and business accounts. These products and services have been developed to assist wholesale businesses in meeting their daily needs at a competitive price.



#### **Avalization**

The "Avalization (Export)" product has been designed to facilitate the financing of exports by allowing an Exporter (Seller) to discount its receivables under credit granted to a counterparty i.e. Importer (Buyer), without taking payment risk on the Importer (Buyer); through the involvement of banks at both ends, the Exporter (Seller) receives its payment a few days after performing its obligations under a contract (and not under a letter of credit) entered into with the Importer (Buyer) instead of waiting for the full tenor of the credit period granted to the Importer (Buyer). The receivables are secured by a bill of exchange or promissory note accepted by the obligor (the person who is liable for the payment of the receivable). By way of credit enhancement, these receivables are further backed by the guarantee or commitment of the obligor's bank who becomes the end obligor.

#### **MCB Current Deposit Account**

MCB Current Deposit Account is designed to provide our wholesale customers with transactional convenience and flexibility. Choices of local (AED) and International currencies (USD/EUR) are available at attractive options for our business customers with low minimum balance requirements.

#### 365 Savings Business Gold Account

Providing transactional flexibility in a Savings account, 365 days Gold Account provides the choice of local (AED) and International currencies (USD /EUR). This account will grow savings at an attractive interest rate for 365 days while giving the flexibility to use these funds for business transactional needs as well. This is an attractive option for business customers with a high balance and with requirements of transactional flexibility.

#### **Term Deposit**

Term Deposit products are available in a choice of local (AED) and International currencies (USD /EUR). Tenor options can be chosen between 1, 3, 6, and 12 months. It is an attractive option for our business customers with short to mid-term investment opportunities.

#### **Demand Finance**

It is financing for a fixed period repayable either in periodic installments or in a lump sum, at a future date. An attractive option for business customers that require financing against fixed assets such as plant and machinery, land, building, etc.

#### **Overdraft**

Overdraft facility allows businesses to access additional funds for day to day business expenses. The overdraft facility will charge interest only on the daily outstanding balance from the Current Account above the credit amount available.

#### **Bills Discounting**

Bills Discounting Our discounting solution is for clients who are looking to fund their working capital requirements. While discounting, the bank buys the bill (i.e. bill of exchange or promissory note) before it is due. The transaction is practically an advance against the security of the bill and the discount represents the interest on the bill from the date of purchase of the bill until it is due for payment.

#### **Post-dated Cheque Discount Facility**

Cheque Purchase Discount Facility from MCB Bank takes away the hassle of waiting for post-dated cheques (30-120 days) to clear while letting businesses concentrate on completing their transactions.

#### **Finance against Trust Receipts (FATR)**

Financing against Trust Receipts enables our customers to honor payments to their suppliers by letting the bank pay on their behalf without reducing customer's credibility. The customer simply has to submit a Trust Receipt (TR) Letter which contains a statement of receiving goods on the Bank's behalf and promising to pay the Bank on a deferred basis.

#### **Financing against Receivables**

Financing against Receivables is available in the form of Invoice Discounting. Invoice Discounting is a form of asset based finance that enables a business with evidence to release cash tied up in an invoice to its debtors/buyers.

- **Discounting of Export Bills for Collection** A borrowing mechanism available to raise finances for an agreed specific tenor. Where the bank buys the export bill at a discounted price, the exporter gets the amount from the bank while submitting export documents.
- Discounting of Bills under Export LC A borrowing mechanism available to raise finances against
  documents drawn on buyers for an agreed specific tenor. Discounting of Bills under Export LC is available
  for customers who wish to sell such bills to the bank at a bank at a discount rate under the condition of not
  caiming anything from customers (without recourse).

#### **Guarantees**

The Bank stands as a guarantor for its client ensuring that the liabilities of a debtor will be met. Generally, a Guarantee is issued on cash collateral or against some security as collateral.

#### **Letter of Credits**

A bank guaranteeing on behalf of its customer that a buyer's payment to a seller will be received on time and for the correct amount. Generally, a Letter of Credit is issued for Sight and Usance terms against some security/collateral.

#### **Internet Banking**

MCB Bank has implemented Oracle's Flex Cube Direct Banking which comes with enhanced security, a user friendly interface, and a host of functionalities/services. Our state of the art Internet Banking allows clients, through a maker checker concept, the convenience of conducting Inter-Bank Funds Transfer as well as Cross Border Funds Transfer at anytime from anywhere in the world simply by logging on to www.online.mcbae.com.

#### **Wages Protected System**

With the help of MCB Bank's Wages Protected system (WPS) at MCB UAE, our clients can use MCB's services to handle their employees' salary transactions.

# **MCB Bahrain - Products and Services**

At MCB Wholesale Bank Bahrain, our primary objective is to align our financial portfolio with the dynamic demands of the market. With a focus on maintaining an optimal balance sheet size, we ensure responsiveness within the approved risk and return framework. Our franchise places emphasis on developing and implementing comprehensive policies and procedures to adapt to ever-evolving regulations. MCB Bahrain remains committed to prioritizing Anti-Money Laundering (AML), Counter Financing of Terrorism (CFT), and compliance areas, fostering a secure environment for both customers and employees. The branch's future strategy is centered on the organic development and mobilization of liquidity, guided by gap assessments and approved internal policies and procedures.



MCB-Bahrain offers a diverse range of products and services tailored to meet the unique needs of our clients.

#### **MCB Current Account**

Our current account is meticulously designed to provide customers with transactional convenience and flexibility. Opened in international currencies (USD/GBP/EUR) with a low minimum balance, it ensures a seamless banking experience

#### **MCB Savings Account**

MCB Bahrain's Savings Account, denominated in international currencies (USD/AED/GBP/EUR), offers an attractive interest rate on deposits. Ideal for customers with higher balances, these accounts provide both flexibility and favorable returns for transactional needs.

#### **Term Deposit**

Available in international currencies (USD/GBP/EUR), our term deposits offer customers the flexibility to choose a tenor based on their investment needs. An appealing option for those seeking short to mid-term investment opportunities.

#### **Syndicated Transactions**

MCB Bahrain actively participates in both Islamic and conventional syndicated transactions. Our branch engages in various regional transactions for corporates, financial institutions, and sovereign entities, including risk-sharing transactions with reputable banks in the region.

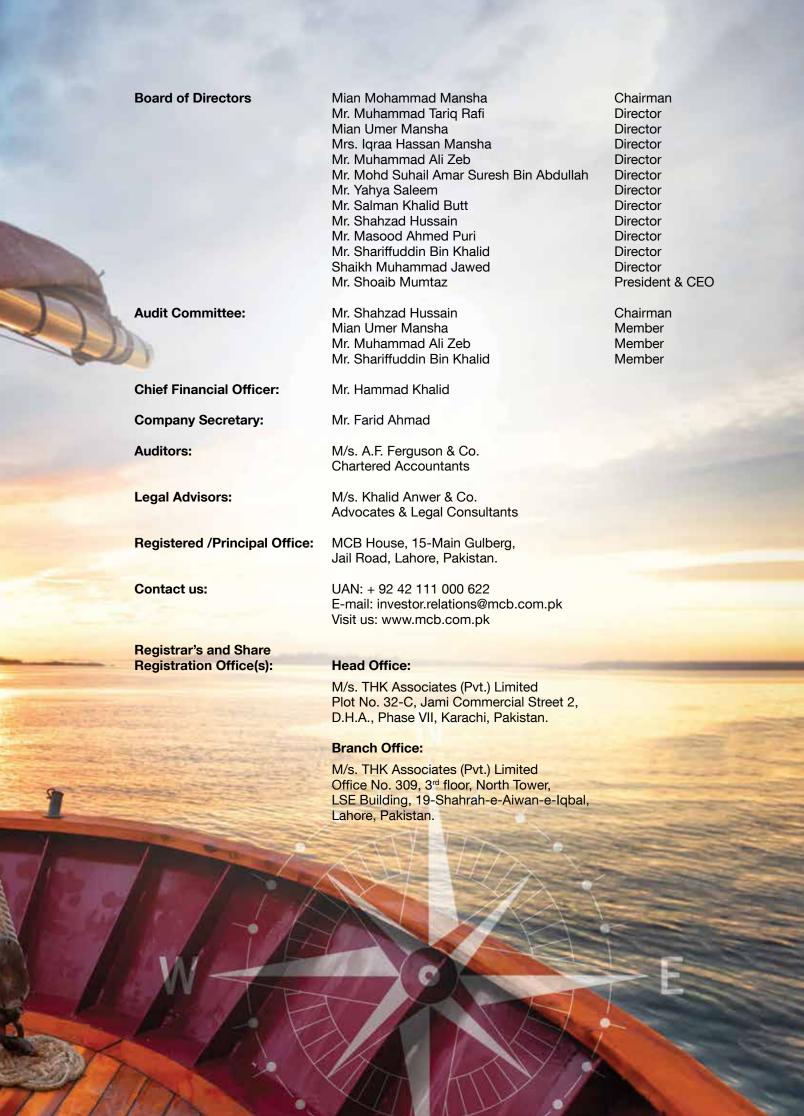
#### **Loans and Advances**

Providing financing for short-term or long-term facilities, MCB-Bahrain structures project-specific financing for clients in the region, ensuring comprehensive support for their financial needs.

#### **Trade Finance**

Offering a wide array of funded and non-funded trade finance facilities, including Letter of Credits, advising, confirmation, discounting of credit, documentary collection, bill discounting, and issuance of bank guarantees.



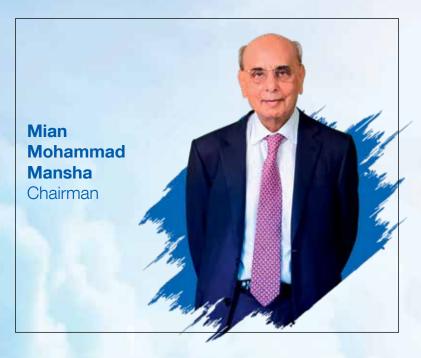












Mian Mohammad Mansha started his career at the age of 24 as the CEO of Nishat Mills Limited. Under his leadership, Nishat's business has diversified and grown into a renowned conglomerate - the Nishat Group. At present, the Nishat Group is one of the leading and most diversified business groups in South East Asia, having presence in Banking, Financial Services, Textile, Cement, Insurance, Power Generation, Hotel & Hospitality, Dairy, Paper Products, Retail Commerce, Real Estate, Agriculture, Aviation and Automotive sectors. It operates in various countries across the globe including Sri Lanka, Azerbaijan, UAE, USA, UK, Hong Kong and Bahrain. The Nishat Group is one of the largest private sector employers, exporters and tax contributors in Pakistan.

Mr. Mansha has served as Chairman, Board of Directors MCB Bank Limited, after the Bank's privatization, from 1991 to mid-1995 and then from 1997 till date. Presently, he is also a member of the Board's Human Resource & Remuneration Committee, Business Strategy & Development Committee and Committee on Physical Planning & Contingency Arrangements.

He had also been associated with Punjab Mineral Company (Pvt) Limited, Civil Aviation Authority, Pakistan International Airlines, Board of Investment, Punjab Board of Investment & Trade, Pakistan Industrial Development Corporation, National Management Foundation, Textile College Faisalabad and Government College of Faisalabad. He has also served as the Chairman of All Pakistan Textile Mills Association (APTMA) and APTMA, Punjab.

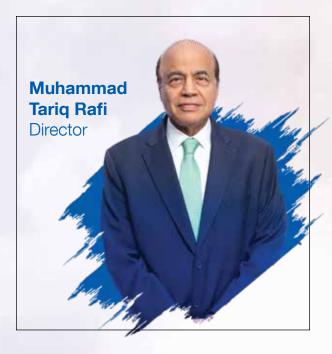
Pakistan's Civil Award, the Sitara-e-Imtiaz was conferred upon him in 2004 for his contributions to industrial development of Pakistan.

Internationally, Mr. Mansha has served on the Board of the Atlantic Council, Commonwealth Business Council UK and International Advisory Board Babson College USA. He is currently the Chair of Advisory Council in Pakistan of the British Asian Trust that was founded by and operates under the patronage of His Majesty King Charles III.

Mr. Mansha is a committed philanthropist and provides support to a number of causes, such as healthcare, education, sustainable tourism, sports, poverty alleviation and social uplift. He has provided financial assistance and support to the Punjab Institute of Cardiology, Children's Hospital & The Institute of Child Health in Lahore and Saleem Memorial Trust Hospital, besides supporting Government of Punjab in their fight against COVID-19.

#### **Other Directorships:**

MCB Non-Bank Credit Organization, CJSC, Azerbaijan.





Mr. Tariq Rafi is the Chairman of Siddiqsons Group and is a recipient of the coveted Civil Award Sitara-e-Imtiaz. He was awarded the prestigious Best Businessman award for the year 1999 and 2012, best Export Trophies between years 1980 to 2005. Mr. Tariq Rafi has been awarded the Privilege Card by the Prime Minister of Islamic Republic of Pakistan for being one of the top tax payers. He is also the Honorary Consul General of Republic of Serbia.

He is on the board of MCB Bank since its privatization and presently is the member of Board's Write-off & Waiver Committee.

#### **Other Directorships:**

- Siddiqsons Limited;
- Siddiqsons Energy Limited;
- Siddigsons Tin Plate Limited;
- TSM Mining (Pvt) Limited;
- Central Depository Co. of Pakistan Limited;
- Habib University Foundation.

Mian Umer Mansha was co-opted as a Director on the Board of MCB Bank in November, 1997 and served till September, 2007. Then he was elected as a Director in the Bank's 61st AGM held in March, 2009.

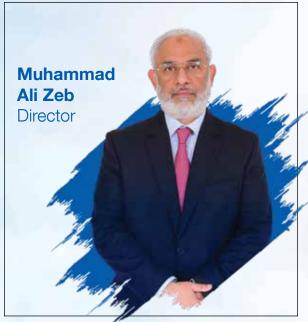
Presently, at MCB Bank he is the Chairman of the Board's Business Strategy & Development Committee, IT Committee, Compliance Review and Monitoring Committee, Committee on Physical Planning & Contingency Arrangements, and Write-off & Waiver Committee and is also a member of Audit Committee and Risk Management & Portfolio Review Committee.

In addition, he has been serving on the board of various other businesses. Mr. Umer received his Bachelor's degree from Babson College, Boston, USA.

#### **Other Directorships:**

- Nishat Mills Limited;
- Adamjee Insurance Company Limited;
- Adamjee Life Assurance Company Limited;
- Nishat Hotels & Properties Limited;
- Nishat Developers (Pvt) Limited;
- Nishat Dairy (Pvt) Limited;
- Nishat (Raiwind) Hotels and Properties Limited;
- Nishat Agriculture Farming (Pvt) Limited;
- Hyundai Nishat Motor (Pvt) Limited;
- Nishat Agrotech Farms (Pvt) Limited;
- Nishat Sutas Dairy Limited;
- National Textile Foundation.





Mrs. Iqraa Hassan Mansha has more than 15 years diversified professional experience in Hotel Industry. She received her B.Sc. degree in International Politics from London School of Economics and M.Sc. degree in International Relations from the University of London School of Oriental and African Studies (SOAS).

She is serving in the capacity of Executive Director of Nishat Hotels and Properties Limited. She is also serving as Director on the Board of the following companies:

#### **Other Directorships:**

- Nishat (Raiwind) Hotels and Properties Limited
- Nishat Real Estate Development Company (Pvt) Limited
- Emporium Properties (Pvt) Limited

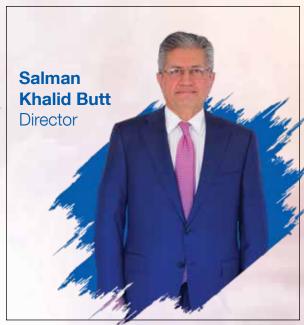
Mr. Zeb is currently the CEO and Managing Director of Adamjee Insurance Company Limited. He is a fellow member of the Institute of Chartered Accountants of Pakistan and has over 28 years of diversified professional experience in the fields of Finance, Insurance & Manufacturing. He also served as council member of Insurance Association of Pakistan and Pakistan Insurance Institute. Insurance Association of Pakistan elected him as the Chairman for the year 2014 in terms of its Constitution.

He was co-opted as a Director on the Board of MCB Bank in June, 2013. At MCB Bank, presently he is Chairman of the Board's Risk Management & Portfolio Review Committee and a member of Board's Audit Committee, Human Resource & Remuneration Committee, Compliance Review & Monitoring Committee, Committee on Physical Planning & Contingency Arrangements and Write-Off & Waiver Committee.

#### **Other Directorships:**

- Adamjee Insurance Company Limited
- Adamjee Life Assurance Company Limited
- Nishat Sutas Dairy Limited
- Pakgen Power Limited





After graduating from the Lahore University of Management Sciences (LUMS), Mr. Yahya Saleem joined the family business as director of the Nishat Chunian Group by setting up a spinning mill in 1990. The company has since diversified into the weaving, home textile, power generation, and entertainment sectors. NCL ranks amongst the top 5 textile companies in Pakistan.

The group ventured into the power business in 2007 with a 200 MW Independent Power Plant (IPP), Nishat Chunian Power Ltd. The IPP provides electricity to the national grid. Both companies are listed on Pakistan Stock Exchange.

Together with his family, he has set up a Trust in the memory of Sheikh Mohammad Saleem which has set up a 200-bed tertiary care not-for-profit hospital in Lahore. The hospital is built to state-of-the-art international standards and provides subsidized health care to the underprivileged section of the city.

In 2015, he started a company by the name of NC Trading USA, which is a Cotton trading company based in the USA and actively sells US cotton to the leading textile mills in Pakistan.

In 2019, he was appointed as CEO and Director of NC Entertainment Private Limited which owns two Multiplexes, widely known as "Universal Cinemas", including the largest multiplex in Pakistan

Mr. Salman Butt is an accomplished international business executive and ex-banker. He is currently a Dubai, U.A.E. based entrepreneur.

Mr. Salman Butt started his career with Citibank N.A. in 1985 and worked for 20 years as an international banker with Citibank N.A. and Samba Financial Group, holding several senior positions in Corporate and Investment Banking in Pakistan, Hong Kong, UK, Egypt and Saudi Arabia.

Mr. Salman Butt joined Orascom Construction Industries, Egypt (OCI Egypt) as Group CFO in 2005. OCI Egypt was a leading Egyptian multinational listed on Cairo Stock Exchange and involved in Construction, Fertilizers and Cement operations. In 2013, OCI Egypt was re-domiciled as OCI N.V. Netherlands and listed on Amsterdam Stock Exchange, where he continued as Executive Director and Group CFO from 2013 to 2017.

Mr. Salman Butt holds Masters of Business Administration degree from the University of Texas at Austin, Texas, U.S. and B.Sc. Industrial Engineering degree from Middle East Technical University, Ankara, Turkey.



Mr. Suhail has over 30 years of combined global experience in the financial services and telecommunications sector specialising in digital transformation, IT architecture, systems and application development, regional implementation and business development. His passion in technology drives him to effectively utilise technology as a competitive advantage for enhanced customer experience.

Mr. Suhail is currently the Group Chief Technology Officer for Maybank, Malaysia's largest Financial Services Institution. His previously held positions include Managing Director of Bank Negara Malaysia's wholly-owned subsidiary Malaysian Electronic Clearing Corporation Sdn. Bhd. (MyClear) and Group Managing Director of Malaysian Electronic Payment System Sdn. Bhd. (MEPS).

Presently, Mr. Suhail is a Director on the Board of MCB Bank Limited and a member of the Board's Business Strategy & Development Committee, Risk Management & Portfolio Review Committee and IT Committee. Other directorships include Maybank Shared Services Sdn. Bhd., MBB Labs Pvt. Ltd., MRANTI Corporation Sdn. Bhd. (formerly known as Technology Park Malaysia Corporation, Sdn. Bhd.) and Malaysian Global Innovation & Creativity Centre Bhd.

Notable awards received include being ranked top 3 CIOs in ASEAN in 2022 and 2021 by International Data Group (IDG)'s CIO 100, top Financial Services CIOs in southeast Asia 2018 by IDG, Bank Technology Leadership Achievement in Asia Pacific 2017 by the Asian Banker and CIO Excellence Award by PIKOM.

He is a Fellow of the Malaysian Institute of Management, an Associate of the Asian Institute of Chartered Bankers Association and a Chartered Banker from the Asian Institute of Chartered Banker. He holds a Master of Business Administration from Charles Sturt University, Australia and an Advanced Management Program from Harvard Business School, Boston, USA.





After passing the final exam of England Institute of Chartered Accountants, i.e., The Institute of Chartered Accountants in England and Wales (ICAEW), Mr. Shahzad Hussain returned to Pakistan from UK, in early 1980s. In Pakistan, he became a member of the Institute of Chartered Accountants of Pakistan i.e. ICAP. Later, he was elected as a member of its Council for a term of four years and also served as Vice President (North), where he chaired the ICAP's Discipline Committee, reporting to the Council.

In 1980, after serving briefly in SNGPL, he joined A. F. Ferguson and Co., a network firm of Price Waterhouse Coopers (PwC). In early 1990's he was admitted to partnership and served the firm in Audit, Tax and consultancy. In 2003, he was made Partner In-Charge of Lahore Office, where he served until his retirement in 2015.

He has vast experience in Audit, Tax practice and in consultancy. He headed many assignments, including Asian Development Bank funded assignment for Punjab Government Resource Mobilization, where he gained considerable experience in Provincial Government organization structures and procedures in various fields.

Mr. Masood Ahmed Puri is a multifaceted and accomplished senior executive with competencies in strategic and business planning, risk management and sound decision-making. He is the CEO and owner of different conglomerates in the field of logistics, shipping, supply chain, restaurants and textile within the GCC region for almost 45 Years. He started his career with Vegetable Ghee Industry in Pakistan but later on switched to logistics and shipping in the year 1976. He was hired as General Manager Finance in a logistics company in Saudi Arabia from where he took off and managed the overall operations of the Company. One after another, he kept on developing new businesses in the same field as well as diversified into textiles and restaurants all within the GCC region. Overall, he carries immense experience and exposure in various fields such as finance, corporate strategy, management, operations and most importantly on business start-ups.



Mr. Shariffuddin Bin Khalid was appointed as an Independent Non-Executive Director of Maybank on June 14, 2018. He serves as the Chair of the Board Sustainability Committee and Member of the Board Audit Committee and Board Compliance Committee.

He is a Fellow Member of the Chartered Institute of Management Accountants, United Kingdom. He has over 30 years' experience in the banking and corporate sector. He had served in key positions in the corporate services, business development, corporate communications and human resource functions.

He was part of the pioneer management team tasked with the establishment of Pengurusan Danaharta Nasional Berhad ("Danaharta") during the 1998 Asian financial crisis. He served as General Manager, Communications and Human Resource, Danaharta, from its establishment in 1998 until 2005.

He joined Bank Negara Malaysia (BNM), the Malaysian Central Bank and banking industry regulator in 2008, as the pioneer Director of the Malaysia International Islamic Finance Center. In this position, he was responsible for planning and execution of strategies to position and brand Malaysia as an international Islamic financial center. He spent nearly 10 years at BNM and his final position was Director, Strategic Communications. This entailed the provision of strategic communication advice to the BNM Governor and senior leaders, planning and execution of major media and PR campaigns as well as Parliamentary responses and all media relations and e-communications work.

His current directorships within the Maybank Group include Maybank (Cambodia) Plc and Maybank Islamic Bhd. Currently, he also sits on the Board of Marine & General Berhad, a public company listed on the Main Market of Bursa Malaysia.





Shaikh Muhammad Jawed possesses extensive expertise in the efficient management of cutting-edge industrial operations. His remarkable technical proficiency has earned numerous accolades and merits for outstanding performance in exporting industrial products from Pakistan. Under his guidance, the industrial entity he leads has received prestigious awards, contributing significantly to the country's foreign exchange reserves.

A recipient of technical education in Industrial Technology from the UK, Shaikh Muhammad Jawed has been honored with a Gold Medallion Award from the International Export Association, UK, highlighting the company's excellence in production and export.

In addition to his leadership in the industrial sector, he holds Directorship/shareholding in following entities, reflecting his diverse business interests.

#### **Other Directorships:**

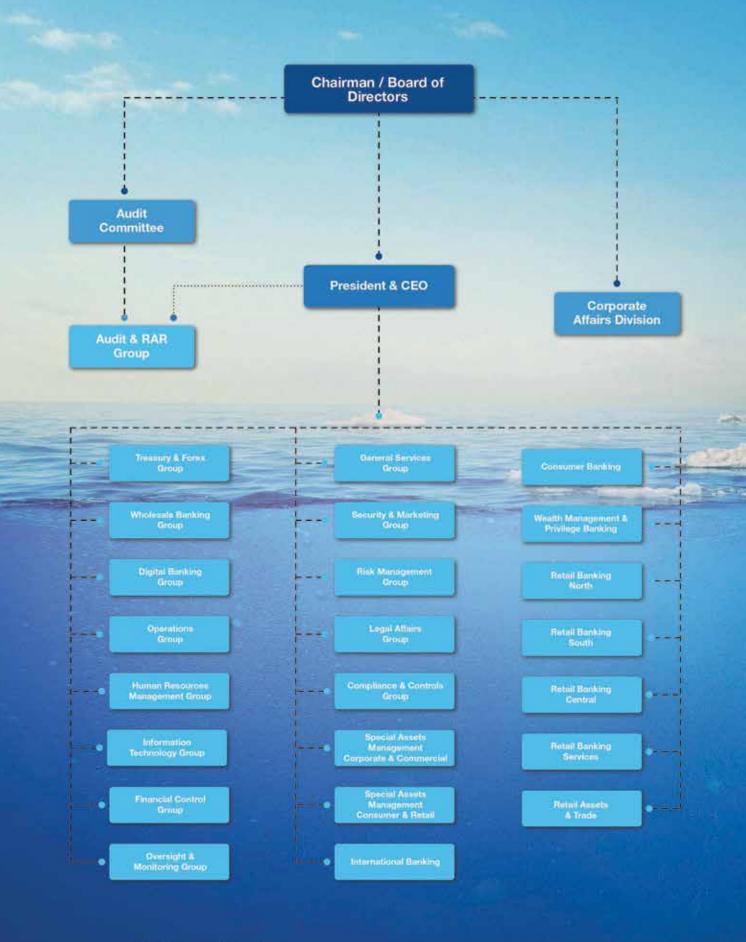
- Din Textile Mills Limited
- Din Leather (Pvt) Limited
- Din Farm Products (Pvt) Limited
- Adamjee Insurance Co. Limited
- Adamjee Life Assurance Co. Limited

Mr. Shoaib Mumtaz is the President & CEO of MCB Bank Limited. Mr. Mumtaz completed his business degree from the United States of America and has a wealth of diverse experience in the field of Banking, both domestic and international, of over 30 years.

He has served the Bank in various senior roles, with his forte being retail business, credit, risk management, and corporate finance both domestically and in the Bank's international operations covering the United Arab Emirates, Sri Lanka, and Bahrain.

As the President of MCB Bank Ltd., his key priority has been to envisage and implement excellence in all areas of the Bank. Under his able leadership, MCB Bank has seen remarkable growth in all areas of business including an increase and improvement in corporate assets, development and creation of a strong footprint in the digital landscape for the Bank, while the Bank establishes itself as a leader in the industry and a trusted partner for all its stakeholder.

Mr. Mumtaz is actively involved in the community and serves as a Trustee/Chairman of MCB Employees Foundation. Through this role, he is making a positive impact on the lives of others and continues his efforts to give back to the community. He also serves as a nominee Director of MCB Non-Bank Credit Organization, CJSC, Azerbaijan, a subsidiary of MCB Bank Ltd., and MCB Investment Management Limited.

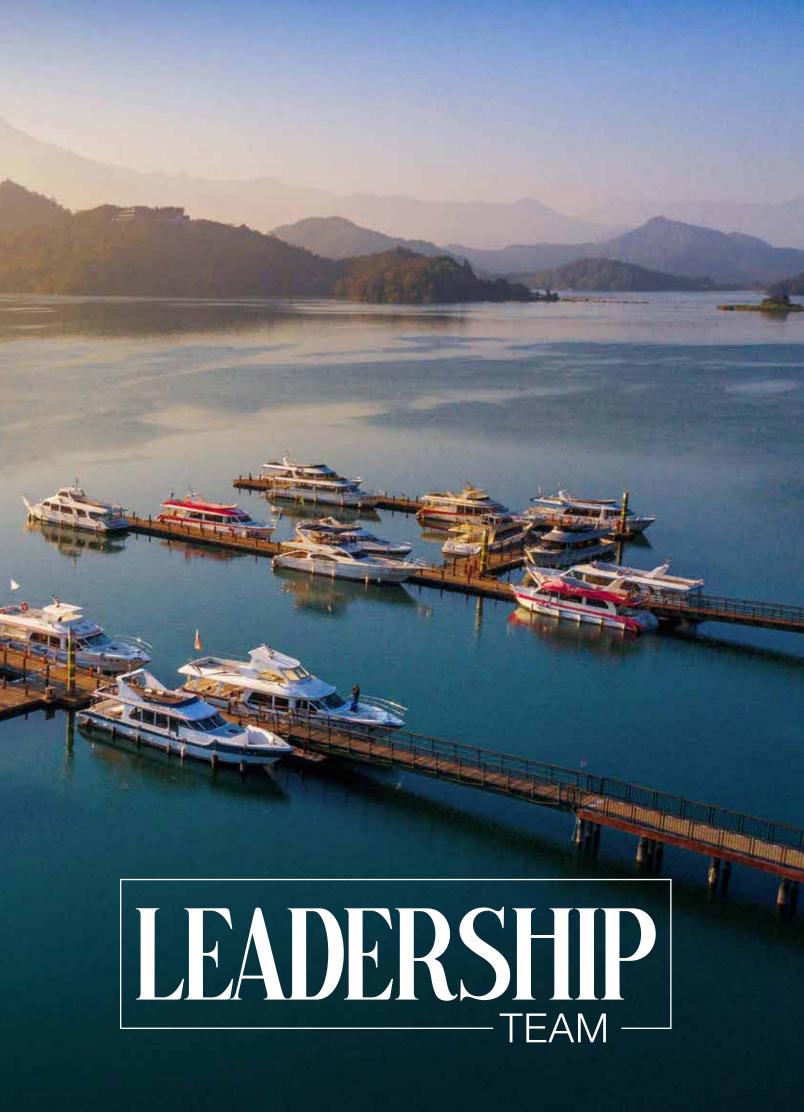


Administrative Reporting

LLLL Functional Reporting









Front Row (Left to Right): Centre Row (Left to Right): Muhammad Haris Hasan, Usman Hassan, Muhammad Azfar Alam Nomani Muhammad Ali, Adnan Aurangzeb Khan, Muhammad Nauman Chughtai, Salman Yaqub Zaidi

Back Row (Left to Right): Arif Abrar, Ja

Arif Abrar, Jawed Munshi, Muhammad Farooq Wasi, Hammad Khalid



Front Row (Left to Right): Centre Row (Left to Right):

Hassan Nawaz Tarar, Waqas Mahmood, Shahzad Ishaq, Syed Mudassar Hussain Naqvi

**Back Row (Left to Right):** 

Omair Safdar, Faisal Anwar, Kashif Ali, Syed Sikander Zulqarnain, Sultan Zeb Khan

# OTHER SENIOR MANAGEMENT









# Entity Credit Rating

(By Pakistan Credit Rating Agency)

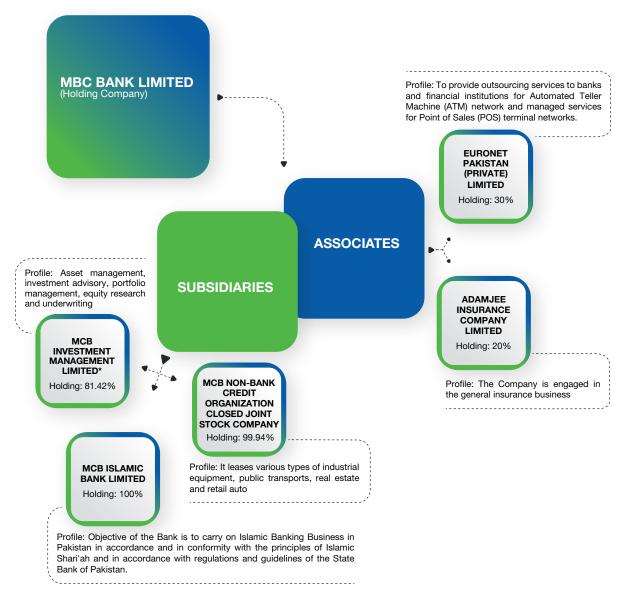
# **Long Term**

**Short Term** 

A1+

# Corporate Profile of the Bank

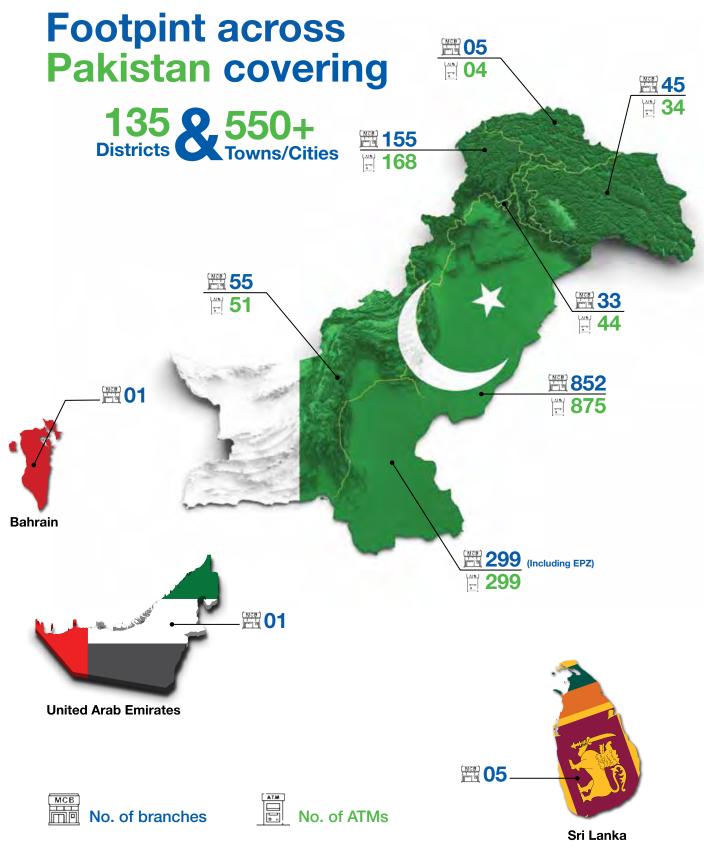
MCB Bank is one of the oldest banks of Pakistan, incorporated in private sector in 1947. It was nationalized in 1974 and privatized in 1991. MCB Bank's major shareholding is owned by Nishat group, a prominent business conglomerate, having diversified interests in Textiles, Cement, Banking, Insurance, Power Generation, Hotel Business, Agriculture, Dairy, Auto Manufacturing and Paper Products. To enter into international capital markets, the Bank launched its Global Depositary Receipts (GDRs) in 2006. It was the first Pakistani Bank that had its GDRs listed on the London Stock Exchange. In 2008, the Bank entered into a strategic partnership with Maybank, Malaysia, which owns 18.78% stake in MCB through Maybank International Trust (Labuan) Berhad. In 2017, operations of NIB Bank were successfully amalgamated into and with MCB under a merger scheme. MCB is the first Pakistani Bank which incorporated a wholly owned Islamic Banking subsidiary, MCB Islamic Bank Limited, to meet requirements of a significant segment of society, for financial solutions that conform to Shari'ah rulings, and demonstrate our confidence in the potential of the Islamic Banking industry in the country.



<sup>\*</sup>formerly MCB-Arif Habib Savings and Investments Limited

# **Our Presence**

The Bank operates a strong and vast network of over 1,440 branches (Including sub - branches) and over 1,470 ATMs in Pakistan and 7 branches overseas with a footprint in UAE, Bahrain, and Sri Lanka. With a customer base of over 7 million, MCB leads the banking & financial services sector in Pakistan and customers across the globe have 24/7 access to MCB Bank via our World Class Internet Barking. The Bank on a consolidated basis is operating the 2<sup>nd</sup> largest network of more than 1,600 branches in Pakistan.





# Chairman's Review

I am pleased to present this report to the shareholders of MCB Bank Limited on the effectiveness of the role played by the Board and overall performance of the Board of Directors in achieving Bank's strategic objectives.

The Board set the Bank's strategic aims to uphold and oversee the implementation of its vision, mission and core values and demonstrated high standards of business and professional conduct in supervising and managing the affairs of the Bank. During the year, the Board performed an in-house performance evaluation of the Board, its Committees, the Chairman, the President & CEO and Individual Directors. Last year, performance evaluation was conducted by external independent evaluator, M/s Pakistan Institute of Corporate Governance ("PICG"), as required once in every three years by the respective regulations.

The Board has always focused to safeguard the best interests of the Bank's shareholders. As part of this effort, the Board's properly structured Committees are in place, with each one having well-defined objectives and appropriate Terms of Reference; performing their respective roles effectively and efficiently.

The year 2023 was marked by geopolitical conflicts and tensions persisting in various regions with negative consequences for economies of the world. Uncertainties stemming from geopolitical tensions, trade disputes and climate related concerns have continued to impact financial markets worldwide. In this volatile environment, MCB Bank remained vigilant, ensuring focus on business and following prudent risk management policies and practices to safeguard our stakeholders' interests.

Locally, the economic landscape was marred by continuing twin deficits, high-interest rates and political uncertainty, which posed challenges for businesses and consumers alike. Persistent inflationary pressures and fluctuating exchange rates added to the complexities faced by the banking sector. Despite these headwinds, MCB Bank maintained its commitment to financial stability, providing reliable banking services and support to our valued customers.

Political stability is of paramount importance for economic stability and growth and thus, crucial for investor confidence. It is imperative that the government implements policies that promote economic stability and growth and foster an environment conducive for investment.

Stability in governance will ultimately lead to much-needed foreign direct investment in the country, fueling economic growth and job creation. MCB Bank remains committed to supporting the government's efforts towards economic development and prosperity for all citizens.

Amidst challenges, the year also presented exciting opportunities for innovation and growth. The rapid advancement of digital technologies including artificial intelligence (AI) have revolutionized the banking industry globally. Pakistan's banking sector is actively engaged in the digital transformation process, providing immense opportunities to better serve our customers.

I am immensely proud of MCB Bank's performance in 2023, a year marked by resilience, adaptability and record profitability. Despite macroeconomic conditions, the Bank posted highest ever Profit Before Tax (PBT) of PKR 125.2 billion. The Bank also rewarded the trust of our investors and shareholders through a declaration of a total cash dividend of 300% for 2023. Despite multiple challenges, we persevered, achieving remarkable milestones and surpassing expectations. During 2023, the Bank has contributed around Rs. 100 billion to the Government exchequer in the form of Income Tax, sales tax and various tax collected as withholding agent. The Bank channeled home remittance inflows of USD 3.2 billion as an important contributor to the national cause of improving flow of remittances through banking channels.

Going forward, our strong leadership and capable management team, equipped with extensive experience and expertise, are fully geared to navigate challenges and capitalize on opportunities and are thus poised to continue our journey of delivering excellence in banking services, fostering innovation and generating sustainable long-term value for our shareholders, customers and communities.

We remain optimistic about the future prospects of MCB Bank and are committed to upholding the highest standards of corporate governance and ethical conduct, ensuring sustainable growth and value creation for our stakeholders.

Mian Mohammad Mansha Chairman MCB Bank Limited



# President's Review

2023 will be remembered as a challenging year around the globe; the complexities stemming from the aftermath of the pandemic and the Middle East's spiraling conflict continued to foster a feeling of uncertainty for businesses and consumers. Monetary tightening stance adoption by almost all major economies across the globe to control inflation, left the consumers coping with the higher borrowing costs. These conditions have made affordability a significant challenge for families and individuals while slowing the pace of growth and innovations of businesses.

We couldn't be prouder of what we have achieved together this year in our profitability matrices! From overcoming challenges to embracing opportunities, it has been an incredible journey. In the year 2022, the Bank adopted a strategy of tapering off high cost deposits and during 2023, the Bank while continuing with its strategy of low cost / no cost deposit mobilization has been able to add Rs. 427 billion to its total deposits base, being an unprecedented number. Factors fueling this growth include strategically defined initiatives of quality NTB onboarding, deepening of existing relationships, activation of dormant relationships, smartly designed KPIs coupled with constant focus on service quality.

Our track record of delivering superior returns to all our stakeholders continued this year as well. During 2023, our financial performance and strong capital position allowed us to return significant amount of capital to our shareholders in the form of dividends, totaling Rs. 36 billion. With a strong build up in core earnings the Bank reported its historic high Profit Before Tax of Rs. 125.2 Billion (+75%) and declared a 300% cash dividend for the year 2023. Assets of the Bank grew by 16% over last year and stretched to Rs. 2.43 trillion. Average current deposits of the Bank registered a highest ever growth of Rs. 180 Billion (+28%) in 2023, on the back of strategically focused drive. Analysis of the asset mix highlights that net investments increased by Rs. 271 billion (+28%) whereas due to subdued domestic demand gross advances decreased by Rs. 175 billion (-22%) over December 31, 2022.

Our results reflect the underlying strength emanating from the loyalty and trust of millions of relationships we have formed over generations with our customers. In comparison with 2022, net interest income increased to Rs. 148 billion registering an impressive growth of 69%, with Return on Assets (ROA) and Return on Equity (ROE) significantly improving to 2.64% and 31.60%, respectively. Continuing with our elite service standards we managed to achieve an excellent growth of 43% in our fee commission income whereas dividend income grew by 26% over last year. Despite exceptional inflationary pressures, the Bank continues to manage an efficient operating expense base with an increase of 25% over 2022.

Our capital is at industry-leading levels, significantly above the requirement of the regulator. We continue to prudently manage risk throughout the Bank while maintaining a strong risk management culture. Exceptional efforts have been made in reducing the delinquent portfolio with continuing improvements in credit quality across major consumer, commercial and corporate portfolios.

During the year, MCB Bank attracted home remittance inflows of USD 3.2 billion to further consolidate its position as an important contributor to the national cause of improving flow of remittances through banking channels. As one of the leading Banks in cash management, MCB Bank crossed the annual throughput milestone of four trillion and reported at Rs. 4.9 trillion in 2023. Our market share of foreign trade has significantly improved from 5.78% in 2022 to 8.06% in 2023. The Bank also facilitated overseas Pakistanis under the RDA initiative where the total inflows for the year 2023 summed up to USD 139 Million. During the year, our debit card spend increased by 57% whereas acquiring volume also grew by 87%.

Achieving growth in a no-cost current account base remained a key strategic objective of the Bank. Non-remunerative deposits grew by 28% to close at Rs. 871 billion in absolute terms as of December 31, 2023. The average current to total deposits ratio improved to 50.5% in the year 2023 as compared to 42.2% in the last year. Current Account-Savings Account (CASA) concentration was reported at 97%, an all-time high, whereas the total deposits of the Bank grew by 31% to close out the year at Rs. 1,805 billion, demonstrating the loyalty of our customers, earned through sustained provision of quality services.

MCB remained active throughout Pakistan, UAE, Bahrain and Sri Lanka through our network of 1,438 branches and 1,475 ATMs. During the year, our Account Base grew to 8.8 million accounts demonstrating our customer's confidence in MCB. The Bank along with its wholly-owned Islamic Bank subsidiary is operating the 2nd largest network of branches across Pakistan. In order to strengthen our international footprint and our outreach beyond our existing network, the Bank continued to explore investment opportunities within and outside Pakistan. We continued to offer accessible banking infrastructure for differently-abled persons to support equitable access to banking and financial services.



Our technology infrastructure is leading us to superior business outcomes, improved operational efficiencies and exceptional client experiences. With a well framed infrastructure in place, we improvise and constantly upgrade innovative digital solutions in our banking products and services for enhanced user experience. MCB's Digital Platform "MCB Live" being the most comprehensive, stable and flexible payment ecosystems welcomed more than 375k new customers during year 2023. MCB is determined to provide high quality products and services best suited to the diverse needs of our customers. In 2023, MCB Investment Services and MCB Bancassurance businesses paved way through fresh sales of Rs. 19 billion and Rs. 2.2 billion, respectively.

MCB is well positioned to benefit from the transformation that is taking place in the banking landscape with higher interest rates, intense pressure on volumes and technology driven exciting developments. Being on the front line in the fight against financial crimes we remained committed to further solidify our controls, conducting business process reviews and digitization of backend processes to enable an effective control environment. We understand and acknowledge the dynamic phase, challenging us to become faster, more responsive and more innovative in serving our customers.

MCB Bank has again demonstrated itself to be one of the best banks in the country with strong financial resilience, operational excellence and as a responsible corporate citizen. Our efforts to improve internal operational environment of MCB Bank were aptly recognized at different forums. Strength of our Bank was also reassured by the Pakistan Credit Rating Agency (PACRA), which maintained its credit ratings at AAA [Triple A] for long term and A1+ [A one plus] for short term, respectively. The Annual report of MCB Bank was adjudged Second by the committee of the Institute of Chartered Accountants of Pakistan & Institute of Cost and Management Accountants of Pakistan (ICAP/ICMAP) in the financial sector category. MCB has won this award 12 times in the last 14 years with 10 consecutive wins.

Providing innovative and efficient financial solutions to create and nurture long-term relationships with our customers is our mission. Be it a child or a student wanting to open his first account, a young professional planning a digital transaction, a family planning on purchasing a house, a business owner desiring to expand or a retiree intending to invest for the future, we are always there offering them our well designed products and services that can best fulfil their needs. Building personalized relationships while helping customers is the core of our business. We will continue to put in our best to meet the expectations of our customers, shareholders, employees and regulators.

In the end it comes down to delivering what our customers need and doing it flawlessly over and over again. I am proud of MCB and its people that have brought us to where we are today, and I am excited about where we are heading from here. I extend my heartiest gratitude to the Chairman and Board of Directors for their vision, foresight and guidance for making 2023 yet another successful year. I would also like to thank State Bank of Pakistan and other regulatory bodies for their continued support and our shareholders for their trust and belief in us.

Shoaib Mumtaz President & CEO MCB Bank Limited

# MCB Overview

## **Branches**

**1,431** Domestic
Branches across
Pakistan incl. EPZ:1

## Global Presence

7 International branches in 3 countries

#### **Customers**

Over **8.8** million customer accounts

### **ATMs**

**1,475** ATMs all across Pakistan

# Market Share Deposits

**5.92%**Domestic Industry
Deposits

# Market Share Advances

**4.71%** of Domestic Industry Advances

# Market Share Home Remittance

12.32%

# Market Share Trade

8.06%

## **Credit Rating**

Long Term - **AAA** Short Term - **A1+** 

## Cash Dividends

Rs. 30/share

## Branch Network

**2**<sup>nd</sup> highest branch network on consolidated basis (including MIB branches)

# Market Capitalization

**3**<sup>rd</sup> highest market capitalization in the industry

PKR **204.5** Billion Dec 31st, 2023

# Highlights 2023

# **PBT**

PKR125.24 Billion (+75%)

# PAT

PKR 59.63 Billion (+82%)

ROA

2.64%

ROE

31.60%

# **Assets**

PKR 2,427.2 Billion (+16%)

# Non-Markup Income

PKR 32.92 Billion (+34%)

# Total Deposits

PKR 1,805.39 Billion (+31%)

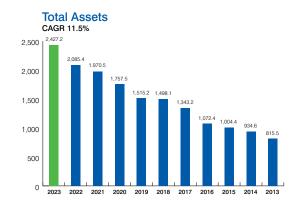
# **Current Deposits**

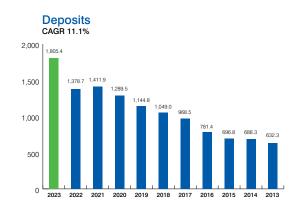
PKR 870.63 Billion (+28%)

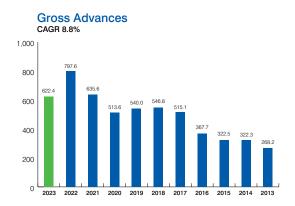
Runner Up of BCR Award - 2022 by ICAP/ICMAP (Banking Sector)

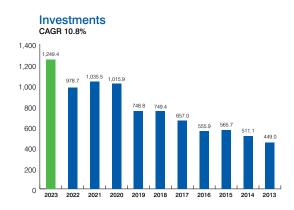
## Financial Performance 2013 - 2023

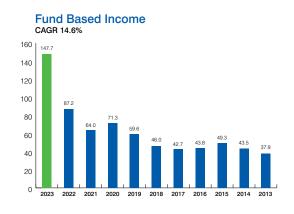
10 Years Trend - Rupees in Billion

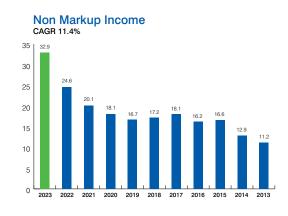


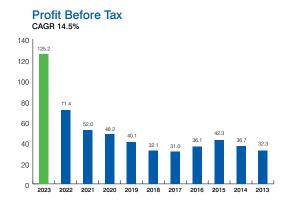


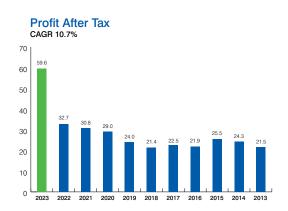














### **Forward Looking Statement**

The Annual Report of MCB Bank Limited carries forward looking statements in its different sections; since there are uncertainties related to the occurrence of future events, these should be read in conjunction for decision making by the users of the Annual Report. Forward looking statements contain words such as expect, anticipate, believe, seek, will, may, would, presume, assure, hope, so on and so forth. A forward-looking statement naturally addresses matters that are, to certain degrees, uncertain and may not happen. In most cases, a forward-looking statement is made in respect of Bank's expected income, earnings, business growth, horizontal expansion, cost structure, capital structure, dividends etc.

#### Pakistan's Economic Outlook

On the back of moderate economic recovery posted in the first half of FY 23-24, primarily led by the agriculture sector, SBP is projecting Pakistan's real GDP growth for the ongoing fiscal year to remain range bound between 2% to 3%. The momentum in industrial sector is expected to pick up; as reaffirmed from the 21-month high large-scale manufacturing (LSM) output recorded in December 2023, on the back of rising capacity utilizations in the manufacturing sector and improving business sentiment.

On the external front, a notable current account surplus recorded in December 2023 (reducing the current account deficit in the first half of FY 23-24 by 77% on a year on year basis) together with significant financial inflows, including the latest USD 700 million tranche release under IMF's Stand-By Arrangement (SBA), has provided much needed support to the dwindling foreign exchange reserves; improving their level to USD 8.217 billion by January 2024.

However, the country continues to grapple with substantial sovereign debt and an unsustainable debt-servicing burden; external debt accounted for 36.5% of the Pakistan's nominal GDP in 2023 while the government debt-to-GDP ratio reached 89%, underscoring the challenges of managing fiscal responsibilities and foreign inflows. Any unforeseen delays in the realization of official financial inflows, sustained rally in global commodity prices amidst escalated geopolitical tensions in the Red Sea region and failure in materialization of FDI inflows shall keep external position and currency parity in check.

The country's economic trajectory remains engulfed in a multitude of challenges. Achieving political stability through a smooth transition in the democratic power remains a key determinant to economic turnaround; hence, further emphasizing the need for developing a unified national agenda to target reforms in addressing structural issues and stimulating growth for improving economic prospects and social welfare.

#### MCB's Future Outlook



Considering the existing disruptions, complexities and uncertainties, Pakistan's banking sector will continue to face headwinds in 2024. Furthermore, the rapidly evolving socio-economic and regulatory landscape is expected to further exacerbate the challenges surrounding its operating context.

Remaining cognizant and following through on its 'Strategic Plan' centered around the key pillars of customer centricity, geographical expansion, technology & cyber security and people development (among others), the Bank is committed to deliver remarkable results to its investors; albeit in these challenging times.

To supplement its deposit mobilization drive, the Bank will focus on conversion of home remittances, soliciting quality NTB accounts, retention and deepening of existing deposit relationships and further on-boarding of cash management, collection and payroll processing mandates. Disciplined implementation of policies and procedures in ensuring a robust compliance and control culture, along with creation of operational efficiencies, shall continue to remain a key focus area for the Bank.

The Bank would continue to improve its asset quality. Credit being a mainstream business line of the Bank, instigates us to avail all righteous credit extension opportunities that fall within the defined risk appetite of the institution; while proactively monitoring watch listed portfolio of the Bank to minimize any further infection and ensure that recoveries are made in line with the agreements.

On the investments side, the Bank is committed to optimally managing excess liquidity through strategic re-profiling of the investment book in an evolving yield curve scenario.

Digital transformation is imperative to support enhanced customer experiences deducible from the adoption of advanced e-banking avenues. MCB's transformation drive is focused on integrating digital technologies into all areas of banking operations; from internal systems to customer-facing interactions by augmentation of its technological infrastructure, process digitization, leveraging advanced analytics and most importantly, by changing the entire culture within the Bank towards more technology driven solutions.

The Bank is also investing in developing a workforce for the 'Digital Banking Age' by attracting and retaining the right skillset and competence; hence, aligning its human capital with the evolving business dynamics. To further drive customer centricity in its service delivery, the Bank will invest in empowering employees to lead a pleasant customer experience across all touch points. Also, through capacity and skills enhancement programs for the employees, we will continue emphasizing the need for the staff to serve customers as a means of consolidating its position as the most sought after Bank in the industry. To sum up, employees' development and trainings would remain at the forefront of our strategic focus and we would acutely remain conscious in attracting and retaining the best talent pool in the industry.

The Bank is committed in maintaining its unique positioning of a diversified financial institution with a robust heritage and strong reputation, through enriched service offerings and financially viable products tailored to meet requirements of its esteemed customers; hence, enabling it to serve both its existing and next-generation customers in the coming years while simultaneously translating the underlying financial strength of the entity into profits.

#### Key Projects to Support Future Performance

#### Details of Projects

Revamp of MCB Live

Digital Account Opening

Branch Service Request Digitization

Launch of Visa Signature & Infinite Debit Cards for High Net Worth Customers

New Utility Bill Payment System

Compliance Risk Management (CRM)

ESB Modernization – Upgradation of middleware handling integration of various applications with Core Banking System

Centralized Big Data Store to serve Data analysis requirements

Instant Debit Card Issuance

Implementation of enterprise wide loyalty program



#### **Quantitative Projections**

Outlook	Key Risks Going Forward
Deposit mobilization to exceed growth level achieved in 2023.	Intense competition within the industry for mobilizing deposits amidst low differentiation and switching costs; leading to an inability to capitalize on the expected increase in industry deposit base on the back of high interest rates.
Net Interest Margin (NIM) to increase from the 2023 level.	Risk of slower than expected deposit mobilization and advances growth; increase in net interest margin not realized in line with the expected yield curve movements.
Non Markup Income to achieve double digit growth.	Risk of lower than anticipated growth; as transactional volumes decline due to moderate economic activity amidst subdued domestic demand and imposition of additional taxes on financial/banking transactions as a fiscal consolidation measure.
Expenses growth to be contained at a modest level.	Risk of cost-push pressures emanating from currency devaluation, higher commodity prices and elevated inflationary pressures to translate into higher than expected growth in expenditures.
	However, the Bank remains committed to managing expenditures through rationalization of discretionary spend and inculcation of operational efficiencies through business process automation and implementation of strong budgetary controls.
CET1 ratio to be adequately kept within prescribed regulatory limits.	Higher Risk Weighted Assets (RWA's).
Minimizing credit infection and realizing recoveries in line with contractual stipulations.	Moderation in credit growth and increased risks to asset quality due to slowdown in economic activity.
Constant / stable dividend payout to be maintained.	Regulatory restrictions impacting dividend payout.

#### Uncertainties that could affect Bank's Resources, Revenues and Operations

All forward-looking statements are, by nature, subject to risks and uncertainties, many of which are beyond control. Major uncertainties that could affect Bank's resources, revenues and operations are given below:

Key Factor				Impact on Bank Relevance	
Discount rate Stance	/	Monetary	Policy	Based on different assessment parameters, the SBP may change the discount rate in line with its monetary policy stance. Any further increase in the discount rate will initially have an adverse impact on Bank's net interest income due to the repricing lag between earning assets and liabilities. However, as the rate stabilizes, the net interest margins will improve and have a positive impact on Bank's profitability.  The impact of interest rate sensitivity on the banks profitability has been disclosed in note 46.2.4 of the 'Unconsolidated Financial Statements'.	

Key Factor	Impact on Bank	Relevance
Inflation	Inflation is considered to be a key determinant of the policy rate change. Any uptick in inflation statistics will have a material impact on the monetary policy stance along with other drivers.	Medium to Long Term
Political Stability & Law and order situation	Political stability and controlled law & order situation is a pre-requisite for any economy. This, in turn, reposes investor confidence in the soils of Pakistan, making our corporates a potential investment opportunity. However, any act of terrorism or political instability can negatively impact the economy/equity market, thus resulting in decreased profitability.	Short to Long Term
Corporate Tax rate	Any increase in the corporate tax rate or imposition of an additional tax will adversely impact the profitability of the Bank.	Short to Medium Term

#### **External Environment**

The Bank's external environment, including political, economic, social, technological, environmental and legal factors have an impact on its business performance, strategic objectives and availability, quality and affordability of capitals.

Details have been disclosed in the 'External Environment, Strategy & Resource Allocation' and 'Risk Management' sections of the Annual Report.

#### Status of Projects Disclosed in the Forward-Looking Statement of Previous Year:

Detail of last year projects	Status
Technical Upgradation of Oracle Financial Suite	Complete
Replacement of 1050 ATMs	Complete
Integration of 3rd party insurance and investment services in MCB Live	Complete
Centralized Branch Remote Monitoring	Complete
Migration of Debit Card portfolio from 6 digit to 8 digit BIN	Complete
Warehouse Inventory Management System	In Process
Card-less Bio-metric transactions through ATM	In Process
Rosetta Replacement Project - E2E Digital A/C opening at branches	In Process
Enterprise Fraud Risk Management System	In Process
Automated Screening Solution for Dual Usage Goods	In Process
ATM Security Enhancement (PCI Certification)	In Process



#### Performance of the Bank against Forward-Looking disclosure of 2023 as Presented in the Annual Report 2022

# Forward-looking disclosure for 2023 as presented in annual report 2022

Pakistan's banking sector is expected to face headwinds in 2023, on the back of slowing economic growth and rising interest rates impacting quality of assets.

However, the Bank through its focused on customer centricity and aided by a strong digital transformation drive, is expected to perform well in these economically challenging times.

To supplement the core deposit drive, the Bank will focus on conversion of Home Remittances, soliciting quality NTBs, retention / deepening of existing deposits, on-boarding Cash Management, Collection and Payroll & Mandates. Disciplined implementation of policies and procedures in ensuring compliance and control culture along with creation of operational efficiencies shall remain focus areas.

We would continue to improve our asset quality. Credit appetite being a mainstream business line of the Bank, instigates us to avail all righteous credit extension opportunities that fall within the defined risk appetite of the institution; while proactively monitoring watch listed portfolio of the bank to minimize any further infection and ensure that recoveries are made in line with the agreements.

On the investments side, the Bank is committed to optimally manage excess liquidity through strategic reprofiling of the investment book in an evolving yield curve scenario.

# Performance of the Bank in 2023 against forward-looking disclosure

During the year under review, MCB posted its highest ever profit before tax of Rs. 125.241 billion. With the average tax rate reaching 52.4% for the year, Profit After Tax (PAT) was reported at Rs. 59.631 billion and translated into an Earning Per Share (EPS) of Rs. 50.32 as compared to an EPS of Rs. 27.63 reported in the corresponding year.

The key drivers for the reported performance included:

- strategic alignment of growth in average current deposits and structured rebalancing of the earning assets mix to derive optimum margins;
- improving volumes in Bank's average advances while managing asset quality;
- a remarkable growth of 33.73% in the non-markup income block;
- efficient management of the operating expenditure base; and
- provision reversal against non-performing loans through proactive monitoring and concerted recovery efforts.

An analysis of the interest earning assets' highlight that the gross markup income on advances and investments increased by Rs. 44.552 billion and Rs. 73.180 billion respectively; primarily on account of improving earning margins due to 55% (726bps) increase in the average policy rate during the year (from an average of 13.20% in 2022 to 20.46% in 2023).

On the liabilities side, deposit mix continued its transformation; with the average current account concentration improving to 50.49% on the back of Bank's strategic drive. Hence, increase in cost of deposits was restricted to 240bps over the corresponding year.

The non-markup income block of the Bank grew by a remarkable 33.73% and aggregated to Rs. 32.916 billion against Rs. 24.613 billion in the corresponding year. The major contributions came in from fee & commission and dividend income which grew by 42.63% and 25.53% respectively, primarily on the back of improved transactional volumes, diversification of revenue streams through continuous enrichment of Bank's product suite and investments towards digital transformation; MCB attained its highest ever card-in-force (CIF) activation rate of 73% while the Debit card retail spent recorded a record growth of 59% to reach Rs. 54 billion. The market share of foreign trade has significantly improved from 5.78% in 2022 to 8.06% in 2023. During the year, acquiring volume grew by 87%. As one of the leading Banks in cash management, MCB Bank crossed the annual throughput milestone of Rs. 4 trillion and reported at Rs. 4.9 trillion in 2023.

# Forward-looking disclosure for 2023 as presented in annual report 2022

Digital transformation is imperative to support enhanced customer experiences deducible from adoption of advanced e-banking avenues. The Bank's transformation strategy is focused on technology, processes, data analytics led transformation and more importantly, changing the entire culture within the Bank towards more technology driven solutions in day-to-day operations. We would continue to lead the market position through focused initiatives encompassing launch of innovative and customer centric solutions, penetration of emerging markets, adoption of digital banking avenues and instilling effective cost management techniques. The Bank is also investing in developing a workforce for the 'Digital Banking Age' by attracting and retaining the right skillset and competence; hence, aligning it with the evolving business dynamics. MCB has initiated the process of establishing a digital-based consumer asset management service platform for individual customers to provide enriched customer experience along with reduced turn-aroundtime. The bank is geared up to launch MCB eStore, a product line extension of eGate, that will offer easy onboarding to small & medium sized businesses intending to start online business.

Driving customer centricity remains a key area of focus for the next year; we will direct investments towards empowering employees to drive a pleasant service experience across all customer touch points. Also, through capacity and skills enhancement programs for the employees, we will continue emphasizing the need for the staff to serve customers as a means of consolidating our position as the most sought after bank in the industry. To sum up, employees' development and trainings would remain at the forefront of our strategic focus. We would acutely remain conscious in attracting and retaining the best talent pool in the industry.

We are committed in maintaining our unique positioning, of diversified financial institution with a robust heritage and strong reputation, through enriched service offerings and financially viable products tailored to meet requirements of our esteemed customers; hence, enabling us to serve both our existing and next-generation customers in the coming years while simultaneously translating the underlying financial strength of the entity into profits.

# Performance of the Bank in 2023 against forward-looking disclosure

The Bank operated in Pakistan, UAE and Sri Lanka with its diverse network of 1,451 branches (including 13 subbranches) and more than 1,470 ATMs.

Facilitation of overseas Pakistani's under the RDA initiative, Sohni Dharti Remittance Program (SDRP) and other national financial inclusion/support initiatives have remained a key focus area for the Bank. During the year under review, the Bank successfully handled over 7.5 million cash over counter (COC) and account to account (A2A) remittance transactions, attracting cumulative inflows in excess of USD 3.2 billion.

The Bank continues to manage an efficient operating expense base and monitor costs prudently. Despite exceptionally high inflation, impact of currency devaluation and continued investments in human resources, branch network and technological upgradation, growth in operating expenses was contained at 25%; indicative of Banks circumspect approach to manage strategic tradeoff between short term tactical cost reductions and long-term cost initiatives.

On the provision side, the Bank made continued progress on its strategic path and recorded its highest ever cumulative recoveries of Rs. 3.83 billion by settling a large number of hardcore and protracted defaults.

The total asset base of the Bank, on an unconsolidated basis, was reported at Rs. 2.4 trillion (+16.39%). Return on Assets and Return on Equity improved to 2.64% and 31.60% respectively, whereas the book value per share was reported at Rs. 174.35.

Deposits of the Bank registered a historic growth of Rs. 426.67 billion; with current deposits growing by Rs. 191 billion while the saving deposits book registering an increase of Rs. 235 billion. Key factors fueling this splendid deposit growth included strategically defined initiatives of quality NTB (New to Bank) onboarding, deepening of existing relationships, activation of dormant relationships and smartly designed KPIs coupled with constant focus on service quality.



#### Forward-looking disclosure for 2023 as presented in Performance of the Bank in 2023 against forwardannual report 2022 looking disclosure MCB Live, Bank's flagship digital banking solution, is being continuously augmented to provide customers a reliable e-banking channel that is rapid, secure and customer friendly. During the year under review, integration with MCB Funds enabled customers to directly invest in a variety of funds on offer, by leveraging MCB Live's digital banking platform. To enhance knowledge and skillset of its work force, numerous trainings were held during the year. Participants from all over the country were trained through different programs including in-house, ex-house, mobile, and E-learning training programs. Bank's unwavering commitment to treating its customers fairly has remained a top priority. MCB's rigorous Induction program has been designed to prepare fresh candidates for their roles with extensive training on compliance, processes, services, and products. The Fair Treatment of Customers (FTC) training module is a mandated part of the orientation program, ensuring that all staff is well-versed in the principles of fair treatment. Detailed analysis covering performance and achievements of respective groups against their targets for 2023 has been included in the 'Groups' Review' section of this Annual Report.

#### Sources of Information and Assumptions used for Projections and Forecast

The Bank gathers and compiles internal business data, external economic indicators and industry specific analysis from various sources and utilizes in-house developed tools and functional expertise to process these items through a calculation; in turn laying the foundation for its operational and financial forecasts and projections.

The chronic issues faced by Pakistan persist and pose a challenge to the overall economic growth of the country; and in turn the banking sector, being inextricably interlinked. With persistently high levels of inflation and a precarious external account outlook, adhering to IMF conditions will be inevitable for ensuring fiscal discipline and moving out of the current economic downtrend.

The recently witnessed resurgence in economic activity is indicative of a trend reversal in the recessionary cycle. Food and core inflation's have been moderating for the past few months, reflecting positive impacts of a tight monetary policy stance; duly supported by the ongoing fiscal consolidation and improved domestic crop output and supplies.

Barring any unforeseen inflationary outruns and owing to a high base effect, SBP's projection for inflation in the short term remains range bound between 23% to 25%, while it is expected to trend down noticeably in FY 24-25; current real policy rate being significantly positive on the 12-month forward looking basis. Hence, the Bank expects easing of the monetary policy stance i.e. reduction in the discount rate after a period of pause.

A market-based exchange rate is one of the key conditions agreed upon by Pakistan under SBA with the IMF. Pakistan's external financing needs will remain high in the medium term, exerting pressure on its foreign exchange reserves, hence with respect to PKR parity, we expect the currency to devalue further.

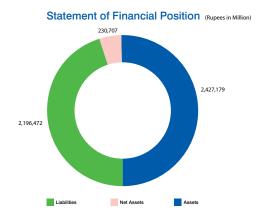
#### Our Response to Critical Challenges and Uncertainties

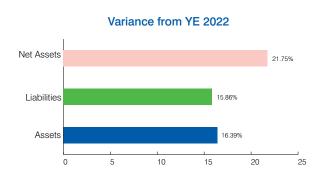
MCB remains well poised to respond to all critical challenges and uncertainties emanating from the realization of various systematic and idiosyncratic risks by capitalizing on its stable funding structure, ample liquidity buffers, resilient capital base, brand image and legacy established over a period of 76 years and a pragmatic business strategy.

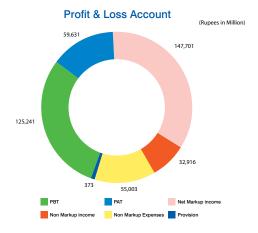
For details on Bank's readiness to respond to critical challenges and uncertainties, please refer to the 'Risk Management Framework', 'Business Continuity Management' and 'External Environment, Strategy & Resource Allocation' sections of the Annual Report.

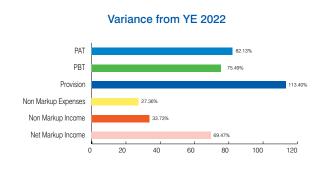


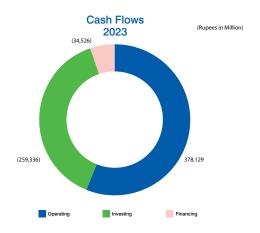
# **Graphical Presentation of Financial Statements**

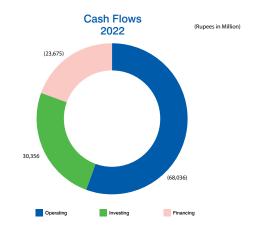












# **Analyses of Assets and Liabilities**

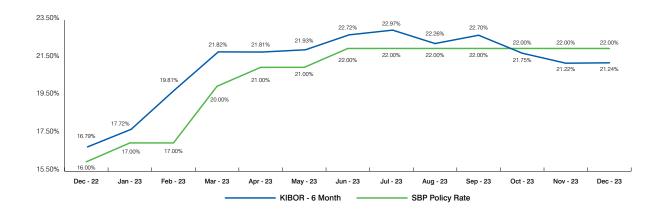
#### **Maturities of Assets and Liabilities**

					Rs	in Million
		Upto	3M to	1Y to	3Y to	5Y &
	2023	3M	1Y	3Y	5Y	above
Assets (PKR Min)						
Cash and balances with treasury banks	170,717	170,717	_	_	_	_
Balances with other banks	35,073	35,073	_	_	_	_
Lendings to financial institutions	96,213	94,383	1,830	_	_	_
Investments - net	1,249,439	42,893	471,343	349,553	207,522	178,128
Advances - net	577,864	155,753	59,524	156,366	95,245	110,976
Fixed assets	82,821	1,360	4,390	8,405	5,425	63,241
Intangible assets	1,036	220	659	157	_	_
Other assets - net	214,016	169,588	25,542	9,301	9,585	-
	2,427,179	669,987	563,288	523,782	317,777	352,345
Liabilities (PKR MIn)						
Bills payable	25,096	25,096	_	_	_	_
Borrowings	216,611	155,557	18,035	7,102	7,176	28,741
Deposits and other accounts	1,805,387	244,153	98,093	878,541	438,464	146,136
Deferred tax liabilities - net	101	455	(1,701)	698	3,441	(2,792)
Other liabilities	149,277	73,941	41,286	11,953	15,952	6,145
	2,196,472	499,202	155,713	898,294	465,033	178,230

<sup>\*</sup>Based on Expected Maturities

#### **Key Interest Bearing Assets and Liabilities**

	2023			2022			
	Avg. Vol (Mln)	Effective interest rate %	Interest (MIn)	Avg. Vol (Mln)	Effective interest rate %	Interest (MIn)	
Interest Earning Assets							
Lendings to Financial Institutions	84,274	14.08	11,866	57,544	6.81	3,918	
Gross Advances (excluding NPLs)	617,102	17.89	110,387	578,486	11.38	65,835	
Gross Investments (excluding equity investments)	1,111,652	18.32	203,612	1,050,924	12.41	130,432	
Interest Bearing Liabilities							
Deposits (excl. current deposits)	800,314	17.44	139,597	871,833	10.78	93,996	
Borrowings	253,734	14.13	35,850	219,704	7.39	16,239	





## **Analyses of Financial & Non Financial Performance**

#### **Financial Highlights**

Gross markup income reported an increase of Rs. 127.294 billion for the year 2023 when compared with 2022. Income on advances increased by Rs. 44.552 billion, primarily on account of increase in yield by 651 bps; coupled with increase in average volume of advances by Rs. 38.616 billion. The markup income on investments also reported an increase, amounting to Rs. 73.180 billion, due to increase in yield by 590 bps along with increase in average volume of investment by Rs. 60.727 billion.

			Rs in million			
			Variance			
	2023	2022	Amount	% age		
Mark-Up/ Return / Interest Earned						
Loans and advances	110,387	65,835	44,552	68%		
Investments	203,612	130,432	73,180	56%		
Lending's to financial institutions	11,866	3,918	7,948	203%		
Balances with banks	2,193	579	1,614	279%		
	328,058	200,764	127,294	63%		

The Bank reported an increase of Rs. 66.749 billion over last year in markup expense. Mark up expense on deposits increased by Rs. 45.601 billion, whereas markup expense on borrowings increased by Rs. 19.611 billion.

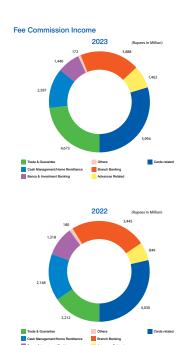
Cost of deposits increased by 240 bps due to higher average policy rate during the year (average policy rate registered an increase of 726bps during the current year; from an average of 13.20% in 2022 to 20.46% in 2023).

			Rs in million			
			Variance			
	2023	2022	Amount	% age		
Mark-Up/Return / Interest Expensed						
Deposits Borrowings Cost of foreign currency swaps Unwinding cost of lease liability against right-of-use assets	139,597 35,850 3,549 1,361	93,996 16,239 2,198 1,174	45,601 19,611 1,351	49% 121% 61%		
	180,357	113,607	66,750	59%		

The non-markup income block of the Bank was reported at Rs. 32.916 billion; with major contributions coming in from fee & commission, foreign exchange and dividend income. Fee & commission income reported significant increase of 43% for the year, primarily on the back of improved transactional volumes, diversification of revenue streams through continuous enrichment of Bank's product suite and investments towards digital transformation. The total concentration of fee & commission income in the non-markup income block was reported at 61%.

			Rs in million		
			Varia	ınce	
	2023	2022	Amount	% age	
Non Mark-Up / Interest Income					
Fee and commission income	20,227	14,182	6,045	43%	
Dividend income	3,030	2,414	616	26%	
Foreign exchange income	8,462	9,159	(697)	-8%	
Income from derivatives	16	33	(17)	-52%	
Gain / (loss) on securities	813	(1,464)	2,277	-156%	
Other income	368	290	78	27%	
Total non-markup / interest Income	32,916	24,614	8,302	34%	

The Bank continues to manage an efficient operating expense base and manage costs prudently. Despite exceptionally high inflation, impact of currency devaluation and continued investments in human resources, branch



network and technological upgradation, operating expenses of the Bank were recorded at Rs. 51.8 billion; growing by 25% over last year.

#### Performance against Targets

During 2023, the Bank has achieved its budgeted target for total deposits and profitability. Further, Bank's current year's performance against targets disclosed in the Annual Report of 2022 is covered in the 'Forward Looking' section of the Annual Report.

#### Objectives to Assess Stewardship of Management

The Bank strives to maximize shareholder value through delivering remarkable returns and achieving sustainable performance that exceeds market and shareholder expectations. Key Performance Indicators (KPI's) to measure Bank's performance against its short, medium and long term objectives along with corresponding strategies have been disclosed in the 'Strategy and Resource Allocation' section of the Annual Report.

#### **Future Prospects for Profit**

Future prospects about Bank's profitability have been covered in the 'Directors Report' and 'Forward Looking' sections of the Annual Report.

# Explanation of negative change in the performance against prior year

During the year under review, SBP continued with its restrictive monetary policy stance in order to address the prevailing domestic uncertainty and external vulnerabilities. Amidst historically high interest rates, growth in private sector credit (PSC) recorded a slowdown. This coupled with changes in regulation impacting ADR based taxation and Bank's focus on managing credit risk and consequently, the asset quality, within confines of its defined risk appetite translated into a lower than envisaged growth in Bank's gross advances; recording a decline of 22% to reach Rs. 622 billion as on December 31, 2023.

#### **Non-Financial Highlights**



#### **NUMBER OF BRANCHES**

1,438

ABSOLUTE



**NUMBER OF ATMS** 

1,475

ABSOLUT



#### **NUMBER OF ACCOUNTS**

8,826,027

ABSOLUTE



#### **HUMAN RESOURCES**

14,420

A DCOLLIT



#### TRAINING PARTICIPANTS

54,252

ABSOLUTE



#### **TRAINING DAYS**

49,912

ABSOLUTE



#### **Non-Financial Highlights**



#### **Human Capital**

Our employees, numbering 14,420 receive well remunerated, secure and satisfying employment with generous retirement benefits. Our strategy is to align what is best for the employees with what is best for the Bank. Our performance management system has been designed to motivate employees to pursue goals that will enable the Bank to achieve its strategic objectives. Our development and training activities also contribute to the same objective in the longer term. Thus, we have built a performance-based culture that will support both short term and long-term value creation.

#### **Primary Interest Stakeholder Groups**





			2023	2022	2021
Average number of employees	Absolute		14,249	13,962	13,605
Investment in training	Rs. In million		89.00	62.20	35.41
Staff strength	Absolute		14,420	14,341	13,849
Staff turn over ratio	%		16	19	14
Promotions	Absolute	_	1,508	4,013	2,248
Number of training participants	Absolute		54,252	51,047	39,030
Female staff ratio	%		18.54	18.25	16.90
Training days	Absolute		49,912	46,555	28,092

#### **Human Resource Accounting Policy**

At MCB Bank we believe in pursuing a modern 'Human Resource Accounting Policy (HRA)' which encapsulates accounting of the Bank's management and employees as 'human assets' or 'capital' that provides future benefits, rather than them being considered as an expense which is what comprises a typical approach under traditional human resource accounting.

The Bank has progressed forward to ensure that the people aspect of its business focuses on improving the standards and proficiency of employee skills and retaining talent for succession planning and expansion into new domains; thus, generating greater contribution and improving returns through implementation of higher investment, efficiency and resource productivity initiatives. In fact, HRA has allowed the Bank to keep track of investments it is making in its human resources, and the specific returns it is generating from these investments, thus fostering a virtuous cycle of growth and returns.

The Bank leverages its HRA strategically to drive positive change in its human resources, which comprises the most vital assets of the bank. Over time, through insights from its HRA, the Bank has been able to strategically reposition its human resources to face the rapid changes in the banking and financial services sector, especially now when digital banking is gaining fast credence. At the Bank, we have not only ensured that the skills and capabilities of our human resources are aligned to the times, but have also made sure that the bank always remains in a position of deep strength through its people resources, notwithstanding the challenges prevalent in the external environment.

#### **Key Steps for Addressing Integrity and Ethical Issues:**

- Ensuring that all members of the organization understand that they have a responsibility to promote integrity.
- · Conducting systemic integrity risk assessments on an ongoing basis.
- Facilitating open communication about integrity-related issues; recognizing and rewarding ethical conduct.
- Providing a mechanism for members to consult about integrity related issues.
- Ensuring that performance management systems are in alignment with the organization's ethical goals.
- Providing ongoing training for integrity-related practices.



# **Manufactured Capital**

MCB's manufactured capital constitutes its pan-Pakistan distribution network of banking outlets, corporate offices, ATMs and other touchpoints that facilitate engagement with its various stakeholders. It also covers Bank's IT infrastructure and security.

The banking model is in gradual transformation from traditional banking to digital era. Hence, to cater to the growing segment of millennials among our customers, the Bank has been continuously investing on the digital banking platforms. We are increasing our digital touch points on a gradual pace, providing our customers transactional convenience while ensuring financial security.

#### **Primary Interest Stakeholder Groups**





			2023	2022	2021
Capital expenditures on physical and digital infrastructure	Rs. in million		7,452	4,598	3,121
Domestic Branches (exc. sub-branches)	Absolute	•	1,430	1,439	1,426
Overseas Branches	Absolute		8	9	11
ATMs	Absolute		1,475	1,484	1,454
MCB Live customers	Absolute		1,093,519	713,821	*125,900

\*MCB Live was launched in December 2021





## **Intellectual Capital**

Intangibles associated with the Bank – culture, ethics, values, organizational knowledge, systems, procedures and brand value. These intangibles, while not reflected in the balance sheet, are indeed the real assets of the Bank. They permeate the Bank's operations at all levels – whether it is high level decision-making or day-to-day functions.

In 2023 we have focused on following points to enhance of our intellectual capital:

- Explore customers' views and expectations with regard to selected Deposit products on features, processes and service delivery.
- Evaluate customer satisfaction to understand the service level of the Bank.
- Explore the new trends in consumer banking to ascertain future banking preferences.

#### **Primary Interest Stakeholder Groups**





			2023	2022	2021
ATM uptime	%		98	97	98
Independent Directors on the BoD	Absolute	<b>•</b>	4	4	4
Net Promoter Score (NPS)	%	<b></b>	16%	16%	-



## **Natural Capital**

MCB being a responsible corporate citizen, aims to preserve natural capital while pursuing its business objectives. The Bank has rigorously undertaken to its responsibility of reducing carbon footprints on the environment by making its processes, usage of information technology and physical infrastructure more sustainable and environmentally efficient. The Bank is also focused on implementing robust systems to inculcate a sense of environmental concern amongst its stakeholders such that operational processes are transformed to safeguard the Bank against heightened threat of external vulnerabilities.

#### **Primary Interest Stakeholder Groups**









		2023	2022	2021
No. of branches monitored under real time IoT based fuel management & monitoring system.	Absolute	976	568	-
Solarization of branches	Absolute	49	43	-



# Social & Relationship Capital

The Pakistan banking industry is more competitive than it has ever been, and factors such as customer service and convenience are distinguishing features that customers look for. With a strong network of branches across the country, MCB maintains strength in geographic reach that few can match.

#### **Primary Interest Stakeholder Groups**











		2023	2022	2021
No. of accounts	Absolute	8,826,027	8,586,001	8,372,786
Customer Satisfaction Index	%	91	90	90
Dividends to Shareholders	Rs. In million	35,552	23,701	22,516
Education Allowance	Rs. In million	29	27	29
Staff Capacity Building & Trainings	Rs. In million	89	62	35
Contribution to National Exchequer	Rs. In million	60,787	28,106	21,497
Contribution To Staff Welfare Fund	Rs. In million	5	1	5
Donation	Rs. In million	21	1	8
Plantation	Rs. In million	27	25	23



# Non - Performing Loans

Rs. in Million

#### Categorywise

OAEM
Substandard
Doubtful
Loss
Total

20	)23	2022		Varia	2023	
NPLs	Provision	NPLs	Provision	NPLs	Provision	Coverage
1,517	2	1,465	2	3.55%	9.74%	0.11%
863	54	126	31	581.89%	74.54%	6.22%
713	356	568	284	25.39%	25.24%	49.94%
50,790	41,526	49,100	41,631	3.44%	-0.25%	81.76%
53,883	41,937	51,260	41,948	5.12%	-0.03%	77.83%

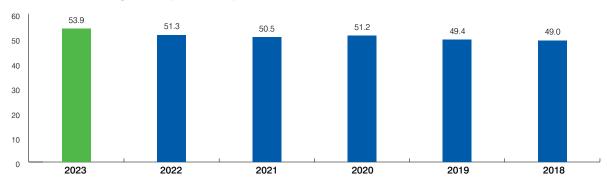
## Groupwise

Commercial Consumer Corporate Overseas

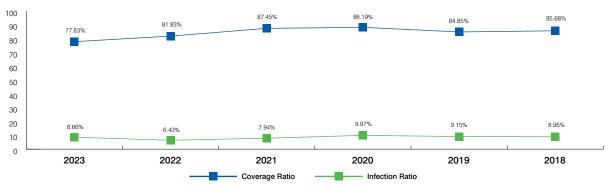
Others

NPLs	Provision	NPLs	Provision	vision NPLs Provision		on NPLs Provision Covera		Coverage
1,896	1,004	1,014	858	87.03%	17.04%	52.94%		
1,779	1,565	1,752	1,664	1.52%	-5.95%	88.01%		
4,007	2,688	4,153	2,772	-3.50%	-3.03%	67.09%		
14,749	5,733	11,856	4,598	24.40%	24.68%	38.87%		
31,452	30,946	32,486	32,055	-3.18%	-3.46%	98.39%		
53,883	41,937	51,260	41,948	5.12%	-0.03%	77.83%		

#### Non - Performing Loans (2018-2023) (Rupees in Billion)



#### Infection and Coverage Ratios (2018-2023)



Coverage Ratio's are based on specific provision only

# **Non - Performing Assets**

		•	erforming vances	Inve	performing estments ecurities only	Non-p	s. in Million performing Assets
		2023	2022	2023	2022	2023	2022
1.	Movements in NPA						
	Opening balance Exchange adjustments	51,260 2,916	50,491 2,478	478 -	478 -	51,738 2,916	50,969 2,478
	Additions Recovery / Re-structuring	4,200 (3,714)	2,385 (4,020)	_ _		4,200 (3,714)	2,385 (4,020)
	Amounts written off	486 (779)	(1,635) (74)	- -	-	486 (779)	(1,635) (74)
	Closing balance	53,883	51,260	478	478	54,361	51,738
2.	Sectoriwise breakup of NPA						
	Agriculture, forestry and fishing Construction Electricity, gas, steam and air conditioning supply Financials Individuals Manufacture of cement Manufacture of chemicals and pharmaceutical products Manufacture of food & beverages products Manufacture of sugar Manufacture of textiles Services Telecommunications Transportation and storage Wholesale and retail traders Others	210 162 1,718 135 2,709 393 180 4,933 3,967 11,753 443 53 1,095 16,999 9,131	392 231 1,757 716 3,531 393 191 2,740 4,238 12,183 428 43 58 14,779 9,579	- - - 285 - 146 41 - - -	- - - 285 - - 146 41 - - - - 6	210 162 1,718 135 2,709 678 180 4,933 4,113 11,794 443 53 1,095 16,999 9,137	392 231 1,757 716 3,531 678 191 2,740 4,384 12,224 428 43 58 14,779 9,585
	Others				-		
_		53,883	51,260	478	478	54,361	51,73

		Ad	oerforming vances Provision only	Inve	Non-performing Investments (Debt Securities only)		performing Assets
		2023	2022	2023	2022	2023	2022
3.	Movement of Provisions made against NPA						
	Opening balance Exchange adjustments	41,948 1,230	44,156 711	478 -	478 -	42,426 1,230	44,634 711
	Charge for the year Reversals	3,108 (3,570)	948 (3,793)	_ _		3,108 (3,570)	948 (3,793)
	Amounts written off	(462) (779)	(2,845) (74)	_ -	-	(462) (779)	(2,845) (74)
	Closing balance	41,937	41,948	478	478	42,415	42,426

#### 4. Details of accounts restructured as per regulatory guidelines

The outstanding amount against restructured accounts in NPA amounts to Rs. 11,755.346 million as at December 31, 2023: (December 31, 2022: Rs. 11,296.402 million).

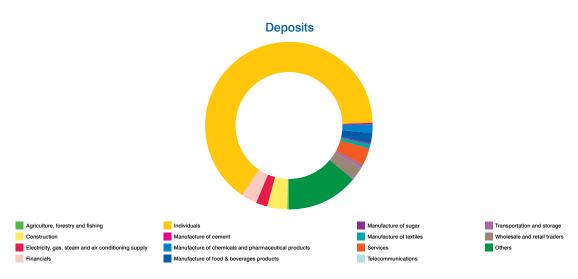


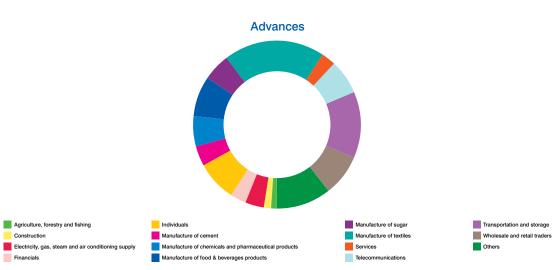
# Analyses of Deposits, Advances & Investments

#### **Deposits & Advances - Sector wise**

Rupees in Million

	December 31, 2023			
Sector	Deposits	Advances		
Agriculture, forestry and fishing	6,981	7,036		
Construction	71,622	9,395		
Electricity, gas, steam and air conditioning supply	40,612	22,898		
Financials	51,598	17,998		
Individuals	1,176,432	49,029		
Manufacture of cement	2,583	24,090		
Manufacture of chemicals and pharmaceutical products	30,836	36,574		
Manufacture of food & beverages products	36,620	48,729		
Manufacture of sugar	6,483	31,978		
Manufacture of textiles	10,531	122,111		
Services	63,603	15,805		
Telecommunications	1,141	42,082		
Transportation and storage	8,159	79,769		
Wholesale and retail traders	49,574	50,053		
Others	248,611	64,877		
	1,805,387	622,425		





#### **Deposits & Advances - Group wise**

Rs. in Billion

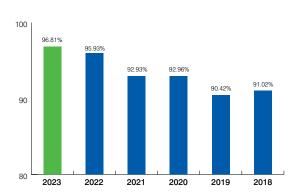
Retail Consumer Corporate Overseas Others (SAM)

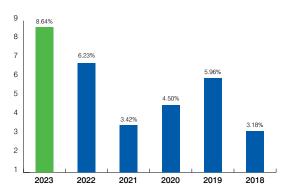
Total

		Group wise	e Deposits		Gr	oup wise Gr	oss Advanc	es		
	2023	2022	Varia	ance	2023	2022	Varia	ance		
	2023	2022	Amount	%	2023	2022	Amount	%		
-	1,503.7	1,211.3	292.3	24.13%	73.9	87.5	(13.6)	-15.59%		
	26.1	20.4	5.7	27.84%	38.6	43.0	(4.4)	-10.14%		
	119.0	86.6	32.4	37.37%	438.0	606.5	(168.5)	-27.78%		
	156.7	60.4	96.3	159.49%	41.0	28.6	12.4	43.44%		
	-	-	-	-	30.9	32.0	(1.1)	-3.39%		
	1,805.4	1,378.7	426.7	30.95%	622.4	797.6	(175.1)	-21.96%		

#### **CASA Mix**

#### Weighted Average Cost of Deposits

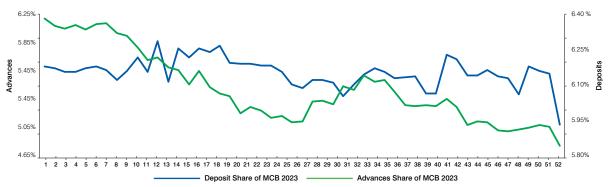




#### Weekly Trend of MCB Deposits and Advances - 2023 (Domestic)



#### MCB's Industry Share in Deposits and Advances - 2023 (Domestic)

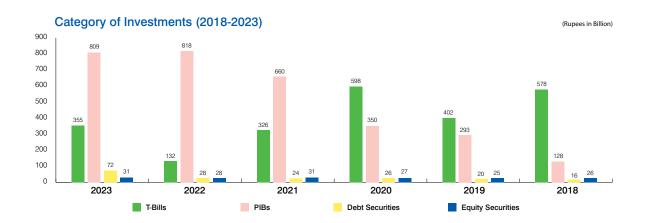


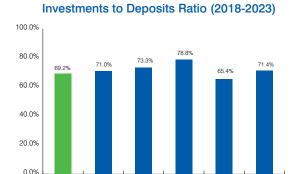


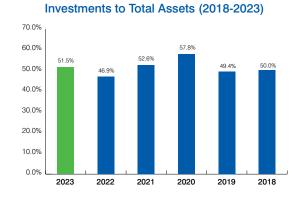
#### **Investments**

			R	upees in Million
	2023	2022	Var.	% <b>V</b> ar.
T. D.	054007	101 501	000 040	1700/
Treasury Bills	354,827	131,584	223,243	170%
Pakistan Investment Bonds	808,553	817,630	(9,077)	-1%
Other government securities	60,082	17,043	43,038	253%
Other Debt Securities	11,823	10,986	837	8%
Shares in Listed, Unlisted Co.s & Mutual funds	31,082	28,277	2,805	10%
Subsidiaries & Associated Undertakings	17,669	17,019	650	4%
Investments at cost	1,284,036	1,022,539	261,497	26%
Provision for diminution in value of investments	(11,180)	(10,330)	(849)	8%
Deficit on revaluation of securities	(23,417)	(33,478)	10,061	-30%
Investments at revalued amount - net of provision	1,249,439	978,731	270,708	28%
Non-Statutory Investment Portfolio*	799,125	459,932		

<sup>\*</sup>maintained in excess of Statutory Liquidity Requirement



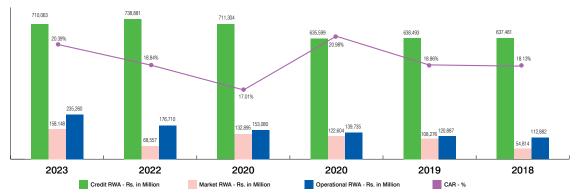




# **Capital Structure**

Share premium         23,751         23,751         59,516           Reserves         96,039         59,516         59,516           Unappropriated profits         197,120         165,542           Deductions:           Book value of intangible and advances given for intangible Defined benefit pension fund assets - net         3,788         1,576           Other deductions         2,340         2,550           Total Tier 1 capital         189,957         160,614           Tier 2 Capital           General provisions subject to 1.25% of total risk weighted assets         2,624         2,225           Revaluation reserves         38,585         4,402           Foreign exchange translation reserves         34,993         24,770           Deductions:           Other deductions         -         -           Total Tier 2 Capital         34,993         24,770           Total Regulatory Capital Base         224,950         185,384           Capital Adequacy         158,148         68,555           Market Risk         158,148         68,555           Operational Risk         235,260         176,710           Total RWA         1,103,471         984,075 <td colsp<="" th=""><th></th><th>2023</th><th>Rupees in Million 2022</th></td>	<th></th> <th>2023</th> <th>Rupees in Million 2022</th>		2023	Rupees in Million 2022
Shareholders equity /assigned capital	Capital Structure			
Share premium         23,751         23,751         23,751         59,516         59,516         59,516         59,516         59,516         59,516         59,516         59,516         59,516         59,516         59,516         70,422         165,542         165,542         165,542         165,542         165,542         80°         20,400         20,540         1,576         20,541         1,576         20,542         2,242         2,242         2,242         2,242         2,242         2,242         2,242         2,242         2,242         2,242         2,242         2,242         2,242         2,242         2,242         2,242	Tier 1 Capital			
Deductions:   Book value of intangible and advances given for intangible   1,035   80   1,576   1,576   2,340   2,550   2,340   2,550   7,163   4,925   1,576   2,340   2,550   7,163   4,925   1,576   2,340   2,550   7,163   4,925   1,576   2,340   2,550   7,163   4,925   1,576   2,340   2,550   7,163   4,925   1,576   2,225   2,255   2,255   2,255   2,255   2,255   2,255   2,255   2,255   2,25	Share premium Reserves	23,751 65,479 96,039	11,851 23,751 59,516 70,425	
Defined benefit pension fund assets - net Other deductions	Deductions:	197,120	165,543	
Total Tier 1 capital         189,957         160,614           Tier 2 Capital         2,624         2,225           Revaluation reserves         23,784         18,145           Foreign exchange translation reserves         34,993         24,770           Deductions:           Other deductions         -         -           Total Tier 2 Capital         34,993         24,770           Total Regulatory Capital Base         224,950         185,384           Capital Adequacy         710,063         738,811           Market Risk         710,063         738,811           Operational Risk         158,148         68,556           Operational Risk         235,260         176,710           Total RWA         1,103,471         984,075           Capital Adequacy Ratio         224,950         185,384           Total eligible regulatory capital held         224,950         185,384           Total Risk Weighted Assets         1,103,471         984,075	Defined benefit pension fund assets - net	3,788 2,340	801 1,578 2,550	
Tier 2 Capital         General provisions subject to 1.25% of total risk weighted assets       2,624       2,224         Revaluation reserves       23,784       18,145         Foreign exchange translation reserves       34,993       24,770         Deductions:         Other deductions       -       -         Total Tier 2 Capital       34,993       24,770         Total Regulatory Capital Base       224,950       185,384         Capital Adequacy       -       -       -         Risk Weighted Assets       710,063       738,811       68,558         Operational Risk       158,148       68,558       68,558         Operational Risk       235,260       176,710       70         Total RWA       1,103,471       984,079         Capital Adequacy Ratio       224,950       185,384         Total eligible regulatory capital held       224,950       185,384         Total Risk Weighted Assets       1,103,471       984,075	Total Time 4 constal			
General provisions subject to 1.25% of total risk weighted assets       2,624       2,225         Revaluation reserves       23,784       18,145         Foreign exchange translation reserves       34,993       24,770         Deductions:         Other deductions       —       —         Total Tier 2 Capital       34,993       24,770         Total Regulatory Capital Base       224,950       185,384         Capital Adequacy       —       —         Risk Weighted Assets       —       —         Credit Risk       710,063       738,811         Market Risk       158,148       68,556         Operational Risk       235,260       176,710         Total RWA       1,103,471       984,075         Capital Adequacy Ratio       —       —         Total eligible regulatory capital held       224,950       185,384         Total Risk Weighted Assets       1,103,471       984,075		189,957	160,614	
Deductions:         Other deductions       - <td>General provisions subject to 1.25% of total risk weighted assets Revaluation reserves</td> <td>23,784 8,585</td> <td>2,225 18,143 4,403</td>	General provisions subject to 1.25% of total risk weighted assets Revaluation reserves	23,784 8,585	2,225 18,143 4,403	
Total Tier 2 Capital         34,993         24,770           Total Regulatory Capital Base         224,950         185,384           Capital Adequacy         710,063         738,81           Risk Weighted Assets         710,063         738,81           Credit Risk         158,148         68,558           Operational Risk         235,260         176,710           Total RWA         1,103,471         984,079           Capital Adequacy Ratio         224,950         185,384           Total eligible regulatory capital held         224,950         185,384           Total Risk Weighted Assets         1,103,471         984,079	Deductions:	34,993	24,770	
Total Regulatory Capital Base         224,950         185,384           Capital Adequacy         Risk Weighted Assets         710,063         738,817           Credit Risk         710,063         738,817           Market Risk         158,148         68,558           Operational Risk         235,260         176,710           Total RWA         1,103,471         984,079           Capital Adequacy Ratio         224,950         185,384           Total eligible regulatory capital held         224,950         185,384           Total Risk Weighted Assets         1,103,471         984,079	Other deductions	_	_	
Capital Adequacy         Risk Weighted Assets       710,063       738,817         Credit Risk       710,063       738,817         Market Risk       158,148       68,558         Operational Risk       235,260       176,710         Total RWA       1,103,471       984,079         Capital Adequacy Ratio       224,950       185,384         Total eligible regulatory capital held       224,950       185,384         Total Risk Weighted Assets       1,103,471       984,079	Total Tier 2 Capital	34,993	24,770	
Risk Weighted Assets         Credit Risk       710,063       738,817         Market Risk       158,148       68,558         Operational Risk       235,260       176,710         Total RWA       1,103,471       984,079         Capital Adequacy Ratio       224,950       185,384         Total eligible regulatory capital held       224,950       185,384         Total Risk Weighted Assets       1,103,471       984,079	Total Regulatory Capital Base	224,950	185,384	
Credit Risk       710,063       738,811         Market Risk       158,148       68,558         Operational Risk       235,260       176,710         Total RWA       1,103,471       984,079         Capital Adequacy Ratio         Total eligible regulatory capital held       224,950       185,384         Total Risk Weighted Assets       1,103,471       984,079	Capital Adequacy			
Market Risk       158,148       68,558         Operational Risk       235,260       176,710         Total RWA       1,103,471       984,079         Capital Adequacy Ratio         Total eligible regulatory capital held       224,950       185,384         Total Risk Weighted Assets       1,103,471       984,079	Risk Weighted Assets			
Capital Adequacy Ratio  Total eligible regulatory capital held Total Risk Weighted Assets  224,950 1,103,471 984,075	Market Risk	158,148	738,811 68,558 176,710	
Total eligible regulatory capital held  Total Risk Weighted Assets  224,950 1,103,471 984,079	Total RWA	1,103,471	984,079	
Total Risk Weighted Assets 1,103,471 984,079	Capital Adequacy Ratio			
0.00%		•	185,384 984,079	
Capital Adequacy Ratio 20.39% 18.84%	Capital Adequacy Ratio	20.39%	18.84%	

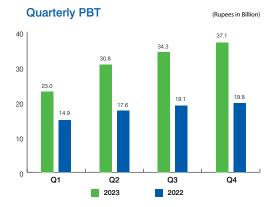
#### Capital Adequacy Ratio (2018-2023)





# **Quarterly Performance Analysis 2023 - 2022**

		20	)23			Rupees in N 2022		
	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter
Profit & Loss Account								
Mark-up earned Mark-up expensed Net mark-up/interest income Non-mark-up income Total Income Non-mark-up expenses	92,676 (51,392) 41,284 10,316 51,600 (15,319)	90,102 (50,694) 39,408 8,535 47,943 (14,364)	81,425 (44,485) 36,939 8,143 45,082 (12,969)	63,855 (33,785) 30,070 5,922 35,991 (12,351)	59,735 (34,090) 25,645 4,360 30,005 (11,692)	55,612 (33,090) 22,523 7,355 29,877 (11,342)	45,699 (24,823) 20,876 7,177 28,053 (10,384)	39,717 (21,605) 18,112 5,722 23,834 (9,769)
Profit before provisions Provisions & write off Profit before taxation Taxation	36,282 863 37,145 (21,661)	33,579 675 34,254 (16,794)	32,113 (1,288) 30,826 (17,194)	23,640 (624) 23,016 (9,960)	18,313 1,465 19,778 (6,890)	18,536 516 19,051 (10,323)	17,669 (61) 17,607 (15,397)	14,065 864 14,928 (6,014)
Profit after taxation	15,485	17,460	13,631	13,056	12,889	8,728	2,210	8,914
Statement of Financial Position Assets								
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Fixed assets Intangible assets Deferred tax assets Other assets  Liabilities  Bills payable Borrowings	170,717 35,073 96,213 1,249,439 577,863 82,821 1,035 - 214,016 2,427,179	162,715 39,214 91,523 1,257,676 601,010 80,909 12,543 144,373 2,390,774	184,503 45,024 69,284 1,148,308 597,289 79,765 812 14,338 140,311 2,279,634	143,987 37,419 121,102 945,988 657,255 80,462 789 13,765 113,642 2,114,410	96,369 24,872 50,416 978,731 753,400 79,918 801 7,547 93,301 2,085,355	152,450 34,320 62,401 1,091,981 582,049 58,316 834 5,684 88,030 2,076,066	171,331 20,496 90,563 1,003,425 606,209 58,240 823 5,307 82,171 2,038,565	143,307 23,367 41,995 1,178,249 585,486 57,398 920 1,170 63,439 2,095,331
Borrowings Deposits and other accounts Deferred tax liabilities Other liabilities	1,805,387 101 149,277	1,715,666 - 162,091	1,670,141 - 143,554	229,458 1,539,758 - 141,512	1,378,717 - 137,769	1,589,789 - 123,273	1,590,596 - 109,431	1,491,685 - 98,139
	2,196,472	2,177,092	2,076,712	1,922,251	1,895,861	1,907,104	1,874,072	1,922,372
Net assets	230,707	213,682	202,923	192,159	189,495	168,962	164,493	172,959
Represented by:								
Share capital Reserves Surplus on revaluation of assets – net of tax Unappropriated profit	11,851 98,724 24,093 96,040 230,707	11,851 97,844 14,819 89,168 213,682	11,851 96,331 13,034 81,707 202,923	11,851 94,704 10,497 75,107 192,159	11,851 88,578 18,641 70,425 189,495	11,851 87,425 4,491 65,195 168,962	11,851 85,073 5,514 62,055 164,493	11,851 84,287 11,010 65,810 172,959





#### Net Interest Income Non Markup Income Non Mark up Expenses **Profit** Quarter 1 During the 1st quarter of 2023, Net Interest Income (NII) of the Bank Non Markup expenses grew by 26% in the 1st quarter of 2023 over the Non Markup Income for the 1st quarter Driven by a 66% growth in NII and modest of 2023 was reported at Rs. 5.922 billion growth of 3.5% in Non Markup Income increased by 66% and was reported at Rs. 30.070 billion. The markup income against Rs. 5.722 billion reported in the corresponding period; representing an increase of 3.5%. The growth is mainly corresponding period. Despite surge in inflationary pressures, the Bank was able to contain growth in the operating MCB's profit before tax and provisions, for the 1st quarter of 2023, was reported at Rs. 23.640 billion against Rs. 14.065 was concentrated by markup from investments which amounted to 1 35.595 billion and constituted 56% attributable to rise in fee and commission income (27%) which is offset by decrease expense base through cost management initiatives and continuous process revamping for inculcating operational billion reported in the comparative period On the provision front, a charge of Rs in foreign exchange income and gain the gross amount while the markup Off the provision front, a charge of na-938 million was recognized on account of dimunition in the value of investments. Major portion of the said provision, amounting to Rs. 422 million, pertained to the equity scrips on account of week stock market performance. On the income from advances was reported at Rs. 25.995 billion. The increase in (loss) on securities by 19% and 87% efficiencies gross markup income was broad based; driven by improving earning margins, in an upward sloping yield curve, and volumetric growth achieved in earning advances front, proactive monitoring and recovery efforts led to a net-reversal of Rs. 293 million during the period under On the markup expense side, Rs. 24.899 billion was reported on account of markup expense on deposits; representing an increase of 48% over the corresponding Profit Before Tax (PBT) for the 1st quarter period owing primarily to higher minimum saving rate applicable during the quarter of 2023 resultantly grew by 54% to reach Rs. 23.016 billion. in review.

#### Quarter 2

NII during the 2nd quarter of 2023 was reported at Rs. 36.939 billion; growing by 77% as compared to the corresponding period. NII increased during the 2nd period. Nil infereased utiling the 2 may quarter 2023 on the back of rising volumes in earning assets coupled with improving margins; average yield on advances and investments, for the qurater, grew by 8.63% and 6.1% respectively compared to the corresponding period while the increase in average cost on deposits was contained at 2.43%.

Non Mark up Income for the 2nd quarter of 2023 was reported at Rs. 8.143 billion; posting a rise of 13% over the corresponding period. Major variance pertained to fee and commission income; increasing by Rs. 1.167 billion and translating into a growth of 34%. Dividend income increased by 66% while the foreign exchange income and gain on securities registered a decline of 10% and 92% respectively.

Non Markup expenses grew by 24% in the 2nd quarter of 2023. Increase was broad based due to the galloping inflation and rising cost of doing business amidst political uncertainty and rapidly depreciating PKR parity.

Profit before tax for the 2nd quarter of 2023 reported an increase of Rs. 13.218 billion (75%) over the corresponding period

NII and non mark up income increased by Rs. 16.062 billion and Rs. 966.378 by 18. 10:002 billion at 18. 900:07 million respectively. The increase in gross income was slightly offset by rise in non mark up expenses and provision charge, amounting to Rs. 2.585 billion and Rs. 1.226 billion respectively. Net impact of captioned variances resulted in increase in DPT for the quester in province. in PBT for the quarter in review.

Retrospective application of tax amendments, enacted through Finance amenoments, enacted trirough Finance Act, 2022, resulted into a significantly higher tax charge for the corresponding quarter. Hence, Profit After Tax (PAT) registered a significant growth of 517% to report at Rs. 13.631 billion.

### Quarter 3

NII during the 3rd quarter was reported at Rs. 39.408 billion; 75% higher compared to the corresponding period of 2022. Gross mark up earned increased by 62% on the back of improving earning yields in an upward sloping yield curve. Mark up income on investments and advances contributed 63% and 31% to the captioned increase respectively. On the expense side, mark up expense increased by 53% primarily on account of higher deposit mobilization and increase in minimum saving rate applicable during the quarter in review. Non mark up income registered a growth of 16 % over the corresponding period to report at Rs. 8.535 billion.

Fee and commission income increased by 52%. Major components of the captioned increase were credit related fees and commission on guarantees. Dividend income and gain on securities increased by 23% and 123% respectively; in contrast, FX income registered a decline of 40% and diluted growth in non markup

Continuing their upward trajectory, non HR related operating expenses reported a broad based growth owing to rapidly accelerating inflationary pressures amidst currency devaluation, geopolitical uncertainities and rising commodity prices; translating into a total growth of 27% in non markup expenses for the 3rd guarter of 2023.

On the back of strong overall performance (75% growth in NII and 16% growth in non markup income), the Bank reported its quarterly Profit before Tax (PBT) of Rs. 34.254 billion in the 3rd quarter of 2023 while the Profit After Tax (PAT) was reported at Rs. 17.460 billion.

## Quarter 4

Amidst an evolving yield curve scenario, prudent positioning of earning assets coupled with sucessfull materialization of the strategic drive to increase deposit mobilization and improve current account concentration in the deposit mix, provided further impetous to the NII growth; which reached Rs. 41.284 billion (+61%) for the quarter under review

Non Mark up Income posted a significant increase of 137% to report at Rs. 10.316 billion for the 4th quarter of 2023.

Prime contributories to the rising tren

(i) Increase in fee and commission income

(i) increase in FX income, amounting to Rs. 1.364 billion.

(iii) increase in gain on securities by 140%; as the Bank realized material gains on disposal of equity scrips amidst a bullish Non markup expenses closed the period in line with the surging trend witnessed during the first three quarters of 2023; posting a growth of 31% to report at Rs. 15.318 billion.

During the last quarter of 2023, the Bank registered a significant growth of 88% in its Profit before Tax (PBT) to post its highest ever quarterly PBT of Rs. 37.145 billion compared to Rs. 19.778 billion posted in the corresponding period

Total income increased by 72% on the back of a registered increase of 61% in NII. The increase was slightly offset by a rise of 31% in non markup expenses.







# Six Years' Performance 2018 - 2023

## **Financial Performance / Financial Ratios**

		2023	2022	2021	2020	2019	2018
PROFIT AND LOSS ACCOUNT	D 14	000.057	200 700	100.001	100.070	100.000	00.010
Mark-up/ return earned	Rs. Mln	328,057	200,763	123,334	136,076	138,292	83,319
Mark-up/ return expensed	" "	180,356	113,607	59,347	64,741	78,676	37,305
Fund based income	" "	147,701	87,156	63,987	71,334	59,616	46,014
Fee, Commission, brokerage & FX income	" "	29,074	23,664	17,011	13,594	14,469	14,625
Dividend and capital gains	" "	3,842	949	3,062	4,542	2,210	2,573
Total income	" "	180,617	111,769	84,061	89,470	76,295	63,212
Operating expenses	" "	55,003	43,186	36,894	33,908	33,709	32,902
Operating profit before tax and provision	" "	125,613	68,583	47,167	55,562	42,586	30,310
Provisions / write-offs	""	373	(2,782)	(4,823)	7,313	2,484	(1,753)
Profit before tax		125,241	71,365	51,989	48,249	40,102	32,064
Profit after tax	" "	59,631	32,741	30,811	29,037	23,977	21,360
Cash Dividends		35,552	23,701	22,516	23,701	20,146	18,961
STATEMENT OF FINANCIAL POSITION							
Authorised capital	""	15,000	15,000	15,000	15,000	15,000	15,000
Paid up capital	" "	11,851	11,851	11,851	11,851	11,851	11,851
Reserves	" "	98,724	88,578	84,602	80,696	77,591	74,148
Unappropriated Profit	" "	96,040	70,425	63,683	69,835	55,777	53,532
Shareholder's equity	" "	206,614	170,854	160,136	162,382	145,219	139,531
Surplus on revaluation of assets - net of tax	" "	24,093	18,641	14,272	27,720	23,695	9,747
Shareholder's funds	" "	230,707	189,495	174,407	190,102	168,915	149,278
Total Assets	" "	2,427,179	2,085,355	1,970,468	1,757,462	1,515,152	1,498,130
Earning Assets	" "	2,002,674	1,870,527	1,732,055	1,544,536	1,294,096	1,343,378
Gross Advances	" "	622,425	797,572	635,574	513,550	540,037	546,792
Advances - net of provisions	" "	577,863	753,400	589,711	462,942	496,679	503,581
Non-Performing Loans (NPLs)	" "	53,883	51,260	50,491	51,189	49,424	48,956
Investments	" "	1,249,439	978,731	1,035,585	1,015,869	748,765	749,369
Total Liabilities	" "	2,196,472	1,895,861	1,796,061	1,567,361	1,346,237	1,348,852
Deposits & other accounts	" "	1,805,387	1,378,717	1,411,852	1,289,502	1,144,763	1,049,038
Current & Saving Deposits (CASA)	" "	1,747,836	1,322,549	1,312,059	1,198,785	1,035,063	954,813
Borrowings	" "	216,611	340,237	269,526	164,002	89,506	216,019
Interest bearing Liabilities	" "	1,151,364	1,038,842	1,118,182	964,119	809,717	867,048
Contingencies and Commitments	a a	813,473	665,655	619,187	714,038	851,147	584,434
Profitability ratios:							
Profit before tax ratio	%	38.18%	35.55%	42.15%	35.46%	29.00%	38.48%
Gross Yield on Average Earning Assets	" "	17.57%	11.15%	7.53%	9.59%	10.49%	6.41%
Gross Yield on Avg. Earning Assets (incl. dividend & capital gains)	" "	17.77%	11.20%	7.72%	9.91%	10.65%	6.61%
Gross Spread	" "	45.02%	43.41%	51.88%	52.42%	43.11%	55.23%
Cost to income ratio	" "	28.70%	37.13%	42.09%	36.49%	42.82%	50.77%
Return on average equity (ROE)	" "	31.60%	19.78%	19.11%	18.88%	16.84%	15.48%
Return on average assets (ROA)	" "	2.64%	1.61%	1.65%	1.77%	1.59%	1.50%
Return on Capital Employed (ROCE)	" "	31.60%	19.78%	19.11%	18.88%	16.84%	15.48%
Shareholder Funds (Shareholder Funds/Total Assets)	" "	9.51%	9.09%	8.85%	10.82%	11.15%	9.96%
Return on Shareholder Funds	" "	28.38%	17.99%	16.91%	16.18%	15.07%	14.11%
Total Shareholder Return	" "	71.79%	-11.86%	-1.58%	-4.71%	14.14%	-1.30%
Non interest income to total income	" "	18.22%	22.02%	23.88%	20.27%	21.86%	27.21%
Admin Exp to Profit before Tax	u u	41.39%	58.14%	68.05%	67.66%	81.47%	100.08%
Investment ratios\Market Ratios:							
Earnings per share (after tax)	Rs.	50.32	27.63	26.00	24.50	20.23	18.02
Earnings per share (before tax)	" "	105.68	60.22	43.87	40.71	33.84	27.06
Breakup value per share		. 10.00					
- without surplus on revaluation of fixed assets & investments	" "	174.35	144.17	135.13	137.02	122.54	117.74
- without surplus on revaluation of fixed assets	" "	164.54	128.49	131.49	144.45	126.47	115.68
- with surplus on revaluation of fixed assets & investments	" "	194.68	159.90	147.17	160.42	142.54	125.97
- with surplus on revaluation of fixed assets & investments &		104.00	100,00	171.11	100,74	174,07	120.01
investment in related party at fair / market value	" "	196.73	161.42	149.82	162.80	144.89	128.41
Cash Dividend	%	300%	200%	190%	200%	170%	160%
Dividend Yield ratio (based on cash dividend)	70 " "	17.39%	17.22%	12.39%	10.79%	8.30%	8.27%
Dividend Payout ratio	" "	59.62%	72.39%	73.08%	81.62%	84.02%	88.77%
Price to book value ratio	Times	0.99	0.81	1.13	1.35	1.67	1.64
Price to earning ratio	" "	3.43	4.20	5.90	7.56	10.13	10.74
Dividend cover ratio		1.68	1.38	1.37	1.23	1.19	1.13

		2023	2022	2021	2020	2019	2018
Share Information: Market value per share - Dec 31	Do	170 55	110.10	150.05	105.00	004.04	100 57
High - during the year	Rs.	172.55 203.82	116.16 166.20	153.35 202.40	185.28 224.53	204.94 216.20	193.57 236.56
Low - during the year	" "	106.99	108.95	146.00	132.89	154.04	177.16
Market Capitalisation	Rs. Mln	204,482	137,657	181,729	219,568	242,866	229,392
That to Supranount	1101111111	201,102	101,001	101,120	210,000	L 12,000	
Asset Quality and Liquidity ratios:							
Gross Advances to deposits ratio	%	34.48%	57.85%	45.02%	39.83%	47.17%	52.12%
Net Advances to deposits ratio	" "	32.01%	54.64%	41.77%	35.90%	43.39%	48.00%
Investments to deposits ratio	""	69.21%	70.99%	73.35%	78.78%	65.41%	71.43%
Weighted Average Cost of Deposits	" "	8.64% 96.81%	6.23% 95.93%	3.42% 92.93%	4.50%	5.96% 90.42%	3.18% 91.02%
CASA to total deposits  NPLs to Gross advances ratio	" "	8.66%	6.43%	7.94%	92.96% 9.97%	9.15%	8.95%
NPLs to Shareholders Equity	" "	26.08%	30.00%	31.53%	31.52%	34.03%	35.09%
Coverage Ratio (specific provision/ NPLs)	" "	77.83%	81.83%	87.45%	88.19%	84.85%	85.68%
Coverage Ratio (total provision/ NPLs)	" "	82.70%	86.17%	90.83%	98.87%	87.73%	88.26%
Earning assets to total assets ratio	" "	82.51%	89.70%	87.90%	87.88%	85.41%	89.67%
Investments to total assets ratio	" "	51.48%	46.93%	52.56%	57.80%	49.42%	50.02%
Cash & Cash Equvilants to Total Assets	" "	8.43%	5.77%	9.23%	8.30%	9.50%	7.55%
Cash to Current Liabilities	" "	6.43%	4.92%	4.52%	6.34%	5.39%	3.44%
Cost of Funds	""	8.68%	5.96%	3.40%	4.31%	5.76%	2.98%
Cash flow coverage ratio	""	174.57%	-20.00%	41.08%	174.27%	53.84%	65.13%
Efficiency Ratio Cash Reserve Ratio	" "	43.92% 6.00%	60.51% 5.91%	70.96% 5.09%	70.28% 5.02%	84.06% 5.02%	102.61% 5.02%
Liquid Assets to Total Assets	" "	51.78%	51.12%	54.10%	50.99%	43.74%	43.18%
Gross Non Performing Assets to Gross Advances & Investments	" "	2.94%	2.93%	3.05%	3.38%	3.88%	3.82%
Earning assets to interest bearing Liabilities	Times	1.74	1.80	1.55	1.60	1.60	1.55
Deposits to shareholder equity	" "	8.74	8.07	8.82	7.94	7.88	7.52
Assets to Equity	" "	11.75	12.21	12.30	10.82	10.43	10.74
Current / Quick Ratio	" "	1.87	1.39	1.53	2.38	2.29	1.91
Risk Adequacy:		100.000					
Tier   Capital	Rs. Mln	189,956	160,614	150,354	152,901	136,257	128,999
Total Eligible Capital Risk Weighted Assets (RWA)	" "	224,949 1,103,471	185,384 984,079	169,604 997,279	188,409 897,938	163,611 867,478	145,987 805,177
Tier I to RWA	%	17.21%	16.32%	15.08%	17.03%	15.71%	16.02%
RWA to total assets	/0 " "	45.46%	47.19%	50.61%	51.09%	57.25%	53.75%
Capital Adequacy Ratio	" "	20.39%	18.84%	17.01%	20.98%	18.86%	18.13%
Statutory Liquidity Reserve (Ratio)	" "	72.68%	56.68%	72.92%	68.66%	60.08%	63.97%
Net Return on Average RWA	" "	5.71%	3.30%	3.25%	3.29%	2.87%	2.51%
Duo Pont Analysis:							
Net Operating Margin	%	33.02%	29.29%	36.65%	32.45%	31.43%	33.79%
Asset Utilization	%	8.01%	5.51%	4.51%	5.47%	5.06%	4.45%
Leverage Ratio / Equity Multiplier	Times	11.95	12.25	11.56	10.64	10.58	10.29
Industry Share:							
Deposits	%	5.92%	5.87%	6.41%	6.91%	7.45%	7.57%
Advances Market Capitalization	" "	4.71% 12.71%	6.46% 13.40%	5.98% 13.03%	5.69% 16.08%	6.21% 16.87%	6.57% 17.17%
Market Capitalisation		12.7 170	13.40%	13.03%	10.00%	10.07%	17.1770
Consolidated: Total Assets	Rs. Mln	2.680.085	2,274,333	2.122.121	1.891.276	1,612,215	1,585,210
Shareholders' Equity	1 15. IVIII I	215,670	174,287	161,592	163,409	145,854	140,196
Net Assets	" "	241,751	194,478	177,569	192,991	171,347	151,323
Profit before tax	" "	137,519	75,340	53,275	49,318	40,154	30,806
Profit after tax	" "	65,271	34,451	31,328	29,562	23,947	20,415
Return on Average Assets	%	2.63%	1.57%	1.56%	1.69%	1.50%	1.37%
Return on Average Equity	" "	33.38%	20.42%	19.19%	19.02%	16.66%	14.60%
Earnings per share	Rs.	54.94	29.00	26.31	24.82	20.14	17.17
Breakup value per share (Net Assets per share)		204.00	164.11	149.84	162.85	144.59	127.69
Capital Adequacy Ratio	%	19.77%	17.98%	15.99%	19.69%	17.84%	17.02%
Per Branch:	Do MI-	400.04	EEU 04	440.00	050.00	000.04	004.00
Gross Advances	Rs. Mln	432.84	550.81	442.29 982.50	359.38	383.01	394.23 756.34
Deposits CASA	" "	1,255.48 1,215.46	952.15 913.36	982.50	902.38 838.90	811.89 734.09	688.40
PBT	" "	87.09	49.29	36.18	33.76	28.44	23.12
		01.00	70.20	00.10	30.10	20.77	20.12



## Six Years' Non Financial Summary 2018-2023

		2023	2022	2021	2020	2019	2018
No. of accounts	Absolute	8.826.027	8,586,001	8,372,786	8,217,065	8,223,038	7,854,928
No. of branches	/ IDSOluto	1,438	1,448	1,437	1,429	1,410	1,387
No. of permanent employees	II .	14,420	14,341	13,849	13,643	13,596	12,860
Staff turnover ratio	%	16%	19%	14%	10%	13%	14%
Customer Satisfaction Index	%	91%	90%	90%	91%	85%	85%
Employee Productivity Rate							
Deposits per Employee	Rs. Mln	125	96	102	95	84	82
Advances per Employee	Rs. Mln	43	56	46	38	40	43
PBT per Employee	Rs. Mln	9	5	4	4	3	2
Digital Banking							
No. of ATMs	Absolute	1,475	1,484	1,454	1,434	1,360	1,321
No. of Debit cards/smart cards issued during the year	II .	728,133	820,188	796,215	577,406	652,440	783,233
Credit Cards							
No. of new issuance	Absolute	19,383	21,545	18,828	13,944	16,907	15,245
No. of customers	II .	99,105	95,516	87,882	84,542	83,070	77,190
Total spend (transaction volume)	Rs. Mln	25,569	17,905	11,681	8,327	8,927	7,597
Auto Loan							
No. of Loans disbursed	Absolute	1,837	4,981	8,706	5,549	5,999	8,266
Outstanding Volume	Rs. Mln	16,266	22,552	24,445	19,777	17,929	18,134
Home Loan							
No. of Loans disbursed	Absolute	914	706	676	67	62	108
Outstanding Volume	Rs. Mln	9,785	11,694	8,528	4,733	4,110	4,116
Personal Loan							
No. of Loans disbursed	Absolute	1,297	1,972	1,293	1,764	2,435	2,766
Outstanding Volume	Rs. Mln	1,344	1,500	1,519	1,912	2,262	2,707
Bancassurance							
No. of customers	Absolute	328,053	300,579	273,178	232,035	196,633	152,145
No. of new customers	ı	27,474	27,401	41,143	35,402	44,021	32,671
No. of policies	ı	28,336	25,999	40,205	35,791	44,208	33,110
Bancassurance Premium (Including renewal)	Rs. Mln	10,755	10,617	10,756	9,654	8,927	7,060
Home Remittance							
Volume of home remittance	USD Mln	3,247	3,434	3,527	3,206	3,051	3,064
Volume of home remittance	Rs. Mln	873,468	663,582	573,711	518,882	455,862	374,431
Home Remittance MCB Market Share	%	12.32%	11.49%	11.40%	12.35%	13.74%	14.88%
Cash Management							
Throughput of Cash Management - WBG	Rs. Mln	4,699,010	3,866,980	3,020,171	2,082,095	1,884,135	1,673,812

## **Performance Commentary**

In this section, commentary on the six years' performance of the Bank is being provided, covering key highlights:

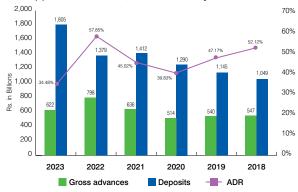
## Statement of Financial Position

#### Total Assets:

The asset base of the Bank has registered a compounded annual growth rate (CAGR) of 10.13% over the last 6 years; growing to Rs. 2,427 billion as at December 31, 2023. Prime contributors to the said increase have been advances and investments; with investments growing annually by approximately 10.77% while the gross advances have recorded a growth of 2.62% on an annual basis. Amidst evolving yield curve movements, over the course of the review period, earning assets mix of the Bank has been prudently and proactively managed to ensure sustainable returns to the stakeholders; 82% of the growth registered in total assets has been concentrated in earning assets and has enabled the Bank to improve its Return on Assets (RoA) from 1.5% in 2018 to 2.64% in 2023.

#### Advances:

During the two year period preceding the current year, the gross advances of the Bank had registered a remarkable increase of Rs. 284 billion; significantly higher than the industry growth recorded over the same period and translated into an impressive CAGR of 24.6%. This remarkable performance had primarily been derived from the V-shaped economic recovery witnessed in 2021 and a renewed strategic focus to capitalize on emerging credit extension opportunities, within Bank's defined risk appetite. However, the current year witnessed a

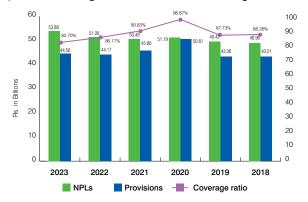


trend reversal, as historically high interest rates, amidst a restrictive monetary policy stance adopted by SBP, impacted private sector credit growth; which posted a significant slowdown. Managing Bank's credit risk and countering a dearth of quality lending opportunities in the market, excess liquidity was hence diverted towards the investment book; as reflected in the decrease in concentration of net advances in the total asset base from 36.1% in 2022 to 23.8% in 2023.

## Non-performing Loans:

Strengthened risk management policies coupled with refined credit appetite has enabled the Bank to keep a check on the quality of its assets. During 2023, the Bank continued with its trend of registering significant recoveries to post another year of historic performance; the total recoveries for the year amounted to Rs. 3.832 billion. Effective management of Bank's credit risk by leveraging

a robust risk management framework together with a growing credit book has improved Bank's credit profile; with infection ratio being reported at 8.66% in 2023 as compared to 8.95% reported in 2018. The coverage ratio of the Bank is being reported at 82.70%, as compared to 88.26% in 2018, due to the comparatively lower amount of NPLs classified in "loss" category. However, NPLs classified in "loss" category still constitute more than 95.16% of the NPLs base, which indicates adequacy of provision held against advances in the banking book.



#### Investments:

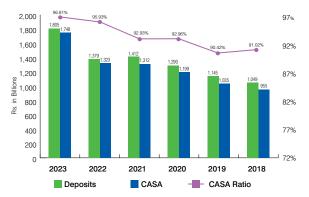
During the earlier part of the time series analysis (2018-2020), a dearth of quality credit extension opportunities resulted in the banking sector liquidity being deployed in Government Papers as Government's borrowing appetite continued to grow. The year 2022 witnessed a major trend reversal for MCB, as advances made a notable contribution to expansion in Bank's asset base. However, the upward trajectory in advances couldn't gain further traction in 2023, and consequently the concentration of investments in the total asset base reverted to 51% as compared to its lowest level of 47%, over the course of review period, in 2022.

With an average annual growth rate of 10.77% over the last six years, the investment base of the Bank has grown from Rs. 749 billion in 2018 to Rs. 1,249 billion in 2023. The profiling and duration of the investment portfolio has been proactively monitored, amidst evolving yield curve scenarios, to maximize shareholder returns and optimize liquidity management. The equity book of the Bank consists of investments in diverse companies with strong fundamentals with a view to earn stable dividends.

## Deposits:

The deposit base of the Bank has increased significantly over the last six years, surpassing the landmark of Rs. 1.75 trillion in 2023, with the absolute number increasing from Rs. 1,049 billion as at December 31, 2018 to Rs. 1,805 billion as at December 31, 2023; a CAGR of 11.47% has been maintained over the past 6 years. The CASA base has registered remarkable growth, increasing from Rs. 955 billion in 2018 to Rs. 1,748 billion in 2023; this has been strategically achieved through service excellence, strategically placed touch points for the customers and transactional convenience provided through a vast range of diversified products.





## **Equity and Dividends**

- The paid-up capital of the Bank is Rs. 11.8 billion as at December 31, 2023, meeting the statutory capital requirements set by the State Bank of Pakistan (SBP).
- In 2008, most affluent strategic partnership occurred in Pakistan where the largest Bank of Malaysia, Maybank Berhad, acquired a 20% holding in MCB Bank Limited (current holding at 18.78% as holding diluted due to issuance of shares under the merger scheme).
- The equity base of the Bank is reflective of the outstanding financial results achieved through consistent performance posted over the years. The capital base of the Bank is rated as strong which is substantiated by the reported CAR of 20.39% as at December 31, 2023 against the statutory requirement of 11.50%. The Shareholders' equity has grown significantly from Rs. 140 billion in 2018 to Rs. 207 billion in 2023.
- The Bank has one of the highest cash dividend payouts per share in the industry, with regular interim dividends, and remains one of the prime stocks preferred in the Pakistani equity markets.

## Profit and Loss account

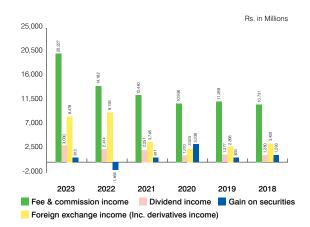
## Net Interest Margin

- The composition of markup income has seen a mix trend in the last six years on the back of concentration shift in the earning assets base of the Bank. The contribution from markup income earned on advances in the total markup income mix had decreased from 44.36% in 2018 to 26.86% in 2021, while, over the same period, the contribution from markup income on investments increased from 53.67% to 72.59%. Subsequently, however, on account of improving average volumes in advances, the contribution from markup income earned on advances in the income mix has increased to 33.65% in 2023.
- The investment to total asset ratio has increased from 50.02% in 2018 to 51.48% in 2023. Whereas, the advances to total asset ratio, while witnessing an increasing trend in the earlier part of the time series analysis (36.50% in 2018 to 38.25% in 2022), has decreased to close 2023 at 25.64%.
- Achieving growth in no-cost current accounts to improve their concentration in the deposit base and maintain a balanced mix of earning assets has

remained at the forefront of MCB's key strategic focus; CASA base of the Bank has remained above 90% throughout the period covered by the time series analysis and has supported optimization of net income margins achieved by the Bank.

## Non-Markup Income

- During the last six years, fee and commission income and capital gains have been the major drivers behind non markup income growth. Apart from the exception of 2020, wherein the realization of various systematic and idiosyncratic factors, emanating from the COVID-19 outbreak, impacted Banks income streams, the fee and commission income has witnessed a broad-based growth over the years; driven by introduction of new products and services added to the menu coupled with remote and digital banking initiatives taken by the Bank. The product development teams of the Bank have been tapping the unbanked and underbanked segments of the population and offering them tailored products to meet their specific financial requirements. Different types of products have been offered in order to meet the needs of the time like credit card, mobile banking, visa debit card etc.
- The fee, commission and brokerage block of the Bank have been constant contributors to its bottom line growth; major thrust to the income has been provided by branch banking fees, commission earned on trade business, bancassurance business and remittances and card related incomes.
- The equity book of the Bank consists of investments in diverse companies with strong fundamentals and has been a stable contributor to the non markup income block by providing outstanding dividend yields. During the past 6 years, above Rs. 17 billion have been realized by way of capital gains and dividend income.
- The year 2022 saw exceptional circumstances, wherein significant volatility was observed in the FX market; instigated primarily by the ensuing political instability and economic uncertainty. MCB, remaining cognizant, prudently positioned its foreign exchange assets/liabilities amidst comparatively favorable swap curves to report an historically high FX income of Rs. 9.159 billion for the year; the FX income for 2023 has been reported at Rs. 8.462 billion.



## Provisions and write offs

The Bank's risk management platform is being driven by an augmented framework of sound risk principles, optimum organizational structure, robust risk assessment models and effective monitoring systems, in an IT enabled environment, to effectively identify, evaluate and mitigate all risks undertaken in the achievement of its long-term strategic objectives. The captioned platform has formed the basis for a declining trend in provision charge booked against advances over the years; in fact, with exception of year 2020, the Bank has been able to post significant provision reversals on the back of extensive recovery efforts undertaken.

During 2020, the Bank had witnessed a trend reversal in recognition of provision against advances. The subjective classification of obligor accounts on a prudent basis coupled with an additional recognition of general provision charge, amounting to Rs. 4 billion, in anticipation of the impact realization of COVID-19 pandemic post expiration of SBP's relaxations and waivers were the prime contributors to the captioned increase.

During 2021, as part of the continuous credit assessment process, the Bank, while creating specific provisions against exposures that reflected signs of financial distress, reversed the general provision charge created in 2020 as a preemptive measure to counter COVID-19 impact; as the systematic risks surrounding the economic recovery receded. In the previous two years (2023 & 2022), proactive monitoring and recovery efforts have cumulatively led to a net provision reversal of Rs. 3.3 billion in specific provision maintained against non-performing loans (NPLs). The Bank has not taken any benefit of FSV in its provision calculation.

## Operating expense:

Considering expansion in Bank's branch outreach, continued investment in technological infrastructure, regular performance merit adjustments for the Human Capital, rising regulatory compliance costs and sustained inflationary patterns witnessed over the period of six years and particularly, the surge recorded in the current year, the growth posted in the administrative expense block of the Bank has been kept in strict check. Introduction of costeffective techniques/methods, automation led saving initiatives, centralization of operations and imposition of annual capping's have been the key pillars of cost management drive undertaken by the Bank and have, in turn, laid the basis for the Bank to boast one of the lowest costs to income ratios in the industry.

### Profit Before Tax and Profit After Tax:

- MCB Bank has been able to post outstanding profitability numbers over the period of last six years as substantiated by one of the highest industry EPS and a remarkable RoA ratio.
- The aggregate profit after tax for the last six years has approximated around Rs. 198 billion.
- Profitability ratios have been one of the best in the banking industry, which are reflective of effective management of the affairs and adoption of prudent strategies.

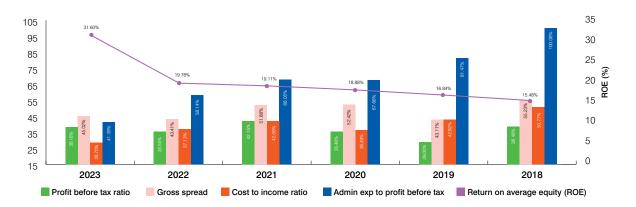
### Other statistics

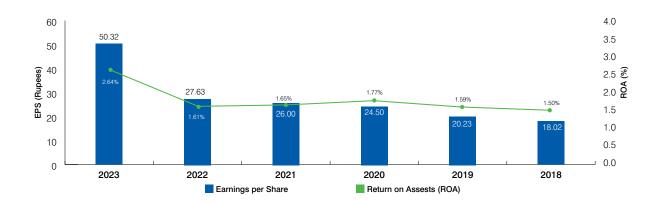
The Bank has added more than a million bank accounts-net to its base during the past 6 years with

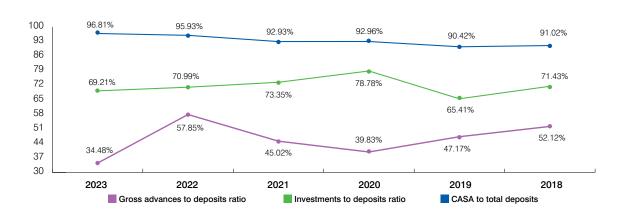
- the current statistics highlighting the existing total bank accounts to be over 8.8 million.
- The total home remittance inflows attracted by MCB in 2023 stood at USD 3.247 billion and hence further consolidated MCB's position as an active participant in SBP's cause for improving flow of foreign reserves into the country through banking channels. MCB's outstanding performance was also acknowledged in the 3rd Pakistan Remittance Summit wherein the Bank was recognized as the "Leading Remittance Mobilizing Bank of Pakistan"; the award being a testament to Bank's relentless focus on streamlining remittance processes and ensuring seamless transactions for its overseas customers.
- In 2008, the Bank launched Bancassurance which was a unique cross functional service to the customers of the Bank. With only 131 policies and 129 customers in 2008, MCB Bank has issued 28,336 new policies in 2023; with the total customer base of more than 320,000.
- MCB Bank launched mobile banking in 2009 with approximately 53,000 customers reported by the end of 2009. In 2021, in line with the technological advancements, MCB launched its new flagship omnichannel mobile application "MCB Live". As of 2023. MCB Live has more than a million registered users with a transaction volume of over Rs. 1,120 billion for the current year.
- In 2015, MCB Annual Report had been honored to receive 1st place by South Asian Federation of Accountant (SAFA) for best presented Annual Accounts 2014. MCB was the 1st Pakistani bank to receive this accolade. In the past years, we have been awarded merit certificate and runner up awards for the same.
- In 2016, the Bank was awarded Best Bank in the "Corporate Finance and Investment Banking" by Euro Money Awards. We have also been awarded Best Bank in the Finance Asia Country Awards during the recent past years.
- The Bank has been continuously focusing on CPEC related infrastructure projects and has been able to achieve various awards on outstanding performance under CPEC arrangements. In this regard, the Bank received the award for Best Regional Bank in South Asia for BRI (Belt & Road Initiative) - Asiamoney New Silk Road Finance Awards 2017.
- In 2019, the Bank was declared as the "Most Outstanding Company in Pakistan" in the financial sector category by Asiamoney.
- In 2021, MCB's Annual Report 2020 was adjudged winner of the "Best Corporate Report" award in the financial sector category for the 9th consecutive year, while, for the very first time, MCB's annual report was adjudged as the "Overall Best Corporate Report" across all industry sectors. Furthermore, Bank's exceptional performance was recognized by the globally coveted Finance Asia's Country Awards wherein it has been bestowed with the "Best Bank in Pakistan" award.
- In 2023, MCB's Annual Report 2022 was adjudged runner up of the "Best Corporate Report" award in the financial sector category.



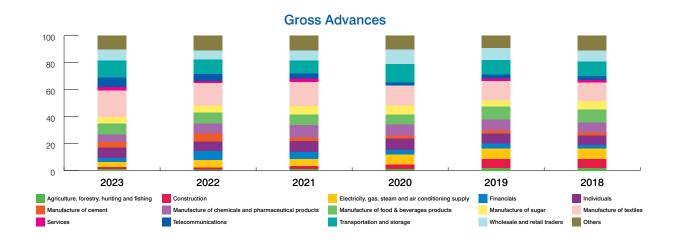
## **Graphical Summary of Ratios**

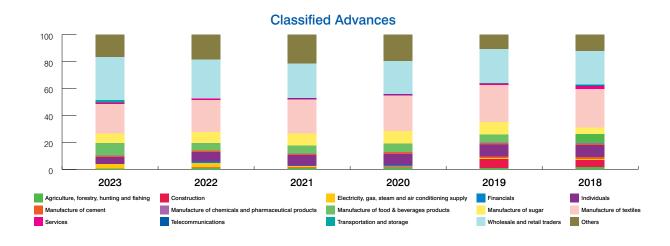


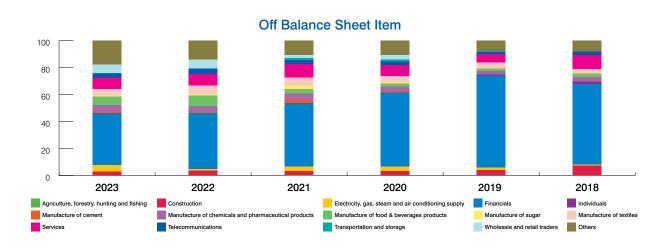




## **Concentration of Advances, NPLs and Off Balance Sheet Items**

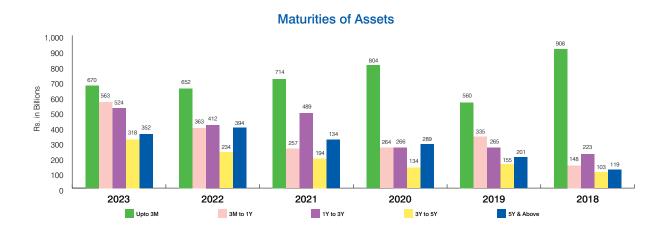


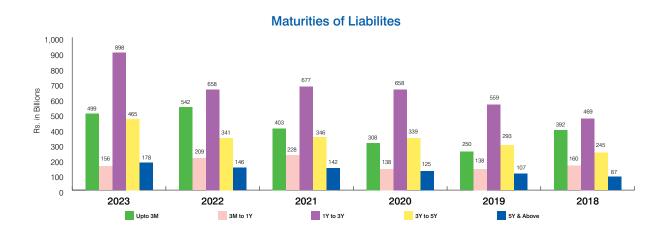






## **Maturities of Assets & Liabilities**





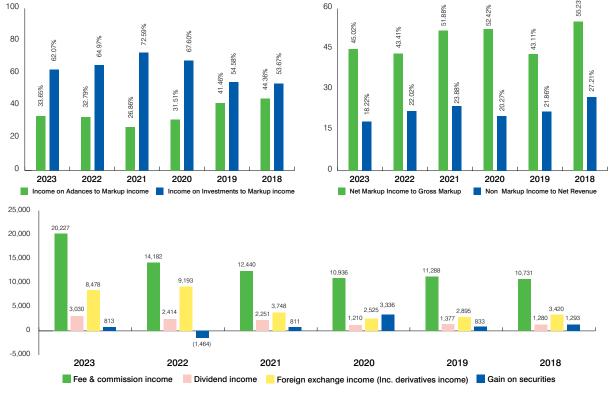
\*Based on expected maturities

## Markup & Non Markup Income

	2023	2022	2021	2020	Rupees 2019	in Million 2018
Markup Income						
Loans and advances Investments Lendings to Financial Institutions Balance with banks	110,387 203,612 11,866 2,193 328,057	65,835 130,432 3,918 579 200,763	33,123 89,523 567 122 123,334	42,879 91,983 998 215 136,076	57,330 75,481 4,982 499 138,292	36,964 44,719 1,390 246 83,319
Markup Expense						
Deposits Borrowings Subordinated loan Unwinding cost of liability against RoUA Others	139,597 35,850 - 3,549 1,361 180,356	93,996 16,239 - 2,198 1,174 113,607	47,107 9,717 - 1,610 914 59,347	55,095 6,152 - 2,387 1,107 64,741	65,344 8,977 214 1,132 3,009 78,676	32,081 4,253 308 - 663 37,305
Net Markup Income	147,701	87,156	63,987	71,334	59,616	46,014
Non Markup Income			•	· · · · · · · · · · · · · · · · · · ·	•	
Fee & commission Income Dividend Income Foreign exchange income	20,227 3,030	14,182 2,414	12,440 2,251	10,936 1,210	11,288 1,377	10,731 1,280
(Inc. derivatives income) Gain / (Loss) on securities Other Income	8,478 813 368	9,193 (1,464) 290	3,748 811 823	2,525 3,336 128	2,895 833 286	3,420 1,293 474
	32,916	24,613	20,074	18,136	16,679	17,198

# Markup Income from Advances and Investments (2018-2023)

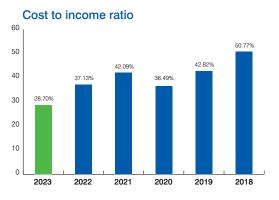
# Income Composition (2018-2023)

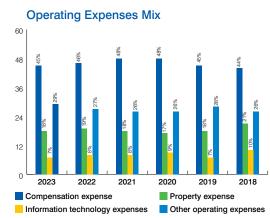




## **Operating Expenses**

	2023	2022	2021	2020	Rupees 2019	in Million 2018
Total compensation expense	23,238	19,020	16,940	15,806	14,585	14,053
Property expense						
Rent & taxes Insurance Utilities cost Fuel Expense	306 26 2,377 1,245	208 20 1,957 1,042	193 21 1,567 414	161 23 1,218 335	227 21 1,203 534	1,959 26 1,095 514
Security (including guards) Repair & maintenance (including janitorial charges) Depreciation on right-of-use assets Depreciation	1,960 1,089 1,521 956	1,673 935 1,327 766	1,506 716 1,202 710	1,240 653 1,217 642	1,382 812 1,162 504	1,603 945 - 458
·	9,479	7,928	6,329	5,488	5,845	6,599
Information technology expenses  Software maintenance Hardware maintenance Depreciation Amortization Network charges Insurance	1,668 336 877 358 642 5	1,282 264 642 377 568 4	1,097 185 619 317 518	1,148 212 548 318 598 4	1,188 299 616 301 601 3	1,151 364 721 256 616 4
Other operating expenses	3,887	3,137	2,740	2,829	3,009	3,112
Directors' fees and allowances Legal & professional charges Outsourced services costs Travelling & conveyance NIFT clearing charges Depreciation Depreciation on non-banking assets Training & development Postage & courier charges Communication Stationery & printing Marketing, advertisement & publicity Donations Auditors Remuneration Cash transportation charges Repair & maintenance Subscription Entertainment Credit Card Related Expenses CNIC verification charges Insurance Others	46 382 959 502 212 1,140 24 89 252 1,498 1,151 795 21 68 1,107 662 28 407 2,793 391 1,953 754	46 434 860 345 190 968 23 62 293 513 784 736 1 61 922 585 28 279 1,473 387 1,806 613	46 268 766 272 154 847 36 35 236 365 587 778 8 57 860 445 13 203 992 262 1,668 474	50 268 692 261 166 816 30 37 234 326 563 695 113 30 709 402 21 184 829 129 1,483 486	57 350 690 321 152 797 45 57 303 373 639 625 0 30 799 416 20 232 1,182 207 1,441 493	41 302 1,119 343 146 802 49 51 271 317 704 518 1 34 744 460 24 233 738 138 821 473
Operating excluding compensation	28,601	22,475	18,441	16,840	18,086	18,038
Total operating expenses	51,838	41,495	35,381	32,646	32,671	32,091





## **Horizontal Analysis**

	2023	23 vs 22	2022	22 vs 21	2021	21 vs 20	2020	20 vs 19	2019	19 vs 18	2018	18 vs 17
	Rs. Mln	%										
Statement of Financial Position												
Assets												
Cash and balances with treasury banks	170,717	77%	96,369	-41%	164,613	35%	122,181	-8%	132,705	29%	103,175	-3%
Balances with other banks	35,073	41%	24,872	32%	18,830	-22%	24,030	92%	12,542	6%	11,879	159%
Lendings to financial institutions	96,213	91%	50,416	19%	42,467	148%	17,139	1472%	1,090	-97%	35,106	698%
Investments	1,249,439	28%	978,731	-5%	1,035,585	2%	1,015,869	36%	748,765	0%	749,369	14%
Advances	577,863	-23%	753,400	28%	589,711	27%	462,942	-7%	496,679	-1%	503,581	7%
Operating fixed assets	82,821	4%	79,918	39%	57,328	-1%	58,028	0%	58,271	43%	40,812	4%
Intangible assets	1,035	29%	801	-18%	979	4%	938	-2%	958	52%	630	56%
Deffered tax assets	-	-100%	7,547	100%	-	-	-	-	-	-	-	-
Other assets	214,016	129%	93,301	53%	60,955	8%	56,334	-12%	64,143	20%	53,578	-14%
	2,427,179	16%	2,085,355	6%	1,970,468	12%	1,757,462	16%	1,515,152	1%	1,498,130	12%
Liabilities												
Bills payable	25,096	-36%	39,137	59%	24,590	3%	23,981	103%	11,822	-25%	15,699	-31%
Borrowings	216,611	-36%	340,237	26%	269,526	64%	164,002	83%	89,506	-59%	216,019	62%
Deposits	1,805,387	31%	· ·	-2%	1,411,852	9%	1,289,502	13%	,		1,049,038	8%
Sub-ordinated loan	-	-	-,0.0,		-, ,	-	-,200,002	-	-,,	-100%	3,891	_
Deferred tax liabilities	101	100%	_	-100%	729	-90%	6,975	19%	5,851	282%	1,532	-67%
Other liabilities	149,277	8%	137,769	54%	89,365	8%	82,901	-12%	94,296	50%	62,673	10%
	2,196,472	16%	1,895,861	6%	1,796,061	15%	1,567,361	16%	1,346,237	0%	1,348,852	13%
Net Assets	230,707	22%	189,495	9%	174,407	-8%	190,102	13%	168,915	13%	149,278	-3%
Represented by												
Share capital	11,851	0%	11,851	0%	11,851	0%	11,851	0%	11,851	0%	11,851	0%
Reserves	98,724	11%	88,578	5%	84,602	5%	80,696	4%	77,591	5%	74,148	5%
Surplus on revaluation of assets - net of tax	24,093	29%	18,641	31%	14,272	-49%	27,720	17%	23,695	143%	9,747	-43%
Unappropriated profit	96,040	36%	70,425	11%	63,683	-9%	69,835	25%	55,777	4%	53,532	0%
	230,707	22%	189,495	9%	174,407	-8%	190,102	13%	168,915	13%	149,278	-3%
Profit & Loss Account												
Mark-up earned	328,057	63%	200,763	63%	123,334	-9%	136,076	-2%	138,292	66%	83,319	12%
Mark-up expensed	(180,356)	59%	(113,607)	91%	(59,347)	-8%	(64,741)	-18%	(78,676)	111%	(37,305)	19%
Net mark-up income	147,701	69%	87,156	36%	63,987	-10%	71,334	20%	59,616	30%	46,014	8%
Non-mark-up income	32,916	34%	24,613	23%	20,074	11%	18,136	9%	16,679	-3%	17,198	-5%
Total income	180,617	62%	111,769	33%	84,061	-6%	89,470	17%	76,295	21%	63,212	4%
Non-mark-up expenses	(55,003)	27%	(43,186)	17%	(36,894)	9%	(33,908)	1%		2%	(32,902)	15%
Profit before provisions	125,613	83%	68,583	45%	47,167	-15%	55,562	30%	42,586	40%	30,310	-5%
Provisions & write off	(373)	-113%	2,782	-42%	4,823	-166%	(7,313)	194%	(2,484)	-242%	1,753	-268%
Profit before taxation	125,241	75%	71,365	37%	51,989	8%		20%	40,102	25%	32,064	3%
Taxation	(65,609)	70%	(38,624)	82%	(21,178)	10%	(19,212)	19%	(16,125)	51%	(10,704)	25%
Profit after taxation	59,631	82%	32,741	6%	30,811	6%	29,037	21%	23,977	12%	21,360	-5%



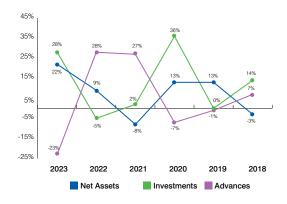
## **Vertical Analysis**

		2023		2022		2021		2020		2019		2018
	Rs. Mln	%	Rs. Mln	%	Rs. Mln	%	Rs. Mln	%	Rs. Mln	%	Rs. Mln	%
Statement of Financial Position												
Assets												
Cash and balances with treasury banks	170,717	7%	96,369	5%	164,613	8%	122,181	7%	132,705	9%	103,175	7%
Balances with other banks	35,073	1%	24,872	1%	18,830	1%	24,030	1%	12,542	1%	11,879	1%
Lendings to financial institutions	96,213	4%	50,416	2%	42,467	2%	17,139	1%	1,090	0%	35,106	2%
Investments	1,249,439	51%	978,731	47%	, ,	53%		58%	748,765	49%	749,369	50%
Advances	577,863	24%	753,400	36%	589,711	30%	462,942	26%	496,679	33%	503,581	34%
Fixed assets	82,821	3%	79,918	4%	57,328	3%	58,028	3%	58,271	4%	40,812	3%
Intangible assets	1,035	0%	801	0%	979	0%	938	0%	958	0%	630	0%
Deferred tax assets Other assets	214,016	0% 9%	7,547 93,301	0% 4%	60,955	3%	56,334	3%	64,143	4%	53,578	4%
Other assets	214,010	970	93,301	4%	00,900			3%	04,143	470	33,376	470
	2,427,179	100%	2,085,355	100%	1,970,468	100%	1,757,462	100%	1,515,152	100%	1,498,130	100%
Liabilities												
Bills payable	25,096	1%	39,137	2%	24,590	1%	23,981	1%	11,822	1%	15,699	1%
Borrowings	216,611	9%	340,237	16%	269,526	14%	164,002	9%	89,506	6%	216,019	14%
Deposits	1,805,387	74%	1,378,717	66%	1,411,852	72%		73%	1,144,763	76%	1,049,038	70%
Sub-ordinated loan	-	-	-	-	-	-	-	-	-	_	3,891	0%
Deferred tax liabilities	101	0%	-	0%	729	0%	6,975	0%	5,851	0%	1,532	0%
Other liabilities	149,277	6%	137,769	7%	89,365	5%	82,901	5%	94,296	6%	62,673	4%
	2,196,472	90%	1,895,861	91%	1,796,061	91%	1,567,361	89%	1,346,237	89%	1,348,852	90%
Net Assets	230,707	10%	189,495	9%	174,407	9%	190,102	11%	168,915	11%	149,278	10%
		.070	100,100		,		.00,.02	1170	100,010	,0	1.0,2.10	.070
Represented by												
Share capital	11,851	0%	11,851	1%	11,851	1%	11,851	1%	11,851	1%	11,851	1%
Reserves	98,724	4%	88,578	4%	84,602	4%	80,696	5%	77,591	5%	74,148	5%
Surplus on revaluation of assets - net of tax	24,093	1%	18,641	1%	14,272	1%	27,720	2%	23,695	2%	9,747	1%
Unappropriated profit	96,040	4%	70,425	3%	63,683	3%	69,835	4%	55,777	4%	53,532	4%
	230,707	10%	189,495	9%	174,407	9%	190,102	11%	168,915	11%	149,278	10%
Profit & Loss Account												
Mark-up earned	328,057	91%	200.763	89%	123,334	86%	136,076	88%	138,292	89%	83,319	83%
Mark-up expensed	(180,356)	-50%	(113,607)	-50%	(59,347)	-41%	(64,741)	-42%	(78,676)	-51%	(37,305)	-37%
Net mark-up income	147,701	41%	87,156	39%	63,987	45%	71,334	46%	59,616	38%	46,014	46%
Non-mark-up income	32,916	9%	24,613	11%	20,074	14%	18,136	12%	16,679	11%	17,198	17%
Total income	180,617	50%	111,769	50%	84,061	59%	89,470	58%	76,295	49%	63,212	63%
Non-mark-up expenses	(55,003)	-15%	(43,186)	-19%	(36,894)	-26%	(33,908)	-22%	(33,709)	-22%	(32,902)	-33%
Profit before provisions	125,613	35%	68,583	30%	47,167	33%	55,562	36%	42,586	27%	30,310	30%
Provisions & write off	(373)	0%	2,782	1%	4,823	3%	(7,313)	-5%	(2,484)	-2%	1,753	2%
Profit before taxation	125,241	35%	71,365	32%	51,989	36%	48,249	31%	40,102	26%	32,064	32%
Taxation	(65,609)	-18%	(38,624)	-17%	(21,178)	-15%	(19,212)	-12%	(16,125)	-10%	(10,704)	-11%
Profit after taxation	59,631	17%	32,741	15%	30,811	21%	29,037	19%	23,977	15%	21,360	21%

# Commentary on Horizontal & Vertical Analysis

### **Horizontal Analyses**

The asset base of the Bank has increased considerably over the past 6 years and has crossed multiple milestones; including the landmark achievement of crossing an asset base of Rs. 2 trillion in 2022. On an annualized basis, the asset base of the Bank has recorded an increase of 10.13% over the base year while the investments and gross advances have posted an increase of 10.77% and 2.62% respectively. Significant increase in the asset base has been observed in current year due to the increase in investment base that grew by 28% on a year on year basis (YOY); financed by an historically high deposit mobilization of Rs. 427 billion.



The deposit base of the Bank has registered significant growth over the years; increasing from Rs. 1,049 billion in 2018 to Rs. 1,805 billion in 2023 and translating into a CAGR of 11.47% over the past 6 years. In the current year, the Bank achieved un-precedent growth in its deposit base; increasing by 31% on a YOY basis. During the year 2018, MCB transferred business of its 90 branches to MCB's wholly owned subsidiary i.e. MCB Islamic Bank Limited and deposits amounting to Rs. 21.9 billion were transferred under the de-merger scheme. Despite this transfer, the deposits grew by 8.32% on YOY basis in 2018 and have continued on the path of upward trajectory in subsequent years.

Equity base of the Bank has also posted a healthy increase due to higher profitability in the past 6 years; translating into a CAGR of 8.17% over the base year.

On the Profit and Loss side, gross markup earned has posted an average increase of 31.53% over a span of six years. This is due to the increase in mark up earned on investments and advances on the back of a rising earning assets base and the evolving yield curve scenarios. The highest gross markup income over the span was reported in 2023; as the 600bps increase in policy rate coupled

with healthy volumetric gains in the earning assets base contributed to the significant rise. The increase in markup expense on deposits is on account of regulatory revisions by SBP and volumetric increase achieved in the deposit base. The cost of deposits for the Bank has been strategically managed by maintaining an appropriate CASA base, through improving concentrations of current account, to align it with the earning mix of the Bank; average current deposits recording an un precedented growth of 180 billion (YoY: +28%). However, the total markup expense has increased by 37.05% over the six-year period under consideration.

The non-markup income block of the Bank has remained a steady contributor to its bottom line growth. On the other hand, growth in operating expenses has been kept in check through realization of various initiatives implemented as part of Bank's cost management drive; hence depicting an average growth of 10.82% over the period under review, despite continuous investment in Banks digital and physical infrastructure along with sustained inflationary pressures and currency devaluation.

One of the key strengths of the Bank has been the recovery of its classified portfolio which is clearly reflected in the reduced / reverse credit charge booked over the last few years barring the exception of 2020 wherein the management had proactively booked a general provision charge of Rs. 4.0 billion in anticipation that the customers affected by the pandemic might require provisioning once SBP's relaxations and waivers expire post year end. This coupled with the subjective provisioning of obligor accounts, on a prudent basis, resulted in trend reversal for recognition of credit charge in 2020.

In 2023, the Bank registered another year of historic recoveries against its classified portfolio; leading to a net reversal in credit charge for 2023.

MCB enjoys one of the highest spreads in the banking industry which are duly reflected in the profitability ratios of the Bank.





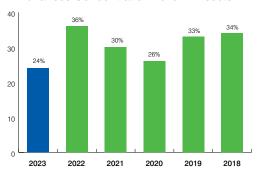
### **Vertical Analyses**

Vertical analyses depicts' higher concentration levels of investments and advances in the asset base of the Bank. The advances base of the Bank had grown steadily till 2019. However, the decline in advances witnessed during 2020 due to lack of credit extension opportunities within the Bank's defined risk appetite and the consequent diversion of excess liquidity towards the investment book had diluted advances concentration in the total asset mix; hence falling to 26% in 2020 from 34% in 2018. In 2021, the V shaped recovery witnessed in key economic sectors laid the foundation for a broad based growth in Bank's advances; improving concentration of advances in the asset base to 30%. The upward trajectory gained further traction in 2022 and despite a challenging economic environment, the Bank achieved a historic growth of Rs. 162 billion in advances; increasing its concentration in the total asset base to 36%. The growth momentum subsided in 2023, as the high interest rates coupled with slowdown in economic activity impacted private sector credit growth; hence, concentration of advances in the total asset base falling to 24% in 2023 as excess liquidity was diverted towards investments.

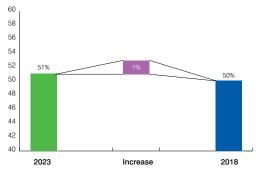
During 2020, the Banking industry steered through challenging economic conditions prevalent due to ongoing COVID-19 pandemic. Timely and well calibrated policy measures rolled out by the SBP facilitated the banking industry to improve profitability, enhance resilience and restrict the credit risk to an acceptable level. However, the accumulation of Deposits was majorly diverted towards investments which resulted in a spike in investments to Deposit (IDR) ratios of the banking industry; MCB's IDR increased from 71% in 2018 to 78% in 2020.

Subsequently, on account of resurgence in economic activity witnessed in 2021 and record growth achieved by the Bank in its credit book expansion in 2022, the concentration level of investment in the total asset base declined to 47% in 2022 from 58% in 2020; correspondingly, IDR declined to 71% from 79%. IDR in 2023 was reported at 69%.

## **Advances Concentration Level in Assets**



#### **Investments Concentration Level in Assets**



Corresponding to the technological, infrastructural and operational spend by the Bank; the deposit base has increased over the period of six years. Improved service quality levels and tailored products have earned the loyalty of our customers. This can be substantiated by the fact that the CASA base of the Bank has remained over 90% over period under review; in turn reflecting management's strategic focus of improving Bank's deposit base and proactively monitoring its cost mix.

Markup income growth has registered a steady rise over the last 6 years, barring the exception of year 2021 wherein the earning margins had been adversely impacted by a reversion in yield curve and diluted the impact of volumetric growth achieved in the Bank's asset base. However, in the current year, mark up income has registered a significant growth of 63% primarily on account of improving earning margins amidst a 7.3% increase in the average applicable policy rate applicable during the year. The contribution from markup income approximates 82% of the total income.

Markup expense has increased over the last 6 years based on regulatory revisions enacted over the period and volumetric growth registered in the deposit base.

Concentration of non markup income in the total income has decreased from 17% in 2018 to 9% in 2023. This dilution has primarily been on account of rising gross markup income whose concentration levels have increased from 83% in 2018 to 91% in 2023. Non markup expense concentration level has declined from 47% in 2018 to 23% in 2023 despite expansion in business; which is due to various cost control initiatives.

## **DuPont Analysis**

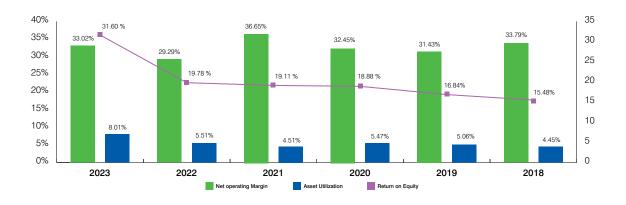
DuPont analysis entails an extended examination of Return on Equity (ROE) of a company by breaking it into three components i.e. Net Profit Margin, Asset Turnover and Financial Leverage. It gives a broader view of the return the company in earnings on its Equity, which in turn helps management to take various strategic and operational decisions. The analysis concludes that a company can earn higher return on equity if it:







			2023	2022	2021	2020	2019	2018
Net Operating Margin	PAT / Total Income	А	33.02%	29.29%	36.65%	32.45%	31.43%	33.79%
Asset Utilization	Total Income / Average Assets	В	8.01%	5.51%	4.51%	5.47%	5.06%	4.45%
Return on Assets		$C = A \times B$	2.64%	1.61%	1.65%	1.77%	1.59%	1.50%
Leverage Ratio / Equity Multiplier	Average Assets / Average Equity	D	11.95	12.25	11.56	10.64	10.58	10,29
Return on Equity	: : U: =4:···)	CXD	31.60%	19.78%	19.11%	18.88%	16.84%	15.48%



Following are the main DuPont analysis highlights:

- The year 2022 had witnessed a decline in Bank's net opertaing margin owing primarily to lower reversal in provisions and higher tax consequence of retrospective and additional tax ammendments proposed through legislative updates. In 2023, amidst a rising yield curve scenario, the Bank's net operating margin has improved to 33.02%; primarily on the back of historic growth recoreded in deposits and an ever improving concentration of average current deposits in the total mix.
- 2) Asset utilization has increased, in 2023, due to rising total income on account of higher average yield on earning assets.
- 3) Equity Multiplier has been showing an increasing trend since 2018 due to the growing profits.



# **Analyses of Cash Flows**

## **Summary of Cash Flows**

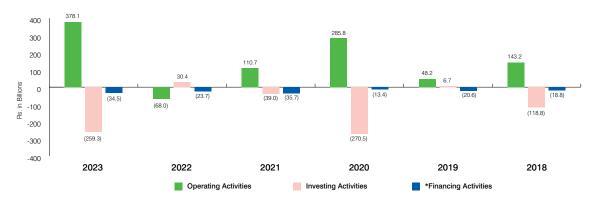
					Rupee	s in million
	2023	2022	2021	2020	2019	2018
Cash flows from operating activities	378,129	(68,036)	110,719	285,808	48,192	143,221
Cash flows from investing activities	(259,335)	30,356	(39,027)	(270,459)	6,681	(118,767)
*Cash flows from financing activities	(34,526)	(23,675)	(35,722)	(13,433)	(20,603)	(18,794)
Cash and cash equivalents at the beginning of the year	120,427	181,783	145,814	143,898	109,628	103,968
Cash and cash equivalents at the end of the year	204,695	120,427	181,783	145,814	143,898	109,628

## Commentary on Cash Flow Statement:

Operating cash flow depicts net cash inflow generated from core activities of bank i.e deposit mobilization and loans and advances disbursements. In 2023, total cash inflows generated from operating activities were Rs. 378.129 billion as compared to cash outflows of Rs. 68.036 billion recorded in 2022. Major reason for captioned increase was the historically high deposit mobilization of Rs. 426.670 billion in 2023.

The investing activities posted a net-cash outflow, as a dearth of quality lending opportunities amidst an abating private sector credit demand resulted in excess liquidity, generated through operating activities, being diverted towards expansion of the investment book; the net cash outflows from investments stood at Rs. 260.499 billion while the operating cash inflows from advances were recorded at Rs. 176.015 billion.

Cash outflow from financing activities primarily reflect payments on account of dividends to the shareholders. The increase in financing cash outflows is due to the higher dividend payout in 2023 on the back of improving profitability; a cumulative dividend of Rs. 27 per share was paid in 2023 as compared to Rs. 19 per share of dividend paid in 2022. MCB's track record of paying one of the highest dividends per share in the financial sector has meant that the Bank has paid over Rs. 100 billion in quarterly and annual payouts over the last 5 years.



<sup>\*</sup>Net Cash from financing activities include effects of exchange rate changes.

## **Free Cash Flows**

					Rupe	es in million
	2023	2022	2021	2020	2019	2018
Profit before taxation	125,241	71,365	51,989	48,249	40,102	32,064
Adjustment for non-cash items & Dividends	6,123	1,540	(1,833)	11,687	6,174	264
Operating assets / liabilities changes	246,766	(140,942)	60,563	225,872	1,916	110,893
Net cash generated from / (used in) operating activities	378,129	(68,036)	110,719	285,808	48,192	143,221
Capital expenditure	(7,452)	(4,598)	(3,121)	(3,090)	(5,022)	(4,483)
Free cash flows	370,677	(72,635)	107,598	282,718	43,170	138,738

Free cash flow is the cash a company produces through its operations, less the cost of expenditures on assets. In other words, free cash flow—or FCF—is the cash left over after a company pays for its operating expenses and capital expenditures, also known as CAPEX.

## **Cash Flow Statement - Direct Method**

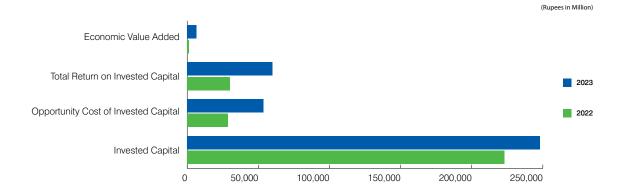
	2023 (Rupees i	2022 in Million)
Cash flows from operating activities		
Mark-up / return / interest and commission receipts Mark-up / return / interest payments Payments to employees, suppliers and others	335,704 (207,427) (46,259)	201,387 (84,988) (36,827)
	82,018	79,572
Decrease / (increase) in operating assets		
Lendings to financial institutions  Net (investments) / divestments in 'held for trading' securities  Advances - net  Other assets	(45,798) (293) 176,015 (78,405)	(7,949) 12 (161,165) (7,536)
Lancas and Adams	51,519	(176,638)
Increase / (decrease) in operating liabilities  Bills payable  Borrowings  Deposits and other accounts  Other liabilities	(14,041) (123,907) 426,670 16,657	14,547 71,558 (33,134) 4,165
	305,379	57,136
Income tax paid	438,916 (60,787)	(39,930) (28,106)
Net cash flows from / (used in) operating activities	378,129	(68,036)
Cash flows from investing activities		
Net (investments) / divestment in 'available for sale' securities Net investments in 'held to maturity' securities Dividends received Investments in fixed assets Investments in intangible assets Proceeds from sale of fixed assets and intangible assets Proceeds from sale of non-banking assets acquired in satisfaction of claims Investment in subsidiary Exchange differences on translation of the net investment in foreign branches	(260,352) (148) 3,028 (6,866) (586) 1,924 132 (650) 4,182	35,690 (201) 2,409 (4,391) (207) 200 154 (4,000) 702
Net cash flows (used in) / from investing activities	(259,336)	30,356
Cash flows from financing activities		
Dividend paid Payment of lease liability against right-of-use-assets	(32,308) (2,217)	(21,808) (1,868)
Net cash flows used in financing activities	(34,525)	(23,676)
Effects of exchange rate changes on cash and cash equivalents	10,533	9,600
Increase / (decrease) in cash and cash equivalents	94,801	(51,756)
Cash and cash equivalents at beginning of the year	109,894	172,183
Cash and cash equivalents at end of the year	204,695	120,427

Cash flow statement in annual financial statement is required to be prepared in line with the format prescribed by State Bank of Pakistan under BPRD Circular No .2 dated 25, 2018, 'Revised Forms of Annual Financial statements.



## **Economic Value Added Statement**

	2023 (Rupees	2022 in Million)
Invested Capital		
Average shareholders' equity	188,734	165,495
Add: Cumulative provisions against assets	59,111	57,569
	247,845	223,064
Return on Invested Capital		
Profit after taxation	59,631	32,741
Add: Provisions and write offs - net	373	(2,782)
Total return on invested capital	60,004	29,958
Economic cost	21.57%	12.84%
Opportunity cost of invested capital	53,460	28,641
Economic Value Added (EVA)	6,544	1,317



## Comments:

Economic value added is a measure of profitability which takes into consideration the cost of total invested equity.

Increase in EVA as compared to the last year is due to rise in Profitability of the bank on account of higher NII and non markup income during the year.

# **Capital Expenditures**

## Capital expenditure during the year:

The total capital expenditure during 2023 was Rs. 7.452 billion for business expansion, property renovations and augmentation of IT infrastructure.

## Capital expenditures planned for next year:

The Bank has budgeted capital expenditure of Rs. 18.1 billion for the next year. This would primarily be invested in increasing our operational outreach, continuous improvement in our information technology and digital banking platforms and safeguarding our existing infrastructure / relationships from growing threats on cyber security front along with normal replacements to ensure smooth operations.

# **Segment Analysis**

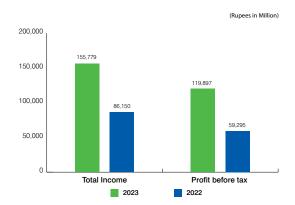
A segment is a distinguishable component of the Bank that is engaged in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

## **Business Segments**

The Bank's primary format of reporting is based on following business segments.

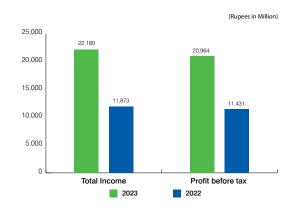
#### Retail

This includes retail lending and deposits, banking services, cards and branchless banking.



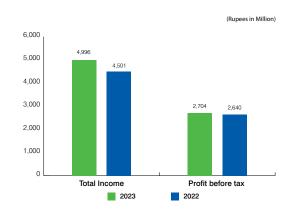
### Corporate

This comprises of loans, deposits, project financing, trade financing, investment banking and other banking activities / with Bank's corporate and public sector customers.



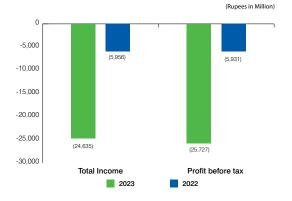
#### Consumer

This segment primarily constitutes consumer financing activities with individual customers of the Bank. Product suite offered to these customers include credit cards, auto loans, housing finance and personal loans.



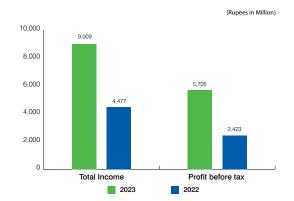
## Treasury

This includes fixed income, equity, foreign exchange, credit, funding, own position securities, lending's and borrowings and derivatives for hedging and market making.



## International

This comprises of loans, deposits, project financing, trade financing, investment banking and other banking activities by the Bank's overseas operations.

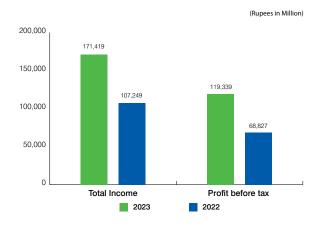




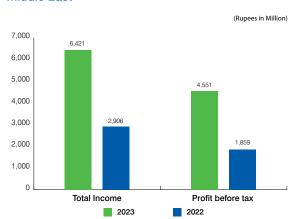
## **Geographical Segments**

The Bank operates in the following geographic regions:

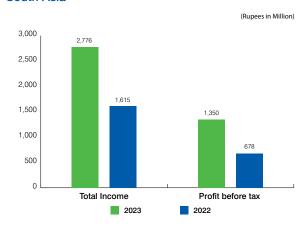
## **Pakistan**



## Middle East



## South Asia



# **Product Revenue Analyses**

Rupees in Million

	2023					
	Retail Banking Products	Consumer Banking Products	Corporate Banking Products	Treasury Products	Others	Total
Profit & Loss						
Mark-up / return / interest earned Mark-up / return / interest expensed	305,109 161,080	13,592 11,327	92,546 79,274	241,476 273,158	330,407 310,591	983,131 835,430
Net mark-up / interest income	144,029	2,266	13,272	(31,682)	19,816	147,701
Non Mark-Up / Interest Income	11,750	2,730	8,908	7,047	2,481	32,916
Total Income	155,779	4,996	22,180	(24,635)	22,298	180,617
Non Mark-Up / Interest Expenses	33,480	2,222	1,002	702	17,597	55,003
Profit Before Provision	122,299	2,773	21,178	(25,337)	4,701	125,613
Provisions	2,402	69	214	390	(2,703)	373
Profit before tax	119,897	2,704	20,964	(25,727)	7,403	125,241

Statement of Charity and Donation
Statement of charity fund management by MCB Islamic Bank Limited (Wholly owned subsidiary of MCB Bank Limited) 2023

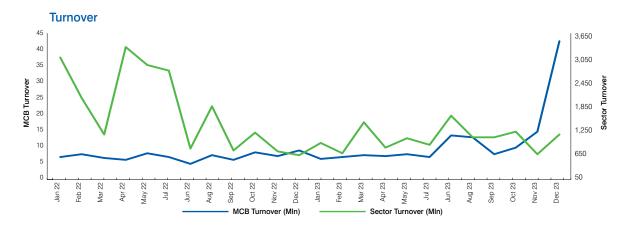
is as follows:	2023 (Rupees	2022 s in '000)
Reconciliation of charity fund balance		
Opening balance	12,119	8,823
Additions during the year  - Received from customers against late payment  - Dividend purification amount  - Charity against other Non–Shariah compliant income  - Profit on charity saving account	25,353 451 14 801 26,619	20,120 351 - 325 20,796
Charity paid during the year	(15,500)	(17,500)
Closing balance	23,238	12,119
Charity was paid to the following institutions:		
Aziz Jehan Begum Trust for the Blind Family Welfare Society Indus Hospital Infaq Memorial Trust Mind Organization Saleem Memorial Trust Hospital Saylani Welfare Trust The Citizens Foundation The Lahore Hospital Welfare Society Akhuwat Foundation Prime Minister's Flood Relief Fund Pakistan Society for the Rehabilitation of the Disabled Baluchistan's Flood Relief and Rehabilitation Fund	1,000 1,000 1,500 1,500 1,000 300 4,000 4,500 1,000 500 700 - - - 15,500	1,500 1,000 3,000 - 500 3,000 2,500 - 500 3,000 1,000 500 1,000
In addition to the above charity, detail of donation by the Bank is given below:		
M/s Bestway Foundation Lahore Hospital Welfare Society Habib University Foundation Patient's Behbud Society for 'The Aga Khan University Hospital (AKUH)' Saleem Memorial Trust Hospital	1,000 5,000 5,000 10,000 21,000	1,352 - - - - - 1,352

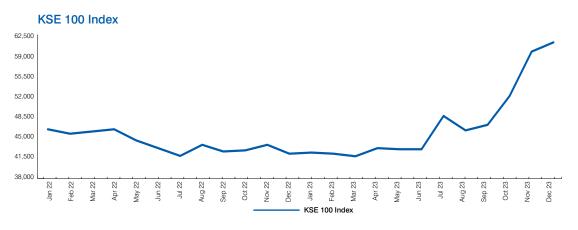


# Market Statistics of MCB's Share

	Share Prices			Free Fl	oat	Market Capi	talisation
	MC	B Scrip (Rs.)		Share ('000s)	%	Capital	Value
2023	High	Low	Closing			(Mln)	(Mln)
4th Quarter	203.82	128.41	172.55	379,842	32.05%	11,851	204,482
3rd Quarter	153.50	117.25	129.35	379,936	32.06%	11,851	153,288
2nd Quarter	123.00	110.00	114.47	380,787	32.13%	11,851	135,654
1st Quarter	121.70	106.99	115.00	400,155	33.77%	11,851	136,282
	1						
2022							
4th Quarter	122.40	108.95	116.16	398,611	33.64%	11,851	137,657
3rd Quarter	137.00	115.55	119.51	390,865	32.98%	11,851	141,627
2nd Quarter	154.99	119.41	122.98	393,126	33.17%	11,851	145,739
1st Quarter	166.20	141.15	145.66	393,390	33.20%	11,851	172,616

Dividend Distribution	2023		2022	
Dividend Distribution	Mln	%	Mln	%
Final cash dividend	10,666	90	7,110	60
3rd interim dividend	9,480	80	5,925	50
2nd interim dividend	8,295	70	4,740	40
1st interim dividend	7,110	60	5,925	50





# **Share Price Sensitivity Analysis**

Factors that can influence the share price of MCB Bank Limited are given below:

# Discount rate / Monetary Policy

Based on different assessment parameters, the State Bank of Pakistan can change the monetary policy rate. Any volatility in the interest rates might impact revenue and profitability of the Bank.

## Inflation

Inflation is considered as a key determinant for policy rate change. Any uptick in the inflation statistics will have a corresponding impact on the monetary policy rate. With higher discount rates, the Banks will be able to invest in high yielding investments, thus resulting in increased profitability. This, in turn will have a positive impact on share price.

# Minimum Rate of Return on Deposits / Regulatory Risk

Any upward revision in the minimum deposit rate will result in compression in net interest margins earned due to increased cost of deposits. Such revision can negatively impact the earning and correspondingly the share price of the scrip.

# Political Stability Law and order situation

Political stability and controlled law & order situation is a pre-requisite for any economic development. This in turn reposes investor confidence in the soils of Pakistan, making our corporates a potential investment opportunity. However, any act of terrorism or political instability can negatively impact the equity market and share prices of traded stocks.

## Sensitivity Analysis of Change in Market Capitalization

Share Price as on December 31, 2023 Market Capitalization as of December 31, 2023 Change in Share Price by

+10%

-10%

PKR 172.55 PKR 204,482 Million Change in Market Capitalization PKR +20,448 Million PKR -20,448 Million





## Other Information

## Forced Sales Value in case of Revaluation of Property, Plant & Equipment

The Bank engages professionally qualified and independent valuers, with sufficient regularity, for carrying out revaluation of its land and buildings in order to ensure that their net carrying amounts do not differ materially from their fair value.

The latest of such exercises was conducted during last year (2022), wherein an additional revaluation surplus of Rs. 20,706.672 million was recognized against land and buildings. The total market value and FSV of these land and buildings stood at Rs. 65,348.646 million and Rs. 55,546.349 million respectively.

## Particulars of Significant/Material Assets and Immovable Property

MCB has sustained a strategic focus on strengthening its network, within the ambit of its branch expansion plan, in order to improve market coverage through increased customer touchpoints and widen the outreach of its service offerings; while simultaneously contributing towards SBP's objective of expanding financial inclusion in the underbanked and unbanked segments of the society.

The Bank's network, as at December 31, 2023, extends across more than 1,450 branches and offices (including sub-branches). Of these, premises owned by the Bank represent a material infrastructural investment in immoveable properties amounting to Rs. 64.936 billion (86.3% of the total investment in Property and Equipment).

## Reasons for Not Declaring Dividend despite Earning Profits and Future Prospects of Dividend

MCB remains on forefront of providing highest dividend per share in the financial sector with quarterly payouts. For the year 2023, the Board of Directors have declared a final cash dividend of Rs. 9.0 per share which is in addition to Rs. 21.0 per share interim dividends already paid to the shareholders; taking the dividend payout ratio for the year to 60%. Dividend payout is expected, for the year 2024, as the Bank shall manage this from its profit generation while ensuring that sufficient capital buffers are available with the institution to meet regulatory requirements. Future prospects on the Bank's performance have been covered within the 'Forward Looking' section of the Annual Report.

## Outstanding & Overdue Payments on account of Taxes, Duties, Levies etc

The Bank is a regular and timely payer of taxes, duties, levies etc. and there are no outstanding or overdue payments in regards thereof.

## Management's Assessment of Sufficiency of Tax

The Bank maintains sufficient provision for taxation as required under the accounting standards and the relevant regulations. Contingencies with respect to the direct or indirect taxation have been disclosed in note 24 of the 'Unconsolidated Financial Statements'. Based on the comparisons of tax provision recognized in the financial statements for last three years vis-a-vis tax assessments, the management assesses that the provision of taxation maintained had been sufficient for its purposes.

## Particulars of Loans/Advances and Investments in Foreign Companies or Undertakings

The Bank's overseas branches in Bahrain, UAE and Sri Lanka invest and lend to companies and undertakings operating in their respective jurisdictions. Details are given in note 42 of the 'Unconsolidated Financial Statements'. Further the Bank holds 99.94% shareholding in MCB Non-Bank Credit Organization "Closed Joint Stock Company" Azerbaijan.

## Disclosures beyond BCR Criteria

Over the recent years, there have been significant developments in the corporate reporting domain, particularly in relation to the amount of details included in the entities' annual reports, as well as the importance ascribed by users to the information beyond the audited financial statements and the auditor's report thereon.

There has been an evolution in the manner in which entities disseminate and communicate information to their stakeholders as users attach increasingly greater importance to supplementary information and look for better ways to inform their analysis and confirm understanding of more complex areas in the financial statements.

Considering this emerging necessity, MCB strives to go beyond the realm of essential reporting requirements in order to disclose all relevant information that facilitates the stakeholders in understanding various aspects of the Bank's operational and financial performance. Following is the list disclosures that have been made in addition to the BCR criteria:

- President/CEO review
- Key interest bearing Assets and Liabilities
- Group-wise Advances and Deposits
- Quarterly Performance Analysis
- Six Years' Non Financial Performance 2018-2023
- Six Years summary of Operating Expenses
- Six Years summary of Markup and Non-markup income
- Statement on Internal Controls
- Groups' Performance Reviews
- Detail of Management Committees & Other Senior Management
- Profile of Shari'ah Advisor Board
- Role of Shari'ah Board
- Green Banking
- Statement of Charity & Donations
- Investor Awareness through Jama Punji Initiative by the Securities & Exchange Commission of Pakistan

## President's Review:

The President/CEO's video message on the Bank's business performance and strategy is available at: https://www.mcb.com.pk/investor-relations/ceo-message

# **Historical Major Events**



# Calendar of Major Events 2023

Annual Results 2022 issued

2023

75<sup>th</sup> Annual General Meeting Held

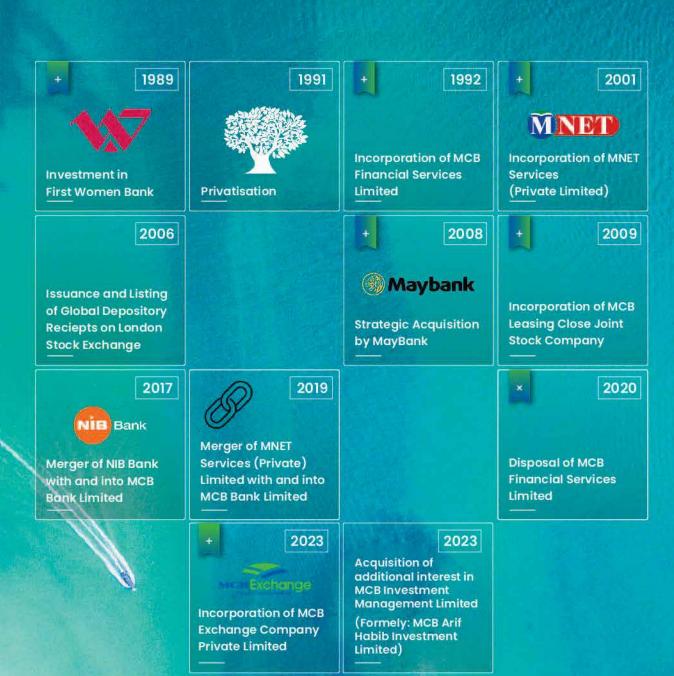
> 2023 MARCH 27

I≝ Quarter Results issued

2023

2<sup>nd</sup> Quarter Results issued

2023



3<sup>rd</sup> Quarter Results issued on Annual Results 2023 issued on

76<sup>th</sup> Annual General Meeting Scheduled

2023 OCTOBER 25 2024

2024



## **Approach towards Value Creation**

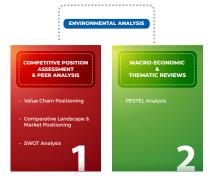
MCB's approach towards value creation for its stakeholders is underpinned by integrated thinking; connecting the emerging trends affecting its business and the material topics that influence execution and achievement of its strategic objectives.

## Informing Our Strategy

## **Understanding the Operating Context**

MCB continuously scans the operating horizon for strategic opportunities. Key trends show opportunity for growth and development in the country and hence, responding to these trends is essential to remain relevant and to succeed in the longer term.

MCB has been operating in a complex and dynamic environment where sustainable success depends on how it embraces, anticipates and manages change, while also ensuring that the interests of its clients and the communities impacted by its operations are at the center of its decision making.



## Identifying Key Stakeholders and their Needs & Interests

Proactive engagement with key stakeholders provides insights that help MCB shape its strategy, informs the identification of material issues, and ultimately enables the Bank to manage and respond to their concerns.

MCB's engagement with its stakeholders is governed by guiding principles that provide an outline for its operations across geographical areas while accommodating local contexts. For details please refer to "Stakeholders Relationship and Engagement" section of the Annual Report Read more Page # 278

## **Determining Material Topics & Key Risks**

MCB's material issues are those that matter most to its stakeholders and providers of capital; and that impact on its ability to create value in the short, medium and long term

## **Key Trends and Expectations**

## **Expanding markets for financial services**

Total population expected to increase by **263** million by 2030

Pakistan has the highest rate of urbanization in South Asia; around **37.73**% (expected at 40% by 2030)



## Digital payment solutions adoption

Expected launch of **5G** technology in 2024

Digitalization has the potential to add USD 60 billion to Pakistan's Economy within 8 years According to the World Bank's Global Findex (2021) 21% of adults in Pakistan are financially included compared to a global average of 69%



## **Key Risks**

The key risks arising from the operating context along with management responses have been detailed in the "Risk and Opportunities" section of the Annual Report

Read more Page # 163

- Market Risk
- Credit Risk
- Technological / Information Security Risk
- Operational Risk
- Reputation Risk

- Capital Adequacy Risk
- Liquidity Risk
- Country Risk
- Regulatory Risk
- Climate Risk

Material Topic	s Influencing Operating Co	ontext			
Material Topic	Description	Capitals Impacted	Stakeholders Engagement	Relevant GRI Topic	Contribution to UN SDG's
Transparency & Disclosure	MCB recognizes the criticality of transparency and disclosures, whether about the products it offers, its engagement with stakeholders or contribution to the society. The Bank aims to maintain robust governance and ethical and transparent relationship with all stakeholders.			GRI 2: General Disclosures	**************************************
Digitalization	MCB aspires to create digital innovations with rich features and functionalities. The Bank's digital platforms have transformed to provide seamless digital journey and ensure it is future ready through continued investment in technology and talent.			GRI 417: Marketing and Labeling GRI 418: Customer Privacy	93
Financial Inclusion	Financial inclusion is a pressing issue, and the banking sector bears the burden of serving the underbanked people in rural, semi-urban, and metropolitan areas. MCB sees this as an opportunity to broaden customer reach and make its services more accessible across the country.			GRI 203: Indirect Economic Impacts	1
Risk Management	The Bank continuously reviews the operating environment and closely monitors significant risks that could impact business. The Bank's multi-layered Risk Management Framework articulates the risk appetite, and drills down the same into a limit framework for various risk categories under which various business lines operate.			GRI 2: General Disclosures	8



Material Topic	Description	Capitals Impacted	Stakeholders Engagement	Relevant GRI Topic	Contribution to UN SDG's
Employee Practices	At MCB, we believe our people are the cornerstone of our success. The Bank strives to establish a positive working atmosphere that encourages active development of its employees and constant engagement. MCB's structured human resource management practices, including key performance indicators, provide operating flexibility and accountability to business centers. The Bank's aim is to provide greater agility and synergy across the organization to support improved business performance and financial results.		Part of the second of the seco	GRI 403: Occupational Health and Safety  GRI 404: Training and Education  GRI 405: Diversity and Equal Opportunity  GRI 406: Non- discrimination	5 mm © 1 mm
Asset Quality	The Bank's business strategy is comprehensive and flexible, especially with the intent of being risk-responsive and opportunity-aware. MCB's business strategy encompasses offering a wide range of products and services and maintaining a healthy asset quality besides digitization and others.			GRI 201: Economic Performance	9 *************************************
Customer Satisfaction	The Bank's customer centric philosophy emphasizes the need to cater their financial goals while providing insightful, relevant contextualized and hyperpersonalized experiences to customers, including selling products and offering services which meet societal needs and are in the best interest of customers.			GRI 201: Economic Performance  GRI 203: Indirect Economic Impacts 205  GRI 417: Marketing and Labeling  GRI 418: Customer Privacy	8

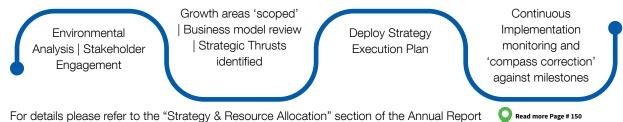
Material Topic	Description	Capitals Impacted	Stakeholders Engagement	Relevant GRI Topic	Contribution to UN SDG's
Data Privacy & Cybersecurity	Dealing with cyber risks form an integral part of the Bank's Enterprise Risk Management framework. The Bank is committed to working towards aligning itself with the changing landscape and has a dedicated team for cyber/ information risk management.			GRI 418: Customer Privacy	8
Corporate Governance & Ethics	We have established effective policies and frameworks that encourage employees to act in accordance with the highest professional and ethical standards. MCB's corporate governance philosophy, provides direction around the cardinal principles of independence, accountability, transparency, fair disclosures, responsibility and credibility in the way the Bank conducts its operations.			GRI 2: General Disclosures GRI 205: Anti- corruption	16
Economic & Financial Performance	MCB's strategic focus is on maximizing profit within the guardrails of risk and compliance. The Bank continues to invest in areas that are critical for improving its productivity and operational efficiency. The Bank strives to always provide its stakeholders with increased long-term value; even in the most difficult of economic times.			GRI 201: Economic Performance  GRI 202: Market Presence  GRI 203: Indirect Economic Impacts	8



## **Executing our Strategy**

MCB's approved 'Strategic Plan' paves its future roadmap by incorporating key value drivers for growth, productivity and risk and capital management. Delivering on its 'Strategic Plan' will allow MCB to achieve its short, medium and long term financial targets by successfully navigating the evolving economic and business dynamics and drive value creation for its stakeholders.

For strategy formulation, the Bank follows a structured approach to map itself in the industry / operating context through detailed environmental analysis and engagement with key stakeholders:



## **Allocating Resources**

MCB uses a formal decision-making framework to allocate resources and apply scenario planning to deal with the volatility, uncertainty, complexity and ambiguity of the environment it operates in. For details please refer to "Strategy & Resource Allocation" section of the Annual Report 

Read more Page # 153

## **Organizing Business**

MCB secures the inputs required to transform, grow, innovate and compete effectively. The Bank uses these inputs to deliver targeted outcomes through its business activities for the benefit of all stakeholders.

## MCB's core banking activities, products and services

Underpinned by our strategy and market presence, our fully integrated business offering is delivered through our customer first digital solution, ecosystems of financial services and lifestyle and value chain offering's

		chain offering's		
Providing payment services and a safe place to save	Providing funds for purchases and growth	Managing business and financial risks	Providing financial and business support	Protecting against risks Providing savings
and invest Accepting customers' deposits, facilitating payments, remittances and cash management, providing transactional banking services, international trade services and investment management products.	Extending secured and unsecured credit, based on customers' credit standing, affordability and risk appetite. Trade and supplier finance, working capital solutions, access to capital markets and inter-bank lending.	Providing solutions, including fixed rate loans as well as hedging, which includes interest rate and foreign exchange.	Providing individual and business advice, and advisory on large corporate deals.	and investment and insurance policies, on behalf of its service partners, for a specified loss such as damage, illness or death.

For details, please refer to "Business Model" section of the Annual Report



### Accountability to Stakeholders

MCB's approach to good governance promotes strategic decision-making that reconciles the interests of the Bank and society in its pursuit of sustainable value in the short, medium and long term. The Bank's governance framework supports ethical and effective leadership, corporate citizenship and sustainable organizational and societal outcomes.

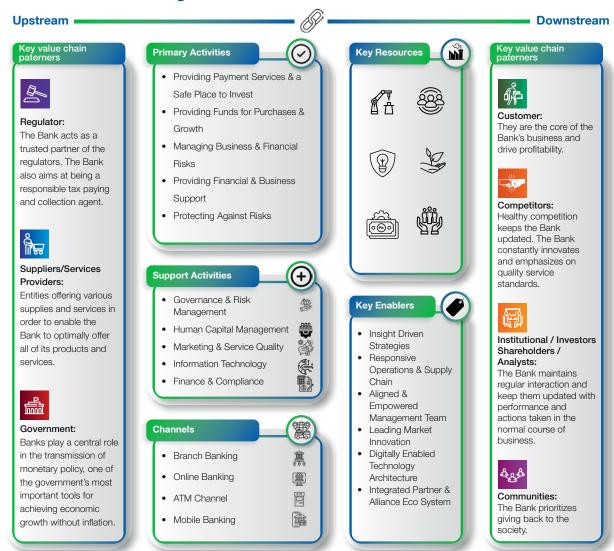
For details please refer to "Governance" section of the Annual Report



# **Competitive Position Assessment & Peer Analysis**

MCB uses competitive analysis to gain valuable insights into the evolving market dynamics, customer preferences, and strategic opportunities. This analysis enables the Bank to develop innovative solutions and target specific segments by creating unique value propositions that resonate with the customers.

## **Value Chain Positioning**



## Mapping sustainability topics to our value chain

Торіс	Upstream	Downstream
Compliance	<b>─</b> ✓	<u> </u>
Corporate Governance & Ethics	✓	✓
Data Security	✓	✓
Customer Privacy		✓
Customer Satisfaction		✓
Transparency and Disclosure	✓	✓
Economic Performance	✓	✓
Financial Inclusion		√
Responsible Finance	✓	✓
Community Well-being		✓
Physical & Transition Risk for Climate Change	✓	✓
Carbon Emissions	✓	✓



## Comparative Landscape and Market Positioning

As the nature of competition evolves, it creates an opportunity for the Bank to rethink how it defines banking markets, and develops a more comprehensive understanding of the ways consumers and businesses access financial products and services today and how they might do so in the future.

The Bank analyzes its competitive landscape encompassing multiple internal and external factors that impact its operational activities and financial performance.

Bargain Power of Suppliers

Intensity of Competitive Rivalry

Threat of New Entrants & Substitute Products / Services

Threat Level Scale

Threat of New Entrants & Substitute Products / Services

## **Implications**

The large amounts of capital required to setup a bank along with the length of time consumed to establish a significant brand loyalty and the need to adhere to strict regulatory stipulations serve as strong entry barrier for new entrants.



However, the domestic landscape has been evolving to include Fintech participants that are focusing on transactional services and innovative digital solutions for revolutionizing the customer banking experience.

## **Corresponding Strategies**

Despite the imminent threat of new entrants and emerging Fintech disruptions, MCB is countering these threats by engaging in the following activities:

- Improving customer-brand relationship that goes beyond the minimum transactional services to retain customer loyalty;
- Investing substantially in digital platforms for improving customer convenience;
- Launching new products and services that cater to a diversified customer base; and
- Adhering with all regulatory guidelines with a view to ensure the highest levels of compliance.

## **Implications**

It is reasonably easy for retail customers to switch to other banks fully, or even avail part of their service requirements alternatively due to the low switching costs involved, hence shrinking the size of banking engagement. However, their bargaining power stays limited due to the minimal impact on the Bank's bottom line.



The bargaining power of larger groups, corporate clients and high net worth individuals is comparatively greater since the rising competition has increased customers price sensitivity and the loss of sizable accounts and sources of revenue from them can substantially impact bank's profitability.



## **Corresponding Strategies**

MCB addresses the issue of customer bargaining power primarily by focusing on clearly directed customer retention and acquisition strategies; customer service standards are being continuously augmented, services are being tailored to suit individual needs, innovative solutions are being devised to make customer experiences more enjoyable, convenient and hassle-free and market competitive rates are being offered to effectively increase switching costs for customers.



### **Implications**

Intensity of competition within the domestic banking sector has grown over the years. Banks have focused on developing a wide range of asset and liability product offerings at competitive rates in order to reinforce their customer acquisition strategies and attract existing market share.



The relatively low switching cost from one bank to another has further intensified the importance of competition within the industry, especially in the retail and commercial banking spheres.

Traditional banking operating models are being disrupted by the rapidly evolving digital technologies; challenging the existing banking landscape and paving way for the industry to adopt emerging technologies in rendering digital financial services at customers convenience.

### **Corresponding Strategies**

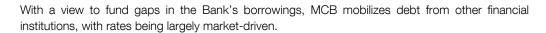
MCB has initiated following measures with a view to consolidating and further improving its market share:

- By distinguishing itself in the marketplace primarily on the basis of its history, experience and brand image; and
- Staying on the cutting edge of offering customer convenience and low-cost banking solutions.

### **Implications**

MCB's suppliers primarily comprise of its deposit-holders who are the Bank's key resource for capital and its employees, also known as the resource of labor.

In an industry scenario with low differentiation, it is easy for the primary deposit-holder group to switch to other banks, tempted by higher rates and better service standards. Further, share of deposits is highly concentrated, which gives them excess bargaining power.



When it comes to the bargaining power of suppliers of labor, individual employees baring major executives have little bargaining power.

### **Corresponding Strategies**

MCB has embraced following strategies in order to derive an edge over its supplier relationships:

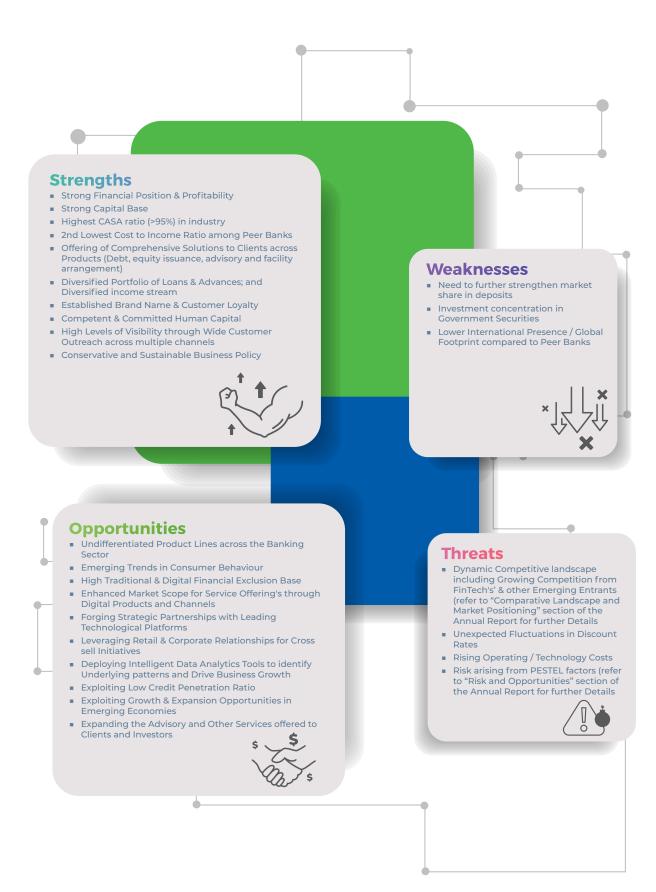
- Providing a high degree of safety to its capital providers including investors, deposit-holders and other banking partners; A point further re-enforced by Bank's highest local credit ratings of AAA/A1+ for long term and short term debt respectively;
- · Creating mutually-beneficial solutions across the entire engagement spectrum; and
- Sustaining employee retention focus by offering a challenging, learning and conductive work
  environment which is duly complemented by career progression opportunities and market
  competitive salary and benefit packages.







# **SWOT Analysis**



# Macro Economic & Thematic Reviews

### **PESTEL Analysis**

### **Political Scenario**

Throughout its history, Pakistan's political landscape has remained volatile and unstable; with these instabilities partially contributing to the stifled and irregular economic growth patterns witnessed in the country. Uncertainties associated with an unstable political environment impede the long term visibility of monetary and fiscal authorities and hence, lead them to implement non-optimal macroeconomic policies that have a narrow horizon.

The country's banking system is inherently impacted by policymaking and political trends that effect macro shifts to business models. While the banking industry in Pakistan has, over the years, ridden waves of political uncertainty with relative calm and steadiness, they no doubt remain inextricably intertwined with the environment within which they operate.

Remaining cognizant, MCB continuously re-aligns its strategies in-sync with the evolving scenario, however, the overall performance of the banking sector still remains heavily linked to the outcome of consensus among political stakeholders and their will for implementing long neglected structural reforms

that are imperative to support sustainable macroeconomic stability and ensure an inclusive and sustainable national

Corruption

22.64

Democracy Perception

+11% incr.

**Political Stability** 

Absence of Violence

66

Rule of Lav

Percentile

Material Risks Mapping **Key Watch Out's** Political turnaround through General Elections Country Risk - Low Structural reforms & policy certainty Regional political stability Short Term Medium Term Long Term

### **Economic Overview**

development agenda.

An overview of Pakistan's economy, in 2023, tells a tale of two distinct halves; leaving behind a mix of despair and hope. The first half witnessed escalating economic and political uncertainty and eroding trust among the people and investors in the ability of the incumbent government to navigate the crises.

The overall economic activity was impeded as excessive sovereign debt and a perpetual fiscal deficit constrained the government's ability to catalyze growth. Weighed further by the impact of floods, rising cost of production, lower external demand together with the policy and administrative measures taken by the SBP, the real GDP growth turned negative 0.2% in FY 22-23.

The persistently elevated global commodity prices amidst lingering geo-political concerns, delay in the completion of 9th review of IMF's 'Extended Fund Facility Program' and ensuing dearth of foreign inflows exerted growing pressure on the country's external account balance and transpired into exchange rate and inflation outruns.

The fiscal consolidation didn't materialize as envisaged due to less than planned tax revenues amidst economic slow down and lower than targeted reduction in subsidies. In the challenging environment, the SBP persisted with its contractionary monetary policy stance; raising the discount rate by a cumulative 600bps that reached its historic high rate of 22%.





In the second half, following the 'Standby Arrangement (SBA) with IMF, investor confidence rebounded, leading to a resurgence of flows into the market. Administrative measures by SBP to curb illicit foreign exchange movements and to further strengthen the regulating framework, establishment of 'Special Investment Facilitation Council (SICF)' to attract FDI and successful rollovers from multilateral, bi-lateral sources and friendly countries all contributed towards boosting country's forex reserves; which rose to USD 8.2 billion by December, 2023. PKR rebounded after registering a depreciation of 26.54% against the greenback (from Rs. 226 to Rs. 286) in the first half of 2023 to mark a slight gain of 1%, in the second half, and close the year at Rs. 282 per USD.

Economic activity posted a moderate recovery, primarily led by the agriculture sector. Capacity utilization in the manufacturing sector has shown consistent increase while the business sentiment, for both industry and services, turned positive for the first time since 2022. On the external front, during the first half of

Business
Confidence

Business Confidence
Index Improved to
53.5

Ease of Doing
Business

Ranked 108 from
190 economies
(39 notch increase in 2 yr.)

FY 23-24, current account deficit registered a decline of 77% to USD 0.8 billion while the exports grew by 5.3%.

The fiscal position also continued to improve during the first half of FY 23-24; with the overall deficit declining to 0.8% of GDP from 1.5% last year, while the primary surplus increased to 1.4% as compared to 0.2% last year.

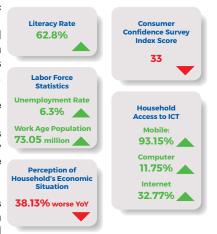


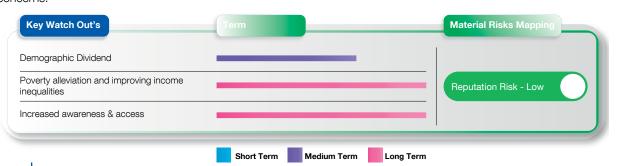
### **Social Factors**

Since its independence, Pakistan has exhibited respectable economic growth with a phenomenal increase in the quantum of inherited infrastructure, however, it continues to lag behind in the sphere of human and social capital development. Formidable challenges on the socio-economic front have been further exacerbated by a combination of low growth and high inflation, which is one of the major factors leading to perpetuation of poverty and unemployment.

Over the course of history, many nations have faced similar challenges and have successfully turned them into opportunities through sound economic planning, good governance and consistency in policy implementation. In Pakistan's context, the relatively young work force, improving literacy rate, and a socially well connected human capital are some of the augmenting forces that have the potential to uplift the national economy.

At MCB, our aim is to remain socially conscious by managing our business activities with integrity and holding ourselves accountable to all stakeholders on issues pertaining to sustainability, environmental performance and other ethical concerns.





### **Technological Innovation & Digitization**

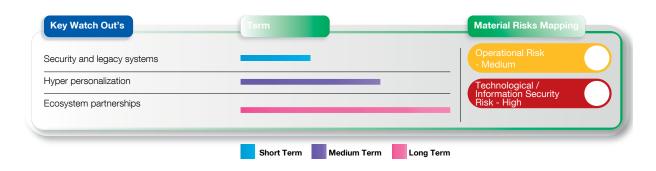
The ongoing global technology revolution and widespread adoption of digital technologies have transformed the way people interact with financial services, including how they access banking services, make payments, invest, and manage their money. In many ways it has accelerated the adoption of digital products, services and channels; leading to new revenue channels, increased productivity, and cost savings. At the same time, technology continues to impact organizational structures and business models, skill requirements, internal processes and capabilities, as well as remote work practices.

Over the past few years financial services companies have increasingly started to embrace and leverage mobile technology, fintech partnerships, cloud computing, big data, advanced analytics, machine learning, blockchain technology, AI, robotics and biometrics in the optimization of legacy IT infrastructure for pursuing new revenue channels and opportunities.

With a growing youth population and a tech-savvy workforce, Pakistan is at a critical juncture to harness the power of digital transformation to shape its future. The rise of mobile banking and digital payment solutions revolutionized the financial landscape, making transactions more efficient and accessible. As Pakistan navigates the complexities of the digital age, it must not only seize the opportunities but also proactively address the challenges to ensure an inclusive, sustainable, and digitally empowered future. Achieving this shall require undertaking a holistic approach that encompasses investment in education, cyber-security measures, and the development of a robust digital infrastructure.



However, along with the benefits, the adoption of digital solutions has also introduced new risks, especially in terms of cyber risks. The rise of cyberattacks, aimed at accessing, changing, or destroying sensitive information, extorting money, or disrupting normal business processes, has underscored the need for financial institutions to enhance their cybersecurity measures. Banks have become attractive targets for cyberattacks because of their key role in payment and settlement systems, the volume of sensitive client information they hold and the potentially adverse impact of interfering with the smooth functioning of banking services. Remaining cognizant, MCB continues to invest in cutting-edge technologies and capabilities that prioritize the security of its clients' data and systems without adding needless friction to the client experience.



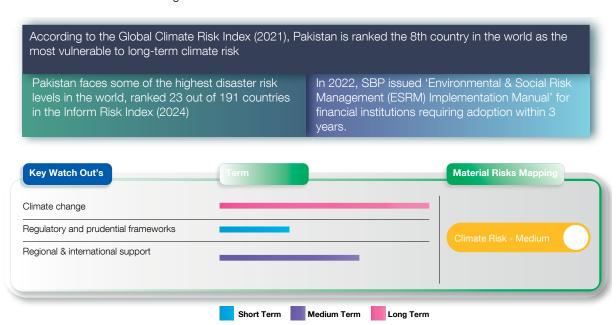


### **Environmental Factors**

Climate change and environmental-related natural disasters are associated with massive human losses, physical damages, and economic and fiscal losses, all affecting countries' ability to meet their development goals. There is also a growing global recognition, amongst policy makers and investors, that such disasters pose risks to financial system stability that would seriously affect the solvency and profitability of the financial institutions.

The financial system is impacted by climate change through two main channels. The first involves physical risks, arising from damage to property, infrastructure, and land that could manifest into increased default risk of loan portfolios and lower values of assets. The second is the transition risk, resulting from changes in climate policy, technology, and consumer and market sentiment during the adjustment to a lower-carbon economy. Climate change can impact monetary policy direction, too, as slowing productivity growth and heightening uncertainty and inflation volatility can justify adaptation of a stance suited to evolving challenges, within the limits of central bank mandates.

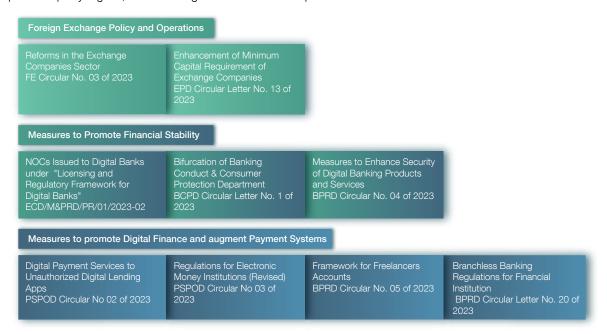
Pakistan produces less than 1% of the world's carbon footprint yet is suffering the biggest consequences of climate change. Changing seasonal weather patterns, rising temperatures, variability of monsoons and melting of glaciers in the north are just some of the effects of climate change that the country has been forced to contend with in the recent years. Hence, it remains imperative, for the country, to follow through on its National Adoption Plan (NAP) by investing in climate resilient infrastructure and ensuring inter-institutional coordination.



### Legal & Regulatory Landscape to Address New Frontiers of Risk

The characteristics and operations of the banking sector are governed by a comprehensive legal, regulatory and supervisory framework implemented by the State Bank of Pakistan (SBP). This framework embodies practices that promote and preserve financial sector stability, emphasize complete disclosure and transparency, encourages banks to function purely on market principles and forces them to operate in a fair and efficient manner guided by high standards of corporate governance.

SBP's legal framework that empowers it to regulate and supervise the financial institutions comprises of SBP Act, 1956, Banking Companies Ordinance, 1962, Microfinance Institutions Ordinance 2001 and the Foreign Exchange Regulation Act, 1947 and various other laws. The regulatory framework, on the other hand, includes a set of policies, guidelines, prudential standards and allied processes that cover licensing regime, prudential regulations, corporate governance, capital adequacy regime, AML/CFT regime and market discipline.



To ensure effectiveness of the captioned framework, the SBP has also put in place an elaborate structure of surveillance and supervision that encompasses on-site assessments, thematic reviews on high-risk areas and periodic assessment of institutions based on CAELS (Capital, Asset Quality, Earnings, Liquidity and Sensitivity to other risks). Furthermore, the supervisory framework is being continuously updated to respond to the emerging developments in the sector and to conform to international standards.

Key themes including the need to manage disruptive impacts caused by the ongoing banking transformation based on technological & digital advancements, promoting diversity in access, modifying financial inclusion frameworks to cater to the emerging needs of an inclusive financial ecosystem with increased focus on sustainable and green financing, further strengthening of "Consumer protection" and "Fair Treatment of Consumer (FTC)" frameworks and encouraging wider adoption of digital financial services are likely to influence the banking regulatory perspectives in 2024.





# Strategy & Resource Allocation

Execution of a well-defined strategy has been the key pillar for our growth momentum over the last many years. Our strategy broadly covers what we want to achieve in the short to long run duly focusing on the challenges posed by its operating context and macroeconomic imbalances.

### Strategic Objectives

Short, medium and long term objectives of the Bank to meet its mission statements are as follows:

# Short term

- Increase focus on digitalization and automation of processes to enhance efficiency, reduce cost, improve customer satisfaction and strengthen risk/ compliance standards;
- To ensure quality asset retention with measures to constantly decrease the NPLs base of the Bank;
- Consistent improvement in service quality standards;
- To increase the current account concentration levels of the institution by capitalizing on opportunities presented.

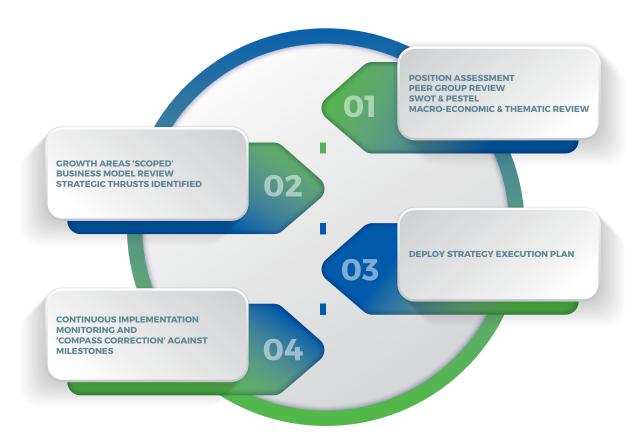
### Medium term

- To be a top stakeholder value generator in Pakistan's banking sector while remaining a socio-environmentally conscious citizen;
- Improve management & control of expenditures and contain growth in administrative expenses, while securing the necessary capacity to achieve Bank's strategic goals;
- To increase market share in the domestic deposit pie;
- To maintain a strong capital base.

### Long term

- Delivering remarkable returns to stakeholders, sustainable performance exceeding market and shareholder expectations;
- Providing value added services through operational expansion, geography and upgraded system;
- Building a corporate culture of equality, trust and team spirit as we remain dedicated to being a socially responsible organization

For strategy formulation, the Bank follows a structured approach to map itself in the industry / operating environment through detailed competitive position assessment, peer group analysis and macro-economic & thematic reviews; in turn laying the foundation for its future road map.



### Strategies in Place

From customer service standpoint, special focus remains on improving our service guality and service standards levels. We will integrate service standards across all the channels and outlets in the network to provide a uniform customer experience.

We will endeavor to meet expectations of our valued customer base. Another important aspect remains credit quality and our refined risk appetite. We will thereby give value to our customers across the entire spectrum of retail, corporate and SME segments while improving our asset quality.

Under the 'Strategic Plan', we also intend to expand our geographical boundaries by being open to potential new business models, innovative processes and delivery channels, enabling provision of 24x7 customer services.

Today, technology is a major component of the competitive edge of any bank. With millennial being an increasing percentage of our customer base, we have to cater to their expectations and it requires leveraging cutting edge technology. The other side of the coin however, is that technology brings risks with it. We will go the extra mile, to ensure our assets and those of our customers are secure and sensitive information is protected.

To ensure efficient and effective operation of the Bank, we need systems and processes that operate seamlessly. This is another focus area where we will concentrate on identifying pain points and gaps, and make the necessary modifications.

To safeguard the financial stability and the reputation of the Bank, good governance and ethical conduct are imperative. While we already have high standards in these areas, we have set our benchmarks as the best in class practices in the country. We will renew and re-energize our focus on sustainability by ensuring that we continue to maintain a judicious balance between economic, social and environmental objectives.

The end result of all the above will be the enhancement of our 'Brand'. The brand is a mirror of our image in the eyes of our customers, both legacy and millennials, and the general public. Through the strategies spelt out in our 'Strategic Plan' we will continue to forge ahead, building our brand, increasing our assets and profitability, while delivering increasing value to all our stakeholders.

### Method and Assumptions in Compiling Indicators

Key Performance Indicators (KPI's) are the metrics utilized by the Management to measure performance against strategic objectives. The Bank identifies and compiles indicators which effectively reflect Bank's performance. In doing so, the Bank analyses its market positioning, competitors and the general market conditions.

Quantitative aspects: relate to the Bank's financial base, ability to generate funds, deployment of funds in the most profitable avenues, profitability/earning's generation and dividend distribution, market share, growth in share price as a measure of Bank's perception in the market and being an indication of investor confidence, value addition over the book price of shares, cash flow analysis and adequacy of capital and liquidity buffers.

Qualitative aspects: relate to customer satisfaction and retention, service execution, brand identity and loyalty, innovation, employee confidence, data security, strategic partnerships, governance and risk management.

### **Change in Indicators and Performance Measures:**

Key performance indicators (KPIs) provide understanding of the Bank's performance in key areas. These indicators are used as a gauge to analyze current standing of the Bank and the likely path the Bank would follow.

MCB has identified KPIs that are critical to its business. While identifying KPIs, the Bank analyzed various factors, their interpretations and accordingly the extent to which they may correctly and clearly communicate the Bank's performance. Change in important indicators is discussed in 'Performance, Position & Outlook' section of the Annual Report.



Mapping of Bank's KPI's with its strategic objectives, along with their future relevance, is detailed in the table below:

Strategic objectives	Strategies for Meeting Objectives	KPI	Future relevance
Increase focus on digitalization and automation of process to enhance efficiency, reduce cost, improve customer satisfaction and strengthen risk/compliance standards.	<ul> <li>Centralization and monitoring of operating expenses to restrain them within conventional limits to maintain a low 'cost to income' ratio.</li> <li>Work on automation of existing manual systems.</li> <li>Gradual investment on unified digital platform for an overwhelming customer experience.</li> <li>Manage Information security risks through development, documentation and implementation of policies, standards, procedures and guidelines that ensure confidentiality and integrity of sensitive information.</li> </ul>	Improve service execution and turnaround times.  Effective risk assessment, identification, monitoring and mitigation.	The KPI will remain relevant in the future.
To ensure quality asset retention with measures to constantly decrease the NPL's base of the Bank.	Increased focus on quality asset growth while maintaining low infection ratio by continuously striving to manage risk through an augmented framework of sound risk principles; to be reinforced by optimum organizational structures, robust risk assessment models and effective monitoring systems in an automated environment.  Focus on recoveries of existing NPL stock.	Asset Quality	The KPI will remain relevant in the future.
Consistent improvement in service quality standards	Maintaining the Bank wide drive for inculcating a 'customer service' culture, extracting operating efficiencies to improve service delivery timelines, offering 24/7 real time service availability, expanding self-service avenues, exploring new revenue streams that create maximum value for the customers and revamping service quality assessment models to focus on key customer impact areas.	Customer Satisfaction and Retention	The KPI will remain relevant in the future.
Improve management & control of expenditures and contain growth in administrative expenses; while securing the necessary capacity to achieve Bank's strategic goals.	Undertaking cost transformation initiatives including continuous assessment of digital and operational maturity to eliminate non-value added work, deflecting work to lower cost channels (lower cost to serve), improving efficiency through technology and gradually transitioning away from paper intensive, predominantly employee-assisted channels to more effective and cost-efficient digital solutions.	Effective and efficient cost control while investing for growth	The KPI will remain relevant in the future.
To maintain a strong capital base	Healthy equity leading to maintain strong capital buffers.	Regulatory Capital Adequacy Ratios'	The KPI will remain relevant in the future.
The Bank aims to increase its share in the domestic deposit pie; and  To increase the current account concentration levels of the institution by capitalizing on the opportunities presented	<ul> <li>Expansion/Increase in deposit market share through mobilization of new products and penetration into emerging markets; thereby further widening customer base beyond the realm of prevailing organic growth.</li> <li>Increased focus on current account growth.</li> </ul>	Deposit generation growth and improving mix.	The KPI will remain relevant in the future.

Strategic objectives	Strategies for Meeting Objectives	KPI	Future relevance
Delivering remarkable returns to stakeholders, sustainable performance exceeding market and shareholder expectations.	Higher profitability to pay higher returns to the shareholders.	Shareholder return	The KPI will remain relevant in the future.
Providing value added services through operational expansion, geography and upgraded system.	<ul> <li>Lead market position through focused initiatives encompassing launch of innovative and customer centric solutions, penetration of emerging markets, adoption of digital banking avenues and instilling effective cost management techniques.</li> <li>Rationalize &amp; optimize usage of existing branch network and network strengthening through branch expansion plan.</li> <li>Service portfolio enhancement of all digital products / channels i.e. call center, internet banking, mobile banking, mobile wallet, SMS alerts, E-statement, ATMs and Debit Cards to increase non markup income.</li> <li>Integrate service standards across all the channels and outlets in the network to provide a uniform customer experience.</li> </ul>	Improved services; broad-based increase in customer satisfaction across markets and segments	The KPI will remain relevant in the future.
Building a corporate culture of equality, trust and team spirit as we remain dedicated to being a socially responsible organization.	<ul> <li>Improve governance structure and update existing policies as per industry dynamics.</li> <li>Maintain employee engagement levels and provide opportunities for internal mobility to enhance professional and personal growth</li> <li>Generate economic activity through sustainable focused initiatives.</li> </ul>	Corporate culture	The KPI will remain relevant in the future.
To be a top stakeholder value generator in Pakistan's banking sector while remaining a socioenvironmentally conscious citizen.	<ul> <li>Generate higher profitability to pay higher returns to the shareholders.</li> <li>Introduce socio environmental activities such as green banking to improve the brand name.</li> </ul>	Corporate Social Responsibility	The KPI will remain relevant in the future.

# **Resource Allocation Plan**

The inputs to the Bank's business processes are capitals, or stores of value, in various forms. Of these capitals, financial, manufactured and intellectual capitals are internal capitals owned by the Bank while the others, human, social & relationships and natural capitals are external to the Bank.



Bank has resources to meet its strategic objectives. The Bank utilizes and enhances its resources to differentiate itself and maximize value creation for its stakeholders in the long run. A transitory resource allocation plan is as follows:

Nature of Capital	Factors impacting Availability, Quality & Affordability of Capital	Key Resources & Capabilities Providing Competitive Advantage	Resource allocation plan
Human Capital	There remain significant competitive pressures, both within the banking sector and more broadly, in attracting and retaining top skills and diverse talent.  This pressure is being heightened by changing dynamics in the workplace environment – such as the shift to remote and hybrid working models – as well as by the changing skill sets needed for the digital banking age.	MCB's agile, engaged and motivated workforce with technical, commercial and managerial skills and experience that enables MCB to be nimble and react quickly to arising opportunities.	<ul> <li>Redeploy human capital to enhance productivity through segmentation;</li> <li>Undertake human capital capacity enhancement and capability building by focusing on trainings, talent management and talent retention;</li> <li>Creating an inclusive work environment that supports resilience, innovation and inclusion, with ongoing focus on mental, physical, social and financial wellbeing of the human capital.</li> <li>Onboard versatile human resource that can multi task easily.</li> </ul>
Manufactured Capital	Ensuring continued access to reliable manufactured assets within our operational network requires targeted investment in the acquisition, maintenance and/or replacement of property, plant and equipment.  Key challenges in securing necessary inputs include competing demands for access to financial capital, unexpected events contributing to equipment failure, and potential delivery and other delays from service providers.	MCB's best-in-class technology and physical infrastructure encompassing its brick & mortar footprint and digital access points allows it to remain resilient.	<ul> <li>Branch layout improvement and widening of branch and ATM network;</li> <li>Re-align the business model through segmentation to increase the customer base.</li> </ul>
Financial Capital	MCB's ability to generate financial capital for reinvestment is a function of various internal and external factors reviewed in more detail throughout this report.  Current prospects regarding country's economic outlook and fiscal sustainability, further compounded by the continuing political uncertainty are negatively impacting fundamentals and investor sentiment.	MCB's strong capital base and diversified funding sources allow it to support customers through good and bad times, and enables it to provide banking solutions competitively and seamlessly.	<ul> <li>Investment on process automation and IT network improvements;</li> <li>Investment in infrastructure including buildings and equipment;</li> <li>Invest in good quality asset base with high yield.</li> </ul>

Nature of Capital	Factors impacting Availability, Quality &	Key Resources & Capabilities Providing	Resource allocation plan
	Affordability of Capital	Competitive Advantage	
Natural Capital	As an important indirect player/financial intermediary in the value chain of carbon intensive sectors, and in the context of a growing uptake of "net-zero" commitments, the Bank faces pressure to reduce energy usage and switch to renewable energy sources as part of a "just transition".	MCB impacts the natural environment directly in its operations, as well as indirectly through its customers and suppliers.	<ul> <li>Increase financing to resource efficient, alternative energy generation and environmentally friendly projects</li> <li>Introduce innovative 'Green' products (assets / liability)</li> <li>Exploring international funding options for investment in 'Green' projects and acquiring globally recognized accreditations</li> <li>Adoption of resource conservation measures to reduce carbon footprint of the Bank due to its own activities and operations.</li> </ul>
Intellectual Capital	Protecting and enhancing intellectual capital is linked to Bank's investment in research & development, skills development, maintaining its ability to attract and retain top skills and diverse talent, and effectiveness in instilling a performance-based ethical culture that drives innovation. Material potential constraints include the increasing competition for talent (both within and external to the banking sector), and competing interests for investment of financial capital.	MCB's key intellectual capital pertains to how it continuously re-engineers its business processes and invests in technological transformation to lead into the digital age.	<ul> <li>Reengineering of processes to capture synergies and improve service delivery</li> <li>Improvement in governance culture by utilizing over 76 years of institutionalized knowledge.</li> </ul>
Social and Relationship Capital	Growing stakeholder expectations on businesses to demonstrate enhanced performance has heightened the importance for organizations to develop strong relationships. Managing the competing interests of different stakeholder groups necessitate the Bank to take difficult decisions and trade- offs.	At MCB, customers are at the heart of business; with trust gained over a rich legacy of 76 years of service excellence. This enables the Bank to differentiate itself in the industry while also building lasting relationships to deepen wallet share and improve customer satisfaction & retention.  The Bank recognizes that not all returns can be monetized and its license to operate comes from the society at large	<ul> <li>Invest in a series of initiatives that enhance collaboration and ongoing dialogue with our customers;</li> <li>Enhance brand image through public awareness campaigns.</li> </ul>



# **Effect of Key External Factors Impacting Strategy and Resource Allocation**

A detailed overview of Bank's external environment has been disclosed in the "PESTEL Analysis" section of the Annual Report.

Factor	Effect on Bank's Strategy & Resource Allocation	Bank Response to Align its Strategy & Resource Allocation
Technological Innovation and Evolving Consumer Behavior	Technological innovation is having a profound impact on customer needs and habits, Bank's business model, and the lives of its employees.  New market players, such as startups and FinTechs, are disrupting the status quo and contributing to a reshaped competitive landscape that is generating challenges amidst newer ways of collaboration and innovation.	At MCB, the focus on adopting emerging technologies by continuous upgrade of its infrastructure and leveraging market research through intelligent analytics is a powerful driver of innovation and prevents the Bank from losing its market relevance.  The Bank also supports its employees so they can acquire new skills or fine tune existing ones thus continuing to contribute to the Bank's digital and agile mission.  Refer to the "Groups Review" section of the Annual report and below section on Initiative towards promoting and enabling innovation for further details.
Societal Outlook	An ever growing impact of corporates on the society at large is creating a moral obligation on businesses to play an active role in adeptly responding to a myriad of social issues when conducting its operations; including society's expectations on ethics, compliance, respect for human rights, diversity, etc.	<ul> <li>MCB prides itself in conducting its affairs in a fair and responsible manner. This includes:</li> <li>advancing Government's financial inclusion agenda;</li> <li>taking a proactive stance to protect our customers' information and preventing financial crime;</li> <li>developing innovative and best-fit financing and investment solutions for customers that enable them in turn to make positive impact choices;</li> <li>providing an inclusive work environment for its employees;</li> <li>responsibly &amp; actively contributing to Governments key digitalization initiatives; and</li> <li>ensuring seamless and uninterrupted provision of essential banking services to the general public at large.</li> <li>Refer to the "Groups Review" and "Sustainability &amp; Corporate Social Responsibility" sections of the Annual report for further details.</li> </ul>

Factor	Effect on Bank's Strategy & Resource Allocation	Bank Response to Align its Strategy & Resource Allocation
Climate and Ecosystem Changes	Climate change poses an increasing threat to mankind and the global economy.  Transitioning to a low-carbon economy may entail extensive policy, legal, technology and market changes. Physical risks such as frequent or severe weather events may also give rise to credit, operational and reputational risks	MCB has incorporated responsible financing in its lending practices by capitalizing on its extensive environmental risk management framework. The Bank endeavors to support customers' transition towards more sustainable lowcarbon business models and improve customers' access to ESG investments.
		Refer to the "Groups Review" and "Sustainability & Corporate Social Responsibility" sections of the Annual report for further details.

# **Initiative towards Promoting and Enabling Innovation**

MCB's "Mission Statement" embraces and encapsulates its commitment for providing innovative and efficient financial solutions to create and nurture long term relationships with its wide base of customers. This policy focus has in turn, laid the foundation for a corporate culture that fosters and encourages organizational growth through promoting, enabling and driving innovation across the tiers.

At MCB, we continue to emphasize on both strategy about exploring innovative ways to stay connected with our customers and accelerating rollout of digital engagement initiatives. We are continuously investing into robust alternative channels to drive digital user activation, transactions, digital sales acquisition and digital sales enablement; hence remaining agile and adaptive to the new "normal" amidst the evolving operating scenario and reshaping of customer behaviors.

The Bank also continues to drive adoption and pervasiveness of core systems with a focus on improving frontline capability. Automation, especially across back-office operations, remains a critical component to improve our end-to-end capabilities, while also enabling us to meet our green banking objectives of lower paper consumption.

### Strategy to Overcome Liquidity Problems

Bank carries a substantial portfolio of marketable securities that can be easily traded and realized in known amounts of cash in the event of liquidity stress. An analysis of key liquidity ratios indicates the strong liquidity position of the institution; Bank's 'Liquidity Coverage Ratio' and 'Net Stable Funding Ratio' are well over and above the regulatory benchmarks.

Liquidity position of the Bank is discussed in the risk management section (note 46) of the 'Unconsolidated Financial Statements'.

### **Significant Plans and Decisions**

Following are the significant decisions for the year:

- The Board of Directors of MCB Bank Limited (the Bank), in its meeting held on February 08, 2023 had approved an equity investment of Rs. 649.925 million to acquire further 30.09% shareholding of MCB Investment Management Limited (MCBIML; formerly MCB-Arif Habib Savings and Investments Limited), an existing subsidiary of the Bank. On the recommendation of the Board, the Shareholders of the Bank also approved this equity investment in MCBIML in their Annual General Meeting held on March 27, 2023. Acquisition transaction was completed on April 18, 2023, subsequent to the approvals granted by the regulatory bodies.
- During the year, the Bank incorporated MCB Exchange Company (Private) Limited, a wholly owned subsidiary, with an authorized share capital of Rs 1.0 billion. The Bank will inject the share capital subsequent to the year end. The commercial operation of the said subsidiary will commence after issuance of license for commencement of operations by the State Bank of Pakistan.

### Significant Changes in Strategies and Objectives:

MCB Bank's strategies and objectives are well planned and are persistently implemented. No significant change occurred during the year to affect a material update in the Banks business model.

# **Business Model**

**Human Capital** 

**Manufactured Capital** 

**Financial Capital** 

Intellectual Capital

**Natural Capital** 

# **Juderstanding societal needs and stakeholder expectations**

Capitals

### **Inputs**

### **Business Activities**

- A total of 14,420 Employees that are:
   skilled, experienced and highly competent
   client driven & people centric
   increasingly innovative & competitive
   strong in compliance & governance
   accustomed to upholding principles of ethical
  practices
- Reward structures linked to performance. Training and development programs.

- Manufactured Capital

   Wide Outreach: 1,451 Branches

   Digital Touchpoints: ATMs, POS, CDM, Call centers etc; more than 1,000 state of the art ATMs added to the network through
- Strong core banking systems

  Market leading digital products, services and client value propositions

  Other assets

- Financial Capital

   Shareholders Equity: Rs. 207 billion

   Customer Deposits: Rs. 1,805 billion

   Strong CET1 Capital Ratio: 17.21%; well
  above the minimum regulatory requirem

### Intellectual Capital

**Components of value creation** 

- Robust heritage and a strong brand image
   Strong management structure and
   experienced leadership team
   Systems, processes and procedures established
   by the Bank

- Natural Capital

   Green banking initiatives.

   Financing of renewable energy projects.

   Renewable and non-renewable resources used by the Bank i.e. electricity, fuel, solar powered installations etc

# **Primary Activities**

- Providing payment services and a safe place to save and invest
- Providing funds for purchases and growth
- Managing business and financial risks
- Providing financial and business support
- Protecting against risks

### **Support Activities**



framework by capitalizing on institutionalized knowledge and robust infrastructure

- Human Capital Management: undertaking human capital capacity enhancement and capability building through trainings, talent management and talent retention



- Information Technology: 🚑 Increased focus on digitization and process automation.

- Finance & Compliance: ensuring adherence to relevant legal and regulatory frameworks to protect both the Bank and all its stakeholders.



- No. of Customers: 7 million+
   Banking Agents, Trade Partners and Merchants across a diffused geographical
- presence Robust relationships created with all stakeholders.

**Insight Driven Strategies** 

**Responsive Operations** and Supply Chain

Aligned & Empowered Management Team



**Social and Relationship** 

Capital



### **Human Capital**

- Female Staff Ratio: 18.54%
- New Recruitments: 2,329 **Employees**
- Investment in Trainings: Rs.89.005 Million
- No. of Training Participants: 54,252
- No. of Promotions: 1,508 **Employees**

### **Financial Capital**

- Profit after Tax: Rs. 59.631 billion
- Earning per share: 50.32 / Share
- Dividend per share: Rs. 30 / Share
- Dividend Payout ratio: 60% - Return on Equity (p.a): 31.6%
- Return on Assets (p.a): 2.64%

# **Intellectual Capital**

- Digital Initiatves for all customers including continuous revamping of MCB Live 'Internet & Mobile Banking App'; more than a million registered users while the total generated throughput crossed the one trillion milestone
- Supported Government's policies aimed at fostering economic development and better utilization of resources
- Adjudged as the "Leading Remittance Mobilizing Bank of Pakistan" in the 3rd Pakistan Remittance Summit. .

### **Natural Capital**

- Improved energy mix and conservation through reduction in non-renewable energy consumption
- · World Wide Fund for nature "Green Office Certification" -Head Office Building.

### **Social & Relationship Capital**

- Contribution to the National Exchequer: Rs. 60.787 Billion.
- Continued socio economic spending
- Long Term entity credit rating: AAA
- Short Term entity credit rating: A1+
- Total complaints resolved: 379,798
- Complaint resolution rate: 98.71%
- Low Infection Ratio: 8.66%
- ATM's network processed over 84 million financial transactions

**Financial** Performance and Resilience

Catalyst for Sustainable Economic Growth

**Empowering** People to Creat Impact

Environmental Stewardship

Gender Equality

**Enabling** Resource Wellbeing









Employees

mpact on stakeholders



Institutional/Investors Shareholders/Analyst







**Leading Market Innovation** for Competitive Advantage

**Digitally Enabled** Technology Architecture

**Integrated Partner** and Alliance Ecosystem







# **Risk Management Framework**

Risk is an inherent part of banking business activities. The risk management framework and governance structure at MCB helps to mitigate and counter any foreseeable risk in its various lines of business. Risk awareness forms an integral part of strategic and operational activities of risk management. Through its Global Risk Management Policy, Bank sets the best course of action under uncertainty by identifying, prioritizing, mitigating and monitoring risk issues, with the goal of enhancing shareholders' value. Bank's risk management structure is based on the following five guiding principles:

- Optimizing risk/return in a controlled manner
- Establishing clear responsibility and accountability
- Establishing & maintaining independent and properly resourced risk management function.
- · Promoting an open risk culture
- Adopting international best practices in risk management

The Bank executes its risk strategy and undertakes controlled risk-taking activities within its risk management framework. The Board of Directors (BOD) at MCB Bank Limited actively drive the risk management framework. Under the valuable guidance of BOD, the Bank has a proactive approach in dealing with factors that influence the financial standing of the Bank, to generate recurrent earnings and to maximize shareholder's value by achieving an appropriate trade-off between risk and returns. An effective risk management framework along-with a robust risk governance structure, strong capital & liquidity coupled with a good quality of credit portfolio remains cornerstone of the Bank's risk management goals.

Empowerment and independence are the basic principles in risk management and it is implemented as a fundamental part of BOD's vision. Independence of areas that are responsible for measuring, analyzing, controlling and monitoring risk from the frontline risk takers (i.e. business soliciting groups) is ensured within the Bank.

Risk takers and Risk controllers have independent reporting lines, yet work together to increase Bank's value via efficient utilization of capital. Through a four eye principle for credit approval levels for corporate and retail banking, all exposure related requests are approved with the formal consent of at least two authorized individuals including one from the business side having credit approval authority and the other from risk management side having credit review authority.

The BOD and its Risk Management & Portfolio Review Committee (RM&PRC) have ensured formulation and implementation of a comprehensive risk management framework. Under the BOD's guidance, the Bank executed an effective risk strategy and continued to undertake controlled risk-taking activities within the risk management framework; combining core policies, procedures and process design with active portfolio management. The risk management framework requires strong integrated risk management practices in key strategic, capital and financial planning processes and day-to-day business processes across the organization, with a goal to ensure that risks are appropriately considered, evaluated and responded to in a timely manner.

As a matter of principle, the Bank constantly endeavors to improve its risk management framework in the light of the international best practices and regulatory guidelines. Accordingly, all policies and procedural documents that form part of the Bank's risk management framework are regularly reviewed to keep them aligned with changing market dynamics, regulatory environment and international standards.

The RM&PRC guides the management on its risk taking activities within the policy framework approved by the BOD. Regular meetings of RM&PRC are convened to oversee the risk exposures and their trends as a result of the various initiatives undertaken by the Bank. The committee reviews different aspects of the loan portfolio which, among others, includes asset growth, credit quality, credit concentration, lending business trend and cross sectional analysis. Review of various aspects of country risk, liquidity risk, market risk covering interest rate risk, foreign exchange risk, equity price risk, technology risk along with the stress-testing is also a regular feature. Operational risk assessments, key risk indicators and major findings of Risk & Control Self-Assessment (RCSA) pertaining to processes, people, systems, technology and reputation are also regularly reviewed by the committee. The committee also reviews in detail the Bank's capital levels under Internal Capital Adequacy Assessment Process (ICAAP) and Capital Adequacy Ratio.

The Management Credit & Risk Committee is the management platform for discussion and deliberation on key risk issues in the portfolio. Regular meetings of the committee are convened to oversee the risk exposures in the portfolio of the Bank.

Credit risk review ensures to minimize credit risk associated at account and portfolio level. During the year 2023, the Bank continued with the policy to remain selective in disbursing its loan to low risk customers across all the industries

& maintains a fairly diversified loan portfolio. Risk Review successfully managed to evaluate and approve increased number of loan requests, within required turnaround time, both for domestic and international operations. In line with SBP directives on implementation of IFRS 9, Bank's internal guidelines for management of 'Deteriorating Credits' have been revamped. An in-house request tracking & turnaround time monitoring software ensures tracking of proposals and monitoring of turnaround-time of credit proposals routed through the Risk Management Group. The Bank's implemented Loan Origination System (LOS) for end to end automation of credit approval process, facilitates effective management of internal policies and controls as well as regulatory requirements while also contributing towards its transition to a paperless environment under the Green Banking initiative.

The Bank has an approved Policy on Green Banking and has updated its procedures in line with State Bank of Pakistan's Environmental and Social Risk Management (ESRM) Implementation Manual. The Bank takes fair review of 'Environmental and Social (E&S) Risks' impacting prospect obligors and the same is part of the credit approval process. This exercise helps the Bank to identify, assess, manage and mitigate possible E&S risks involved in financing and to contribute towards sustainable development.

For risk categorized as sovereign/ government risk, the lending exposure is spread over multiple government owned or controlled organizations and departments which are engaged in a variety of tasks that range from different development related works to utility distribution and production. To manage adverse outcomes in terms of unfavorable scenarios, multiple control factors in the lending structure of the Bank provide additional comfort and support. Such controls range from quality of eligible collateral, pre-disbursement safety measures to post disbursement monitoring.

In order to further enhance the credit risk analysis, the Bank has in place a probability of default based Internal Credit Risk Rating (ICRR) system which is based on statistical modeling and validation in line with Basel principles. The ICRR is currently focused on corporate-commercial customer category. Furthermore; Scoring Models are also in place to calculate ICRR for Small Enterprise, Medium Enterprise, Agriculture Finance and Overseas exposures. An Internal Credit Risk Rating Model for facility risk rating has also been implemented which reflects expected loss rate of a credit facility. In addition to the credit risk, like all financial institutions, MCB is also exposed to market risk through its trading and other investment activities. A comprehensive control structure is in place to ensure that the Bank does not exceed its qualitative and quantitative tolerance for market risk. A number of metrics like VaR methodologies complemented by sensitivity measures, notional limits, stop loss triggers at portfolio level/asset class and stress testing are used to capture and report the multi-dimensional aspects of market risk.

As an authorized derivatives dealer, the Bank is an active participant in the derivatives market. Overall limits in derivatives are approved by the BOD. Counter party limits structure for derivative transactions is in place and exposures are monitored and reported on a continuous basis.

Operational Risk is being managed professionally in accordance with the Global Risk Management Policy, Policy on Internal Controls, Operational Risk Management Framework and various regulatory instructions. Operational Risk Inventory database covering losses, control breaches and near miss events is being maintained using professionally developed software. Operational risk events and Key Risk Indicators (KRI's) are captured and management reports are generated. A process of Risk and Control Self-Assessment (RCSA) is in place to assess the operating effectiveness of controls and to implement remedial measures as needed. Updates on operational risk events are presented to the senior management and RM&PRC of the BOD on a quarterly basis.

The Bank has developed its Technology Risk Management Framework that provides guidelines to manage the technology and security risk with respect to information security practices and standards. The Technology Risk Management Framework helps the management to identify and manage key security risks and its associated threats for the critical infrastructure/IT assets of the Bank that includes people, process and technology. The Bank has Information security awareness program which is aimed at building capacity and inculcating risk aware culture in the staff through mediums such as class room and Computer Base Training (CBT).

### Capital Structure of the Bank

The Bank remains a well-capitalized institution with a capital base well above the regulatory limits and capital requirements under Basel frameworks. The Bank continues with a policy of sufficient profit retention to increase its risk absorption capacity. Bank's total Capital Adequacy Ratio is 20.39% against the requirement of 11.50% (including capital conservation buffer of 1.50%). Quality of the capital is evident from Bank's Common Equity Tier-1 (CET1) to total risk weighted assets



ratio which comes to 17.21% against the requirement of 6%. The Bank maintained the leverage ratio of 6.17% which is well above the regulatory limit of 3.0%.

### Liquidity Management and Strategy to Overcome Liquidity Position

The Asset Liability Management Committee of the Bank has the responsibility for formulation of overall strategy and oversight of the Asset Liability Management (ALM) function. BOD has approved a comprehensive Liquidity Risk Policy (part of the Global Risk Management Policy), which stipulates policies regarding maintenance of various ratios, funding preferences and evaluation of Banks' liquidity under normal and stress scenarios. The underlying policies and procedures are reviewed and approved regularly at the senior management and BOD levels covering the Global Risk Management Policy, Global Treasury Policy, Investment Policy and Liquidity Strategy including Contingency Funding Plan.

Bank's comprehensive liquidity management framework assists it to closely watch the liquidity position through monitoring of early warning indicators and stress testing in order to ensure effective and timely decision making. The liquidity risk management approach at the Bank involves intra-day liquidity management, managing funding sources and evaluation of structural imbalances in the statement of financial position. A large and stable customer deposits base, along with a strong capital base provides strength and support for maintenance of a strong liquidity position. The Bank also has a substantial portfolio of marketable securities that can be realized in the event of liquidity stress.

Further, in line with SBP's directives, the Bank has fully implemented BASEL III required liquidity standards and maintains liquidity ratios. The Bank reported Liquidity Coverage Ratio (LCR) of 250.62% and Net Stable Funding Ratio (NSFR) of 147.41% against requirement of 100%.

### Sensitivity Analysis due to Foreign Currency Fluctuation

The PKR depreciated by around 24.48% against the US Dollar in 2023. Foreign exchange risk exposes the bank to changes in the value of exposure denominated in foreign currencies due to the exchange rate fluctuation and volatility. The types of the instruments exposed to this risk are mainly investments in foreign branches, advances and deposits denominated in foreign currency, cash flows in foreign currencies arising from foreign exchange transactions etc.

The core objective of the foreign exchange risk management is to ensure that the foreign exchange exposure of the Bank remains within defined risk appetite and insulates the Bank against undue losses that may arise due to volatile movements in foreign exchange rates or interest rates.

Limit structure to manage foreign exchange risk including gap limits in different tenors in major currencies are in place to control captioned risk. Bank's net open position and Foreign Exchange Exposure Limits (FEEL) are monitored and reported on intra-day and day end basis. Foreign exchange risk parameters including VaR are generated and monitored on a daily basis. Stress testing of foreign exchange portfolio and its reporting to senior management and RM&PRC of the BOD is also a regular feature.

Impact of 1% change in foreign exchange rates on the profit and loss account and other comprehensive income is as follows:

	2023		20	022
	Banking Book	Trading Book	Banking Book	Trading Book
			(Rs. 000)	
Profit and loss account	(13,956)	-	(149,131)	_
Other comprehensive income	185,690	-	128,034	_

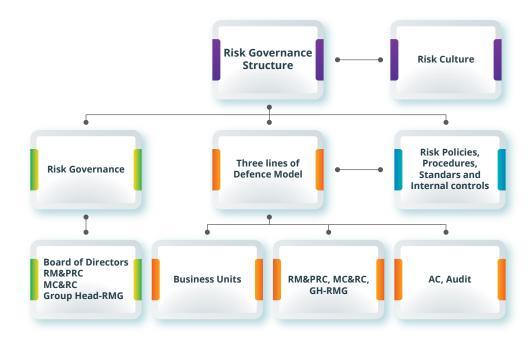
# **Risk and Opportunity Report**

At MCB, a comprehensive Risk Management Framework around an approved risk appetite is in place. Mechanisms are defined for every identified risk to ensure that the Bank continuously evaluates the associated risk and ensures presence of operational mitigating controls. The Bank remains committed to exploring every possible opportunity to translate it into revenues / returns for the stakeholders, while making sure that the related risk is adequately managed.

### Risk Governance Model

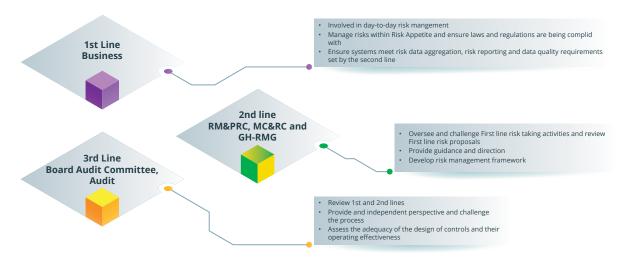
- Board of Directors (BOD)
- Risk Management & Portfolio Review Committee (RM&PRC)
- Management Credit & Risk Committee (MC&RC)
- Group Head Risk Management

### Graphical presentation of risk governance structure is as follows:



### Three lines of Defence model

The Bank has a well-structured Risk Management model based on three lines of defense which are independent of each other. Each line of defense is executed by different organizational units. The first line of defense consists of business divisions and support units from whose activities the risks arise. RM&PRC being the second line of defense develops frameworks, policies, procedures and establishes risk appetite. Periodical stress testing and continuous monitoring are also an integral part of the second line of defense. The third is the audit and compliance functions which offer an independent oversight.





# Assessment of the principal risks facing the Bank by the Boards of Directors:

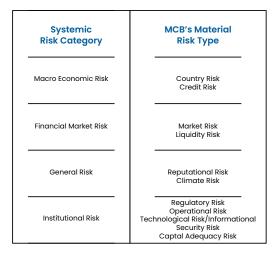
The BOD's have carried out a robust assessment of the principal risks facing the Bank, including those that would threaten the business model, future performance, solvency or liquidity.

Bank has identified the following risks after analyzing the external and internal factors:

Factors	Source	Risks
Economic	External	Market Risk:
		The risk of loss arising from potential adverse changes in the value of the Bank's assets and liabilities from fluctuation in market variables including, but not limited to, interest rates, foreign exchange, equity prices, commodity prices, credit spreads, implied volatilities and asset correlations.
	External	Capital Adequacy Risk:
		The risk that the Bank has an insufficient level or composition of capital to support its normal business activities and to meet its regulatory capital requirements under normal operating environments or stressed conditions.
	External	Credit Risk:
		The risk of loss to the bank from the failure of clients, customers or counterparties, including sovereigns, to fully honour their obligations, including the whole and timely payment of principal, interest, collateral and other receivables.
	External/Internal	Liquidity Risk:
		The risk that the bank is unable to meet its contractual or contingent obligations or that it does not have the appropriate amount, tenor and composition of funding and liquidity to support its assets.
Technology/	Internal/ External	Technological /Information Security Risk:
Systems		Technology poses a formidable threat with the potential for disruptive anomalies, leading to critical disruptions or failures that can undermine MCB's business processes and severely compromise the Confidentiality, Integrity and Availability of its technology environment.
		Technology Risk Assessment serves as a vital tool for management; enabling the identification and mitigation of key risks, potential threats, and vulnerabilities across the Bank's primary & secondary Technology Infrastructure.
		Operational Risk
		The risk of loss to the Bank from inadequate or failed processes or systems, human factors or due to internal/external events (e.g. fraud) where the root cause is not due to credit or market risks.
Political	External	Country Risk:
		Political stability and controlled law & order situation is a pre-requisite for any economic development and reposes investor confidence in the country, providing corporates a potential investment opportunity. However, political instability can negatively impact the economy /equity market, thus resulting in decreased profitability.
Legal & Regulatory	Internal/External	Regulatory Risk:
		The risk of loss or imposition of penalties, damages or fines from the failure of the firm to meet its legal obligations including regulatory or contractual requirements.
		Key sources of uncertainty include expected regulatory requirements specifically implementation of IFRS 9 in Pakistan, which may have negative impact on the bottom line of the banks.
Social	Internal/External	Reputation Risk:
		The risk that an action, transaction, investment or event will reduce trust in the Bank's integrity and competence by clients, counterparties, investors, regulators, employees or the public.
Environmental	External	Climate Risk:
		Climate change presents physical and transition risks with a direct impact on credit worthiness and likelihood of default for credit exposures.

# **Key Sources of Systemic Risks**

Results of the latest SBP bi-annual 'System Risk Survey' revealed following perceptions of market participants related to key risks that shall continue to impact stability of financial system in the country over the next 6 months:





# **Materiality Approach**

Matters are considered to be material if, individually or in aggregate, they are expected to significantly affect the reputation, performance and profitability of the Bank. The materiality process helps to navigate the complex landscape of stakeholder expectations, risks and opportunities. The BOD of the Bank has approved Materiality Policy for the Bank.

Summarized risks, opportunities and related mitigating factors identified through detailed analysis of key external and internal factors impacting the operating context of the Bank are documented below:-

Risk type	Materiality Rating	Probability of Risk Occurrence	Strategy	Impacted CAPITAL
Market Risk	High	Medium probability	Measurement: Bank is exposed to market risk through its trading and other investment activities. Metrics like VaR methodologies complemented by sensitivity measures, notional limits, loss triggers at a detailed portfolio level and stress testing are used to capture and report the multi-dimensional aspects of market risk.	(m)
			<b>Monitoring:</b> A comprehensive structure, ensuring the bank does not exceed its qualitative and quantitative tolerance for market risk, is in place.	
			Management: The bank has followed a conservative and balanced approach towards risk taking in the market risk area. The robust risk management architecture ensures that the exposures remain within the defined risk appetite.	
			Furthermore, a comprehensive control structure is in place to ensure that the Bank does not exceed its qualitative and quantitative tolerance for market risk. A number of metrics like VaR methodologies complemented by sensitivity measures, notional limits, stop loss triggers at portfolio level/asset class, and stress testing are used to capture and report the multi-dimensional aspects of market risk.	
Capital Adequacy Risk	High	Medium probability	<b>Measurement:</b> The Bank is a well-capitalized institution with a capital base well above the regulatory limits and Basel-III requirements.	
			Monitoring: The Bank regularly assesses the capital requirements and ensures that the minimum capital requirements specified by the State Bank are adhered to. Internal Capital Adequacy Assessment is a regular activity. Stress levels of major risks are assessed against the minimum capital requirement.	( R) O



Risk type	Materiality Rating	Probability of Risk Occurrence	Strategy	Impacted CAPITAL
			Regular assessment of capital enables an evaluation of the amount, type and distribution of capital required to cover these risks.	( <u>@</u> )
			Management: The Bank remained a well-capitalized institution with a capital base well above the regulatory limits and capital requirements under BASEL frameworks. The Bank continues with a policy of sufficient profit retention to increase its risk absorption capacity. Bank's total Capital Adequacy Ratio is 20.39% against the requirement of 11.50% (including capital conservation buffer of 1.50%). Quality of the capital is evident from Bank's Common Equity Tier-1 (CET1) to total risk weighted assets ratio which comes to 17.21% against the requirement of 6%. The bank maintained a leverage ratio of 6.17% which is well above the regulatory limit of 3.0%.	
			Going-concern capital requirements are assessed on a forward-looking basis – including as part of the annual budgeting process. These assessments consider the resilience of capital adequacy and leverage ratios under a range of hypothetical future states. The assessments incorporate assumptions regarding a range of regulatory and accounting aspects, such as IFRS 9, taking account of a number of factors including economic variables and impairments.	
			The Bank will continue the policy of sufficient profit retention to increase its risk taking capacity and capitalize opportunities to protect the interests of stakeholders in the short, medium and long term.	
Credit Risk	High	Medium probability	Measurement: Credit Risk Management function identifies, measures, manages, monitors and mitigates credit risk. Credit Risk is measured and estimated through detailed financial and non-financial analyses, internal and external credit risk ratings, environmental risk rating and customers' behavior analysis. Stress testing of top customers in credit portfolio is also carried out regularly.	(60)
			Monitoring: Credit Risk Management organizational structure ensures pre and post-facto management of credit risk. Credit Review function carries out pre-fact evaluation of counterparties & the credit structures and hindsight reviews, the Credit Risk Control (CRC) function performs post-fact monitoring including security documentation and limits monitoring. Business side continuously keeps in touch with customers to have updated information about the clients.	
			Management: Bank has been selective in taking exposure on good quality borrowers across all industry segments. Multiple factors in Bank's lending structure provide additional comfort and support in mitigating credit risk. These include quality of eligible collateral, pre-disbursement safety measures, post disbursement monitoring, etc. Bank has a fairly diversified loan portfolio. For risk categorized as sovereign/government risk, MCB's lending exposure is spread over multiple government owned or controlled organizations and departments which are engaged in a variety of tasks that ranges from different development related works to utility distribution and production.	

Risk type	Materiality Rating	Probability of Risk Occurrence	Strategy	Impacted CAPITAL
			Credit Risk Review ensures to minimize credit risk associated at account and portfolio level. During the year, the Bank continued with the policy to remain selective in disbursing its loan to low risk customers across all the industries & maintains a fairly diversified loan portfolio. Risk Review successfully managed to evaluate and approve increased number of loan requests, within required turnaround time, both for domestic and international operations. Bank's implemented Loan Origination System (LOS) for end to end automation of credit approval process facilitates effective management of Bank's internal policies & controls as well as regulatory requirements. LOS has also contributed towards Bank's transition to paperless environment under the Green Banking initiative.	600
			For risk categorized as sovereign/ government risk, the lending exposure is spread over multiple government owned or controlled organizations and departments which are engaged in a variety of tasks that range from different development related works to utility distribution and production. To manage adverse outcomes in terms of unfavorable scenarios, multiple control factors in the lending structure of the Bank provide additional comfort and support. Such controls range from quality of eligible collateral, predisbursement safety measures to post disbursement monitoring.	
			Through a four eye principle for credit approval levels for corporate and retail banking, all such exposure related requests are approved with the formal consent of at least two authorized individuals including one from business side having credit approval authority and other from risk management side having credit review authority.	
			The MC&RC is the management platform for discussion and deliberation on key risk issues in the portfolio. Regular meetings of the committee are convened to oversee the risk exposures in the portfolio of the Bank.	
			In order to further enhance the credit risk analysis, the bank has in place a probability of default based Internal Credit Risk Rating (ICRR) system which is based on statistical modeling and validation in line with Basel principles. The ICRR is currently focused on corporate-commercial customer category. Furthermore; Scoring Models are also in place to calculate ICRR for Small Enterprise, Medium Enterprise, Agriculture Finance and Overseas exposure. An Internal Credit Risk Rating Model for facility risk rating has also been implemented which reflects expected loss rate of a credit facility.	
Liquidity Risk	High	Medium to Low probability	Measurement: MCB regularly performs Liquidity Risk Analysis and liquidity stress tests as part of its liquidity monitoring activities. The purpose of the liquidity risk assessments and stress tests is intended to ensure sufficient liquidity for the Bank under both idiosyncratic and systemic market stress conditions.	
			Monitoring: Liquidity positions are regularly monitored through established early warning Indicators and liquidity risk analysis. Liquidity Coverage Ratio and Net Stable Funding Ratios are monitored regularly.	
			Management: MCB's Liquidity Risk Management approach involves intraday liquidity management, managing funding sources and evaluation of structural imbalances in balance sheet structure.	<b>3</b>



Risk type	Materiality Rating	Probability of Risk Occurrence	Strategy	Impacted CAPITAL
			The Bank's large and stable base of customer deposits, along with Bank's strong capital base, indicates strong liquidity position. Bank also has a substantial portfolio of marketable securities that can be realized in the event of liquidity stress.	( <u>@</u> )
			The Asset Liability Management Committee of the Bank has the responsibility for the formulation of overall strategy and oversight of the Asset Liability Management (ALM) function. BOD has approved a comprehensive Liquidity Risk Policy (part of Global Risk Management Policy), which stipulates policies regarding maintenance of various ratios, funding preferences, and evaluation of Banks' liquidity under normal and stress scenarios. Underlying policies and procedures are reviewed and approved regularly at the senior management and BOD Levels; including Global Risk Management Policy, Global Treasury Policy, Investment Policy and Liquidity Strategy.	
			Further, in line with SBP's directives, the Bank has fully implemented BASEL III required liquidity standards and maintains liquidity ratios including LCR and NSFR with a considerable cushion over and above the regulatory requirement to mitigate any liquidity risk	
Technological/ Information Security Risk	High	Medium probability	Monitoring & Management: Through technology risk monitoring process for its IT assets, the Bank tracks and evaluates the levels of technology and security risk with the evolving risk & threat landscape. The findings produced by risk monitoring processes are used to create new and updated risk mitigation and monitoring strategies considering the regulatory compliance in-line with the best practices.	
			The Bank has developed and practice Information Technology Risk Assessment Framework which enables better management of technology and security risk properly. The Information Security Risk Division is headed by the Chief Information Security Officer (CISO) reporting to the Group Head Risk Management.	v
Country Risk	Low	Medium to low probability	Measurement: Bank's Country Risk exposure is assessed against its cross border trade and treasury activities.	<i>چې</i>
			Monitoring & Management: Monitoring of risk exposure is a regular activity. Country exposure limits both for trade and treasury exposures are in place, which broadly capture direct exposure on sovereigns and foreign domiciled counterparties.	(RSO)
Operational Risk	Medium	Medium to low probability	<b>Measurement:</b> A database covering losses, control breaches, near misses & KRIs is being maintained. Operational Effectiveness of controls is assessed using the Risk & Control Self-Assessment (RCSA) process.	
			Monitoring: Monthly/Quarterly updates on operational risk events are presented to senior management, MC&RC and the RM&PRC of the Board.	
			Management: The bank has an internal Operational Risk awareness program which is aimed at building capacity and inculcating risk culture in the staff through workshops and on-job awareness. Banks' capacity to capture & report operational risk events and KRIs is further enhanced by implementing more professionally developed Operational Risk Management Software. Bank uses RCSA as an important tool to assure control effectiveness and take timely corrective measures where required.	

Risk type	Materiality Rating	Probability of Risk Occurrence	Strategy	Impacted CAPITAL
Regulatory Risk	Medium	Medium probability	Measurement: Management of regulatory risk entails early identification and effective management of changes in legislative and regulatory requirements that may affect the Bank.	(ee)
			Monitoring & Management: The Bank reviews key regulatory developments in order to anticipate changes and their potential impact on its performance.	
			Bank endeavors to maintain healthy relationships with regulators and continued compliance with regulatory requirements.	
Reputation Risk	on an ongoing basis through a policy framework that dete expected behavior of the business and employees. It guid us on the monitoring of employee behavior and specific cli		(R) O	
			responses as well as to society in general. This includes precise and transparent reporting through our integrated annual report, annual financial statements and through other public statements.	(P)
			Our risk mitigation strategy includes:	
			a centralized policy on media;	808
			an escalation process for complaints; and	
			clear relationships with stakeholders	
Climate Risk	Medium	Medium Probability	Monitoring & Management: Effective management of climate risk requires its integration throughout existing workflows, as a separate dimension, within Banks' overall risk management framework.	7
			The Bank has an approved Policy on Green Banking and has updated its procedures in line with State Bank of Pakistan's Environmental and Social Risk Management (ESRM) Implementation Manual. The Bank takes fair review of 'Environmental and Social (E&S) Risks' impacting prospect obligors and the same is part of the credit approval process. This exercise helps the Bank to identify, assess, manage and mitigate possible E&S risks involved in financing and to contribute towards sustainable development.	



# **Opportunities**

Source	Opportunity	Strategy to Materialize
External	Building strategic national/international alliances to contribute towards China Pakistan Economic Corridor (CPEC) execution.	Re-aligning the business model through segmentation and expansion of branch network.
Internal	Strong capital base and high Capital Adequacy Ratio provides the opportunity of exploring International avenues in emerging/developed markets to expand Bank's network.	Explore new markets after performing the feasibility studies.
Internal	Developing and launching new deposit products to align & strengthen the existing product menu and to capitalize on the growing branchless and mobile/digital Banking opportunities.	<ul> <li>Increase focus on digitalization and automation of process.</li> <li>Introduce new products considering the needs of different segments of the population.</li> </ul>
Internal	Increasing Bank's advances portfolio with enhanced focus on agriculture, SME and other segments.	<ul> <li>Widening the scope of branch network in potential / untapped areas.</li> <li>Align product expertise with client domicile.</li> <li>Streamline and simplify processes for quick disbursement of advances</li> </ul>
External	Facilitating non-resident Pakistanis to increase the flow of home remittances.	<ul> <li>Entering into new contracts with foreign agents.</li> <li>Placement of Bank representatives overseas and increase marketing activities.</li> <li>Explore new markets to increase customer base.</li> </ul>

# Information about defaults in payment of any debts and reason thereof

There is no default by the Bank in payments of any debts during the year.

# Inadequacy in the Capital structure and plans to address such inadequacy

The Bank is not presently facing any kind of inadequacy in capital structure.

# **Directors' Report**

We are pleased to present, on behalf of the Board of Directors, the annual report of MCB Bank Limited (MCB) for the year ended December 31, 2023.

### **Profit and Appropriation**

The profit before and after taxation for the year ended December 31, 2023 together with appropriations is as under.

	(Rs. in Million )
Profit Before Taxation Taxation	<b>125,24</b> 1 65,610
Profit After Taxation	59,631
Un-appropriated profit brought forward Re-measurement gain on defined benefit	70,425
obligations - net of tax Surplus realized on disposal of revalued fixed	2,670
assets - net of tax Surplus realized on disposal of non-banking	1,097
assets - net of tax  Transfer in respect of incremental depreciation from surplus on revaluation of fixed assets	25
to un-appropriated profit - net of tax	151
	74,368
Profit Available for Appropriation	133,999
Appropriations:	
Statutory Reserve Final Cash Dividend at Rs. 6.0 per	5,963
share - December 31, 2022 First Interim Cash Dividend at Rs. 6.0 per	7,110
share - March 31, 2023 Second Interim Cash Dividend at Rs. 7.0 per	7,110
share - June 30, 2023 Third Interim Cash Dividend at Rs. 8.0 per	8,295
share - September 30, 2023	9,481
Total Appropriations	37,959
Un-appropriated Profit Carried Forward	96,040
Earnings Per Share (Rs)	50.32

### **Dividends**

The Board of Directors declared a final cash dividend of Rs. 9.00 per share for the year ended December 31, 2023, which is in addition to Rs. 21.00 per share interim dividends already paid to the shareholders, taking the dividend payout ratio for 2023 to 59.62%. The effect of the final cash dividend declared is not reflected in the above appropriations.

### Performance Review

Through focused efforts of the Bank's management in building no-cost deposits and optimizing its earning assets mix, MCB achieved significant growth in core earnings to post a historic Profit Before Tax (PBT) of Rs. 125.2 billion; registering an impressive increase of 75% over last year. The Profit After Tax (PAT) was recorded at Rs. 59.6 billion (+82%) and translated into an Earning Per Share (EPS) of Rs. 50.32 compared to an EPS of Rs. 27.63 reported in the last year.

Aided by a strong volumetric growth in current account and timely repositioning of the asset book, net interest income for the year 2023 increased by 69% as compared to last year.

Non-markup income increased to Rs. 32.9 billion (+34%) against Rs. 24.6 billion in the last year with major contributions coming in from fee & commission income (Rs. 20.2 billion), income from dealing in foreign currencies (Rs. 8.5 billion) and dividend income (Rs. 3.0 billion).

Improving customer and interbank flows, diversification of revenue streams through continuous enrichment of service suite, investments towards digital transformation and an unrelenting focus on upholding high standards of service delivery supplemented a broad-based growth of 43% in income from fee & commission line; with trade and guarantee related business income growing by 111%, cards related income by 49%, branch banking customer fees by 14% and income from home remittance by 26%.

The Bank continues to manage an efficient operating expense base and incur costs prudently. Amidst a persistently high inflationary environment, currency devaluation, rapidly escalating commodity prices and continued investments in human resources and technological upgradation, the operating expenses of the Bank were reported at Rs. 51.8 billion (+25%). The cost to income ratio of the Bank improved significantly to 29% from 37% reported in the last year.

Navigating a challenging operating and macroeconomic environment, the Bank has been addressing asset quality issues by maintaining discipline in management of its risk return decisions. Diversification of loan book across customer segments and a robust credit underwriting framework that encompasses structured assessment models, effective pre-disbursement evaluation tools and an array of post disbursement monitoring systems has enabled MCB to effectively manage its credit risk; the Non-performing loan (NPLs) base of the Bank was reported at Rs. 53.9 billion as at December 31, 2023. The coverage and infection ratios of the Bank were reported at 82.70% and 8.66% respectively.

On the financial position side, the total asset base of the Bank grew by 16% and was reported at Rs. 2.43 trillion. Analysis of the assets mix highlights that net investments increased by Rs. 271 billion (+28%) whereas gross advances reported a decrease of Rs. 175 billion (-22%) over December 31, 2022.

The Bank continued its focus on building no cost deposits, leading to an un-precedented growth of Rs. 180 billion (YoY: +28%) in average current deposits. The average current to total deposits ratio improved to 50.5% in the year 2023 as compared to 42.2% in the last year. Despite a 7.3% increase in average policy rate during the year, the domestic cost of deposits was contained at 9.12% as compared to 6.51% in the year 2022.

Return on Assets and Return on Equity significantly improved to 2.64% and 31.60% respectively, whereas the book value per share was reported at Rs. 174.35.



During the year, MCB attracted home remittance inflows of USD 3,247 million to further consolidate its position as an active participant in SBP's cause for improving flow of remittances into the country through banking channels; with market share improving to 12.3% as compared to 11.5% in the year 2022.

While complying with the regulatory capital requirements, the Bank's total Capital Adequacy Ratio (CAR) is 20.39% against the requirement of 11.5% (including capital conservation buffer of 1.50% as reduced under the BPRD Circular Letter No. 12 of 2020). Quality of the capital is evident from Bank's Common Equity Tier-1 (CET1) to total risk weighted assets ratio which comes to 17.21% against the requirement of 6%. Bank's capitalization also resulted in a Leverage Ratio of 6.17% which is well above the regulatory limit of 3.0%. The Bank reported Liquidity Coverage Ratio (LCR) of 250.62% and Net Stable Funding Ratio (NSFR) of 147.41% against requirement of 100%.

To retain and further consolidate its market position, the Bank has continued to invest in the upgradation of its existing locations with the objective of enhancing customer experiences while the digital access points are being continuously augmented to extend customer outreach. As at December 31, 2023, the overall branch network of the Bank stood at 1,438 branches along with 13 sub-branches while the ATM network stood at 1,475. With strategic focus on expanding our customer base, the Bank added 580,000+ New to Bank (NTB) relationships during the year.

The Bank on consolidated basis is operating the 2nd largest network of more than 1,600 branches in Pakistan. The Bank posted highest ever Consolidated Profit Before Tax of Rs. 137.5 billion (+83%) for the year 2023, with deposit book crossing the Rs. 2 trillion mark as at December 31, 2023.

# Impact of Government Policies on the Bank's Performance

Amidst the manifold challenges faced by the Bank, encompassing a tough operating environment, lower economic activity and rising cost of doing business, MCB has stayed committed in supporting government's economic policies aimed at fostering economic development and better utilization of resources.

Key measures taken to support policy initiatives stemming from the national agenda of financial inclusion, digitalization of financial services, reforms in the Foreign Exchange (FX) framework, promotion of sustainable finance and facilitation of overseas Pakistanis included:

- Sustained focus on serving the economically significant and priority sectors, including agriculture and SME sectors, through product diversification and customer awareness, acquisition and facilitation approaches. Key milestones achieved during the year are as follows:
  - successful rollout of the revamped "Prime Minister's Youth Business and Agriculture Loan Scheme (PMYB&ALS)" aimed at enabling youth

to avail affordable financing for establishing new businesses or strengthening their existing businesses. MCB financed 33 farmers and disbursed Rs. 81.96 million under PMYB&ALS in 2023.

- successful rollout of the "Markup Subsidy and Risk Sharing Scheme for Farm Mechanization (MSRSSFM)" aimed at supporting farmers for acquiring agricultural equipment. MCB financed 716 farmers and disbursed Rs. 1,378 million under MSRSSFM in 2023.
- In order to empower the farming community by creating awareness regarding the available financial schemes and government-driven initiatives, MCB conducted 67 awareness sessions nationwide under SBP's "Agriculture Finance Literacy Program (AFLP)".
- The Bank surpassed its regulatory target for agriculture credit disbursements in 2023; with total disbursements being recorded at Rs. 155,484 million against the target of Rs. 150,000 million (104% achievement). Furthermore, the Bank's total SME book size stood at Rs. 13,501 million as at December 31, 2023.
- Facilitation of overseas Pakistani's under the RDA initiative, Sohni Dharti Remittance Program (SDRP) and other national financial inclusion/support initiatives have remained a key focus area for the Bank. During the year under review, the Bank successfully handled over 7.5 million home remittance transactions, attracting cumulative inflows in excess of USD 3 billion.

MCB's outstanding performance was also acknowledged in the 3rd Pakistan Remittance Summit wherein the Bank was recognized as the "Leading Remittance Mobilizing Bank of Pakistan"; the award being a testament to Bank's relentless focus on streamlining remittance processes and ensuring seamless transactions for its overseas customers.

In 2021, SBP had embarked on the deployment of Pakistan's first instant payment system "RAAST". This initiative laid the foundation for economy's digitization and promotion of digital financial services in the country. During the year under review, RAAST gained further traction and experienced continuous growth in both of its use cases i.e. bulk payment and 'Person to Person' (P2P) transactions. As of December 31, 2023, the Bank had achieved an aggregate of 67,048 RAAST ID registrations whereas the total volume generated through outgoing transactions during the year exceeded Rs. 187 billion.

In 2023, as part of the RAAST implementation project, SBP announced formal rollout of the person to merchant (P2M) service in order to accelerate the pace of digital payment acceptance and digitization of merchant and businesses transactions

in the country. MCB, remaining steadfast in its commitment to support the national drive towards digital transformation, successfully completed beta testing for P2M service; in accordance with the specifications for technical integration shared by the SBP and remains on track for the formal service rollout.

- MCB has been actively participating in SBP's policy objective of improving access and usage of quality financial services to individuals and firms alike; while upholding principles of dignity and fairness as being the cornerstones of financial service delivery. During the year in review, MCB collaborated with MCB Islamic Bank (MIB) to give MIB's customers the convenience and access of using MCB's wide spread network, across the country, for availing cash deposits, cash withdrawal through cheques and cheque deposit services.
- During the year, SBP introduced structural reforms in the exchange companies' sector to strengthen governance, internal controls and compliance culture in the sector. These reforms while aimed at catering to the legitimate foreign exchange needs of the general public shall simultaneously improve service quality, transparency and competitiveness within the sector. Within the ambit of these reforms, MCB has incorporated its wholly owned subsidiary to carry out the business of an exchange company.

### **Economy Review**

### Global Economy

The global economy continues to face the dual challenges of inflation with low growth prospects, amidst ever increasing geo-political tensions. Despite stronger than expected World GDP growth reported for 2023, the global economy seems to be moderating due to tighter financial conditions, and its sentiment is reflected in the weak trade growth, lower business and consumer confidence across the board. Chief risks to the near-term global outlook include further heightening of the geopolitical tensions and a larger than expected impact of monetary policy tightening.

The Organization for Economic Cooperation and Development (OECD) expects the global growth to be 2.9% in 2023, but followed by a slight correction to 2.7% in during 2024, and is projected to bounce back again to 3% in 2025. The US and China are expected to experience growth changes in the coming years, with the US growth forecast at 1.5% and China's at 4.7% in 2024. Fitch Ratings, however, shares a gloomier view and anticipates a significant decline in world growth to 2.1% in 2024 due to the full impact of recent monetary tightening, China's ongoing property slump, and the stagnation of the eurozone.

In the absence of further large shocks to food and energy prices, projected headline inflation is expected to return to levels consistent with central bank targets in most major economies by the end of 2025. Global trade growth has been surprisingly weak, with merchandise trade volumes falling, while services trade volumes are estimated to have risen. The global economy is now highly dependent on fast-growing Asian economies.

The world economy is expected to slow over the next decade relative to the prior ten years, with global growth becoming increasingly dependent on central banks loosening the constraints on the economy.

### **Domestic Economy**

In the economic journey of 2023, Pakistan faced several challenges in a changing global landscape. Pakistan experienced a notable economic shift, marked by a rise in the average inflation rate to 30.8%, significantly higher than the previous year's 19.9%. This increase was due to currency depreciation, higher energy and food prices, and a global rise in oil prices.

On the balance of payments front, the current account deficit decreased from USD 17.481 billion in FY 2021-22 to USD 2.235 billion in the FY 2022-23. This improvement was a result of strategic import rationalization, showcasing effective economic management. Total liquid foreign exchange reserves increased from USD 10.1 billion to USD 13.2 billion by the end of the year. Resultantly, the currency stabilized and gained ground against the USD, marking a positive turnaround after historical depreciation witnessed in the first half of the year. The budget deficit for FY 2022-23 settled in at 7.7% of GDP, showing improvement from the 7.9% recorded in FY 2021-22. A notable achievement was observed in the primary budget deficit, which declined from 3.1% of GDP in FY 2021-22 to 0.8% in FY 2022-23, mainly due to disciplined expenditure reduction.

By mid of the calendar year, the government successfully negotiated a Stand-by Arrangement (SBA) deal with the International Monetary Fund (IMF) worth USD 3.0 billion. The release of the first tranche, USD 1.2 billion, played a vital role in preventing a severe economic crisis and stabilizing the rupee post-agreement.

### Future Outlook of the Economy

The revival of the stalled IMF program and external inflows from friendly countries remain vital for Pakistan's economy. However, the country will have to undergo strong fiscal and monetary adjustments to satisfy the IMF. These adjustments include reduction in gas and power circular debts, flexible exchange rate and enhanced tax revenue collection amongst others. These adjustments are expected to put further inflationary pressures and significantly reduce aggregate demand.

### **Risk Management Framework**

The risk management framework has been separately disclosed in the Annual Report.

### Credit Rating

Pakistan Credit Rating Agency (PACRA) re-affirmed credit ratings of MCB at "AAA / A1+" for long term and short term respectively, through its notification dated June 23, 2023.



### Statement on Internal Control

The Board is pleased to endorse the statement made by management relating to Internal Control over Financial Reporting (ICFR) and overall internal controls. The Management's Statement on Internal Controls is included in the Annual Report.

# Statement under Code of Corporate Governance and section 227 of Companies Act 2017:

The Board of Directors is committed to ensure that the requirements of Corporate Governance set by the Securities and Exchange Commission of Pakistan and requirements of Section 227 of Companies Act 2017 are fully met. The Bank has adopted good corporate governance practices and the Directors are pleased to report that:

- The financial statements, prepared by the management of the Bank, present a fair state of its affairs, result of its operations, cash flows and changes in equity.
- Proper books of account of the Bank have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of financial statements. Accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements and any departure there from has been adequately disclosed and explained in the Annual Accounts.
- There has been no material departure from the best practices of corporate governance.
- There are no significant doubts upon the Bank's ability to continue as a going concern.
- Profit amounting to Rs. 5.963 billion has been transferred to the Statutory Reserve for the year 2023.
- The System of Internal Control is sound in design and has been effectively implemented and monitored.
- Key operating and financial data of the last six years is presented in the performance, position and outlook section of this Annual Report.
- Pattern of Shareholding, complying with the requirements prescribed by the code is annexed with this Annual Report.
- Statement of Compliance with Code of Corporate Governance is included in the Annual Report.
- Composition of the Board is given in the Statement of Compliance with the Code of Corporate Governance in the corporate governance section of this Annual Report.
- Names of the persons who, at any time during the year 2023, were directors of the Bank have been separately disclosed in the corporate governance section of this Annual Report.
- The Committees of Board of Directors along with their terms of reference/charter have been separately disclosed in the corporate governance section of this Annual Report.

- The number of Board and committees' meetings held during the year and attendance by each Director has been separately disclosed in the corporate governance section of this Annual Report.
- Details of directors' training programs are given in the statement of compliance with the code of corporate governance.
- The remuneration policy of non-executive directors, including independent directors, as approved by the Shareholders of the Bank is disclosed in the corporate governance section of this Annual Report.
- Detail of remuneration of Chairman, President/CEO and non-executive directors is disclosed in note 40 of the unconsolidated financial statements.
- The principal risks and uncertainties facing the Bank have been disclosed separately in this Annual Report.

### Corporate Social Responsibility (CSR)

The Board acknowledges its rightful duty to operate as a highly socially responsible bank. The activities undertaken by the Bank with regard to CSR are disclosed in the corporate sustainability section of this Annual Report.

### **External Auditors**

The retiring Auditors, M/s A. F. Ferguson & Co., Chartered Accountants, being eligible for the next term have offered themselves for reappointment. Therefore, upon recommendation of the Audit Committee, the Board recommends appointment of M/s A. F. Ferguson & Co., Chartered Accountants, as the statutory auditors of the Bank for the financial year 2024 in the forthcoming Annual General Meeting.

### Appreciation and Acknowledgements

The Board of Directors of MCB Bank Limited would like to thank the Government of Pakistan, the State Bank of Pakistan, the Securities & Exchange Commission of Pakistan and other regulatory bodies for their continued support, all shareholders and customers of the Bank for their trust, and our employees for their continuous dedication and commitment.

For and on behalf of the Board of Directors,

Shoaib Mumtaz President & CEO

MCB Bank Limited

February 06, 2024

Mian Umer Mansha

Director

MCB Bank Limited

۔ اندرونی انفسباط کا نظام مفبوط خدومنال پر استوار کیا گیا ہے اور نہایت موثر انداز میں نافنہ اور حبانحیا حبانا ہے۔

مے سال کا فن نشل مواد (ڈیٹا) اور اہم کارکردگی کے عوامل کو سالانہ رپورٹ کے کارکردگی، پوزیش اور پیش بین کے سیکش میں پیش کیا گیاہے۔

\_ قانون میں مجوزہ سشرائط کی تعمیل میں شئیر ہولڈنگ (حصص کی ملیت) کی ترحیب/ نمونہ کو سالانہ رپورٹ سے مسلک کیا گیا ہے۔

\_ كود آف كار يوريك گورننس كى تعميل (كميلائين) كابيان سالاند رپورك میں شامل ہے۔

۔ بورڈ کی تھکیل کو کوڈ آف کارپوریٹ گورنٹس کے تعمیلات کے بیائیہ میں سالانہ ربورٹ کے کاربوریٹ گورننس کے سیکش میں بیان کیا گیا ہے۔

۔ سال 2023ء کے دوران کسی بھی وقت بینک کے ڈائریکٹرز رہنے والے اشخناص کے نام سالانہ رپورٹ کے کارپوریٹ گورشس کے سیکش میں الگ سے بیان کئے گئے ہے۔

بورد آن وارکی کر ز کی کیٹیاں اور اکلے من بطے و کار / حیارٹر کو سالانہ رپورٹ کے کارپوریٹ گورنٹس کے سیکش میں الگ سے بیان کیا گیا ہے۔

\_ سال کے دوران بورڈ اور اسکی کیٹیوں کے احبلاسوں کی تعداد اور اسس میں ہر ڈائریکٹر کی سشرکت کی تقصیل اسس سالانہ رپورٹ کے کارپوریٹ گور شس کے سیکش میں الگ سے واضح کی گئی ہے۔

۔ ڈائر یکٹرز کے ترقیمی ہروگرام کی تفصیل کوڈ آفے کارپوریٹ گورنٹس کی تعمیل کے بیان میں دی گئی ہے۔

۔ غیر انتفامی ڈائیریکٹرز بشمول آزاد ڈائریکٹرز کے لیے، بینک کے جھس یافتگان کی حبانب سے مظور شدہ، مشاہرے کی پالیسی اسس سالانہ رپورٹ کے کارپوریٹ گورنٹس کے سیکش میں درج کیا گیا ہے۔

۔ چیرمین، پریزیونٹ/ سی ای او اور غیر انظامی ڈائیریکٹرز کو ادا کیے گئے مشاہرہ کی تفصیل غیر محبوی نسانشل استینمنش کے نوٹ نمب مل میں درج کی گئی ہیں۔

۔ بینک کو در پیش بنیادی عوامسل اور غیر یقینی کی صور شحسال کو اسس سالانہ ربور ش میں الگ سے بیان کیا گیا ہے۔

كار يوريث معاسشرتي ذمه داريان سي اليس آر (CSR): بورڈ معاشرتی طور پر انتہائی ذمہ دار بینک کی حیثیت سے اینے فرائض ی عسلدرامد کا مسل ادراک رکھتا ہے۔ سی ایس آر (CSR) کے حوالے سے بیک کے کیے گئے تمام اقدامات کو اسس سالانہ رپورٹ میں موجود کارپوریٹ مسٹین اہلیٹی (برداشت کی قوے) رپورٹ میں واضح کیا گیا ہے۔

ریٹائرنگ آڈیٹرز میس ز اے ایف فرگوس اینڈ کمپنی (A.F. Fergusons & Co حیار ٹرڈ اکاؤنٹینٹس، اگل مدے کے لیے اہلیت کے باعث دوبارہ تقسرری کے خواہشمند ہیں۔ آؤٹ کیٹی کے مشورے کے مطابق بورڈ آن ڈائر یکٹرز اپنے آنےوالے سالانہ مسام احبلانسس کے لیے میسرز اے فرگونسن اینڈ تمسيني، حسيار ٹرو اکاؤنٹينٹس، کو مالی سال 2024ء کيلئے قانونی (Statutory) آڈیٹر تجویز کرتے ہیں۔

تىلىم وتحسين

ایم ی بینک کے بورڈ آن ڈائریکٹرز مسکومت پاکستان، اسٹیف بینک آن حباری معساونت، بینک کے شئیر ہولڈرز اور مسارفین کا ایکے اعتساد اور اینے ملازمین کا انکے حسلوص اور عسزم پر مشکریہ اوا کرتا ہے۔

منحبانب و برائ بورد آن دائر یکرز

شعيب ممتاز يريزيدينك اورسى اى او ایم سی نی بینک کمیٹڈ

06 فروري 2024م

میاں عمسر منشاء ڈائریکٹر ایم سی بی بینک کمیٹڈ



عالی معیشت کے گزشتہ دس سالوں کے معتابلے میں آئندہ آنے والی ایک دہائی میں قدرے سست روی کا سفکار رہنے کی توقع ہے۔ جس میں عالی نمو زیادہ تر مرکزی بیکوں کی حبائب سے معیشت کی راہ میں حسائل رکاوٹوں کو دور کرنے کی کوششوں پر انحصار کرتی رہے گی۔

### ملكى معىشت

اسس تیزی سے بدلتے عالمی منظر نامے میں پاکستان کو سال 2023 ء میں اینے معیاثی سفسر کے دوران کئی ایک چیلنجز د رپیش ہیں۔ ہا کستان کو ایک قابل ذکر معیاثی شبدیلی کا سامن رہا جس کے نتیج میں افراطِ زر کی اوسط سشرح 30.8 فيصد تك برمه عنى جو كه يجيلے سال كى 19.9 فيصد كى مشرح سے نمایال طور پر بلند ہے۔ اسس اضافے کی بنیادی وجوہ کرنمی کی قدر میں فرسودگی، توانائی اور خوراکے کی بلند قیمیں اور تیل کی عالمی قیمتوں کا اصنافہ رہیں۔ ادائیگیوں کے توازن کے محاذیر کرنٹ اکاؤنٹ کا خسارہ مالی سال 2022 - 2021 کے 17.481 بلین امریکی ڈالرز کے معتابلے میں کی کے ساتھ مالی سال 2023 - 2022 میں 2.235 بلین امریکی ڈالرز تک بَنْ مَا اللَّهُ اللَّ انتظام کے باعث حسامسل ہوئی۔ سال کے اختام تک محبموی دستیاب زر مباولہ کے ذحنار 10.1 بلین امریکی ڈالرز سے بڑھ کر 13.2 بلین امریکی ڈالرز تک حب پنچے۔ جس کے نتیج میں رویے کی قدر مستحکم ہوئی اور امریکی ڈالر کے معتابلے میں اسس کی قدر میں اضافہ ہوا جو کہ سال کی پہلی ششمانی کے دوران در پیش تاریخی گراوٹ کے بعسد ایک مثبت تبدیلی کا پیش خیمہ ہے۔

مالی سال 2023 - 2022 کے لیے بجیٹ خسارہ بی ڈی پی کا 7.7 فیصد رہا جو کہ گزشتہ مالی سال 2022 - 2021 کے درج شدہ 7.9 فیصد کے بجسٹ خسارے سے بہستر ہے۔ پرائمسری بجسٹ خسارے میں بجسرحسال ایک قابل ذکر بہستری بھی نظسر آئی جو کہ مالی سال 2022 - 2021 میں بی ڈی پی کی 3.1 فیصد کی شسرح کی نسبت مالی سال 2023 - 2022 کے دوران افراحیات میں نظسم و ضبط میں کی کی بنیادی وحب سے یہ خسارہ بی ڈی پی کی 0.8 فیصد کی شسرح تک رہ گیا۔

اسس سال کے وسط کے دوران، حکومت نے عالمی مالیاتی فنڈ (آئی ایم الیف) کے 3 بلین امریکی ڈالرز کے ایک اسٹینڈ بائی انظامات کے معاہدے (الیس ٹی اے۔ SBA) پر کامیائی سے مذاکرات کے ہیں۔ اسس بارے میں 1.2 بلین امریکی ڈالرز کی پہلی قبط کے اجراء نے موجودہ تکلین مصافی محسران کو روکے اور اسس معاہدے کے بسد روپے کی قدر کو مستحکم کرنے میں اتم کردا رواکیا ہے۔

### معیشت کے مستقبل کی پیش بنی

آئی ایم ایف کے جود کے سفکار پوگرام کی بحسالی اور دوست ممسالک سے بیرونی امداد اور سرمائے کا حصول، پاکستان کی معیشت کے لیے ناگزیر ہے۔ تاہم، آئی ایم ایف کو مطمئن کرنے کی حضاطہ ملک کو آئی ایم ایف کے وُک ہوئے پوگرام کو بحسال اور مفبوط مالیاتی اور انفسباطی اصلاحات کو ایفنان ہو گا۔ ان اصلاحات میں دیگر کے ساتھ گیں اور توانائی کے سبت کلر ویشن (Debts) میں کی، زر مبادلہ کے لیکدار ریٹ اور ٹیکس وصولیوں کے اضاف کے اقدامات بھی شامل ہیں۔ ان اقدامات سے وصولیوں کے دباؤ میں مزید اضافہ اور محبومی طلب میں نمایاں کی واقع میں گ

رسک مینیجنٹ فریم ورک (فدشات کے تدارک کا انتظام) رسک مینیجنٹ فریم ورک کو سالانہ رپورٹ میں الگ واضح کیا گیا ہے۔

کریڈٹ ریٹنگ پاکستان کریڈٹ ریٹنگ ایجنی (PACRA) نے نو میٹیکیشن مورحنہ 23 جون 2023ء کے مطابق بینک کی طویل اور قلیل مدتی کریڈٹ ریٹنگ بالت رتیب ٹریل اے (AAA) اور اے ون (+A1) پر دوبارہ برقرار ہے۔

انتشرنل كتنثرول استيشنك

ینجنسے کی حبانب سے فن نشل رپورٹنگ پر افدرونی انضباط (ICFR) اور مجسوی افدرونی انضباط (انسسرال کسٹرول)سے متعسلتہ بیان کی، بورؤ بخوثی توثیق کرتا ہے۔ مینیجن کا افدرونی انضباط سے متعسلتی بیان سالانہ رپورٹ میں شامسل ہے۔

کوڈ آنے کارپوریٹ گورننس اور کمپنیز ایکٹ 2017 کے سیکش 227 کے تحت بادیہ

پورڈ آنے ڈائریکٹرز اسس امر کو یقینی بنانے کے لئے پر عسزم ہیں کہ سکیورٹی اینڈ ایکھینے کمیٹن آن پاکستان کی حبانب سے معین کردہ کارپوریٹ گورنٹس کے تمام معیار اور سشرائط اور کمپنیز ایک 2017 کے شیکش کورنٹس کے تمام مطلوبات کی کمسل پاسداری ہو۔ بینک نے کارپوریٹ گورنٹس کے بہترین معیار کو اختیار کیا ہے اور ڈائریکٹرز بمسرت رپورٹ کرتے ہیں کہ:

۔ بینک کی مینیجنٹ کی طسرن سے تیار کردہ فن نشل اسٹینٹس اکے معساملات اور کارکردگی، صور تحسال، نقسدی کے بہباؤ (کیش مسلوز) اور لیکویٹ میں سبدیلیوں کا واضح اظہار کرتی ہیں۔

۔ بینک کے اکاؤ نٹسس کی درست کتابیں تیار کی گئی ہیں۔

۔ فٹ نشل اسٹیمنٹس کی تیاری میں اکاؤنٹگ۔ کی مخصوص پالیسیوں کا کیساں اطلاق کیا گیا کہ اور محتاط اندازوں پر مبنی ہیں۔

۔ فن نشل اسٹینٹس کی تیاری میں پاکستان میں قابل اطلاق انسٹرنیٹن فن نشل رپورٹنگ اطینڈرڈز کو مدنظسر رکھا گیا ہے اور اسس سے سمی بھی انحراف کو وضاحت کے ساتھ سالانہ اکاؤسٹش میں بیان کیا گیا

۔ کارپوریٹ گورننٹس کے بہسترین معیار اور صنب بنطہ عمسل سے کوئی قابل ذکر رو کردانی نمیں کی گئی ہے۔

۔ بطور ادارہ بیک کے کام حباری رکھنے کی اہلیت میں کسی شک۔ و سشبہ کی گئے۔ و سشبہ کی گئے۔

۔ بال2023ء کے دوران5.963 بلین روپے کا منافع قانونی ریزرو میں منتقسل کیا گیا ہے۔

اسال 2023ء کے دوران بینک نے زرعی قرضوں کی تقسیم کے اپنے ریگولیٹری ہدنے کو عبور کیا۔ 150,000 ملین کے ہدنے کی نسبت محب وی طور يد 155,484 ملين (104 فيمد-كاميابي) كي رقوم تقتيم كي كنيس- مزيد بران، 31 وسمبر2023ء کو بینک کے ایس ایم ای قرضہ حبات کا حجب 13,501 ملین رویے پر درج ہوا۔

۔ سمندر پار مقیم پاکستانیوں کی آر ڈی اے (RDA) اقدامات کے تحت سبولتوں، سوبنی دھرتی ریمیٹینس پرو گرام (Remmittance Program SDRP - Sohni Dharti) اور مالی مشمولیت کے دیگر قومی اقدامات کی معاونت، آیکے بینک کے کلیدی معتاصید کے طور پر بر قرار ہے۔ اسس زیر تحبزیہ عسرمیے کے دوران، بیک نے تقسریاً 7.5 ملین ترسیلات کی ٹرائنزیکٹنز کو کامیابی سے مسل کیا جسس میں محب وی طور پر 3 بلین روپے سے زائد کے اِن مسلوز کو راغب کیا گیا۔

ایم سی نی کی اسس شاندار کارکردگی کا اعتسران سیرے پاکستان ریمیٹینس سٹ (3rd Pakistan Remmittance Summit) میں بھی کیا گیا۔ جبال اسس کو لیونگ رئیسینس موبلائزنگ بینک آف پاکستان (Leading Remmittance Mobilizing Bank of Pakistan) کے ایوارڈ سے نوازا گیا۔ یہ ایوارڈ ترسیلات زر کے طب ریقہ وکار کو بہتر بنانے اور اینے سمندر بار صارفین کی ٹرانزیکشنز کی بلا تعطل فراہمی کو یقینی بنانے کے بیک کے غیر متزلزل عسزم کی عکاس کرتا ہے۔

۔ سال 2021ء کے دوران، اسٹیٹ بینک آنے پاکستان نے پاکستان کے لیے فوری ادائیگی کے نظام " راست" کا آغساز کیا۔ اسس قدم سے مکس کی معیشت کی دیجیٹلائزیش اور دیجیٹل مالی خدمات کے فروغ کی بنیاد رکھی گئی۔ اسس زیر تحبزیہ سال کے دوران" راست" نے مزید توجبہ حسامسل کی اور اسس میں بلک پیمنٹ (Bulk Payment) اور پرسن ٹو پرسن (Person to Person) دونوں ٹرانزیکشنز میں حناصی افزاکنش دیکھی گئی۔ 31 دسمبر 2023ء تک بینک نے محبوی طور پر 67,048 " راست" آئی ڈی (ID) رجسٹریش درج کیں جبکہ اسس مد میں سال کے دوران، بیرون مک۔ کی حبانے والی ٹرانزیکٹنز کے ذریعے وسامسل مشدہ کل رقتم کا حب 187 بلین رویے سے تحباوز کر گیا۔

سال 2023ء کے دوران " راست" کے نفساذ کے پروگرام کے ایک ھے کے طور پر، اسٹیٹ بینک آن۔ پاکستان نے پرسن ٹو مرچنٹ (P2M - Person to Marchant) کی سروسس کا بھی باقامسدہ آخاز کر دیا۔ تاکہ ملک میں ڈیجیٹل ادائیگی کی مشبولیت اور مرچنٹس اور ان کی کاروباری ٹرانزیکٹنز کی رفتار میں اضافہ کیا حب سکے۔ ایم سی بی نے دیجیٹل ہیت سازی کی اسس قومی تحسریک کی حسایت اور تعداون کے اینے عسزم پر ثابت قدم رہتے ہوئے، اسٹیٹ بیک آف۔ پاکستان کی حبانب سے میکنیکل انیٹیکریش (integration) کے لیے میا کردہ مخصوص ہدایات کی رو شنی میں کی ٹو ایم (P2M) سرو سس کی (Beta Testing) بیٹا میسٹنگ کے عمال کو کامیابی سے مکسل کیا اورخود کو ان خدمات کے بامنسابط، اجراء کی راہ پر گامزن رکھا۔

۔ اسٹیٹ بینک آنے ہاکستان کے افراد اور اداروں (فرموں) کو معیاری خدمات کی رسائی اور ان کے استعال میں بہتری کے مقصد کے فروغ میں ایم ی بی فعال طور پر حصہ لے رہاہے۔ جبکہ ایمانداری کے

اصولول کی پاسداری اور انسان و شفافیت اِسس سمیت تمام خدمات کی فراہمی کی بنیاد ہیں۔ اسس زیر تحب زیہ سال کے دوران، ایم سی نی نے ایم سی بی اسلامک بینک (ایم آئی بی) کے ساتھ تعاون و استراک کیا۔ تاکہ ایم آئی کی کے مسارقین کو کیش و چیک ڈیپازٹ کروانے، اورچیک کے ذریعے کیش نکلوانے کے لیے ملک بھے میں ایم سی بی کے وسیع نیٹ ور ک کو استعال کرنے کی سہولت اور رسائی مہیا کی حبا سکے۔

۔ روال سال کے دوران، اسٹیٹ بینک آنے پاکستان نے ایکیٹی کینوں کے شعبے میں گورننس، داختلی کسنٹرول اور تعمیلات کے تسدن کو مفبوط بنانے کی مناطب، سٹر تھپرل امسلامیات متعبارنے کروائیں۔ ان اصلاحات کا مقصد نا مرف عوام کی زرمبادلہ کی حبائز ضروریات کو پورا کرنا ہے بلکہ اسس شعبے میں خدمات کے معیار، شفافیت اور مسابقت کو بھی بہتر بنانا ہے۔ ان اصلاحات کے تحت ایم سی نی نے اپنی ایک مکسل ملکیتی ایکیپینی کمسپنی کو انکارپورے ہے کیا ہے۔

> معاثى حبائزه عسالمي معشيت

عسالمی معیشت تیزی سے بڑھتے جغسرا فیائی اور سیاسی شنازعوں کے ماہین، افراطِ زر اور نمو کی کم توقعات کے دہرے چیلنجز سے مسلسل نبرد آزما ہے۔ سال 2023ء کے لیے عالمی جی ڈی پی کی نمو کے توقعات سے زیادہ مفبوط ہونے کے باوجود، عسالمی معیشت کُر کی مالیاتی صور تحسال کی بناء پر قدرے اعتدل کی طسرن گامزن ہے اور کمسزور تحبارتی نمو، کرتے کاروبار اور دنیا تجسسر میں مسارفین کے اعتساد کی کمی ایکے ان جذبات کی عکاسی کرتی ہے۔ جغسرا فیائی و سیاسی شنازعوں میں سندست اور مانیزی پالیسی کے کڑے بیانے کے توقع سے زیادہ دیریا اثرات عسالی معساشی پیش بین کو لاحق نمسایاں چیلنجز میں شامسل ہیں۔

اقتصادی تعساون و ترقی کی تنظیم (آرگنائزیش منار اکسناکمی کو آبریش ایندُ ڈیویلیمنٹ -OECD)کو توقع ہے کہ سال 2023ء میں عبالی نمو کی سشرح 2.9 نیمد رہے گی۔ جب سال 2024ء میں قدرے کی کے ساتھ 2.7 فیصد اور سال 2025ء میں انسکی سشرح میں دوبارہ بہستری کے ساتھ 3 فیمد تک حبانے کا اندازہ ہے۔ امریکہ اور چین میں آئندہ چند سالوں کے دوران نمو میں شبد یلیوں کے ظہور پذیر ہونے کی توقع ہے۔ جس کی بن پر سال2024ء کے لیے امریکہ کی نمو کی توقع 1.5 فیصد جبکہ چین میں نمو کا تخمینہ 4.7 فیصد پر لگایا گیا ہے۔ تاہم، فیج (Fitch)رینٹکز حسالیہ مانیزی سختی کے مکسل اثرات، چین میں حباری پراپرٹی کے زوال اور پورو زون میں جود کی کیفیت کے شناظسر میں ایک مخلف اور منفی صور تحسال کے ساتھ ، سال 2024ء میں عب لمی نمو کی سشرح2.11 فیصد پر رہنے کی توقع ظاہر کرتی ہے۔

سال 2025ء کے دوران خوراکے اور توانائی کی قیمتوں میں کسی بڑے رو و بدل کی عسدم موجودگ کی بناریر متوقع ہید لائن افراطِ ز کی تقسریائتام اہم معیشتوں میں مرکزی بینک کی حبانب سے اندازہ کی گئی مشرح کے ہدنے کی مطابقت میں آنے کی توقع ہے۔ عسالمی تحبارتی نمو حیران کن حسد تک کمی کا شکار ہے جس میں تحبارتی کاروبار کی مقتداری کمی واقع ہوئی ہے۔ جبکہ خدمات کے کاروبار کی معتدار برحی ہے۔ عالمی معیشت اب تیزی ے ترقی کرتی ایشیائی معیشتوں پر زیادہ انحصبار کرتی ہے۔



مالیاتی پوزیش کے حوالے ہے، بیک کے کل اٹاٹ حبات 16 فیمد کی نمو کے سات 24 فیمد کی نمو کے سات 24 فیمد کی نمو کے ساتھ 2.43 ٹریلین روپے پر درج ہوئے۔ اٹاٹ حبات کی ترکیب کے تحبیزیے سے یہ امر واضح ہوتا ہے کہ 31 وسمب 2022ء کے معتابلے میں حن لعس سرمایہ کاری میں 271 بلین روپے (28+ فیمد) کا اضافہ ہوا، جبکہ مجبوعی قرضوں میں 175 بلین روپے (22- فیمد) کی کی ریکارڈ ہوئی۔

بغیر لاگت کے ڈیپاد نسس کے فروغ پر اپئی توجب برقرار رکھتے ہوئے بینک نے،
اپنے اوسلا ڈیپاد نسس میں 180 بلین روپے (28+ فیمد سال بہ سال
کی بنیاد پر) کا ایک غیر معمولی اصنافہ حاصل کیا۔ کرنٹ ڈیپاد نسس کی کل
ڈیپاد نسس میں سناسب کی اوسلا سشرح پچھلے سال کی 42.2 فیمد کی سطح
سے سال 2023ء کے دوران بہتر ہوتے ہوئے 50.5 فیمد پر پہنچ گئ۔
اوسلا پالیسی ریٹ میں سال کے دوران 57 فیمد کے اصنافے کے باوجود،
ڈیپاد نسس کی داشنی لاگت کو سال 2022ء کی 6.51 فیمد کی شدر کے
ڈیپاد نسس کی داشنی لاگت کو سال 2022ء کی 6.51 فیمد کی شدر کے
تسابل میں 9.12 فیمد کی شدر کی مدود رکھا گیا۔

الاث حبات کی آمدنی اور ایکویٹی کی آمدنی نسایاں بہتری کے ساتھ بالت رتیب 2.64 فیصد اور 31.60 فیصد پر حب پہنچیں۔ جبکہ فی حصص بک ویلیو 174.35 رویے پر رپورٹ ہوئی۔

بیکنگ چیلز کے ذریعے ملک میں تربیاات زرکے بہاؤ کے فروغ و بہتری کے اللہ بیک آئے میں تربیاات کے مقصد میں اپنی بھسرپور بہتری کے اللہ بیک آئے ہے۔ پاکستان کے مقصد میں اپنی بیک نے مشراکت اور پوزیش کو مزید مستحکم کرنے کی حناطسر، ایم کی بیک نے سال کے دوران 3,247 ملین امریکی ڈالرز کی تربیالت کو رافسب کیا۔ اسس مدمیں، مارکیٹ شیئر سال 2022ء کی 11.5 فیمد کی مشرح کے مست بلے میں 12.3 فیمد کی مشرح کے درج ہوا۔

سرمائے کے موابقی مطاوبات کی تعمیل کرتے ہوئے بینک کے کل سرمائے کی معولیت (کیپٹل ایڈیولیم) 11.5 فیمد کی مطاوب شرح کی معاد اللہ اللہ اللہ 20.30 فیمد پر ربی (جس میں 2020ء کے بی پی آر ڈی (BPRD) 1.50 فیمد کی ربی (جس میں 2020ء کے بی پی آر ڈی (CET1) میمد کی تحلل کی شہر تاکس ہے)۔ سرمایہ کو تحظ دینے کے لیے (CET1) Common Equity Tier - بیک کی کامن ایکیوئی ٹائر 1 - (Risk Weighted Assets) کی شرح بیک کی کامن ایکیوئی ٹائر 1 - (Risk Weighted Assets) کی شرح سے کل رسک ویڈیو الیش (Leverage) کی مشاوب صد کے معتابل 17.21 فیمد کی سے ہوتا جو کہ 20 فیمد کی کمیٹلائزیش کے نتیج میں لیون (Leverage) کی سشرح بی گئی۔ بیک کی کمیٹلائزیش کے نتیج میں لیون (Coverage Ratio) کی سشرح بھی 3.0 فیمد کی ضوابقلی حد سے نسایاں اصنافہ کے ساتھ (Coverage Ratio) کو 250.62 فیمد اور نیف سٹیبل فنڈنگ ریشو (NSFR - Net Stable Funding Ratio) مطاوب سشرح کی نبیت 100 فیمد کی مطاوب

بیک نے اپنی مارکیٹ پوزیش کو مزید برقرار و مفبوط رکھنے اور اپنے صدار فین کو فراہم کردہ سہولتوں میں اضافے کے مقصد کی حناطسر، اپنی موجودہ لوکیشنز کی اپ گریڈیشن میں سرمایہ کاری حباری رکھی ہے۔ جبکہ، صدارفین کی رسائی میں وسعت کے لیے دیجیش ایسیس پوائسنٹس( Digital Access Points)میں اضافے کو بھی حباری رکھا گیا ہے۔ 31 دممسر 2023ء تک بیک کی محبصو کی برانچوں کی حباری رکھا گیا ہے۔ 31 دممسر 2023ء تک بیک کی محبصو کی برانچوں کی

تسداد 1,438 پر ری جسس میں 13 سب برانچیں شامسل ہیں۔ جبکہ، اے ٹی ایم کا نیٹ ورکے 1,475 پر رہا۔ بینک نے اسس سال کے دوران 580,000 + نے مسارفین (نیو ٹو بیک NTB) کا اضافہ کیا۔

گردپ لیول پر بیک مجسوئی طور پر 1,600 سے زائد برانچوں کے ساتھ،
پاکستان کے دوسرے بڑے نیٹ درک کی چیشت سے کاروباد کر رہا ہے۔
سال 2023ء میں بیک نے، گروپ لیول پر، 137.5 بلین روپ (83%) کا محبسوئی منافع قبل از کمیں حاصل کیا، جبکہ 31 دمسبر 2023ء کی ڈیازٹس 2 ٹریلین روپ کی حد عسبور کر گے۔

بینک کی کارکردگی پر حسکومتی پالیسیوں کے اثرات

بیک کو در پیش متعدد چیلنجوں کے مابین، جسس میں ایک مشکل کاروباری ماحول، کم ہوتی معاشی سرگری اور کاروبار کرنے کی بردھتی الآت شاسل ہے، ایم می بی معاشی ترقی کو فروغ دینے اور وسائل کے بہستر استعال کے مقصد کے تحت حسکومت کی معاشی پالیبیوں کی جمایت میں ثابت قدم رہا ہے۔

مالی سشمولیت، مالیاتی خدمات کی فیکیشلائریش، و نارن ایکیین فریم ورک میں اصلاحات، سمندر پار مقیم پاکستانیوں کے لیے سہولیات کی فرائمی اور پائیدار قرض، حبات کے فروغ کے قومی لیکنڈے کے اقدامات میں تعاون اور مدد کی حناط کی کلیدی اقدامات افسائے گئے۔ جن میں مندر حب ذیل شامل ہیں

۔ زراعت اور ایس ایم ای سمیت اقتصادی طور پر اہم اور ترجیبی دیگر شعبوں میں اپنی مصنوعات کے تنوع، صارفین کی آگائی، رسائی اور سہولیات کے اقدامات کی فراہمی پر مستقل توحب مرکوز ہے۔ سال کے دوران بینک نے جو نمسیاں سنگ میں عصبور کیے انکی تقصیل کیچھ یوں ہے

۔ وزیر اعظم یو تھ بزنس اینڈ ایگر یکلچر لون سیم (PMYB&ALS) نہایت کامیابی سے آغناز کیا۔ جس کا مقصد نوجوانوں کو نے کاروبار کے قیام یا اپنے موجودہ کاروبار کو مفیوط بنانے اور فروغ دینے کے لیے کم لاگت کے قرضہ حبات کے حصول کا اہل بنانا ہے۔ ایم می بی نے سال 2023ء کے دوران اسس (PMYB & ALS) سیم کے تحت 33 کاؤں کو 81.96 ملین رویے کے قرض فراہم کر کے اکی مالی اعسانت کی۔

۔ مارک اپ سبیڈی اور رسک شیئر نگ اسمیم منار مندم میکانائزیشن (MSRSSFM) کا کامیاب آخناز کیا۔ تاکہ کنانوں کو زر فی آلات کی خریداری میں مدد دی حبا سکے۔ ایم می فی نے اسس (MSRSSFM) سکیم کے تحت 716 کسانوں کو1378 ملین رویے کی رفت م فراہم کی۔

۔ مسکومت کی حبانب سے اٹھائے گئے اقدامات اور اسس مد میں ایم می ایم کی حبانب سے فراہم کردہ اور دستیاب مالی سہولتوں اور اسکیموں سے آگائی میا کرنے کے اسٹیٹ بینک آف پاکستان کے مقصد کے تحت، مکل معمد میں ایگریگلچر فٹ آنس اسٹسریسی کہوگرام (AFLP - Agriculture Finance کا انتقاد کیا گیا تا کہ کا شخار کو با افتیار بنایا حب سے۔

# دُائرُ يكثرزر بورك:

بورڈ آن ڈائریکٹرز کی حبانب سے ہم ایم ی بی بیک لمیٹڈ کی سالانہ رپورٹ، برائے سال محتتم 31 دسمبر2023ء کو پیش کرتے ہوئے نہایت مسرت محسوسس کرتے ہیں۔

منافع اور تخضيص 31 وسمب 2023ء کو اختایم پذیر سال میں بیک کے انفسرادی منافع قبل و بعبد از میس اور تخشیص مندر حب زیل ہے

ملین روپیے	
125,241	منافع قبل اذ کمیں کمیں
65,610	مميس
	á :
59,631	منافع بعبد اذ میکن
	افتتاحى غير تخضيص مشده منافع
70,425	
2.670	ڈیفائنڈ بینیف واجبات کا دوبارہ تعین شدہ منافع/نقصان حنائص از کمیں
2,670	ے کی اگر میں ہائیدار اٹا ٹوں کے سے پلس پر فروخت ہے
1,097	پیدار مادوں سے مسروس کی فروست سے سے مسل آمدن۔ حناص از میں
1,077	ے ماہری کے کی اور کیا ہے۔ خیر بینکاری اٹاٹوں کے سے پلس پر فروخت سے
25	سر میسادی معنان کے اور میں اور
	پائیدار اٹاٹوں کی تخمینہ نو سے اضافی
	آمدتی کی غیر تخضیق ثدہ منافع کی
151	انکریمینٹل ڈیپرلی ایش (قدر میں کمی) کی مد میں منتقلی
74,368	
133,999	تضیم کے لیے دستاب منافع تفد
	صيفي .
5,963	قانونی ریزرو میسی میشود
7,110	حتى كيش ويوزيند 6 روپے نی حصص 31 وسمب 2022ء
7,110	بها عسبوری کیش ڈیوڈینڈ 6 روپے فی حصص 31مارچ 2023ء
8,295	ووسسرا مسبوري كيش فريوفيند 7 رويي في حصص 30 جون 2023ء
9,481	تىيرا عبورى كىش ڈيوڈينڈ 8 روپے نی حقص 30 متمبر 2023ء کل تحضیص
37,959	کل مسیل اختای غیر تضیص شده منافع
96,040	
50.32	فی حقص آمدنی۔ (روپیے)

بورڈ آنے ڈائر یکٹرز نے 31 دسمبر 2023ء کو اختام پذیر سال کے لئے 9 رویے فی حصص کے حتمی کیش ڈیوڈینڈ کا اعسالان کیا ہے جو کہ حصص یافتگان کو 21 رویے نی خصص کے پہلے سے ادا مشدہ عسبوری ڈیوڈینڈز کے عسلاوہ ہے اور اسس طسرت سال 2023ء کے لیے ڈیوڈینڈ اوا کرنے کی مشرح 59.62 فیمد پر ریکارڈ ہوئی ہے۔ حتی کیش ڈیوڈینڈ کے اسس اعسلان کے اثرات کو مندرجب بالا تحضیص میں شمار نہیں کیا گیا ہے۔

کارکردگی کا حسائزہ

بینک کی انقل میہ کے بغیر لاگت کے ڈریاز کس کے حصول اور پیداواری اٹاشہ حبات کی ترکیب کی موزونیت کی کومششوں پر مرکوز توجب کے باعث

بینک نے اپنی منالص آمدنیوں میں شاندار نمو سامسل کی اور 125.2 بلین رویے کا تاریخی من فع قبل از ممین حسامسل کیا جو که گزشته سال کے معتابلے میں 75 فیصد کے قابل رشک اضافے کا مظہر ہے۔ منافع بعب از مملن 59.6 بلین رویے (82+ فیصد) پر درج ہوا اور اسس کی مط ابقت سے فی خصص آمدنی (ای بی ایس) گزشتہ سال کی 27.63 رویے نی تھم کی درج سندہ سطح کی نسبت 50.32 رویے نی تھمس پر ریکارڈ

كرنك اكاؤنك مين مضبوظ معتداري نمو اور اثاث حبات كى بروقت رى یوزیشک کی مدد سے سال 2023ء کے دوران حضالص انت رسٹ آمدنی میں كرسشته سال كي نسبت 69 فيمد كا اضافه اوا

نان مارکے آمدنی کا حجب، فیس و تمیش کی آمدنی (20.2 بلین رویے)، غیر ملکی کرنسیوں کی ڈیلنگ کی آمدنی (8.5 بلین رویے) اور ڈیویڈنڈ کی آمدنی (3 بلین رویے) کی اہم مشمولیت کے باعث گزشتہ سال کی 24.6 بلین رویے کی سطح کی نسبت 34+ فیصد کے امنافہ کے ساتھ 32.9 بلین روپے پر حب

صارفین اور بینکوں کے مابین لین دین کی معتدار میں بہتری، آمدنی کے ذرائع میں تنوع، ویجیٹل بیت سازی میں سسرمایہ کاری اور خدمات کی فراہمی کے اعسلیٰ معیار کو برقرار رکھتے ہوئے، بینک نے اپنی فیس و تمیش آمدنی میں 43 فیصد کی ایک وسیع البنیاد نمو کا اندراج کیا جسس میں ٹریڈ اور گار ٹی سے متعلقہ کاروباری آمدنی میں 111 فیصد کی بردھوتی، کارڈ سے متعلقہ آمدنی میں 49 فیصد کا اصنافہ، برائیج بینکنگ کے مسارفین کی فیس میں 14 فیصد اور تھے ریلو ترسلات زر کی آمدنی میں 26 فیصد کی افزائٹس دیکھی گئی۔

بینک اینے کاروباری اخراحبات اور لاگتوں کے موئٹر انتظام کو دانشمندی سے حباری رکھے ہوئے ہے۔ ایک مسلسل برھتے افرالد زر کے ماحول، کرشی کی قدر میں فرسودگ، تیزی سے بڑھتی اجن سس کی قیمتوں اور افرادی وسائل اور فیکنالوجیکل اپ گریڈیش میں حباری سسرمایہ کاری کے مد نظسر، بیک کے کاروباری اخراحبات۔51.8 بلین رویے (25+ فیصد) پر رپورٹ ہوئے۔ بیک کی لاگت اور آمدنی کے مابین سشر ح، گزسشتہ سال کی 37 فیمد کی سطح کے معتابلے میں نمایاں بہتری کے ساتھ 29 فیصد پر درج کی گئی۔

ایک چیلنجنگ کاروباری و میکرواکٹاکس ماحول سے گزرتے ہوئے بینک نے ایے اثاث حبات کے معیار کے معاملات کو، اسس کے رسک ریٹرن فیملوں کے انظام میں نظم و نسق برقرار رکھتے ہوئے، حسل کیا۔ مسار فین کے مختلف شعبوں کو قرضہ حبات کی فراہی میں تنوع اور ایک مضبوط کریڈیٹ انڈر راکٹنگ فریم ورک، جو منظم تشخیص ماؤلز، قرض کی فراہی سے پیشتر حبائج کے موزوں طسریقہ کار ( نظام) اور قرض کی فراہی کے بعسد تواتر سے گرانی کے موئٹر عمسل کی بنیاد پر وضع کیا گیا ہے، کی ہدولت بیک این کریڈٹ فدشات کے بہتر انتظام کا الل ہوا۔ غیر فعال قرضب حبات بي31 وسمب 2023ء تك 53.9 بلين روي ير درج موار بيك كى كورت اور الفيكش كى مشرحين بالتسرتيب 82.70 فيمد اور 8.66 فيمد یر رپورٹ کی تنیں۔



# **Groups Review**

# Wholesale Banking Group

The Group remained focused on all business areas during 2023 and all business teams including Corporate Banking, Investment Banking and Transaction Banking contributed for another profitable year. Bottom line contribution for the Bank was through increased fee income generation, with traction from large corporate entities during the year on account of trade business and dividend payouts based on the banks strong FX position. The loan-book was well-managed; with minimal additional charge on the portfolio on net basis during 2023.

To manage the corporate portfolio on a proactive basis, the group continued to closely monitor concentration of sectors and business regions. Several strategy papers were issued which included group limit settings for large corporates, limit review exercise and Risk Asset Acceptance Criteria (RAAC).

The Corporate team managed to use its relationship and resources to augment trade-based flows to boost the bottom line, cross-sell various products including cash management products to Corporate Customers.

The Investment Banking segment continues to be a prominent player amongst its peers and concluded numerous transactions throughout the year achieving noteworthy revenue through fee-based activities. Overall, this segment has Led and Participated in transactions totaling Rs.250 billion covering sectors from Telecommunications, Textile, Education, Pharma, Cables, infrastructure, etc. During this period, MCB also received several international recognitions through the following awards:

MCB Awarded Title	Awards Name	Publication
Best Local Currency SUKUK	Islamic Finance Award 2023	The Asset
Telecom Deal of the Year	Sustainable Infrastructure Awards 2023	The Asset
Best Corporate Bank of Pakistan	Asia Money Awards 2023	Asia Money

The Cash Management business continues to remain one of the leading cash management solution providers in the country and with its growth momentum surpassed annual volume milestone of PKR 4.5 trillion in 2023. This was realized through focus on expanding customer base with more emphasis on automation and digitization. Our main products, Payment Portal, Multi-collection channels, E-Dividends, Electronic tax payments and biller payments through Digital banking platform for corporates' / OTC with enhanced domestic Cash Management module to meet the requirements of top Corporations across the country.

MCB Burqraftaar has solidified its position as a reliable choice for overseas Pakistanis seeking secure and efficient remittance services. A testament of the brand's success is the recent award received by MCB Bank at the PRI Awards 2023 in Malaysia, whereby the MCB Bank was honored as one of the "Leading Remittance Mobilizing Bank of Pakistan for FY 2023". The brand continues to spread its roots globally to ensure that when it comes to sending money back home to Pakistan, MCB Burqraftaar is the preferred choice of overseas Pakistanis.

Pakistan's economy is expected to continue facing severe headwinds in the year 2024 as well, however, Business Teams would strive to achieve budgeted numbers with one eye on maintaining portfolio quality.

# **International Banking Group**

MCB Bank Ltd. (MCB) has strategic footprints in the international arena and is working towards further expanding its global reach.

MCB international banking network comprising MCB Sri Lanka, MCB UAE and MCB Bahrain had PBT of (US\$ 21 million) in the year ending December 2023 and this showed growth of 67 % over the last year.

# Sri Lanka Operations:

Over three decades, MCB bank has been serving the people of Sri Lanka. The bank established its operations in Sri Lanka in 1994 as a single branch with main focus on trade finance related business. Since then the Bank has been growing steadily and at present caters to a variety of segments such as Corporate, SME, Retail and Islamic banking with five branches in Sri Lanka. MCB Bank Sri Lanka has posted highest ever Profit Before Tax in 2023.

#### **UAE Operations:**

In 2015, MCB Bank launched its wholesale banking branch in Dubai, United Arab Emirates. The franchise adopted a strategy of diversifying portfolio and due to the franchise's policy of portfolio diversification, both in terms of assets and liabilities, it now has a flexible and dynamic portfolio that can adapt to changing market conditions and market challenges. The branch was able to meet its growth goals successfully. The branch's increased productivity has allowed it to produce quality returns. MCB Bank UAE has reported Profit Before Tax of AED 52.04 million for the year ending December 2023.

MCB UAE stood firm in its commitment to expanding its outreach and in achieving its objectives while safeguarding the interest of our shareholders through prudent policy and by relying on the Bank's core strengths.

#### Bahrain Operations:

MCB-Bahrain had a successful year in terms of its operations. The bottom line closed at USD 2.533 million. For the coming year, the branch intends to keep its focus on mobilizing organic liquidity, which was also the focus of last year. At year-end, our assets stood funded through organic liquidity. It gave the branch balance sheet a solid foundation for future growth and enabled it to further expand its services and offerings to customers in the region.

# **Retail Banking Group**

Transformation of Retail Banking Group into Retail Banking & Retail Banking Services facilitated in delivering stellar financial results during a challenging macroeconomic environment by attaining service excellence, sustained deposit growth, improved governance and operational efficiencies.

Under this improved management structure, Retail Banking is geographically divided into North, Central and South, managed by respective Retail Banking Head. Branch frontline teams are supervised by them with the support of 19 General Managers, reporting directly into them. Whereas the Branch Services teams are driven by seven Area Head Services, under the supervision of Head Retail Banking Services. These synergies aided the transition from a process centric to a customer centric approach and helped enrich customer experience, increase operational efficiencies and spur business growth. Key customer focused milestones for the year 2023 included:

- Implementation of Universal Services Officers (USO) across bank's complete branch network for improved customer facilitation.
- Revamp of Roshan Digital Account (RDA) Division structure to cater for Local Digital Onboarding.
- Formation of Currency Management Division for improved management of cash.
- Focus on improving customer experience through upgraded branch ambiance. 300 plus branch customer waiting areas were created/renovated across the bank.
- Deployment of 1,050 advanced ATMs with more customer facilitating features.
- Placement of QMS in more branches assisted in efficient management of customer traffic in a disciplined manner.

The year brought with it an exceptional set of opportunities and challenges. Continuance of soaring inflation, volatile parity rates, and persistently high discount rate throughout the year became a test of resolve, capabilities and commitment. Retail Banking with its over 1,424 locations, 9,700 plus employees effectively served more than 8 million valued customers across all major economic geographies and business segments. Being the biggest deposit and revenue contributor in the overall growth of MCB Bank, the passionate Retail Banking team was instrumental in building impressive levels of "Current Account (CA) deposit" and made exceptional contributions to the overall CASA mix which was 99% in 2023. A strategically focused team made this possible with a smart mix of new and revamped products, process innovations, reengineering initiatives, sales support programs, service management activities, robust governance and untiring sales efforts.

Robust planning, commitment, dedication and flawless execution helped the team surpass all business targets set for Retail Banking. Milestones of growth in current deposits, fee-based income, cross sell numbers, trade & advances portfolio - without compromising on credit quality, were successfully achieved by the team. Ongoing expense management including cost rationalization at all business functional levels played its role in revenue maximization and profitability of the bank.

On the advances side, Retail Banking ensured provision of complete range of products to our corporate and SME customers including Working Capital, Trade and Seasonal Finance and all other Advances related requirements, diligently overseen by Head Retail Assets & Trade. Our Agri and SME financing teams were proactively engaged in marketing their respective portfolios and making loan disbursements to potential customers convenient and hassle free.

The Retail team also enriched our customers digital experience by encouraging usage of Bank's app 'MCB Live' for their routine banking needs. The team is proud to have contributed to the 1 million plus subscribers count on the app.

With increased passion, determination and hard work, the team is geared to deliver even better results in 2024. The growth of core deposit book alongside an increase in quality of assets will be among key objectives. Being the 'face' of the bank, facilitation of all types of financial banking needs - deposits, advances, trade and associated services - financial inclusion, digital innovation, process reengineering, sales and service enrichment will remain key considerations while maximizing stakeholders' interests. The team will also focus on conversion of Home Remittances, soliciting quality New-to-Bank (Q-NTB) customers, retention as well as deepening of existing deposits, on-boarding fresh mandates for Collection, Payroll and Cash Management. Disciplined implementation of policies and procedures for creating further operational efficiencies and ensuring a compliance and control-oriented culture shall remain focus areas throughout 2024.



Team Retail Banking is committed to deliver an even stronger performance in all aspects and intends to create new milestones of excellence in the days beyond.

# Special Assets Management (SAM)

The year 2023 proved to be another difficult year in the history of Pakistan's economy. Businesses and individuals faced persistent hardships owing to elevated interest rates, soaring commodity prices and other microeconomic imbalances. Resultantly, all these factors grossly impaired repayment capacity of the borrowers.

However, despite these challenges, SAM achieved a historic milestone with highest-ever recovery of Rs. 3.83 billion, marking a remarkable 21% increase over the previous year, coupled with a significant improvement in the recovery yield. Besides, SAM's all segments have again upheld highest Audit ratings, exhibiting a rigorous remedial risk management and clinical control environment of its operations. This momentous performance has been achieved as a result of Trust in Allah coupled with untiring commitment & dedication of entire SAM team across the country.

Although the business landscape in 2024 is expected to remain challenging, however, SAM's proactive remedial management functions are prepared to navigate all probable headwinds, paving the way for another banner year.

# Wealth Management and Privilege Banking

The year 2023 posed new challenges to the Bancassurance business in terms of tightened SBP regulations, which enhanced focus on sales quality, product suitability and customer retention. The business took a number of product initiatives in 2023 to offset the reduction in volume due to the prohibition by SBP on offering Takaful products by conventional banks. Various product categories were introduced during the year including low-ticket term coverage products (travel & health) to be distributed through Alternate Distribution Channels (ADCs), particular the MCB live app. Total sales volume of 2,232 Million resulted in a 15% increase in business profitability i.e. FY2023: 1,125 million vs FY 2022: 976 million despite a reduction in commission rates mandated by SECP. Another factor in the improvement in profitability was the income earned as persistency bonuses, which was a factor of improved policy renewals and increased focus on customer value. In addition to ADCs, Bancassurance business is also adding more customer centric products with high allocation to boost the sale of conventional products.

Continuing the trajectory of 2022, the Investment Services (IS) business posted impressive results. Total volume for

the year was Rs. 19.2 billion against Rs. 11.3 billion for the previous year, a massive growth of 70%. Profitability increased by 108% i.e. FY2023: 292 million vs FY2022: 140 million that portrays our commitment to go even higher and lead the industry by example.

We continued the journey to revive Privilege Banking in 2022 with focus on revamping the proposition and enhancing brand promise, reach and profitability. The strategy is beginning to pay dividends with robust traction and growth in CA, cross-sell and profitability. The average CA deposit grew by 8% and NFI by 55% over the previous year, resulting in an extremely impressive 159% growth in profitability (PBT) i.e. from Rs. 707 millon in 2022 to Rs. 1,121 million in 2023. This clearly reflects the potential of high net-worth banking segment in the market and the feasibility to enhance the reach and penetration of the proposition across the country.

# **Consumer Banking Group**

Consumer Banking has been at the forefront of a strategic realignment with market dynamics, successfully reestablishing itself as brand ambassador for MCB Bank. Our strategic intent has been to make our customer journey seamless while establishing long term relationships and bringing-in innovative financing solutions for customers. Despite a volatile economic environment with high interest rates and inflation adversely impacting Consumer businesses across the board - we have continued to engage and facilitate our customers and have launched two new products i.e., Green Ghar (solar financing) and Cash your Wheels (Secured Personal Loan). The Business also continued to form strategic alliances with Auto Manufacturers (OEMs) to provide value-added services to our auto customers, while we also offered high-end tactical and regular discount campaigns to our credit card customers. Our credit card business went on to register its best performance in terms of spend (up by 43% YoY), whereas volumes under Fleet Financing (up by 86% + YoY) continued their upward trajectory.

# **Capital Market**

The year 2023 was an eventful year for the market which can easily be described as a game of two halves. During the first half, market remained lack luster and after June the market started to rally behind improved economic sentiment and recorded a high of 67,000 points. Overall during the year KSE100 posted a return of 54.5%. The market rallied mainly behind improved economic discipline, IMF disbursement, talks of foreign direct investment in the Oil & Gas sector, resolution of long delayed issues of corporate entities and date announcement of general elections. MCB's Capital Market Division managed to post a decent return by focusing on dividend yielding investments. Going forward economic and political stability is a must for the market to reach new highs.

# **Treasury and FX Group**

Within the Treasury and FX Group, Sales team assisted clients in navigating challenges posed by currency depreciation and inflation. The sales team provided crucial insights and tailored solutions during volatile times. The Interbank Money Market desk, in collaboration with the fixed income sales team, maintained its position as a top market maker for its clients and broadened its customer base during the year. Due to these efforts, MCB Bank Limited improved its Primary Dealership ranking to number three. The Research Desk prudently played its role in analyzing leading economic indicators based on evolving economic landscape, provided timely forecasts. This analysis was vital for informed decision-making within the bank and its customers. The Interbank FX Desk effectively managed volatility in the FX market, navigating challenges with skill. Their achievements included being amongst the top three banks to attract remittance volumes and offering effective hedging solutions to clients facing currency-related risks.

In summary, despite economic challenges in 2023, the Treasury and FX Group showed resilience and strategic prowess. The collective efforts of each desk within the group played a crucial role in guiding the bank through a dynamic economic landscape, ensuring continued success.

# Information Technology Group

Information Technology has transformed the banking industry worldwide for the better and has provided us with the necessary tools to manage the challenges of an ever growing economy. The integration of technology has been the cornerstone of recent financial sector reforms across industry aimed at increasing the productivity and efficiency of financial operations, strengthening the banking sector to meet high consumer expectations and to secure a leadership position amongst peers. However, the most challenging part of the ever changing world of 'Technology' is to neutralize the impact of obsolescence and advancements at a strategic level without compromising availability, security and reliability of the 'Data and Information'.

In MCB Bank, the entire management and the Board is committed to enrich Information Technology infrastructure at the enterprise level which is clearly evident from the investments the bank chose to make in the recent past. We are committed in our mission "To be a leading bank in the Information Technology sphere, with our focus on digital transformation to enhance customer experience". The multi-pronged approach comprises of but is not limited to one of the largest footprint of online branches with a centralized core and associated banking systems. strategic acceptance systems at both E-Commerce and POS levels, robust Internet Banking and Mobile Banking platforms, revolutionary product and services offered through world class Digital Lounges, highly efficient & scalable Contact Centers, one of its kind state-of-theart Enterprise Data network, established International footprint, proactive controls to combat money laundering and frauds, interoperability with other financial entities and Branchless Banking solutions to facilitate the customers irrespective of their location.

Information Technology Group (ITG) at MCB Bank is comprised of a team consisting of thorough professionals having a proven track record of project delivery and IT infrastructure management at an enterprise. The components of the organizational structure of ITG are included with IT Operations, IT Software Solutions, IT Support Services, IT Governance, IT Innovation & Transformation Enablement, IT Business Continuity & DR who are committed to servicing its consumers both internally and externally 24/7. Recently ITG successfully streamlined existing operations across board and recorded the highest ever uptime of core banking along with affiliated applications throughout the year. Nevertheless, the availability of Data Centers and the back-end systems along with all necessary services were remarkably remained at five-nines. In addition to operational achievements by ITG, new benchmarks were achieved to comply with the highlighted recommendations by external and internal audit committees and the SBP.

ITG had also closely monitored Bank wide projects and had driven related technology functions with a motive to accomplish the assigned tasks within the agreed timelines. Close coordination and liaison with working groups and vendor relationship management are the key factors in above achievements.

Looking forward to 2024, IT Group is more committed towards:

- Optimized and secure Core Banking System, via integration with all other applications through a middleware.
- Zero Trust Architecture- Analyze existing environment with respect to Zero Trust Principle to enhance security layers due to digitalization acceleration.
- Automated Compliance Risk Management Solution with transactional controls.
- Secure digital and card payment channels to mitigate risks of card skimming, call spoofing and phishing
- Proactive and Vigilant Technology Performance Monitoring Mechanism.
- Efficient and effective digitized Bills payment system, which aims to enhance revenue of the bank by smooth onboarding of billers.



Apart from above commitments, IT Group shall continue to empower the staff with the requisite trainings and job enrichment plans to impart motivation and job success factors.

# **Digital Banking**

As a key financial services industry player, MCB Bank continues efforts to enhance digital banking offerings, connect with customers innovatively, and prioritize a customer-centricity. Our strategy aligns with SBP objectives of promoting financial inclusion, providing financial access to unserved and underserved population segments, and delivering affordable digital financial services.

In the year 2023, Digital Banking continued its philosophy of crafting "built-to-last" products and services to scale and delivered an unprecedented growth.

#### **Debit Card**

Beyond simple transactions, debit cards offered by MCB Bank, unlock a world of convenience, seamlessly integrating into the user's daily life. From contactless payments to acceptance at millions of online & Point of Sale (POS) merchants both Pan-Pakistan and worldwide.

Continuing to set new records and being the industry leader by winning the highest 'cards in force' award by VISA and PayPak, MCB Bank attained its highest-ever Card in Force (CIF) activation rate of 73%. The year concluded with a record growth in Debit Card retail spend of Rs. 54 billion reflecting a substantial increase of 59% as compared to the spend volume of the previous year.

#### MCB Live

MCB Live goes beyond banking and it has become a one-stop shop for financial well-being. In 2023, MCB customers invested in mutual funds, booked tickets & embarked on dream adventures with travel insurance, prioritized their health with medical coverage, and safeguarded loved ones with life insurance – all through MCB Live.

MCB Live throughput crossed elusive Rs. 1 trillion value milestone alongside customer registrations in excess of 1 million, showing a 139% & 62% year on year growth respectively.

# MCB Payment Solutions

MCB Payments Solution made waves in the payment systems landscape! With over 6,300 POS terminals, deployed across the country, generating a volume exceeding Rs. 90 billion in 2023, offered multiple payment schemes and accommodating various terminal models, ensuring businesses have the tools they need to accept payments seamlessly.

For online businesses, MCB eGate platform excelled to provide secure acceptance of payments from major card networks like VISA, Mastercard, and recently on boarded UnionPay International, generating a significant e-commerce transaction volume of over Rs. 17 billion in 2023.

#### MCB ATMs

To elevate customer's banking experience, MCB Bank invested in over 1,000 brand new, state-of-the-art ATMs, offering faster transactions and enhanced functionalities of more than just cash withdrawals. Customers can seamlessly settle their utility bills, make donations, pay government, property & education fee from anywhere in the country.

In the year 2023, with the enhanced in-built modern banking features, and the high uptime rate of 98.01%, MCB ATMs network processed over 84 million financial transactions, 21% more than last year.

# **Operations Group**

In its quest to position itself as a Centre of Excellence, the Operations Group has remained committed to its own operational prowess by contributing to broader business growth and elevated customer experiences through prioritizing business process re-engineering, capacity optimization and enhanced controls. The Group has not only met operational objectives through the thoughtful application of digitization and centralization but has also positioned itself as a driving force for positive change within the organization, aligning seamlessly with broader transformation objectives of the bank. Additionally, the Group's focus on improving process and cost efficiencies through technology utilization, centralization, and integration demonstrates its commitment to fostering agility and flexibility within its operations.

In the year 2023, the emphasis was squarely on Digitization. The Operations Group remained steadfast in its commitment to advance contributions in this domain, aiming to elevate the both branch and backend operations through a range of Bank-wide projects. The highlight of the year was the revision of the Branch Operations Manual, transforming it into an electronic, web-based version with intelligent search functionalities and establishing the foundation for its real-time updates. Furthermore, the Operations Group launched the Paperless Branch Initiative as its flagship project, marking a departure from traditional paper-intensive transactions towards digital and paperless processes. This transformative endeavor aims to reduce or eliminate paper usage by implementing an end-to-end Business Process Reengineering (BPR) approach in branch operations. The objective is to enhance convenience for customers by simplifying the transactional journey, while

also optimizing processes for branch staff, allowing them to focus more on sales and service tasks rather than lengthy manual transaction processing. A new Account Opening System was also introduced, presenting an improved workflow for account opening. This system provides better integration with various auxiliary systems, enhances user experience through a user-friendly interface, streamlines documentary requirements, and reinforces system controls. These strategic initiatives align with the Operations Group's commitment to modernizing processes, improving efficiency, and elevating the overall experience for both customers and branch staff.

In enhancing customer service, the implementation of the Chatbot in the MCB Contact Centre achieved an outstanding 99% answer ratio, significantly reducing abandoned chats to under 1%. Simultaneously, the nationwide rollout of the Courier Tracking System for branches and the contact center provides improved visibility into the delivery of consumer and digital products. A comprehensive effort was also undertaken to strengthen customer notifications via transactional SMS, incorporating additional disclosures for increased clarity and relevance. Introducing an automated system for trade payment intimations via email proved transformative for trade customers, ensuring quicker visibility of their inflows. This was coupled with the establishment of a dedicated section in Trade Services to generate meaningful MIS reports and promptly provide all traderelated information to the customers. For corporate customers, the implementation of a 360-degree view dashboard equipped branch staff with enhanced tools and information related to customer limits, business performance, and deposits. A strategic partnership with MCB Islamic Bank was also fostered, enabling their customers to conduct transactions seamlessly through MCB counters, achieving synergies between the two entities. These initiatives collectively reflect a commitment to elevating customer service, leveraging technology, and fostering strategic partnerships.

In a pivotal move towards enhancing operational controls, the Operations Group achieved a significant milestone by unifying and consolidating all branch counter transactions into a single screen. This streamlined interface is intelligently integrated with Biometric and Safe Watch systems, presenting a comprehensive approach to transaction convenience and security. This consolidation helped the Bank on multiple fronts from improving regulatory compliance to bringing marked efficiency in the transaction processing and automation of transaction charges while significantly reducing the dependency on vendor and saving hefty amount through automation of various charges. Simultaneously, a Data Cleansing Exercise was revamped through innovative ideation and the design of dedicated screens which also provides

effective reports for real-time monitoring. The revamped approach ensures a more systematic and efficient process in maintaining data integrity.

Acknowledging the importance of financial discipline, the Operations Group has undertaken strategic initiatives to automate key processes. Firstly, Operations Group successfully implemented the automation of various charges including Intercity Charges and Clearing Charges which serves as a mitigation to the risk of income leakage. Furthermore, the automation of ATM Receipt charges has proven instrumental in prompt recovery, leading to a notable increase in revenue generation for the bank. Another significant shift has been the automation of Customer Intimation letters for Identity Document Expiry and Dormancy Intimation, seamlessly transitioning from traditional channels. This not only drastically reduced bank costs but also aligns with the green banking initiatives, emphasizing the bank's commitment to environmental sustainability.

The Operations Group also maintained steadfast commitment to Green Banking and Business Continuity, aligning closely with the State Bank of Pakistan's (SBP) vision to transform the nation's economy into a lowcarbon and climate-resilient model. This commitment reflects MCB's dedication to reducing both direct and indirect carbon footprints, a responsibility embedded in the implementation of Green Banking Guidelines. Moreover, the Operations Group's focus extends beyond sustainability to encompass robust Business Continuity Plans. In recognition of the potential threats posed by environmental and external vulnerabilities, the Group, in coordination with stakeholders, has diligently worked on enhancing contingency planning and crisis response. These efforts are backed by dedicated and thoroughly tested Business Continuity Plans, ensuring the bank's resilience in the face of unforeseen challenges.

In the promising landscape of 2024, the Operations Group pledges to maintain a customer-centric approach. Hand-in-hand with business partners, Operations Group positions itself as a robust operational and strategic support, driving the bank towards heightened operational efficiency, excellence and collaborative success which extends across products, processes, and systems. The seeds planted in various automation, digitization and centralization initiatives are poised to yield tangible improvements, enriching the experiences of both customers and internal users. Operations Group remains dedicated to pushing its boundaries in 2024, foreseeing the scaling-up of existing endeavors while ensuring strict adherence to internal controls, cost management and strict compliance. This unwavering dedication ensures that the Operations Group continues to be a driving force behind MCB's pursuit of becoming leading financial



service provider, partnering with its customers for a more prosperous and secure future.

# **Compliance and Controls Group**

Banking industry thrives on transparent and efficient customer service coupled with strong risk management systems through strong Compliance culture for sustained growth maintaining financial stability, customer protection and upholding the integrity of the overall financial system. Criticality of this function has increased manifolds owing to enhanced Global focus on risks associated with financial crimes such as; Money laundering, Terrorist Financing, Proliferation Financing, exposure to embargoed jurisdictions along with Cyber Security and Fair Treatment of all customer segments. This requires a robust Compliance & Controls function in the bank that keeps up with the existing and emerging challenges through a well-integrated and technology based risk mitigation framework in the aforesaid areas of banking operations. As heightened focus on regulatory compliance remains across the banking industry, management of the bank remains fully committed towards investing more in resources, processes and technologies at CCG to combat these risks adequately.

Accordingly, CCG aims to regularly maintain combination of well-defined policies, elaborated procedures and state of the art technology solutions / systems to achieve highest standards of regulatory compliance especially in the areas of AML/CFT/CPF and sanction risk compliance. This requires management and employees to meticulously adhere to these standards to prevent use of Bank's delivery channels, products and services for financial crimes including money laundering and terrorist financing. The Group provides a structural base, operating guidelines, tools & technology and ongoing awareness & training to enable all concerned stakeholders to mitigate regulatory risks. It also assists the Management/BOD Sub Committee on AML/CFT/CPF for oversight of AML/ CFT/CPF compliance with respect to relevant regulations, policies, procedures and steering of various AML/CFT/ CPF initiatives in the Bank, to mitigate the risk of such activities, for both domestic and overseas operations.

Highlights of 2023 include successful completion of project on integration of the name list screening system (Safe Watch) with Core Banking System & Home remittance system, implementation of automated system for price checking of commodities in trade transactions (Aks IQ), implementation of 4-eye check on review of High Value Transactions & Turnover exceptions reports, automation of sanctioned list updating process in the name List Screening system i.e. SafeWatch and digitization of KYC of funds provider/mandate holders/beneficial owners. Further, CCG through a structured model of Internal Risk Assessment, continuously assesses its inherent

and residual Money Laundering, Terrorism Financing & Proliferation Financing risk based on threats and vulnerabilities through risk control matrices. Accordingly, bank-wide Internal Risk Assessment Report (IRAR) as of 31-12-2022 was devised and approved by the BoD during the year 2023. This activity also enables the bank to explore opportunities and strengthen its systems and controls to mitigate the residual risk. Lastly, during 2023 the bank successfully tested Proof of Concept (POC) of eKYC sharing with other banks through Block Chain technology. Further, in coordination with L&D-HRMG, a role based training program on CDD & AML / CFT / CPF was also completed successfully for BMs / RMS, BSMs, USOs / TSOs, equipping them with knowledge of update regulations, laws & best industry practices to manage ML /TF/PF risks.

CCG also oversees adherence to the regulatory requirements through onsite reviews, with specific emphasis on Anti-Money Laundering (AML) / Combatting the Financing of Terrorism (CFT) / Countering Proliferation Financing (CPF). Moreover, Preliminary Investigations of Consumer & Digital banking related frauds are also conducted by CCG for ensuring a timely conclusion of the reported incidences.

Regulatory Risk & International Compliance (RRIC) plays a vital role in management of Regulatory Risk. It liaises with the regulatory authorities, manages Bank's Regulatory Risk function, conducts activities and discharges its responsibilities in a way to determine impact of the compliance risk and address challenges surfaced by the bank. In order to achieve its mandate, it coordinates with multiple quarters across the Bank to facilitate the management of Compliance Risk by effectively embedding methodology and furnishing advice and guidance relating to compliance issues of strategic nature by coordinating with State Bank of Pakistan (SBP) and Pakistan Banks' Association (PBA). It also strives to achieve regulatory obligations by mitigating the risk emanating from High Risk Jurisdictions and Customers.

To remain abreast with regulatory requirements, it pursues implementation of various dimensions of SBP Compliance Risk Management (CRM) Guidelines. In this regard, it aims to inculcate and embed compliance culture within the bank wherein ongoing regulatory requirements and industry challenges can be managed effectively in local and overseas jurisdictions of the Bank.

It manages Compliance related Policies and Procedures to ensure that obligations set out are meticulously observed and plays an effective role in managing / organizing CCM and matters pertinent to BoD Committees / Sub Committees.

An important function of CCG is to work as a bridge between the bank, its regulators and other Government Authorities. The role of CCG is directly relevant to mitigating the reputational risk of the Bank in addition to regulatory risk. In this regard, Regulatory bodies like State Bank, Securities & Exchange Commission, Competition Commission, Banking Mohtasib and Financial Monitoring Unit, in addition to various Law Enforcement Agencies (e.g. NAB, FIA, ANF, CTD, NACTA etc.), Courts and Government Organizations regularly require the Bank to comply with their directions besides soliciting various type of information with the purpose of monitoring, preparing reports, formulating policies/strategies/regulations and for conducting investigations/inquiries to ensure enforcement of laws and regulations. For all the above entities, CCG works as a focal point for ensuring compliance with all their requirement/directions effectively and efficiently.

Further, SBP regularly conducts on-site and off-site inspection of the Bank for which CCG is the designated Coordinating Office. In this regard, CCG strives to coordinate between Bank's internal stakeholder and State Bank of Pakistan (SBP), Law Enforcement Agencies and other regulatory bodies.

The Fraud Risk Management Department (FRMD) has taken several steps to consolidate and manage fraud, forgery, theft & dacoity data on bank wide basis. FRMD has also been reporting the fraud, forgery, theft & dacoity related data to the regulator/stakeholders as per their requirements. Further, Implementation of 'Internal Eye', a tool for reviewing and monitoring of transactions associated with customers' as well as employees' accounts for potentially fraudulent activities. This tool is designed to detect and manage the fraud risk encountered by the bank through various predefined system based potential scenarios by highlighting suspicious and fraudulent activities well in time. In addition, FRMD is leading Bank-wide Fraud Risk Assessment Exercise with an objective to build new controls or reinforcement of existing controls in order to counter the potential frauds and safeguard Bank's interest. Moreover, FRMD also spearheads the resolution of regulatory observations through a cross functional management committee. In compliance with the Regulatory requirements of Employee Due Diligence, FRMD has designed a program called Know Your Employee (KYE) that conducts quarterly reviews of the credentials of newly hired regular employees.

Bank's Service Quality (SQ) function, an integral part of the Compliance and Controls Group (CCG), is committed to enhancing the customer experience through relentless focus and endeavor. The SQ team leverages senior management oversight and continuous stakeholder engagement to ensure that the bank delivers unparalleled service quality. To achieve this, the bank adopts a multipronged approach to assess the quality of service standards for its customers. This includes ongoing evaluations of the look and feel of the bank's branches, the speed of product and service delivery, the efficiency of digital channels, and the performance of its contact center. Additionally, the bank actively solicits customer feedback through its in-house Voice of Customer team and thirdparty Mystery Shopping vendors. These initiatives help the bank identify areas for improvement and reinforce its commitment to delivering better customer experiences.

Bank's unwavering commitment to treating its customers fairly remained a top priority throughout 2023. To ensure that frontline staff are equipped to handle customers with care, the bank implemented an e-learning program in 2021 that reinforced their roles and responsibilities. The program gained significant momentum throughout the year 2022 and remained an ongoing project during 2023. In addition, the bank's Induction program is designed to prepare fresh candidates for their roles with extensive training on compliance, processes, services, and products. The Fair Treatment of Customers (FTC) training module has been a mandated part of the Orientation program, ensuring that all staff is well-versed in the principles of fair treatment.

The Service Quality function takes pride in serving as the custodian of customer grievances. It is the nerve center of the bank, working hand in hand with all businesses and functions responsible for addressing customer complaints. The SQ team acknowledges, conducts follow ups, escalates, and aims towards closure of all customer complaints within the specified turnaround times, performs root cause analyses periodically to identify opportunities for improvement to ensure that each customer grievance is handled with utmost focus and urgency. Whether it comes to resolving a simple issue or addressing a complex problem, the Service Quality function is always at the forefront, striving to ensure an improved customer experience.

# **Audit and Risk Assets Review Group**

Internal audit function plays critical role in the overall risk and control environment of any organization. The function provides assurance that is vital for the Board and management in assessing overall strength of an organization's control environment. Furthermore, this function also adds value to the aforesaid control environment by virtue of its consultative role.

Audit & Risk Assets Review (Audit & RAR) Group is responsible for the internal audit function within MCB Bank Limited. Chief Internal Auditor (CIA) oversees the affairs of this Group. CIA functionally reports to the Board's Audit Committee and administratively to the President. The



Group conducts audits/reviews of various areas of the Bank under the globally recognized Risk Based Auditing Methodology whilst complying with the requirements of the International Standards for the Professional Practice of Internal Auditing issued by the Institute of Internal Auditors (USA) {IIA}.

Audit & RAR Group continued to perform its role effectively on both the assurance and consultative fronts during 2023. The Group evaluated efficacy of Bank's control systems by enhancing visibility of the management and the Board Audit Committee on the risk management and control related matters of the Bank (for Bank's domestic and overseas operations). The Group also highlighted areas for improvement and worked closely with the management through regular engagement as well as consistent follow-up, monitoring and guidance towards resolution of significant issues. Staff training and development remained a focus area for the Group which helped in enabling the internal audit teams in performance of their duties objectively as well as with professional due care.

With the zeal and commitment to play an effective role in the Bank's endeavor for continuous improvement, Audit & RAR Group will persevere for further strengthening of its resources, processes and Framework in 2024.

# **Legal Affairs Group**

The mission of the Legal Affairs Group is to achieve the strategic goals and to protect and preserve the legal, ethical and financial integrity and the reputation of MCB Bank. This is accomplished by providing strategic legal advice on contentious and non-contentious matters, thereby ensuring that businesses conduct their activities in accordance with applicable laws and bye laws consistent with the mission, vision, and values of the MCB Bank. Legal compliance is the process and procedure to ensure that an organization follows relevant laws, regulations and business rules.

#### **Human Resource**

Aligned with the bank's commitment towards cultivating a positive workforce culture, underscored by principles of mutual respect, transparent communication, and fostering a strong sense of belonging, the HRMG has affirmed its dedication to ensuring a non-discriminatory, transparent, harassment free and respectful atmosphere regardless of their cast, creed, religion and gender. We believe in hiring and retaining talent who can contribute towards the achievement of all defined targets.

The talent management program of the Bank is strategically aligned with the vision of the bank, ensuring that identified skills and competencies directly contributed to achieve business goals. It embraced a holistic approach, not only

focusing on recruitment but encompassed employee development retention and succession planning. Through this program high potential individuals have been identified, fostering a pipeline of future leaders crucial for sustained organizational success.

A transformative journey based on self-discovery and growth was offered to the talent pool providing them with an exclusive opportunity to discover their unique leadership capabilities and strengths. This program has been designed phased wise, commenced with the self-discovery surveys, providing the staff with profound insights into their leadership strengths and areas of growth, setting the base for Leadership journey of 700+ staff

2023 remained an exceptional year for learning and development where HRMG empowered staff to navigate dynamic challenges, thereby bolstering organizational adaptability. From virtual infrastructure up-gradation to extending innovative learning opportunities, HRMG made concerted efforts to equip the employees with the best skill-set enabling them to discover new ways to serve our customers better. Continuous technological investments over the years also led to smooth and effective transition towards online learning platforms. Overall more than 12,000 unique staff, including key job families, female leaders and senior management, were trained during 2023.

Significant initiatives FTY 2023 includes:

- Increase in Grade Special Pay OG-III to OG-I grade is increased from 32.5% to 40% of Basic Pay per month and from Rs. 10,422 to Rs. 20,422/- per month for AVP grade.
- Fixation/Revision in Minimum Salary for grades OG III to AVP
- Increase in Car Monetization Allowance FVP to SEVP Grade (Fixed increase of 75% in earlier allowance)
- Revision in Functional Vehicles for Business Groups
   Functional vehicles for were upgraded.
- Introduction of Functional Fuel Allowance to Relationship Manager(s) – Rs. 10,000/- Employee Per Month over & above monthly salaries.

# Security

Security is a prerequisite for safe and smooth business operations. At MCB, the Security Division frames plans and protocols designed for handling and ensuring physical security and safety of human resources, assets and operations. The plans are reviewed and aligned from time to time based on feedback from the management and the Law Enforcement Agencies and are executed by the security teams of professionals on ground, in close

and effective coordination with branch staff and other service teams of the Bank.

The year 2023 posed numerous challenges emanating from overall law and order situation in the country, which were adeptly navigated by the Security Division. The concerted efforts of security teams, supervisory security tiers and business operational teams provided a safe and secure environment for the Bank's business operations.

The security apparatus at branches was upgraded with the latest technical equipment and enhanced vigilance. To ensure maximum security coverage, branches in sensitive regions were consistently monitored remotely from Lahore, Islamabad and Karachi. Branch staff and security teams work synergistically and the security apparatus at MCB Bank is fully geared to meet any challenge while upholding the safety and security.

# **Marketing Division**

The Marketing Division plays a key role in promoting the MCB Brand and supports Bank's business activities through the development and deployment of effective marketing content and other innovative collateral on different communication channels and mediums.

The Division relentlessly endeavors to enhance the soft and positive image of the Bank through promotion of Bank's products & services on optimized communication mediums, standardization of corporate & brand communications, branch merchandizing, Corporate Social Responsibility (CSR) and public relations among other activities.

During 2023, the Marketing Division strived to improve the visual outlook and facade of its conventional and Privilege Banking branches. Similarly, MCB Brand Identity at different iconic buildings across Pakistan was enhanced through the installation of new illuminated Logos.

Marketing Division also supported the redesign of the complete MCB Credit and Debit Card portfolio. The Bank's corporate website was also revamped and upgraded with better aesthetics and technological features to provide customers with a smoother, visually dynamic and more convenient online experience and is now better poised to showcase Bank's products & services. The Team revitalized its efforts to strengthen the Bank's presence on Social Media and made optimal use of this channel to enhance visibility of Bank's strategic products & services, brand alliances and regulator initiatives.

Marketing Division launched multiple media campaigns including a TVC campaign to foster awareness for MCB's omni-channel digital platform MCB Live. Additionally, intensive campaigns were launched to facilitate intending

Hajis and to promote the national cause of increasing inflow of remittances through targeted media broadcasts on national and international media.

Significant efforts were made to effectively support key regulator initiatives such as Roshan Digital Account, RAAST, QR Code Project, Banking on Equality, National Financial Literacy Programme (NFLP) and Asaan Mobile Account among others.

The Bank commemorated national milestone days in a befitting manner. On Independence Day, the Bank's Head Office was festively illuminated as per annual tradition besides a celebratory event and flag hoisting ceremony that was organized for employees and their families. The Bank also helped create awareness of Women Empowerment and Gender Equality through engaging events held to celebrate International Women's Day and National Working Women's Day. The Division also continued its initiative to educate, encourage and guide customers in using the Bank's financial solutions and services including through tutorial content.

On the CSR front, key initiatives include providing support to leading NGOs, such as Shaukat Khanum Memorial Cancer Hospital, Pink Ribbon, Sundus Foundation, Edhi Foundation and others in their respective Zakat collection and awareness campaigns. The Bank built on its past support for Saleem Memorial Hospital and donated Rs. 10 million. As a part of its regular CSR focus, the team also worked to enhance awareness of Breast Cancer during 'Pinktober' with communication campaigns and a special event held at MCB House, Lahore in association with Pink Ribbon.

Going forward, Marketing Division will continue to focus on enhancing Brand visibility through a combination of available mediums, thereby reinforcing brand presence and creating greater awareness of the Bank's products and services.

### MCB Islamic Bank Limited

Islamic banking is defined as a banking system, which is in consonance with the spirit, ethos and value system of Islam and governed by the principles laid down by the Shari'ah. Interest free banking is a narrow concept denoting a number of banking instruments or operations which avoid interest.

Islamic banking, the more general term, is based not only to avoid interest-based transactions prohibited in Shari'ah but also to avoid unethical and un-social practices. In practical sense, Islamic Banking is the transformation of conventional money lending into transactions based on tangible assets and real services.



The model of Islamic banking system leads towards the achievement of a system which helps achieve economic prosperity.

#### Performance Review

In 2023, the Pakistani banking industry demonstrated remarkable resilience amid formidable challenges, including soaring inflation, climate change-related costs, economic stagnation, and political uncertainty.

In this context, our Bank proactively navigated the complexities of the economic and operational landscape, adhering to a strategic framework centered on consistent growth. This involved leveraging low-cost deposit mobilization, timely investment ventures, and adherence to prudent financing practices. Underpinned by an efficient organizational structure, robust risk management, and stringent regulatory compliance, the Bank reported a commendable profit before tax of Rs. 10.57 billion for the year ending December 31, 2023, Alhamdulillah.

As of December 31, 2023, the Bank's Deposits surged to Rs. 204 billion, reflecting an impressive 33% growth compared to Rs. 154 billion as of December 31, 2022. The Bank's Current and Saving Account (CASA) mix stands at a healthy 74%, with non-remunerative Deposits comprising 31% of the total deposit mix. Notably, the Bank achieved substantial growth in Current Accounts by Rs. 13.33 billion (27%) during the year. Emphasizing Islamic Banking, we continue to reach potential non-banked customers through a diverse range of Islamic Banking products, ensuring service excellence.

Total assets witnessed a significant 34% increase, reaching Rs. 267 billion as of December 31, 2023, compared to Rs. 199.04 billion a year prior. The net Financing position closed at Rs. 89.35 billion, demonstrating prudent financial management, while investments rose to Rs. 132.54 billion. The Bank's Capital Adequacy increased by 3.38% points, concluding at 23.79%. The management maintains unwavering focus on efficient capital management, superior asset quality, and a high-yielding portfolio.

Throughout the year, the Bank generated an operating income of Rs. 18.92 billion, achieving a return on earning assets at 17.69%, with a net spread of 8.51%. However, operating and other expenses rose by 27% due to heightened inflation and Rupee devaluation. This escalation is vigilantly monitored through effective management controls to sustain profitability.

In light of these developments, the Bank's profit and loss statement sustained an after-tax profit of Rs. 5.153 billion for the year, a notable improvement from Rs. 1.548 billion in the previous year. Earnings per share after tax rose to Rs. 3.314 for the year under review, compared to Rs. 1.125 in the prior year.

As digital financial services gain traction, the banking sector faces heightened risks like credit, operations, and cyber threats. Strategic risk management improvements are crucial to address evolving risks effectively.

In the face of challenges, our commitment to sustainable growth remains unwavering. Leveraging recent momentum, we prioritize enhanced profitability through strategic initiatives—acquiring cost-effective deposits, optimizing high-earning assets, and advancing digitization. Simultaneously, our focus extends to robust IT enhancements, elevated staff satisfaction, and best-in-class management practices. As we navigate complexities, we forge ahead, confident in our ability to thrive and lead in the ever-evolving landscape of banking and finance.

# Corporate Governance

Corporate Governance at MCB Bank Limited ("MCB" or the "Bank") refers to rights and responsibilities among different stakeholders of the Bank through a set of rules, policies and practices by focusing on proper delegation, transparency and accountability in the organization as a whole. Corporate Governance at MCB provides an essential foundation for sustainable corporate success and to build stakeholders' confidence. It has been structured to ensure the regulatory compliance and to cater the maximum needs of Bank's stakeholders. Thus, it holds the balance between economic and social goals and aligns the interest of investor, corporation and society.

# **Board Composition:**

The Bank encourages representation of independent directors, non-executive directors and directors representing minority interests on its board of directors. At present the Board includes:

Name
Mr. Yahya Saleem
Mr. Salman Khalid Butt
Mr. Shahzad Hussain
Mr. Masood Ahmed Puri
Mian Mohammad Mansha
Mr. Muhammad Tariq Rafi
Mian Umer Mansha
Mr. Mohd Suhail Amar Suresh Bin Abdullah
Mr. Muhammad Ali Zeb
Mr. Shariffuddin Bin Khalid
Shaikh Muhammad Jawed
Mr. Shoaib Mumtaz
Mrs. Iqraa Hassan Mansha

#### Casual Vacancies on the Board of Directors:

During the year, Shaikh Muhammad Jawed has been appointed as a Non-Executive Director against casual vacancy on February 08, 2023.

# Independent Directors and their Independence:

The Board has four (04) Independent Directors who meet the criteria of independence under the Companies Act, 2017 and the directives issued by the State Bank of Pakistan ("SBP").

### Representation of Female Directors on the Board:

Mrs. Igraa Hassan Mansha is representing female Director on the Board.

#### Non-Executive Directors:

All the directors on the Board, are Non-Executive Directors except for the President & CEO of the Bank who being CEO is deemed to be a Director. Non-Executive Directors provide an outside viewpoint to the Bank and are neither involved in managing the day-to-day affairs of the Bank nor form part of the Executive Management Team of the Bank.

### Executive director serving on the Board of other companies/trust:

The Executive Director, i.e., President & CEO is serving on the Boards of MCB Non-Bank Credit Organization, Closed Joint Stock Company, Azerbaijan and MCB Investment Management Limited (Formerly: MCB-Arif Habib Savings and Investments Limited), the subsidiaries of the Bank, as a nominee Director and also as Chairman of the Board of Trustees of MCB Employees Foundation.

# Detail of Board Meetings held outside Pakistan:

During the year 2023, all the Board of Directors meetings were held in Pakistan.

#### Diversity in the Board of Directors

The Board comprises of local as well as foreign directors who have a diverse educational background and professional experience, suitable knowledge, appropriate skills/expertise and competency considered relevant in the context of the Bank's operations and to make the Board an effective decision-making body. Please refer to "Profile of the Board of Directors" section of the Annual Report.



# Process of Election and Appointment of directors:

As per the applicable provisions of the law and regulations, the directors are elected by the shareholders of the Bank, whereas, the casual vacancies arising on the Board, if any, are filled by the directors for the remaining term in accordance with the requirements of the Companies Act, 2017 and SBP regulations. Every director has to qualify the prior assessment criteria of 'Fit and Proper Test (FPT)' as framed by the State Bank of Pakistan. At the time of election of directors, the Bank conducts the prior self-assessment of interested persons in order to satisfy itself that the proposed persons are eligible in light of the applicable laws, rules and regulations. The assessment entails appropriate screening procedures to ensure financial credibility, integrity, reputation and track record of the proposed persons. It also ensures that the Board is comprised of directors who have suitable knowledge, adequate experience, competency, appropriate skill set, expertise and competency required for Bank's business. Further, the Board has an appropriate size, mix of directors including female member(s), diversity and should be well-structured to add value and to make it an effective governing body.

#### Selection of Independent Directors:

Independent Directors are elected through the process of election of directors and also meet the requirements laid down by the State Bank of Pakistan as well as comply with the provisions of the relevant laws, rules and regulations. An independent director means a director who is not connected or does not have any other relationship, whether pecuniary or otherwise, with the company, its associated companies, subsidiaries, holding company or directors; and he can be reasonably perceived as being able to exercise independent business judgment without being subservient to any form of conflict of interest. At present, Independent Directors are selected from the data bank maintained by the Pakistan Institute of Corporate Governance as approved by the SECP.

### Selection of Independent Directors through PICG:

The selection of independent directors as members of the Bank's Board of Directors is carried out from a list maintained by the Pakistan Institute of Corporate Governance (PICG) under the Companies (Manner and Selection of Independent Directors) Regulations, 2018.

PICG is a self-governing body and has no other connections with the Bank, except for providing access to the database on independent directors besides directors' training and performance evaluation of Board, its Committees and individual directors as an independent body.

Directors' Participation/Attendance in Board and Committee Meetings held during 2023

			Directors	Number of Board Committees' Meetings Attended															
Sr. No.	Name of Director	(BoD)		AC		BS&DC		RM&PRC		CR&MC		ITC		HR&RC		PP&CA		WO&WC	
		Member	Attended <sup>1</sup>	Member	Attended <sup>1</sup>	Member	Attended <sup>1</sup>	Member	Attended <sup>1</sup>	Member	Attended <sup>1</sup>	Member	Attended <sup>1</sup>	Member	Attended <sup>1</sup>	Member	Attended <sup>1</sup>	Member	Attended <sup>1</sup>
1	Mian Mohammad Mansha	•	5/5	-	-	•	4/4	-	-	-	-	-	-	•	4/4	•	4/4	-	-
2	Mr. Muhammad Tariq Rafi	•	4/5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	•	-
3	Mian Umer Mansha	•	5/5	•	5/5	•	4/4	•	4/4	•	4/4	•	5/5	-	-	•	4/4	•	-
4	Mrs. Iqra Hassan Mansha	•	4/5	-	-	-	-	-	-	-	-	-	-	•	1/4	•	3/4	-	-
5	Mr. Muhammad Ali Zeb	•	5/5	•	4/5	-	-	•	4/4	•	4/4	-	-	•	4/4	•	4/4	•	-
6	Mr. Mohd Suhail Amar Suresh	•	5/5	-	-	•	4/4	•	4/4	-	-	•	5/5	-	-	-	-	-	-
7	Mr. Yahya Saleem	•	5/5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8	Mr. Salman Khalid Butt	•	5/5	-	-	•	4/4	•	4/4	•	4/4	•	5/5	•	4/4	-	-	-	-
9	Mr. Shahzad Hussain	•	5/5	•	5/5	-	-	-	-	-	-	-	-	-	-	-	-	-	-
10	Mr. Masood Ahmed Puri	•	5/5	-	-	•	4/4	-	-	-	-	-	-	-	-	-	-	-	-
11	Mr. Shariffuddin bin Khalid	•	5/5	•	5/5	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12	Mr. Shaikh Muhammad Jawad	•	3/3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
13	Mr. Shoaib Mumtaz (President & CEO)	•	5/5	-	-	•	4/4	•	4/4	•	4/4	•	5/5	-	-	•	4/4	-	-
Total N Held	umber of Meetings		5		5	2	1		4		4		5		1		4	(	)

Chairman 🔷	Member ◆

AC:	Audit Committee
BS&DC:	Business Strategy & Development Committee
RM&PRC:	Risk Management & Portfolio Review Committee
CR&MC:	Compliance Review & Monitoring Committee

ITC:	IT Committee
HR&RC:	Human Resource & Remuneration Committee
PP&CA:	Committee on Physical Planning & Contingency Arrangements
Wo&WC:	Write-Off & Waiver Committee

Note: The Board in its meeting held on February 08, 2023, appointed Shaikh Muhammad Jawed as a Non-Executive Director, while SBP provided its FPT clearance on June 23, 2023.

# The names of the persons who, at any time during the financial year, were elected directors of the Bank:

- Mian Mohammad Mansha
- Mr. Muhammad Tariq Rafi
- Mian Umer Mansha
- Mrs. Igraa Hassan Mansha
- Mr. Muhammad Ali Zeb
- Mr. Mohd Suhail Amar Suresh Bin Abdullah
- Mr. Yahya Saleem
- Mr. Salman Khalid Butt
- Mr. Shahzad Hussain
- Mr. Masood Ahmed Puri
- Mr. Shariffuddin Bin Khalid
- Shaikh Muhammad Jawed

### Disclosure on Board of Directors

Sr.	Name of	Date of Joining/	Status of	Member of Board	Number of other Board Memberships along with Name of Company(ies)			
No.	Directors	Leaving the Board	Director	Committee(s)	Number	Name of Company(ies)		
1	Mian Mohammad Mansha	08-Apr-1991	Non-Executive Director	- BS&DC - HR&RC - PP&CA	1	MCB Non-Bank Credit Organization, CJSC, Azerbaijan		
						Central Depository Company of Pakistan Limited		
						Habib University Foundation		
2	Mr. Muhammad	00 Apr 1001	Non-Executive	- WO&WC	6	Siddiqsons Energy Limited		
2	Tariq Rafi	08-Apr-1991	Director	- WO&WC	ь	Siddiqsons Limited		
						Siddiqsons Tin Plate Limited		
						TSM Mining (Pvt) Limited		
					12	Adamjee Insurance Company Limited		
		11-Nov-1997/ 08-Sep-2007 & 27-Mar-2009	Non-Executive Director			Adamjee Life Assurance Company Limited		
						Hyundai Nishat Motor (Pvt) Limited		
						National Textile Foundation		
				- BS&DC - ITC		Nishat (Raiwind) Hotels and Properties Limited		
3	Mian Umer			- PP&CA - CR&MC		Nishat Agriculture Farming (Pvt) Limited		
3	Mansha			- WO&WC		Nishat Agrotech Farms (Pvt) Limited		
				- AC - RM&PRC		Nishat Dairy (Pvt) Limited		
						Nishat Developers (Pvt) Limited		
						Nishat Hotels & Properties Limited		
						Nishat Mills Limited		
						Nishat Sutas Dairy Limited		
						Emporium Properties (Pvt) Limited		
	Mrs. Igraa Hassan		Non-Executive	- HR&RC		Nishat (Raiwind) Hotels and Properties Limited		
4	Mansha	03-May-2016	Director	- PP&CA	4	Nishat Hotels & Properties Limited		
						Nishat Real Estate Development Company (Private) Limited		
		07 Mar 0000/		- RM&PRC		Adamjee Insurance Company Limited		
5	Mr. Muhammad	27-Mar-2009/ 07-Apr-2011	Non-Executive Director	- AC - HR&RC	4	Adamjee Life Assurance Company Limited		
	Ali Zeb	. & 17-Jun-2013		- CR&MC - PP&CA	, ·	Nishat Sutas Dairy Limited		
				- WO&WC		Pakgen Power Limited		



Sr.	Name of Directors	Date of Joining/	Status of Director	Member of Board	Number of other Board Memberships along with Name of Company(ies)			
No.		Leaving the Board		Committees	Number	Name of Company(ies)		
	Mr. Mohd Suhail		Non-Executive	- BS&DC		Maybank Shared Services Sdn Bhd (a wholly owned subsidiary of Maybank)		
						Malaysian Global Innovation & Creativity Centre Bhd		
6	Amar Suresh Bin Abdullah	24-Feb-2014	Director	- RM&PRC - ITC	4	MBB Labs Pvt Ltd (a subsidiary of Maybank Shared Services)		
						MRANTI Corporation Sdn Bhd (Formerly known as Technology Park Malaysia Corporation Sdn Bhd)		
						HUM-YS Films (Private) Limited		
						International Cotton Association		
						NC Entertainment Private Limited		
_			Non-Executive		_	NC Trading USA		
7	Mr. Yahya Saleem	27-Mar-2018	(Independent) Director	-	8	Saleem Memorial Trust Hospital		
						YS Services Canada		
						YS Services Private Limited		
						YSG Trading Private Limited		
	Mr. Salman Khalid Butt	10-Nov-2018	Non-Executive (Independent) Director		4	New Heights Concepts Ltd., a BVI Company		
				- HR&RC - BS&DC		New Heights Management Ltd., a BVI Company		
8				- RM&PRC - ITC - CR&MC		Next Commercial FZ LLC, a Ras El Khaimah (Rakez), U.A.E. Company		
				- Chaivic		Next Pharmaceutical Products (Pvt) Limited		
9	Mr. Shahzad Hussain	31-May-2019	Non-Executive (Independent) Director	- AC	1	NAMAL Education Foundation		
		31-May-2019	Non-Executive (Independent) Director		3	Jedex Logistics Pvt Limited (Pakistan)		
10	Mr. Masood Ahmed Puri			- BS&DC		Jedex Transport Company LLC (UAE)		
	7 Timed Tail					Transarab Trading Services (KSA)		
						Malayan Banking Berhad		
	Mr. Shariffuddin		Non-Executive			Marine & General Berhad		
11	Bin Khalid	23-Jul-2019	Director	- AC	4	Maybank (Cambodia) Plc (a subsidiary of Maybank)		
						Maybank Islamic Berhad		
						Din Textile Mills Limited		
	Ole - il de					Din Leather (Pvt) Limited		
12	Shaikh Muhammad	08-Feb-2023	Non-Executive Director	-	5	Din Farm Products (Pvt) Limited		
	Jawed		Birootor			Adamjee Insurance Company Limited		
						Adamjee Life Assurance Company Limited		
				- BS&DC		MCB Non-Bank Credit Organization, CJSC, Azerbaijan		
13	Mr. Shoaib Mumtaz	21-Dec-2021	Executive Director	- RM&PRC - CR&MC	3	MCB Investment Management Limited (Formerly: MCB-Arif Habib Savings and Investments Limited)		
	President & CEO			- ITC - PP&CA		MCB Employees Foundation		

AC:	Audit Committee
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HR&RC:	Human Resource & Remuneration Committee

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PP&CA:	Committee on Physical Planning & Contingency Arrangements
CR&MC:	Compliance Review & Monitoring Committee
WO&WC:	Write-Off & Waiver Committee

#### **Board Committees**

The Board has formed eight (8) sub-committees as given below:

- 1. Audit Committee;
- 2. Business Strategy & Development Committee;
- 3. Risk Management & Portfolio Review Committee;
- 4. IT Committee:
- 5. Human Resource & Remuneration Committee;
- 6. Compliance Review & Monitoring Committee;
- 7. Committee on Physical Planning & Contingency Arrangements; and
- 8. Write-Off & Waiver Committee.

#### **Audit Committee**

### Composition:

- 1. Mr. Shahzad Hussain (Chairman, Independent Director)
- 2. Mian Umer Mansha (Non-Executive Director)
- 3. Mr. Muhammad Ali Zeb (Non-Executive Director)
- 4. Mr. Shariffuddin Bin Khalid (Non-Executive Director)

#### Terms of Reference

The main Terms of Reference/ roles & responsibilities of the Committee are:

- Determination of appropriate measures to safeguard the Bank's assets:
- Reviewing annual and interim financial statements of the Bank, prior to their approval by the Board of Directors, focusing on:
  - Major judgmental areas;
  - Significant adjustments resulting from the audit;
  - Going concern assumption;
  - Any changes in accounting policies and practices;
  - Compliance with applicable accounting standards;
  - Compliance with listing regulations, other Statutory and regulatory requirements; and
  - All related party transactions.
- 3. Reviewing preliminary announcements of results prior to external communication and publication;
- 4. Facilitating the external audit and discussion with external auditors of major observations arising from interim and final audits and any matter that the auditors may wish to highlight (in the absence of management, where necessary);
- 5. Reviewing Management Letter issued by External Auditors and management's response thereto;
- 6. Ensuring coordination of internal auditors with external auditors of the Bank and SBP inspection team(s):
- 7. Making recommendations to the Board of Directors for the appointment of external auditors, their removal, audit fees, the provision of any service

- permissible to be rendered to the Bank by the external auditors in addition to audit of its financial statements, measures for redressal and rectification of non-compliances with the Regulations. The Board shall give due consideration to the recommendations of the audit committee and where it acts otherwise it shall record the reasons thereof;
- Reviewing and recommending the Internal Audit Framework i.e. internal audit function's policies and manuals (also covering extent and nature of assignments/ engagements that can be provided to the management by internal audit function in its 'Advisory / Consulting' role) to the Board for approval.
- Reviewing internal audit strategy, reporting framework and procedures developed by Chief Internal Auditor and ensuring its fullest support to the internal audit function and internal auditors enabling them in performing their mandated activities independently and in objective manner;
- 10. Reviewing and approving scope and extent of internal audit as well as risk based annual audit plan. Furthermore, reviewing the implementation status of the approved audit plan on a quarterly basis.
- 11. Ensuring that the internal audit function has adequate resources (financial, human, operational, physical and technological), its staff is adequately trained and the function is appropriately placed within the Bank with access to Bank's people, information, processes, properties, records and systems.
- 12. Ensuring independence of internal audit function, independence & objectivity of internal auditors, optimal utilization of audit resources, effectiveness of the internal audit function in Bank's overall governance and internal control framework and constructive engagement of internal audit function with senior management and auditee units etc.;
- 13. Reviewing and recommending budget / resource requirement of Audit & RAR Group to the Board for approval. Further, reviewing, on a quarterly basis, the utilization of Audit & RAR Group's assigned budget and if required, recommending provision of additional resource(s) to enable the Group in performance of its activities:
- 14. Formulating 'Key Performance Indicators' (KPIs) for the Chief Internal Auditor and evaluate his/her performance against set KPIs on an annual basis;
- 15. Approving appointment/ re-hiring/ renewal of contract and removal of Chief Internal Auditor along with his/her compensation package/remuneration (including performance based bonus, increments, cash rewards etc.), allied benefits (both financial/ non-financial), promotion/demotion and other terms of employment to the Board through Board's Human Resource & Remuneration Committee. However, recommendation of Board's Human Resource & Remuneration Committee may be sought by the



- Audit Committee/ Board regarding compensation package of Chief Internal Auditor, keeping in view the institution-wide remuneration policy, formulated in terms of BPRD Circular No. 01 of 2017;
- Consideration of major findings of internal investigations of activities characterized by fraud, corruption and abuse of power and management's response thereto;
- 17. Reviewing summaries of quarterly report on frauds/ forgeries/ dacoities;
- 18. Reviewing, on quarterly basis, summary of significant violations/observations, internal control deficiencies, organizational and personal material conflicts of interest etc. to have deep insights into state of internal controls and to set specific, time bound action points/indicators to monitor improvements. Further reviewing the management action plan to ensure that audit observations/ recommendations receive proper and timely attention by senior management;
- 19. Analyzing and identifying (for necessary action(s)), on a regular basis, 'root cause(s)' of control breaches of critical nature that keep on occurring in at-least two audit periods despite implementation of audit recommendations;
- Obtaining Chief Internal Auditor's independent annual assessment/opinion on the state of Bank's internal controls based on the audits conducted over the period;
- 21. Ascertaining that the internal control systems including financial and operational controls, accounting systems for timely and appropriate recording of purchases and sales, receipts and payments, assets and liabilities and the reporting structure are adequate and effective;
- 22. Reviewing the Bank's statement on internal control systems prior to endorsement by the Board of Directors and internal audit reports;
- 23. Instituting special projects, value for money studies or other investigations on any matter specified by the Board of Directors, in consultation with the Chief Executive Officer ("CEO") and to consider remittance of any matter to the external auditors or to any other external body;
- 24. Determination of compliance with relevant statutory requirements;
- 25. Establishing, maintaining and promoting regular communication with senior management regarding deficiencies in internal controls; review actions taken by management to address identified deficiencies and ascertaining new developments to achieve a uniform organization-wide commitment/ buy-in for implementation of strong and effective internal controls;
- 26. Reviewing effectiveness of Whistle Blowing procedures for receiving (through internal or external sources) complaints/concerns regarding

- business ethics/conduct practices, governance & risk management practices, controls over financial reporting, auditing practices etc. Ensuring that such complaints / concerns are treated confidentially and that the reporting employee(s) are protected and not penalized in any manner whatsoever. Ensuring that employees remain aware of existence of such procedures including mechanism for utilizing them and are encouraged to be a 'whistleblower';
- 27. Review of arrangement for staff and management to report to audit committee in confidence, concerns, if any, about actual or potential improprieties in financial and other matters and recommend instituting remedial and mitigating measures;
- 28. Reviewing, on a periodic basis, the Internal Controls over Financial Reporting (ICFR) system for its effective implementation and its continuous up gradation.
- Monitoring compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 and identification of significant violations thereof;
- 30. Consideration of any other issue or matter as may be assigned by the Board of Directors.

# Business Strategy & Development Committee

### Composition:

- Mian Umer Mansha (Chairman, Non-Executive Director)
- 2. Mian Mohammad Mansha (Non-Executive Director)
- 3. Mr. Mohd Suhail Amar Suresh Bin Abdullah (Non-Executive Director)
- 4. Mr. Salman Khalid Butt (Independent Director)
- 5. Mr. Masood Ahmed Puri (Independent Director)
- 6. President & CEO (Executive Director)

### Terms of Reference

The main Terms of Reference of the Committee are to:

- Review and develop Vision & Mission statements and core values for MCB both from long and short-term perspective;
- 2. Develop Bank's initiatives relating to business philosophy and acquisition, strategic investment and divestment, capital raising exercise, strategic alliances and brand management. In particular, review the following important matters:
- a. Policy initiatives;
- b. Business organization;
- c. Oversee expansion plans; and
- d. Contingency planning relating to business realignment.
- 3. Monitor the progress of the key strategy initiatives undertaken by the Bank.
- Review and devise medium and long-term business plans and policies based on strategy, future direction and milestones set by the Board.
- 5. Keep oversight on Bank's Overseas Operations.
- 6. Undertake such other tasks as may be delegated by the Board from time to time.

# Risk Management & Portfolio Review Committee

### Composition:

- 1. Mr. Muhammad Ali Zeb (Chairman, Non-Executive
- 2. Mian Umer Mansha - (Non-Executive Director)
- 3. Mr. Mohd Suhail Amar Suresh Bin Abdullah (Non-Executive Director)
- 4. Mr. Salman Khalid Butt (Independent Director)
- 5. President & CEO (Executive Director)

#### Terms of Reference

The main Terms of Reference of the Committee are to:

- Review the Bank's Risk Management Framework, in light of internal developments, guidelines issued by the regulators and international best practices, on as and when required basis and recommend to the Board for approval;
- 2. Ensure Bank's compliance towards Capital Adequacy and other related Basel/ regulatory requirements on an on-going basis. Review Capital Adequacy Ratio (CAR) in detail on half yearly basis;
- 3. Review and recommend to Board, Bank's Risk Appetite Statement on an annual basis;
- 4. Review various reports pertaining to the risk in the Bank's portfolio prepared by the Risk Management Group. The Committee shall also consider comments of the relevant senior management official/Committee while reviewing such reports and communicate the planned/executed corrective actions to the Board, if required;
- 5. Review of any report/MIS specifically assigned by a regulator for Committee's oversight.

#### **IT Committee**

#### Composition:

- 1. Mian Umer Mansha (Chairman, Non-Executive
- 2. Mr. Mohd Suhail Amar Suresh Bin Abdullah (Non-Executive Director)
- 3. Mr. Salman Khalid Butt (Independent Director)
- 4. President & CEO (Executive Director)

### Terms of Reference

The main Terms of Reference of the Committee with regard to governance and supervision will include the following:

- 1. To approve an overall plan for IT system for the Bank, prepared by the management;
- 2. To approve the organizational IT and Digital strategic plans to ensure an effective use of information technology and digital initiatives in the Bank by all Departments:
- 3. To approve and oversee the management's program to automate the organization's use of internal information to ensure that data is organized and

- shared in a manner that adds value and enhances productivity;
- 4. To approve and oversee a reliable and secure information security infrastructure with the capacity to address future threats;
- To approve policies that promote development of information technology and Digital resources in an organized, deliberate, secured, and cost effective manner;
- 6. To review and approve management recommendations for IT standards for ensuring compliance with regulatory requirements and identifying and mitigating significant IT related risks;
- To review and approve the technology procurements as per Bank's approved IT Strategy. The Committee may further delegate the same to the management as and when deemed fit;
- To undertake any other IT or Digital Banking related work assigned to the Committee by the Board.

# **Human Resource & Remuneration Committee** Composition:

- Mr. Salman Khalid Butt (Chairman, Independent Director)
- Mian Mohammad Mansha (Non-Executive Director)
- Mrs. Igraa Hassan Mansha (Non-Executive Director)
- Mr. Muhammad Ali Zeb (Non-Executive Director)

#### Terms of Reference

The main Terms of Reference of the Committee are to ensure that:

- The existing policies are reviewed periodically and as necessary, revised and recommended to the Board, in order to attract and retain highly qualified employees. This may include review of remuneration policy and remuneration setting mechanism at least once every three years. Among other factors, the review of remuneration framework shall include, but not limited to:
- The effectiveness of remuneration policy and mechanism i.e., whether it is providing the expected outcomes;
- b. Any necessary changes required; and
- Any unintended consequences.

The findings of review and rectification measures shall be presented to the Board for approval.

- The latest entry-level procedures are put in place for recruitment of entrants.
- The existing training facilities for the new entrants as well as for up-gradation of skill level of all employees are reviewed and revised, if required.
- 4. Proper classification & reclassification of employees' pay scales, job description and methods of their periodical review are put in place.
- 5. The Bank-wide remuneration policy takes into



account all cadres of employees along with the pay-gap between the highest paid and the lowest paid employees, across various levels as well as across the Bank. The pay-gap shall be based on the total compensation awarded to the employees and should be maintained at reasonable levels without allowing concentration of the benefits of Bank's performance only to top level or certain class or group of employees. The pay structure for all employees should be fair, competitive and encourage performance and motivation.

- That the remuneration policy of the Bank provides for reasonable levels of compensation for contractual employees of Bank and commensurate with their assignments.
- 7. That a separate structure of remuneration for Material Risk Controllers ("MRC") and Material Risk Takers ("MRTs") is developed as per remuneration policy. The MRTs should be identified as functions and designations rather than as individuals. The MRTs should have appropriate level of authority and control.
- An objective criterion for work appraisal/performance is developed and linked with the annual merit increase.
- A review is undertaken of the organizational structure to bring it in line with business strategy & development plan and approve an organizational set up or any revision in the existing set up taking into account the recommendations of the President & CEO.
- An in-house human resource expertise is developed to undertake market analysis of above policies with a view to developing MCB policies.
- If so required, the Committee can seek independent external advice/expert opinion for accomplishment of devising an effective and prudent remuneration framework.
- 12. Effective management information system is developed to monitor the implementation of policies as approved by the Board.
- 13. Recommendation to the Board for consideration and approval of a policy framework for determining remuneration of directors (both executive and non-executive directors) and members of Senior Management. The definition of senior management will be determined by the Board which shall normally include the first layer of management below the Chief Executive Officer.
- 14. Selection, evaluation, compensation (including retirement benefits) and succession planning of the CEO, COO, CFO, Company Secretary and Head of Internal Audit and recommendation to the Board.
- 15. The structure of compensation package of Executive Directors, CEO, Key Executives and any other employee or group of employees Bank-wide is recommended to the Board for its own approval or

- approval of the shareholders, according to legal and regulatory requirements.
- 16. The consideration and approval on recommendations of CEO on such matters for key management positions who report directly to CEO.
- 17. In devising the Remuneration setting policy and mechanism, the Committee can also seek internal inputs from any other Committee of the Board or directly from any department or official of the Bank.

# Compliance Review & Monitoring Committee

### Composition:

- Mian Umer Mansha (Chairman, Non-Executive Director)
- 2. Mr. Muhammad Ali Zeb (Non-Executive Director)
- 3. Mr. Salman Khalid Butt (Independent Director)
- 4. President & CEO (Executive Director)

#### Terms of Reference

The main Terms of Reference of the Committee are:

- To review six monthly reports, prepared by the Compliance & Controls Group and routed through the President, on overall compliance risk management in the Bank (local as well as overseas operations) including the actions taken on the recommendations and observations of SBP in its Annual/Thematic Inspection Reports;
- To evaluate the effectiveness of the Bank's overall management of compliance risk, at least annually; keeping in view the regulatory observations in onsite examinations, regulatory enforcement actions, internal assessments/feedback from internal audit, compliance reviews, as well as interactions with the Chief Compliance Officer ("CCO");
- To carry on liaison between the Board and the management and make recommendations to the Board, if necessary, for taking decisions on expedient and appropriate disposal of compliance issues raised through Compliance Committee of Management ("CCM") and SBP's inspection reports and other AML/CFT related identified issues;
- To oversee the effectiveness of Service Quality function of the Bank and to review the Bank's performance against committed service deliverables.
- To review/recommend Compliance Risk Strategy/ Policy, Compliance Program and allied policies and oversee its implementation across the Bank in letter and spirit;
- To recommend appointment of CCO on the advice of the President and ensure that position of CCO does not remain vacant for more than 60 days. Furthermore, to approve any disciplinary action or termination of the CCO;
- To ensure that CCO has appropriate stature, authority, resources (physical, financial and human), support to fulfill his duties, independence and capacity to

- offer his objective opinions and advise to senior management and Board on matters of compliance risks;
- 8. To ensure that Compliance Function ("CCG") has subject experts on various critical areas such as risk management, credit operations, product compliance, customer service, international trade, outsourcing, corporate governance, financial disclosures, business continuity, information technology, general banking operations, AML/CFT etc. to provide guidance to business areas as and when required.
- 9. To ensure that Compliance Function ("CCG"), being the second line of defense, assists line managers/ departments in designing and implementing adequate controls to manage risks of non-compliance and monitors and assesses bank-wide compliance risk and reports risk profile to Board and Compliance Committee of Management.
- 10. To engage with the CCO on half yearly basis, for his feedback on issues faced by the Compliance Function ("CCG") in the implementation of board approved compliance program;
- 11. To review the minutes of Compliance Committee of Management (CCM) meetings to ascertain its effectiveness in managing compliance risk;
- 12. To review the progress in implementing remedial actions taken with respect to instances of noncompliance or control weakness as identified by Compliance Function through its regular compliance reviews and / or various other sources;
- 13. To review the compliance risk relevant agenda items as required under SBP regulations/ instructions of overseas jurisdictions, AML/CFT perspective and SBP inspection reports' observations as per their respective timelines/ frequencies (quarterly, semiannually or annually);
- 14. To satisfy itself of receiving the accurate as well as comprehensive information required to perform its compliance risk oversight responsibilities, including seeking assurances from Senior Management that the compliance risk controls have been implemented and are working effectively;
- 15. To ensure changes in the Rules/Regulations and Laws are reviewed on an ongoing basis in the existing policies or through introduction of new policies.
- 16. The Committee would recommend to the Management for updation of existing policies of the Bank's local and overseas operations, if required, and/or determine the need for introduction of new policies, in accordance with the changes in the following:
- Local laws, including but not limited to the SBP Act, Banking Companies Ordinance, Prudential Regulations, Code of Corporate Governance, Securities & Exchange Commission of Pakistan Instructions, Rules, Regulations & Circulars and Listing Regulations of Stock Exchanges;

- Existing and prospective business environment; and
- Operational requirements.
- 17. To review Management's updates on technology upgrades w.r.t. AML, Bank's data quality/cleansing, delay in filing of Suspicious Transaction Report ("STR") and delays / breaches in freezing of sanctioned accounts.
- 18. To ensure that Bank's policies are placed before the Board for approval after recommendation by the respective Board Committees.
- 19. To oversee fairness and reasonableness of service charges through Service Council.
- 20. Any other issue that is deemed necessary and required by the regulations.

# Committee on Physical Planning & Contingency Arrangements

### Composition:

- Mian Umer Mansha (Chairman, Non-Executive Director)
- Mian Mohammad Mansha (Non-Executive Director)
- Mrs. Igraa Hassan Mansha (Non-Executive Director)
- Mr. Muhammad Ali Zeb (Non-Executive Director)
- 5. President & CEO (Executive Director)

#### Terms of Reference

The main Terms of Reference of the Committee are:

- To develop and devise an overall plan for physical infrastructure and contingency arrangements for the
- To review and monitor all work in progress, including construction of premises and renovations, which shall, inter alia, be based on physical planning;
- 3. To review, monitor and recommend to the Board the building plans, master development agreements & contingency arrangements;
- To review, from time to time, as the Committee deems appropriate, the administrative structures and plans in place to ensure the ongoing health and safety of utilities and physical assets, including land & buildings and recommend, as appropriate, changes in plans arising from this review;
- To review updates on Bank's property purchases and sales.

### Write-Off & Waiver Committee

### Composition:

- 1. Mian Umer Mansha (Chairman, Non-Executive Director)
- Mr. Muhammad Tariq Rafi (Non-Executive Director)
- 3. Mr. Muhammad Ali Zeb (Non-Executive Director)

#### Terms of Reference

The main Terms of Reference of the Committee are:

To review and approve write-off & waiver cases on behalf of the Board of Directors;



2. To submit cases of write-off & waiver for post facto ratification by the Board.

# **Management Committees**

# Management committee

- 1. President & CEO Chairman
- 2. Group Head Oversight & Monitoring
- 3. Chief Financial Officer
- 4. Chief Compliance Officer
- 5. Chief Information Officer
- 6. Chief Digital Officer
- 7. Group Head Human Resource Management
- 8. Group Head Risk Management
- 9. Group Head Wholesale Banking
- 10. Group Head Treasury & Forex
- 11. Group Head General Services
- 12. Group Head Operations
- 13. Group Head Legal Affairs
- 14. Group Head Security & Marketing
- 15. Head Retail Banking North
- 16. Head Retail Banking South
- 17. Head Retail Banking Central
- 18. Head Retail Banking Services
- 19. Head Wealth Management & Privilege Banking
- 20. Head Consumer Banking
- 21. Head International Banking
- 22. Head SAM Corporate & Commercial

#### Purchase & Expense Committee

- 1. Group Head Operations
- 2. Chief Financial Officer
- 3. Chief Compliance Officer
- 4. Group Head Human Resources Management

### Assets & Liabilities Committee

- 1. President & CEO Chairman
- 2. Group Head Treasury & Forex
- 3. Chief Financial Officer
- 4. Group Head Risk Management
- 5. Group Head Operations
- 6. Group Head Wholesale Banking
- 7. Chief Digital Officer
- 8. Head International Banking
- 9. Head Retail Banking Central
- 10. Head Retail Banking North
- 11. Head Retail Banking South

#### Write off Committee

- 1. President & CEO Chairman
- 2. Group Head Risk Management
- 3. Group Head Wholesale Banking
- 4. Chief Financial Officer
- 5. Head Retail Assets & Trade
- 6. Chief Digital Officer
- 7. Secretary of Management Credit & Risk Committee

- 3. Head SAM Consumer & Retail
- 9. Head SAM Corporate & Commercial

#### **Investment Committee**

- 1. President & CEO Chairman
- 2. Group Head Wholesale Banking
- 3. Group Head Treasury & Forex
- 4. Chief Financial Officer
- 5. Group Head Risk Management
- 6. Head International Banking

### IT Steering Committee

- 1. President & CEO Chairman
- 2. Chief Financial Officer
- 3. Chief Information Officer
- 4. Group Head Operations
- 5. Group Head Risk Management
- 6. Chief Digital Officer
- 7. Head Retail Assets & Trade
- 8. Group Head Wholesale Banking
- 9. Chief Compliance Officer
- 10. Chief Information Security Officer

### **Disciplinary Action Committee**

- Group Head Human Resource Management Chairman
- 2. Group Head Operations
- 3. Chief Compliance Officer
- 4. Group Head Risk Management
- 5. Group Head Security & Marketing

# Litigation Review Committee

- 1. Group Head Legal Affairs Chairman
- 2. Group Head Oversight & Monitoring
- 3. Group Head Human Resource Management
- 4. Head Retail Assets & Trade
- 5. Head SAM Corporate & Commercial
- 6. Head SAM Consumer & Retail
- 7. Head Consumer Banking
- 8. Division Head Legal Affairs

### Management Credit & Risk Committee

- 1. President & CEO Chairman
- 2. Group Head Risk Management
- 3. Division Head FIPS & MRMD Acting member

#### **Overseas Monitoring Committee**

- 1. Group Head Oversight & Monitoring Chairman
- 2. Chief Financial Officer
- 3. Group Head Risk Management
- 4. Chief Compliance Officer
- 5. Group Head Operations
- 6. Head International Banking

#### Compliance Committee of Management

- 1. President & CEO Chairman
- 2. Group Head Risk Management
- 3. Group Head Wholesale Banking

- 4. Head International Banking
- 5. Head Retail Banking North
- 6. Head Retail Banking South
- 7. Head Retail Banking Central
- 8. Head Retail Banking Services
- 9. Chief Digital Officer
- 10. Head Consumer Banking
- 11. Head Wealth Management & Privilege Banking
- 12. Group Head Oversight & Monitoring
- 13. Group Head Operations
- 14. Chief Information Officer
- 15. Group Head Legal Affairs
- 16. Group Head Human Resource Management
- 17. Chief Compliance Officer

# **Cyber Security Committee**

- 1. Group Head Risk Management Chairman
- 2. Chief Information Officer
- 3. Chief Digital Officer
- 4. Chief Compliance Officer
- 5. Group Head Operations
- 6. Head International Banking
- 7. Head Retail Banking Services
- 8. Head Consumer Banking

#### **Outsourcing Relationship Review Committee**

- 1. Group Head Operations
- 2. Group Head Risk Management
- 3. Chief Compliance Officer

# Management Sub-Committee for Resolution of Long Outstanding Audit Issues

- 1. Group Head Oversight & Monitoring Chairman
- 2. Group Head Operations
- 3. Head Retail Banking Services
- 4. Chief Financial Officer
- 5. Chief Information Officer

# Management Sub-Committee on AML/CFT

- 1. Chief Compliance Officer Chairman
- 2. Group Head Oversight & Monitoring
- 3. Group Head Operations
- 4. Head Retail Banking Services
- 5. Group Head Risk Management
- 6. Head International Banking

# Management Sub-Committee for Monitoring of Central Banks' Inspection Reports

- 1. Group Head Oversight & Monitoring Chairman
- 2. Chief Compliance Officer
- 3. Group Head Operations
- 4. Group Head Risk Management
- 5. Chief Information Officer

### Wealth Management Committee

- 1. President & CEO Chairman
- 2. Chief Compliance Officer
- 3. Head Retail Banking North

- 4. Head Retail Banking South
- 5. Head Retail Banking Central
- 6. Division Head Service Quality
- 7. Head Wealth Management & Privilege Banking

# Performance Evaluation of the Board of Directors, its Committee and Individual Directors:

The Bank has developed a formal and effective mechanism for annual performance evaluation of the Board as a whole, its Committees, the Chairman, Individual Directors and the President & CEO in line with the 'Guidelines on Performance Evaluation of the Board of Directors' issued by the State Bank of Pakistan and the Listed Companies (Code of Corporate Governance) Regulations, 2019. This activity is performed annually, whereas, the same is undertaken by an external independent evaluator at least every three years.

In 2023, MCB Bank Limited conducted performance evaluation of the Board as a whole, the Chairman, Individual Directors including Independent Directors, the President & CEO and Board's Committees for the year 2022 by adopting an in-house approach.

# Performance Evaluation through External Independent Evaluator:

In order to comply with the regulatory requirements and to bring objectivity to the Board's annual performance evaluation process, the Bank carries out independent third party assessment of the Board, its Committees and individual directors once in every three years.

In 2022, the Bank engaged M/s Pakistan Institute of Corporate Governance (PICG) as an Independent External Evaluator who conducted the performance evaluation of the Board as a whole, its Committees and individual directors for the year 2021. The Board secured a strong rating of 93% as per results given by the Board Strategic Performance Index (BSPI) of PICG; depicting Board's overall effectiveness. The next performance evaluation through external independent evaluator shall be conducted for the year 2024 in line with the regulatory requirements.

# Criteria for Annual Performance Evaluation of the Overall Board of Directors:

The Board considers the long-term policy related matters and sets the Bank's strategic aims to put them into effect and to uphold the vision, mission and core values of the Bank. It exhibits high standards of business and professional conduct in managing and supervising the affairs of the Bank and reporting to shareholders on its stewardship. The Board acts on a fully informed basis in the best interest of the Bank and its stakeholders and set 'tone at the top' in order to promote a sound corporate culture.



During the year 2023, the overall performance evaluation of the Board was conducted by the Evaluation Committee of the Bank on the basis of following questionnaires, as laid down by SBP Guidelines:

- a) Is the composition of the board appropriate, having the right mix of knowledge, expertise and skills to maximize performance?
- b) How well the board exercises its role ensuring that the organization supports and upholds the vision and mission, core values etc.?
- c) Is the policy framework of bank/DFI developed appropriately?
- d) What has been the board's contribution towards developing strategies?
- e) Is the board able to make timely strategic decisions ensuring operations are in line with strategies?
- f) Is the information provided to the board appropriate, accurate, timely and unbiased?
- g) What has been the board's contribution in ensuring robust and effective risk management?
- h) Has the board ensured that internal control and the audit function are conducted in an effective manner?
- i) Has the board ensured timely and accurate disclosure on all material information?
- j) Is the board as a whole, up-to-date with latest developments in the regulatory environment?
- k) Are the board procedures conducive to effective performance and flexible enough to deal with all eventualities?
- Is the board effective in adherence to the code of conduct?

# Criteria for Annual Performance Evaluation of the Board Committees:

The rationale for the formation of Board Committees is to assist it in the performance of its functions and enhance the efficiency by sharing the work load of the Board. MCB Board has formed eight (8) Committees assisting the Board in the area of audit, strategy setting, risk management, human resource management, physical planning & contingency arrangements, information technology, compliance reviews and write-offs & waivers. The size, structure and skill set of the Board Committees are in line with the applicable rules, regulations and laws as well as business needs of the Bank.

During the year 2023, annual performance evaluation of the Board Committees was also performed by the Evaluation Committee by using an in-house-approach. The results of in-house performance evaluation of the Board's Committees are consistent with the results of last evaluation conducted by PICG at 94%.

The performance evaluation of the Board Committees is conducted on the basis of questionnaires broadly covered under below mentioned criteria:

a) Are the size, structure and skill set of committees appropriate?

- b) Does each committee have adequate and appropriate written terms of reference?
- c) Are the committees effectively discharging their functions and duties as per terms of reference?
- d) Is the frequency of committee meetings adequate?
- e) Are the committee meetings organized properly with appropriate procedures?
- f) Are the committee meetings conducted in a manner that encourages open communication and meaningful participation of its members?
- g) How effectively and proactively committees have followed up with their areas of concern?
- h) Are the suggestions and recommendations of committees effective?

# Annual Performance Evaluation of the Chairman, Individual and Independent Directors:

The performance evaluation of the Chairman is linked with the functioning of the overall board as well as the performance of individual director. Independent Directors are entrusted with the responsibility to conduct the performance evaluation of the Chairman as per the criteria given in SBP Guidelines. Similarly, the performance evaluation of Individual Directors is conducted by the Chairman; however, Independent Directors are evaluated by all other Directors of the Bank excluding the director being evaluated. Based on the results of the performance evaluation of the Chairman, Independent and other Non-Executive Directors, it was found that the individual Directors were making valuable contributions with proper commitment to their respective roles and responsibilities. The performance evaluation of individual director in term of maintaining high ethical standards, contribution to strategy development and time/responsibilities commitment was assessed by PICG at the score range of 85% to 98%.

# Annual Performance Evaluation of the President & CEO of the Bank:

The President & Chief Executive Officer ("CEO") of the Bank is vested with the responsibility of managing overall affairs of the Bank. The Board, assuming a monitoring role, delegates its authority to the CEO to effectively manage the affairs of the Bank, implement strategic decisions/policies and to align the Bank's direction with its vision and mission through setting objectives and goals. Through effective leadership and team building efforts, the CEO achieves the maximum possible performance and manages the affairs of the Bank in accordance with strategic and long-term objectives of the Bank. The Senior Management under his leadership devises its goals in line with the strategic direction of the Bank. The performance evaluation of the President & CEO was conducted by all the Directors of the Bank. During the year 2023, the performance evaluation of the President & CEO was conducted on the basis of questionnaires broadly covering the below mentioned criteria:

- a) Were the financial/business targets set by the board achieved?
- b) Does he possess leadership qualities i.e. correct anticipation of business trends, opportunities and priorities affecting the institution's prosperity and operations?
- c) Has he developed clear mission statement, policies, and strategic plans that harmoniously balance the needs of all the stakeholders?
- d) Does he ensure that company's resources and budgets are aligned with the implementation of the organization's strategic plan?
- e) Does he establish an effective organization structure to ensure management's focus on key functions?
- f) Does he timely and effectively execute strategies set by the board?
- g) Has he served as an effective representative while communicating with all the stakeholders?

### **Directors' Remuneration:**

The Board, on the recommendation of Board's Human Resource & Remuneration Committee, approves the scale of remuneration for attending the Board and its Committees meetings by the Chairman and other Board Members, excluding the Executive Director. The level of remuneration is determined in such a way that it encourages independence, motivation and retention of Board Members. It also commensurate with the level of expertise and experience of each Member and responsibility assigned. The scale of remuneration, including the additional remuneration, is also approved by the shareholders of the Bank and it remains within the prescribed limits given in the Corporate Governance Regulatory Framework, issued by the State Bank of Pakistan.

#### Directors' Remuneration Policy:

The Board has framed and approved a comprehensive and transparent Directors' Remuneration Policy for the Chairman and other Board Members in accordance with the provisions of applicable laws, rules and regulations as amended from time to time. The Policy aims to set out the requirements and methodology for determining the scale of remuneration and other allowable expenses to be paid, from time to time, to the Chairman and other Directors for attending the Board and its Committees meetings. The Policy ensures that the Board Members are fairly rewarded with regard to their respective responsibilities undertaken, and also to attract and retain high-calibre, experienced directors by offering appropriate remuneration levels commensurate with their expertise, skill and experience. The Policy has been formulated with clear mandate and charter, keeping in view the ownership structure, governance mechanism, risk profile, scope of operations and performance of the Bank. The Policy is applicable to Non-Executive/Independent Directors, Executive Director(s) and the Chairman of the Board of Directors.

The Bank being financial services provider always adheres to practicing good governance, enabling to enhance its efficiency and footprints in the financial sector. MCB's Board comprises of directors who have diversified experience, suitable knowledge, appropriate skill set/expertise and competencies considered relevant in the context of the Bank's operations and to make the Board an effective oversight and decision-making body.

Salient features of the said Remuneration Policy are as under:

- The Policy has been prepared in accordance with the regulatory requirements;
- The Board shall determine and approve the scale of remuneration to be paid to the Chairman and its other Members {excluding the Executive Director(s)}, for attending Board and its Committees meetings;
- The Board may determine additional remuneration for a director including the Chairman of Board and Chairman of any Board's Sub-Committees of the Bank for performing extra services. However, such additional remuneration shall not exceed the limits as prescribed by SBP;
- The above-mentioned remuneration shall also be approved by the Shareholders of the Bank, preferably on pre-facto basis, in general meeting of the Bank;
- No remuneration shall be paid to the Executive Director(s) except for traveling, boarding, lodging and/or any other expenses incurred for attending Board and its Committees meetings;
- No consultancy or allied work shall be awarded to a director or to the firm(s), institution(s) or company (ies) etc. in which he/she individually and/or in concert with other directors of the same Bank, holds substantial interest:
- The Bank shall either make all arrangements for travelling, boarding and lodging of Board Members for attending Board and its Committees meetings and any other meeting relating to Bank's business or reimburse such expenses including any relevant domestic training to the Board Members, on actual basis:
- Executive Director(s) shall be entitled for travelling, boarding, lodging and/or any other expenses incurred for attending Board and its Committees meetings, on actual basis, as per the Bank's standard rules and regulations; and
- Remuneration shall be fixed invariably in Pakistani Rupees (PKR). However, the payment of the same may either be made in Pakistani Rupees or in equivalent foreign currency (ies) as stated therein.

# Payment of Directors' Remuneration:

The detail of remuneration paid to the Executive Director and the Non-Executive Directors during the year 2023 has been disclosed in the Note No. 40 of the Unconsolidated



Financial Statements of the Bank for the year ended December 31, 2023.

### **Directors' Orientation:**

Directors' orientation enables the directors to have a better understanding of specific context under which directors operate and comprehend their duties and responsibilities and also to acquaint them with wider scope of the responsibilities, propagate due diligence and acting in good faith while effectively managing the interests of the Bank. It continues through the orientation stage and leads to ongoing directors' education as well as directors' and Board's assessment. An orientation program is aimed at increasing director's familiarity with the Bank, its industry as well as equipping the directors with sufficient information and resources that facilitate fully-informed decisions.

In this connection, the Board Members are regularly provided with update on new applicable laws, rules and regulations including amendments thereto to apprise them with their powers, duties and responsibilities. At the time of induction of new director(s), he/ she is given orientation about the Bank's corporate governance framework, its businesses, current issues, strategies and operations by the Management to acquaint them with the Bank's overall operations in order to enable them to effectively govern the affairs of the Bank on behalf of shareholders. The directors are also provided with the detailed written material in shape of extracts from relevant laws, rules & regulations on powers, duties & responsibilities of the Board of Directors.

# Policy of retention of Board meeting fee earned from Nomination on the Board of other companies:

The Directors have approved the Nomination Policy whereby Bank's Executives including Executive Director are nominated on the Board of other Companies on behalf of the Bank as non-executive director. The Board meeting fee earned from other companies shall be surrendered to the Bank.

# **Directors' Training Program:**

All Board Members, either have minimum education and experience required for exemption from Directors Training Program ("DTP") or have already undergone such training as narrated in the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the "Regulations") and the Corporate Governance Regulatory Framework issued by SBP. MCB Board is fully adhered to directors training arrangements under the Regulations.

# **Board's Function and Decision Making:**

MCB's Board sets the Bank's strategic aims to be put into effect and upholds the vision, mission and core values of the Bank. It plays an effective role and provides entrepreneurial leadership and direction for the Management of the Bank. The Board considers long-

term policy-related matters and exhibits high standards of business and professional conduct in managing and supervising affairs of the Bank. The Board comprises of local as well as foreign directors who have diversified experience, suitable knowledge, appropriate skills/expertise and competency considered relevant in the context of the Bank's operations and to make the Board an effective decision-making body. The Board has appropriate size and diversification. The collective wisdom of the Board is translated into its decisions which form the basis for Management to achieve its targets.

The primary role of the Board of Directors of the Bank is to enhance shareholder value. The directions provided by the Board enable the Senior Management to deliver remarkable returns to stakeholders, sustainable performance and value-added services. It also helps in building a corporate culture of equality, trust and team spirit. MCB Board is concerned with strategic matters and overseeing the business of the Bank in light of emerging risks and opportunities, on a regular basis and also involved in establishing and reviewing the strategies, yearly targets and financial objectives of the Bank.

# Significant Issues/Matters discussed/approved by the Board of Directors:

During the year, the Board of Directors deliberated/ approved the following Significant Issues/ Matters:

- Annual budget of the Bank;
- Information Technology ('IT') Strategy 2023-25 and IT Strategy Roadmap 2023-25 of the Bank;
- Management Letter(s) issued by the External Auditors of the Bank;
- Financial Results of MCB Bank and consolidated Financial Results with its subsidiaries on a quarterly, half yearly and annual basis together with Directors' Report, Auditors' Report and Chairman's Review Report;
- Declaration of Interim and Final Cash Dividends;
- Bank's Policies including periodic reviews and amendments thereto;
- Periodical review of Terms of Reference ("TORs") of Board's Committees;
- Related Party Transactions as recommended by Board's Audit Committee;
- Credit proposals in respect of facilities extended to related parties of the Bank;
- Donations/Charities under CSR Activities of the Bank;
- Annual Branch Expansion Plan of the Bank.
- Appointment/Engagement of External Auditors of the Bank as well as for Bank's Overseas Operations and also to Perform Agreed upon Procedures as recommended by the Audit Committee;
- Various SBP Inspection/ Assessment Reports pertaining to the period under review;
- Complaints Received under Whistle Blowing Program and Action taken thereon;
- Matters recommended by Board's Committees;

- Performance Evaluation of the Board as a whole, the Chairman, Individual Directors including Independent Directors, the President & CEO and Board's Committees;
- Quarterly and Annual Reports on Fraud/ Forgery & Dacoity Cases;
- Self-Assessment under SBP 'Conduct Assessment Framework' for the year 2022;
- Annual Fraud Risk Assessment for the year 2022;
- Internal Risk Assessment Report as of December 31, 2022 of the Bank;
- Performance review of Consumer Lending Business, Wealth Management Business and Digital Banking Business;
- Status and implications of all material law suits filed by and against the Bank; and
- Ratification of shares transferred in physical form including transmission cases during the year 2023.

# Matters Delegated to the Management:

The strategic direction provided by the Board enables the Senior Management to deliver remarkable returns to shareholders, sustainable performance and valueadded services to the stakeholders. It helps in building a corporate culture of equality, trust and team spirit within the Bank. The Board periodically reviews the financial and operational performance of the Bank and sets the budgetary targets for the Management. The Management is primarily responsible for implementing the strategies as approved by the Board of Directors in conducting the operations of the Bank effectively. Tactical and operational matters are delegated to the Management. Further, under the direction and oversight of the President & CEO of the Bank, the Senior Management carries out and manages the Bank's activities in a manner consistent with the strategies, business goals, risk appetite, incentive compensation and other policies approved by the Board of Directors.

# Governance Practices Exceeding Legal Requirements:

MCB Board as a whole, respects the country laws and ensures meticulous compliance of applicable laws, rules & regulations and being a leading Bank always adheres to provide information and disclosures above the minimum regulatory requirements. The Board never gives the room for any sort of non-compliance and takes it as reputational risk for the Bank. The Management also regularly updates the Board with the latest development in the regulatory environment and maintains stringent control over regulatory compliance through designated resources. Following are some of the practices of the Bank which exceed the minimum legal requirements:

- The Board has formed eight sub-Committees as compared to the minimum regulatory requirement of four.
- The Bank has only one Executive Director (President & CEO) though two executive directors are permitted

- by SBP and four (one third of the Board as executive directors) under the Listed Companies (Code of Corporate Governance) Regulations, 2019.
- Voluntary adoption of best reporting practices as prescribed by ICAP/ICMAP/SAFA with a view to making the Bank's financials more transparent.
- The Bank reports additional information in the Annual Report for stakeholders which is not required by any law.

# Roles and Responsibilities of the Chairman and the President & CEO of the Bank:

The Roles and Responsibilities of the Chairman and the President & CEO of the Bank are described below:

# Roles and Responsibilities of the Chairman:

The Chairman of the Board of Directors ("the Board") shall be elected from amongst the non-executive directors of the Bank and shall not hold the office of Chief Executive Officer ("CEO"). He shall be responsible for leadership of the Board and shall ensure that the Board plays an effective role in fulfilling its responsibilities. The Chairman has responsibilities and powers as vested in him/her by law, Articles of Association of the Bank and/or assigned, from time to time, by the Board. In particular, the Chairman will coordinate the affairs of the Board and chair the meetings of the Bank; however, he shall not participate in day-to-day management affairs of the Bank.

#### The Chairman shall ensure that:

- The composition of the Board is in accordance with legal and regulatory requirements;
- The Board as a whole is functioning effectively in accordance with applicable laws, regulations and rules to inculcate sound business principles and prudent commercial practices;
- The Board receives appropriate, accurate, timely and unbiased information, in particular, about the Bank's affairs and performance to enable the Board to take sound and effective decisions;
- The meetings of the Board and the Shareholders of the Bank are convened in compliance with legal and regulatory requirements; and proceedings of such meetings are accurately and fairly recorded. The agenda of the meetings take full account of applicable laws & regulations and the requirements of Bank's business;
- All Board Members are encouraged to participate and raise issues and concerns in the Board discussions, whilst promoting highest standards of Corporate Governance:
- The Board is concentrating on relevant issues and conflicts (if any) are effectively resolved;
- The Board sets the tone and values of the Bank; promotes a culture of openness and constructive debate and effective decision making;



- The Board is periodically updated on its statutory and fiduciary duties, as required in relevant laws, regulations and rules, enabling the Directors to perform their roles & responsibilities properly and prudently in the best interest of the Bank;
- Good relationship is maintained with Board Members, the Management and the Shareholders; so that obligations to the Shareholders and other stakeholders are understood and met; and
- Shareholders' and other stakeholders' interest is promoted in the decisions taken by the Board.

# Roles and Responsibilities of the President & CEO:

The President & CEO of the Bank, subject to the control and directions of Board, are entrusted with the whole, or substantially the whole, of the power of the Management to direct, manage, administer and control the affairs of the Bank. He shall be responsible to the Board for the implementation of its strategies, policies and decisions. The terms and conditions of appointment of the President & CEO are determined by the Board of Directors. The President is to be deemed a director and also entitled to all the rights and privileges and be subject to all the liabilities of that office. He/she possess leadership qualities i.e. correct anticipation of business trends, opportunities and priorities affecting the institution's prosperity and operations.

#### The President & CEO of the Bank shall:

- Set the appropriate performance standards to achieve financial/business targets set by the Board;
- Ensure that Bank's resources and budgets are aligned with the implementation of its strategic plan;
- Ensure assessment, monitoring and effective management of the significant risks to the Bank;
- Ensure that Bank maintains high standards of corporate citizenship and social responsibility wherever it operates;
- Establish an effective organizational structure having appropriate resources/systems within the Bank, to ensure Management's focus on key functions;
- Timely and effectively execute strategies set by the Board:
- Manage the affairs of the Bank in accordance with strategies and long-term objectives approved by the Board;
- Ensure effective communication with the Board, Shareholders, Employees, regulatory authorities and other stakeholders and serve as an effective representative of the Bank while communicating with all the stakeholders;
- Ensure through effective leadership, team building and motivation that the maximum possible performance is achieved by the Bank and ensure that the affairs of the Bank are being managed in accordance with highest ethical standards, sound business principles and prudent commercial practices;
- Exercise the overall control, discretion, administration and supervision for the sound and efficient

- management and conduct of the business of the Bank;
- Monitor short term goals and ensure that the operating groups/divisions develop their own plans for the future, which need to be quantified as far as possible with benchmarks established;
- Conduct a periodic performance review of the Senior Management team so that major initiatives such as expansion strategies, acquisitions and capital investments should be finalized and adopted through major marketing and development exercises;
- Provide the Board with the relevant information it needs to carry out its fiduciary responsibilities and to supervise the Senior Management;
- Liaise between the Board and the staff, and communicate on a regular basis with both to promote understanding, cohesiveness and coordination for development of policies and their implementation;
- Ensure the compliance of applicable laws, rules and regulations;
- Ensure establishment of an effective information mechanism whereby internal and/or external significant/material items affecting Bank's affairs are identified and shared with relevant stakeholders on timely basis; and
- Maintain follow up on regulators' observations and other lawful instructions and issues raised by external and/or internal auditors and to ensure their strict adherence/compliance in Bank's operations.

# External Oversight of Functions and Measures Taken to Enhance the Credibility of Internal Controls and Systems

To ensure effectiveness, applicability and appropriateness of the implemented controls and systems, the management of the Bank engages external subject matter experts / consultants to conduct performance and quality assessments at regular intervals; or earlier, if warranted by significant changes occurring within the Bank control environment.

Following is the summary of key measures undertaken to enhance the credibility of internal controls and systems through external oversight:

The Bank has an Internal Audit and RAR Group (IA) independent from the Management and responsible for providing reasonable assurance to key stakeholders regarding compliance with control framework of the Bank. As part of IA's overall quality assurance and improvement program, regular strategic assessments are executed, through an external assessor, to review conformance to regulatory framework and perform maturity assessment of IA's operating practices against external performance benchmarks. The captioned external assessment exercise for 2023 is ongoing

- while the latest concluded exercise pertains to 2020.
- The information and network security systems are periodically reviewed by the information systems auditors. Independent external assessments are being regularly conducted as part of SWIFT's community standard assessment program for attestations against its customer security controls framework (CSCF); with the most recent of such assessments completed in 2023.
- External Vulnerability Assessment & Penetration Testing
- PCI DSS (Payment Card Industry Data Security Standard) compliance assessment
- External auditors of the Bank have carried out special review of the Bank's Internal Control Programme relating to Internal Control over Financial Reporting

# Code of Conduct & Ethical Standards for Directors:

The Bank has also developed "Code of Conduct & Ethical Standards for Directors" as per the requirements of Code of Corporate Governance which is signed annually by every Director of the Bank.

### **Directors' Profile:**

Directors' profiles have been incorporated in the "Board of Directors" section.

# Accessibility of Annual Report-2023:

Annual Report-2023 and other information of the Bank are accessible on Bank's Website: www.mcb.com.pk

# **Security Clearance of Foreign Directors:**

Foreign Directors elected on the Board of Bank requires security clearance from Ministry of Interior through SECP. All legal formalities and requirements have been met and fulfilled in this regard.

# Board's Policy on Governance of Risk and Internal Controls

The Board oversees matters relating to risks, compliance and internal control matters through its committees. The Board of Directors regularly assess all risk governance structures and lines of defense to ensure that key roles, responsibilities and accountabilities for implementing an effective governance, risk management, internal control and compliance function, in each of its jurisdictions, are appropriately defined and responded to; in line with Bank's approved policy frameworks and applicable regulatory requirements.

For details please refer to "Risk Management Framework" and "Statement on Internal Controls" of the Annual Report.

### Board's Policy on Diversity:

The Board of Directors firmly believes that the diverse mix of gender, knowledge, expertise, skill sets and experience of the members / employees enhances the effectiveness of the Bank.

MCB is committed in fostering, cultivating and preserving a culture of diversity and inclusion. Human capital is the most valuable asset the Bank has. The collective sum of the individual's life experiences, knowledge, inventiveness, innovation, self-expression, unique capabilities and talent that employees invest in their work, represents a significant part of Bank's culture, as well as reputation and

The Bank embraces and encourages employees with a mix of age, physical disability, family ethnicity, language, political affiliation, religion, sexual orientation, socioeconomic status and other characteristics that make its employees unique.

# Board's Policy on Communication with Stakeholders:

Conscious to the need of creating a culture of clear and open communication with stakeholders and to follow a disciplined and professional approach for managing the information flow, the Board of Directors have approved a policy framework that articulates necessary tools. processes and guiding principles of communication to be adopted by the Bank in engaging various stakeholder groups.

The key goals of the policy framework are:

- Pursuing strong corporate reputation through high transparency and consistency in communication with stakeholders; and
- Timely dissemination of information through formal communication channels; with clarity, coherence and credibility.

# Board's Policy on Employee Health, Safety & Protection:

MCB is committed to the health, safety and welfare at work of its employees to minimize the risk of work related injuries and ill-health, comply with applicable health & safety legal requirements, continually improve its health & safety management system, and to establish a framework for setting occupational health & safety objectives. This commitment has laid the basis for MCB's "Health, Safety & Environment" policy; duly approved by the Board of Directors. This policy establishes minimum safety standards that all businesses, offices and branches of the Bank must adhere to while encouraging all employees to promote safety of their fellow employees, customers and non-customers.

# Board's Policy on Providing reasonable Opportunity to the Shareholders for Participation in AGM:

MCB encourages all shareholders, particularly the minority members, for a healthy participation in its general meetings. The efforts of the Bank, in this regard, are not



limited to the timely circulation of notices of meetings to all members, at their registered addresses, and their publication at the stock exchange as well as in leading newspapers of English and Urdu languages having nationwide circulation. The Bank has also provided a video link facility to the shareholders for participation in AGM. Furthermore, the Bank endeavors to arrange a venue for its general meetings, which is easily accessible to the shareholders, while concurrently taking all essential steps to ensure provision of an equal opportunity to the shareholder to speak and raise any query or comments on the financial performance and business operations of the Bank during the meeting.

For further details, please also refer to "Steps to Encourage Minority Shareholders Participation in AGM" section of the Annual Report.

# Related Parties and approved Policy for Related Party Transactions

The Board of Directors has approved a Policy for Related Party Transactions. The Bank's policy is to conduct all the related party transactions on an arm's length basis in the normal course of business. If a transaction is not conducted on an arm's length basis, then specific approvals or ratifications are required by the Board on recommendation of the Audit Committee of the Bank in order to avoid any potential conflict of interest.

The policy specifies that all transactions entered into with related parties shall require Board's approval on the recommendation of the Board Audit Committee of the Bank, which is chaired by an Independent Director of the Bank.

Every director (including spouse, children, step children and parents) of the Bank who is in any way, whether directly or indirectly, concerned or interested in any contract or arrangement entered into, or to be entered into, by or on behalf of the Bank shall disclose the nature of his concern or interest at a meeting of the board. No director of the Bank shall, as a director, take any part in the discussion of, or vote on, any contract or arrangement entered into, or to be entered into, by or on behalf of the Bank, if he/she is in any way, whether directly or indirectly, concerned or interested in that contract or arrangement, nor shall his/her presence count for the purpose of forming a quorum at the time of any such discussion or vote.

During the year, the Bank has entered into transactions and contracts with the related parties i.e. subsidiary and associate companies, post-employment benefit plans for the Bank's employees, Key Management Personnel (KMPs), Close Family Members (CFMs) of KMPs and other related entities. Those transactions include lending activities, acceptance and placements, off balance sheet transactions and provision of other banking and financial services that are carried out in the ordinary course of business on an arm's length basis at commercial rates, except for the transactions that KMPs have availed under HR policy of the Bank. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial valuations

/ terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment.

The Bank has made detailed disclosures about related party transactions in its financial statements annexed with this annual report.

During the year, no contract or arrangement was entered into with related parties other than in the ordinary course of business on an arm's length basis.

# **Managing Conflict of Interest:**

#### Overview:

A conflict of interest situation arises when a director, directly or indirectly, has an interest, pecuniary or otherwise, in performing his functions or duties and such interest could lead to impair his ability to consider and decide any matter impartially, without creating biasness in his or her own decision.

The Board Members owe certain fiduciary duties, including the duties of loyalty, due diligence, and confidentiality to the Bank which require that a director must act in good faith in order to promote the objectives of the Bank. In this regard, the Bank has developed "Code of Conduct & Ethical Standards for Directors" which requires that every director of the Bank has to disclose potential or actual conflicts of interest with respect to his/her duties as soon as they arise or he/she becomes aware of them. All the Board Members take reasonable steps to avoid being in an actual, apparent or potential conflict of interest. The Board recognizes the responsibility to adhere to the defined policies of the Bank and avoid perceived conflicts of interest that may arise during the course of business.

# Disclosure of interest in significant contracts and arrangement by Directors:

None of the Directors have any interest in significant contracts and arrangements the Bank has entered into. However, every director of the Bank who is in any way, whether directly or indirectly, concerned or interested in any contract or arrangement entered into, or to be entered into, by or on behalf of the Bank discloses the nature of his/her concern or interest at a meeting of the Board in accordance with the regulatory requirements. Interested Director does not participate or vote in the proceedings of such Board meeting.

### Disclosure of Interest by Officers:

No other Officer of the Bank who is in any way, directly or indirectly, concerned or interested in any proposed contract or arrangement with the Bank shall, unless he discloses the nature and extent of his/her interest in the transaction and obtains the prior approval of the Board of Directors, enter into any such contract or arrangement.

# Exposure in Companies where Directors are Interested:

The Bank does not enter into leasing, renting and sale/ purchase of any kind with their directors, officers, employees or such persons who either individually or in concert with family members beneficially own 5% or more of the equity of the Bank.

The Bank does not take unsecured exposure on, or take exposure against the guarantee of any of its directors, any of the family members of any of directors and any firm or private company in which our directors are interested as director, proprietor and partner or public company in which such persons are substantially interested.

Without the approval of the majority of the directors excluding the director concerned, the Bank does not take any exposure on the companies in which directors (including their spouses, parents, and children) hold key management positions, or are interested as partner, director or guarantor, or shareholders holding 5% or more of the share capital of that concern. The financing facilities shall be extended at market terms and conditions and be dealt with on arm's length basis.

#### Conflicts of Interest Register:

The Bank maintains a register of all contracts, arrangements or appointments in which directors are interested.

### Insider Trading:

Directors being the insiders are prohibited by the law to indulge in insider trading. They shall not deal directly or indirectly in the securities of the Bank whether on their own account or their relative's account, if they are in possession of any unpublished price sensitive/inside information, which if published or known, is likely to materially affect the price of Bank's securities. Directors, who are usually considered to have such information, shall not communicate directly or indirectly the said information to others who might exploit such information while trading in the securities of the Bank.

As per the regulatory requirements relating to Insiders' trading, the Bank is maintaining a register of Insiders who have access to unpublished price sensitive/inside information and the said Register is regularly updated by the authorized personnel of the Senior Management of the Bank.

Whenever, the Bank or a person acting on its behalf, discloses any inside information to any third party in the normal exercise of employment, profession or duty; a complete and effective public disclosure of that information is made simultaneously unless such person owes a duty of confidentiality. Further, Bank has approved policy on Prohibition of Insider Trading which is effectively implemented throughout the Bank.

### Investors' relationship and grievances

The Bank ensures safeguarding the interests of its stakeholders by effective communication at regular intervals through multiple mediums. However, the Bank acknowledges that there may be instances where the stakeholders may have unaddressed concerns which if unresolved may become a grievance. To timely address any untoward incident, the Bank has a well-functioning grievance mechanism to provide a transparent and

credible process resulting in outcomes that are seen as impartial and effective.

The Bank ensures quality services with uncompromising focus on investors' concerns and transparency in execution thereby extending respect to the trust placed. In this regard, the Bank has provided an online form and contact details of a designated person(s), at a prominent place on the homepage of its website, for assisting and handling investors' complaints and grievances.

# Redressal of investors' complaints

The Bank is rigorously following the complaints of investors received from any regulatory forum and designates exclusive resources to resolve the matter both effectively and efficiently. Further, a centralized function, namely, the Shares department in the Corporate Affairs Division strives hard to manage any such investor grievances in consultation with the share registrar. Investors can lodge complaints by contacting the shares registrar or sends emails to the shares department of the Bank. A designated e-mail address, (investor.relations@mcb.com.pk) has been maintained to timely address the complaints and is readily available on our website and annual reports.

Furthermore, in compliance with the regulatory requirements, the Bank has duly disclosed the link (https://sdms.secp.gov.pk/) to SECP's Service Desk Managements System on its website; hence offering an additional outlet to the stakeholders for lodging their unresolved grievances and reinforcing its commitment to secure stakeholder interests.

The Bank ensures resolution of any grievances within statutory timelines.

# Human resource management policies and succession planning

Human Resource Policies have been approved by the Board of Directors of the Bank on the recommendation of Human Resource & Remuneration Committee (HR&RC) of the Board in order to provide clear and definitive directions on human resource (HR) related matters.

MCB being an equal opportunity employer is committed to creating a congenial and efficient work environment in which the employees are assured a non-discriminatory, transparent, harassment free and respectful atmosphere regardless of their cast, creed, religion and gender. The Bank's talent-acquisition policies provide unbiased criteria for hiring people through lateral and batch hiring from any background as long as they qualify for the professional criteria required by the Bank. The culture at MCB Bank also depicts a healthy, team based and cooperative environment. We value the unique talents and perspectives of our employees and strive to create a respectful workplace.

The Bank is committed towards employee development practices which enable all its employees to reach their optimum potential, thereby creating a high-performance organization. This belief is supported by the Bank's comprehensive approach towards performance



management, career development and management training. The Bank affirms its belief in motivating its work force through positive reinforcement and opportunities in each of these key areas regarding employee development.

The Bank has a transparent KPI based performance assessment and reward mechanism that allows front office employees to track their performance with their goal achievement throughout the year.

MCB Bank is having approved policy as defined in the realm of "The Protection against Harassment of Women at the Workplace Act 2010 and its amendments i.e. "The Protection against Harassment of women at the Workplace (Amendment) Act, 2022" assigns the responsibility to eliminate the menace of sexual harassment from the organizations to their management. Thus, the emphasis is on holding individuals accountable for their illicit behavior through professional mechanisms..

The Management of the bank, under this Act, is obligated to follow the Act in letter & spirit for the implementation of provisions and ensure any complaint of harassment is addressed based on fair, impartial, and just inquiry, totally free of any sort of victimization and retaliation towards the complainant (Harassment complaints are being addressed/processed through Inquiry Committee which is constituted under guidelines of applicable laws, rules and regulations.

Succession planning provides guidelines to develop train and retain the pool of employees as the successor to the key / critical positions to ensure the continuity of leadership within the Bank that helps the management to align its business goals with its human capital needs.

# Salient feature of Staff Compensation/Remuneration Policy

The Remuneration Policy of the Bank is designed to promote a culture of sound compensation aligned with risk and responsibilities in a transparent manner for acquisition of talent, retention of employees and achievement of stakeholder expectations. MCB's remuneration policy applies to all state. The policy covers identification of Material Risk Taker (MRT) and Material Risk Controllers (MRC), performance assessment through balanced scorecards, compensation structure and deferral mechanism.

The responsibility for approving the remuneration policy rests with the Board of Directors. The Board has constituted Human Resource & Remuneration Committee (HR&RC) for recommending to the Board, the structure of the remuneration policy; including the remuneration setting mechanisms, composition of remuneration, and other related matters. HR&RC may take the support of Bank's functions (e.g. Finance, Risk, Audit, Compliance, and HR). At management level, HRMG leads the overall remuneration policy of MCB.

All compensation provided to MCB staff can be divided into fixed remuneration or variable remuneration. Fixed remuneration is that part of the compensation which remains unaffected by the performance of the Bank or the individual employee. Fixed component of remuneration

consists of basic salary and allowances that are part of the total compensation package of the employee. Variable remuneration is that part of the total compensation package of an employee which is linked with some predetermined measures of performance. Variable compensation is linked with the individual's performance and comprises of performance bonus, commissions, incentives and allowances.

The Bank has identified functions and designations as MRTs/MRCs. These include, but not limited to, the President/CEO, direct reportees to the President/CEO (members of management committee), Country heads of overseas branches, direct reportees to the members of senior management managing critical functions as determined by HR&RC and all other material Business units

Balanced scorecards are defined for all MRTs & MRCs for carrying out an objective and transparent performance assessment. The variable compensation for the MRTs and MRCs is linked to the performance result derived from the scorecard. The performance assessment for MRTs and MRCs is performed via the structured balanced scorecard mechanism that is in place to ensure that objective risk and return measures are duly taken into account for determining the bonuses and awards for MRTs and MRCs. The bonuses and awards for MRTs are determined based on the performance of the individual, their respective department and the overall Bank.

MRCs in the Bank have suitable autonomy and authority to perform their tasks independently, without influence from the functions they are assigned to oversee and review. KPls in the scorecards of MRCs are independent of the KPls of the business functions that they oversee. This ensures that achievement of financial targets of the business functions are not considered for the performance assessment of the MRCs.

For MCB employees' classified as MRTs and MRCs, at least 25% of their variable remuneration shall be deferred. Minimum deferral period is three years with no vesting prior to year 1.

# Policy for Sustainability and Corporate Social Responsibility (CSR)

Policy Sustainability and Corporate Social Responsibility (CSR) is detailed in "Sustainability and Corporate Social Responsibility" section of this report.

# Responsibilities of Management and the Board of Directors toward the preparation and presentation of the financial statements

The Management is aware of its responsibility for the preparation and fair presentation of the financial statements in accordance with accounting and reporting standards as applicable in Pakistan, the requirements of Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and for such internal control as the management determines necessary to enable the preparation of financial statements that are free from

material misstatement, whether due to fraud or error. The Board of directors is responsible for overseeing the Bank's financial reporting process.

# Policy for Safety of Records of the Bank:

Record management is a methodological approach to control the maintenance and disposition of organization's record. Record management ensures that valuable record evidencing an organization's activities that have legal, financial, administrative or historical value are protected and accessible while expired record is systematically destroyed. Thus, MCB Bank has put in place comprehensive processes, controls and guidelines on handling, protection, retention, retrieval, and disposition of recorded business information generated daily which are of ongoing importance to MCB's overall service capability and regulatory compliance. In its endeavor to comply with these guidelines / processes, the Bank has already achieved major milestones.

# Policies for managing procurement, waste and emissions:

A procurement strategy is a sustainable source of added value for the company. In addition to setting the company's priorities, it also aims to develop and maintain positive relationships with suppliers while making responsible and sustainable purchases. At MCB, the procurement activities, vest centrally within the functional domain of General Services Group and are governed by a comprehensive framework that aims to ensure transparency, compliance, cost efficiency, risk management, and optimal value in all purchases by the Bank.

MCB's 'Green Banking Policy' envisions developing and promoting a strategic focus with respect to utilization of natural resources, assessments of financing and investment portfolio keeping in view the management and mitigation of environmental exposure, development of financial instruments, products and services and to enhance environmental friendliness by efficient consumption of natural resources in banking operations. Key objectives of the policy include:

- To reduce the vulnerability of the Bank to an acceptable level from risks arising from the deteriorating environment, fulfill the responsibilities for the protection of the environment and provide financing to transform the economy into a resource efficient and climate resilient one.
- To inculcate the environmental consciousness as part of organizational culture, re-orientation of banking products / services and operations to minimize environmental impact.
- To encourage the employees, clients and stakeholders to practice and promote the use of environment friendly Green products and resource efficient operations / technologies.

To institutionalize 'Green Banking' across MCB Bank by following Green Banking Guidelines issued by the central bank of Pakistan (SBP) and other jurisdictions where Bank has its operations.

During the year 2023, MCB's 'Green Banking' framework continued to evolve, as a forward-thinking concept, in line with SBP's aim to decarbonize the country's economy. Kev initiatives and details have been disclosed within the 'Green Banking' and 'Risk Management Framework' sections of the Annual Report.

# Social and Environmental Responsibility

MCB Bank Limited undertakes its responsibility to be recognized as an organization that is aware of both its social and environmental obligation. The Bank continuously strives to inculcate the same by creating awareness amongst stakeholders, streamlining its operational processes and reinforcing the same through various policies. The key areas that the Bank focuses upon are to provide a safe and healthy workplace, protect the environment and conserve energy through use of appropriate technology and management practices.

Some of the salient features of the Bank policy are as follows:

- Compliance with local, national and international laws and regulations as well as the spirit thereof and conduct of business operations with honesty and integrity
- Promote and engage in social welfare activities that help strengthen communities and contribute to the enrichment of society
- Provide innovative, safe and outstanding highquality banking products and services exceeding the expectations of customers
- Significant investment to develop technological based 'Alternative Delivery Channels' for maximum 'Financial inclusion'
- Sustainable development through building and maintaining sound relationships with our stakeholders through open and fair communication
- Communication and dialogue with employees, to build and share the value of "Mutual Trust and Mutual Responsibility" and work together for the success of all of our stakeholders
- Respect for people by honoring the culture, customs, history and laws of Pakistan. Constantly search for safer, cleaner and superior practices that satisfy the evolving needs of the society
- Minimize the environmental impact of business operations, by working to reduce the wastage of all resources
- Develop, establish and promote practices enabling the environment and economy to coexist harmoniously and build close and cooperative relationships with individuals and organizations involved in environmental preservation



# Review of the Business Continuity Plan (BCP) by the Board

Business Continuity Management (BCM) is a process that identifies and recognizes risks, threats and vulnerabilities that could impact Bank's operations internally or externally. BCM provides framework and creates ability for an organization to mitigate risk, withstand changes in the environment and still perform its critical processes and functions.

A robust Business Continuity Plan (BCP) outlines a range of disaster scenarios and the steps to be taken in order to minimize the potential harm to business during adverse situations. BCP's/system recovery procedures are written ahead of time therefore Bank endeavors to have sustainable, effective enterprise wide BCM program to provide seamless services and product reach to its customers/ stakeholders.

The Board of Directors periodically reviews and gauges Banks preparedness to deal with any untoward situation. Furthermore, the senior management of the Bank ensures to maintain an effective Business Continuity Policy & Framework to ascertain that clear and concise plans are maintained for all critical areas; which encompasses strong remedial actions to reduce the risk of downtime in any contingency scenario. In 2020, the world was taken aback by the COVID-19 pandemic that impacted every segment of life. Since then, although the spread of COVID-19 has been following a declining trend, but it doesn't insuinate that the preventive measures against this infectious disease must not be followed. Remaining cognizant and further augmenting its institutional readiness, while preempting any future outbreaks, the Bank has formulated well defined and dedicated BCM plans.

Further to nurture and enhance the confidence on Bank's system and processes; Business Continuity Plans are tested and updated on regular intervals. Since BCM is well knitted into the Banks structure and branch network, thus it gives confidence to its millions of customers, stakeholders and regulator that the Bank can live up-to the commitment and expectations by ensuring continued functionality of its critical businesses and functions in any circumstances.

# Stakeholders' engagement

Stakeholders' engagement and the steps taken to solicit and understand the views of the shareholders is detailed in the "Stakeholders' Relationship and Engagement" section of this report.

# Statement by the Management of unreserved compliance of International Financial Reporting Standards (IFRS)

The management of the Bank strongly believes in adherence to unreserved compliance with all the applicable International Financial Reporting Standards (IFRSs) issued by International Accounting Standards Board (IASB) for true and fair presentation of financial statements.

Financial statements for the year have been prepared in accordance with the accounting and reporting standards issued by IASB as are applicable in Pakistan. IFRS adoption status is detailed in note 3 of the unconsolidated financial statements.

# **Whistle Blowing Program**

#### Overview

MCB Bank is committed to continually operate at the highest standards of conduct in our business. We are the trustees of public funds and it is our core value to serve our community with integrity. We endeavor to earn and uphold the trust of all our customers and stakeholders by serving and dealing with them lawfully, ethically and professionally.

### **Purpose**

This program provides a channel to Bank's staff and outside parties such as shareholders, vendors, customers etc. for raising concerns/complaints about any irregularities, AML/CFT/CPF related issues, impropriety, financial malpractices, frauds & forgeries, personnel harassment and improper conduct or wrongdoing without any fear of reprisal or adverse consequences. The objective of the program is to address/resolve these concerns/complaints to prevent and/or detect improper activities for safeguarding the interest and reputation of the Bank and its stakeholders.

# Scope

The program covers deliberate, voluntary disclosure of individual or organizational impropriety by a person who has or had privileged access to data, information or event about an actual, suspected or anticipated wrongdoing within or by an organization that is within its ability to control.

#### **Protection of Whistle Blowers**

MCB Bank is committed for protection of genuine complainants against action(s) taken in reprisal for the making of protected disclosures. Confidentiality of the complainant's identity, the nature of the report and the identity of the suspected person is strictly maintained.

The Bank does not tolerate harassment or victimization and takes action, which could involve disciplinary proceedings, to protect complainants when they raise a concern in good faith.

#### Incentives for Whistle Blowing

Complainant may be awarded monetary benefit/career advancement depending upon the nature and gravity of the concerns/complaints.

### Whistle Blowing Mechanism

Employees or outside parties with concerns or complaints may report such concerns or complaints to Whistle Blowing Unit through any of the following means:

- Landline
- E-mail
- Fax
- Website
- Regular Mail

Concerns and complaints are investigated and findings are shared with the senior management for their necessary action. Information related to investigations is also shared with the Audit Committee and Board of Directors.

#### Number of instances reported to Audit Committee

The Number of whistle blowing incidents (wrongdoings) along with update on investigations/resolution reported to the Audit Committee and Board of Directors during the year 2023 was 51.

# Significant changes from prior years

- Shaikh Muhammad Jawed has been appointed as a Non-Executive Director by the Board of Directors on February 08, 2023.
- Appointment of Company Secretary of the Bank, on permanent basis.
- Chief Information Officer of the Bank has separated his services from the bank and the Board of Directors approved his replacement accordingly.
- The Board of Directors of MCB Bank Limited (the Bank), in its meeting held on February 08, 2023 had approved an equity investment of Rs. 649.925 million to acquire further 30.09% shareholding of MCB Investment Management Limited (MCBIML; formerly MCB-Arif Habib Savings and Investments Limited), an existing subsidiary of the Bank. On the recommendation of the Board, the Shareholders of the Bank also approved this equity investment in MCBIML in their Annual General Meeting held on March 27, 2023. Acquisition transaction was completed on April 18, 2023, subsequent to the approvals granted by the regulatory bodies.

 During the year, the Bank incorporated MCB Exchange Company (Private) Limited, a wholly owned subsidiary, with an authorized share capital of Rs 1.0 billion. The Bank will inject the share capital subsequent to the year end. The commercial operation of the said subsidiary will commence after issuance of license for commencement of operations by the State Bank of Pakistan.

# Shares held by Directors, Chief Executive Officer, their Spouses and Minor Children

Shares held by Directors, Chief Executive Officer, their Spouses and Minor Children have been disclosed in "Categories of Shareholders" section of the Annual Report.

# Presence of Chairman of Audit Committee at the AGM

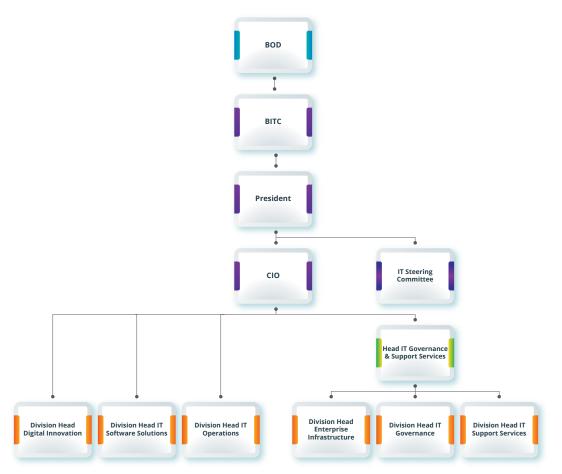
The Chairman of the Board's Audit Committee was present at the AGM through video-link to answer questions on the Audit Committee's activities and matters within the scope of the Audit Committee's responsibilities.

# Chairman's Significant commitments

Mian Mohammad Mansha has served as Chairman of MCB Bank, after its privatization, from 1991 to mid-1995 and then from 1997 till date. Presently, at MCB Bank Limited, he is also a member of the Board's Business Strategy & Development Committee, Human Resource & Remuneration Committee and Committee on Physical Planning & Contingency Arrangements. He does not have any significant commitments other than the those mentioned in his profile under the section "Directors Profile" of the Annual Report.



# IT Governance & Cyber Security



IT Governance is an integral part of Enterprise Governance, which consists of the leadership, organizational structures and processes that ensure that the Bank's IT sustains and extends the Bank's strategies and objectives. IT Governance systematically engages the Board members, executive management and underlying staff. It establishes a discipline used by the organization to measure transparent accountability of decisions, and ensures the traceability of decisions to assigned responsibilities. Well-structured IT Governance would assist in creating efficiencies, enhance conformity to internationally accepted best practices, improve overall IT performance and also enable better control and security.

Information Technology Group is headed by Chief Information Officer, who reports functionally and administratively to the President / Chief Executive Officer of the bank. The CIO Office provides leadership for the development and delivery of satisfactory technology services.

The position is directly responsible for:

- Managing the operations of Information and Technology Services for efficient and smooth delivery;
- b) Recommending IT Strategy that is aligned with Bank's overall Strategy;
- Encouraging technical innovation and the development of a robust and dependable technology infrastructure;

- d) Strengthening the IT Governance;
- e) Providing guidance, oversight, and strategic thinking on information technology;
- f) Setting the overall direction for IT Group to introduce and implement innovative technology solutions;
- g) Ensuring the availability of Bank's services as up & running and active DR invocation mechanism at the time of disaster.

Information Technology Group (ITG) has been taken care by teams of committed professionals, providing innovative and efficient solutions to achieve and nurture strategic objectives and goals of Business as well as other support groups under the guidance of Board IT Committee (BITC) and management IT Steering Committee (ITSC).

# Group is further strengthened by the following functions:

- a. Project Management
- b. IT Service Support Management
- c. IT Operations
- d. IT Software Solutions
- e. Data and Advance Analytics
- f. Core Banking
- g. Digital Innovation
- h. Business Technology
- i. IT Governance

- Disaster Recovery Planning
- IT Compliance & Internal Controls
- IT Quality Assurance

#### Internal Governance

The Bank's Management IT Steering Committee (ITSC) & Board IT Committee (BITC) are the governing bodies that review, monitor, prioritize and approve major IT projects. Key Objectives of these committees are:

- To provide a forum for discussions, review and advice on Technology needs, Investments, Issues & Progress;
- Prioritize, approve and monitor investments (projects & resource allocation), financial objectives and performance in order to review whether IT and Business strategies aligned with each other;
- Assessment of IT capability and adequacy of the IT infrastructure & Guidance on strategic goals and direction to see if enterprise achieving the optimum use of the IT resources:
- To review adoption of best practices, standardization and interoperability internally and externally;
- provide resolution of cross-function intercompany critical issues;
- Consideration of risk exposures and monitoring of risk management;
- To review the communication path between the board/executive and middle management:
- To review steps taken by CISO/IT to ensure data security and infrastructure protection;
- To align IT strategy with business strategy, ensuring that strategy stays on track to achieve the strategies and goals, and implementing good ways to measure performance.
- To evaluate the resilient contingency and disaster recovery plan in terms of dealing with a possible IT failure or cyber breach and details about organization's cyber insurance

#### The Board's Responsibility Statement on the Evaluation and Enforcement of Legal and Regulatory Implications of Cyber Risks

At the Board level, Risk Management & Portfolio Review (RM&PR) Committee oversees the effective management of Cyber Risks whereas the Board IT committee (BITC) is entrusted to oversee a reliable and secure information security infrastructure with the capacity to address future challenges and threats.

The disruption of the banking architecture amidst an unprecedented pace of digital transformation, increased integration of operating technology platforms and modernization of payment systems & online financial services have exacerbated risks of cyber-attacks and cyber-crimes; the evolving threat landscape, hence, requires strong governance and policy frameworks to protect against potential risks for unauthorized access, use, disclosure, disruption, modification, or destruction of Bank's information assets and/or information systems.

The Board of Directors and senior management of the Bank have remained cognizant of the emerging risks. MCB is tuned to the identi-fication of risks - regulatory, operational, or cyber risks – and ensures that its operations are conducted within a developed control framework, underpinned by policy statements, frameworks and standards; to mitigate any adverse legal and/or regulatory implications from the evolving risk landscape

#### Industry-specific Requirements for Cyber Security

To provide an enabling regulatory environment for managing risks associated with the use of technology, the banking regulatory body has time and again issued advisories, circulars, and regulations, including the "Enterprise Technology Governance & Risk Management Framework" that focuses on improving Bank's cyber security posture and these are being rigorously complied

#### Cybersecurity Programs, Policies, Procedures and Strategies in Place

The Bank's "Technology Governance Framework", "Information / Cyber Security Management Framework", "Information Security Policy" and "Technology Risk Management Framework" has laid the foundation for a robust governance model encompassing following key aspects:

#### Governance Structure (Board Oversight & **Engagement with Management)**

Key roles and responsibilities, for various lines of defense, in managing and governing cyber security (CS) risks across the Bank have been formalized, with an emphasis on defining business ownership and individual accountability. The structural framework paves the way for greater understanding and collaboration between the Board of Directors and the senior management, by formalizing an approach to rigorous oversight and robust reporting mechanisms.

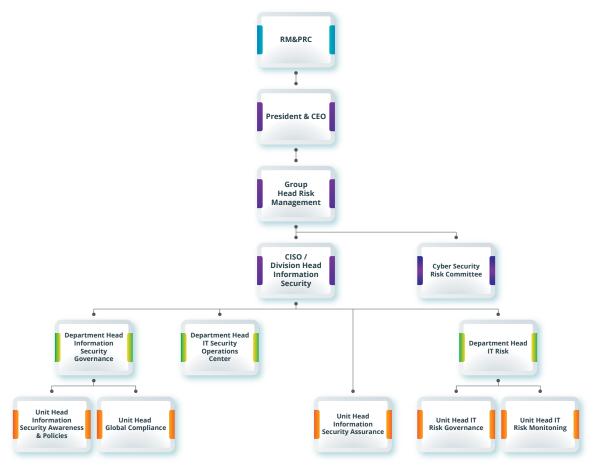
At the Board level, Risk Management & Portfolio Review (RM&PR) Committee oversees the effective management of Cyber Security Risk. The Bank has also created a "Cyber Security Risk Committee (CSRC)" at the management level, chaired by Group Head RMG, as a way of ensuring that the Bank's senior management team are well informed on the Cyber Security Risks, and to increase business understanding and awareness so that business priorities drive Bank's security and cyber resilience agenda.

At the management level, the Group Head RMG has the overall first line of defense responsibility while the Chief Information Security Officer (CISO) has been entrusted with the task to lead development and execution of the operational plan.



CISO heads the Information Security Division which is responsible for providing proactive security expertise, governing and maintaining a resilient & secure infrastructure and fostering a culture of security awareness and compliance throughout the Bank

Information Security Division consists of a team of committed professionals equipped with subject matter expertise and hands-on experience to govern, detect, monitor and mitigate security risks. The team works in synergy with other groups and under the guidance of RM&PRC and management's "Cyber Security Committee (CSC)" to achieve Bank's information security and technology objectives.



## Risk Identification and Assessment (Early Warning System)

The Bank's CISO is responsible to perform security operations and conduct risk assessments to identify key cyber security threats, risks, breaches, security anomalies, and to ascertain the severity of the risk posture. Risk-based vulnerability exercises are also conducted across the Bank covering critical information systems and supporting infrastructure assets. During these reviews, the status of each risk is assessed to identify and evaluate any changes to their materiality, impact and likelihood; which in turn forms the basis for prioritizing key information security risks.

One of the prime roles of the Information Security Division is to protect Bank's technology assets (systems, applications, networks, mobile applications, web interfaces, ATMs, POS Machines, etc.) and banking services from all types of threats including cybersecurity threats, whether internal

or external, deliberate or accidental. The Security Operation Center (SOC) function of the Information Security Division operates 24x7 and 365 days a year to actively gather threat intelligence, detect anomalies posing security risks to the Bank's technology infrastructure and proactively report these for corrective and preventive actions. Whereas the Information Security Assurance and IT Risk functions ensure security assessment and risk assessment to identify threats and vulnerabilities, in time, before those get exploited.

#### Risk Monitoring & Communication (Comprehensive Security Assessment of Technology Environment)

Formal monitoring and reporting mechanisms, on the Cyber Security Risk Appetite profile, ensure that performance which falls outside the approved Risk Appetite is highlighted and reviewed at the governance committee level of RM&PRC and adequate remediation actions are in place, where necessary.

Information and reports covering cybersecurity risks and incidents are timely communicated to the executive management, management committee (CSRC) and the Board committee (RM&PRC).

Security assessment of technology infrastructure and services is of paramount significance to the Bank's operating model. Not only has the Bank institutionalized security assessment capabilities in its Information Security Division, but their veracity and effectiveness are further validated through comprehensive independent security assessments being undertaken for the whole technology environment on an annual basis.

#### **Risk Mitigation Action Planning**

Risk mitigation and control strategies, in line with international standards and best practices, are designed and implemented to counter and mitigate key information security risks; based on the value of information assets and corresponding risk tolerance levels.

#### **Testing Programs**

Comprehensive testing programs are established within MCB's overall information security action plan to validate the effectiveness of the information security environment. The programs involve the engagement of relevant external and internal stakeholders. The results of the testing programs are continually evaluated to support improvement in Banks' information/Cyber Security posture.

The following methodologies are being employed by the Bank, regularly, to test its cyber resilience:

- Vulnerability Assessments
- Scenario Based Testing
- Penetration Testing

#### **Incident Management & Reporting**

Information Security Division not only ensures proactive threat management, but it is also prepared for any unforeseen incident which disrupts business continuity with a possible security failure or cyber breach. The Bank has its Computer Emergency Response Team (CERT) which is headed by the CISO. The incident handling is done as per the approved incident management process in place and to remain compliant and up-to-date with the latest strategies', annual drills on incident management and periodic disaster recovery drills are also performed.

#### Board-level committees for IT Governance and Cyber Security

At the Board level, the Risk Management & Portfolio Review (RM&PR) Committee oversees the effective management of Cyber Security Risks whereas the Board IT Committee (BITC) is entrusted to oversee reliable and secure information security controls at the infrastructure level with the capacity to address future challenges and threats. The information / cyber security governance is ensured by the enforcement of the Board-approved Cyber / Information Security Framework, Information Security Policy and Technology Risk Management which framework empowers its subsequent Board and Management Committees to oversight the information / cyber security governance matters related to security risks.

The meetings of RM & PRC and BITC are held on a quarterly basis; where the Chief Risk Officer and Chief Information Officer apprise the RM & PRC and Chief Information Officer (CIO) to BITC.

#### Policy related to independent comprehensive security assessment of technology environment

Independent comprehensive security assessment of technology environment is performed on annual basis and last review was carried out in 2023.

#### Disaster Recovery Plan (DRP) and cyber insurance

The Bank has a robust Disaster Recovery Plan (DRP), formulated in accordance with the 'Enterprise Technology Governance and Risk Management framework' issued by the State Bank of Pakistan, and serves to address the key risks and threats to which the Bank's highly significant applications are exposed. The primary aim is to facilitate a structured and timely recovery of banking services in the event of a contingency and to equip the staff with the readiness to respond effectively in an organized manner; hence, supporting the broader business community plans of the Bank.

The DRP encompasses disaster assessment & notification, disaster recovery procedures for a variety of contingency scenarios (including cyber breaches) along with their corresponding Recovery Time Objectives (RTOs), disaster recovery setup & specifications, network recovery strategies for all critical applications and a disaster notification list that outlines the roles and responsibilities of IT Crisis Management Team (IT CMT).

In order to test MCB's institutional readiness in successfully executing its DRP in the event of a contingency, the Bank regularly conducts its DR drills. During the year 2023, MCB conducted its first ever DR drill on a large scale; encompassing shifting of 94 applications, identified as 'Critical Business Applications' from their business impact analysis, to a DR site. All objectives of the drill in terms of DR site's capacity to manage all stack of applications, transactions load, datacenter resilience, network bandwith and human resource capabilities were successfully achieved.

The Bank is also evaluating cyber insurance to help cover the financial losses that result from cyber events and

#### Advancement in Digital Transformation to Leverage 4.0 Industrial Revolution to Improve Transparency, Reporting and Governance

Rapidly evolving digital technologies are challenging all business models, including banking, in this era of the 4th industrial revolution. Banking sector's future viability, hence, is linked with its ability to strategically transform legacy business processes and organization structures towards



a 'Digitalized' and 'Artificial Intelligence' assisted proactive and agile environment. Remaining cognizant and keeping track with the fast-paced, vigorous and virtually competitive market scenario, MCB's rolling strategic plan is paving the Banks future road map; by aligning adoption of emerging technologies with Bank's business objectives for improving effi-ciency, transparency, reporting and governance.

## Disclosure about Education and Training efforts of the Company to mitigate Cybersecurity Risks

Empowering staff with security knowledge reduces the risk of data breaches and provides additional benefits. The Information Security Division ensures regular education to develop a cyber security-aware culture and encourages behavioral shifts of staff through planned awareness sessions. These sessions are designed to help users and staff understand the role they play in helping to combat information security breaches. Effective security awareness training helps staff understand proper cyber hygiene, and the security risks associated with their actions and to identify cyber-attacks they may encounter through various mediums directed towards them.

# Board disclosure on Company's use of Enterprise Resource Planning (ERP) Software

Investments in enterprise resource planning systems (ERP) are significant and increasingly critical to the success of any organization. The Bank has implemented a robust and dynamically designed ERP environment, where financial and non-financial results are readily available for daily consumption.

#### Integration of Core Business Processes

At MCB Bank, our goal has always been to align the business processes into a single unified technology platform. Our core enterprise systems, mainly comprising of Symbols Core Banking, Oracle EBS Financials, Oracle OBDX and Harmony, are creatively aligned and integrated to work within the boundaries of the ecosystem and ensure competitive advantage by servicing customer needs efficiently with the use of instant information pull.

#### User Training of ERP software

In order to ensure an exceptional customer experience, regular staff trainings are conducted by the Management for core users, especially new recruits, on the proper usage of ERP systems and associated risk controls / access prevention policies. A centralized help desk is accessible to employees for instant resolution of user complaints.

### Management Support in the Effective Implementation and Continuous Up-dation of ERP:

Being a multi layered integrated ERP environment of multiple software solutions, its maintenance becomes all the more imperative to ensure smooth operations for 24/7 banking in an increasingly digitized environment. The Bank has in place a dedicated team that monitors operations to highlight necessary changes to be prioritized

for development, alongside any major software upgrades being provided by service providers. Furthermore, our CAPEX objectives are driven through a top down approach in order to ensure that investment in new software is aligned with the Board's strategic objectives.

## Bank's Assessment of System Security, Access to Sensitive Data and Segregation of Duties:

Following sound governance capabilities, including a comprehensive security strategy informed by business-risk-based analysis, direct Bank's ability to manage ERP security challenges:

- An ERP Procurement team consisting representation from all major domains of the Bank is established to a) ensure that specific needs are identified; b) document and approve specific functional and technical requirements; c) design detailed demonstration scripts for service providers; and d) evaluate and choose service provider based on Bank's approved procurement processes.
- Dedicated "Project Management Officers" are identified and tasked with overseeing and guiding the implementation project by planning, organizing, and integrating & controlling cross-functional information.
- Access to sensitive data is carefully controlled; role-based access with granular permission controls is implemented when granting ERP access to Banks' employees. Restrictions are implemented for avoiding user access to conflicting activities within the application to avoid segregation of duties (SoD) issues. Furthermore, access privileges are regularly reviewed to ensure alignment with organizational changes.
- Robust security and user testing is performed by all key teams to ensure that the ERP solution meets minimum defined standards and established policies for system security. ERP systems are regularly subjected to IT/IS audits for confirming that individual modules are solving problems adequately and

### Management of Risks and Control Risk Factors on ERP projects:

ERP projects undertaken for upgradation/modifications as well as new developments generally involve a hybrid methodology of in-house development and third-party implementation. In order to mitigate data related risks during external implementations, the Bank has in place a complete set of procedure for third-party access control, including but not limited to, time bound access, contractual non-disclosures and binding agreements with service providers while for internal developments, employment contracts enumerate clauses binding on employees for maintaining data security. The projects are initially conducted on cloned environments, whereas migration to live environment is performed by the Bank's in-house team, with guidance from relevant third-party, where required.

### Code of Conduct

- The Code of Conduct spells out the behaviour expected from employees of MCB Bank Limited (MCB), reflecting fairness, transparency and accountability. The Code of Conduct gives a quick reference check for acceptable business practices.
- However, the Code of Conduct does not replace defined and comprehensive HR Policies of MCB Bank Limited.
- MCB Bank is committed to conduct its business in accordance with the applicable laws, rules and regulations as defined by the State Bank of Pakistan by adhering to high standards of business ethics which reflect our corporate values.
- Adherence to the Code of conduct is mandatory for all employees of MCB Bank Ltd-Pakistan.

In line with code of conduct the employees of the bank shall

#### Abidance of Laws / Rules

• Conform to and abide by the Bank rules and policies, wherever we operate and obey all lawful orders and directives which may from time to time be given by any person or persons under whose jurisdiction, superintendence or control, the persona will, for the time being, be placed. To undertake at all times compliance with and observation of all applicable laws, regulations and Bank policies, wherever the Bank operates.

#### Integrity

- Conduct the highest standards of ethics, professional integrity and dignity in all dealings with the public, customers, investors, employees, and government officials, State Bank of Pakistan and fellow Bankers and non-engagement in acts discreditable to the Bank, profession and nation
- In case of awareness of any breaches of laws and regulations, frauds and other criminal activities or other similar serious incidents that might affect the interests of the Bank, the same shall be informed to the senior management immediately, including any issue, which may pose a reputational risk.
- Not use this policy to raise grievances or act in bad faith against colleagues.

#### **Professionalism**

 Serve the Bank honestly and faithfully and strictly serve the Bank affairs and the affairs of its constituents, use utmost endeavor to promote the interest and goodwill of the Bank and show courtesy and attention in all transactions/ correspondence with officers of Government, State Bank of Pakistan, other Banks & Financial Institutions, other establishments dealing with the Bank, the Bank constituents and the public.

- In case the employment is terminated for any reason, all rights to property and information generated or obtained as part of employment relationship will remain the exclusive property of MCB.
- Comply with the laws and regulations on money laundering and fraud prevention and immediate reporting of all suspicions of money laundering as per the guidelines provided in CDD & AML/ CFT Handbook and Anti-fraud Framework Policy for the Management and the staff.
- Not to engage in any act of violation of CDD & AML / CFT Handbook's guidelines given by the State Bank of Pakistan and be extremely vigilant in protecting MCB Bank from being misused by anyone to launder money by violating these guidelines.
- Ensure that all customer complaints are resolved quickly, fairly and recorded appropriately.

#### Conflict of Interest

- Avoid all such circumstances in which there is personal conflict of interest, or may appear to be in conflict, with the interest of the Bank or its customers.
- In case of potential conflict of interest, the same should be declared immediately to senior management, action is taken to resolve and manage it in open manner and resolving the conflict of interest on their own would be avoided.
- Report to the Company Secretary within three (3) days about any sale and purchase of MCB shares (own or spouse) in case the annual basic salary exceeds Rs. 500,000/-.
- Not buy, sell or take position in any manner regarding MCB Bank shares during Closed Period, as announced by Company Secretary.

#### Relatives and close friends

 Avoid conflict of interest arising, where an employee makes or participates in a decision which affects another person with whom one has a personal relationship (such as a relative, parent, spouse, cousin, close friend or personal associate). In cases where a conflict may arise, employees must advise their immediate line manager. Wherever possible, employees should disqualify themselves from dealing with those persons in such situations.

#### **Political Participation**

- Not obtain membership of any political party, or take part in, subscribing in aid of, or assist in any way, any political movement in or outside of Pakistan or relating to the affairs of Pakistan.
- Not express views detrimental to the ideology, sovereignty or integrity of Pakistan.



- Not canvass or otherwise interfere or use influence in connection with or take part in any election as a candidate to a legislative/local body or issue an address to the electorate whether in Pakistan or elsewhere. However, the right to vote can be exercised.
- Not bring or attempt to bring political or other pressure/ influence directly or indirectly to bear on the authorities/ superior officers or indulge in derogatory pamphleteering, contribute, or write letters to the newspapers, anonymously or in own name contribute or appear in media, with an intent to induce the authority/ superior officers to act in a manner inconsistent with rules, in respect of any matter relating to appointment, promotion, transfer, punishment, retirement or for any other conditions of service of employment.

#### Financial Interest

- Not indulge in any of the following activities without prior permission of competent authority (GH - HRM for VP & below and President for SVP & Above):
- Borrow money from or in any way place myself under pecuniary obligation to a broker or moneylender or anyone, including but not limited to any firm, company or person having dealings with the Bank.
- Buy or sell stock, shares or securities of any description without funds to meet the full cost in the case of purchase or scripts for delivery in the case of sale. However, a bona-fide investment of own funds in such stocks, shares and securities as wished can be made.
- Lend money in private capacity to a constituent of the Bank or have personal dealings with a constituent in the purchase or sale of bills of exchange, Government paper or any other securities.
- Act as agent for an insurance company otherwise than as agent for or on behalf of the Bank.
- Be connected with the formation or management of a joint stock company or hold office of a director.
- Engage in any other commercial business or pursuit, either on own account or as agent for another or others.
- Engage in any outside employment or office whether stipendiary or honorary during my employment with MCB Bank.
- Undertake part-time work for a private or public body or private person, or accept fee thereof.
- Any kind of trading advice concerning the securities of MCB Bank or to third parties even when such director, officer or employee does not possess material nonpublic information about MCB Bank.
- In reviewing or approving a loan application from a corporation wherein holding office as director, partner or guarantor.

#### Gift, Favors Etc.

- Not use the employment status to seek personal gain from those doing business or seeking to do business with MCB, nor accept such gain if offered.
- Not accept any gift, favors, entertainment or other benefit the size or frequency of which exceeds normal business contacts from clients, stakeholders, colleagues of the Bank or from persons likely to have dealings with the Bank including candidates for employment in the Bank.
- Reporting in writing to immediate supervisor within three working days in case any sizeable gift / favor is received from any third parties.

#### Confidentiality

- Maintain the privacy and confidentiality (during the course of employment and after its termination for whatever reason), of all the information acquired during the course of professional activities and refrain from disclosing the same unless otherwise required by statutory authorities / law. Inside information about Bank's customers/affairs including customer data, product manuals, confidential financial and business information of the Bank etc., shall not be used for own gain or for that of others either directly or indirectly.
- Not trade in relevant investments or indulge in giving tips to another person or dealing on behalf of relatives, friends or any other third parties, whilst in possession of non-public price sensitive information.
- Not disclose to a customer or customers or to any irrelevant quarter(s) that a suspicious transaction or related information is being reported for investigation unless any law enforcement agency requires any lawful information. (Only authorized representatives can pass on information to Law enforcing agencies after obtaining clearance on information content from relevant GH / BH(for RBG) and LAG representative).

#### **Data Security**

- Only access or update the system and data according to the authority given by the Bank. Any unauthorized access or updation will hold the person liable for a penal action by the Bank in accordance with HR policies.
- Not compromise access to system by communicating identification and /or passwords to others.
- Ensure that material non-public information is secure.
   Not discuss such information in public places where it can be overheard, such as elevators, restaurants, taxis and airplanes.

#### **Communication / Contact with Media**

• Be truthful in all advertisings and promotional efforts and to publish only accurate information about the

Bank operations under valid authority as prescribed in the Bank policy.

 Not give any kind of confidential information or interview on behalf of the Bank or in my official capacity in the print/electronic media or road / talk shows or participate or act in television/stage plays or in any media or cinema without having permission from the Head of Corporate Communication & GH - HRM.

#### Speak Up

 To inform line management & HR of any perceived wrong doing / malpractice at any level, as an obligation to report it under the Bank whistle blowing program / policy.

#### **Business / Work Ethics**

 Respect fellow colleagues and work as a team. To be, at all times, courteous and not to let any personal differences affect work.

#### **Customer Centricity**

- Treat every customer of the Bank with respect and courtesy.
- Be responsive to customer complaints, and to feedback on products and services.
- Provide relevant, complete and clear information to customers to the best of one's knowledge.
- Sell products or services to customers that are within the legitimate scope of one's job.
- Remain update with the latest products of the Bank, and provide all relevant information to the customers.

#### Personal Responsibility

- Safeguard as a personal responsibility, both the tangible and intangible assets of MCB and its customer(s) that are under personal control and not to use Bank assets for personal benefits except where permitted by MCB.
- Not use any Bank facilities including a car or telephone to promote trade union activities, or carry weapons into Bank premises unless so authorized by the management, or to carry on trade union activities during office hours, or in banking premises, or subject Bank officials to physical harassment or abuse.

#### Punctuality

 Ensure attendance and punctuality as per HR policies, departmental requirements & job standards and for any absence during working hours obtain written permission of the immediate supervisor.

#### **Dress Code**

 Maintain a standard of personal hygiene / neatness and follow MCB Bank dress code policy in true spirit to promote a professional work environment during office hours.

#### International Travel

- Be culturally sensitive to the socio-cultural norms of the host country.
- Represent Country and organization by conforming to high standards of personal and professional ethics at all times.

#### **Work Environment**

- Cooperate in maintaining a healthy and productive work environment and not get engaged in the selling, manufacturing and distributing using any illegal substance or being under the influence of illegal drugs or alcohol while on the job.
- Ensure strict adherence to all policies of the Bank, as announced by the management from time to time and contribute utmost effort in maintaining a conductive work environment.

#### **Usage of Communication Tools**

- Ensure strict adherence to the use of internet, emails and telephone provided by the Bank for official use only.
- Never use the Bank system to transmit or receive electronic images or text containing ethnic slurs, social epithets or anything that might be construed as harassing, offensive or insulting to others.
- Never utilize Bank system to disseminate any material detrimental to the ideology, sovereignty or integrity of Pakistan.
- Never indulge and /or utilize the Bank system for supporting any terrorist activity within and / or outside Pakistan.

#### Reporting and Accountability

- Maintain all books, data, information and records with scrupulous integrity, reflecting in an accurate and timely manner and to ensure that all business transactions are reported and documented correctly according to the business practices. Ensure facts are not misinterpreted / misused /tampered pertaining to:
- Issuing an incorrect account statement / any other information for any customer or fellow employees / management.
- Placing a fake claim for reimbursement of any expenses (including medical insurance).
- Unrecorded or recorded funds / assets or any other Bank's documents.
- Posting of false, artificial or misleading entries in the books or record of the Bank.



 Intimate line management and HRM of any changes in the personal circumstances relating to service tenure and other related benefits, provided by the Bank.

## Ethics for working with Female Employees

### Gender Discrimination In Employment Training / Promotion

 Ensure adherence to the guidelines of MCB Bank's non-discrimination on the basis of gender which limits the individual's right of recruitment, future training, promotion and any other related benefits.

#### Zero Tolerance for Favoritism or Discrimination

 Not be a part of any undue favor / discriminatory advantage to any colleague / subordinate staff.

#### Personal Space

 No right to intrude on the personal space / close proximity of any staff particularly females.

#### Female Staff/Employee Privacy

 Recognize that female staff have more privacy and sensitivity needs in keeping with our cultural norms.
 Therefore, behaviour towards them must reflect that sensitivity, respect and consideration.

#### Harassment Against Women

- Any type of harassment is not acceptable at MCB Bank. Harassment occurs when someone's actions or words, based on gender, race, sexuality, caste, creed, and color are unwelcome, violate another person's dignity and creates a hostile environment.
- Not engage in harassment in any form. It may include objectionable epithets, threatened or actual physical harm and intimidating conduct directed against the individual that negatively affects the performance and well-being of an individual.

#### Sexual Harassment

 Keeping in mind the Bank's policy with reference to the Protection against harassment of Women at the Workplace Act, 2010 and its amendments i.e. "The Protection against Harassment of women at the Workplace (Amendment) Act, 2022, shall adhere to all guidelines given by the Bank.

#### Communication

 Not send sexually explicit or offensive communications and respect the privacy of fellow employee especially female employees. Following factors should be adhered to in order to maintain effective communication and ethical standards:

- Not send any electronic mail that is abusive or threatens the safety of an Individual(s).
- 2. Always use a professional tone in all official communications.
- 3. Be careful when using sarcasm and humor

#### Workplace bullying

Refrain from any form of Workplace bullying:

- Shouting or swearing at an employee or otherwise verbally abusing him / her.
- Singling out an employee for excessive criticism/public humiliation.
- Excluding an employee from company activities and undermining his / her work contributions.
- Language or actions that embarrass or humiliate an employee.
- Inappropriate practical jokes, especially if they are targeted.

#### **Insider Trading**

Comply with insider trading policy and to abide by all guidelines provided in the policy.

## Bribery, Corruption, Corrupt Practices etc.

Act under the bank's policies and conduct all banking business (financial and/or non-financial) in an honest, fair, transparent and ethical manner. Not engage directly / indirectly, in:

- Any activity involving bribery and corruption related to Bank's operations (domestic as well as overseas)
- The misuse of office or power for private gain in order to obtain, retain, or direct business or to improperly secure any other advantage in the conduct of business.
- Demand, offer, give or receive any kind of unjust gain or unlawful benefit from/by any stakeholder that obstructs the fulfillment of his/her responsibility in compliance with the applicable laws / rules / regulations etc.
- Giving undue favor, abuse of trusted office, tampering with bids, inducements through donations or payments to holders of political office and other forms of corruption designed to gain personal or business benefit.
- Receive or accept anything of value (including but not limited to cash payments), if such item of value is intended to induce or reward improper performance of one's responsibilities or duties or to gain an improper advantage.

#### **Human Trafficking**

Not involve directly / indirectly (either in personal or professional capacity) in any acts leading to Human Trafficking / slavery or forced labour and shall abide by all pertinent instructions issued by regulator(s)/state(s), from time to time.

### Statement on Internal Controls

The internal control structure of MCB Bank Limited (Bank) comprises the Board of Directors, Senior Management, Risk Management Group, Financial Control Group, Operations Group, Compliance & Controls Group, Audit & Risk Assets Review (Audit & RAR) Group, Internal Control Units (ICUs) within all Groups and the controls & self-assessment procedures implemented at other functions within the Bank. The Bank's management is responsible to establish and maintain an adequate and effective system of internal controls and procedures under the policies approved by the Board. The management is also responsible for evaluating effectiveness of the Bank's internal control system that covers material matters through identification of control objectives as well as review of significant policies and procedures.

Bank's internal control system has been designed to identify and mitigate the risk of failure to achieve overall business objectives of the Bank. Internal controls and policies are designed to provide reasonable assurance regarding the effectiveness and efficiency of the Bank's operations, reliability of financial information and compliance with applicable laws & regulations. However, it needs to be stated that systems are designed to manage, rather than eliminate the risk of failure to achieve the business objectives and can only provide reasonable and not absolute assurance against material misstatement or loss.

The management of the Bank has adopted the Integrated Framework on Internal Controls issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and has completed all the stages as set out in the roadmap provided by the State Bank of Pakistan (SBP) through the Guidelines on Internal Controls. Bank's assessment included documenting, evaluating and testing of the design and operating effectiveness of its Internal Controls over Financial Reporting (ICFR). Bank has developed a management testing and reporting framework, covering validation & evaluation aspects in line with guidelines on Compliance Risk management, for monitoring ongoing operating effectiveness of key controls.

Concerted efforts are made by every Group to improve the control environment at grass root level by regularly reviewing and streamlining procedures to prevent and rectify control lapses as well as imparting training for improvement at various levels. Compliance & Controls Group (CCG), through its specialized teams and centralized automated solutions, also oversees adherence to the regulatory requirements, with specific emphasis on Anti-Money Laundering (AML) / Combatting the Financing of Terrorism (CFT) / Countering Proliferation Financing (CPF). In addition, CCG also leads the Management's Committee on AML/CFT/CPF for oversight of ML/TF/PF risk and compliance with respect to relevant laws, regulations, policies and procedures including financial crime compliance management.

The scope of Audit & RAR Group, independent from the management, inter alia includes, review and assessment

of the adequacy and effectiveness of the control activities across the Bank as well as evaluation of compliance with the Bank's prescribed policies and procedures. All significant / material findings of the internal audit activities are reported to the Board's Audit Committee. The Audit Committee actively monitors implementation of internal controls to ensure that identified risks are mitigated to safeguard interest of the Bank.

All significant and material findings of the internal and external auditors as well as observations of the regulators are addressed on priority by the management and their status is reported periodically to the Board's Audit Committee and the Board's Compliance Review & Monitoring Committee respectively, which ensures that the management takes appropriate corrective actions and put in place a system to minimize repetition for strengthening of the control environment.

Senior management team, through different Management Sub-Committees, monitors resolution / compliance of issues identified by the Regulators, Statutory Auditors as well as Audit & RAR Group. Periodic meetings of these Management Sub-committees are held to ensure expeditious resolution / compliance of aforementioned issues. The performance of the Sub-committees is monitored by the President / CEO of the Bank.

In accordance with SBP's directives and as stated earlier, the Bank has completed all stages of ICFR roadmap and a Long Form Report (LFR) on the assessment of Bank's ICFR for the year 2022 issued by the statutory auditors has been submitted to SBP in compliance with its directives stated in OSED Circular No. 1 of 2014 dated February 07, 2014. None of the deficiencies identified had a material impact on Financial Reporting.

Based upon the results derived through ongoing testing of financial reporting controls and internal audits carried out during the year, the management considers that the Bank's existing internal control system is adequate and has been effectively implemented and monitored. The management will continue enhancing its coverage and compliance with the SBP Guidelines on Internal Controls and further strengthening its control environment on an ongoing basis.

Based on the above, the Board of Directors has duly endorsed management's evaluation of internal controls including ICFR in the Directors' report.

Waqas Mahmood Chief Compliance Officer

Kashif Ali Group Head Operations

Hammad Khalid Chief Financial Officer Muhammad Farooq Wasi Chief Internal Auditor



### **Statement of Compliance**

with the Listed Companies (Code of Corporate Governance) Regulations, 2019

#### MCB Bank Limited

For the year ended December 31, 2023

MCB Bank Limited (the "Bank") has complied with the requirements of the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the "Regulations") for the year ended December 31, 2023 in the following manner:

1. Total number of Directors including the President & CEO are 13 as per the following:

a. Male: 12b. Female: 01

2. The composition of the Board is as follows:

Category	Name
Independent Directors	Mr. Yahya Saleem Mr. Salman Khalid Butt Mr. Shahzad Hussain Mr. Masood Ahmed Puri
Non-Executive Directors	Mian Mohammad Mansha Mr. Muhammad Tariq Rafi Mian Umer Mansha Mr. Mohd Suhail Amar Suresh bin Abdullah Mr. Muhammad Ali Zeb Mr. Shariffuddin bin Khalid Shaikh Muhammad Jawed*
Executive Director (President & CEO) Mr. Shoaib Mumtaz	
Female Director (Non-Executive)	Mrs. Iqraa Hassan Mansha

<sup>\*</sup>Shaikh Muhammad Jawed appointed as a Non-Executive Director against casual vacancy, on February 08, 2023.

As per the requirements of the Regulations, the independent directors constitute one third of the Board. Out of the total 12 elected directors and CEO (deemed director), the Bank has 4 independent directors, currently on its Board, thereby resulting in 0.33 fraction higher than one third. The fraction of 0.33 is below half (0.50) and accordingly, the same has not been rounded up as one.

- 3. The Directors have confirmed that none of them is serving as a director on more than seven listed companies, including the Bank;
- 4. The Bank has prepared a 'Code of Conduct' and has ensured that appropriate steps have been taken to disseminate it throughout the Bank along with its supporting policies and procedures;
- 5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Bank. The Board has ensured that complete record of particulars of the significant policies along with their date of approval or updation is maintained by the Bank;
- All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by the Board / Shareholders as empowered by the relevant provisions of the Companies Act, 2017 (the "Act") and the Regulations;
- 7. The meetings of the Board were presided by the Chairman. The Board has complied with the requirements of the Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board;
- 8. The Board has a formal policy and transparent procedures for remuneration of directors in accordance with the Act and the Regulations and directives of the State Bank of Pakistan ("SBP");
- 9. The Board Members either meet the minimum criteria of education and experience for exemption from Directors Training Program as required under Regulation 19 of the Regulations or have already undergone such training pursuant to the requirements of the Regulations;

- 10. The Board has approved the appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations;
- 11. Chief Financial Officer and Chief Executive Officer duly endorsed the financial statements before approval of the
- 12. The Board has formed committees comprising of members, as at December 31, 2023, as given below:

1. Audit Committee (AC):		2. Business Strategy & Development Committee (BS&DC):	
Mr. Shahzad Hussain	Chairman	Mian Umer Mansha	Chairman
Mian Umer Mansha	Member	Mian Mohammad Mansha	Member
Mr Muhammad Ali Zeh		Mr. Mohd Suhail Amar Suresh bin Abdullah	Member
Mr. Shariffuddin Bin Khalid Member		Mr. Salman Khalid Butt	Member
		Mr. Masood Ahmed Puri	Member
		President & CEO	Member

3. Risk Management & Portfolio Review Committee (RM&PRC):		4. Human Resource & Remuneration Committee (HR&RC):	
Mr. Muhammad Ali Zeb	Chairman	Mr. Salman Khalid Butt	Chairman
Mian Umer Mansha	Member	Mian Mohammad Mansha	Member
Mr. Mohd. Suhail Amar Suresh bin Abdullah	Member	Mrs. Iqraa Hassan Mansha	Member
Mr. Salman Khalid Butt	Member	Mr. Muhammad Ali Zeb	Member
President & CEO	Member		

5. Committee on Physical Planning & Contingency Arrangements (PP&CA)		6. IT Committee (ITC)		
Mian Umer Mansha	Chairman	Mian Umer Mansha	Chairman	
Mian Mohammad Mansha	Member	Mr. Mohd Suhail Amar Suresh bin Abdullah	Member	
Mr. Muhammad Ali Zeb	Member	Mr. Salman Khalid Butt	Member	
Mrs. Iqraa Hassan Mansha	Member	President & CEO	Member	
President & CEO	Member			

7. Compliance Review & Monitoring Committee (CR&MC)		8. Write-Off & Waiver Committee (WO&WC)		
Mian Umer Mansha	Chairman	Mian Umer Mansha	Chairman	
Mr. Muhammad Ali Zeb	Member	Mr. Muhammad Tariq Rafi	Member	
Mr. Salman Khalid Butt	Member	Mr. Muhammad Ali Zeb	Member	
President & CEO	Member			

Currently, the Board has not constituted a separate Nomination Committee and functions are being performed by the Board.

13. The Terms of Reference ("TORs") of the aforesaid Committees have been formed, documented and advised to the respective Committees for compliance;



14. The frequency of meetings of each Committee is given below:

Name of Committee	No. of Meetings held during the year, 2023
Audit Committee	Five
Business Strategy & Development Committee	Four
Risk Management & Portfolio Review Committee	Four
Human Resource & Remuneration Committee	Four
Committee on Physical Planning & Contingency Arrangements	Four
IT Committee	Five
Compliance Review & Monitoring Committee	Four
Write Off & Waiver Committee	None

- 15. The Board has set up an effective internal audit function which is considered suitably qualified and experienced for the purpose and conversant with the policies and procedures of the Bank;
- 16. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants ("IFAC") guidelines on Code of Ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the President & Chief Executive Officer, Chief Financial Officer, Head of Internal Audit, Company Secretary or Directors of the Bank;
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard; and
- 18. We confirm that all requirements of the Regulations 3, 6, 7, 8, 27, 32, 33 and 36 of the Regulations have been complied with.

For and on behalf of the Board of Directors

Mian Mohammad Mansha

Mauslia.

Chairman

MCB Bank Limited

February 06, 2024 Lahore

### INDEPENDENT AUDITOR'S REVIEW REPORT

#### TO THE MEMBERS OF MCB BANK LIMITED

REVIEW REPORT ON THE STATEMENT OF COMPLIANCE CONTAINED IN LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of MCB Bank Limited (the Bank) for the year ended December 31, 2023 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Bank. Our responsibility is to review whether the Statement of Compliance reflects the status of the Bank's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Bank's personnel and review of various documents prepared by the Bank to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Regulations require the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Bank's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Bank for the year ended December 31, 2023.

A. F. Ferguson & Co. Chartered Accountants

Lahore

Date: March 05, 2024

UDIN: CR202310092rX9yBxRme



### Report of the Audit Committee

The Audit Committee comprises four (4) non-executive directors including one Independent Director, being Chairman of the Audit Committee. Further, two qualified chartered accountants with diversified professional experience in various sectors are members of the Audit Committee. Moreover, one of the members is a fellow member of Chartered Institute of Management Accountants, United Kingdom. The members of the Audit Committee are qualified professionals and possess enriched experience of working at the Boards and Senior Management levels of entities operating in both banking and non-banking sectors.

## Role of Audit Committee to discharge its responsibilities towards financial statements and Committee's overall approach to risk management and internal control:

- In line with the requirements of Listed Companies (Code of Corporate Governance) Regulations 2019 and Guidelines for Internal Audit Function issued by the State Bank of Pakistan, the Chief Internal Auditor functionally reports to the Board's Audit Committee and administratively to Bank's President / CEO. The Committee ensures staffing of the internal audit function with personnel of sufficient internal audit knowledge and experience, as well as equipping of the function with necessary resources and authority to execute their responsibilities independently and objectively.
- The Committee approves and oversees the risk assessment, annual audit plan and related enablers/budget along with resource requirements of Audit & Risk Assets Review (Audit & RAR) Group.
- All significant and material findings of the internal audit activities are reported to the Audit Committee. The Audit
  Committee actively monitors implementation of internal controls to ensure that identified risks are mitigated to
  safeguard the interest of the Bank.
- Review of arrangement for staff and management to report to Audit Committee in confidence, concerns, if any, about
  actual or potential improprieties in financial and other matters and recommend instituting remedial and mitigating
  measures:
- Audit Committee actively engages in the review of the Bank's quarterly, half yearly and annual financial statements
  as well as oversight of internal audit activities in accordance with the requirements of Listed Companies (Code of
  Corporate Governance) Regulations 2019 and the Charter of the Board Audit Committee, duly approved by the
  Board of Directors.
- The Committee understands its responsibility to ensure that the significant issues in relation to financial statements
  are addressed properly by debating and challenging the critical judgments and estimates made by the management.
   Furthermore, Audit & RAR Group also reviews the Bank's quarterly, half yearly and annual financial statements and
  discusses the significant matters with management.
- The Committee ensures the independence of external auditor, effectiveness of external audit process and appointment / re-appointment of external auditor by performing the following:
  - o Review the terms of engagement and ensure that external auditor is independent to the Bank in terms of local regulatory requirements.
  - o Ensure that external auditors have resources and professional qualification to conduct the audit.
  - o The Auditors have been allowed direct access to the Audit Committee.
  - o Discuss external auditors' feedback on the Bank's critical accounting estimates and judgments.
  - Discuss the significant control issues and significant audit matters identified by external auditors.

## Audit Committee held five (5) meetings, during the year 2023, and following matters (including significant matters) were discussed:

- Review of the Bank's periodic financial statements, including disclosure of related party transactions prior to their
  approval by the Board of Directors (BOD). The Committee concluded that the annual report was fair, balanced and
  understandable and also provided the necessary information for shareholders to assess the Bank's position and
  performance, business model and strategy.
- Review of status of compliance against observations highlighted by internal and external auditors, including regular updates on the rectification actions taken by the management in response to the audit findings.
- Review of status of implementation of decisions of BOD and its Sub-Committees.
- Review of significant issues (including critical repeated observation) highlighted by internal auditors during audits/ reviews of branches and other functions of the Bank along with management actions thereon.
- Review of analysis related to significant frauds and forgery incidents in the Bank, with specific focus on nature and reasons along with Management action(s) thereof. Review of annual fraud risk assessment along with action plan for strengthening of internal controls.
- Review, approval and oversight of Risk Assessment, Annual Audit Plan and related enablers/budget along with resource requirements of Audit & Risk Assets Review (Audit & RAR) Group.
- Review of status of trainings imparted to internal audit staff, along with status of activities under Quality Assurance
   & Improvement Program of Internal Audit.
- Review of performance of Chief Internal Auditor against Key Performance Indicators (KPIs) for Audit & RAR Group.
   Review and approval of KPIs of Chief Internal Auditor for 2023.

- Review & approval of Audit Group's (including Chief Internal Auditor) increments, bonuses, promotions and performance appraisal of Chief Internal Auditor.
- Review of progress on Audit Group's Strategic Initiatives and Milestones.
- Recommendation of scope and appointment of external auditors M/s A. F. Ferguson & Co., Chartered Accountants
  for the third consecutive term, including audit and consultancy fee. Audit Committee further ensured coordination
  between internal and external auditors.
- The Committee reviewed Annual Assessment by Audit & RAR Group on adequacy & effectiveness of Bank's processes for controlling and managing its risks in all core areas of the Bank's operations.
- The Committee reviewed annual confirmation regarding organizational independence of Audit & RAR Group.
- Review of resolution status of complaints lodged under the Bank's Whistle Blowing Program. Number of whistle blowing incidents (wrongdoings) along with update on investigations/resolution reported to the Audit Committee during the year 2023 was 51.

In addition to the above, the Committee also reviewed and recommended the following to the Board for approval:

- Global Internal Audit Policy (Version 6.0);
- IFRS 9 Expected Credit Loss Provisioning Policy Domestic Operations (Version 1.0);
- IFRS 9 Expected Credit Loss Provisioning Policy MCB Sri Lanka Operations (Version 5.0);
- IFRS 9 Expected Credit Loss Provisioning Policy MCB Bahrain (Version 5.0);
- IFRS 9 Expected Credit Loss Provisioning Policy MCB UAE (Version 5.0);
- Appointment of External Auditor and Prohibition of Non-Audit Services MCB UAE Operations (Version 3.0);
- Fraud Prevention Policy (Version 6.0); and
- Policy on Internal Controls (Version 9.0).

#### Committee performance

The Committee secured a strong rating in self-evaluation. Performance of the Audit Committee is annually reviewed by the Board of Directors and Board appreciated the Committee's role in thoroughly reviewing the financial statements and Bank's internal audit function and other financial matters of critical importance.

#### Internal Control Framework and role of Internal audit

The Bank's internal control structure comprises the Board of Directors, Senior Management, Risk Management Group, Compliance & Controls Group, Financial Control Group, the controls and self-assessment procedures implemented at other functions within the Bank; and Audit & Risk Assets Review (RAR) Group. The Management is responsible for establishing and maintaining a system of adequate and effective internal controls and procedures for implementing strategy and policies, as approved by the Board of Directors. The Bank has adopted integrated framework on Internal Controls issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and has completed all the stages, as set out in the roadmap provided by the State Bank of Pakistan (SBP) through the Guidelines on Internal Controls

Audit & RAR Group has performed its role effectively on both assurance and consultative fronts. The Group played pivotal role in evaluating the efficacy of Bank's control systems and contributing towards their ongoing effectiveness by enhancing visibility of the Board and the management on the risk management and internal control matters of the Bank. All significant and material findings of the internal audit activities are reported to the Audit Committee of the Board of Directors. The Audit Committee actively monitors implementation of internal controls to ensure that identified risks are mitigated to safeguard the interest of the Bank.

The Audit Committee will continue to provide guidance to the Audit & RAR Group and the Management for further strengthening of Bank's risk management practices and internal control environment.

Shahzad Hussain Chairman Audit Committee MCB Bank Limited Lahore



### Profile - MIB Shari'ah Board Members

(Annual Report – 2023)



Prof. Mufti Munib-Ur-Rehman Chairman Shari'ah Board

Prof. Mufti Munib-ur-Rehman, working with MCB Islamic Bank since September 2015, is a renowned Shari'ah scholar with a vast 51 years' teaching and 36 years' fatawa issuance experience. He remained the member of Shari'ah Advisory Board of Securities and Exchange Commission of Pakistan (SECP) for three terms and the member of the Council of Islamic Ideology Pakistan (CIIP), he rendered voluntary services for the country since 2001 to 2020 as Chairman Central Moon Sighting Committee Pakistan. He served as a Director of Islamic

Studies, Hong Kong in 1985. He is the president of Tanzeem-ul-Madaris Ahle Sunnat Pakistan & Secretary General of Ittihad-e-Tanzeemat-e-Madaris Pakistan. He participated in international seminars in Saudi Arabia, UK, Norway, USA, Canada, Kazakhstan, Turkey and other Countries.

He remained member of the Board of Studies of University of Karachi, Federal Urdu University & Board of Intermediate Karachi. He remained member of the syndicate of University of Karachi & PMAS Arid University, Rawalpindi. He is the member of National Curriculum Pakistan & National Education Task Force. He was Shari'ah Adviser of Federal Shariat Court Pakistan. The 11 Volumes of his fatawa has already published and has vast acceptability amongst Ulama. He is the Principle & Managing Trustee of Jamia Naeemia Karachi. He is a Chairman Shari'ah Advisory Committee of Dawood Family Takaful Ltd and remained Chairman Shari'ah Board of Burj Bank Ltd for more than a decade..



Mufti Syed Sabir Hussain
Resident Shari'ah Board Member/ Head-Shari'ah Compliance Department

Mufti Syed Sabir Hussain, working with MCB Islamic Bank Ltd. since September 2015, is a prominent Shari'ah Scholar and experienced Islamic Banker with 24 years of teaching, 17 years of Fatawa and Islamic banking experience. He holds Shahadat-Al-Alimiyah & Takhassus-Fil-Fiqh, M.A Islamic Studies, M.Phil. in Islamic Banking & Finance and M.S (I.T) degrees. He is enrolled in PhD. in Islamic Banking and Finance from International Islamic University, Islamabad (IIUI).

He is ex-member of Shari'ah Advisory Board of SECP, Member of the Committee on Accounting and Auditing Standards of ICAP and invitee participant of Shari'ah Advisory Committee of State Bank of Pakistan and Member of several committees constituted by SBP on AAOIFI Shari'ah standards. He is also the member of working group "Fast Track adoption of International Standards constituted under the Committee for Transformation of Conventional Banking into Islamic. Further, he was member of review committee for Urdu translation of AAOIFI Shari'ah standards. He is author of 34 books on Islamic economics & banking and other social issues; He is also delivering lectures in different Dar-ul-Ulooms and Universities.



Mufti Nadeem Iqbal Shari'ah Board Member

Mufti Nadeem Iqbal is the Shari'ah Board Member at MCB Islamic Bank since October, 2018. He is a senior teacher and Mufti at Dar-ul-Uloom Amjadia, Karachi and currently heading Dar-ul-Ifta. He has 32 years' experience of teaching Islamic Jurisprudence and 20 years' experience of issuing Fatawa. He has 18 years' experience in Islamic Banking. He holds Master's Degree in Islamic Studies from University of Karachi, Takhusus-Fil-Fiqh from Dar-ul-Uloom Amjadia, Karachi, Fazil Dars-e-Nizami, and Fazil Shahada-tul-Almia. He gave his services as Resident

Shari'ah Board Member/Shari'ah Advisor at Soneri Bank's Islamic Banking Division for 13 years. He has served as visiting faculty member at Sheikh Zayed Islamic Centre, University of Karachi and Hamdard University, Karachi. He is a writer of several books including Islamic Jurisprudence.

### Role of Shari'ah Board

- i. The Shari'ah Board (SB) shall advise the BOD and the executive management of the MCB Islamic Bank Ltd. on all Shari'ah related matters. All the SB's Decisions/Rulings/Fatawa shall be binding on the MCB Islamic whereas the Shari'ah Board shall be responsible and accountable for all its Shari'ah decisions and Fatawa.
- ii. The SB shall cause to develop a comprehensive Shari'ah compliance framework for all areas of operations of the MCB Islamic and shall approve all products/services to be offered and/or launched by the MCB Islamic.
- iii. The SB shall ensure that all the MCB Islamic products and services as well as all related agreements, contracts, structures, process flows, product manuals, marketing advertisements, sales illustrations and brochures etc. are in conformity with the rules and principles of Shari'ah. The executive management while seeking the SB's decision on any proposal shall ensure provision of all the necessary information, details and documents enabling the SB to have adequate understanding of the product, its process flows, business and economic outcomes and Shari'ah permissibility or impermissibility.
- iv. The Shari'ah Board shall have unhindered access to all records, documents and information from all sources including professional advisors and MCB Islamic employees in discharge of its duties.
- v. Considering the importance of the SB's decisions and their binding nature, the SB shall rigorously deliberate on the proposals before giving any decision/ fatwa; all such deliberations and rationale for allowing or disallowing a particular product/service etc. shall be duly recorded and documented.
- vi. All the reports of internal/external Shari'ah audit and Shari'ah compliance reviews shall be submitted to the SB for prescribing appropriate enforcement action. SB shall take up the unresolved issues with the management and if warranted shall include the outstanding issues in their annual Shari'ah Board Report. Moreover, Head of SCD and RSBM shall discuss all the significant and unresolved issues with SBP inspection team during on-site inspection.
- vii. The SB shall also specify the process/procedures for changing, modifying or revisiting Fatawa/Rulings/Guidelines etc. already issued by SB.

#### Meetings of Shari'ah Board held in 2023:

S. No	Quarter	Data of Masting	Meeting Attended (Yes / No)		
S. NO	Quarter	Date of Meeting	Chairman	Member	RSBM
1	Q1	20-Mar-23	Yes	Yes	Yes
2	Q2	19-Jun-23	Yes	Yes	Yes
3	Q3	06-Sep-23	Yes	Yes	Yes
4	Q4	19-Dec-23	Yes	Yes	Yes

#### Meetings of Shari'ah Board-Board of Directors held in 2023:

S. No	Half Year Date of Meeting  Meeting Attended (Yes / No)			<b>l</b> o)	
5. NO	пан теаг	Date of Meeting	Chairman	Member	RSBM
1	1st	26-Apr-23	Yes	Yes	Yes
2	2nd	19-Dec-23	Yes	Yes	Yes

#### Membership on Shari'ah Board of other Companies:

S. No	Name of Members	Date of Joining/ Leaving the Board	Status of Member- Chairman/ Resident member/ Non Resident Member	Number of Other Board Memberships along with name of companies
1	Mufti Munib-ur-Rehman	15-Sep-15	Chairman	Chairman Shar'ah     Supervisory Board     Dawood Family Takaful
2	Mufti Syed Sabir Hussain	16-Sep-15	Resident Member	Shar'ah Supervisory     Board Member /     Consultancy     Dawood Family     Takaful
3	Mufti Nadeem Iqbal	15-Oct-18	Non Resident Member	No other engagement



### Report of Shari'ah Board

(For the Year ended December 31, 2023)

### بِستمِ اللهِ الرَّحْمٰنِ الرَّحِيمْ

### ٱلْمَحْدُ لِلهِ رَبِّ الْعَالَمِيْنَ وَالصَّلَاةُ وَالسَّلَامُ عَلَى خَاتَمِ الْالْبِيآءِ وَالْمُرْسَلِيْنَ وَعَلَى اللهِ وَصَحْبِهِ اَجْمَعِيْنَ اَمَّا بَعْدُ

The Shari'ah Board hereby present its annual report on the affairs of MCB Islamic Bank Ltd.

The Shari'ah Board (SB) of MCB Islamic Bank Ltd. (the Bank) was constituted in September, 2015. Currently Shari'ah Board comprises of respected Prof. Mufti Munib-ur-Rehman as a Chairman Shari'ah Board, Mufti Syed Sabir Hussain as a Resident Shari'ah Board Member (RSBM) and Mufti Nadeem Iqbal as a Member Shari'ah Board. All Shari'ah Board Members remain available throughout the year and number of meetings were held through audio and video conferencing. In addition to that, four formal meetings of the Shari'ah Board were held during the year 2023 on the following dates to review various matters which apart from other matters, include new products and services, product modifications, transactions, structures, processes and Shari'ah issues, referred to them:

First Shari'ah Board Meeting – March 20, 2023
 Second Shari'ah Board Meeting – June 19, 2023
 Third Shari'ah Board Meeting – September 06, 2023
 Fourth Shari'ah Board Meeting – December 19, 2023

The important thing, which creates differences between the governance of Islamic and conventional banking institutions, is the Shari'ah Board, it plays an additional role in governance of institutions. Furthermore, Shari'ah Compliance mechanism ensures the implementation of Shari'ah Board instructions and guidelines not only in products and services but also in overall environment of the Islamic bank which could have a positive impact on performance of it. All decisions, rulings, instructions & guidelines and fatāwá of the SB are binding on the Bank.

In order to assist the SB to supervise all these matters throughout the year, the Shari'ah Compliance Department (SCD), apart from the SB meetings, closely coordinated with SB. Shari'ah Compliance is an ongoing process carried out throughout the year. This resulted in the continuous involvement of SB on Shari'ah affairs of the Bank as well as enabled them to approve, by way of circulation, different matters in a timely manner.

1. While the Board of Directors and Executive Management are solely responsible to ensure that the operations of the Bank are conducted in a manner that comply with Shari'ah principles at all times, we are required to submit a report on the overall Shari'ah compliance environment of the Bank. During the year 2023, Shari'ah Board – Board of Directors' Meeting held on the following dates:

First Shari'ah Board – Board of Directors' Meeting
 Second Shari'ah Board – Board of Directors' Meeting
 December 19, 2023

- 2. To form our opinion as expressed in this report, the Shari'ah Compliance Department (SCD) of the Bank carried out reviews of each type of transactions on sample basis, product, process flow/ modus operandi and concepts under the supervision of RSBM/Head Shari'ah Compliance. SCD kept Shari'ah board informed regarding Shari'ah compliance review activities of branches and back offices of the Bank. A list of branches for Shari'ah compliance review was approved by the Shari'ah Board. In this regard, 128 branches have been reviewed for Shari'ah compliance and compliance has been observed regarding non-branch entities as per Shari'ah Compliance Program approved by SB. In order to enhance the level of knowledge on Islamic Banking and Finance of Bank's staff; Shari'ah trainings were made mandatory for entire staff of the Bank with the coordination of Learning & Development Department (L&D HRG). Furthermore, RSBM/Head-SCD and SCD's staff made surprise visits to 19 branches at South and North regions to ensure regulatory and Shari'ah compliance. Subsequently, report presented to Board of Directors and Shari'ah Board.
- 3. Islamic Banks are fundamentally very different from their traditional counterparts out of a variety of angles. The basic rule for Islamic bank is adherence to Shari'ah, and in case of divergence from it, raises the probability of Shari'ah Non-Compliance that is very important besides observance of banking regulations. So, to maintain and increase the confidence of customers, Shari'ah compliance plays a vital role in this regard. So far, to ensure the Shari'ah compliance five (5) Instructions & Guidelines and Seven (7) Fatawa by the Shari'ah Board of the Bank are in vogue without any changes. Instructions & Guidelines and Fatawa issued by the Shari'ah Board are being implemented in the Bank in true letter and spirit.

- 4. SCD with the coordination of management and under the supervision of RSBM/Head Shari'ah Compliance has reviewed various Product documents. The SCD conducted review of 128 branches plus made surprise visits of 19 benches and subsequently issued reports to relevant branches. Additionally, SCD conducted Shari'ah compliance review of back offices to ensure that the Bank's operations are in line with Shari'ah principles. SB has reviewed and approved 46 modus operandi out of which 25 for Corporate Banking, 15 for Commercial Banking, 06 for SME Banking. As far as modes are concerned, 09 pertain to Diminishing Musharakah, 18 for Finished Goods Musharakah & Musharakah, 1 for Ijarah, 1 for Istasna, 1 for, Musharakah Running Finance and 1 for Currency Salam in the year 2023.
- 5. SCD has also facilitated Islamic Banking training sessions for the front and back offices staff of the Bank in order to comply with regulatory instructions. L&D not only arranged class room sessions but also arranged virtual session through different available modes. Online Islamic Banking training modules were also available at Learning Management Systems (LMS) for the easy access of Islamic Banking knowledge to staff. L&D found determined to adhere with the regulatory requirement on training of staff on Islamic Banking & Finance. Therefore, number of session were arranged for the capacity enhancement of staff with the facilitation of SCD. A combination of both Classroom & Virtual sessions were adopted to fulfill the need of outreach branches for Islamic Banking trainings.

Moreover L&D-HRG has taken initiatives to establish an effective and comprehensive Islamic Banking training mechanism in compliance with IBD Circular No. 02 of 2018, Dated: Jun 29, 2018, "Enhanced Training & Capacity Building Measures for Islamic Banking Institutions (IBIs)" issued by Islamic Banking Department, State Bank of Pakistan, for the Bank's front and back offices staff at all levels. SCD's staff facilitated as internal trainers on the Shari'ah related training initiatives during the year. Furthermore, alongside regulatory requirements of executive management Shari'ah trainings, L&D and SCD have jointly developed Islamic Banking & Finance Module and AAOIFI Shari'ah Standards Module for capacity building of Executive Management.

- 6. SCD has taken all necessary required actions in order to comply with the SBP-IBD Circular No. 01 of 2021, Dated: June 14, 2021, Shari'ah Non-Compliance Risk Management (SNCRM). SCD has ensured that SNCRM should be an essential element of Bank's overall Risk Management Framework. SCD shall report all Shari'ah Non-Compliance events and transactions to the Risk Management & Portfolio Review Committee of the Board & Shari'ah Non-Compliance Risk Management Committee as well as to the Shari'ah Board on a quarterly basis. As far as monitoring of SNCRM is concerned, a Management Committee with the title of Shari'ah Non-Compliance Risk Management Committee has been formed under Chair of President/CEO and representation form all Groups. This committee is responsible for close monitoring of Shari'ah Non-Compliance Risk at the operational/management level. Regular meetings of all committees are being conducted and SCD reports all Shari'ah Non-Compliance events and transactions to the said committees.
- 7. Shari'ah Board praises and encourages the continuous, comprehensive & profound efforts and commitment of the Bank's Board of Directors and the Management regarding implementation of all Fatawa and instructions & guidelines issued by the Shari'ah Board.

#### **Recommendations:**

Based on the observations made through Shari'ah review reports and Shari'ah Compliance checks, it is recommended that:

- i. In the future, there shall be more Shari'ah Training in compliance with regulatory requirements. Furthermore, Shari'ah Board strongly recommends classroom Shari'ah training sessions for all staff members for better understanding of concepts of Islamic Banking. The arrangement of purpose built training locations should be ensured so that participants could get more & more benefits.
- ii. More focus is needed on practical aspects and document execution of products of Treasury, Corporate, Commercial & SME and Trade Operations of the Bank. It is also strongly recommended to ensure mandatory Product & Shari'ah trainings of the back office.
- iii. Arrange general public awareness programs like, Seminars, Workshops and Question & Answer Sessions from the Bank's platform for building up the true image of Islamic Banking & Finance as well as creating awareness/ removing misconception about Islamic banking.



- iv. Shari'ah Board recommends the participation of representatives of all groups of Bank including Shari'ah Board in national & international conferences which will be beneficial for the Bank's brand image and capacity enhancement of the Bank's staff.
- v. Shari'ah Board suggests the offering of Shari'ah advisory services to non-banking financial institution to contribute in Islamization of whole economy in line with the verdict of Federal Shari'ah Court dated 28th of April, 2022 on its Judgement on Ribā.
- vi. It is also suggested that Bank may offer its services to Government entities to Islamize their operations.
- vii. Continuity of Shari'ah trainings of the Bank's higher management.
- viii. Continue with Microfinance activities and the Bank should encourage the Islamic Microfinance due to its requirement in the country. Through Islamic Microfinance, Islamic Banking Industry can penetrate at grass-root level to facilitate micro level traders. It will increase the level of awareness of Islamic banking at micro level.
- ix. As far as internal environment of the Bank is concerned, all staff members of front and back offices are strongly recommended to follow the proper dress code strictly, which should be in line with the Bank Dress code policy, cultural norms, and reflect due modesty as required by the dictates of Shari'ah. It is recommended to take disciplinary action in case of violation of Dress Code Policy.
- x. It is suggested to consider transitioning the significant customer portfolio to Takaful, which adheres the Islamic principles.
- xi. It is strictly instructed to address remaining unresolved issues related to Musharakah Running Finance, particularly with government entities. Additionally, the consideration of profit distribution arrangements, particularly in cases of placement with other banks, is encouraged for resolution.
- xii. Collect the outstanding charities with different customers or obtain formal Shari'ah Board approval in case of exemption and deferral as per approved charity policy of the bank.

#### Conclusion:

Shari'ah Board has reviewed & advised corrective measures on SBP Inspection Report. The External & Internal Shari'ah Audit & Shari'ah Compliance Inspection reports and is of the view that:

- i. The Bank has complied with Shari'ah rules and principles in the light of Fatawa and Instructions and Guidelines issued by Shari'ah Board.
- ii. The Bank has complied with SBP Inspection report in true letter and spirit.
- iii. The Bank has complied with directives, regulations, instructions and guidelines related to Shari'ah compliance issued by SBP in accordance with the rulings of SBP's Shari'ah Advisory Committee.
- iv. The Bank has a comprehensive mechanism in place to ensure Shari'ah Compliance in their overall operations.
- v. As far as Charity fund is concerned, separate liability account (non-chequing) is opened in separate General Ledgers for each type of Charity Fund Collection:
- a. Charity due to late payment,
- b. Charity against other Non-Shari'ah compliant income
- c. Dividend purification amount.

Funds cumulated in above mentioned each type of "Charity Collection Fund Account" is maintained in Shari'ah Compliant remunerative account at the discretion of Shari'ah Board/Resident Shari'ah Board Member.

Charity Fund is utilized for charitable, social welfare, religious, educational or any other purposes approved by Charity Committee / Shari'ah Board.

In the year 2023 the addition in the amount of Charity was PKR 26.312 million from different heads which was instructed to transfer to the Charity account.

Additions in Charity account during the year	Rupees in Thousand
- Received from customers against late payment	25,380
- Dividend purification amount	117
- Charity against other Non-Shari'ah compliant income	14
- Profit on charity saving account	801
Total additions in Charity account during the year	26,312

The Bank has disbursed the Charity amount to Shari'ah approved charitable organizations as per Bank's charity policy and SBP's guidelines. Details of Charity account are available in the note # 19.2.1 Shari'ah Board appreciates the maintenance of a strong Shari'ah compliance environment by SCD. Shari'ah Board would like to praise Shari'ah Compliance Department/RSBM for efforts made by SCD during the year.

- vi. The Bank has complied with the SBP instructions on profit and loss distribution and pool management.
- vii. While the Bank is actively pursuing training of its human resources about various aspects of Islamic Banking & Finance through training sessions/seminars. Recently, a new program has been introduced named as "New Hires Orientation & Induction Certification Program" for new hires to equip them with various concepts of Islamic Banking. However further improvement is required to enhance the level of awareness of Islamic Banking & Finance of the staff, management and the BOD through enhanced training mechanism for each level. Top management and the BOD have made sincere efforts and appreciate the importance of Shari'ah compliance in overall operations of the Bank.
- viii. The Shari'ah Board has been provided adequate resources enabling it to discharge its duties effectively.

Shari'ah Board praises and acknowledged the efforts of Shari'ah Compliance Department/RSBM of the Bank that besides Shari'ah Compliance environment of the bank in regulatory inspection there was no instance regarding Noncompliance of regulatory requirements as far as Shari'ah Governance Framework is concerned.

Shari'ah Board would like to take this opportunity to offer praise to Almighty Allah and seek his guidance and Tauwfeeq, and to express its wishes for further progress, development and prosperity of Islamic Banking, under the sincere efforts of senior management, and Islamic Banking industry in Pakistan as a whole.

وَالله سُبْحَانَهُ وَتَعَالَىٰ آعْلَمُ

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Mufti Syed Sabir Hussain
Resident Shari'ah Board Member

Date of Report: February 15, 2024

Professor Mufti Munib-ur-Rehman Chairman Shari'ah Board

> Mufti Nadeem Iqbal Member Shari'ah Board



قابل ذکر آمرکی تعسریف کرتا ہے کہ سشریعہ کمپلائنس ڈیپارٹمنٹ اریزیڈنٹ سشریعہ بورڈ ممسبر نے بینک کے سشریعہ کمپلائنس ماحول کو برقرار رکھتے ہوئے سشریعہ گورشنس فریم ورکے کی تعمیل کو تقینی بنایا۔ سشریعہ بورڈ اللّبہ تعسالی کی بارگاہ میں اُسس کی تعسریف پیش کرنے، اُسس کی ہدایت و توفیق اورسیئر منتظمین و اِسلامی بینکاری انڈسٹری کی مخلصانہ کوسششوں سے اسلامی بینکاری نظام کی مزید پیٹرفت ، ترقی اور خوشحسالی کا متمنّی ہے۔

ق الله سُنْهِ حَالَمه قَ تَعَالَىٰ اَعْلَمُ ع مد المها الله المها الله پروفیرمفتی منیب ارتکن چیز مین نثریعہ بورڈ

مفقی سیّد صابر حسین ریزیدٔ بینث شریعه بورد ممبر تاریخ اجراء: ۵افروری ۲۰۲۳ء

- ا ابی بینکاری کی صنعت کم سسرمایہ کے ساتھ کام کرنے والے تاجروں کی سہولت کے لئے ابت دائی ورحب پرکام کر علی ہے۔اسس سے اسلامی بینکاری کی عیام تاجروں اور لوگوں میں مقبولیت میں اضافہ ہوگا۔
- ط جہاں تک بیک کے داخنلی ماحول کا تعلق ہے، تو فرنٹ اور بیک آفرز کے تمام عملے کو ڈریس کوڈ کی سختی سے پیروی کرنے کی بھرپور تاکید کی حباتی ہے
- ی اسٹان کا لب سس ایم می بی اسلامک بینک ڈرلیس کوڈ پالیبی، نت فسنتی اصولوں اور سشر کی نقت ضوں کے مطبابق سشرم و حیا کی عکامی کرتا ہو۔اسس کی حسلاف ورزی کی صورت میں تادیبی کاروائی کی سفار سش بھی کی حباتی ہے۔
  - ک یہ تجویز دی حباتی ہے کہ زیادہ سے زیادہ کسٹمر پورٹ فولیو کو تکافل میں منتقسل کیا حبائے، جو کہ اسلامی اُصولوں کے مطابق ہے۔
- ل تأكيد ك ساتھ يہ ہدايت كى حباتی ہے كہ رنگ مشاركہ سے متعلق جبتے بھى تاخير شدہ مسائل ہيں، بالخصوص حكومتى اداروں كے ساتھ ، أن كو حبلد از حبلد حسل كيا حبائے۔ عساوہ آزيں دوسسرے بيكوں كے ساتھ فنٹ پليمينٹ كے تحت كئے حبانے والے مشاركہ يا مضاركہ يا مضارب كے منافع كى تقيم كے حوالے سے مسائل كو حسل كرنے كى تاكيد كى حباتى ہے۔
- م تاخیر سے ادائیگی کی وجب سے عسائد چیریٹی فسنٹہ کو وصول کیا حبائے یا اسٹ میں مستثنی (exempt)اور مؤخر(deferrer) کی درخواست پر بیک کی چیریٹی بالیسی کے مطابات سشریعہ بورڈ سے مظاوری کی حبائے۔

#### حشلاصیہ کلام

- ت سید بورڈ نے ایس بی پی معائن رپورٹ، بیرونی اور دامنی سشریعہ آڈٹ اور سشریعہ کمیلائنس کی رپورٹس کو دیکھنے کے بعد اِصلاحی اقدامات کے لئے ہدایات دیں، المذا سشریعہ بورڈ کے مطابق
- الف ایم می بی اسلامک بینک نے مشریعہ بورڈ کے حباری کردہ فتاوی حبات اور ہدایات ولائخے عمسل کے مطابق مشرعی اُصول و ضوابط کو پورا کیا ہے۔
  - ، ب ایم ی بی اسلامک بینک نے حقیق معسنوں میں اصل روح کو مد نظسر رکھتے ہوئے ایس بی یی اسپیکشن رپورٹ پر عمسلدرآمد کیا ہے۔
- ج ایم می بی اِسلامک بینک، اِسٹیٹ بینک آف پاکستان کے احکامات، قوانین وہدایات اور لانخے محسل (جو اِسٹیٹ بینک آف پاکستان کے سٹ رید ایڈوائزری کمیٹی کے احکام کے مطابق ہیں) سے ہم آہنگ ہے۔
  - و بینک کے پاکس اپنے محبموعی آپیشز میں سندیعہ کمپلائنٹس کو یقینی سنانے کے لیے ایک حبامع طبریقۂ کار موجود ہے۔
  - ھ جہاں تک چیریٹی فٹٹ کا تعسلق ہے، ہر طسرح کے چیریٹی فٹٹ جمع کرنے کے لئے علیحدہ نان چیکنگ، لائیبیلیٹی آکاؤنٹ کھولے حباتے ہیں۔ i ادائیگی میں تاخیر کی وحب سے چیریٹی
    - ii ، باطل معاملات کی وجب سے چیریٹی
    - iii منافع (ڈیویڈنڈ,Dividend) میں سے غیر شرعی منافع منہا کرنے کی وجب سے چیریٹی۔
- و عام طور پر مذکورہ بالا تمام مدّات میں جمع کی گئی رقوم اپنے اپنے " شریعہ کمپلائٹ نفع بخش چریٹی کلکشن فنڈ آکاؤنٹ" میں شدیعہ بورڈ / ریزیڈنٹ مشدیعہ بورڈ ممسبر کی صوابدید پر جمع کی حباتی ہیں،چریٹی فنڈ،چریٹی کمیٹی / مشدیعہ بورڈ کے مظور مشدہ کی خیراتی، معاشدتی بہسبود، مذہبی یا تعلیمی مصاصبہ کے لئے استعال ہوتا ہے۔
- ز سال 2023ء میں چیریٹی فٹڈ کی مختلف مدات میں جمع کی گئی رقوم میں کل اضافہ 26.312ملین رہا، جس کو چیریٹی اکاؤنٹ میں منتقتل کرنے کی ہدایت کی گئی۔
  - اِمال چیریٹی فٹڈ میں اضافہ رویے (۰۰۰) میں
    - صبارن کی طب رنے سےادائیگی میں تاخیر کی وجبہ سے
      - منافع (زُلِویڈنڈ, Dividend) میں سے غیر شرعی منافع منہا کرنے کی وجب سے 112
      - - باطسل معساملات کی وحب سے
        - چیریٹی سیونگ اکاؤنٹ پر منافع
      - إمسال چيريني فنيه مين كل اضافه
- بینک نے چیریٹی کی رفت م سشریعہ سے منظور سشدہ خیراتی اداروں کو ایم می بی اسلامک بینک کی چیریٹی پالیسی اور اِسٹیٹ بینک کی ہدایات ولائخت مسل کے مطابق فراہم کی ہے۔ چیریٹی اکاؤنٹ کی تضیات نوٹ نمسرہ 19.2.1 میں وعتیاب ہیں۔ سشریعہ بورڈ بینک کے سشریعہ کمپلائنس ڈیپارٹمنٹ کی طسرن سے ایک مفبوط سشریعہ کمپلائنس ماحول کو برقرار رکھنے کے عمسل کو سسراہت ہے۔ سشریعہ بورڈ سال 2023ء کے دوران سشریعہ کمپلائنس ڈیارٹمنٹ RSBM/کی طسرن ہے کی گئی کو سشوں کی تعسریف کرتا ہے۔
  - 🗗 ایم سی بی اسلامک ببیک کے نفع و نقصان کی تقتیم اور پُول کی اِنظام کاری اِسٹیٹ بینک آن پاکستان کی ہدایات کے مطابق ہے۔
- ا اگر جب بینک فعال طسریقے ہے اپنے افرادِ کار کو اسلامی بینکاری اور مالیاتی نظام کے بارے میں تربیت دے رہا ہے۔اور اسس سلطے میں ایک نیا تربیق پروگرام "نبی باز اور بنٹیشن اینڈ انڈکشن سسر شیفیکیشن پروگرام "بھی متعارف کرایا گیا ہے ، تاہم افرادِ کار، اعسلی سطی اِنظامیہ اور بورڈ آف و اُرکیکٹرز نے ڈائریکٹرزمیں آگبی پیدا کرنے کی عضرض سے اِسلامی بینکاری کی تربیت میں مزید اضافے کی ضرورت ہے۔ اِنظامیہ اور بورڈ آف ڈائریکٹرز نے احسامی پر منی کوششیں کی بیں اور اُنہوں نے ایم می کی اسلامک بیک میں مشریعہ کمیلائنس کی ایمیت کو سراہا ہے۔
  - ی مضریعہ بورڈ کواپی ذمہ داریوں سے عہدہ برآہونے کے لئے حناطسر خواہ وسائل فراہم کئے گئے ہیں۔
- ک مشریعہ بورڈ، ایم سی بی اِسلامی بینک کمیٹڈ کے مشریعہ کمپلائنس ڈیپار ٹمنٹ /ریزیڈٹ مشریعہ بورڈ ممسبر کی کاوشوں کا اعتسران کرتے ہوئے اسس



دستاویزات، جن میں سے 25 کارپوریٹ ب، 15 کمسر شل، اور 6ایس ایم ای بینکاری کے لائخے۔ عمسل کا حبائزہ لیا اور اِن کی منظوری دی۔ جہاں تک پراڈکٹس کا تعسل ہے، تو مشریعہ بورڈ نے09 مشرکت متناقصہ ،18 تار شدہ مال پر مرابحہ اور مرابحہ للام بالشیراء، ا اِحسارہ، ا اِستصناع،ا • مشار که رنگ و نائنانس اور ۱۰ کرنمی تنگم کی پروڈ کسس کی اسس سال منظوری دی۔

🔉 سشریعہ کمپلائنٹ ڈیبار ٹمنٹ نے اِسٹیٹ بینک آف پاکستان کے اِسلامی بینکاری ڈیبار ٹمنٹ کی حبانب سے حباری کردہ ہدایات پر عمسلدر آمد کو یقینی بنانے کے لئے بینک کے فرنٹ اور بیک آفس اسٹانے کے لئے اِسلامی بینکاری کی ٹریننگ کے کئی پرو گرامز منعصد کئے۔ L&D نے اِسٹان کی ا الله من الله اور مالیاتی نظام کی معلومات تک آسان رسائی کے لئے کلاشس روم سیشنز کا اِنتقاد کیا، اِسس کے ساتھ لرنگ مینیجبنگ سٹم (LMS) کے تحت آن لائن اِسلامک بینکائک ٹرینگ ماڈیولز بھی اپ لوڈ کے۔ L&D نے اپ اِسٹان کی اِسلامی بینکاری میں تربیت کا عسنرم مقم کیا ہوا ہے، للذا اسس سال بھی L&D نے شریعہ کمپلائنٹ ڈیبار ٹمنٹ کے تعباون سے عملے کی اِستعداد کار میں اضافے کے لیے تمام ریجنزمیں سیشنز منعت کئے۔ شریعہ ٹریننگ سیشنز کلاسس روم اور ورچوئل سیشنز دونوں کا محبسوعہ تھے جسس کی وجبہ سے جنسرافائی رکاوٹوں سے نکل کر اسٹان کے لئے سکھنے کے بہترین مواقع میس ہوئے۔

اسٹیٹ بینک آنے پاکستان کے اِسلامی بینکاری ڈیپار ٹمنٹ کی حبانب ہے حباری کردہ سسر کلر (نمبیر 2 /2018 بستاری فی 2018)پر عمسلار آمد کو یقنی بنانے کے لئے بیک کی حبانب سے مؤثر اور حبامع اقدامات کئے گئے۔ المذا ایک مؤثر اور حبامع پروگرام L&D-HRG کی طسرن سے ترتیب دیا گیا، جس کے تحت بیک کے ہر درجبہ کے فرن اور بیک آفس اسٹان کو اِسلامی بینکاری کی ٹریننگ دی گئے۔ مشریعہ کمپلائنس ڈیمارٹمنٹ کے اسٹانے ممبرز نے مشریعہ ٹریننگز کے لئے پورا سال اپنی خدمات پیش کیں۔ مزید برآں،ایگزیکٹو مینجنٹ کی مشریعہ ٹریننگ کی ریگولیٹری ضروریات کے ساتھ ساتھ، شریعہ کمپلائنس ڈیارٹمنٹ اور L&D نے ایگزیکٹو مینجنٹ کی مہارت کومزید بڑھانے کی عنسرض سے اِسلامی مینکاری اور مشرعی معارات، اکاؤنٹنگ اینڈا آڈٹنگ آر گنائزیشن برائے اسامی مالیاتی ادارے AAOIFI کے کورسنر تار کئے، جنہیں مشروع کردیا گیا ہے۔

۷ سشریعہ کمپلائنس ڈیبارٹمنٹ نےاسٹیٹ بینک آن۔ پاکستان کے اِسلامی بینکاری ڈیبارٹمنٹ کی حبانب سے حباری کردہ سسر کلر( نمبرا۲۰۲۱، تاریخ ۱۲۶ون ۲۰۲۱)، تشریعہ نان کمپلائنٹ رسک مینجنٹ SNCRM کی تعمیل کے لیے تمام ضروری اقدام کئے ہیں۔ ڈییار ٹمنٹ نے یقیٰی بنایا ہے کہ SNCRM بینک کے مجبوعی رسک مینجنٹ فریم ورک کا ایک لازمی عنصر ہونا حیاہے۔ مزید برآن ڈیپارٹمنٹ تمام سشرعی عسدم تعمیل کے معاملات اور لین دین کی رپورٹ بورڈ کی رسک مینجنٹ اور پورٹ فولیو رپویو سمینی اور مشدیعہ نان کمپلائنٹ رسک مینجنٹ کی سکتھ ساتھ مشدیعہ بورڈ کو سہ ماہی بنیادوں پر کرے گلہ جہاں تک SNCRM کی نگرانی کا تعلق ہے، اسس کے ساتھ ایک انظمامی کمیٹی مشعریعہ نان کمپلائنٹ رسک مینجنٹ کمیٹی کے تعسنوان سے پریزیڈٹ/ی ای اوکی سے براہی میں تشکیل دی گئی ہے جس میں تمام گروپس کی نمسائندگی موجودہے۔ یہ سمیٹی آپریش ارتفامی سطح پر سشر می عسدم تعمیل کےرسک کی کڑی نگرانی کے لیے ذمہ دار ہے۔ تمام کیٹیوں کی باقاعہدہ میٹنگز کا انعقاد کیا حب رہا ہے اور اپر کا لانسٹان کی پر سےری سے مہا کی سازی ہوئی ہے۔ کے بہت در ہے۔ کے اسان کی دیتا ہے۔ کہ اسان کی بیار شمنٹ تمسام سشدیعہ کمپلائنس ڈیپار شمنٹ تمسام سشدی عسدم تعمیل کے معساملات اور لین دین کی رپورٹ مذکورہ کمیٹیوں کو دیتا ہے۔ کا سشدیعہ بورڈ اپنی حباری کردہ ہدایات و لائھے محسل پر عمسلدرآمد کے اعتبارے بینک کے مستظمین کی مسلسل اور حبامع کو سششوں کی تعسریف اور

حوصلہ افنرائی کرتا ہے۔

ت رید بورڈ شرعی اعتبار سے کئے گئے حبائزوں کی حبائج بڑتال کے بعید درج ذیل سفار ثانب پیش کرتا ہے

مستقبل میں، ریگولیٹری نتساضوں کی تھمیل میں مزید شے بیننگز ہونی حیاہئیں۔ مزید برآں مشہ بعہ بورڈ کلاسس روم مشبریعہ ٹریننگز سینیز کی تھے۔ یور سفار سش کرتا ہے۔ تربیتی مقصید کے تحت بنائے گئے معتامات کا انظام بہتر سے بہتر بنایا حبائے تاکہ مشرکاہ ایک عسلمی اور تربیق ماحول میں زبادہ سے زبادہ فوائد ساسل کر سکیں۔

کارپوریٹ، کمسر سشل، ٹریڈ، ایس ایم ای بینکاری کی پروڈکٹس اور سشریعہ کی ٹریننگز پر زیادہ توجبہ دینے کی ضرورت ہے، المذا بھسرپور سفار سش کی حباتی ہے کہ عملے کی مشرعی اُصولوں کے سناظر میں پروڈک کی تربیت کو تقینی بنایا حبائے۔

اِسلامی بینکاری اور مالیات کی اصل روح کے مطابق تشیراور عسام لوگوں کو آگاہی دینے کے ساتھ ساتھ اِسلامی بینکاری کے بارے میں حقیقی شعور پیدا کرنےاور عناط فسیوں کو دور کرنے کے لئے، ایم سی کی اسلامک بینک کے ملیٹ منارم سے سیمینارز، ورکشاپس اور سوال و جواب کی نشت کا اہتمام کرنے کی سفار سش کی حباتی ہے۔

ت ریعہ بورڈ قومی اور بین الاقوامی کانفٹرنسٹر میں نہ صرف سشریعہ بورڈ کے ممبران کی بلکہ دیگر شعبوں کے نمائندگان کی سشرکت کی سفار سش کرتا ہے، یہ بینک کے برانڈ امیج اور بینک کے عملے کی صلاحیت میں اضافے کے لیے مضائدہ مند ثابت ہوگا۔

شریعہ بورڈ سفار سش کرتا ہے کہ فیڈرل مشریعت کورٹ کا 28 اپریل 2022ء کا سود کے متعملق فیصلے کو سامنے رکھتے ہوئے ایم می بی اسلامک ت ریعہ بورڈ یہ بھی سفار شس کرتا ہے کہ حکومتی اداروں کو بھی ت ریعہ ایڈوائزری خدمات فراہم کی حبائیں تاکہ ان کے معاملات بھی ت رعی

ایم می لی اسلامک بینک کے اعسالی منتظمین کی بھی سشدیعہ ٹریننگز کی تھے۔ پورسفار سش کی حباتی ہے۔

مزید برآن مائیرو منائٹ سے گرمیوں کو حباری رکھنے کی سفار سش کی حباتی ہے۔ ایم می کی اِسلامک بینک کو ملک میں مائیرو ف ائت انس کی ضرورت کے سبب اِسلامی مائیکرو ف ائت انس کی حوصلہ افغرائی کرنی حیائے۔ اِسلامی مائیکرو ف ائت انس کے ذریع،

## شر بعه بورڈ رپورٹ

(مالى سال اختيام يذير الادسمبر٢٠٢٣ء)

## بِسُمِ اللهِ الرَّحُمٰنِ الرَّحِيُمِ

## ٱلْحَمُدُ لِلَّهِ رَبِّ الْعَالَمِيْنَ وَالصَّلَوةُ وَالسَّلَامُ عَلَى خَاتَمِ الْاَنْبِيَآءِ وَالْمُرُسَلِيْنَ وَعَلَى الِهِ وَصَحْبِهِ اَجْمَعِيْنَ اَمَّا بَعْدُ

ت ریعہ بورڈ ایم می کی اسلامک بینک کمیٹڈ کے اُمور سے متعلق اپنی سالانہ رپورٹ بیش کرتا ہے۔

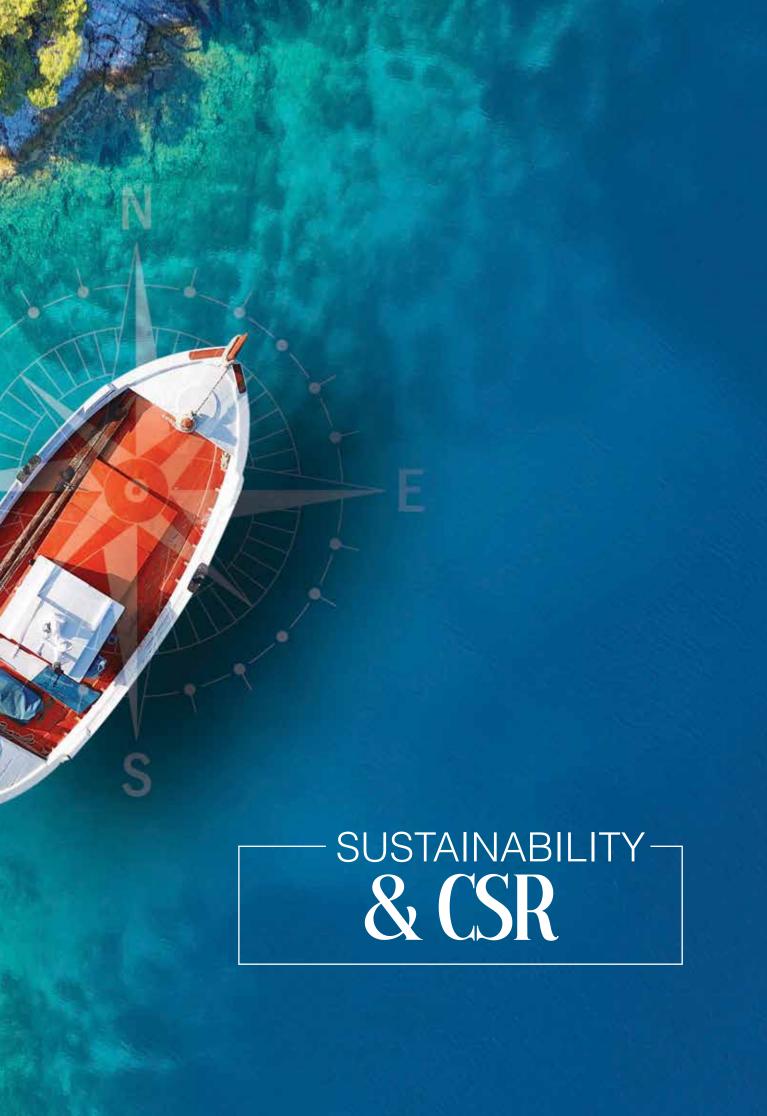
ایم سی بی السلامک بینک کا مشسریعہ بورڈ سمبر2015ء کو تشکیل پایا،موجودہ مشسریعہ بورڈیروفیسر مفتی منیب الزحمٰن چیئرمین مشسریعہ بورڈ، مفتی سیّر صبابر حسین ریزیڈنٹ سشریعہ بورڈ ممبر اور مفتی ندیم اقبال، ممبر سشریعہ بورڈ پر مشتل ہے۔2023ء میں یورا سال سشریعہ بورڈ کی خدمات ادارے کو حساسال رہیں، بینک کے معاملات کے حوالے سے سشریعہ بورڈ نے ٹیلی فون اور ویڈیو کانفٹرنس کالز کے ذریعے بھی کئی غیر رسمی ملاقاتیں کیں۔عسلادہ آزیں 2023 ء میں مشہ یعہ بورڈ کے 4رسسی اِحبلاسس درج ذیل تاریخوں میں منعقبہ ہوئے ،جس میں دیگر اُمور کے عسلاوہ نئی پراڈکٹس اور خدمات کے ساتھ ساتھ موجوده پراڈ کٹس اور خدماے میں ترامیم کا شےرعی حبائزہ لیا گیا۔

> ۲۰ مارچ۲۰۲۰ء مشريعه بورد كا بها إحبلاس، مشریعه بورهٔ کا دوسسرا اِحبلاسس، ☆ ۱۹ جون۲۰۲۳ء مضريعه بورة كالتبيرا إحبلاس، ۲۰۲۳ء مشريعه بورة كا چولات إحبلاس، 19 دسمبر۲۰۲۳ء

ت بورڈ ایک ایبا بنادی مکانزم ہے جو اسلامی اور روایتی بنکوں کی گورنس میں امتیاز قائم کرتا ہے،عسلاوہ آزیں تشدیعہ کمیلائنس مکانزم اسس چیز کو یقینی بنانا ہے کہ بنک کے معاملات مشریعہ بورڈ کے فتاوی حبات اور ہدایات کے مطابق ہوں۔ اسلامی بنک میں معاملات مشریعت کے مطبابق ہونے سے اُسس کی کارکردگی پر مثبت اثرات مرتب ہوتے ہیں۔لہذا کسی بھی اسلامی بنک کے لئے لازم ہے کہ وہ مشریعہ بورڈ کے فراہم کردہ تمام فتاوی حبات اور ہدایات پر سختی کے ساتھ کارہند ہو۔ مندرحبہ بالا سشریعہ بورڈ کی محبالس کے عسادہ سال بھسر تمام اُمور کی گرانی میں شریعہ کمپلائنس ڈیپارٹمنٹ نےاسس کے ساتھ ہم انہنگی کو یقینی بنایا، مزید بران مشریعہ کمپلائنس کوپورے سال مدِّ نظسر رکھ حباتا ہے ، جس کے نتیج میں سشریعہ بورڈ کی بینک کے سشر می اُمور میں مستقل شمولیت اور مواصلاتی طسریقہ کار کو بروئے کار لاتے ہوئے بینک کے مخلف النّوع معاملات کی بروقت منظوری کو یقینی بنایا گیا۔

- ا چونکہ بورڈ آنے ڈائر کیٹرزاور ایگر نکٹیو منتظمین اسس آمر کے ذمہ دار ہیں کہ ایم سی کی اسلامک بینک کے جمسلہ مصاملات مشریعت کے اُصولوں کے عین مطابق ہوں، المذا ہم (مشریعہ بورڈ) ایم ی بی اسلامک بینک کے مشریعہ کمپلائنس کی محببوئ صورت ِ سال کے بارے میں ایک رپورٹ جمع کرانے کے پابند ہیں۔ 2023ءمیں مشریعہ بورڈ کے بورڈ آف ڈائریکٹرز کے ساتھ رسٹی اِبلاسس درج ذیل تاریخوں میں منعقبہ ہوئے:
  - مضریعه بورڈ-بورڈآف ڈائریکٹرز کا پہلا اِحبلاس، ۲۱ اپریل ۲۰۲۳ء مضریعه بورڈ-بورڈآف ڈائریکٹرز کا دوسرا اِحبلاس، ۱۹ دسمبر ۲۰۲۳ء
- ۲ رپورٹ میں ظاہر کردہ اُمور کے مطابق اپنی رائے دیتے ہوئے عصرض یہ ہے کہ ایم ی بی اِسلامک بینک کے مشیریعہ کمپلائنس ڈیمارٹمنٹ نے ریزیڈٹ مشریعہ بورڈ ممبر/ہیڈ مشریعہ کمپلائنٹ ڈییارٹمنٹ کی زیرِ نگرانی تمسام فتم کے مالی معساملات، اُن کے جمسلہ مراحسل ،پروڈ کٹس، اور اختیار کئے گئے نظے ریات کانمونے کی بنیاد پر حبائزہ لیا ہے۔ مشریعہ کمپلائنس ڈیپارٹمنٹ نے مشریعہ بورڈ کو بینک کے فرنٹ اور بیک آفسز کی مشرعی تعمیل کا حبائزہ لینے کے معاملات سے آگاہ رکھا۔ سشر کی تعمیل کے حبائزے کے لیے سشریعہ بورڈ نے برانچز کی فہسرست کومنظور کیا۔ اسس سلطے میں 128 برانچوں کا مشرعی معائنے کیا گیا ہے اور جہاں تک بیک آفرو کے مشرعی تعمیل کے حبائزے کا تعلق ہے، تواسس کے لیے مشریعہ بورڈ کی منظور مشدہ کے تعباون سے فرنٹ اور (L&D - HRG) فہترست کی تعمیل کو یقیی بنایا گیا ہے۔ ہومین ریبورسس گروی کے لرنگ اینڈ ڈیولینٹ ڈیپارٹمنٹ بیک آفسز کے مللے کے اُرکان کی اِسلامی مینکاری، مالیاتی معلومات اور مہارت کو بڑھانے کی عضرض سے بینک کے تمام مللے کے لیے مشرعی ت ریونہ کمپائنٹس ڈیار ٹمنٹ نے ریگولیٹری اور مشرعی تقتاضوں کی تعمیل کو یقینی بنانے کے لیے جنوبی -RSBM/Head تربیت کو لازمی قرار دیا گیا ۔ مزید اور شمسالی ریجن کی 19 شاخوں کا احیبانک دورہ کیا۔ اور اِسس کی باقاعبدہ رپورٹ مشسریعہ بورڈ اور بورڈ آنسے ڈائر یکٹرز کو پیش کی گئے۔
- ٣ اکامک بنگاری طور پر مخلف جہستوں سے روایتی ہسکوں سے جدا ہیں، اِن کا بنیادی اُصول مشسریعت پر کارہند ہونا ہے۔ اگر وہ مشسریعت پر کارہند نہیں ہوتے تو غیر مشیر علی معتاملات کا احسال بڑھ حباتا ہے ۔چنانحیہ گاہک کے اعتبار کو بحسال رکھنے کے لئے مفبوط و مستحکم بنیادوں پر مشدیعہ کمپلائنس کی موجود گی ضروری ہے۔اس چیز کو مدِّ نظر رکھتے ہوئے ایم سی لی السلامک بینک کے مشریعہ بورڈ کی حباری کردہ پانچ ہدایات ولائحے عمسل اور سات فتاویٰ حبات بھی موجود ہیں۔ ایم سی ٹی اسلامک بینک میں سشریعہ بورڈ کی حباری کردہ تمسام ہدایات ولائحئ عمسل اور فتاویٰ حبات پر عمسلدر آمد کو ان کی اصل روح کے مطابق یقینی بنایا گیاہے۔
- ۴ بینک کے مسطمین کے تعباون سے مشریعہ کمیائنٹ ڈیپارٹمنٹ نے ریزیڈنٹ مشریعہ بورڈ ممبر/ہید مشریعہ کمیائنٹ ڈیپارٹمنٹ کی زیر گرانی 2023ء میں تمام پراڈکٹس کی دستاؤیزات کا حبائزہ لیا۔ سفریعہ کمپلائٹس ڈیبارٹمنٹ نے سفریعہ کو یقنی بنانے کے لئے مخلف برانجز اور بیک آفر کا معائنہ کیا تاکہ بنک کے معاملات کو مشریعہ کے اُصولوں کے مطابق بنایا حبائے۔ مشریعہ بورڈ نے 46 منائنانسنگ کے لائحہ عمال کی





### Sustainability & Corporate Social Responsibility

As a leader in the Pakistani banking sector, MCB Bank has a great legacy in preservation and safeguarding the interests of all our stakeholders. This legacy has been established by our senior management and is carried forward by our hard working and talented employees, who fully embody our values of service and quality.

Through careful evaluation and selection, the Bank selects and promotes projects and services that benefit the Pakistani economy and society in the most effective manner. Particular emphasis is placed upon the need to promote environmental sustainability and social welfare.



## Environmental, Social and Governance (ESG) Strategy & Overview

ESG is gaining momentum globally. However, priorities vary significantly across stakeholder groups and geographies. The need to balance environmental and social initiatives is more pronounced in Asia than in the more developed regions.

At MCB, we want to drive measurable, material change in our communities in a way that brings our purpose to life, differentiates us and strengthens our business. To do this, we have identified various ESG focus areas where the Bank shall continue to invest for delivering sustainable value for its stakeholders.

#### Our CSR policy

The Board of the Bank has approved Corporate Social Responsibility Policy covering major areas of SECP's CSR guidelines 2013. We ensure that our CSR initiatives embody a vision of harmonious and sustainable development in Pakistani communities.



- Respect for culture, customs, history and laws as the Bank constantly searches for safer, cleaner and better practices that meet the growing needs of the society.
- Minimize environmental footprint to coexist harmoniously whilst encouraging minimum wastage of resources.
- Business operations are conducted with honesty and integrity
- Engagement in social welfare activities that help strengthen communities and contribute towards the uplift of society.
- Support and promote Financial Inclusion and Literacy.
- To build and maintain sound relationships with customers and other stakeholders through open and fair communication in order to contribute towards sustainable image building.

 Compliance with relevant laws and regulations, in letter and spirit







#### **Initiatives Overview**

Sustainable finance, incorporating climate-change risk into the business, net-zero targets, biodiversity, energy efficiency, water and waste management, sustainable procurement, shifting branch banking network to alternative modes of environmentally viable energy efficient sources and tree-planting initiatives.

Inclusive financial services for SMEs and Agriculture sector, women and youth, support for education, health and skills development, support for communities, employees and clients in need, and championing diversity and inclusion.

Governance and risk management, fair outcomes and transparency, and resilient and a robust control environment.

The Board of Directors has diversity in terms of expertise, knowledge and age. None of the directors is on the Boards of more than seven listed companies. The Chairman and the CEO of the Bank are not the same person.

A code of conduct is developed for Directors & Employees which is revised every year. SBP & Board approved guidelines for all businesses and departments are in place.







targets allotted by SBP for FY 2024

### **Key Highlights**





The contribution by the Bank to



Achieved customer complaints resolution rate of 98.71%

Green Awareness Campaigns undertaken (website & social medial views)

- World Water Day: >14K
- Mother Earth Day: >75K
- Environmental Day: >16K



287,000+ KWHs Energy Mix conserved in 2023 at MCB Centre, Lahore as part of WWF-Green Office Program.



Disbursed Rs. 155.484 million under Agri-based lending.

the national economy by way of value addition was Rs. 153.38



26 model branches have been completed/revamped to facilitate People with Disabilities (PWD) customers.



Approximately **7+ tons** of dry waste generated from selected iconic buildings was recycled.



Conducted 363 sessions, with approx. **12,625** participants, under SBP's National Financial Literacy Program.



The Bank created a Women Protection and Empowerment (WPE) Unit in 2023, a dedicated function which manages Grievance and Harassment complaints received from the females working at the Bank.



1,300+ Approximately personnel (class room successfully obtained Banking Green trainings.



Women represent 18.54% of our total workforce.



CSR activities carried out throughout the year in areas of <u>heal</u>thcare education, community welfare



MCB Live application has digitisation minimize usage of paper and energy.



Prominent women influencers were invited to celebrate International Women's Day, Mother's Day and Working Women's Day to inspire young women to excel and shine in their respective domains.



Developed Environmental & Social Risk Rating (ESRR) Model.



Launched digital account under the Digital and Paperless Banking initiatives.



RISE to Leadership - Various sessions were arranged in 2023 to help and guide the female workforce of the Bank to become aspiring leaders in future.



Compliance Knowledge Assessment Test is mandatory for all employees of the Bank

#### Our approach to sustainability

Sustainability is the umbrella that both ESG and CSR fall under and contribute to. ESG and CSR are both ways that the Bank can demonstrate its commitment to sustainable business practices.



The Bank focuses on several key principles as an institution. It is committed towards fostering a better work place and cleaner environment through varied initiatives with measurable outcomes. By committing to a culture of excellence, good governance, transparency and integrity, it ensures that all activities are conducted in a manner that is ethically responsible and beneficial for all stakeholders. MCB Bank has a well-defined Code of Ethics and Conduct policy that serves as a guideline for the behavior and ethics of employees.



#### 1. Contributing to sustainable economic growth

MCB Bank uses its core business of banking to promote sustainable development in all the markets it operates.



### Contribution to Economy & National Exchequer

MCB Bank has one of the highest market capitalizations in the banking industry. In 2023, the Bank paid approx. Rs. 60.79 billion on account of income taxes to Government Treasury and collected over Rs. 36.08 billion for the National Exchequer as withholding tax agent under different provisions of Income Tax Ordinance 2001. In addition to that, the Bank has also paid Rs. 2.52 billion in respect of sales tax and FED. The contribution by the Bank to the national economy by way of value addition was Rs. 153.38 billion, out of which around Rs. 23.24 billion were distributed to employees and Rs. 35.55 billion to the shareholders.

Zakat is an essential component in delivering assistance to those most in need. The Bank supplemented and augmented the Zakat collection efforts of prominent public welfare organizations such as Shaukat Khanum and Edhi Welfare Organization through its communication channels including MCB Live, internal email, propagation via the MCB Bank corporate website and via the Bank's diverse 1,450+ ATM network. MCB Bank also contributed to the national exchequer in Zakat Deductions to the sum of Rs. 445 million.

The Bank is making significant contribution to the development and growth of the country. An analysis of the Bank's value creation and allocation of value among key stakeholder groups is represented in the 'Statement of Value Added'.

#### Key financial highlights

Key financial figures and related ratios have been discussed in the 'Analyses of Financial Performance' section.

#### 2. Being a responsible organization

The Bank has a "Corporate Social Responsibility (CSR) Policy", which is approved by MCB Board of Directors. It envisions the strategic guidelines of incorporating CSR into the very core of all business practices and operations, across the Bank and areas it operates in. The Bank's short term and long term CSR goals are aligned to execute bank operations for the betterment of its stakeholders, which necessarily includes the general public and society of Pakistan. The aim of the Bank is to be well versed in CSR by being a sustainable organization. We do this by making the right investments in developing our human resources, protecting the interests of our customers, weighing environmental impact in our decision making and combating the scourge of corruption through implementation of ethical and responsible best practices.

Sustainability is therefore embedded in all policies of the Bank through direct and indirect means. All groups of the Bank work together to not only educate its employees regarding various facades of corporate sustainability and social responsibility, but to also ensure that its strategic CSR vision is met through operational objectives. The Bank's policies therefore address these key aspects:

- a) Driving Strategy Through Learning & Development:
- b) Women champions/ Gender sensitivity/ Leadership/ National Financial Literacy Program
- c) Occupational Health and Safety
- d) Business Continuity Plan
- e) Business Ethics and Anti-Corruption Measures
- f) Customer Experience Management, Consumer Protection Measures and Grievance Handling
- g) Banking on Equality and Women Empowerment

The Bank's CSR activities are centrally monitored throughout to ensure that the Bank invests in the right places that magnify the goodwill of Bank and our community at large. The performance against sustainability and integration of various groups in achieving this are explained through this report.















#### a. Driving Strategy Through Learning & Development

Being critical for the effective employee engagement at all levels, growth and sustainability of the Bank in terms of human capital enrichments and performance enhancements, Learning & Development Division offered specialized learning programs, designed in close partnership with business and field functions. Enhanced focus was also given on mobile learning programs to extend the coverage in remote areas. 2023 witnessed revamped learning agenda for developing our employees on four major pillars i.e. Product/Process Knowledge, Service, Compliance and Leadership. This year witnessed the learning initiatives for new joiners, existing employees from cross-functional teams. With our continuous & extended focus on capacity building towards regulatory framework and global compliance obligations, several programs were offered on Anti Money Laundering, Trade Based Money Laundering & cyber security awareness. Realizing contemporary trends and future proofing of our employees, learning initiatives have been taken to enhance their digital quotient. Frontline teams were upskilled on Product & Process knowledge and enhanced levels of customer services.

Besides our regular training programs focused on functional and behavioral competencies, brief details of key achievements during 2023 include:

#### IFC Train the Trainer - Elevating Training Skills

Trainers play a crucial role in the organization as they are responsible to provide employees with the necessary knowledge and skills. As trainers need to stay abreast of new techniques and trends to address the changes in the workforce, two 4-Day comprehensive workshops were arranged in collaboration with International Finance Corporation (IFC) for L&D faculty and short-listed visiting faculty members. MCB has become the first bank in the region where all faculty members are trained & certified by the IFC.

#### **TPMA Certification - Making**

MCB Bank also invested in getting L&D faculty certified through The Learning Performance Institute, an independent, not-for-profit global authority on learning and development. Our faculty members have been certified through a comprehensive Trainers Performance and Monitoring Assessment mechanism.

#### b. Women Champions – Facilitation of Women Customer

Supporting SBP's Banking on Equality policy, MCB Bank achieved a significant milestone by successfully upskilling 1,442 frontline staff as "Women Champion" in more than 60% of its branches across Pakistan. These Women Champions are vital to improve the facilitation of women customers and entrepreneurs

#### Gender Sensitivity - Beyond Bias

Gender Sensitivity workshops were arranged across Pakistan to foster gender-inclusive environments. This special program covered 8,970 employees to understand existing gender relations, eliminate implicit gender biases, and improved customer interaction at customer touch points.

#### RISE to Leadership - An Exclusive Learning Initiative for Female Leaders

In line with Bank's agenda to foster diversity & inclusion, exclusive learning sessions for emerging female leaders were rolled out. This platform provides growth opportunity to all aspiring female leaders to develop essential leadership skills, network with like-minded individuals and gain valuable insights from accomplished leaders in various field. 141 Female staff completed their 2-day customized training.

#### Leadership Excellence - Discover. Develop. Deliver

A transformative journey of self-discovery and growth was offered to the talent pool providing them with an exclusive opportunity to discover their unique leadership capabilities and strengths. This program has been designed phased wise, commenced with the self-discovery surveys, providing the staff with profound insights into their leadership strengths and areas of growth, setting the base for Leadership journey of 700+ staff. This is a comprehensive development program where participants will be engaged in in immersive workshops & will delve into various leadership concepts & adaptive leadership strategies, empowering them with relevant skills & creating tremendous value for the Bank.

#### National Financial Literacy Program - Financial Inclusion for All

Supporting SBP's efforts on financial inclusion, MCB played its active role to support and achieve this aim again in its  $7^{\text{th}}$  year. During FY 2022-23, MCB conducted 363 training sessions Pan-Pakistan with the inclusion of 12,625 total participants including 57% female coverage. Through these sessions our field trainers increased the financial literacy across the far flung areas of Pakistan. Through SBP TTT programs, our master trainers also helped other commercial banks to develop a pipeline of trained officials for this key initiative.

MCB will continue to inculcate learning solutions for our people to enhance their personal and professional skills and nurture learning culture for organizational growth.



#### c. Occupational Health and Safety

MCB Bank places paramount importance on cultivating a work environment that not only ensures the health and safety of its employees and customers but also recognizes the significance of adaptability to unique workplace needs. The understanding that investing in occupational health and safety early not only avoids retrofitting costs but also enhances productivity and service delivery.

In response to the dynamic nature of workplaces, MCB has adopted effective measures, strategies, and initiatives to prevent, control, reduce, or eliminate occupational hazards. The implementation of a practical Occupational Health and Safety policy and guidelines reflects the Bank's commitment to staying abreast of technological, economic, and safety requirements. The staff at MCB Bank is not only well-informed about the importance of occupational health and safety standards but also actively contributes to maintaining these standards in the workplace.

Internal communication channels serve as a robust platform for reinforcing protective measures against various health, safety and environmental risks. All bank premises are equipped with First Aid Kits, demonstrating the Bank's commitment to emergency preparedness.

MCB's readiness extends to Facility Level Plans and Crisis Response Plans, which undergo regular updates to ensure preparedness for potential eventualities. The Bank has implemented stringent controls, processes, surveillance, and security equipment to safeguard the physical security of employees, customers, and visitors. Trained security personnel diligently implement these measures, and external Safety and Security Audits contribute to continuous improvement in workplace standards and alignment with industry best practices.

All iconic buildings and branches of MCB are fortified with modern fire safety, surveillance, and security equipment, showcasing a comprehensive approach to occupational health and safety. The well-established policy guidelines undergo periodic reviews and approvals by the Board and senior management. The Bank's unwavering commitment is evident through the integration of robust controls, risk control strategies, and the senior management's dedication towards ensuring the effective planning and implementation of in-house safety and health programs. In essence, MCB stands resolute in preserving its vision for the well-being of its employees, customers, and visitors.

#### Board's Policy on Employee Health, Safety & Protection

At MCB, safeguarding the health, safety, and welfare of our employees is of paramount importance. Our commitment extends beyond mere compliance with legal requirements to creating a workplace that minimizes the risk of work-related injuries and illnesses. This pledge is embodied in the Board-approved "Health, Safety & Environment" policy, underlining our dedication to continually enhance our health and safety management protocols. It reflects our unwavering dedication to fostering a workplace culture where the health and safety of every individual are not just policies on paper but an integral part of our organizational DNA.

Our policy goes beyond the confines of legal obligations; it encourages a proactive stance towards health and safety. This proactive approach encompasses all facets of our operations, from businesses and offices to branches, ensuring a uniform commitment to safety standards. It is a collective responsibility wherein every employee is not just expected to adhere to safety measures but also to actively promote the well-being of colleagues, customers, and non-customers alike

#### d. Business Continuity Plan (BCP)

Business Continuity Management (BCM) at MCB Bank is a dynamic process designed to proactively address potential threats, guaranteeing operational continuity before, during, and after disasters. It encompasses a comprehensive approach, combining policies, procedures, and plans to develop, drive, leverage, and protect business continuity consistently. Regular assessments of critical business processes ensure sustainability, adaptability, and ingenuity for optimal outcomes.

Senior Management and the Board, demonstrating a commitment to foresight, periodically review and approve the BCM Policy, Framework, and plans. The Business Continuity Management Committee (BCMC), a senior executive committee, translates these policies into actionable items, safeguarding critical processes and systems during outage scenarios.

MCB Bank places a strong emphasis on staff training for crisis management and contingency planning activities aligned with the business strategy. Even in recent past, during the pandemic situation, the critical business functions were fortified by dedicated and tested BCM plans, enabling the Bank to deliver high-quality customer services consistently.

Regardless of the disruption scope, MCB Bank, with its robust business continuity strategies, tactical measures, and a commitment to regular review and updates, aims to continuously meet the needs of valued customers and stakeholders. The Bank's resilient approach not only ensures uninterrupted operations but also exemplifies its dedication to excellence in business continuity management.

#### e. Business Ethics and Anti-Corruption Measures

A comprehensive "Code of Conduct and Business Ethics" guidelines have been disseminated for all staff of the Bank for information and signoff to mitigate and addresses the possible risks related to ethics and corruption.

The Bank is striving hard to maintain a strong compliance culture through its robust policies and procedures. Employees are expected to perform all Bank related task with due diligence and ethical manners. The code of conduct of the Bank comprehensively defines the values and minimum standards of ethical business conduct. Bank staff must ensure to follow ethical standards and guidelines while interacting with the clients, competitors, business partners, government and regulatory authorities, shareholders or with one another. It is the utmost responsibility of the Bank to ensure that employee's conduct is impeccable and within the Bank's defined Code of Conduct and business ethics.

MCB Bank strives to ensure a friendly and harassment free environment for all employees. The policy for protection of women harassment has been revisited and is circulated Bank wide every year. Zero tolerance for any form of harassment or discrimination is further covered in the Bank's existing Code of Conduct. The Disciplinary Action Committee (DAC) is vigilant and takes vigorous actions to address any violation of policies & procedures, acts of fraud & forgery, breach of discipline and code of conduct, ethics & business practices, law of land and statutory regulations by an employee. To maintain a harmonious and efficient work environment in which the employees are assured a nondiscriminatory, transparent, harassment free and respectful atmosphere regardless of their caste, religion and gender, HRMG has issued a clear and non-discriminatory Code of Conduct; violation of which may lead to disciplinary action.

#### f. Service Quality Function & Grievance Handling Mechanism

#### Service Council

Service Council is a monthly forum, chaired by the President, which brings together key stakeholders from across the bank with a view to place service on the forefront through thought leadership, collaborative discussions and creation of a clear service roadmap.

#### **Customer Experience Management**

Feedback is solicited from customers for all contact points via surveys and remedial actions are taken for identified areas:

- In the year 2023, the **VOC** (Voice of Customer) team increased its outreach to pan pak customers while covering added Products of the Bank and tapping pain points which were impacting customer experience.
- Banca customers were contacted to gauge their on boarding experience and feedback was also taken from the customers who cancelled their policies during the year.
- Remittance Customers' feedback was taken and remedial actions were taken with respective Stake holders accordingly. All branches were provided with added biometric devices to reduce customer Wait and Transaction times.
- NTB (New to Bank) customers were contacted to gauge their onboarding experience and to capture feedback on areas for improvement.
- Complaint Resolution Satisfaction was another area that was re-visited for customers who had lodged their complaints with the bank. Customers were also probed about their experience regarding ease of lodgment.
- The External Customer Satisfaction Survey (CSS), with an external vendor was also initiated and executed during the year covering Retail, Consumer and Digital segments of the Bank across Urban and Rural population.
- The external CSS (Customer Satisfaction Survey) was further conducted in three phases with the intend to draw a comparative on the customer experience regarding the same product but using a different customer base each time.
- The Bank conducted CCTV Live Monitoring of 1,327 branches in 2023 to enhance customer experience.

#### Turnaround Time (TAT) Monitoring

During 2023, 99.5% of the total pan pak branches were monitored by following approved surveys parameters and protocols. The remaining branches were not visited owing to security concerns / remote locations while a few were under renovation. Moreover, 1,358 branches were 'Mystery Shopped' by independent external vendors and results of this activity were shared with management while focusing on further improvement.



#### **Consumer Protection Measures**

The Bank is committed towards providing quality products and services to its customers. It maintains a privacy statement for the usage of its products i.e. Credit Cards, ATM pins etc.

To ensure a culture of 'Quality Customer Service', the Bank has a dedicated Service Quality Division with the objective of strengthening the Bank's service culture. Regular training sessions are conducted in all Circles, Contact Centers and other front-end staff offices regarding 'Service Excellence' & 'Customer Satisfaction'.

#### **Customer Grievance Handling**

Bank considers complaints as opportunities for improvement and understands the link between complaint resolution and customer loyalty. We believe that complaints are a primary measure of customer dissatisfaction; thus, they should be taken seriously and staff should be encouraged to bring complaints to the forefront so that gaps can be identified and fixed.

Service Quality (SQ) function is the custodian of customers' grievance handling and works in collaboration with all businesses / functions of the bank responsible for acknowledging, investigating, tracking, escalating and resolving customer complaints within specified turnaround times. A centralized complaint resolution team manages all customer complaints through a Complaint Management System. Currently, all our customer touch points have access to this system so as to ensure that all complaints, whether verbal or written, are immediately captured in the system.

The Bank makes its best effort to ensure that resolution of complaints is comprehensive, appropriate and quick. The customer is kept informed on the status of their complaint, starting from complaint acknowledgement till its resolution. The escalation matrix for complaint resolution observed and designed in the system is such that a complaint, if not resolved within the specified turnaround time, gets escalated to the next senior level of management and keeps on escalating further till resolved.

Service Quality Division also performs in-depth qualitative and quantitative complaints analysis followed by suggestions and recommendations in order to eliminate root causes of customer issues and drive continuous improvement.

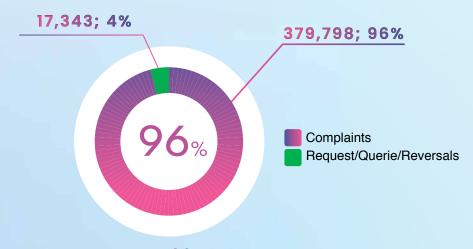
During 2023, a total of 379,798 complaints were logged in the system out of which 374,899 complaints were resolved by the year end (resolution rate 98.71%).

There was a 11.21% increase in total logged complaints in 2023 as compared to the previous year. Total complaints logged during 2022 were 341,494.

	NUMBERS	PERCENTAGE
STATEMENT OF COMPLAINTS	379,798	-
CLOSED	374,899	98.71%
OPEN	4,899	1.29%
AVERAGE RESOLUTION TIME		



### **Total Login Details**



#### **TOTAL: 397,141**

#### g. Banking on Equality and Women Empowerment

MCB Bank Ltd has been working diligently towards fostering a culture endorsing Diversity and Inclusion:

#### **Training**

- Trained staff for Gender Sensitivity Training now stands at 60% of staff, i.e. 8,533 staff members of the Bank have been formally trained and are acquainted with the concept of DE&I.
- More than 1,000 branches now have Women Champions Ambassador Women Financial Services placed at respective locations who cater to the needs of female customers as front end personnel.

#### **Empowering Women**

- Women in Workforce as of Dec 31, 2023 stands at 2,637, (18.54 % of workforce)
- Various sessions and road shows for financial inclusion and digital financial literacy were held in 2023 to instill knowledge of financial facilities offered by the Bank while suggesting the importance of economic empowerment

- Prominent women influencers were invited to celebrate International Women's Day, Mother's Day, National Working Women's Day to inspire young women to excel and shine in their respective domains.
- RISE to Leadership-Various sessions were arranged in 2023 to help and guide the female workforce of the bank to become aspiring leaders in future.
- MCB Bank Ltd has attained Approved Employer status from ACCA Global. Female applicants will be encouraged to apply for the upcoming ACCA Affiliate Program.
- The Bank created a Women Protection and Empowerment (WPE) Unit in 2023, a dedicated function which manages Grievance and Harassment complaints received from the females working at the Bank. It counsels and guides female employees and is actively engaged in the development of Policy and Product improvement. The Unit works in collaboration with various teams and engages with various female education institutes.

#### **Products**

- In April, '23 the Bank rolled out a comprehensive relaxation policy for making the loan application process easier for potential female borrowers.
- MCB SME product suite is now available to women entrepreneurs across the country. In order to further promote women financing, the Bank has developed financing relaxations for women entrepreneurs.
- On the Agri Finance side, MCB has launched a Dairy Value Chain Financing for women and Solar Tube well financing.
- On the Liability Product side, MCB Ladies Current account was revamped and MCB Ladies Saving account was launched. 51,000 accounts were opened during 2023.
- Exclusive Debit Card bin was created for Ladies account to provide women centric discounts, rewards and alliances.
- MCB offers a Digital Account Opening Portal offering a convenient channel to open accounts remotely.
- Collaboration with CARE foundation and onboarding of 700 female employees took place who are now using MCB branchless banking wallet salary accounts.

#### People with Disabilities initiatives:

26 model branches have been completed/revamped to facilitate PWD customers.

#### 3. Investing in communities

MCB Bank is committed to create sustainable economic and social development for our stakeholders. All groups of the Bank work throughout to identify and execute opportunities that cover health, community, recycling, green banking and environment protection, awareness and empowerment etc.

Following areas were addressed by the Bank in 2023:

- Youth Development Program
- Community Development & Healthcare awareness
- Consumer facilitation services
- Privilege banking
- **Energy Conservation**
- Environmental Cleanliness & Protective Measures
- Solarisation
- Remittances services
- Environmental & Social Risk Management (ESRM)

December 2023 at Moven Pick Hotel Karachi.

Green Banking



All Pakistan Memon Federation (APMF) represents the interests of 3 million memons living in Pakistan and has more than 57 affiliated Jamaats under its umbrella. The organization engages in a wide range of social welfare activities including but not limited to Housing rent assistance, financial assistance on marriage, offering discounts and scholarships in Education and Healthcare and also promotes self-employment programs. Considering the positive social effects of their various welfare initiatives, MCB Bank collaborated with APMF to sponsor their 5-year Youth Leadership Development

Program which intends to develop leadership and entrepreneurial skills among the participants and provide them with Education pathways and support them in future goal setting. An event under this program took place on 24th and 25th



#### **Community Development & Healthcare awareness**

The Bank seeks to support key initiatives that bolster the health care sector of Pakistan.

The Bank has partnered with Saleem Memorial Hospital to offer discounted healthcare services to our MCB employees and their families. This initiative is based on our commitment to the health and well-being of team members, who are the backbone of our success. Through this collaboration, we aim to provide them with access to quality medical care at reasonable costs.







The Bank also helped generate awareness for organizations like Edhi Foundation, Saylani, Alkhidmat, Chhipa Welfare, Shaukat Khanum Memorial Cancer Hospital, SIUT, Pink Ribbon & Care with its internal and external communication through various ADC platforms; especially during the holy month of Ramadan.

In its effort to support healthy outdoor activities, the Bank continued to play its part by extending ongoing monthly maintenance support to Shuhada Park Chakwal.

During the year, MCB Bank Sponsored Habib University Foundation to contribute in education sector.

In order to support health care sector The Bank also supported patient's Behbud Society (AKUH) & Lahore Hospital Welfare Society.





#### **Consumer Facilitation Services**

#### Credit Card Online Portal

Credit card online portal targets customer convenience and has been enriched with additional features to provide customers with smooth and effortless management of their credit cards. These additional features also attract, engage and facilitate non MCB account holder who cannot avail MCB Live facility at the moment. The following features have been added:

- Online inquiry
- Cash back against reward points
- Credit cards statement for current and previous month
- Channel activation & deactivation (e.g. local & international ATM, POS transactions, ecommerce transactions, recurring transactions/subscription etc.)
- Temporary card block (with re-activation option available)
- Permanent card block (replacement option available)
- Generation of WHT certificate

#### **Weath Management**

This Pinktober 2023, MCB Wealth Management in collaboration with Adamjee Life initiated a Breast Cancer awareness campaign which ran from October 20<sup>th</sup>, 2023 till October 31<sup>st</sup>, 2023.

MedIQ, a medical consultation partner provided FREE on-request consultation services with healthcare experts to all MCB account holders during the campaign tenure. MCB accountholders could connect with professionals at their own convenience, anywhere and anytime. In order to funnel awareness, MCB Bancassurance posted social media posts and routed the message to all MCBians via Corporate Communications.

This not only provided an opportunity to create awareness but also created a Har Pal Mehfooz moment for our valuable customers.

#### **Privilege Banking**

Privilege Banking has conducted regular engagement sessions for its customers. The events keep High Net Worth (HNW) customers well informed of our product suite as well as MCB Bank's CSR initiatives. In this light, they are encouraged to also contribute towards the cause of social welfare.

#### **Energy Conservation**

MCB Bank is fully aware of its responsibility towards conserving energy country-wide by exercising strict control over electricity lights, discipline whether in the bank branches or principal offices. MCB Bank accords priority to actions that contribute towards national obligations.

MCB Centre Lahore building has acquired & maintained WWF certification of Green Banking, which is a big achievement in-line with energy conservation by using solar energy, LED lights, paperless work and water conservation. WWF-Green Office is a practical environmental program designed for office/workplace, which helps to reduce the carbon footprint, achieve resource conservation and contribute towards slowing down climate change.

Moving towards improved monitoring & conscious utilization of fuel, water, electricity and paper etc. to help in own impact reduction, the bank has initiated baseline data collection for resource consumption in other buildings. This will support in enhanced vision of in-house operational management of natural resources. The Bank also engages employees through its internal communication forum to follow the best practices and initiatives to inculcate consciousness to save energy.

#### **Energy Saving Measures**

MCB Bank is already conscious of controlling excessive electricity usage. The bank through its concerned departments & staff monitors power consumption and ensures that all unnecessary lights / gadgets are switched off if not required.

Natural light is utilized instead of artificial lights during day time wherever possible in the buildings. Windows/ blinds are kept open to capture sunlight for heating during winter. Almost, all the bank buildings have been switched over to the LED Lights.

To exercise maximum control over building energy resources, a Building Management System (BMS) is installed at MCB Bank Principal Buildings i.e. MCB House Lahore, MCB Center Lahore and MCB Tower Karachi. The facility enables to control all the building fitted resources from a single point/ place. Scheduled cleaning of HVAC filters and air ducts is ensured to further support energy conservation.

#### **Environmental Cleanliness & Protective Measures**

Waste is a major hazard to health of employees and aesthetics of the organizations. MCB Bank focuses on waste reduction for environmental improvement and workforce productivity. Therefore, MCB Bank has segregated the building waste into recyclable and non-recyclable waste, for converting waste into recycling mode.

MCB Bank is moving towards paperless banking and resource efficiency in our operations. Some of our notable initiatives include reduction of environmental footprint in transportation and mobility of staff, energy efficiency in offices, greening of office premises and developing a culture of self-segregation of waste into dry and wet waste streams at source.

We ensure our wet waste including kitchen and organic materials are responsibly led to the landfills with minimum impact to the natural environment. To enhance awareness and behavior change of employees and staff, formal and informal channels of corporate communications and campaigns are run to encourage staff to take actions, such as tree plantation and awareness walks.

Partnership building is very important for environmental sustainability. Therefore, we are keen to develop impactful collaboration with civil society organizations such as Amal who are facilitating us to run MCB Bank's Green Office Program and achieve Net Zero objective.

Plantation with-in the commercial business premises / branches is encouraged by the Senior Management.

Emails through corporate communication are circulated to each staff, to maintain high standard of cleanliness inside/outside office buildings/ premises. The respective building Administrators & each building floor coordinators periodically emphasized to maintain high quality cleanliness.

#### Solarization

In order to adhere to its commitment to energy conservation and green banking, the Bank continued to implement clean energy projects for solarization of branches & buildings during the year 2023. Total number of solarized branches stood at 43 at year end with an accumulated generation capacity of 395kW. The provision of solar systems enabled these branches to reduce their dependency on fossil-fuel based grid electricity and remain operational during business hours for customers & staff while harnessing clean energy.

Building on the same momentum, the bank launched a mega project of solarization of 300 more branches across Pakistan in second phase by engaging leading solar companies. This project was launched in the last quarter of 2023 and is expected to be completed by mid-2024, with an anticipated total PV installation of approx. 3MW or more.

The 60.5kW On Grid solar power plant with an annual generation of approx. 85MWh units, was successfully installed and commissioned at one of bank's iconic building, MCB Landmark, in Islamabad. In parallel, the bank engaged solar companies to conduct survey of other iconic buildings in major cities including Lahore, Karachi and Multan to gauge potential of solarization with the aim to reduce energy bills. Detailed surveys were conducted by leading solar companies for MCB Shahrah-e-Aiwan-e-Tijarat China Chowk, Lahore, MCB Guest House Karachi and MCB Abdali Road Building, Multan. Feasibility reports for these locations will be reviewed for project planning and execution.

MCB Bank has taken these initiatives not only to meet legal requirements but as it is own corporate social responsibility to address environmental concerns of our worthy clients and stakeholders. We are proud that MCB Bank has adopted Green Banking Guidelines of the State Bank in letter and spirit. The MCB Bank management appreciates the cooperation it has received from its employees and staff and the interest shown by its stakeholders in adopting the responsible and ethical business practices.

#### Remittances flow in the country

Flow of remittances through banking channels is an important contributor to the national cause. MCB Bank proudly stands at the forefront of Pakistan's financial landscape, actively fostering economic resilience through its commitment to facilitating remittances. With an unwavering dedication to serving Pakistani diaspora, MCB Bank has emerged as a beacon of trust and reliability for those living abroad. In 2023, MCB received an inflow of USD 3.2 billion, a testament to the faith placed in its services by overseas Pakistanis. This accomplishment led MCB Bank being recognized as the Leading Remittance Mobilizing Bank of Pakistan by PRI, at the 3rd Pakistan Remittance Summit 2023 held in Malaysia.

#### Board's statement about Bank's strategic objectives on ESG /Sustainability reporting

The banking sector can play a crucial role in achieving Sustainable development goals because its involvement in sustainable activities has a potential impact on the sustainability of other industries through the lending channel.

The Bank focuses on several key principles as an institution. It is committed towards fostering a better work place, connecting, enriching and supporting the communities in which we live and cleaner environment through varied initiatives with measurable outcomes. By committing to a culture of excellence, good governance, transparency and integrity, it ensures that all activities are conducted in a manner that is ethically responsible transparency and integrity, it ensures that all activities are conducted in a manner that is ethically responsible and beneficial for all stakeholders. We, therefore embrace the globally accepted ESG criteria to ensure that our organization's corporate interests are primarily focused on sustainable and ethical impacts towards long-term organization's corporate interests are primarily focused on sustainable and ethical impacts towards long-term value creation for internal and external stakeholders of the Bank.

The State Bank of Pakistan (SBP) has played a pioneering role in integrating environmental risks into overall credit assessment and developed the Green Banking Guidelines (GBGs) for Pakistan's financial sector in 2017. During 2022, SBP has issued Environmental & Social Risk Management (ESRM) Implementation Manual for Financial Institutions.

The BoD has overall responsibility of green banking oversight and has developed ESRM Policy and Procedures. For environmental and social due diligence of Customers, a new rating model namely Environmental & Social Risk Rating (ESRR) Model has been implemented.

#### Chairman's Overview: Embed Sustainability for Financial Performance

We believe that the Bank play's a unique and vital role in enabling a more secure, equitable and sustainable future. That's a responsibility we act on every day, right across our team. Through our interactions with our stakeholders we understand their sustainability ambitions and help make them real, and through our commitment to help create economic opportunities for all, both inside our Bank and across the economy.

MCB is aware of its importance in this transition towards a more sustainable world, primarily through its financing activity and has the desire to play a relevant role, as demanded by the society, in this shift towards a sustainable future. Furthermore, the Bank is committed to banking responsibly and will ensure that its activity is developed in line with a series of values, principles, criteria and attitudes aimed at achieving sustained creation of value for its shareholder groups.

#### Embrace Sustainability as a Core Strategy

The Bank has integrated environmental and social considerations into decision-making processes relating to the business activities to avoid, minimize, and offset negative impacts. For the environmental and social due diligence of customers, the Bank has developed and implemented a new rating model; namely the Environmental & Social Risk Rating (ESRR) Model. This will enforce a restriction on providing for or funding businesses that pose a threat to the environment or community in which they reside.

For MCB, delivering on our ESG strategy by accelerating climate action, creating access to opportunities, and building integrity and trust often requires innovative thinking and challenging the traditional ways of doing things, During the year the Bank took the initiative for green energy via the installation of solar panels and aim to power 300 branches by the end of 2024. In addition, traditional lights and equipment are being replaced by LED and inverter-based technology.

By rigorously implementing our sustainability strategy, we have made substantial progress in integrating sustainability into our business and operating model. Sustainability practices will help to reduce the carbon footprint, energy cost, mitigate risks associated with regulatory non-compliance, reputational damage and attract socially conscious investors thus reflecting a positive impact on the Bank's financial performance and goodwill.

#### Stakeholder Engagement

Stakeholders hold a vested interest in a Bank's success, and their actions and decisions can directly impact its financial performance. Recognizing the vital role, we're committed to continuing to activate our resources to create positive change for our clients, team, communities and the planet.

Continuous engagement with stakeholders inside and outside the Bank through digital media and branch network, the Bank was able to understand their needs and expectations, and tailor its products and services accordingly. This not only resulted in increased customer retention and business opportunities but also added to the long-term financial stability.

#### Risk Management & Long-term Financial performance

Adoption of sustainability reporting has provided the Bank with a vast array of granular and standardized extrafinancial indicators that shall help the Bank in assessing and monitoring ESG risks and opportunities.

The Bank, by using extra-financial indicators, can gain a better understanding of the material ESG risks associated with its customers' business activities, helping reduce their exposure to those risks for the Bank itself, the environment, and society as a whole.

Additionally, sustainability reporting and granular data shall help the Bank to identify and seize opportunities for investments in sustainable projects that better align with its values and strategies.

#### Enhanced Transparency and Accountability

Sustainability reporting has improved transparency and accountability by providing investors and other stakeholders with a better understanding of the Bank's environmental and social impact. This will help the Bank to build trust and strengthen relationships with stakeholders, including regulators, clients, NGOs, and shareholders.

With the continuous adoption and implementation, the Bank is able to communicate its sustainability performance in a more consistent and meaningful way, which can help to enhance its reputation as responsible Financial Institution; while facilitating the Bank in avoiding reputational risks associated with legal or regulatory penalties and in-turn enhance focus on its core businesses.

#### Competitive Advantage and Differentiation

The adoption of sustainable practices presents a competitive advantage and differentiate the Bank from its peers. By adhering to these, the Bank has signaled its commitment to ESG considerations and responsible investing to clients who prioritize these issues. This shall help the Bank to attract a loyal customer base, including younger generations who are increasingly concerned about sustainability and expect their Financial Institutions to align with their values.

Moreover, by integrating sustainable finance into its business strategy, the Bank shall have access to growing markets and customer segments that prioritize sustainability; enabling the Bank to generate new revenue streams, and enhance its market share.

# Supply chain disruption and Risk Mitigation

Local and international trends have transformed the way banks operate, affecting their capital positions and profitability. In particular, ongoing digitalization and technological innovation continue to add pressure on the traditional banking models, including the supply chain. While management's focus on capital preservation, profitability and growth for shareholders remains, risks from an operational perspective have intensified.





#### **Natural Disaster Risks**

#### Overview

Environmental risks like earthquakes, hurricanes, floods, or pandemics that harm infrastructure, disrupt logistics, or result in shortages.

#### **Risk Mitigation**

The Bank has business contingency plans and disaster recovery (DR) sites to help address these





#### · Geopolitical Risks

#### Overview

Social uncertainties arising from political changes, cross-border conflicts, trade disputes, and regulatory shifts.

#### **Risk Mitigation**

The Bank addresses these risks by staying informed about global events and political updates, has a geographically diversified branch network to provide services to its customers and has adopted flexible vendor sourcing in the era of globalization.

#### · Man-Made Risks

#### Overview

Supply chain disruptions occur due to various artificial risks from human actions, such as strikes, terrorism, vandalism, or intellectual property theft.

#### **Risk Mitigation**

To address these risks, The Bank utilizes comprehensive due diligence, established security protocols, vendor scrutiny & approval process and have contingency response plans to minimize disruptions' impact.

#### Governance



#### **Cybersecurity Risks**

Threats such as hacking, phishing, malware, and ransomware can disrupt operations, cause data breaches, or compromise sensitive data

#### **Risk Mitigation**

The Bank has addressed these risks by undertaking strong supply chain security measures, including, encryption, thorough security audits and have in place a robust internal IT governance and cybersecurity infrastructure.

### **ESG Reporting & Challenges**

#### 1. Measuring & Quantifying ESG Factors

#### No unified or "universal" standard

The absence of a unified ESG reporting standard has resulted in the emergence of numerous sustainability reporting frameworks, surveys, and initiatives to engage shareholders and data providers, each with their unique approaches and prerequisites. Consequently, banks frequently find themselves in the position of having to determine which sustainability aspects to emphasize, what to disclose, and which metrics to use. This lack of standardized ESG reporting metrics poses a significant challenge, hindering performance comparison and decision-making for organizations and investors.

#### Subjectivity and complexity

ESG factors encompass various performance measures. These are commonly referred to as qualitative and quantitative metrics or indicators that capture corporate ESG performance. However, some of these factors are more subjective than others, making their measurement and quantification challenging; particularly relevant in the context of informal operating environments like in Pakistan.

#### 2. Data Collection and Management

#### · Data fragmentation and silos

Manually gathering relevant sustainability data from diverse sources within the organization can be complex, particularly if the data is dispersed across departments and systems. Indeed, fragmentation seems to be the name of the game. Spreadsheets are prone to error, and disparate systems often have no way of speaking to one another (at least, not in a way that a human can readily comprehend). And, because data banks are siloed, integration or system interoperability is not readily available.

#### · Inefficient and convoluted workflows

Inefficient and complex workflows are one of the byproducts of the traditional siloing of ESG data. Because corporate sustainability is inherently a cross-functional exercise, nearly every department tends to oversee some aspect of it. From human resources to building operations to finance, coordinating the data collection, reviews, and approval from these various teams can be arduous and prone to error.

#### Data complexity and scope

ESG reporting covers a broad spectrum of environmental, social, and governance issues, each with its own set of indicators and data requirements. Tracking and collecting data across these diverse dimensions can be complex and resource-intensive. In addition, relevant ESG data might be hard to come by: it may be proprietary, confidential, or difficult to access, particularly when it comes to supply chain information or indirect environmental and social impacts.

#### 3. Stakeholder Engagement and Communication

#### • Diverse stakeholder groups

ESG reporting involves engaging with a wide range of stakeholders, including investors, employees, customers, communities, NGOs, and regulatory bodies. Each stakeholder group has unique interests, perspectives, and information needs, making it challenging to communicate and engage with all of them simultaneously.

#### Varying levels of knowledge & complexity

Stakeholders have different levels of familiarity and understanding of ESG issues, reporting frameworks, and terminology. Communicating complex ESG topics—and large volumes of data—in a way that is accessible and meaningful to diverse stakeholders isn't always immediately apparent. Moreover, making the data understandable and relevant requires careful interpretation, analysis, and contextualization, which can't be achieved overnight.

#### Transparency and trust concerns

Stakeholders increasingly demand transparency and assurance regarding ESG performance. However, ensuring the accuracy, reliability, and consistency of reported data can be challenging, leading to concerns about greenwashing or misleading information. Indeed, a lack of robust data management, verification processes, and streamlined communication can make trust hard to come by.

# Certifications Acquired and International Standards Adopted

#### World Wide Fund for Nature (WWF) - Green Office Certification

MCB has successfully attained 'Green Office Certification' from WWF for one of its iconic buildings; MCB Centre, Lahore. This certification represents a landmark achievement in MCB's pursuit of reducing the ecological footprint at its workplace and has consequently placed the Bank in an exclusive club of domestic Banks that have met the requirements of this rigorous assessment and certification program.

#### MCB and The Sustainable Development Goals

Connecting an international building standard with global aims

Seven umbrella categories under which The MCB Bank Limited contributes to the Sustainable Development Goals (SDGs):



The Bank continued to effectively play its role as a key service provider and intermediary in the financial market; hence, making a significant contribution to the country's economic growth:

- Created employment opportunities which led to the hiring of 2,329 employees.
- Contributed Rs. 60.787 billion in the national exchequer on account of income taxes paid to Government Treasury.
- 59 differently abled people have been employed, as permanent staff, by the Bank as on December 31, 2023.
- Extended finance to all key economic segments including the SME and Agriculture sector which cumulatively contribute above 40% to the

MCB remains steadfast in its commitment to support government's economic policies aimed at fostering economic policies aimed at fostering economic development and better utilization of resources. Key measures taken to support policy initiatives stemming from the national agenda of financial inclusion, digitalization of financial services, reforms in the Foreign Exchange (FX) framework and promotion of sustainable finance have been disclosed in



The Bank continues to actively contribute to SBP's cause of improving financial inclusion in the country by extending branch outreach and customer access avenues.

MCB has over 1450 branches across Pakistan and is connected with its customers through multiple digital touchpoints. These touchpoints include ATM, CCDM, POS machines, QR codes and Bank's



MCB's Green Banking Policy lays the foundation for safeguarding the Bank against environmental vulnerabilities and playing its due role in transforming the country towards a low carbon and climate resilient economy.

The detailed policy has been disclosed in the 'Green Banking' section of the Annual Report

HOSPITAL HIM

In addition to supporting employees' health and wellbeing, the Bank also actively engages in community services within the health sector under its CSR Plan. During the year under review, MCB donated Rs. 16 million cumulatively to 'Lahore Hospital Welfare Society', Patient's Behbud Society for 'The Aga Khan University Hospital (AKUH)' and 'Saleem Memorial Trust Hospital'.

Additional initiatives have been disclosed in the 'Sustainability & Corporate Social Responsibility' 'Green Banking' sections of the Annual Report.



The Bank prides itself on providing equal employment opportunities that are free of discrimination and are being implemented on a methodical and merit based selection process:

- There has been a consistent growth in the number of female staff at the Bank (18.3% in 2022 to 18.54% in 2023).
- 12.8% of the women reporting directly to the Head of Departments (HOD's) who in turn report to the CEO.
- During FY 2022-23, MCB conducted 363 training sessions pan-Pakistan with the inclusion of 12,625 participants in total; including 57% female coverage



MCB, being originator of Green Financing activity, gives preference to energy efficient & social conscious industries by following its internal financing protocols. Before considering any financing request, due weightages are given to customer's environmental & social factors including compliance to all national, international and provincial environmental & social laws

3 GOOD HEALTH AND WELL-BEING



7 AFFORDABLE AND





**Markit** 

the 'Directors Report'

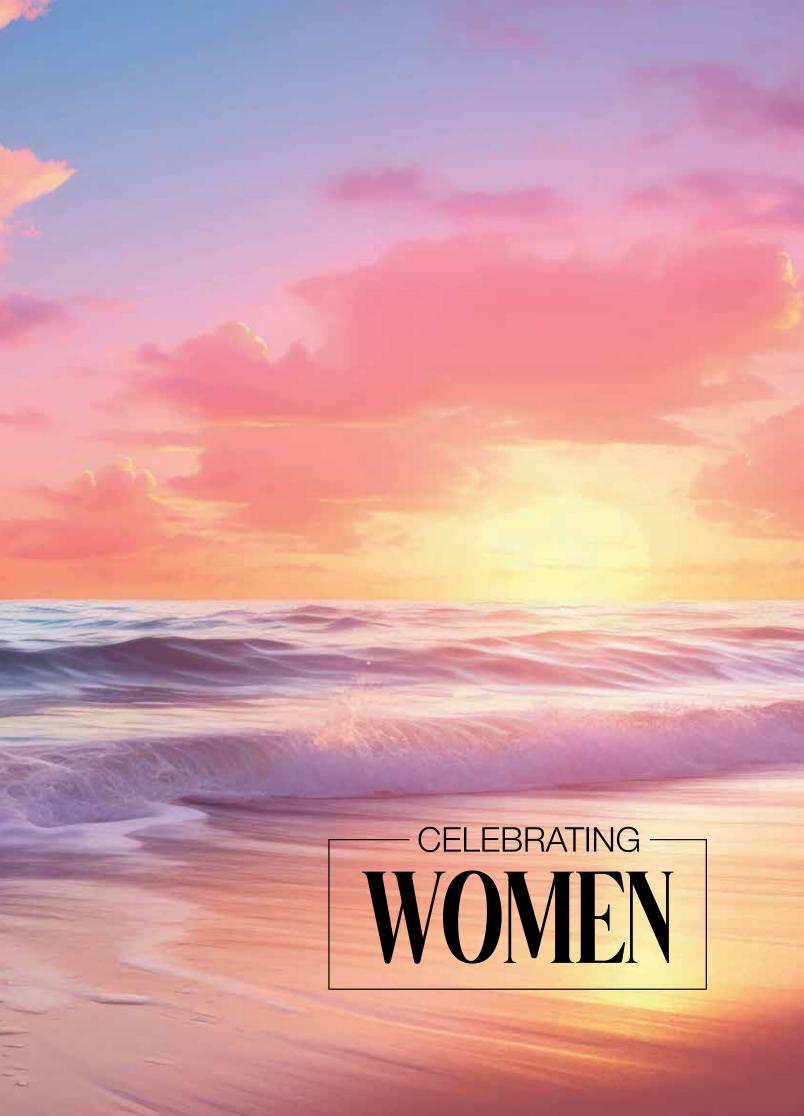
9 INDUSTRY, INNOVATION AND INFRASTRUCTUR



12 RESPONSIBLE CONSUMPTION AND PRODUCTION







In 2023, MCB Bank remained steadfast in its commitment to fostering a culture of diversity, equity and inclusion (DEI) within its workforce, recognizing the invaluable contributions of women to the organization's success. Embracing the principles of inclusivity and gender balance, MCB Bank continues to prioritize initiatives aimed at creating an environment where every individual, regardless of gender, feels empowered to thrive professionally and personally.

Throughout the year, MCB Bank launched a series of targeted initiatives designed to champion women's advancement and address gender disparities in the workplace. These initiatives ranged from leadership development programs and skill-building workshops, by providing tailored support and resources, MCB Bank sought to enhance the representation of women at all levels of the organization, fostering a pipeline of diverse talent poised for leadership roles.

One of the cornerstones of MCB Bank's DEI efforts was the implementation of policies and practices that promote gender balance and equitable opportunities for career progression. By establishing transparent and merit-based processes for recruitment, promotion and leadership appointments, MCB Bank ensured that talent is recognized and rewarded based on competency and potential, rather than gender. Additionally, MCB Bank continued to invest in training and development programs specifically designed to equip women with the skills and knowledge necessary to excel in their roles and advance their careers within the organization.

Furthermore, MCB Bank actively engaged with external partners and stakeholders to advocate gender equality and women's empowerment beyond the confines of its own operations. Through strategic partnerships with industry associations, non-profit organizations, and government agencies, MCB Bank amplified its impact by contributing to broader initiatives aimed at addressing systemic barriers to women's participation in the workforce and promoting gender-inclusive policies and practices across the banking sector and beyond.

# Celebrating Women in the Workforce: International Women's Day

In celebration of International Womens Day, MCB Bank proudly organized 'Gal-Axy of Leaders', an event dedicated to recognizing female staff to share their experiences, insights, and tips, empowering each other to reach for the stars. MCB Bank is committed to promoting gender diversity and inclusion in the workplace, and was honored to celebrate the remarkable women who help drive success.



66



#### **Natasha Ahmed**

You are bold, You are beautiful, You are brilliant!

"

"



#### Mehreen Iftikhar

My message is to create and renew our commitment to uplifting women. Create a world where gender equality is a reality.

7

66



#### Samia Rehman

It's not so easy to become an SVP or Divisional Head. I have faced a lot of challenges but one thing. I keep on telling myself is, I can and I will! 66



### Wajiha Afridi

Women are achieving a lot. It is an absolute delight to see all of this happening at MCB!

"

66



#### Nadia Aslam

We have just started to chip away at the glass ceiling. I want all young women to come forward and break this glass ceiling and make it a part of history!

66



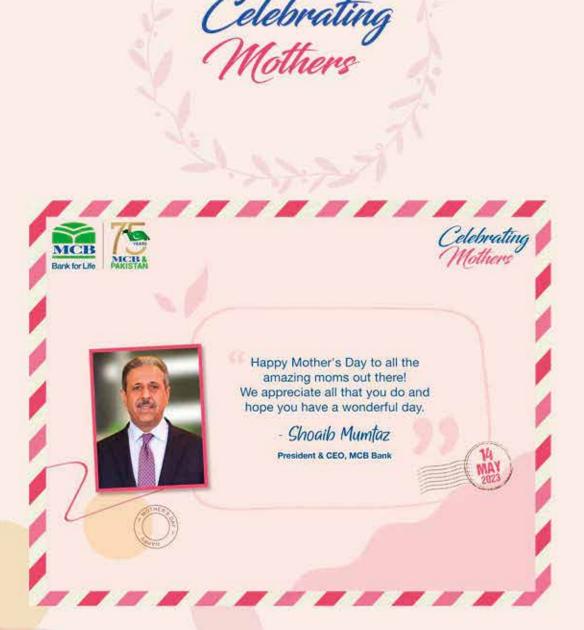
#### Shazia Basheer

Today we celebrate the resilience, strength and beauty of women. Happy Womens Day to my MCB family!

"

# MCB Bank's Mother's Day campaign 2023

MCB Bank celebrates the incredible women in our workforce who gracefully fill the shoes of both moms and employees. We interviewed some of these remarkable individuals, and their heartfelt stories remind us of the immense dedication and strength they possess. From juggling work deadlines to nurturing their families, they exemplify the true meaning of multitasking. We are proud to acknowledge and appreciate these extraordinary women who inspire us every day. Happy Mother's Day!



Thank you, Mummy. I want to celebrate you and treat you like the queen of our house every day. I am very lucky to have you as my mother!

-Nausheen Karamally



Thank you, Mother, for supporting me, loving me, and caring for me. You are the heart and soul of our family. Home is wherever you are, Mom.

77

-Kamran Butt



Thank you, Mama, for raising me right even though I was a handful. Your unwavering support and belief in me shaped who I am today.

~Natasha Ahmed



Thank you, Ammi, for your unconditional love, support, and prayers. My day isn't complete without hearing your beautiful voice. I love you.

77

-Syed Faheem Ahmed



Thank you, Mom. All I am I owe it to you.

If I have done anything in life worth
attention, I feel sure that I inherited the
disposition from you.

-Bilal Andrabi





# Celebrating Pinktober 2023 MCB and Pink Ribbon join hands for Breast Cancer Awareness

MCB Bank is a strong advocate for women and women's health. Healthy women lead to healthy families which lead to healthier societies. In the past, MCB Bank has joined hands with several reputable organisations, including SKMCH, Pink Ribbon and others to create awareness of diseases that majorly impacted women, with an aim to dispel common misperceptions and foster awareness.

This year, MCB Bank joined hands with reputably NGO Pink Ribbon Pakistan to organize a special breast cancer awareness seminar for female staff members at MCB Head Office in Lahore. Breast cancer is highly prevalent in South Asia, especially in Pakistan where over 40,000 deaths annually are attributable to this dreaded disease.

During the session, Ms. Sonia Qaiser, Programmes and Fundraising Manager at Pink Ribbon Pakistan, presented essential facts and insights into breast cancer and how simple precautionary measures such as annual checkups and mammograms could mitigate the risk of the disease. If detected early and treated promptly, there was an increased likelihood of the illness being completely cured.

After the presentation, members of the audience raised pertinent questions on symptoms, signs and treatment of breast cancer in Pakistan. The seminar was well received by female colleagues, who felt the session helped raise attention and awareness of this important health issue.















# MCB Bank's National Working Women's Day Event

MCB Bank organized an event for National Working Women's Day to celebrate and acknowledge the achievements of women. The event was held simultaneously across 7 locations and 3 countries. The session included keynote speeches, panel discussions. The Panelists included successful entrepreneurs, senior executives, and female leadership from non profit organizations. The event aimed to inspire, empower, and support women in the workplace.











Naz Mansha Chief Executive Officer Nishat Linen (Pvt) Limited

When I started work, I hoped that I would have a total female workforce. Unfortunately, that dream was shattered quite quickly because, unlike China, where I have seen women do heavy duty work, they are carrying heavy loads, here women don't do these kind of things. There is a restriction, in our industry, that we can't keep women after sunset. Whatever It is, it is, therefore I had to maintain a mixed gender workforce. However, I am happy to meet you all, you guys are all privileged and you come from good backgrounds. When I started in 1989, even though I had a subsidized canteen, women used to come with their food in their little handkerchiefs, they wouldn't look me in the eye. Today they come with a little purse and are wearing heels. They are dressed like I am, and they are confident. They are contributing to their households, so they have respect in their families. I think this is an amazing time for women.

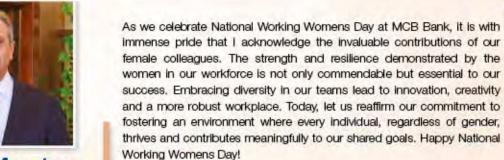


My name is Roshaneh Zafar and I founded Pakistan's first Microfinance Company that targets women from low-income groups. I would urge all women who want to set up their careers to use data as a friend because you have to be evidence backed when its comes to decision making. That's something I learnt over the years. Challenges will be there but we also need to know that those challenges are ways to strengthen us. The challenges that we face are lessons in the making. On that note, I would like to wish every woman Happy National Working Womens Day.



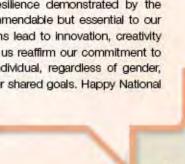


Director Kashf Foundation





Shoaib Mumtaz President & CEO











# Successful Commemoration of National Working Women's Day

Women Protection and Empowerment in collaboration with Marketing and Learning and Development recently, organized an event at the MCB Head Office to commemorate National Working Women's Day. The occasion was celebrating the achievements and contributions of our female colleagues across borders. The event featured active participation from our dedicated female colleagues in Sri Lanka, Dubai, and Bahrain, creating a sense of unity and camaraderie among our international teams. We were honored to have Mrs. Mansha, CEO of Nishat Linen, as the Chief Guest. Her insightful remarks and presence added immense value to the event, inspiring everyone in attendance. Additionally, we were privileged to host esteemed international female clients who joined us via virtual conference. They shared their incredible journeys and milestones to success, providing valuable insights and fostering a global perspective on women in the workplace. The event was met with enthusiastic responses, highlighting the positive impact it had on our diverse and talented team. We extend our heartfelt gratitude to all participants, making this commemoration a truly memorable and empowering experience.











# Green Banking

"Green Banking" is a holistic approach that envisions the incorporation of Environmental and Social considerations into various aspects of banking operations, products and services. The main objective of Green Banking is to enhance the resilience of financial institutions to environmental and social vulnerabilities by implementing sustainable banking practices and addressing environmental risks associated with both business activities and in-house operations.

The concept of Green Banking has gained momentum in Pakistan due to growing concerns about climate change, environmental degradation and social inequality. Banks are embracing Green Banking principles which intend to promote sustainable development by aligning financial activities with environmental and social responsibility. Recently, State Bank of Pakistan (SBP) has issued Environmental & Social Risk Management (ESRM) Implementation Manual to strengthen and accelerate the implementation of the Risk Management Section of its already issued Guidelines on Green Banking (with addition of Social Risk).

In the year 2023, Green Banking continued to evolve within MCB Bank as forward-thinking concept in line with SBP's aim to decarbonize the country's economy. The Bank is fully aligned with SBP's guidelines by incorporating necessary amendments into its Green Banking Policy (with addition of Social Risk) and has also developed an ESRM Manual that will enable the relevant functions to systematically review, assess and manage Environmental & Social risk of the clients.

The overarching objective remains the fortification of Bank against Environmental & Social risks emerging from bank's operations. Additionally, MCB Bank is also committed to enhance integration of sustainable practices in Bank's own operations through use of information technology and appropriate physical infrastructure. These efforts will position the Bank as a responsible and sustainable financial institution marking an initial step toward the aspiration of becoming a Net Zero or Carbon Neutral Bank in the future.



#### Environmental & Social Risk Management System

The Bank has initiated Environmental & Social (E&S) Risk assessment of existing and prospective borrowers as part of the credit approval process for its overall operations both at Pakistan and Overseas jurisdictions. This initiative is envisaged to enable the Bank to identify, assess, manage and mitigate possible E&S risks involved in the Bank's credit portfolio.



#### Green Finance Products/Services

MCB Bank has introduced various tools to embed sustainability into its array of products and services. These products include Renewable Energy, Digital Services, household energy efficient products and advanced Drip/ Sprinkler irrigation techniques etc. The Bank has capitalized the mandate for utilization of allotted limits under SBP's Renewable Energy Scheme by directing investments towards various Green financing projects across the Corporate, Consumer, SME and Agriculture sectors. These projects contribute significantly to the generation of renewable energy, aligning with the Government's objectives to increase the share of alternate energy in the country. Bank also offers Credit Card customers access to household energy-efficient products through an affordable installment plan. Additionally, clients receive advisory services on leveraging Green Finance for environment friendly and renewable energy projects.

In addition to that, the Bank has introduced a range of tools, channels, and services to actively influence customer behavior towards adopting Green Products/Services. Key initiatives include MCB Live (a digital platform for online banking and services), Roshan Digital Account (RDA) Opening Solution catering to Non-Resident Pakistanis (NRPs), digital provision of various products and services to RDA customers, Digital Account Opening Solution for domestic customers (MCB e-Account portal), Asaan Mobile Account (AMA), QR Code Facility, e-statement Facility, RAAST, and the utilization of digital collateral to reduce the need for physical flyers/brochures.



#### Paperless Operations

MCB Bank is strategically pursuing methods and mechanisms to reduce, if not entirely eliminate, paper consumption and related resources. The Bank is actively working to transform internal operations and branches/offices from paperbased processes to efficient and cost-effective paperless operations and services. Notable steps have been taken to curtail paper usage, including the suspension of paperbased internal circular dissemination practices, e-Branch Operations Manual, promotion of duplex printing, utilization of digital collateral, introduction of a web-based dispute claim filing utility for all Alternate Delivery Channels and the implementation of application-based workflow systems, raising awareness and facilitating a gradual shift towards a paperless environment. Moreover, customer service enhancement initiatives include maximizing electronic methods such as e-statements, online fund transfer, online bill and fee payments etc. The Bank has also implemented a value-added feature to its ATMs by enabling the option for making financial transactions without receipt printouts.



#### Green Awareness Campaign

A Green Awareness Campaign has been developed to commemorate annual environmental occasions such as World Water Day, Mother Earth Day and World Environment Day. This initiative utilizes various dissemination mediums, including artwork-based emails and customized face cut-out standees placed in iconic buildings. To enhance customer awareness, special web-based banners were created and showcased on the MCB Corporate Website and ATM screens. Additionally, customized animated artworks were featured on MCB's official social media platforms, including Facebook, LinkedIn, Instagram, and Twitter.



MCB Bank has consistently maintained its esteemed recognition within the industry, being awarded the WWF -

Green Office Certification to its iconic MCB Centre, Lahore. WWF conducts a comprehensive certification surveillance audit to verify the sustained implementation of resource conservation measures within the building. This certification serves as a testament to MCB's unwavering dedication to reducing the carbon footprint within its workspace, positioning the Bank among the top-tier institutions that have successfully fulfilled the stringent requirements of this impactful Green Office certification program. Since its inception, the Green Office program has conserved approximately 1 Million+Kilowatt hours from the base year, resulting in the avoidance of approximately 280+ tons of CO<sub>2</sub>e emissions.

A WWF certified Green Office is characterized by its efforts to alleviate its environmental impact, achieve cost savings, and reduce its carbon footprint through the execution of an Environmental Management Plan (EMP). MCB Centre, Lahore has actively embraced the building-specific EMP, facilitating a reduction in the consumption of energy/electricity, fuel, paper, and water, alongside the implementation of effective recycling practices for dry waste generated within the premises.



#### Solarization of Branches/ATMs

MCB Bank is currently in the process of installing solar power systems for branches and ATMs, with the aim of transitioning gradually to a renewable energy source. These solar installations contribute to increase the proportion of clean energy in the overall energy mix, consequently leading to a reduction in Carbon Dioxide (CO2e) emissions released into the environment. Going forward, Bank may evaluate to convert some of the solarized branches into Green branches following other prerequisites of Green Banking Guidelines.



#### Dry Waste Management

MCB Bank has collaborated with an organization specializing in dry waste collection and recycling through its network of green partners. Currently, the Bank is availing dry waste recycling services at four prominent facilities in Lahore. The proper segregation and recycling of dry waste are carried out in an environmentally friendly manner which reduces the burden on landfill sites and contributes to a more sustainable environment. Approximately 7+ tons of dry waste is recycled during the year through these eco-friendly practices.



#### Reduction of Business Travel

The transportation sector significantly contributes to the emission of Greenhouse Gases (GHGs) and the phenomenon of climate change. MCB Bank is committed to minimize its business-related travel whenever situations permit through effective utilization of video conferencing and tele-presence technology. These virtual meetings not only result in time and cost savings but also contribute to reducing the carbon footprint compared to traditional travel-based meetings.



#### Generator Fuel Monitoring System

MCB Bank has implemented a real-time Internet of Things (IoT) based fuel management and monitoring system. This forward-thinking monitoring solution enables the centralized

monitoring for analyzing fuel consumption through telemetry data recordkeeping. This strategic approach aims to minimize fuel wastage and overconsumption, ultimately leading to a reduction in the bank's carbon footprint.



#### Own Impact Reduction Measures

The Own Impact Reduction is an enhanced version of in-house operational management including conscious utilization of Electricity/ Energy, Water, Paper and Petroleum

MCB Bank is trying to gradually decrease the adverse effects on the environment resulting from its own activities and operations. It underscores the conservation of resource by employing resource efficient technologies and adopting sustainable business practices. The baseline scenario assessment was developed for one of Bank's multistory iconic building as a pilot project. Based on the learning(s) obtained from the pilot project, a baseline scenario of Energy Mix and other resources used in branches/offices will be developed.

Based on baseline data analysis, realistically achievable targets shall be assigned to branches/offices. This will not only reduce emissions through adoption of resource conservation measures but will also establish a foundation for hedging against anticipated increases in future costs.



# Green Banking Web-Page

A dedicated webpage focusing on Green Banking, categorized under "Social and Environmental Responsibility" has been created on the MCB Corporate Website. This webpage serves as a platform to effectively communicate the Green Initiatives implemented by the Bank to stakeholders.



#### Employees Capacity Building

Green Banking training remains a mandatory component in the Bank's Annual Training Calendar. The training sessions were conducted through classroom and video conferencing. This aims to sensitize staff members about environmental implications and foster the adoption of a Green Culture across the Bank. In 2023, approximately 1,300+ personnel successfully obtained Green Banking training.

The e-learning portal has also emerged as an important source for staff members to obtain Green Banking and other trainings. The e-learning portal has contributed to resource conservation encompassing paper, printing, electricity, and fuel, when compared to traditional classroom training settings resulting in a reduced carbon footprint.



### Identifying our Key Stakeholders

We are committed to understanding each stakeholder's concerns and expectations and then applying the relevant inputs to our decision-making to ensure sustained value creation. We aggregate our material stakeholders in terms of their level of influence on us and our impact on them. Based on this broad-based assessment, we prioritize these relationships and while we engage with all our stakeholders, we have identified our key stakeholders as those with whom we need to collaborate with, consult and involve and as such have developed goals for each.

## Stakeholder Engagement

The development of sustained stakeholder relationships is paramount to the performance of any institution. From short term assessments to long-term strategic relationship building, 'Stakeholders' Engagement' lies at the core of our business practices to promote improved risk management, compliance with regulatory and lender requirements in addition to overall growth of the Bank.



In achieving and entrenching its integrated approach to sustainability, MCB Bank takes a highly collaborative approach towards ensuring maximum interaction with, and input by all its stakeholders.

At MCB, stakeholder engagement involves far more than merely communicating with its various stakeholder groups. The Bank regards its stakeholders as partners and makes every effort to use all possible mediums to ensure that they are abreast with disclosures, aware of forums to provide valuable input and feedback that can help the Bank to grow, strengthen relations and meet expectations to serve better.

#### Institutional Investors / Shareholders / Analysts



#### Why we engage

- To deliver relevant and timeous information to existing and potential shareholders
- To keep shareholders posted to ensure that our shares are traded at a fair value. To ensure that the image of the bank and the trust placed in by our valuable
- shareholders, continues to improve, thereby minimizing the potential for reputational

#### How we engage

#### **Engagement Frequency**

- Quarterly, semi-annually and annually
- When the need arises
- Quarter, semi-annual and annual financial statements
- Annual General Meeting Participation in local and international road shows
- Press releases/Media announcements
- Communications and answering investor / analyst questions

#### Value is created and preserved through

- Increasing returns, dividends and share price;
- Maintaining a strong balance sheet to protect against downside risk;
- Following good ESG practices that ensure a sustainable business for the long term; and operating within our risk appetite

#### **Needs & Interests**

Sustainable performance, dividend payout, return on equity, return on assets, earning per share, future growth strategy, corporate governance, risk management, compliance with rules and regulations.

#### **Risk Impacted**

All risks as defined in "Risk and Opportunities Section of Annual Report"

#### **Capitals Impacted**







- Transparence and disclosure
- · Information management & security
- Governance and Culture
- Responsible lending practices
- Driving greater adoption for sustainable finacne

#### **Employees**



#### Why we engage

- Integral to deliver strategic objectives
- Our most important and valued ambassador
- To ensure that we remain an employer of choice by providing a safe, positive and inspiring working environment
- To understand and respond the needs and concerns of our staff members
  To educate our staff regarding strategic direction and to communicate the pertinent information relating to bank activities
- Continuously encouraging employees and working towards creating a healthy, ethical and supportive work environment

#### How we engage

#### **Engagement Frequency**

- AnnualWhen the need arises

Investing in a wide range of training programs for every member of the human capital to ensure personal and professional development.

In addition to the regular communication that takes place with direct managers and teams through a range of interactive channels, specifc employees engagement include:

- Regular electronic and printed newsletters Compliance letters
- Annual conference
- Strategy sessions
- Grievance reporting procedure
- One Bank, One Team sessions with senior management

#### Value is created and preserved through

- Employment opportunities in the countries in which we operate;
  Rewarding employees for the value they add;
- Encouraging our employees to embrace technological changes and
- · Contributing to the transformation towards a more inclusive society through employment equity and gender equality

#### **Needs & Interests**

Competitive remuneration, career development and advancement, effective performance management, equal opportunity along with safe, positive and inspiring work environment, work life balance, collective bargaining, recognition and reward, grievance handling mechanism, culture of empathy, continuous training opportunities to grow as a person and professional, job security, succession planning.

#### **Risk Impacted**

- Operational
- Reputational
- Technological

#### Capitals Impacted







#### **ESG** Issues of Interest

- Employee engagement and support
- Health, Safety and Wellbeing Capability and personal development
- Culture and Conduct

#### Media



#### Why we engage

To acknowledge the role of media as a channel to communicate with relevant stakeholders and public at large

#### How we engage

Corporate citizenship

#### **Engagement Frequency**

When the need arises

Advertisements through print, electronic, social media, website, interviews and capacity building seminars

#### Value is created and preserved through

- Strategic brand positioning
- Earned publicity

#### **Needs & Interests**

Contribution for community well-being, Products / Services advertisements for the society

#### **Risk Impacted**

- Market
- Reputational

#### **Capitals Impacted**



- Scams and frauds
- Financial education and literacy
- Ethical decision making • Industry regulations
- Affordability of banking, fee and interest
- Role of banks in protecting strong economy



#### **Customers**



#### Why we engage

- To win and maintain customers by developing and providing products and services to improve the brand.
- To understand the growing financial services needs of our customers.
- To provide better solution and advice to our customers' financial requirements
- To ensure accuracy of our customers respective information. Integral to achieve strategic objectives

#### How we engage

#### **Engagement Frequency**

- Regular interaction of customers through branch staff
- · Dependent on customers' specifc requirements
- Spreading the geographical boundaries through opening more branches across the country.
- Continuously innovating in product suite and operational process to meet customer requirements in the most eficient manner.
- Interaction through our branches, relationship managers, call centers, social media, surveys and various advertising activities

#### Value is created and preserved through

- Safeguarding deposits, investments and wealth, while growing returns;
- Providing credit in a responsible manner that enables wealth creation, sustainable development and job creation aligned with the SDGs facilitating transactions that are the backbone of economic value exchange;
- Developing innovative solutions that meet our clients' specific needsy

#### **Needs & Interests**

Sustainable performance, dividend payout, return on equity, return on assets, earning per share, future growth strategy, corporate governance, risk management, compliance with rules and regulations.

#### **Risk Impacted**

- Market
- Credit
- Reputational

#### Capitals Impacted







#### **ESG** Issues of Interest

- Scams and frauds
- Financial education and literacy
- Ethical decision making · Industry regulations
- Affordability of banking, fee and interest
- Role of banks in protecting strong economy

#### Suppliers / Service Providers



#### Why we engage

Adhere to proper procurement regulations while maintaining a good business relationships with the service providers

#### How we engage

#### **Engagement Frequency**

Routine basis / When the need arises

Rigorously following internal procurement policy and upgrading the policy regularly to ensure strong control and fair treatment of suppliers.

#### Value is createdtd preserved through

- Enabled cash less trade
- Financial inclusion
- A transparent procurement process that creates a win-win relationship with our vendors/suppliers
  Performance monitoring and improving eficiency throughout supply chain

#### **Needs & Interests**

Long-term work relationship, prompt payments, Transparency & Confidentiality, Adhere contractual terms and conditions

#### **Risk Impacted**

- Reputational
- Operational
- Credit
- Market

#### **Capitals Impacted**







- · Responsible and sustainable sourcing
- Inclusion and diversity
- · Resource eficiency
- Off-shoring and outsourcing
- Managing our exposure to ESG risk

#### Regulator



#### Why we engage

- To maintain open, honest and transparent relationships with regulator
- To ensure meticulous compliance with legal and regulatory requirements
- Develop legislation and policies that impact the environment in which we operate

#### How we engage

#### **Engagement Frequency**

Daily, weekly, quarterly When the need arisess

- Active engagement with regulator improves level of compliance these engagements include meetings with representative of regulator and written communications on need basis
- One-on-one Meetings
- Submission of applicable statutory returns Responding / enquiring various queries / information

#### Value is created and preserved through

- · Embracing responsible banking practices and regulatory compliance, which enable a safe and stable banking system and a thriving society; and
- · Working closely with regulators during times of crisis.

#### **Needs & Interests**

Compliance with all legal and regulatory requirements, remain responsible tax payer, corporate governance practices, adherence to reporting requirements, risk management, sustainable business practices, timely tax withholding and deposit, income tax payment including advance tax

#### **Risk Impacted**

- Operational
- Capital
- Adequacy
- Reputational

#### **Capitals Impacted**





#### **ESG** Issues of Interest

- Industry regulation
- Open Banking
- Public policy
- · Scams and Fraud

#### Government



#### Why we engage

- To build strong and constructive relationship with government, both as a partner in the development of our country and as a current / potential client

  To contribute in legislative development for evolution in our activities and operation
- To endorse our commitments for public sector business development

#### How we engage

#### **Engagement Frequency**

When the need arises or on request by either sides

- Understanding and ensuring all legal and regulatory requirements are complied
- Engaging with the government to address matters impacting business

#### Value is created and preserved through

- Contributing meaningfully to government budgets through our own corporate taxes and employees paying personal taxes;
- · Creating jobs to leverage the strengths of the economy

#### **Needs & Interests**

Pay corporation taxes, create jobs and wealth for the population well-being, provide product / services for the community, contribute to the gross domestic product. .

#### **Risk Impacted**

- Regulatory
- Country

#### **Capitals Impacted**





- Government processes, including financial crime
- Support to agriculture sector
- Sustainability and impact investment
- Infrastructure



#### **Communities**



#### Why we engage

- To have best collaboration with our community for delivering our social responsibilities
- To obtain input from communities regarding key focus areas
- To create awareness of our integrated sustainability commitments and initiatives
   Conducting business without causing disruptions in the society

#### How we engage

#### **Engagement Frequency**

When the need arisest

- The Bank actively participates in various social work initiatives as part of its corporate social responsibility. Being a conscientious member of the corporate comporate social responsionity. Being a conscientious member of the corporate community, the bank contributes to various social and charitable causes including towards health, education and social sectors.

  The bank is consistent in support for community development projects and interaction with a wide range of non-profit organizations.

  Enhancing financial access to marginalized population and most importantly, adding value to the society by being a good and transparent corporate citizen.

#### Value is created and preserved through

- · Transforming economies, the environment and society positively through our lending and investment activities, aligned with the SDGs;
- Playing a meaningful role in the broader society as a procurer and consumer of goods and services; and
  Making a difference through our partnerships and CSR activities

#### **Needs & Interests**

Social responsibility activities, employment opportunities, financial inclusion, financial resilience, community development, ethical business practices.

#### **Risk Impacted**

Reputational Operational Climate

#### **Capitals Impacted**







- Financial resilience
- Mental health and wellbeing

### **Investors Relations Section on Corporate Website**

The management of the Bank provides equal and fair treatment to all investors/shareholders through transparent investor relations, increased awareness, effective communication, and prompt resolution of investors'/ shareholders' complaints.

The Bank disseminates information to its investors and shareholders through a mix of information exchange platforms, including its corporate website, maintained in both English and Urdu Languages under the applicable regulatory framework. The website is updated regularly to provide detailed and latest Bank information including but not limited to financial highlights, investor information, dividend and other requisite information besides the link to SECP's investor education portal, the 'Jamapunji'. The "Investor Relations" section is also maintained on MCB website www.mcb.com. pk to promote investor relations and facilitate access to the Bank for grievance / other query registration.

# Issues Raised in the Last Annual General Meeting (AGM)

The proceedings of the 75th Annual General Meeting of the shareholders of MCB Bank Limited was held on Monday, March 27, 2023 at 11:00 am (PST), Nishat Hotel, Emporium Mall, Lahore. In the absence of Mr. Mian Mohammad Mansha, the Chairman of Board of Directors, Mr. Muhammad Ali Zeb was unanimously elected to chair and preside over the meeting. The meeting was attended by Board members of the Bank, including the Chief Executive Officer, along with the Chief Financial Officer (CFO) and the Company Secretary.

The Company Secretary invited the CFO to present key highlights of the audited financial statements for the year 2022 and elucidate on the salient features of Banks' performance. There were no significant issues raised in the last AGM that are pending implementation, however, the shareholders while appreciating the overall growth in Bank's financial performance sought some general clarifications and comments on the progress of the Bank.

Citing increase in average tax rate, for the year ended December 31, 2022, to 54% as compared to 41% for the corresponding year, one of the shareholders enquired about the reasons for recorded hike in tax charge. Responding to the query, CFO apprised the forum that through promulgation of Finance Act 2022, the general rate of tax applicable to banking companies has been enhanced from 35% to 39%; for tax year 2023 and onwards. Furthermore, retrospective application of enhanced rate for computing ADR based taxation charge together with the higher super tax levy for tax year 2023, at the rate of 10%, caused recognition of the additional tax charge.

The CEO informed the shareholders that the Bank remains a well-capitalized institution with a capital base well above the regulatory limits and Basel capital requirements. He also mentioned that the Bank had one of the highest cash dividends per share in the industry and remained one of the prime stocks traded in Pakistan equity market, which is appropriately reflected in its market capitalization; one of the highest in the financial institution category as at December 31, 2022.

The shareholders appreciated the services of the Board of Directors for its visionary approach and collective wisdom reflected in the sound financial performance of the Bank.

Following businesses were also discussed during the AGM:

- Approval of the minutes of 74th AGM held on March 29, 2022
- Consideration and approval of Annual Financial Statements of 2022
- Approval of Final Cash Dividend for the year 2022
- Appointment of External Auditors and affixation of their remuneration
- Approval of equity investment in MCB Investment Management Limited (formerly MCB-Arif Habib Savings and Investments Limited)



## Summary of the Analyst Briefings

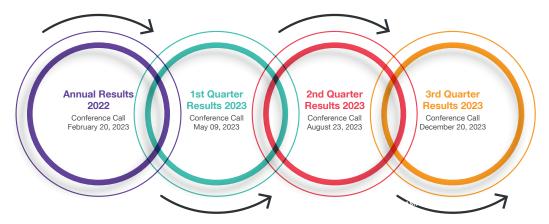
Analyst briefings are interactive sessions between the Bank's management and its investor community; whereby the Bank takes the opportunity to apprise local and foreign investors about the business environment and economic indicators of the country and explain Bank's financial performance, the competitive environment in which it operates, its investment decisions, challenges faced as well as its operating outlook.

The idea behind Bank's investor engagement through these briefings is to give the right perspective of business affairs of the Bank to investors (both existing and potential) and in-turn facilitate them in making their investment decisions.

The Bank conducts its quarterly analyst briefings in order to share details pertaining to results announced and to respond to any analyst queries relating to financial results and future prospects.

Other than the quarterly analyst briefings', business analysts are provided with information and briefings as and when they require; without compromising the confidentiality. Face to face discussions have also been arranged with foreign analysts as and when required. These briefings underscore MCB's transparent and continuously evolving stakeholders' engagement approach.

The quarterly analyst briefings are being held via teleconferencing. During the year, following analysts briefing were held:



#### Corporate Briefing Session

The Pakistan Stock Exchange (PSX), through its notification, has made it mandatory for all listed companies to hold at least one Corporate Briefing Session (CBS) in a financial year for its investors and analysts. Under intimation to PSX, the date, time and place of holding the CBS is notified to the public through publishing on Bank's corporate website; within the timeline prescribed by the regulator.

For the financial year 2023, the Bank's CBS was held on December 20, 2023. In order to attract a wide coverage, the session was held remotely in attendance of members of the Bank, shareholders and analysts. The Chief Financial Officer (CFO) of the Bank presented a detailed analysis of Bank's performance along with its future outlook; the presentation was followed by a Q&A session.

# **Encourage Minority Shareholders Participation in AGM**

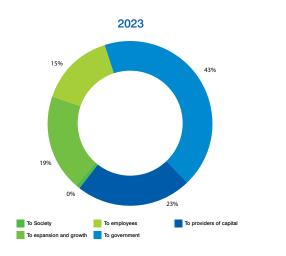
Apart from being an event for decision making on important matters, Bank's Annual General Meeting (AGM) also provides a forum for two-way engagement with the shareholders, particularly the minority shareholders. Therefore, the Bank takes the following measures to ensure meaningful participation of minority shareholders in the AGM:

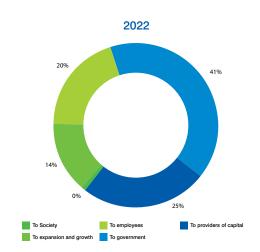




# Statement of Value Added

	2023 PKR (mln)	%	2022 PKR (mln)	%
Value Added				
Net interest income Non interest income Operating expenses excluding staff costs,	147,701 32,916		87,156 24,613	
depreciation, amortization Provision against advances, investments & others	(26,868) (373)		(20,062) 2,782	
Value added available for distribution	153,376		94,489	
Distribution of value added:				
To employees				
Remuneration, provident fund and other benefits	23,238	15.15%	19,020	20.13%
To government				
Income tax	65,609	42.78%	38,624	40.88%
To providers of capital				
Cash dividends to shareholders	35,552	23.18%	23,701	25.08%
To Society				
Donations	21	0.01%	1	0.00%
To expansion and growth				
Depreciation, amortization, Retained	00.055	10.000/	10.140	10.010/
Earnings & Reserves	28,955	18.88%	13,142	13.91%
	153,376	100%	94,489	100%





# UNCONSOLIDATED Financial Statements MCB Bank Limited —





# Independent Auditor's Report

# To the members of MCB Bank Limited Report on the Audit of the Unconsolidated Financial Statements

#### Opinion

We have audited the annexed unconsolidated financial statements of MCB Bank Limited (the Bank), which comprise the unconsolidated statement of financial position as at December 31, 2023, and the unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated cash flow statement for the year then ended, along with unaudited certified returns received from the branches except for 55 branches which have been audited by us and notes to the unconsolidated financial statements, including material accounting policy information and other explanatory information and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, unconsolidated statement of changes in equity and unconsolidated cash flow statement together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan, and, give the information required by the Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Bank's affairs as at December 31, 2023 and of the profit and other comprehensive income, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matter(s)

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the unconsolidated financial statements of the current period. These matters were addressed in the context of our audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following is the Key Audit Matter:

S. No.	Key Audit Matter	How the matter was addressed in our audit
1	Provision against advances	
	(Refer notes 3.4, 6.4 and 11.4 to the unconsolidated financial statements).	Our audit procedures to verify provision against advances included, amongst others, the following:
	The Bank makes provision against advances extended in Pakistan on a time-based criteria that involves ensuring that all non-performing advances are classified in accordance with the ageing criteria specified in the Prudential Regulations (PRs) issued by the State Bank of Pakistan (SBP).	We obtained an understanding of the design and tested the operating effectiveness of relevant controls established by the Bank to identify loss events and for determining the extent of provisioning required against non-performing advances.  The testing of controls included testing of:
	In addition to the above time-based criteria, the PRs require a subjective evaluation of the credit worthiness of borrowers to determine the classification of advances.	controls over correct classification of non- performing advances on time-based criteria;

S. No.	Key Audit Matter	How the matter was addressed in our audit
	The PRs also require the creation of general provision for certain categories of advances.  Provision against advances of overseas branches is made as per the requirements of the respective regulatory regimes.	<ul> <li>controls over monitoring of advances with higher risk of default and correct classification of non-performing advances on subjective criteria;</li> <li>controls over accurate computation and recording of provisions; and</li> </ul>
	As at December 31, 2023, the Bank holds a total provision of Rs. 44,561.433 million against advances in the unconsolidated financial statements of the Bank.	controls over the governance and approval process related to provisions, including continuous reassessment by the management.
	The determination of provision against advances based on the above criteria remains a significant area of judgement and estimation. Because of the significance of the impact of these judgements / estimations and the materiality of advances relative to the overall unconsolidated statement of financial position of the Bank, we considered the area of provision against advances as a key audit matter.	We selected a sample of loan accounts and performed the following substantive procedures:  • checked repayments of loan / mark-up installments and tested classification of non-performing advances based on the number of days overdue; and  • evaluated the management's assessment for classification of a borrower's loan facilities as performing or non-performing based on review of repayment pattern, inspection of credit documentation and discussions with the
		management.  We checked the accuracy of specific provision made against non-performing advances and of general provision made against performing advances in accordance with the requirements of PRs by recomputing the provision amount in accordance with the criteria prescribed under the PRs.  We issued instructions to auditors of those overseas
		branches which were selected for audit, highlighting 'Provision against advances' as a significant risk. The auditors of those branches performed audit procedures to check compliance with regulatory requirements and reported the results thereof to us. We, as auditors of the Bank, evaluated the work performed by the component auditors and the results thereof.

# Information Other than the Unconsolidated and Consolidated Financial Statements and Auditor's Reports Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the unconsolidated and consolidated financial statements and our auditor's reports thereon.

Our opinion on the unconsolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the unconsolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the unconsolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



#### Responsibilities of Management and the Board of Directors for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan, the requirements of Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Bank's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the unconsolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the unconsolidated financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
  is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement
  resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional
  omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide to the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

- 1. Based on our audit, we further report that in our opinion:
  - a) proper books of account have been kept by the Bank as required by the Companies Act, 2017 (XIX of 2017) and the returns referred above from the branches have been found adequate for the purpose of our audit;
  - b) the unconsolidated statement of financial position, the unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, unconsolidated statement of changes in equity and unconsolidated cash flow statement together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
  - c) investments made, expenditure incurred and guarantees extended during the year were in accordance with the objects and powers of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank; and
  - d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.
- 2. We confirm that for the purpose of our audit we have covered more than sixty percent of the total loans and advances of the Bank.

The engagement partner on the audit resulting in this independent auditor's report is Hammad Ali Ahmad.

A. F. Ferguson & Co. Chartered Accountants Lahore

Date: March 05, 2024

UDIN: AR202310092gjXmlp3ir



# **Unconsolidated Statement of Financial Position**

As at December 31, 2023

	Note	2023 (Rupees	2022 s in '000)
ASSETS			
Cash and balances with treasury banks	7	170,716,648	96,368,918
Balances with other banks	8	35,073,136	24,872,110
Lendings to financial institutions	9	96,213,400	50,415,768
Investments	10	1,249,439,347	978,731,140
Advances	11	577,863,329	753,399,576
Fixed assets	12	82,821,411	79,918,324
Intangible assets	13	1,035,483	801,117
Deferred tax assets	19	_	7,547,068
Other assets	14	214,016,002	93,301,143
		2,427,178,756	2,085,355,164
LIABILITIES			
Bills payable	16	25,095,911	39,136,884
Borrowings	17	216,611,046	340,237,265
Deposits and other accounts	18	1,805,387,294	1,378,717,068
Liabilities against assets subject to finance lease		_	_
Subordinated debt		_	_
Deferred tax liabilities	19	100,718	_
Other liabilities	20	149,276,918	137,769,297
		2,196,471,887	1,895,860,514
NET ASSETS		230,706,869	189,494,650
REPRESENTED BY			
Share capital	21	11,850,600	11,850,600
Reserves	22	98,723,536	88,578,024
Surplus on revaluation of assets - net of tax	23	24,093,197	18,640,651
Unappropriated profit		96,039,536	70,425,375
		230,706,869	189,494,650
CONTINGENCIES AND COMMITMENTS	24		

The annexed notes 1 to 49 and annexures I to II form an integral part of these unconsolidated financial statements.

Shoaib Mumtaz

President/Chief Executive

Hammad Khalid Chief Financial Officer Mian Umer Mansh

Mian Umer Mansha Director Shahzad Hussain Director

# **Unconsolidated Profit and Loss Account**

For the year ended December 31, 2023

	Note	2023 (Rupees	2022 s in '000)
Mark-up / return / interest earned	26	328,057,196	200,763,193
Mark-up / return / interest expensed	27	180,356,436	113,607,359
Net mark-up / interest income		147,700,760	87,155,834
NON MARK-UP / INTEREST INCOME			
Fee and commission income	28	20,227,177	14,181,818
Dividend income		3,029,721	2,413,620
Foreign exchange income		8,462,240	9,159,404
Income from derivatives		15,837	33,148
Gain / (loss) on securities	29	812,661	(1,464,224)
Other income	30	368,251	289,536
Total non-markup / interest income		32,915,887	24,613,302
Total income		180,616,647	111,769,136
NON MARK-UP / INTEREST EXPENSES			
Operating expenses	31	51,838,317	41,494,758
Workers Welfare Fund		2,504,811	1,427,303
Other charges	32	660,082	264,373
Total non-markup / interest expenses		55,003,210	43,186,434
Profit before provisions		125,613,437	68,582,702
Provisions / (reversals) and write offs - net	33	372,878	(2,782,463)
Extra ordinary / unusual items		_	_
PROFIT BEFORE TAXATION		125,240,559	71,365,165
Taxation	34	65,609,462	38,624,230
PROFIT AFTER TAXATION		59,631,097	32,740,935
		(Rup	ees)
Basic and diluted earnings per share	35	50.32	27.63

The annexed notes 1 to 49 and annexures I to II form an integral part of these unconsolidated financial statements.

Shoaib Mumtaz
President/Chief Executive

Hammad Khalid Chief Financial Officer Mian Umer Mansha
Director

Shahzad Hussain Director



# **Unconsolidated Statement of Comprehensive Income**

For the year ended December 31, 2023

	2023 (Rupees	2022 s in '000)
Profit after taxation for the year	59,631,097	32,740,935
Other comprehensive income / (loss)		
Items that may be reclassified to profit and loss account in subsequent periods:		
Effect of translation of net investment in foreign branches	4,182,402	701,906
Movement in surplus / (deficit) on revaluation of investments - net of tax	7,143,661	(14,343,651)
	11,326,063	(13,641,745)
Items that will not be reclassified to profit and loss account in subsequent periods:		
Remeasurement gain / (loss) on defined benefit obligations - net of tax	2,669,856	(301,720)
Movement in surplus on revaluation of operating fixed assets - net of tax	(254,301)	18,723,033
Movement in surplus on revaluation of non-banking assets - net of tax	(163,876)	82,879
	2,251,679	18,504,192
Total comprehensive income	73,208,839	37,603,382

The annexed notes 1 to 49 and annexures I to II form an integral part of these unconsolidated financial statements.

Shoaib Mumtaz
President/Chief Executive

Hammad Khalid Chief Financial Officer Mian Umer Mansha
Director

Shahzad Hussain Director

# Unconsolidated Statement of Changes in Equity

			:				3				
			Capital reserve			Hevenue reserve	Supius/(dericit) on revaluation of	revaluation of			
	Share capital	Share premium	Non- distributable capital reserve	Exchange translation reserve	Statutory reserve	General reserve	Investments	Fixed / non - banking assets	Unappropriated profit	Total	
					(Rupees in '000)	in '000)					F
Balance as at December 31, 2021 Total commenhansius income for the year ended December 31, 2022	11,850,600	23,751,114	908,317	3,701,067	37,641,526	18,600,000	(4,738,725)	19,010,242	63,683,267	174,407,408	or th
Profit after taxation for the year ended December 31, 2022 Other comprehensive Income – net of tax	1 1	1 1	1 1	- 701,906	1 1	1 1	(14,343,651)	18,805,912	32,740,935 (301,720)	32,740,935 4,862,447	e yea
Transforth etatilitav, racanua				701,906	- 2074 004	1 1	(14,343,651)	18,805,912	32,439,215	37,603,382	ar er
Transfer in respect of incremental depreciation from surplus on revaluation of fixed assets to unappropriated profit – net of tax	ı	I	1	1		I	1	(76,031)	76,031	I	nded
Surplus realized on disposal of revalued fixed assets – net of tax Surplus realized on disposal of revalued non-banking assets – net of tax Transocting with number recorded directly in an into	1 1	1 1	1 1	1 1	1 1	1 1	1 1	(3,140)	3,140 13,956	1 1	Dece
Final cash dividend at Rs. 5.0 per share – December 31, 2021	I	I	I	ı	I	I	ı	ı	(5,925,300)	(5,925,300)	mbe
Interim cash dividend at Hs. 5.0 per share – March 31, 2022 Interim cash dividend at Rs. 4.0 per share – June 30, 2022 Interim cash dividend at Rs. 5.0 per share – September 30, 2022	1 1 1	1 1 1	1 1 1	1 1 1	1 1 1	1 1 1	1 1 1	1 1 1	(5,925,300) (4,740,240) (5,925,300)	(5,925,300) (4,740,240) (5,925,300)	er 31
	'			,   	ı		1		(22,516,140)	(22,516,140)	, 20
Balance as at December 31, 2022 Total comprehensive income for the year ended December 31, 2023	11,850,600	23,751,114	908,317	4,402,973	40,915,620	18,600,000	(19,082,376)	37,723,027	70,425,375	189,494,650	)23
Profit after taxation for the year ended December 31, 2023 Other comprehensive income – net of tax	1 1	1 1	1 1	4,182,402	1 1	1 1	7,143,661	(418,177)	59,631,097 2,669,856	59,631,097 13,577,742	
Transforth etatilithy/rocania	1 1	1 1	1 1	4,182,402	7 Q63 110	1 1	7,143,661	(418,177)	62,300,953	73,208,839	
Transfer in respect of incremental depreciation from surplus on revaluation of fixed assets to unappropriated profit – net of tax	I	I	I	l		I	I	(151,194)	151,194	I	
Surplus realized on disposal of revalued fixed assets – net of tax Surplus realized on disposal of non-banking assets – net of tax	1 1	1 1	1 1	1 1	1 1	1 1	1 1	(1,097,114) (24,630)	1,097,114 24,630	1 1	
ransactions with owners, recorded directly in equity Final cash dividend at Rs. 6.0 per share – December 31, 2022	1	1	ı	1	1	1	ı	1	(7,110,360)	(7,110,360)	
Interim cash dividend at Rs. 6.0 per share – March 31, 2023 Interim cash dividend at Rs. 7 0 per share – Ilina 30, 2023	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	(7,110,360)	(7,110,360)	
Interim cash dividend at Rs. 8.0 per share – September 30, 2023	I	I	I	I	I	I	I	I	(9,480,480)	(9,480,480)	
	ı	-	1	ı	-	_	1	-	(31,996,620)	(31,996,620)	Ī
Balance as at December 31, 2023	11,850,600	23,751,114	908,317	8,585,375	46,878,730	18,600,000	(11,938,715)	36,031,912	96,039,536	230,706,869	

For details of dividend declaration and appropriations, please refer note 47 to these unconsolidated financial statements. Balance as at December 31, 2023

The annexed notes 1 to 49 and annexures I to II form an integral part of these unconsolidated financial statements. For details of reserves, please refer note 22 to these unconsolidated financial statements. Hammad Khalid

Mian Umer Mansha

Director

- Hour

Shahzad Hussain Director

Muhammad Ali Zeb Director

Chief Financial Officer

President/Chief Executive Shoaib Mumtaz



# **Unconsolidated Cash Flow Statement**

For the year ended December 31, 2023

	Note	2023 (Rupees	2022 in '000)
CASH FLOW FROM OPERATING ACTIVITIES			
Profit before taxation Less: Dividend income		125,240,559 (3,029,721)	71,365,165 (2,413,620)
		122,210,838	68,951,545
Adjustments: Depreciation on fixed assets Depreciation on right-of-use assets	12.2 31	2,972,647 1,521,338	2,375,622 1,327,442
Depreciation on non-banking assets acquired in satisfaction of claims Amortisation Provisions / (reversals) and write offs - net Workers welfare fund Loss / (gain) on sale of non-banking assets acquired in	31 13 33	23,878 358,427 372,878 2,504,811	23,389 376,802 (2,782,463) 1,427,303
satisfaction of claims Charge for defined benefit plan Gain on sale of fixed assets Gain on termination of lease liability against right-of-use assets Unrealized loss on revaluation of investments classified as	30 31.1 30 30	3,224 250,527 (159,150) (64,298)	(6,817) 209,051 (112,091) (58,837)
held for trading Interest expensed on lease liability against right-of-use assets	29 27	7,644 1,360,534	1,174,390
		9,152,460	3,953,791
Decrease / (increase) in operating assets		131,363,298	72,905,336
Lendings to financial institutions Held-for-trading securities Advances Others assets (excluding advance taxation)		(45,797,632) (292,517) 176,015,180 (100,776,212)	(7,948,658) 12,455 (161,164,764) (28,935,480)
		29,148,819	(198,036,447)
Increase / (decrease) in operating liabilities Bills Payable Borrowings from financial institutions Deposits Other liabilities (excluding current taxation)		(14,040,973) (123,907,337) 426,670,226 (10,032,766)	14,547,240 71,558,140 (33,134,459) 32,522,192
Defined benefits paid Income tax paid		278,689,150 (284,916) (60,787,157)	85,493,113 (292,346) (28,106,042)
Net cash flow from / (used in) operating activities		378,129,194	(68,036,386)
CASH FLOW FROM INVESTING ACTIVITIES  Net (investment) / divestment in available-for-sale securities  Net investment in held-to-maturity securities  Dividends received  Investments in fixed assets  Investments in intangible assets  Proceeds from sale of fixed assets  Proceeds from sale of non-banking assets acquired in satisfaction Investment in subsidiary  Effect of translation of net investment in foreign branches	of claims	(260,351,664) (147,804) 3,027,800 (6,866,063) (585,873) 1,923,530 132,000 (649,925) 4,182,402	35,690,276 (200,831) 2,409,247 (4,391,456) (206,988) 200,139 153,500 (4,000,000) 701,906
Net cash flow (used in) / from investing activities		(259,335,597)	30,355,793
CASH FLOW FROM FINANCING ACTIVITIES Dividend paid Payment of lease liability against right-of-use-assets  Net cash flow used in financing activities	36.1 36.1	(32,308,059) (2,217,900)	(21,807,509) (1,867,928)
Net cash flow used in financing activities		(34,525,959)	(23,675,437)
Effects of exchange rate changes on cash and cash equivalents		10,532,983	9,600,163
Increase in cash and cash equivalents  Cash and cash equivalents at beginning of the year		94,800,621 109,894,358	(51,755,867) 172,183,208
Cash and cash equivalents at end of the year	36	204,694,979	120,427,341

The annexed notes 1 to 49 and annexures I to II form an integral part of these unconsolidated financial statements.

Shoaib Mumtaz President/Chief Executive

Hammad Khalid Chief Financial Officer Mian Umer Mansha

Director

Director

Shahzad Hussain

For the year ended December 31, 2023

#### 1. STATUS AND NATURE OF BUSINESS

MCB Bank Limited (the 'Bank') is a banking company incorporated in Pakistan and is engaged in commercial banking and related services. The Bank's ordinary shares are listed on the Pakistan stock exchange. The Bank's Registered Office and Principal Office are situated at MCB -15 Main Gulberg, Lahore. The Bank operates 1,430 branches (2022: 1,439 branches) within Pakistan and 8 branches (2022: 9 branches) outside Pakistan (including the Karachi Export Processing Zone branch).

#### 2. BASIS OF PRESENTATION

- 2.1 These unconsolidated financial statements represent the separate financial statements of MCB Bank Limited. The consolidated financial statements of the Group are being issued separately.
- 2.2 These unconsolidated financial statements have been prepared in conformity with the format of financial statements prescribed by the State Bank of Pakistan (SBP) vide BPRD Circular No. 02, dated January 25, 2018.
- 2.3 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate profit in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these unconsolidated financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of profit thereon.
- 2.4 The unconsolidated financial statements are presented in Pak Rupees, which is the Bank's functional and presentation currency of its primary economic environment. The amounts are rounded off to the nearest thousand.

#### 3. STATEMENT OF COMPLIANCE

- 3.1 These unconsolidated financial statements have been prepared in accordance with accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:
  - International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017;
  - Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017;
  - Provisions of and directives issued under the Banking Companies Ordinance, 1962, the Companies Act, 2017; and
  - Directives issued by the SBP and the Securities and Exchange Commission of Pakistan (SECP).

Whenever the requirements of the Banking Companies Ordinance, 1962, Companies Act, 2017 or the directives issued by the SBP and the SECP differ with the requirements of IFRS or IFAS, requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

The State Bank of Pakistan has deferred the applicability of International Accounting Standards 40, 'Investment Property' for Banking Companies through BSD Circular No. 10 dated August 26, 2002 and International Accounting Standard 39 'Financial Instruments: Recognition and Measurement' (IAS 39) through BSD Circular Letter No. 10, dated August 26, 2002. The Securities and Exchange Commission of Pakistan (SECP) has deferred applicability of IFRS-7 "Financial Instruments: Disclosures" on banks through S.R.O 411(1) /2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the State Bank of Pakistan through various circulars.



For the year ended December 31, 2023

IFRS 10 "Consolidated Financial Statements" was made applicable from period beginning on or after January 01, 2015 vide S.R.O 633(I)/2014 dated July 10, 2014 by SECP. However, SECP has directed through S.R.O 56(I) /2016 dated January 28, 2016, that the requirements of consolidation under section 237 of the repealed Companies Ordinance 1984 (Section 228 of Companies Act 2017) and IFRS-10 "Consolidated Financial Statements" is not applicable in case of investment by companies in mutual funds established under Trust structure. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated financial statements.

# 3.2 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year

There are certain other new standards and interpretations of and amendments to existing accounting standards that have become applicable to the Bank for accounting periods beginning on or after January 01, 2023. These are considered either to not be relevant or not to have any significant impact on the Bank's unconsolidated financial statements.

# 3.3 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following other standards, amendments and interpretations of approved accounting standards are effective for accounting periods beginning on or after January 1, 2024:

Effective date (annual periods beginning

	on or after)
Amendment to IFRS 16 – Leases on sale and leaseback	January 01, 2024
Amendment to IAS 1 - Non-current liabilities with covenants	January 01, 2024
Amendments to IAS 21 - Lack of Exchangeability	January 01, 2025

#### IFRS 9 - Financial Instruments

As directed by SBP via BPRD Circular Letter No. 7 of 2023 dated April 13, 2023, IFRS 9 Financial Instruments is effective for periods beginning on or after January 01, 2024 for banks having asset base of more than Rs. 500 billion as at December 31, 2022. Furthermore, final instructions on IFRS 9 (Application Instructions), for ensuring smooth and consistent implementation of the standard across banks, have already been issued by SBP via BPRD Circular No. 3 of 2022 dated July 05, 2022.

During 2023, the management of the Bank has performed an impact assessment of IFRS 9 taking into account the SBP's IFRS 9 application instructions. The assessment is based on available information and may be subject to changes arising from further reasonable and supportable information being made available to the Bank at the time of finalizing the impact for initial application of IFRS 9. In addition, the Bank will implement changes in classification of certain financial instruments. These changes and impacts are discussed below:

An overview of the IFRS 9 requirements that are expected to have significant impact are discussed below along with the additional requirements introduced by the SBP:

#### Governance, ownership and responsibilities

The Bank has adopted a governance framework requiring the Risk, Finance, Operations, Internal Audit and IT functions to effectively work together to ensure input from all business lines. IFRS 9 requires robust credit risk models that can predict Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD).

#### Classification and measurement

The classification and measurement of financial assets will base on the business model within which they are held and their contractual cash flow characteristics. Financial assets that do not meet the solely payments of principal and interest (SPPI) criteria are measured at fair value through profit or

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loss ('FVTPL') regardless of the business model in which they are held. The Bank's business model in which financial assets are held will determine whether the financial assets are measured at amortised cost, fair value through other comprehensive income ('FVOCI') or fair value through profit or loss ('FVTPL').

The business model reflects how groups of financial assets are managed to achieve a particular business objective. Financial assets can only be held at amortised cost if the instruments are held in order to collect the contractual cash flows ('hold to collect'), and where those contractual cash flows are solely payments of principal and interest (SPPI). Assets may be sold out of 'hold to collect' portfolios where there is an increase in credit risk. Disposals for other reasons are permitted but such sales should be insignificant in value or infrequent in nature.

Debt instruments where the business model objectives are achieved by collecting the contractual cash flows and by selling the assets ('hold to collect and sell') and that have SPPI cash flows are held at FVOCI, with unrealised gains or losses deferred in reserves until the asset is derecognised.

The classification of equity instruments is generally measured at FVTPL unless the Bank, at initial recognition, irrevocably designates as FVOCI but both unrealized and realised gains or losses are recognised in reserves and no amounts other than dividends received are recognised in the income statement.

All other financial assets will mandatorily be held at FVTPL. Financial assets may be designated at FVTPL only if doing so eliminates or reduces an accounting mismatch.

The Bank has analyzed the impact of initial application of IFRS 9 on its financial assets as follows:

#### **Equity Securities**

The Bank expects to continue measuring at fair value all financial assets currently held at fair value.

For equity shares currently held as available-for-sale (AFS) with gains and losses recorded in OCI, the Bank will apply the option to present fair value changes in OCI, and, therefore, the application of IFRS 9 will not have a significant impact on adoption. However, in accordance with IFRS 9 requirements, fair value gain or losses recognized in OCI will not be recycled to profit and loss account on derecognition of these securities. Expected credit losses are not recognised for equity instruments designated at FVOCI.

Unquoted equity securities are required to be measured at fair value under IFRS 9, however, SBP has allowed relaxation to the banks till December 31, 2023 to carry these investments under the current PR regime.

#### Debt securities and Loans and advances

Debt securities currently classified as AFS and those passing the SPPI test, are expected to be measured at fair value through OCI under IFRS 9 as the Bank's business model is to hold the assets to collect contractual cash flows, but also to sell those investment. Debt securities currently classified as HTM and those passing the SPPI test are expected to be measured at amortised cost under IFRS 9 as the Bank's business model is to hold the assets to collect contractual cash flows.

#### Impairment of financial assets not held at FVTPL

The impairment requirements apply to financial assets measured at amortised cost and FVOCI (other than equity instruments), lease receivables, and certain loan commitments and financial guarantee contracts. At initial recognition, an impairment allowance (or provision in the case of commitments and guarantees) is required for Expected Credit Losses ('ECL') resulting from default events that are possible within the next 12 months ('12-month ECL'). In the event of a significant increase in credit risk (SICR), an allowance (or provision) is required for ECL resulting from all possible default events over the expected life of the financial instrument ('lifetime ECL'). Financial assets where 12-month ECL



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is recognised are categorized in 'stage 1'; financial assets that are considered to have experienced a SICR are categorized in 'stage 2'; and financial assets for which there is objective evidence of impairment, so are considered to be in default or otherwise credit impaired, are categorized in 'stage 3'.

Credit losses are the expected cash shortfalls from what is contractually due over the expected life of the financial instrument, discounted at the original effective interest rate. The assessment of credit risk and the estimation of ECL are required to be unbiased and probability-weighted, and should incorporate all available information which is relevant to the assessment including information about past events, current conditions and reasonable and supportable forecasts of economic conditions at the reporting date.

Based on the requirement of IFRS 9 and SBP's IFRS 9 application instructions, the Bank has performed an ECL assessment taking into account the key elements such as assessment of SICR, Probability of Default, Loss Given Default and Exposure at Default. These elements are described below:

- PD: The probability that a counterparty will default, calibrated over the 12 months from the reporting date (stage 1) or over the lifetime of the product (stage 2) and incorporating forward looking information.
- LGD: It is an estimate of magnitude of loss sustained on any facility upon default by a customer.
   It is expressed as a percentage of the exposure outstanding on the date of classification of an obligor. It is the difference between contractual cash flows due and those that the Bank expects to receive, including any form of collateral.
- EAD: the expected balance sheet exposure at the time of default, incorporating expectations on drawdowns, amortisation, pre-payments and forward-looking information where relevant.

For calculating ECL, the Bank shall classify its financial assets under three following categories:

- a) Stage 1: Performing Assets: Financial assets where there has not been a SICR since initial recognition, the Bank shall recognize an allowance based on the 12-month ECL.
- b) Stage 2: Under-Performing Assets: Financial assets where there has been a SICR since initial recognition, but they are not credit impaired, the Bank shall recognize an allowance for the lifetime ECL for all exposures categorized in this stage based on the actual maturity profile.
- c) Stage 3: Non-Performing Assets: Financial assets which have objective evidence of impairment at the reporting date. The Bank shall recognize ECL on these financial assets using the higher off approach, which means that lifetime ECL computed under IFRS 9 is compared with regulatory provision required as per Prudential Regulations (PR).

As required by the Application Instructions, financial assets may be reclassified out of stage 3 if they meet the requirements of Prudential Regulations (PR) issued by SBP. Financial assets in stage 2 may be reclassified to stage 1 if the conditions that led to a SICR no longer apply. An exposure cannot be upgraded from Stage 3 to 1 directly and should be upgraded to Stage 2 initially.

#### Significant increase in credit risk (SICR)

A SICR is assessed in the context of an increase in the risk of a default occurring over the life of the financial instrument when compared to that expected at the time of initial recognition. It is not assessed in the context of an increase in the ECL. The Bank uses a number of qualitative and quantitative measures in assessing SICR. Quantitative measures relate to deterioration of Obligor Risk Ratings (ORR) or where principal and / or interest payments are 60 days or more past due. Qualitative factors include unavailability of financial information and pending litigations.

Based on the level of increase in credit risk, the Bank shall calculate 12 month ECL for assets which did not have a SICR i.e., stage 1 or a lifetime expected loss for the life of the asset (for assets which demonstrated a SICR) i.e., stage 2.

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At every reporting date, the Bank shall assess whether there has been a SICR since the initial recognition of the asset. If there is a SICR, the asset must be assigned to the appropriate stage of credit impairment (stage 2 or 3).

Under the SBP's instructions, credit exposure (in local currency) guaranteed by the Government and Government Securities are exempted from the application of ECL Framework. Moreover, until implementation of IFRS 9 has stabilized, stage 1 and stage 2 provisions would be made as per IFRS 9 ECL framework and stage 3 provision would be higher of IFRS 9 ECL or provision computed under existing PRs' requirements.

#### Presentation and disclosure

IFRS 9 also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of Bank's disclosure about its financial instruments particularly in the year of adoption of the IFRS 9.

The State Bank of Pakistan has issued a revised format for financial statements of the banks for the accounting periods starting from January 01, 2024, which includes presentation and disclosure requirement upon adoption of IFRS 9 as applicable in Pakistan.

#### Impact of adoption of IFRS 9

The Bank will adopt IFRS 9 in its entirety effective January 01, 2024 with modified retrospective approach for restatement. As permitted by IFRS 9, the Bank will not be restating comparatives on initial application. The cumulative impact of initial application will be recorded as an adjustment to equity at the beginning of the accounting period.

The actual impact of adopting IFRS 9 on the Bank's financial statements in the year 2024 may not be accurately estimated because it will be dependent on the financial instruments that the Bank would hold during next year and economic conditions at that time as well as accounting elections and judgements that it will make in future. Nevertheless, the Bank has performed a preliminary assessment of the potential impact of adoption of IFRS 9 based on its statement of financial position as at December 31, 2023.

#### Impact on Equity of the Bank

The total estimated adjustment (net of tax) of the adoption of IFRS 9 on the opening balance of the Bank's equity at January 01, 2024 is reduction in equity of approximately Rs. 4,164.569 million, representing corresponding impact of:

- An increase of approximately Rs. 4,566.809 million (net of tax) related to impairment requirements;
   and
- Adjustment of approximately Rs. 402.240 million related to classification and measurement requirements, other than impairment.

The Bank continues to refine its expected credit loss model and embed its operational processes which may change the actual impact on adoption.

#### Impact on regulatory capital

The banks are allowed to include provisions for stage 1 and stage 2 in Tier 2 capital up to a limit of 1.25% of total credit risk-weighted assets. In order to mitigate the impact of ECL provisioning on capital, a transitional arrangement is allowed to the banks to absorb the impact on regulatory capital. Accordingly, banks, which choose to apply transitional arrangement, may implement this arrangement in accordance with SBP's Guideline for absorption of ECL for CAR Purposes as mentioned in Annexure C of BPRD Circular No 3 of 2022.



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The estimated impact of initial adoption of IFRS 9 on the Bank's capital ratios, without accounting for the allowed transitional arrangement, is as follows:

	As per adopted IFRS 9	As per current ARS
Common Equity Tier 1 Capital Adequacy ratio	17.26%	17.21%
Tier 1 Capital Adequacy Ratio	17.26%	17.21%
Total Capital Adequacy Ratio	20.57%	20.39%
CET1 available to meet buffers (as a percentage		
of risk weighted assets)	9.76%	9.71%

These unconsolidated financial statements have been prepared in accordance with the existing prudential regime to the extent of the Bank's domestic operations, whereas the requirements of this standard are incorporated for overseas jurisdictions where IFRS 9 has been adopted.

Including the above, there are other new and amended standards and interpretations that are mandatory for the Bank's accounting periods beginning on or after January 01, 2024 but are considered not to be relevant or do not to have any significant impact on the Bank's unconsolidated financial statements and are therefore not detailed in these unconsolidated financial statements.

#### 3.4 Critical accounting estimates and judgements

The preparation of unconsolidated financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Bank's accounting policies. Estimates and judgments are continually evaluated and are based on historical experiences, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimates are revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods. The areas where various assumptions and estimates are significant to the Bank's financial statements or where judgment was exercised in the application of accounting policies are as follows:

#### a) Classification of investments

In classifying investments, the Bank follows the guidance provided in SBP circulars:

- Investments classified as 'held for trading', are securities which are acquired with an intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days of acquisition.
- Investments classified as 'held to maturity' are non-derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investment to maturity.
- The investments other than those in subsidiaries and associates which are not classified as 'held for trading' or 'held to maturity' are classified as 'available for sale'.

#### b) Provision against advances

The Bank reviews its loan portfolio to assess the amount of non-performing advances and provision required there against on regular basis. While assessing this requirement, various factors including the delinquency in the account, financial position of the borrowers and the requirements of the Prudential Regulations are considered.

The amount of general provision is determined in accordance with the relevant regulations and management's judgment as explained in note 11.4.4.

#### c) Impairment of 'available for sale' equity investments

The Bank determines that 'available for sale' equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. The determination of what is significant

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or prolonged requires judgment. In making this judgment, the Bank evaluates among other factors, the normal volatility in share price. In addition, the impairment may be appropriate when there is an evidence of deterioration in the financial health of the investee and sector performance, changes in technology and operational/financial cash flows.

#### d) **Taxation**

In making the estimates for income taxes currently payable by the Bank, the management considers the current income tax laws and the decisions of appellate authorities on certain issues in the past.

#### e) Fair value of derivatives

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant underlying parameters including foreign currency involved, interest rates, yield curves, volatilities, contracts duration etc.

#### f) Depreciation, amortisation, impairment and revaluation of operating fixed assets

The management reviews the useful lives and residual values of assets annually by considering expected pattern of economic benefit that the management expects to drive from the item and the maximum period up to which such benefits are expected to be available. Any change in estimates in future years might affect the carrying amounts of the respective items of assets with a corresponding effect on the depreciation charge and impairment. Such change is accounted for as change in accounting estimates in accordance with International Accounting Standard (IAS) 8 "Accounting Policies, Changes in Accounting Estimates and Errors". Further, the Bank estimates the revalued amount of land and buildings on a regular basis. The estimates are based on valuations carried out by independent professional valuers under the market conditions.

#### Staff retirement benefits g)

Certain actuarial assumptions have been adopted as disclosed in note 38 of these unconsolidated financial statements for the actuarial valuation of staff retirement benefit plans. Actuarial assumptions are entity's best estimates of the variables that will determine the ultimate cost of providing post employment benefits. Changes in these assumptions in future years may affect the liability / asset under these plans in those years.

#### h) Lease term for lease liability and right-of-use asset

The Bank applies judgment to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Bank is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognized.

#### i) Provision and contingent assets and liabilities

Provisions are recognized when the Bank has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each reporting date and are adjusted to reflect the current best estimates. Contingent assets are not recognized and are also not disclosed until an inflow of economic benefits is probable. Contingent liabilities are not recognized and are disclosed unless the probability of an outflow of resources embodying economic benefits is remote.

#### 4. **BASIS OF MEASUREMENT**

These unconsolidated financial statements have been prepared under the historical cost convention except that certain classes of fixed assets and non-banking assets acquired in satisfaction of claims are stated at revalued amounts and certain investments and derivative financial instruments have been marked to market and are carried at fair value. In addition, obligations in respect of staff retirement benefits and lease liabilities which have been carried at present value and right of use assets which are initially measured at an amount equal to the corresponding lease liability and depreciated over the respective lease terms.



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#### FINANCIAL RISK MANAGEMENT

These risk management policies continue to remain robust and the Bank is reviewing its portfolio regularly in line with the emerging risks. Detailed disclosure on financial risk management has been reported in note 46 to the unconsolidated financial statements.

#### 6. MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policies adopted in the preparation of these unconsolidated financial statements are consistent with those of the previous financial year:

#### 6.1 IFRS 16 - Lease Liability & Right-of-Use Assets

The Bank enters into leasing arrangements of buildings for its branches and offices. Rental contracts are typically for a fixed period and may have extension options. At inception of a contract, the Bank assesses whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions.

The lease liability is initially measured at the present value of lease payments to be made over the term of the lease, discounted using the Banks's incremental borrowing rate. The lease liability is subsequently measured at amortized cost using the effective interest rate method. The carrying amount is remeasured/adjusted if there are changes in the future cash flows or the lease term.

The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date. On subsequent measurement, right-of-use assets are stated at cost less any accumulated depreciation / accumulated impairment losses and are adjusted for any remeasurement of the lease liability.

Right-of-use assets are depreciated on a straight line basis over the lease term as this method closely reflects the expected pattern of consumption of future economic benefits. Carrying amount of the lease liability is derecognized upon termination of the lease contract with corresponding adjustment to right-of-use asset. Gain or loss on termination of lease contract is recognized in the profit and loss account.

The Bank has elected not to recognize a right-of-use asset and the corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Payments associated with these leases are recognized as an expense in the profit or loss account on a straight-line basis.

When there is a change in scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease is accounted for as a lease modification. The lease modification is accounted for as a separate lease if modification increase the scope of lease by adding the right to use one or more underlying assets and the consideration for lease increases by an amount that is commensurate with the stand-alone price for the increase in scope adjusted to reflect the circumstances of the particular contracts, if any. When the lease modification is not accounted for as a separate lease, the lease liability is remeasured and corresponding adjustment is made to right-of-use asset.

#### 6.2 Investments

The Bank classifies its investments as follows:

#### Held for trading

These are securities, which are either acquired for generating profit from short-term fluctuations in market prices, interest rate movements, dealers margin or are securities included in a portfolio in which a pattern of short-term profit taking exists.

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#### Held to maturity

These are securities with fixed or determinable payments and fixed maturity in respect of which the Bank has the positive intent and ability to hold to maturity.

#### Available for sale

These are investments, other than those in subsidiaries and associates, that do not fall under the 'held for trading' or 'held to maturity' categories.

#### Initial measurement

Investments are initially recognized at cost which in case of investments other than 'held for trading' include transaction costs associated with the investment. Transaction costs on investments held for trading are expensed in the profit and loss account.

All purchases and sales of investments that require delivery within the time frame established by regulation or market convention are recognized at the trade date. Trade date is the date on which the Bank commits to purchase or sell the investment.

#### Subsequent measurement

In accordance with the requirements of the SBP, quoted securities, other than those classified as 'held to maturity', investments in subsidiaries and investments in associates are subsequently re-measured to market value. Surplus / deficit arising on revaluation of quoted securities which are classified as 'available for sale', is taken to surplus / deficit on revaluation of investments through statement of comprehensive income in equity till disposal at which time it is recorded in profit and loss account. Surplus / deficit arising on revaluation of quoted securities which are classified as 'held for trading', is taken to the profit and loss account, currently.

Unquoted equity securities (excluding investments in subsidiaries and associates) are valued at the lower of cost and break-up value. Break-up value of equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments classified as 'held to maturity' are carried at amortized cost less accumulated impairment losses, if any.

#### Investments in Subsidiaries and Associates

Associates are all entities over which the Bank has significant influence but not control. Subsidiaries are all entities over which the Bank has the power to govern the financial and operating policies accompanying a shareholding of more than one half of the voting rights. Investments in subsidiaries and investments in associates are carried at cost less accumulated impairment losses, if any.

#### **Impairment**

Provision for impairment in the values of securities (except debentures, participation term certificates and term finance certificates) is made currently. Impairment of 'available for sale' equity investments is discussed in 3.4(c). Provisions for impairment in value of debentures, participation term certificates and term finance certificates are made as per the requirements of the Prudential Regulations issued by the SBP.

Impairment against investment in subsidiaries and associates is assessed as per the requirements of IAS 36.

#### 6.3 Sale and repurchase agreements

Securities sold subject to a repurchase agreement (repo) are retained in these unconsolidated financial statements as investments and the counter party liability is included in borrowings. Securities purchased under an agreement to resell (reverse repo) are not recognized in these unconsolidated financial statements as investments and the amount extended to the counter party is included in lending's to financial institutions. The difference between the purchase / sale and re-sale / re-purchase price is recognized as mark-up income / expense on a time proportion basis, as the case may be.



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#### 6.4 Advances

Advances are stated net of specific and general provisions. Specific provision is determined on the basis of the Prudential Regulations and other directives issued by the SBP and charged to the profit and loss account. Provisions are held against identified as well as unidentified losses. Provisions against unidentified losses include general provision in accordance with the applicable requirements of the Prudential Regulations for Consumer Financing and Prudential Regulations for Small and Medium Enterprise Financing issued by the SBP and provision based on historical loss experience on advances. General provisions pertaining to overseas advances are made in accordance with the requirements of the regulatory authorities of the respective countries. Advances are written off when there is no realistic prospect of recovery.

Leases where the Bank transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee are classified as finance leases. A receivable is recognized at an amount equal to the present value of the lease payments including any guaranteed residual value. Finance lease receivables are included in advances to the customers.

#### 6.5 Fixed assets and depreciation

Fixed assets other than land and buildings are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Buildings are carried at revalued amount less any accumulated depreciation and subsequent impairment losses, if any. Land is carried at revalued amount less any subsequent impairment losses, if any. Cost of property and equipment of foreign operations includes exchange differences arising on currency translation at year-end rates.

Capital work-in-progress is stated at cost less accumulated impairment losses, if any. These are transferred to specific assets as and when assets become available for use.

Depreciation on all fixed assets (excluding land) is charged using the straight line method in accordance with the rates specified in note 12.2 to these unconsolidated financial statements and after taking into account residual value, if any. The residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each reporting date.

Depreciation on additions is charged from the month the assets are available for use while no depreciation is charged in the month in which the assets are disposed off.

Land and buildings are revalued by independent, professionally qualified valuers with sufficient regularity to ensure that their net carrying amount does not differ materially from their fair value. An increase arising on revaluation is credited to the surplus on revaluation of fixed assets account. A decrease arising on revaluation of fixed assets is adjusted against the surplus of that asset or, if no surplus exists, is charged to the profit and loss account as an impairment of the asset. A surplus arising subsequently on an impaired asset is reversed through the profit and loss account up to the extent of the original impairment.

Surplus on revaluation of fixed assets (net of associated deferred tax) to the extent of the incremental depreciation charged on the related assets is transferred to unappropriated profit.

Gains / losses on sale of property and equipment are credited / charged to the profit and loss account currently, except that the related surplus on revaluation of land and buildings (net of deferred taxation) is transferred directly to unappropriated profit.

Subsequent costs are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the profit and loss account.

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#### 6.5.1 Intangible assets

Intangible assets are stated at cost less accumulated amortisation and accumulated impairment losses, if any. Intangible assets are amortized from the month when these assets are available for use, using the straight line method, whereby the cost of the intangible assets are amortized over its estimated useful lives over which economic benefits are expected to flow to the Bank. The useful lives are reviewed and adjusted, if appropriate, at each reporting date.

#### 6.6 Impairment

The carrying amount of assets are reviewed at each reporting date for impairment whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. If such indication exists and where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amounts. The resulting impairment loss is taken to the profit and loss account except for impairment loss on revalued assets, which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of that asset.

#### 6.7 Staff retirement benefits

The Bank operates the following staff retirement benefits for its employees:

- a) For clerical / non-clerical staff who did not opt for the new scheme, the Bank operates the following:
  - an approved contributory provident fund;
  - an approved gratuity scheme; and
  - a contributory benevolent scheme
- b) For clerical / non-clerical staff who joined the Bank after the introduction of the new scheme and for others who opted for the new scheme introduced in 1975, the Bank operates the following:
  - an approved non-contributory provident fund introduced in lieu of the contributory provident fund:
  - an approved pension fund; and
  - contributory benevolent scheme
- c) For officers who joined the Bank after the introduction of the new scheme and for others who opted for the new scheme introduced in 1977, the Bank operates the following:
  - an approved non-contributory provident fund introduced in lieu of the contributory provident fund;
  - an approved pension fund, and
  - contributory benevolent fund.

However, the management has replaced the pension benefits for employees in the officer category with a contributory provident fund for services rendered after December 31, 2003.

- d) For executives and officers who joined the Bank on or after January 01, 2000, the Bank operates an approved contributory provident fund.
- e) Post retirement medical benefits to entitled employees.

Annual contributions towards the defined benefit plans and schemes are made on the basis of actuarial advice using the Projected Unit Credit Method. The above benefits are payable to staff at the time of separation from the Bank's services subject to the completion of qualifying period of service. Actuarial gains / losses arising from experience adjustments and changes in actuarial assumptions are recognized in statement of comprehensive income in the period of occurrence.



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Past service cost is the change in the present value of the defined benefit obligation resulting from a plan amendment or curtailment. The Bank recognizes past service cost as an expense at the earlier of the following dates:

- (i) when the plan amendment or curtailment occurs; and
- (ii) when the Bank recognizes related restructuring costs or termination benefits.

#### Employees' compensated absences

Liability in respect of employees' compensated absences is accounted for in the year in which these are earned on the basis of actuarial valuation carried out using the Projected Unit Credit Method. Actuarial gains / losses arising from experience adjustments and changes in actuarial assumptions are recognized in Profit and Loss account in the period of occurrence.

#### 6.8 Taxation

#### Current and prior years

Provision for current taxation is based on taxable income at the current rates of taxation after taking into consideration available tax credits and rebates. The charge for current tax also includes adjustments where considered necessary, relating to prior years which arise from assessments framed / finalized during the year.

#### **Deferred**

Deferred tax is recognized using the balance sheet liability method on all temporary differences between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes. The Bank records deferred tax assets / liabilities using the tax rates, enacted or substantively enacted by the reporting date expected to be applicable at the time of its reversal. Deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized. The Bank also recognizes deferred tax asset / liability on deficit / surplus on revaluation of securities and deferred tax liability on surplus on revaluation of fixed assets which is adjusted against the related deficit / surplus in accordance with the requirements of International Accounting Standard (IAS) 12, 'Income Taxes'.

Deferred tax liability is not recognized in respect of taxable temporary differences associated with exchange translation reserves of foreign operations, where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

#### 6.9 Provisions

Provisions are recognized when the Bank has a legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each reporting date and are adjusted to reflect the current best estimates.

#### 6.10 Foreign currencies

#### 6.10.1 Foreign currency transactions

Transactions in foreign currencies other than the results of foreign operations discussed in note 6.10.2 are translated to Pak Rupees at the foreign exchange rates prevailing on the transaction date. Monetary assets and liabilities in foreign currencies are expressed in Pak Rupee terms at the rates of exchange prevailing at the reporting date. Forward foreign exchange contracts are valued at the rates applicable to their respective maturities.

For the year ended December 31, 2023

#### 6.10.2 Foreign operations

The assets and liabilities of foreign branches are translated to Pak Rupees at exchange rates prevailing at the statement of financial position date. The results of foreign operations are translated to Rupees at the average rate of exchange for the year.

#### 6.10.3 Translation gains and losses

Translation gains and losses are included in the profit and loss account, except those arising on the translation of the Bank's net investment in foreign branches, which are taken to the capital reserve (exchange translation reserve) until the disposal of the net investment, at which time these are recognized in the profit and loss account.

#### 6.10.4 Commitments

Commitments for outstanding forward foreign exchange contracts are disclosed in these unconsolidated financial statements at committed amounts. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Pak Rupee terms at the rates of exchange prevailing at the statement of financial position date.

#### 6.11 Acceptances

Acceptances comprise undertakings by the Bank to pay bills of exchange drawn on customers. The Bank expects most acceptances to be simultaneously settled with the reimbursement from the customers.

#### 6.12 Revenue recognition

- Mark-up / interest on advances and returns on investments are recognized on a time proportion basis using the effective interest method except that mark-up / interest on non-performing advances and investments is recognized on a receipt basis, in accordance with the requirements of the Prudential Regulations issued by the SBP or as permitted by the regulations of the overseas regulatory authorities of countries where the branches operate. Where debt securities are purchased at premium or discount, such premium / discount is amortized through the profit and loss account over the remaining period of maturity.
- Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease period so as to produce a constant periodic rate of return on the outstanding net investment in lease. Gains / losses on termination of lease contracts are recognized as income when these are realized.
- Fee, brokerage and commission income is recognized on an accrual basis.
- Dividend income is recognized when the Bank's right to receive dividend is established.
- Gain / loss on sale of investments is credited / charged to profit and loss account.

#### 6.13 Assets acquired in satisfaction of claims

Non-Banking Assets (NBA) acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation and impairment loss. These assets are revalued by professionally qualified valuers with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. A surplus arising on revaluation of property is credited to the 'surplus on revaluation of non-banking assets' account through statement of comprehensive income in equity and any deficit arising on revaluation is taken to profit and loss account directly. Legal fees, transfer costs and direct costs of acquiring title to property are charged to profit and loss account and not capitalized.

#### 6.14 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks and balances with other banks (net of overdrawn Nostro balances) in current and deposit accounts.



For the year ended December 31, 2023

#### 6.15 Financial instruments

#### 6.15.1 Financial assets and financial liabilities

Financial instruments carried on the statement of financial position include cash and balances with treasury banks, balances with other banks, lendings to financial institutions, investments, advances, other assets, bills payable, borrowings, deposits and other liabilities. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with these assets and liabilities.

#### 6.15.2 Derivative financial instruments

Derivative financial instruments are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value using valuation techniques. All the derivative financial instruments are carried as an asset when the fair value is positive and as a liability when the fair value is negative. Any change in the fair value of derivative financial instruments is taken to the profit and loss account currently.

#### 6.15.3 Off setting

Financial assets and financial liabilities are off set and the net amount is reported in these unconsolidated financial statements when there is a legally enforceable right to set off and the Bank intends either to settle on a net basis, or to realize the assets and settle the liabilities, simultaneously.

#### 6.16 Borrowings / deposits

Borrowings / deposits are recorded at the proceeds received. The cost of borrowings / deposits is recognized as an expense in the period in which this is incurred.

#### 6.17 Segment reporting

A segment is a distinguishable component of the Bank that is engaged in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Bank's primary format of reporting is based on business segments.

#### 6.17.1 Business segments

#### **Retail Banking**

This includes retail lending and deposits, banking services, cards and branchless banking.

#### **Corporate Banking**

This comprises of loans, deposits, project financing, trade financing, investment banking and other banking activities / with Bank's corporate and public sector customers.

#### **Consumer Banking**

This segment primarily constitutes consumer financing activities with individual customers of the Bank. Product suite offered to these customers include credit cards, auto loans, housing finance and personal loans.

#### **Treasury**

This includes fixed income, equity, foreign exchange, credit, funding, own position securities, lendings and borrowings and derivatives for hedging and market making.

For the year ended December 31, 2023

#### International Banking

This comprises of loans, deposits, project financing, trade financing, investment banking and other banking activities by Bank's overseas operations.

#### **Others**

This includes the head office related activities and other functions which cannot be classified in any of the above segments.

#### Geographical segments 6.17.2

The Bank operates in three geographic regions being:

- Pakistan
- South Asia
- Middle East

#### 6.18 Dividend distribution and appropriation

Dividends (including bonus dividend) and other appropriations (except appropriations which are required by law) are recognized in the period in which these are approved.

#### 6.19 **Business combination**

Business combinations other than under common control transaction are accounted for by applying the acquisition method. The cost of acquisition is measured as the fair value of assets given, equity instruments issued and the liabilities incurred or assumed at the date of acquisition. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement, if any. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The excess of the consideration transferred over the fair value of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets acquired in the case of a bargain purchase, the difference is recognized directly in the profit and loss account or as directed by the SBP.

#### 6.20 **Earnings Per Share**

The Bank presents basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the year.



		Nata	2023	2022
		Note	(Rupees	s in '000)
7.	CASH AND BALANCES WITH TREASURY BANKS			
	In hand			
	Local currency		33,955,027	29,535,358
	Foreign currencies		8,187,466	7,366,137
			42,142,493	36,901,495
	With State Bank of Pakistan in			
	Local currency current account	7.1	74,211,050	51,724,040
	Foreign currency current accounts	7.2	1,524,981	2,227,841
	Foreign currency deposit account	7.3	12,812,091	-
			88,548,122	53,951,881
	With other central banks in			
	Foreign currency current accounts	7.4	7,618,129	5,208,115
	With National Bank of Pakistan in			
	Local currency current accounts		32,236,362	142,820
	Prize bonds		171,542	164,607
			170,716,648	96,368,918

- **7.1** This represents current account maintained with the SBP under the Cash Reserve Requirement of section 22 of the Banking Companies Ordinance, 1962.
- 7.2 These represents foreign currencies settlement accounts maintained with SBP.
- 7.3 This represents account maintained with the SBP to comply with the Special Cash Reserve requirement. This includes balance of Rs. 8,541.394 million (2022: Nil) which carries interest rate of 4.34% per annum as declared by SBP. The Bank was maintaining Nil balance as of December 31, 2022 as allowed by SBP for a short term.
- 7.4 Foreign currency current account with other central banks are maintained to meet their minimum cash reserves and capital requirements pertaining to the foreign branches of the Bank.

		Note	2023 (Rupees	2022 s in '000)
8.	BALANCES WITH OTHER BANKS			
	Outside Pakistan			
	In current account	8.1	9,194,940	17,700,810
	In deposit account	8.2	25,878,196	7,171,300
			35,073,136	24,872,110
			35,073,136	24,872,110

- 8.1 It includes an amount of USD 3.852 million pledged as collateral for a standby letter of credit issued on behalf of the Bank.
- 8.2 Balances with other banks outside Pakistan in deposit accounts carry interest rate of 2.50% to 12.50% (2022: 3.00% to 24.00%) per annum.

		Note	2023 (Rupees	2022 s in '000)
9.	LENDINGS TO FINANCIAL INSTITUTIONS			
	Call / clean money lendings Repurchase agreement lendings (Reverse Repo)	9.1 9.2	74,714,000 21,499,400	23,736,012 26,679,756
			96,213,400	50,415,768

For the year ended December 31, 2023

- 9.1 Call money lendings carry mark-up rate ranging from 5.40% to 22.00% (2022: 4.40% to 14.50%) per annum and are due to mature latest by September 06, 2024.
- 9.2 Repurchase agreement lendings carry mark-up rate of 22.00% (2022: 16.00% to 16.55%) per annum and are due to mature latest by January 12, 2024.

					2023 2022 (Rupees in '000)				
9.3	Particulars of lending								
	In local currency In foreign currencies				33,703,7 62,509,6		26,679,756 23,736,012		
					96,213,4	400 5	0,415,768		
			2023			2022	2022		
		Held by Bank	Further given as collateral		Held by Bank	Further giver as collateral			
				(Rupee	s in '000)				
9.4	Securities held as collateral against lendings to financial institutions								
	Pakistan Investment Bonds	21,499,400	-	21,499,400	-	_	-		
	Market Treasury Bills	-			26,679,756	<u> </u>	26,679,756		
		21,499,400	-	21,499,400	26,679,756	_	26,679,756		

#### 10. INVESTMENTS

#### 10.1 Investments by type:

10.1	Investments by typ	e:								
				20	23			20	22	
		Note	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying value	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying value
						(Rupees	s in '000)			
	Held for heading a country									
	Held-for-trading securities									
	Shares		292,517	-	(7,644)	284,873	_	-	-	-
			292,517	-	(7,644)	284,873	-	_	-	-
	Available-for-sale securities									
	Federal Government Securities		1,164,709,805	(414,772)	(29,273,303)	1,135,021,730	946,651,272	(134,427)	(32,744,038)	913,772,807
	Shares and units		30,782,595	(10,025,047)	5,773,217	26,530,765	28,270,391	(9,618,325)	(723,632)	17,928,434
	Non Government Debt Securities		2,953,840	_	(2,950)	2,950,890	2,953,840	_	5,782	2,959,622
	Foreign Securities		43,970,571	(1,740)	93,789	44,062,620	4,134,882	(1,232)	(15,965)	4,117,685
			1,242,416,811	(10,441,559)	(23,409,247)	1,208,566,005	982,010,385	(9,753,984)	(33,477,853)	938,778,548
	Held-to-maturity securities									
	Federal Government Securities		14,788,331	(260,316)	-	14,528,015	15,477,681	(98,464)	-	15,379,217
	Provincial Government Securities		118	(118)	-	-	118	(118)	_	_
	Non Government Debt Securities		8,869,357	(477,541)	-	8,391,816	8,032,203	(477,541)	-	7,554,662
			23,657,806	(737,975)	_	22,919,831	23,510,002	(576,123)	_	22,933,879
	Associates	10.12	700,401	-	-	700,401	700,401	-	-	700,401
	Subsidiaries	10.12	16,968,237	-	-	16,968,237	16,318,312	-	-	16,318,312
	Total Investments		1,284,035,772	(11,179,534)	(23,416,891)	1,249,439,347	1,022,539,100	(10,330,107)	(33,477,853)	978,731,140



For the year ended December 31, 2023

### 10.2 Investments by segments:

			20	23			20	22	
	Note	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying value	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying value
					(Rupee	s in '000)			
Federal Government Securities									
Market Treasury Bills		354,826,708	_	(992,276)	353,834,432	131,583,990	_	(698,933)	130,885,057
Pakistan Investment Bonds		808,552,948	-	(27,053,006)	781,499,942	817,629,996	-	(29,326,723)	788,303,273
Islamic Naya Pakistan Certificates		5,699,494	-	-	5,699,494	4,801,864	-	-	4,801,864
Euro Bonds		10,418,986	(675,088)	(1,228,021)	8,515,877	8,113,103	(232,891)	(2,718,382)	5,161,830
		1,179,498,136	(675,088)	(29,273,303)	1,149,549,745	962,128,953	(232,891)	(32,744,038)	929,152,024
<b>Provincial Government Securities</b>		118	(118)	-	-	118	(118)	-	-
Shares and units									
Listed Companies		29,446,041	(9,821,022)	5,765,573	25,390,592	26,641,320	(9,431,098)	(723,632)	16,486,590
Unlisted Companies		1,629,071	(204,025)	-	1,425,046	1,629,071	(187,227)	-	1,441,844
		31,075,112	(10,025,047)	5,765,573	26,815,638	28,270,391	(9,618,325)	(723,632)	17,928,434
Non Government Debt Securities		01,010,112	(10,020,011)	0,100,010	20,010,000	20,27 0,00 1	(0,0.0,020)	(, 20,002)	,020,.01
Listed		2,472,490		(2,950)	2,469,540	2,472,731		5,782	2,478,513
Unlisted		9,350,707	(477,541)	(2,900)	8,873,166	8,513,312	(477,541)	0,702	8,035,771
o motod				(0.050)			, , ,		
Faurium Consuition		11,823,197	(477,541)	(2,950)	11,342,706	10,986,043	(477,541)	5,782	10,514,284
Foreign Securities					1	1			
Government securities		43,963,271	-	93,789	44,057,060	4,128,352	-	(15,965)	4,112,387
Unlisted equity securities		7,300	(1,740)	-	5,560	6,530	(1,232)	-	5,298
		43,970,571	(1,740)	93,789	44,062,620	4,134,882	(1,232)	(15,965)	4,117,685
Associates									
- Adamjee Insurance					1				
Company Limited	10.8	647,880	-	-	647,880	647,880	_	-	647,880
- Euronet Pakistan									
(Private) Limited		52,521	-	-	52,521	52,521	_	_	52,521
		700,401	-	-	700,401	700,401	-	-	700,401
Subsidiaries									
MCB Islamic Bank Limited		15,550,000	_	_	15,550,000	15,550,000	_	_	15,550,000
MCB Investment									, ,
Management Limited	10.9	970,048	-	-	970,048	320,123	_	_	320,123
MCB Non-Bank Credit									
Organization Closed Joint									
Stock Company		448,189	-	-	448,189	448,189	-	-	448,189
		16,968,237	-	-	16,968,237	16,318,312			16,318,312
Total Investments		1,284,035,772	(11,179,534)	(23,416,891)	1,249,439,347	1,022,539,100	(10,330,107)	(33,477,853)	978,731,140

For the year ended December 31, 2023

			2023	2022
		Note	(Rupees	s in '000)
10.2.1	Investments given as collateral			
	<ul><li>Market Treasury Bills</li><li>Pakistan Investment Bonds</li></ul>		30,763,692 75,842,086	32,722,107 191,811,500
			106,605,778	224,533,607
10.3	Provision for diminution in value or	f investments		
10.3.1	Opening balance Exchange and other adjustments		10,330,107 54,762	10,660,178 27,649
	Charge / (reversals) Charge for the year Reversals for the year Reversal on disposals		1,744,532 - (949,867)	2,483,239 - (2,840,234)
	Amounts written off		794,665 –	(356,995) (725)
	Closing balance	10.3.3	11,179,534	10,330,107

#### 10.3.2 Particulars of provision against debt securities

Category of classification

	20	23	2022			
	Non Performing Investments	Provision	Non Performing Investments	Provision		
		(Rupee	s in '000)			
Domestic						
Loss	477,659	477,659	477,659	477,659		
	477,659	477,659	477,659	477,659		

10.3.3 This includes a general provision of Rs. 675.088 million (December 31, 2022: Rs. 232.891 million) held by overseas branches in accordance with the requirements of IFRS 9.

#### 10.4 Quality of Available for Sale Securities

Details regarding quality of Available for Sale (AFS) securities are as follows;

	2023	2022
	С	ost
	(Rupee	s in '000)
Federal Government Securities - Government guaranteed		
Market Treasury Bills	354,826,708	131,583,990
Pakistan Investment Bonds	797,185,004	804,899,596
Euro Bonds	6,998,599	5,365,822
Islamic Naya Pakistan Certificates	5,699,494	4,801,864
	1,164,709,805	946,651,272



Cost   Rupees in '000				202	23		2022
Listed Companies and mutual funds         1,908,574         1,456,200           Automobile Assembler         211,460         211,460           Cable and Electrical Goods         112,781         13,412           Cement         1,760,294         1,832,837           Chemical         508,654         508,654           Close end Mutual Fund         1,186,851         1,186,851           Commercial Banks         3,118,505         4,539,180           Engineering         1,186,104         1,186,104           Fertilizer         2,439,736         2,247,845           Food and Personal Care Products         1,660,440         1,417,443           Glass and Ceramics         340,673         -           Insurance         775,120         775,120           Investment Banks / Investment Companies         585,624         585,624           NIT Units         5,253         5,253           Oil and Gas Exploration Companies         4,881,407         3,552,340           Oil and Gas Marketing Companies         1,205,609         294,292           Open End Mutual Fund         96,361         96,361           Paper and Board         562,738         562,738           Pharmaceuticals         1,167,763         1,020,578     <					Co	ost	
Automobile Assembler Automobile Parts and Accessories Automobile Parts and Accessories Cable and Electrical Goods Cable and Electrical Goods Chemical Cement Chemical Close end Mutual Fund Commercial Banks Engineering Engineering Food and Personal Care Products Insurance Insurance Insurance Investment Banks / Investment Companies / Securities Companies / Securities Companies / Securities Companies / Securities Companies Oil and Gas Exploration Companies Open End Mutual Fund Paper and Board Paper and Board Paper and Board Pewer Generation and Distribution Textile composite  1,456,200 211,460 211,460 221,485 2439,736 2,247,845 2,439,736 2,247,845 2,439,736 2,247,845 2,439,736 2,247,845 2,439,736 2,247,845 2,439,736 2,439,736 2,247,845 2,439,736 2,439,736 2,247,845 2,439,736 2,439,736 2,439,730 2,439,736 2,439,7					(Rupees	in '0	00)
Automobile Parts and Accessories Cable and Electrical Goods Cable and Electrical Goods Chemical Cement Chemical Chemical Commercial Banks Chemical Commercial Banks Engineering Food and Personal Care Products Glass and Ceramics Insurance Investment Banks / Investment Companies / Securities Companies / Securities Companies / Securities Companies / Send Marketing Companies / Oil and Gas Exploration Companies / Open End Mutual Fund Paper and Board Pharmaceuticals Pharmaceuticals Pharmaceuticals Pharmaceuticals Pharmaceuticals Pharmaceutication Composite  211,460 211,460 112,781 13,412 13,412 14,80,594 1,186,851 1	Listed Companies and mutual funds						
·	Automobile Assembler Automobile Parts and Accessories Cable and Electrical Goods Cement Chemical Close end Mutual Fund Commercial Banks Engineering Fertilizer Food and Personal Care Products Glass and Ceramics Insurance Investment Banks / Investment Companies / Securities Companies NIT Units Oil and Gas Exploration Companies Oil and Gas Marketing Companies Open End Mutual Fund Paper and Board Pharmaceuticals Power Generation and Distribution Technology and Communication	S		2 1 1,7 5 1,1 3,1 1,1 2,4 1,6 3 7 5 4,8 1,2 5 1,1 3,2 2,0	11,460 12,781 60,294 608,654 86,851 18,505 86,104 639,736 660,440 640,673 75,120 685,624 5,253 881,407 605,609 96,361 662,738 67,763 230,659 039,576		211,460 13,412 1,832,837 508,654 1,186,851 4,539,180 1,186,104 2,247,845 1,417,443 - 775,120 585,624 5,253 3,552,340 294,292 96,361 562,738 1,020,578 3,191,306 1,737,566
	-	Cost		•	Cost		Breakup value
	Unlisted Companies		'	Tupees	111 000)		
(Rupees in '000)	Central Depository Company Limited First Capital Investment Private Limited First Women Bank Limited ISE Towers REIT Management Company Limited National Investment Trust Limited National Institutional Facilitation Technologies Pak Agro Storage And Service Corporation 1 Link Private Limited Naymat Collateral Management Company Pakistan Corporate Restructuring Company Arabian Sea Country Club* SME Bank Limited* Al-Ameen Textile Mills Limited* Custodian Management Services* Galaxy Textile Mills Limited* Pakistan Textile City Private Limited* Ayaz Textile Mills Limited* Musarrat Textile Mills Limited*	184,426 2,500 63,300 30,346 1,027,651 1,527 2,500 50,000 29,286 51,396 5,000 10,106 197 1,000 30,177 50,000 2,253 36,045	1: 1,4( 1,6 7;	2,631 13,452 24,529 00,552 52,914 14,513 33,213 6,858	2, 63, 30, 1,027, 1, 2, 50, 29, 51, 5, 10, 1, 30, 50, 2, 36,	500 300 346 651 527 500 000 286 396 000 106 197 000 177 000 253 045	929,121 2,633 215,838 105,977 1,820,462 44,622 1,614,513 428,290 13,824 40,771
Central Depository Company Limited   184,426   971,642   184,426   929,121	·			05 000			05.000
Central Depository Company Limited   184,426   971,642   184,426   929,121	·	25,000			25,	000	

•				2023	2022
				Со	st
				(Rupees	in '000)
	Non Government De	ebt Securities			
	Listed				
	- AA+, AA, AA-			1,333,840	1,333,840
	- A+, A, A-			200,000	200,000
	Unlisted				
	- AA+, AA, AA-			1,420,000	1,420,000
		2023	<b>.</b>	202	 22
		Cost	Rating	Cost	Rating
			(Rupees	in '000)	
	Foreign Securities				
	Government Securities				
	- United States				
	of America	3,227,054	AA+	_	
	- United Arab				
	Emirates	29,544,714	AA	_	
	- Sri Lanka	11,191,503	*CCC+	4,128,352	*CC
	*Local currency rating	as the Bank has Nil i	nvestment in Forei	gn Currency Bonds.	
				2023	2022
				Со	
				(Rupees	in '000)
	Equity Securities				
	Unlisted Equity Secu	urities			
	Lanka Clear (Private) I	_imited		870	616
	Credit Information Bui	reau of Sri Lanka		26	19
	Lanka Financial Service			1,741	1,232
	Society for Worldwide	Inter Fund Transfer (S	SWIFT)	4,663	4,663
				7,300	6,530
10.5	Particulars relating t securities are as for				
	Federal Government S	ecurities - Governmen	t guaranteed		
	Pakistan Investment E	Bonds		11,367,944	12,730,400
	Euro Bonds			3,420,387	2,747,281
				14,788,331	15,477,681
	Provincial Government	t Securities - Governm	ent guaranteed	118	118



	2023	2022
	С	ost
	(Rupee	s in '000)
Non Government Debt Securities		
Listed		
- AA+, AA, AA-	888,800	889,040
- CCC and below	49,851	49,851
	938,651	938,891
Unlisted		
- AAA	3,896,980	3,897,700
- AA+, AA, AA-	1,698,970	1,700,705
- A+, A, A-	1,507,215	667,366
- BB+, BB, BB-	350,000	350,000
- Unrated	477,541	477,541
	7,930,706	7,093,312

- 10.5.1 The market value of securities classified as held-to-maturity as at December 31, 2023 amounted to Rs. 20,845.750 million (December 31, 2022: Rs. 19,861.244 million).
- 10.6 Available for sale" Market Treasury Bills and Pakistan Investment Bonds are eligible for rediscounting with the State Bank of Pakistan.
- Investments include Pakistan Investment Bonds amounting to Rs. 67.9 million (2022: Rs. 67.9 million) earmarked by the SBP against TT discounting facilities sanctioned to the Bank. In addition, Pakistan Investment Bonds amounting to Rs. 5 million (2022: Rs. 5 million) have been pledged with the Controller of Military Accounts on account of Regimental Fund account and Pakistan Investment Bonds amounting to Rs. 200 million (2022: Rs. Rs. 200 million) have been pledged with the National Clearing Company of Pakistan Limited (NCCPL) on account of removal of irrevocable undertaking as alternate option for collateral against participant's exposure in stock market.
- 10.8 Investment of the Bank in Adamjee Insurance Company Limited is carried at cost amounting to Rs. 647.880 million (2022: Rs. 647.880 million) as at December 31, 2023. The market value of the investment in Adamjee Insurance Company Limited as at December 31, 2023 amounted to Rs. 2,391.900 million (2022: Rs. 1,971.900 million).
- 10.9 The Board of Directors of MCB Bank Limited (the Bank), in its meeting held on February 08, 2023 had approved an equity investment of Rs. 649.925 million to acquire further 30.09% shareholding of MCB Investment Management Limited (MCBIML; formerly MCB-Arif Habib Savings and Investments Limited), an existing subsidiary of the Bank. On the recommendation of the Board, the Shareholders of the Bank also approved this equity investment in MCBIML in their Annual General Meeting held on March 27, 2023. Acquisition transaction was completed on April 18, 2023, subsequent to the approvals granted by the regulatory bodies.
- 10.10 During the year, the Bank incorporated MCB Exchange Company (Private) Limited, a wholly owned subsidiary, with an authorized share capital of Rs 1.0 billion. The Bank will inject the share capital subsequent to the year end. The commercial operation of the said subsidiary will commence after issuance of license for commencement of operations by the State Bank of Pakistan.
- 10.11 Certain approved / Government securities are kept with the SBP to meet statutory liquidity requirements calculated on the basis of domestic demand and time liabilities.

10.12 Summarized financial information of associates and subsidiaries

Name	Country of incorporation	% of interest held	Revenue		Total omprehensive ncome / (loss)	Assets	Liabilities
			(F	Rupees in '000)			
2023 Associates Euronet Pakistan (Private) Limited (unaudited based on December 31, 2023)	Pakistan	30%	1,474,982	(1,915)	(1,915)	1,553,014	1,526,982
Adamjee Insurance Company Limited (unaudited based on September 30, 2023)	Pakistan	20%	31,207,110	2,167,872	4,467,753	168,919,609	139,946,503
Subsidiaries  MCB Islamic Bank Limited (audited based on December 31, 2023)	Pakistan	100.00%	35,942,266	5,153,335	5,689,370	266,999,705	244,963,453
MCB Investment Management Limited (formerly MCB-Arif Habib Savings and Investments Limited) (audited based on June 30, 2023)	Pakistan	81.42%	1,200,663	378,218	378,218	2,711,449	970,740
MCB Non-Bank Credit Organization Closed Joint Stock Company (audited based on December 31, 2023)	Azerbaijan	99.94%	617,756	182,559	182,559	4,122,446	2,961,675
2022 Associates Euronet Pakistan (Private) Limited (unaudited based on December 31, 2022)	Pakistan	30%	898,423	(123,247)	(123,247)	989,942	958,753
Adamjee Insurance Company Limited (unaudited based on September 30, 2022)	Pakistan	20%	26,802,182	1,330,355	649,050	137,855,092	111,961,733
Subsidiaries  MCB Islamic Bank Limited  (audited based on December 31, 2022)	Pakistan	100.00%	18,553,458	1,548,129	1,742,327	199,039,573	182,692,691
MCB Investment Management Limited (formerly MCB-Arif Habib Savings and Investments Limited) (audited based on June 30, 2022)	Pakistan	51.33%	881,912	173,362	173,362	2,232,851	798,360
MCB Non-Bank Credit Organization Closed Joint Stock Company (audited based on December 31, 2022)	Azerbaijan	99.94%	313,420	88,340	88,340	2,499,263	1,712,793



For the year ended December 31, 2023

#### 11. ADVANCES

		Perfor	ming	Non Per	forming	Total		
	Note	2023	2022	2023	2022	2023	2022	
				(Rupees	in '000)			
Loans, cash credits, running finances, etc	. 11.1	547,237,076	735,403,086	53,000,544	50,204,881	600,237,620	785,607,96	
Bills discounted and purchased		21,305,091	10,908,660	882,051	1,055,302	22,187,142	11,963,96	
Advances - gross		568,542,167	746,311,746	53,882,595	51,260,183	622,424,762	797,571,92	
Provision against advances								
- Specific		-	-	(41,937,130)	(41,947,778)	(41,937,130)	(41,947,77	
- General	11.4.4	(2,624,303)	(2,224,575)	-	-	(2,624,303)	(2,224,57	
		(2,624,303)	(2,224,575)	(41,937,130)	(41,947,778)	(44,561,433)	(44,172,35	
Advances - net of provision		565,917,864	744,087,171	11,945,465	9,312,405	577,863,329	753,399,57	

		202	23		2022				
	Not later than one year	Later than one and less than five years	Over five years	Total	Not later than one year	Later than one and less than five years	Over five years	Total	
				(Rupees	in '000)				
Lease rentals receivable	1,404,199	5,422,276	604,207	7,430,682	1,474,363	3,050,762	676,596	5,201,721	
Residual value	161,838	1,503,322	14,698	1,679,858	35,800	833,077	50,333	919,210	
Minimum lease payments	1,566,037	6,925,598	618,905	9,110,540	1,510,163	3,883,839	726,929	6,120,931	
Financial charges for future periods	(35,732)	(1,723,545)	(396,704)	(2,155,981)	(6,665)	(821,087)	(410,737)	(1,238,489)	
Present value of minimum lease payments	1,530,305	5,202,053	222,201	6,954,559	1,503,498	3,062,752	316,192	4,882,442	

2023 2022 (Rupees in '000)

## 11.2 Particulars of advances (Gross)

In local currency
In foreign currencies

 545,801,761
 754,344,065

 76,623,001
 43,227,864

 622,424,762
 797,571,929

For the year ended December 31, 2023

11.3 Advances include Rs. 53,882.595 million (2022: Rs. 51,260.183 million) which have been placed under the non-performing status as detailed below:

		202	23	2022		
	Note	Non performing loans	Provision	Non performing loans	Provision	
			(Rupee:	s in '000)		
Category of Classification						
Domestic						
Other Assets Especially Mentioned Substandard Doubtful Loss	11.3.1	1,517,142 834,737 224,303 36,557,845	1,684 46,687 111,716 36,043,900	1,465,073 112,715 133,474 37,693,228	1,535 27,286 66,737 37,253,871	
Overseas		39,134,027	36,203,987	39,404,490	37,349,429	
Not past due but impaired Overdue by: Upto 90 days 91 to 180 days 181 to 365 days >365 days		2,902 24,898 1,297 14,719,471 14,748,568	726 6,225 1,297 5,724,895 5,733,143	434,904 16,035 134 11,404,620 11,855,693	218,623 4,573 67 4,375,086 4,598,349	
Total		53,882,595	41,937,130	51,260,183	41,947,778	

11.3.1 This includes non-performing portfolio of agricultural financing, small enterprise financing and infrastructure project financing classified as "Other Assets Especially Mentioned" as per the requirements of respective Prudential Regulations issued by the State Bank of Pakistan.

#### 11.4 Particulars of provision against advances

		2023			2022			
	Note	Specific	General	Total	Specific	General	Total	
				(Rupees	in '000)			
Opening balance Exchange adjustments		41,947,778 1,230,321	2,224,575 236,763	44,172,353 1,467,084	44,156,471 711,262	1,706,309 (663)	45,862,780 710,599	
Charge for the year Reversals	11.4.4	3,108,219 (3,570,328)	382,213 (219,248)	3,490,432 (3,789,576)	947,726 (3,793,453)	579,756 (60,827)	1,527,482 (3,854,280)	
Amounts written off	11.5	(462,109) (778,860)	162,965 -	(299,144) (778,860)	(2,845,727) (74,228)	518,929	(2,326,798) (74,228)	
Closing balance		41,937,130	2,624,303	44,561,433	41,947,778	2,224,575	44,172,353	

#### 11.4.1 Particulars of provision against advances

	2023			2022		
	Specific	General	Total	Specific	General	Total
	(Rupees			in '000)		
In local currency In foreign currencies	35,945,290 5,991,840	1,369,793 1,254,510	37,315,083 7,246,350	36,955,756 4,992,022	1,537,643 686,932	38,493,399 5,678,954
	41,937,130	2,624,303	44,561,433	41,947,778	2,224,575	44,172,353



For the year ended December 31, 2023

- 11.4.2 State Bank of Pakistan vide BSD Circular No. 2 dated January 27, 2009, BSD Circular No. 10 dated October 20, 2009, BSD Circular No. 02 of 2010 dated June 03, 2010 and BSD Circular No.1 of 2011 dated October 21, 2011 has allowed benefit of Forced Sale Value (FSV) of Plant & Machinery under charge, pledged stock and mortgaged residential, commercial & industrial properties (land and building only) held as collateral against Non Performing Loans (NPLs) for five years from the date of classification. However, the management has not taken the FSV benefit in calculation of specific provision.
- 11.4.3 This includes reversal of provisions and reduction of non-performing loans amounting to Nil (2022: Nil) balance as a result of settlement on debt asset swap arrangement with customers.
- 11.4.4 The Bank maintains general reserve in accordance with the applicable requirements of the Prudential Regulations for Consumer Financing and Prudential Regulations for Small and Medium Enterprise Financing issued by the SBP. General provisions pertaining to overseas advances are made in accordance with the requirements of the regulatory authorities of the respective countries in which the overseas branches operate. In addition, the Bank also maintains a general provision against gross advances on a prudent basis.

		Note	2023 (Rupees	2022 s in '000)
11.5	Particulars of write offs:			
11.5.1	Against Provisions Directly charged to Profit & Loss account	11.4 33	778,860 -	74,228 680
11.5.2	Write Offs of Rs. 500,000 and above		778,860	74,908
	- Domestic - Overseas Write Offs of below Rs. 500,000	11.6 11.6	778,860 - -	74,068 - 840
		11.4	778,860	74,908

#### 11.6 Details of loan write off of Rs. 500,000/- and above

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written-off loans or any other financial relief of Rupees five hundred thousand or above allowed to a person(s) during the year ended December 31, 2023 is given at Annexure I of the unconsolidated financial statements. However, this write off does not affect the Bank's right to recover the debts from these customers.

				2023	2022
			Note	(Rupees in '000)	
12.	FIXED	ASSETS			
	Capita	l work-in-progress	12.1	1,696,937	1,064,714
	Property and equipment Right-of-use assets		12.2	75,246,609	73,138,764
			12.3	5,877,865	5,714,846
				82,821,411	79,918,324
	12.1	Capital work-in-progress			
		Civil works		1,335,418	805,081
		Equipment		26,012	92,330
		Advances to suppliers		330,898	163,858
		Others		4,609	3,445
				1,696,937	1,064,714

For the year ended December 31, 2023

#### 12.2 Property and Equipment

						2023				
		Freehold land	Leasehold land	Building on Freehold land	Building on Leasehold land	Furniture and fixtures	Electrical, office and mputer equipn		Leasehold improvements	Total
					(	Rupees in '00	0)			
-	At January 01, 2023									
	Cost / Revalued amount Accumulated depreciation	41,815,212	4,173,285 -	18,363,594	996,555	2,281,071 (1,398,105)	17,830,213 (12,438,744)	1,258,467 (738,974)	1,624,030 (627,840)	88,342,427 (15,203,663)
	Net book value	41,815,212	4,173,285	18,363,594	996,555	882,966	5,391,469	519,493	996,190	73,138,764
	Year ended December 31, 2023									
	Opening net book value	41,815,212	4,173,285	18,363,594	996,555	882,966	5,391,469	519,493	996,190	73,138,764
	Additions	821,010	4,923	617,936	4,860	242,158	3,302,681	655,185	585,087	6,233,840
	Transfer from Non-Banking assets	430,000	-,	55,014	-		-	-	-	485,014
	Disposals	(1,699,346)	_	(15,607)	_	(2,831)	(10,809)	(35,787)	_	(1,764,380)
	Depreciation charge	_	_	(647,815)	(42,779)	(173,914)	(1,696,612)	(146,099)	(265,428)	(2,972,647)
	Exchange rate adjustments	_	_	54,244	5,756	10,186	32,980	9,095	13,757	126,018
	Transfers	2,312	(2,312)	· -	· -	(92)	194	-	(102)	· -
	Closing net book value	41,369,188	4,175,896	18,427,366	964,392	958,473	7,019,903	1,001,887	1,329,504	75,246,609
	A4 D									
	At December 31, 2023									
	Cost / Revalued amount Accumulated depreciation	41,369,188	4,175,896	19,074,966 (647,600)	1,007,171		20,203,381	1,795,772 (793,885)	2,177,254	92,313,355 (17,066,746)
	Net book value	41,369,188	4,175,896	18,427,366	(42,779) ———————————————————————————————————	958,473	7,019,903	1,001,887	(847,750) 1,329,504	75,246,609
	Rate of depreciation / estimated	41,000,100	4,170,000	10,421,000	304,032	330,470	7,010,000	1,001,007	1,020,004	70,240,000
	useful life	-		2.50%-5.0%	2.50%-5.0%	10%	10%-25%	20%	Lease term	-
						2022				
		Freehold	Leasehold	Building on	Building on	2022 Furniture	Electrical,	Vehicles	Leasehold	
		Freehold land	Leasehold land	Freehold	Leasehold	Furniture and fixtures	office and		Leasehold improvements	Total
				•	Leasehold land	Furniture and fixtures co	office and mputer equipn			Total
	At January 01, 2022			Freehold	Leasehold land	Furniture and fixtures	office and mputer equipn			Total
	• '	land	land	Freehold land	Leasehold land	Furniture and fixtures cor Rupees in '00	office and mputer equipn	nent	improvements	
	Cost / Revalued amount			Freehold land	Leasehold land (0	Furniture and fixtures col Rupees in '00 2,148,120	office and mputer equipm  0)  16,173,830	1,123,000	1,470,318	66,332,036
	Cost / Revalued amount Accumulated depreciation	26,347,962	2,902,388	Freehold land  15,331,276 (1,002,727)	Leasehold land (() 835,142 (64,876)	Furniture and fixtures coordinates in '000 2,148,120 (1,319,392)	office and mputer equipm 0) 16,173,830 (11,981,885)	1,123,000 (673,294)	1,470,318 (565,968)	66,332,036 (15,608,142)
	Cost / Revalued amount	land	land	Freehold land	Leasehold land (0	Furniture and fixtures col Rupees in '00 2,148,120	office and mputer equipm  0)  16,173,830	1,123,000	1,470,318	66,332,036
	Cost / Revalued amount Accumulated depreciation	26,347,962	2,902,388	Freehold land  15,331,276 (1,002,727)	Leasehold land (() 835,142 (64,876)	Furniture and fixtures coordinates in '000 2,148,120 (1,319,392)	office and mputer equipm 0) 16,173,830 (11,981,885)	1,123,000 (673,294)	1,470,318 (565,968)	66,332,036 (15,608,142)
	Cost / Revalued amount Accumulated depreciation Net book value	26,347,962	2,902,388	Freehold land  15,331,276 (1,002,727)	Leasehold land (() 835,142 (64,876)	Furniture and fixtures coordinates in '000 2,148,120 (1,319,392)	office and mputer equipm 0) 16,173,830 (11,981,885)	1,123,000 (673,294)	1,470,318 (565,968)	66,332,036 (15,608,142)
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022	26,347,962 - 26,347,962	2,902,388 - 2,902,388	15,331,276 (1,002,727) 14,328,549	835,142 (64,876) 770,266	Furniture and fixtures color Rupees in '00 2,148,120 (1,319,392) 828,728	office and mputer equipm 0)  16,173,830 (11,981,885)  4,191,945	1,123,000 (673,294) 449,706	1,470,318 (565,968) 904,350	66,332,036 (15,608,142) 50,723,894
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value	26,347,962 - 26,347,962 26,347,962	2,902,388 - 2,902,388	15,331,276 (1,002,727) 14,328,549	835,142 (64,876) 770,266	Furniture and fixtures color Rupees in '00 (1,319,392) 828,728	office and mputer equipm 0)  16,173,830 (11,981,885)  4,191,945	1,123,000 (673,294) 449,706	1,470,318 (565,968) 904,350	66,332,036 (15,608,142) 50,723,894 50,723,894
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions	26,347,962 - 26,347,962 26,347,962	2,902,388 - 2,902,388	15,331,276 (1,002,727) 14,328,549	835,142 (64,876) 770,266	Furniture and fixtures color Rupees in '00 (1,319,392) 828,728	office and mputer equipm 0)  16,173,830 (11,981,885)  4,191,945	1,123,000 (673,294) 449,706	1,470,318 (565,968) 904,350	66,332,036 (15,608,142) 50,723,894 50,723,894
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions Movement in surplus on assets	26,347,962 - 26,347,962 26,347,962 363,018	2,902,388 - 2,902,388 2,902,388	15,331,276 (1,002,727) 14,328,549 14,328,549 595,394	835,142 (64,876) 770,266 2,415	Furniture and fixtures coil Rupees in '00  2,148,120 (1,319,392)  828,728  828,728  216,297	office and mputer equipm 0)  16,173,830 (11,981,885) 4,191,945 4,191,945 2,560,212	1,123,000 (673,294) 449,706 449,706 186,577	1,470,318 (565,968) 904,350 904,350 262,308	66,332,036 (15,608,142) 50,723,894 50,723,894 4,186,221
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions Movement in surplus on assets revalued during the year	26,347,962 - 26,347,962 26,347,962 363,018 15,148,539	2,902,388 - 2,902,388 - 2,902,388 - 1,270,897	15,331,276 (1,002,727) 14,328,549 14,328,549 595,394 4,033,554 (18,333)	835,142 (64,876) 770,266 2,415 253,682	Furniture and fixtures coil Rupees in '00  2,148,120 (1,319,392)  828,728  828,728 216,297	office and mputer equipm 0)  16,173,830 (11,981,885) 4,191,945 4,191,945 2,560,212	1,123,000 (673,294) 449,706 449,706 186,577	1,470,318 (565,968) 904,350 904,350 262,308	66,332,036 (15,608,142) 50,723,894 50,723,894 4,186,221 20,706,672
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions Movement in surplus on assets revalued during the year Disposal Write offs Depreciation charge	26,347,962 - 26,347,962 26,347,962 363,018 15,148,539	2,902,388 - 2,902,388 2,902,388 - 1,270,897 -	15,331,276 (1,002,727) 14,328,549 14,328,549 595,394 4,033,554 (18,333) - (546,560)	835,142 (64,876) 770,266 2,415 253,682 - (36,212)	Furniture and fixtures con Rupees in '00 (1,319,392) (1,319,392) (2,148,728) (2,16,297) (3,589)	office and mputer equipm 0)  16,173,830 (11,981,885) 4,191,945 4,191,945 2,560,212 - (8,660)	1,123,000 (673,294) 449,706 449,706 186,577	1,470,318 (565,968) 904,350 904,350 262,308	66,332,036 (15,608,142) 50,723,894 50,723,894 4,186,221 20,706,672 (88,048) (1,743) (2,375,622)
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions Movement in surplus on assets revalued during the year Disposal Write offs	26,347,962 - 26,347,962 26,347,962 363,018 15,148,539	2,902,388 - 2,902,388 2,902,388 - 1,270,897 - -	15,331,276 (1,002,727) 14,328,549 14,328,549 595,394 4,033,554 (18,333)	835,142 (64,876) 770,266 2,415 253,682	Furniture and fixtures con Rupees in '00 2,148,120 (1,319,392) 828,728 216,297 - (3,589) (134)	0ffice and mputer equipm 0)  16,173,830 (11,981,885)  4,191,945  4,191,945  2,560,212  (8,660) (1,041)	1,123,000 (673,294) 449,706 449,706 186,577 - (13,131) (568)	1,470,318 (565,968) 904,350 904,350 - (28)	66,332,036 (15,608,142) 50,723,894 50,723,894 4,186,221 20,706,672 (88,048) (1,743)
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions Movement in surplus on assets revalued during the year Disposal Write offs Depreciation charge	26,347,962 - 26,347,962 26,347,962 363,018 15,148,539	2,902,388 - 2,902,388 - 1,270,897 - -	15,331,276 (1,002,727) 14,328,549 14,328,549 595,394 4,033,554 (18,333) – (546,560)	835,142 (64,876) 770,266 2,415 253,682 - (36,212)	Furniture and fixtures con Rupees in '00  2,148,120 (1,319,392)  828,728  828,728  216,297  (3,589) (134) (160,351)	0ffice and mputer equipm 0)  16,173,830 (11,981,885) 4,191,945 4,191,945 2,560,212 - (8,660) (1,041) (1,349,497)	1,123,000 (673,294) 449,706 449,706 186,577 - (13,131) (568) (100,822)	1,470,318 (565,968) 904,350 904,350 - (28) - (182,180)	66,332,036 (15,608,142) 50,723,894 50,723,894 4,186,221 20,706,672 (88,048) (1,743) (2,375,622)
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions Movement in surplus on assets revalued during the year Disposal Write offs Depreciation charge Exchange rate adjustments	26,347,962 - 26,347,962 26,347,962 363,018 15,148,539	2,902,388 - 2,902,388 - 1,270,897 - -	15,331,276 (1,002,727) 14,328,549 14,328,549 595,394 4,033,554 (18,333) – (546,560)	835,142 (64,876) 770,266 2,415 253,682 - (36,212)	Furniture and fixtures con Rupees in '00  2,148,120 (1,319,392)  828,728  828,728  216,297  - (3,589) (134) (160,351) 3,167	0ffice and mputer equipm 0)  16,173,830 (11,981,885)  4,191,945  2,560,212  - (8,660) (1,041) (1,349,497) (2,642)	1,123,000 (673,294) 449,706 449,706 186,577 - (13,131) (568) (100,822)	1,470,318 (565,968) 904,350 904,350 - (28) - (182,180)	66,332,036 (15,608,142) 50,723,894 50,723,894 4,186,221 20,706,672 (88,048) (1,743) (2,375,622)
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions Movement in surplus on assets revalued during the year Disposal Write offs Depreciation charge Exchange rate adjustments Transfers	26,347,962 - 26,347,962 363,018 15,148,539 (44,307) - - -	2,902,388 - 2,902,388 - 1,270,897 - - - -	15,331,276 (1,002,727) 14,328,549 595,394 4,033,554 (18,333) - (546,560) (29,010)	253,682 - (36,212) 6,404	Furniture and fixtures coil Rupees in '00  2,148,120 (1,319,392)  828,728  216,297  - (3,589) (134) (160,351) 3,167 (1,152)	office and mputer equipm 0)  16,173,830 (11,981,885) 4,191,945 2,560,212 - (8,660) (1,041) (1,349,497) (2,642) 1,152	1,123,000 (673,294) 449,706 449,706 186,577 - (13,131) (568) (100,822) (2,269)	1,470,318 (565,968) 904,350 262,308 - (28) - (182,180) 11,740	66,332,036 (15,608,142) 50,723,894 50,723,894 4,186,221 20,706,672 (88,048) (1,743) (2,375,622) (12,610)
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions Movement in surplus on assets revalued during the year Disposal Write offs Depreciation charge Exchange rate adjustments Transfers Closing net book value  At December 31, 2022	26,347,962 - 26,347,962 363,018 15,148,539 (44,307) 41,815,212	2,902,388 - 2,902,388 - 1,270,897 4,173,285	15,331,276 (1,002,727) 14,328,549 14,328,549 595,394 4,033,554 (18,333) - (546,560) (29,010) - 18,363,594	253,682 (36,212) 6,404 2996,555	Furniture and fixtures color Rupees in '00  2,148,120 (1,319,392)  828,728  828,728  216,297  - (3,589) (134) (160,351) 3,167 (1,152)  882,966	office and mputer equipm 0)  16,173,830 (11,981,885)  4,191,945  2,560,212  - (8,660) (1,041) (1,349,497) (2,642) 1,152  5,391,469	1,123,000 (673,294) 449,706 449,706 186,577 - (13,131) (568) (100,822) (2,269) - 519,493	1,470,318 (565,968) 904,350 262,308 - (28) - (182,180) 11,740 - 996,190	66,332,036 (15,608,142) 50,723,894 4,186,221 20,706,672 (88,048) (17,743) (2,375,622) (12,610) –
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions Movement in surplus on assets revalued during the year Disposal Write offs Depreciation charge Exchange rate adjustments Transfers Closing net book value	26,347,962 - 26,347,962 363,018 15,148,539 (44,307) - - -	2,902,388 - 2,902,388 - 1,270,897 - - - -	15,331,276 (1,002,727) 14,328,549 595,394 4,033,554 (18,333) - (546,560) (29,010)	253,682 - (36,212) 6,404	Furniture and fixtures coil Rupees in '00  2,148,120 (1,319,392)  828,728  216,297  - (3,589) (134) (160,351) 3,167 (1,152)	office and mputer equipm 0)  16,173,830 (11,981,885)  4,191,945  4,191,945  2,560,212  - (8,660) (1,041) (1,349,497) (2,642) 1,152  5,391,469	1,123,000 (673,294) 449,706 449,706 186,577 - (13,131) (568) (100,822) (2,269) - 519,493	1,470,318 (565,968) 904,350 262,308 - (28) - (182,180) 11,740 - 996,190	66,332,036 (15,608,142) 50,723,894 4,186,221 20,706,672 (88,048) (1,743) (2,375,622) (12,610) - 73,138,764
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions Movement in surplus on assets revalued during the year Disposal Write offs Depreciation charge Exchange rate adjustments Transfers Closing net book value  At December 31, 2022 Cost / Revalued amount Accumulated depreciation	26,347,962 26,347,962 26,347,962 363,018 15,148,539 (44,307) - - 41,815,212 41,815,212	2,902,388 - 2,902,388 2,902,388 - 1,270,897 - - - 4,173,285 4,173,285	15,331,276 (1,002,727) 14,328,549 14,328,549 595,394 4,033,554 (18,333) - (546,560) (29,010) - 18,363,594	253,682 - (36,212) 6,404 - 996,555	Furniture and fixtures coi Rupees in '00  2,148,120 (1,319,392)  828,728  828,728  216,297  - (3,589) (134) (160,351) 3,167 (1,152)  882,966  2,281,071 (1,398,105)	office and mputer equipm 0)  16,173,830 (11,981,885)  4,191,945 2,560,212  - (8,660) (1,041) (1,349,497) (2,642) 1,152  5,391,469  17,830,213 (12,438,744)	1,123,000 (673,294) 449,706 449,706 186,577 - (13,131) (568) (100,822) (2,269) - 519,493	1,470,318 (565,968) 904,350 904,350 262,308 - (28) - (182,180) 11,740 - 996,190 1,624,030 (627,840)	66,332,036 (15,608,142) 50,723,894 50,723,894 4,186,221 20,706,672 (88,048) (1,743) (2,375,622) (12,610) – 73,138,764 88,342,427 (15,203,663)
	Cost / Revalued amount Accumulated depreciation Net book value  Year ended December 31, 2022 Opening net book value Additions Movement in surplus on assets revalued during the year Disposal Write offs Depreciation charge Exchange rate adjustments Transfers Closing net book value  At December 31, 2022 Cost / Revalued amount	26,347,962 26,347,962 26,347,962 363,018 15,148,539 (44,307) - - 41,815,212	2,902,388 - 2,902,388 - 1,270,897 4,173,285	15,331,276 (1,002,727) 14,328,549 595,394 4,033,554 (18,333) - (546,560) (29,010) - 18,363,594	253,682 (36,212) 6,404 2996,555	Furniture and fixtures color Rupees in '00  2,148,120 (1,319,392) 828,728  828,728 216,297  - (3,589) (134) (160,351) 3,167 (1,152) 882,966	office and mputer equipm 0)  16,173,830 (11,981,885)  4,191,945  4,191,945  2,560,212  - (8,660) (1,041) (1,349,497) (2,642) 1,152  5,391,469	1,123,000 (673,294) 449,706 449,706 186,577 - (13,131) (568) (100,822) (2,269) - 519,493	1,470,318 (565,968) 904,350 262,308 - (28) - (182,180) 11,740 - 996,190	66,332,036 (15,608,142) 50,723,894 4,186,221 20,706,672 (88,048) (1,743) (2,375,622) (12,610) - 73,138,764



For the year ended December 31, 2023

- 12.2.1 Leasehold land includes a plot of land measuring 3,120.46 square yards having book value of Rs. 1,721.170 million situated at Railway Quarters, I.I. Chundrigar Road, Karachi, (the "Plot"), where a tenant is claiming for the possession of an insignificant area of only 18 square feet of the plot, however there is no dispute over the title of the subject property that would impact the right of the Bank. Both the Constitutional Petitions filed by the Bank have been dismissed by the Sindh High Court on January 28, 2016 against the Bank. The Bank has filed an appeal before the Supreme Court of Pakistan.
- 12.2.2 The land and buildings of the Bank were revalued as at December 31, 2022 by independent valuers (Pee Dee & Associates, J&M Associates, Tristar International Consultant (Pvt) Limited, Design Crafts, Ahmad Associates, Materials & Designs Services (Pvt) Limited and Dharmaratne Holdings (Pvt) Limited), valuation and engineering consultants, on the basis of market value. The total surplus against revaluation of fixed assets as at December 31, 2023 amounts to Rs. 39,331.254 million (2022: Rs. 40,516.509 million).
- **12.2.3** Had the land and buildings not been revalued, the total carrying amounts of revalued properties as at the reporting dates would have been as follows:

	2023 (Rupee	2022 s in '000)
Freehold land Leasehold land Building on Freehold land Building on Leasehold land	11,244,709 2,334,051 11,373,591 653,238	10,795,107 2,331,440 11,038,005 667,585
9	, ,	, ,

12.2.4 The gross carrying amount (cost) of fully depreciated assets that are still in use are as follows:

	2023 (Rupee	2022 s in '000)
Furniture and fixtures Electrical, office and computer equipment Vehicles	712,295 7,862,213 640,317	648,355 7,882,611 651,831

- **12.2.5** Carrying amount of temporarily idle property of the Bank is Rs. 562.907 million (2022: Rs. 564.469 million)
- 12.2.6 The information relating to disposal of operating fixed assets to related parties is given in Annexure II of these unconsolidated financial statements.

		Note	2023 (Rupees	2022 s in '000)
12.3	Movement in right-of-use assets is as follows:			
	Opening balance Additions / adjustments Derecognition Depreciation charge	12.3.1 31	5,714,846 1,835,481 (151,124) (1,521,338)	5,746,241 1,423,466 (127,419) (1,327,442)
	Closing Net Book Value		5,877,865	5,714,846

12.3.1 This includes impact of lease modifications pertaining to change in consideration of the lease(s), increase in scope of the lease(s) due to an extension in contractual lease terms and termination of existing lease(s) due to relocation of branches to new premises.

For the year ended December 31, 2023

			Note	2023 (Rupees	2022 s in '000)
13.	INTAN	GIBLE ASSETS			
		l work-in-progress uter software	13.1	519,955 515,528	221,743 579,374
				1,035,483	801,117
				2023 (Rupee:	2022 s in '000)
				Compute	r software
	13.1	At January 01			
		Cost Accumulated amortisation and impairment		4,879,476 (4,300,102)	4,513,840 (3,964,508)
		Net Book Value		579,374	549,332
		Year ended December 31			
		Opening net book value Additions Amortisation charge Exchange rate adjustments		579,374 287,661 (358,427) 6,920	549,332 414,698 (376,802) (7,854)
		Closing Net Book Value		515,528	579,374
		At December 31			
		Cost Accumulated amortisation and impairment		5,250,161 (4,734,633)	4,879,476 (4,300,102)
		Net Book Value		515,528	579,374
		Rate of amortisation		14.29% to 33.33%	14.29% to 33.33%
		Useful life		3 - 7 years	3 - 7 years

The gross carrying amount (cost) of fully amortised intangible assets that are still in use is Rs. 3,966.917 13.2 million (2022: Rs. 3,674.464 million).



For the year ended December 31, 2023

			2023	2022
		Note	(Rupee	s in '000)
14.	OTHER ASSETS			
	Income / mark-up accrued in local currency		62,017,227	41,004,910
	Income / mark-up accrued in foreign currencies		503,365	303,957
	Advances, deposits, advance rent and			
	other prepayments		4,753,438	3,946,039
	Compensation for delayed income tax refunds		133,809	133,809
	Non-banking assets acquired in satisfaction			
	of claims	14.1	1,637,884	2,025,354
	Branch adjustment account		_	101,362
	Mark to market gain on forward foreign			
	exchange contracts		2,348,323	1,535,665
	Unrealized gain on derivative financial instruments	25	73,852	778,441
	Acceptances	20	40,966,674	24,847,224
	Receivable from the pension fund	38.4	7,428,142	2,768,142
	Clearing and settlement accounts		25,796,177	14,102,285
	Receivable from the Government of Pakistan	14.3	67,187,000	<del>-</del>
	Claims receivable against fraud and forgeries		607,980	587,468
	Others		3,325,471	3,359,115
			216,779,342	95,493,771
	Less: Provision held against other assets	14.2	3,370,145	3,066,275
	Other Assets (net of provision)		213,409,197	92,427,496
	Surplus on revaluation of non-banking assets		-,, -	- , ,
	acquired in satisfaction of claims		606,805	873,647
	Other Assets - total		214,016,002	93,301,143
	14.1 Market value of Non-banking assets acquired			
	in satisfaction of claims		2,156,606	2,804,844

Non-banking assets acquired in satisfaction of claims of the Bank are revalued as at December 31, 2023 by independent valuers (Pee Dee & Associates, Oriental Engineering Services, ARCH-e-decon, K.G. Traders and Ahmad Associates) on the basis of market value.

			2023	2022
		Note	(Rupee	s in '000)
14.1.1	Non-banking assets acquired in satisfaction of claims			
	Opening balance Additions		2,804,844	2,785,535
	Revaluation		(10,196)	194,765
	Disposals		(135,224)	(146,683)
	Depreciation	31	(23,878)	(23,389)
	Reversal / (charge) of impairment		6,074	(5,384)
	Transfer to fixed assets		(485,014)	
	Closing balance		2,156,606	2,804,844

For the year ended December 31, 2023

		Note	2023 (Rupees	2022 s in '000)
14.1.2	Gain on disposal of non-banking assets acquired in satisfaction of claims			
	Disposal proceeds Less		132,000	153,500
	<ul><li>Revalued amounts</li><li>Accumulated depreciation</li></ul>		135,224 -	146,888 (205)
			135,224	146,683
	(Loss) / gain	30	(3,224)	6,817
14.2	Provision held against other assets			
	Non banking assets acquired in satisfaction of claims Claims receivable against fraud and forgeries Others		88,083 607,980 2,674,082	94,157 587,468 2,384,650
			3,370,145	3,066,275
14.2.1	Movement in provision held against other assets			
	Opening balance		3,066,275	2,709,281
	Charge for the year Reversals		36,184 (8,080)	109,887 (1,755)
		33	28,104	108,132
	Amount written off Exchange and other adjustments		(2,062) 277,828	(1,193) 250,055
	Closing balance		3,370,145	3,066,275

<sup>14.3</sup> This represents principal amount receivable from the Government of Pakistan against floating rate Pakistan Investments Bonds which had matured on December 30, 2023.

#### 15. **CONTINGENT ASSETS**

There were no contingent assets of the Bank as at December 31, 2023 (2022: Nil).

		2023 (Rupe	2022 es in '000)
16.	BILLS PAYABLE		
	In Pakistan Outside Pakistan	24,832,685 263,226	39,079,047 57,837
		25,095,911	39,136,884



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### **Notes To The Unconsolidated Financial Statements**

		Note	2023 (Rupees	2022 in '000)
7.	BORROWINGS			
	Secured			
	Borrowings from State Bank of Pakistan			
	Under Export Refinance Scheme	17.1	47,943,376	45,834,001
	Under Long Term Financing Facility	17.2	19,511,569	23,123,421
	Under Renewable Energy Performance Platform Under Refinance Scheme for Payment of	17.3	2,126,104	2,177,355
	Wages & Salaries	17.4	_	667,152
	Under Temporary Economic Refinance Facility	17.5	38,160,612	39,628,326
	Under Refinance Facility for combating COVID-19	17.6	_	14,195
	Under Financing Facility for Storage of			
	Agricultural Produce	17.7	239,697	111,862
	Under Refinance and Credit Guarantee Scheme			
	for Women Entrepreneurs	17.8	6,272	4,082
			107,987,630	111,560,394
	Repurchase agreement borrowings	17.9	106,366,325	227,700,898
	Total secured		214,353,955	339,261,292
	Unsecured			
	Call borrowings		1,000,000	_
	Overdrawn nostro accounts		1,094,805	813,687
	Others		162,286	162,286
	Total unsecured		2,257,091	975,973
		17.10	216,611,046	340,237,265

- 17.1 The Bank has entered into agreements for financing with the State Bank of Pakistan (SBP) for extending export finance to customers. As per the agreements, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of the finance by directly debiting the current account maintained by the Bank with SBP. These borrowings are repayable within six months from the deal date. These carry mark up rate ranging from 1.0% to 19.0% per annum (2022: 1.0% to 10.0% per annum).
- These borrowings have been obtained from the SBP for providing financing facilities to exporters for adoption of new technologies and modernization of their plant and machinery. As per the agreements, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of the finance by directly debiting the current account maintained by the Bank with SBP. These borrowings are repayable within a period ranging from 3 years to 10 years. These carry mark up rates ranging from 2.0% to 19.0% per annum (2022: 2.0% to 8.0 % per annum).
- These borrowings have been obtained from the SBP for providing financing facilities to customers against renewable energy projects. As per the agreements, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of finance by directly debiting the current account maintained by the Bank with SBP. These borrowings are repayable within a maximum period of twelve years with two years of maximum grace period from date of disbursement. These carry mark up rate of 2.0% per annum (2022: 2.0% per annum).

- These borrowings are obtained from the SBP for providing financing facilities to help businesses in payment of wages and salaries to their workers and employees for supporting continued employment. As per the agreements, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of the finance by directly debiting the current account maintained by the Bank with SBP.
- These borrowings have been obtained from the SBP for providing concessionary refinancing facility to the industry for purchase of new imported and locally manufactured plant & machinery to set up new projects. As per the agreements, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of the finance by directly debiting the current account maintained by the Bank with SBP. These borrowings are repayable within a period of 10 years including a grace period of upto 2 years. These carry mark up rate of 1.0% per annum (2022: 1.0% per annum).
- These borrowings are obtained from the SBP under a scheme to provide combat the emergency refinance facility to hospitals & medical centre to develop capacity for the treatment of COVID-19 patients. As per the agreements, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of the finance by directly debiting the current account maintained by the Bank with SBP.
- These borrowings have been obtained from SBP under "Financing Facility for Storage of Agricultural Produce (FFSAP)" to encourage Private Sector to establish Silos, Warehouses and Cold Storages. As per the agreements, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of the finance by directly debiting the current account maintained by the Bank with SBP. These borrowings are repayable within a period ranging from 3 years to 10 years. These carry mark up rates ranging from 2.5% to 3.5% per annum (2022: 2.5% to 3.5% per annum).
- 17.8 These borrowings have been obtained from SBP under "Refinance and Credit Guarantee Scheme for Women Entrepreneurs" to finance women entrepreneurs for setting up of new business enterprises and for expansion of existing ones. As per the agreements, the Bank has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of the finance by directly debiting the current account maintained by the Bank with SBP. These borrowings are repayable within a period of 5 years. These carry mark-up ranging from 0% to 2.0% per annum (2022: 0% to 2.0% per annum).
- 17.9 These carry mark-up rates ranging from 9.60% to 22.75% per annum (2022: 15.23% to 16.50% per annum) and are secured against government securities of carrying value of Rs. 106,605.778 million (2022: Rs. 224,533.607 million). These are repayable latest by January 2024.

	2023 (Rupee	2022 s in '000)
17.10 Particulars of borrowings with respect to currencies		
In local currency In foreign currencies	213,862,861 2,748,185	339,423,578 813,687
	216,611,046	340,237,265



For the year ended December 31, 2023

#### 18. DEPOSITS AND OTHER ACCOUNTS

	2023			2022		
	In Local currency	In Foreign currencies	Total	In Local currency	In Foreign currencies	Total
			(Rupee:	s in '000)		
Customers						
Current deposits Savings deposits Term deposits	636,394,833 820,048,373 21,590,642	162,616,011 42,644,437 20,254,444	799,010,844 862,692,810 41,845,086	549,697,362 594,764,760 40,850,001	70,653,195 38,603,905 12,423,072	620,350,557 633,368,665 53,273,073
Others	45,309,420 1,523,343,268	4,930,851	1,753,789,011	31,207,083 1,216,519,206	5,827,480 127,507,652	37,034,563 1,344,026,858
Financial Institutions						
Current deposits Savings deposits Term deposits Others	17,560,771 14,020,325 8,489,897	3,717,302 488,698 7,216,607 104,683	21,278,073 14,509,023 15,706,504 104,683	19,747,897 8,973,107 595,968	1,036,116 94,720 2,299,049 1,943,353	20,784,013 9,067,827 2,895,017 1,943,353
	40,070,993	11,527,290	51,598,283	29,316,972	5,373,238	34,690,210
	1,563,414,261	241,973,033	1,805,387,294	1,245,836,178	132,880,890	1,378,717,068
				2023 (Ru	pees in '00	2022 0)
18.1 Composition of deposits	6					
- Individuals				1,176,431,9	79 1,00	00,339,108
- Government (Federal ar	nd Provincial)			77,762,9	35	56,727,213
- Public Sector Entities				49,034,5	04 2	25,659,481
- Banking Companies				7,498,1	45	7,025,294
- Non-Banking Financial I	nstitutions			44,100,1	38 2	27,664,916
- Private Sector				450,559,5	93 26	61,301,056
				1,805,387,2	94 1,3	78,717,068

Deposits and other accounts include deposits eligible to be covered under the Deposits Protection insurance arrangements amounting to Rs. 1,257,578.745 million (2022: Rs. 1,055,580.880 million).

For the year ended December 31, 2023

### DEFERRED TAX LIABILITY / (ASSET) - NET

				2023	
	Note	As January 01, 2023	Recognized in P&L A/C	Recognized in OCI	At December 31, 2023
			(Rupees	s in '000)	
Taxable Temporary differences on					
- Surplus on revaluation of fixed assets - Surplus on revaluation of	23.1	3,291,460	(145,297)	462,651	3,608,814
Non-banking assets - Accelerated tax depreciation	23.2	375,669 2,648,697	(23,665) 872,918	(54,670)	297,334 3,521,615
<ul><li>Receivable from pension fund</li><li>Business combination</li></ul>		1,190,300 705,218	625,525	1,823,964	3,639,789 705,218
		8,211,344	1,329,481	2,231,945	11,772,770
Deductible Temporary differences on					
<ul><li> Provision against advances</li><li> Deficit on revaluation of investments</li></ul>	23	(1,362,935) (14,395,477)	1,161,415	2,924,945	(201,520 (11,470,532
		(15,758,412)	1,161,415	2,924,945	(11,672,052
		(7,547,068)	2,490,896	5,156,890	100,718
			:	2022	
	Note	As January 01, 2022	Recognized in P&L A/C	Recognized in OCI	At December 31, 2022
			(Rupees	s in '000)	
Taxable Temporary Differences on					
- Surplus on revaluation of fixed assets - Surplus on revaluation of	23.1	1,366,245	(58,424)	1,983,639	3,291,460
non-banking assets	23.2	274,315	(10,532)	111,886	375,669
- Accelerated tax depreciation		2,124,452	524,245	(400.470)	2,648,697
<ul><li>Receivable from pension fund</li><li>Business combination</li></ul>		1,255,185 705,218	427,287	(492,172)	1,190,300 705,218
		5,725,415	882,576	1,603,353	8,211,344
Deductible Temporary Differences on					
<ul><li>Provision against advances</li><li>Deficit on revaluation of investments</li></ul>		(1,966,314)	603,379	(11 265 200)	(1,362,935
- Delicit on revaluation of investments		(3,029,677)		(11,365,800)	(14,395,477
		(4.005.004)	600 070	(44 005 000)	/4 E 7 E O /4 /
		<u>(4,995,991)</u> <u>729,424</u>	603,379	(11,365,800) (9,762,447)	(15,758,412



For the year ended December 31, 2023

		Note	2023 (Rupee	2022 s in '000)
20.	OTHER LIABILITIES			
	Mark-up / return / interest payable in local currency		3,926,926	32,720,479
	Mark-up / return / interest payable in foreign currencie	S	562,509	200,553
	Unearned commission and income on bills discounted	d	2,024,523	1,227,553
	Accrued expenses		7,856,382	6,911,941
	Provision for taxation (provisions less payments)		20,150,115	17,650,382
	Workers' Welfare Fund	20.1	13,810,584	11,305,773
	Acceptances	14	40,966,674	24,847,224
	Unclaimed / dividend payable		2,420,017	2,731,456
	Mark to market loss on forward foreign			
	exchange contracts		996,797	1,013,853
	Unrealized loss on derivative financial instruments	25	73,848	778,137
	Branch adjustment account	14	240,409	_
	Provision for employees' compensated absences	38.4	1,266,190	1,179,992
	Provision for post retirement medical benefits	38.4	2,121,129	2,219,281
	Provision for employees' contributory			
	benevolent scheme	38.4	140,847	165,426
	Insurance payable against consumer assets		586,691	828,882
	Unclaimed balances		508,115	642,169
	Duties and taxes payable		10,955,674	1,435,225
	Provision against off-balance sheet obligations		78,807	48,403
	Security deposits against lease		2,068,373	1,317,668
	Lease liability against right of use assets		8,686,003	7,943,593
	Clearing and settlement accounts		24,223,005	15,210,786
	Others		5,613,300	7,390,521
			149,276,918	137,769,297

20.1 The Supreme Court of Pakistan vide its order dated November 10, 2016 has held that the amendments made in the law introduced by the Federal Government for the levy of Workers Welfare Fund were not lawful. The Federal Board of Revenue has filed review petitions against this order which are currently pending.

Legal advice obtained on the matter indicates that consequent to filing of these review petitions the judgment may not currently be treated as conclusive. Accordingly, the Bank has maintained its provision in respect of WWF.

#### 21. SHARE CAPITAL

#### 21.1 Authorized Capital

2023 2022					2022
(Number of shares)					s in '000)
	1,500,000,000	1,500,000,000	Ordinary shares of Rs. 10 each	15,000,000	15,000,000

	21.2	Issued, subs	cribed and paid	d up				
		2023 (Number	2022 of shares)			<b>2023</b> (Ru	ıpees in '	2022
				Ordinary shares				
		197,253,795 915,776,953 72,029,258	197,253,795 915,776,953 72,029,258	Fully paid in cash Issued as bonus shares Issued for consideration other than ca	ach	1,972,5 9,157,7 720,2	769	1,972,538 9,157,769 720,293
		1,185,060,006	1,185,060,006	locada for contolación cultor anali oc		11,850,6		11,850,600
	21.3		nt in the issued,	subscribed and paid-up capital o	during the	year is as	follows	:
		2023	2022			2023		2022
		(Number	of shares)			(Rup	oees in	'000)
		1,185,060,006	1,185,060,006	Opening balance at January 01		11,850,6	600	11,850,600
		1,185,060,006	1,185,060,006	Closing balance at December 31		11,850,6	600	11,850,600
	21.4	Number of ob	area hald by the	associated undertakings as at D	) Josepher	21 oro or	followe	· · · · · · · · · · · · · · · · · · ·
	21.4	Nullipel of Sti	ares rield by trie	associated undertakings as at L	202			2022
						Number c		-
		Nishat Mills Li Siddiqsons Li Nishat (Aziz A Nishat Real Es Adamjee Life	mited venue) Hotels a	nd Properties Limited nent Company (Private) Limited	95,1: 12,0 1,0: 3,	25,639 25,651 16,543 24,376 47,100 00,000 08,300	98 12	9,225,639 5,125,651 2,016,543 654,376 194,000 1,200,000
					169,0	47,609	168	3,416,209
				Note	202	:3 (Rupees		2022 )
	55055	2) (50						
22.		RVES oremium distributable cap	ital reserve - gai	n on	23,7	51,114	23	3,751,114
	barg	ain purchase op	tion	22.1		08,317		908,317
		nge translation re	eserve	22.2		85,375		4,402,973
		ory reserve al reserve		22.2		78,730 00,000		0,915,620 3,600,000
						23,536		8,578,024

- 22.1 Under IFRS-3 a bargain purchase represents an economic gain which should be immediately recognized by the acquirer as income. However, the amount of bargain purchase gain was not taken to the profit and loss account as the SBP, through its letter BPRD(R&PD)/2017/14330 dated June 13, 2017 recommended that the amount of gain may be routed directly into equity as a Non-distributable Capital Reserve (NCR). The NCR may become available for distribution through a stock dividend only with prior approval of the SBP. The Bank, before distribution of the gain as a stock dividend, may adjust any subsequent provisions/deficit, assessed by the Bank or recommended by the Banking Inspection Department of SBP, in the acquired assets and liabilities of NIB Bank Limited against the NCR.
- 22.2 Statutory reserve represents amount set aside as per the requirements of section 21 of the Banking Companies Ordinance, 1962.



23. SURPLUS ON REVALUATION OF ASSETS  Surplus / (deficit) on revaluation of  - Available for sale securities 10.1 - Fixed Assets - Fixed Assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2  Deferred tax on surplus / (deficit) on revaluation of:  - Available for sale securities 19 - Fixed Assets 23.1 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired assets as 4 January 01 - Recognised during the year - net of deferred tax liability on surplus on change in use - net of deferred tax liability on incremental depreciation charged during the year - net of deferred tax liability on: - revaluation as at January 01 - Opening liability remeasurement - 10.2 - Non-banking				Note	2023 (Rupees	2022 in '000)
- Available for sale securities	23.	SURP	LUS ON REVALUATION OF ASSETS			
- Fixed Assets - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Available for sale securities - Available for sale securities - Fixed Assets - Fixed Assets - Non-banking assets acquired in satisfaction of claims - Non-banking assets acquired in satisfaction of fixed assets - 11,470,532 - (297,334) - (3,688,814 - (10,726,348 - 24,093,197 - (10,097,114) - (10,067) - Non-banking assets acquired in satisfaction of discasets - 12,4093,197 - Non-banking assets acquired in satisfaction of discasets - 12,4093,197 - Non-banking assets acquired in satisfaction of discasets - 12,4093,197 - Non-banking assets acquired in satisfaction of discasets - 12,4093,311 - Non-banking assets acquired in satisfaction of deferred tax - Non-banking assets acquired in satisfaction of deferred tax - Non-banking assets acquired in satisfaction of deferred tax - Non-banking assets acquired in satisfaction of deferred tax - Non-banking assets acquired in satisfaction of deferred		Surplu	s / (deficit) on revaluation of			
Deferred tax on surplus / (deficit) on revaluation of: - Available for sale securities   19		- Fixed	Assets	23.1	39,331,254 606,806	40,516,509 873,647
- Available for sale securities 19 - Fixed Assets 23.1 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of claims 23.2 - Non-banking assets acquired in satisfaction of fixed assets as at January 01 - Recognised during the year and acquired assets as at January 01 - Non-banking assets acquired in satisfaction of fixed assets as at January 01 - Non-banking assets acquired in satisfaction of fixed assets as at January 01 - Non-banking assets acquired in satisfaction of fixed assets as at January 01 - Non-banking assets acquired in satisfaction of disposal during the year and acquired in satisfaction of fixed assets as at January 01 - Non-banking assets acquired in satisfaction of disposal during the year and acquired in satisfaction of deferred tax liability on rerement and acquired profit in respect of an acquired profit i		Deferre	ed tax on surplus / (deficit) on revaluation of		16,528,813	7,912,303
Surplus on revaluation of fixed assets as at January 01 Recognised during the year Realised on disposal during the year - net of deferred tax Related deferred tax liability on surplus realised on disposal Transfer of revaluation surplus on change in use - net of deferred tax Related deferred tax liability on transfer of revaluation surplus on change in use Transferred to unappropriated profit in respect of incremental depreciation charged during the year - net of deferred tax Related deferred tax liability on incremental depreciation charged during the year  Surplus on revaluation of fixed assets as at December 31 Less: Related deferred tax liability on: - revaluation as at January 01 - opening liability remeasurement - recognised during the year - surplus realised on disposal during the year - incremental depreciation charged during the year - incremental depr		<ul><li>Available for sale securities</li><li>Fixed Assets</li></ul>		23.1	(3,608,814) (297,334) 7,564,384	(3,291,460) (375,669) 10,728,348
Surplus on revaluation of fixed assets as at January 01 Recognised during the year Realised on disposal during the year - net of deferred tax Related deferred tax liability on surplus realised on disposal Transfer of revaluation surplus on change in use - net of deferred tax Related deferred tax liability on transfer of revaluation surplus on change in use Transferred to unappropriated profit in respect of incremental depreciation charged during the year net of deferred tax Related deferred tax liability on incremental depreciation charged during the year  Surplus on revaluation of fixed assets as at December 31 Less: Related deferred tax liability on: - revaluation as at January 01 - opening liability remeasurement - recognised during the year - surplus realised on disposal during the year - incremental depreciation charged during the year - incremental deprec		23.1	Surplus on revaluation of fixed assets			
Less: Related deferred tax liability on:  - revaluation as at January 01  - opening liability remeasurement  - recognised during the year  - surplus realised on disposal during the year  - transfer of revaluation surplus on change in use  - incremental depreciation charged during the year  19  3,291,460  1,366,245  140,128  1,843,511  (1,067)  (1,067)  (1,067)  (1,067)  (1,067)  3,376  (145,270)  (57,357)		20.1	Surplus on revaluation of fixed assets as at Jar Recognised during the year Realised on disposal during the year - net of de Related deferred tax liability on surplus realised Transfer of revaluation surplus on change in us deferred tax Related deferred tax liability on transfer of revaluation surplus on change in use Transferred to unappropriated profit in respect incremental depreciation charged during the net of deferred tax Related deferred tax liability on incremental depreciation charged during the year	eferred tax I on disposal e - net of uation of year -	- (1,097,114) (27) 204,974 3,376 (151,194)	20,706,672 (3,140) (1,067) - - (76,031)
35,722,440 37,225,049			Less: Related deferred tax liability on: - revaluation as at January 01 - opening liability remeasurement - recognised during the year - surplus realised on disposal during the year - transfer of revaluation surplus on change in u	se year	3,291,460 459,275 - (27) 3,376 (145,270)	1,366,245 140,128 1,843,511 (1,067) - (57,357)
					35,722,440	37,225,049

			Note	2023 (Rupees	2022 in '000)
	23.2	Surplus on revaluation of non-banking assets acquired in satisfaction of claims	6		
		Surplus on revaluation as at January 01 (Deficit) / surplus recognised during the year Realised on disposal during the year - net of Related deferred tax liability on surplus realise Transfer of revaluation surplus on change in u deferred tax	ed on disposal use - net of	873,647 (10,196) (24,630) (23,665) (106,258)	703,370 194,765 (13,956) (10,532)
		Related deferred tax liability on transfer of revenues on change in use	raiuation	(102,092)	_
		Surplus on revaluation as at December 31		606,806	873,647
		Less: Related deferred tax liability on: - revaluation as at January 01 - opening liability remeasurement - (deficit) / surplus recognised during the yea - surplus realised on disposal during the year - transfer of revaluation surplus on change in		375,669 52,418 (4,996) (23,665) (102,092)	274,315 28,137 83,749 (10,532)
			19	297,334	375,669
				309,472	497,978
24.	CONT	INGENCIES AND COMMITMENTS			
		antees mitments r contingent liabilities	24.1 24.2 24.3	302,480,219 477,719,622 33,273,187 813,473,028	271,137,800 366,568,874 27,947,886 665,654,560
	24.1	Guarantees:		010,470,020	
		Financial guarantees Performance guarantees Other guarantees		126,410,819 169,265,393 6,804,007 302,480,219	224,226,300 43,947,906 2,963,594 271,137,800
	24.2	Commitments:			
		Documentary credits and short-term trade- related transactions - letters of credit Commitments in respect of: - forward foreign exchange contracts	24.2.1	303,775,804 153,858,023	200,919,363 131,535,057
		<ul><li>forward government securities transactions</li><li>derivatives (notional)</li></ul>	24.2.2 24.2.3	15,220,315 1,595,548	13,797,435 18,241,918
		Commitments for acquisition of: - operating fixed assets - intangible assets		2,023,934 1,245,998	1,860,344 214,757
				477,719,622	366,568,874



For the year ended December 31, 2023

		2023 (Rupee	2022 s in '000)
		(Hapoo	000)
24.2.1	Commitments in respect of forward foreign exchange contracts		
	Purchase Sale	82,635,941 71,222,082	75,618,221 55,916,836
		153,858,023	131,535,057
24.2.2	Commitments in respect of government securities transactions		
	Purchase Sale	15,197,000 23,315	12,328,130 1,469,305
		15,220,315	13,797,435
24.2.3	Commitments in respect of derivatives		
	FX options (notional) Purchase Sale	736,983 736,983	8,817,006 8,817,006
	Cross Currency Swaps (notional)	1,473,966	17,634,012
	Purchase Sale	60,791 60,791	303,953 303,953
		121,582	607,906
		1,595,548	18,241,918

24.2.4 The Bank makes commitments to extend credit in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

		Note	2023 (Rupee:	2022 s in '000)
24.3	Other contingent liabilities			
	Claims against the Bank not acknowledged as debts	24.3.1	33,273,187	27,947,886

- 24.3.1 These mainly represent counter claims by borrowers for damages and other claims relating to banking transactions. Based on legal advice and / or internal assessments, management is confident that the matters will be decided in the Bank's favour and the possibility of any adverse outcome is remote. Accordingly, no provision has been made in these unconsolidated financial statements.
- 24.4 For assessment year 1988-89 through tax year 2023, the tax department disputed Bank's treatment on certain issues, where the Bank's appeals are pending at various appellate forums, entailing an additional tax liability of Rs. 5,902.495 million (2022: Rs. 844 million). Such issues inter alia principally include disallowance of expenses for non deduction of withholding tax and non availability of underlying records, provision for non performing loans, attribution of expenses to heads of income other than income from business and disallowance of credit for taxes paid in advance / deducted at source.

For the year ended December 31, 2023

The Bank has filed appeals which are pending at various appellate forums. In addition, certain decisions made in favour of the Bank are being contested by the department at higher forums. No provision has been made in the financial statements regarding the aforesaid additional tax demand and already issued favourable decisions where the department is in appeal, as the management is of the view that the issues will be decided in the Bank's favour as and when these are taken up by the Appellate Authorities.

#### 24.5 Amortisation of goodwill and other intangibles amounting to Rs 28.08 billion of Ex. NIB

Issue of goodwill and other related assets amortisation for few years has been assessed in Bank's favour at appellate forums, however, the tax department has filed appeal against these decisions. The management has not recorded any tax benefit because the issue has not attained finality.

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#### 25. DERIVATIVE INSTRUMENTS

#### 25.1 Product Analysis

	2023					
	Cross curre	ncy swaps	Interest ra	te swaps	FX op	tions
Counterparties	Notional Principal	Mark to market gain/loss	Notional Principal	Mark to market gain/loss	Notional Principal	Mark to market gain/loss
			(Rupees	in '000)		
With Banks for						
Hedging Market Making	60,791	62,365	- -	_ _	736,983 -	11,487 -
With other entities for						
Hedging Market Making	60,791	(62,361)	-	_ _	- 736,983	- (11,487)
Total						
Hedging Market Making	60,791 60,791	62,365 (62,361)	- -	_ _	736,983 736,983	11,487 (11,487)
			20	22		
	Cross curre	ncy swaps	Interest ra	te swaps	FX op	tions
Counterparties	Notional Principal	Mark to market gain/loss	Notional Principal	Mark to market gain/loss	Notional Principal	Mark to market gain/loss
			(Rupees			
With Banks for						
Hedging Market Making	303,953	185,139	-	-	8,817,006 -	593,302 -
With other entities for						
Hedging	_	-	-	-	- 8,817,006	(593,302)
Market Making	303,953	(184,835)	-	-	0,017,000	(000,002)
Market Making  Total	303,953	(184,835)	_	_	0,017,000	(090,002)



For the year ended December 31, 2023

### 25.2 Maturity Analysis

				2023		
		No. of	Notional		Mark to Mar	'ket
		Contracts	Principal	Negative	Positive	Net
				(Rupees in '000	))	
	Remaining Maturity					
	Upto 1 month	24	695,014	(64,258)	64,26	2 4
	1 to 3 months	26	900,534	(9,590)	9,59	- 0
	3 to 6 months	-	-	-		
	6 months to 1 Year 2 to 3 Years	_	_	_		
	Total	50	1,595,548	(73,848)	73,85	<u> </u>
				2022		
		No. of	Notional	LULL	Mark to Mar	rket
		Contracts	Principal	Negative	Positive	Net
				(Rupees in '000	))	
	Remaining Maturity					
	Upto 1 month	40	2,229,963	(18,637)	18,63	-
	1 to 3 months	114	6,301,417	(203,092)	203,09	-
	3 to 6 months	160	8,701,844	(353,887)	353,88	
	6 months to 1 Year	8	400,788	(17,686)	17,68	
	2 to 3 Years	2	607,906	(184,835)	185,13	
	Total	324	18,241,918	(778,137)	778,44	.1 304
	25.3 Risk management related t	o derivatives is	discussed in n	ote 46.5.		
				20	23	2022
					(Rupees i	n '000)
26.	MARK-UP / RETURN / INTEREST	EARNED				
	Loans and advances			110,3	386,516	65,834,615
	Investments				203,611,762	
	Lendings to financial institutions				366,368	3,918,252
	Balances with banks				192,550	578,506
				328,0	)57,196	200,763,193
27.	MARK-UP / RETURN / INTEREST	EXPENSED				
	Deposits				596,722	93,996,146
	Borrowings			35,8	350,218	16,239,220
	Subordinated debt  Cost of foreign currency swaps again	net				
	foreign currency deposits / borrow			3.5	548,962	2,197,603
	Unwinding cost of lease liability again	_	assets		360,534	1,174,390
				180,3	356,436	113,607,359

				2023	2022
			Note	(Rupees	in '000)
28.	FEE A	ND COMMISSION INCOME			
	Brancl	n banking customer fees		3,561,386	3,126,130
		mer finance related fees		762,859	592,792
	Card r	elated fees (debit and credit cards)		5,994,430	4,030,300
	Credit	related fees		699,306	256,287
	Investr	ment banking fee		238,688	194,775
	Comm	nission on trade		3,329,607	1,623,193
	Comm	nission on guarantees		1,343,873	588,724
	Comm	nission on cash management		902,070	838,059
	Comm	nission on remittances including home remittar	nces	1,694,714	1,310,357
	Comm	nission on utility bills		93,680	87,736
		nission on Bancassurance		876,058	939,484
	Rent c	on lockers		232,609	231,183
		nission on investments services		325,688	183,480
	Other	commission		172,209	179,318
				20,227,177	14,181,818
29.	GAIN	/ (LOSS) ON SECURITIES - NET			
	Realise	ed	29.1	820,305	(1,464,224)
	Unreal	ised - Held for trading	10.1	(7,644)	_
				812,661	(1,464,224)
	29.1	Realised gain / (loss) on:			
		Federal Government securities		98,289	140,141
		Non Government debt securities		657	-
		Shares and units		721,359	(1,604,365)
		C. Ida Co da Ida G. Into		820,305	(1,464,224)
00	OTUE	D INCOME			
30.	OTHE	RINCOME			
	Rent c	on property		148,027	111,791
		on sale of fixed assets - net		159,150	112,091
		n termination of lease liability			
	_	nst right-of-use assets		64,298	58,837
	(Loss)	/ gain on sale of non-banking assets - net	14.1.2	(3,224)	6,817
				368,251	289,536



For the year ended December 31, 2023

		Note	2023 2022 (Rupees in '000)			
31.	OPERATING EXPENSES					
	Total compensation expense	31.1	23,237,768	19,020,211		
	Property expense	0111	20,201,100	10,020,211		
			005.054	007.000		
	Rent and taxes Insurance		305,654 25,957	207,608 19,887		
	Utilities cost		2,376,373	1,956,740		
	Fuel expense generators		1,245,347	1,041,908		
	Security (including guards)		1,959,841	1,672,889		
	Repair and maintenance (including janitorial charges)		1,088,588	935,480		
	Depreciation on right-of-use assets	12.3	1,521,338	1,327,442		
	Depreciation	12.2	956,027	765,994		
	Information technology expenses		9,479,125	7,927,948		
	Software maintenance		1,668,354	1,281,977		
	Hardware maintenance		336,439	264,433		
	Depreciation	12.2	876,582	641,540		
	Amortisation	13.1	358,427	376,802		
	Network charges		642,175	568,349		
	Insurance		4,937	4,099		
	Others		3,886,914	3,137,200		
	Other operating expenses					
	Directors' fees and allowances	40.2	46,200	45,800		
	Legal and professional charges	07.4	381,843	433,607		
	Outsourced services costs	37.1	959,052	859,627		
	Travelling and conveyance NIFT clearing charges		501,561 212,457	345,106 189,640		
	Depreciation	12.2	1,140,038	968,088		
	Depreciation on non-banking assets acquired		, 2,222			
	in satisfaction of claims	14.1.1	23,878	23,389		
	Training and development		89,005	62,225		
	Postage and courier charges		251,623	292,955		
	Communication		1,497,658	513,045		
	Stationery and printing Marketing, advertisement & publicity		1,151,277 795,353	784,098 736,449		
	Donations	31.2	21,000	1,352		
	Auditors' remuneration	31.3	68,016	61,109		
	Cash transportation charges		1,107,143	921,828		
	Repair and maintenance		661,992	585,189		
	Subscription		28,003	28,437		
	Entertainment		407,397	278,742		
	Remittance charges		273,400	223,262		
	Brokerage expenses		52,368 2,793,382	39,985		
	Card related expenses CNIC verification charges		390,903	1,472,699 387,431		
	Insurance		1,952,693	1,805,904		
	Others		428,268	349,432		
			15,234,510	11,409,399		
			51,838,317	41,494,758		

Total cost for the year included in other operating expenses relating to outsourced activities is Rs. 138.578 million (2022: Rs. 138.651 million) which pertains to payments made to "Euronet Pakistan Private Limited" (a related party) incorporated in Pakistan. This includes payments other than outsourced services costs, which are disclosed above. Outsourcing shall have the same meaning as specified in BPRD Circular No. 06 of 2019.

For the year ended December 31, 2023

The Bank has material outsourcing arrangement with "Euronet Pakistan Private Limited" (a related party) for hosting of POS acquiring & e-commerce gateway services. The annual cost of outsourcing is Rs 138.578 million (2022: 138.651 million).

			2023	2022
		Note	(Rupees	s in '000)
31.1	Total compensation expense			
	Fees and allowances Managerial remuneration		948,289	664,656
	i) Fixed		16,723,305	13,980,303
	ii) Variable - cash bonus / awards	3,636,378	2,903,811	
	Charge for defined benefit plan		250,527	209,051
	Contribution to defined contribution	plan	550,373	477,287
	Staff group insurance		696,859	478,824
	Rent and house maintenance		81,060	75,166
	Medical		47,179	39,755
	Conveyance		280,229	164,826
			23,214,199	18,993,679
	Sign-on bonus	31.1.1	23,569	2,433
	Severance allowance	31.1.2	_	24,099
			23,237,768	19,020,211

- **31.1.1** During the year sign on bonus was paid to 25 employees (2022: 11).
- 31.1.2 No severance allowance was paid during the year (2022: 4 employees).
- 31.2 Detail of donations made during the year is as follows:

	2023 (Rupee:	2022 s in '000)
M/s Bestway Foundation	_	1,352
Lahore Hospital Welfare Society	1,000	-
Habib University Foundation	5,000	_
Patient's Behbud Society for 'The Aga Khan		
University Hospital (AKUH)'	5,000	_
Saleem Memorial Trust Hospital	10,000	_
	21,000	1,352

31.2.1 None of the directors, executives or their spouses had any interest in the donees, except for Mr. Yahya Saleem who is a director in Saleem Memorial Trust Hospital and Mr. Tariq Rafi who is a director in Habib University Foundation.

		2023 (Rupee:	2022 s in '000)
31.3	Auditors' remuneration		
	Audit fee Fee for audit of foreign branches Special certifications and sundry advisory services Tax services Sales tax on audit fee Out-of-pocket expenses	20,400 20,617 5,099 17,820 1,020 3,060	17,738 21,891 1,000 17,820 887 1,773
		68,016	61,109



For the year ended December 31, 2023

	•	,			
			Note	2023 (Rupees	2022 in '000)
32.	OTHE	R CHARGES			
	VAT &	es imposed by State Bank of Pakistan National Building tax & Crop Insurance Levy tion cess		206,028 330,468 123,586	49,620 179,910 34,843
				660,082	264,373
33.	PROVI	ISIONS / (REVERSALS) & WRITE OFFS - NET			
		ons / (reversals) against balance with Banks ons / (reversals) for diminution in		7,087	(14,856)
	(Revers Provision Provision Bad de	e of investments sals) / provisions against loans & advances ons / (reversals) against off balance sheet items ons against other assets bbts written off directly ery of written off / charged off bad debts	10.3.1 11.4 20 14.2.1 11.5.1	794,665 (299,144) 21,955 28,104 - (179,789) 372,878	(356,995) (2,326,798) 4,297 108,132 680 (196,923) (2,782,463)
34.	TAXAT	ION			
	Curren Prior ye Deferre	t ears	19	59,679,924 3,438,642 2,490,896	33,667,769 3,470,506 1,485,955
				65,609,462	38,624,230
	34.1	Relationship between tax expense and accounting profit			
		Accounting profit for the year		125,240,559	71,365,165
		Tax on income @ 39% (2022: 39%) Super tax @ 10% (2022: 10%) Tax effect of permanent differences Tax effect of prior years charge Others		48,843,818 12,524,056 100,954 3,438,642 701,992	27,832,414 7,136,517 24,314 3,470,506 160,479
		Tax charge for the year		65,609,462	38,624,230
				(Rupees	s in '000)
35.	BASIC	AND DILUTED EARNINGS PER SHARE			
	Profit fo	or the year after tax		59,631,097	32,740,935
				(Nun	nber)
	Weight	ted average number of ordinary shares		1,185,060,006	1,185,060,006
				(Rup	pees)
	Basic a	and diluted earnings per share		50.32	27.63
	ام مان			- Doult door not be	

Diluted earnings per share has not been presented separately as the Bank does not have any convertible instruments in issue at the reporting dates.

									2023	×	2022
							Note		(Rup	(Rupees in '000)	
36.	CASH AND CASH EQUIVALENTS										
	Cash and balances with treasury banks						7		170,716,648		96,368,918
	Balances with other banks						∞		35,073,136		24,872,110
	Overdrawn nostro accounts						48		(1,094,805)	(2)	(813,687)
									204,694,979		120,427,341
	36.1 Reconciliation of movement of liabilities		sh flows ar	ising from f	to cash flows arising from financing activities	tivities					
				2023					2022		
		Liabilities		Equity			Liabilities		Equity		
		Other Liabilities	Share Capital	Reserves	Unappropriated profit	Total	Other Liabilities	Share Capital	Reserves	Unappropriated profit	Total
						(Rupees in '000)	in '000)				
	Opening Balance	137,769,297	11,850,600	88,578,024	70,425,375	308,623,296	89,364,889	11,850,600	84,602,024	63,683,267	249,500,780
	Changes from Financing cash flows										
	right-of-use-assets	(2,217,900)	I	I	ı	(2,217,900)	(1,867,928)	I	I	I	(1,867,928)
	Dividend paid	I	I	I	(32,308,059)	(32,308,059)	I	I	I	(21,807,509)	(21,807,509)
	Total changes from financing cash flows	(2,217,900)	I	l	(32,308,059)	(34,525,959)	(1,867,928)	I	ı	(21,807,509)	(23,675,437)
	Liability related										
	Changes in Other liabilities - Cash based	(10,317,682)	I	I	I	(10,317,682)	32,229,846	I	I	I	32,229,846
	– Dividend payable – Non cash based	(311,439)	1 1	l I	311,439	24,354,642	708,631	1 1	l I	(708,631)	- 17,333,859
	Total liability related other changes Total equity related other changes	13,725,521	1 1	10 145 512	311,439	14,036,960	50,272,336	1 1	- 3 976 000	(708,631)	49,563,705
	Clocina Bolonco	1/0 076 018	11 850 800	363 607 80	06 030 636	25 800 500	137 760 007	11 850 800	1 00 077 00	70 405 975	900 808 808
	Closing balance	149,270,910	000,000,11	90,723,000	90,009,000	080,080,000	192,801,101	000,000,11	470,070,00	10,420,575	300,023,230



For the year ended December 31, 2023

		2023	2022	
		(Number)		
37.	STAFF STRENGTH			
	Permanent On Bank contract	14,306 114	14,236 	
	Bank's own staff strength at end of the year	14,420	14,341	

In addition to the above, 77 (2022: 75) employees of outsourcing services companies were assigned to the Bank as at the end of the year to perform services other than guarding, tea and janitorial services. Outsourced staff includes 68 (2022: 67) working domestically and 9 (2022: 8) working abroad.

		2023 (Nu	2022 mber)
37.2	Staff Strength Bifurcation		
	Domestic Overseas	14,288 132	14,210 131
		14,420	14,341

#### 38. DEFINED BENEFIT PLAN

#### 38.1 General description

The Bank operates the following retirement benefits for its employees:

- Pension fund funded
- Benevolent scheme unfunded
- Post retirement medical benefits unfunded
- Employees compensated absence unfunded

The plan assets and defined benefit obligations are based in Pakistan.

#### 38.2 Number of Employees under the scheme

The number of employees covered under the following defined benefit schemes are:

	2023	2022
	(Nu	mber)
<ul> <li>Pension fund - funded</li> <li>Benevolent scheme - unfunded</li> <li>Post retirement medical benefits - unfunded</li> <li>Employees compensated absence - unfunded</li> </ul>	5,373 1,073 14,178 14,179	5,688 930 14,067 14,068

#### 38.3 Principal actuarial assumptions

The latest actuarial valuations of the pension fund, employees' contributory benevolent scheme, post retirement medical benefits and employees' compensated absences were carried out at December 31, 2023. The principal actuarial assumptions used are as follows:

	Approved Pension fund		Pension contributory medical		ical	Employ comper abser	sated	
	2023	2022	2023	2022	2023	2022	2023	2022
				(%	o)			
Discount rate	15.50	14.50	15.50	14.50	15.50	14.50	15.50	14.50
Expected rate of return on plan assets	15.50	14.50	-	-	-	-	-	-
Expected rate of salary increase	13.50	12.50	13.50	12.50	-	-	13.50	12.50
Expected rate of increase in pension	0-5	0-5	-	-	-	-	-	-
Expected rate of increase in medical benefit	-	-	-	_	15.50	12.50	-	-

For the year ended December 31, 2023

#### 38.4 Reconciliation of (receivable from) / payable to defined benefit plans

		Appr Pen fui	sion		oyees' butory nt scheme	Post retirement medical benefits		Employees' compensated absences	
		2023	2022	2023	2022	2023	2022	2023	2022
	Note				(Rupees	in '000)			
Present value of obligations Fair value of plan assets	38.5 38.6	4,287,273 (11,715,415)	4,319,946 (7,088,088)	140,847 -	165,426	2,121,129	2,219,281	1,266,190	1,179,992
(Receivable) / payable	38.7	(7,428,142)	(2,768,142)	140,847	165,426	2,121,129	2,219,281	1,266,190	1,179,992

#### 38.5 Movement in defined benefit obligations

	Approved Pension fund		Pension contributory medical		ical	Emplo compe abse	nsated	
	2023	2022	2023	2022	2023	2022	2023	2022
Note				(Rupees	in '000)			
Obligations at the beginning of the year  Current service cost 38.8.1	4,319,946 60,005	5,031,961 65,893	165,426 12,134	197,712 15,470	2,219,281 79,635	1,982,169 62,068	1,179,992 43,876	1,100,865 37,574
Interest cost  Benefits paid  Re-measurement (gain) / loss 38.8.1 & 38.8.2	597,690 (395,897) (294,471)	567,009 (412,708) (932,209)	20,981 (41,457) (16,237)	21,437 (30,531) (38,662)	310,148 (160,653) (327,282)	224,498 (143,092) 93,638	164,945 (84,875) (37,748)	122,248 (120,915) 40,220
Obligations at end of the year 38.4	4,287,273	4,319,946	140,847	165,426	2,121,129	2,219,281	1,266,190	1,179,992

#### 38.6 Movement in fair value of plan assets

	Pen	roved sion nd	Employees' contributory benevolent scheme		Post retirement medical benefits		Employees' compensated absences	
	2023	2022	2023	2022	2023	2022	2023	2022
Note				(Rupees	in '000)			
Fair value at the beginning of the year Interest income on plan assets Benefits paid Re-measurement gain / (loss): Net return on plan assets over interest income gain / (loss) 38.8.2	7,088,088 999,070 (395,897)	8,250,387 945,174 (412,708) (1,694,765)	- - -	- - -	- - -	- - -	- - -	- - -
Fair value at end of the year 38.4	11,715,415	7,088,088	-		-		-	

#### 38.7 Movement in (receivable) / payable under defined benefit schemes

		Approved Pension fund		Employees' contributory benevolent scheme		Post retirement medical benefits		Employees' compensated absences	
		2023	2022	2023	2022	2023	2022	2023	2022
	Note				(Rupees	in '000)			
Opening balance Charge / (reversal) for the year Employees' contribution Re-measurement (gain) /	38.8.1	(2,768,142) (341,375)	(3,218,426) (312,272)	165,426 31,046 2,069	197,712 34,715 2,192	2,219,281 389,783	1,982,169 286,566 –	1,179,992 171,073	1,100,865 200,042
loss recognised in OCI during the year Benefits paid by the Bank	38.8.2	(4,318,625)	762,556	(16,237) (41,457)	(38,662)	(327,282) (160,653)	93,638 (143,092)	(84,875)	(120,915)
Closing balance	38.4	(7,428,142)	(2,768,142)	140,847	165,426	2,121,129	2,219,281	1,266,190	1,179,992



For the year ended December 31, 2023

#### 38.8 Charge for defined benefit plans

#### 38.8.1 Cost recognised in profit and loss

		Appr Pen fui	sion	Employees' contributory benevolent scheme		Post retirement medical benefits		Emplo compe abse	nsated
		2023	2022	2023	2022	2023	2022	2023	2022
	Note				(Rupees	in '000)			
Current service cost  Net interest on defined benefit	38.5	60,005	65,893	12,134	15,470	79,635	62,068	43,876	37,574
asset / liability		(401,380)	(378,165)	20,981	21,437	310,148	224,498	164,945	122,248
Employees' contribution		-	-	(2,069)	(2,192)	-	-	-	-
Actuarial (gain) / loss	38.5	-	-	-	-	-	-	(37,748)	40,220
	38.7	(341,375)	(312,272)	31,046	34,715	389,783	286,566	171,073	200,042

#### 38.8.2 Re-measurements recognised in OCI during the year

		Appr Pen fui	sion	contri	oyees' butory nt scheme	Post ret med ben		Emplo compe abse	nsated
		2023	2022	2023	2022	2023	2022	2023	2022
	Note				(Rupees	in '000)			
(Gain) / loss on obligation	38.5								
Financial assumptions		(48,655)	(140,403)	(5,494)	(20,092)	(39,772)	211,953	-	-
Experience adjustments		(245,816)	(791,806)	(10,743)	(18,570)	(287,510)	(118,315)	-	-
Return on plan assets over									
interest income	38.6	(4,024,154)	1,694,765	-	-	-	-	-	-
Re-measurement (gain) /									
loss recognised in OCI	38.7	(4,318,625)	762,556	(16,237)	(38,662)	(327,282)	93,638	-	

#### 38.9 Components of plan assets

	Pen	roved sion nd	contri	Employees' contributory benevolent scheme		irement Emplo lical compe efits abse		nsated
	2023	2022	2023	2022	2023	2022	2023	2022
Not	e			(Rupees	in '000)			
Cash and cash equivalents - net	63,273	209,899	-	-	-	-	-	-
Shares	11,403,500	6,669,075	-	-	-	-	-	-
Open ended mutual funds units	248,642	209,114	-	-	-	-	-	-
38.4	11,715,415	7,088,088	-		-		-	_

#### 38.9.1 Significant risk associated with the plan assets

The Fund's investments in equity securities and units of mutual funds are subject to price risk. These risks are regularly monitored by Trustees of the employee funds.

For the year ended December 31, 2023

#### 38.10 Sensitivity analysis

Sensitivity analysis has been performed by varying one assumption keeping all other assumptions constant and calculating the impact on the present value of the defined benefit obligations under the various employee benefit schemes. The increase / (decrease) in the present value of defined benefit obligations as a result of change in each assumption is summarized below:

	Approved Pension fund	Employees' contributory benevolent scheme	Post retirement medical benefits	Employees' compensated absences
		(Rupees i	in '000)	
1% increase in discount rate 1% decrease in discount rate 1 % increase in expected rate of	(205,544) 226,578	(7,914) 8,781	(252,679) 317,981	(69,570) 77,330
salary increase  1 % decrease in expected rate of	61,344	-	-	78,040
salary increase  1% increase in expected rate of	(58,471)	-	-	(71,330)
pension increase 1% decrease in expected rate of	122,814	-	-	-
pension increase 1% increase in expected rate of	(113,915)	_	-	-
medical benefit increase  1% decrease in expected rate of	_	-	284,871	_
medical benefit increase	-	-	(227,079)	-

#### 38.11 Expected contributions to be paid to the funds in the next financial year

No contributions are being made to pension fund due to surplus of fair value of plan's assets over present value of defined obligation. No contribution to the pension fund is expected in the next year.

#### 38.12 Expected charge / (reversal) for the next financial year

Based on actuarial advice, management estimates that the charge / (reversal) in respect of defined benefit plans for the year ending December 31, 2024 would be as follows:

		Approved Pension fund	Employees' contributory benevolent scheme	Post retirement medical benefits	Employees' compensated absences
			(Rupees	in '000)	
	Expected charge / (reversal) for the next financial year	(1,084,741)	22,047	413,012	236,153
38.13	Maturity profile				
	The weighted average duration of the obligation (in years)	5.42	5.42	5.42	5.42

#### 38.14 Funding Policy

The Bank endeavours to ensure that liabilities under the various employee benefit schemes are covered by the Fund on any valuation date having regards to the various actuarial assumptions such as projected future salary increase, expected future contributions to the fund, projected increase in liability associated with future service and the projected investment income of the Fund.



For the year ended December 31, 2023

38.15 The defined benefit plans may expose the bank to actuarial risks such as longevity risk, investment risk, salary increase risk and withdrawal rate risk as described below;

Investment risk	The risk arises when the actual performance of the investments is lower than expectation and thus creating a shortfall in the funding objectives.
Longevity risk	The risk arises when the actual lifetime of retirees is longer than expectation. This risk is measured at the plan level over the entire retiree population.
Salary increase risk	The most common type of retirement benefit is one where the benefit is linked with final salary. The risk arises when the actual increases are higher than expectation and impacts the liability accordingly.
Withdrawal rate	The risk of actual withdrawals varying with the actuarial assumptions can impose a risk to the benefit obligation. The movement of the liability can go either way.

#### 39. DEFINED CONTRIBUTION PLAN

Fee and allowances

Managerial Remuneration

ii) Cash Bonus / Awards / Incentives Contribution to defined contribution plan Rent & house maintenance

i) Fixed

Medical

Security

Others

Overseas allowance

Club membership

Number of Persons

The Bank operates an approved contributory provident fund for 12,061 (2022: 11,138) employees where contributions are made by the Bank at 8.33% (2022: 8.33%) and employees ranging from 8.33% to 15% per annum (2022: 8.33% to 15% per annum) of the basic salary.

The Bank also operates an approved non-contributory provident fund for 555 (2022: 592) employees who have opted for the new scheme, where contributions are made by the employees ranging from 8.33% to 15% per annum (2022: 8.33% to 15% per annum) of the basic salary.

#### 40. COMPENSATION OF DIRECTORS AND KEY MANAGEMENT PERSONNEL

6,000

#### 40.1 Total compensation expense

		Directors			Key	Other material
Note	Chairman	Executive (other than CEO)	Non executive	President/ CEO	management personnel	risk takers/ controllers
			(Rupees	in '000)		
40.2	6,000	-	40,200	-	12,432	32,488
	-	-	-	75,900	521,126	1,028,087
40.1.1	-	-	-	45,000	268,609	349,503
	-	-	-	4,080	16,602	39,007
	-	-	-	-	32,976	8,620
	_	_	_	379	2,643	11,715

40,200

11

2023

76,103

1,000

931,491

928

112

336

126,735

14,592

2,800

166

1,486,812

For the year ended December 31, 2023

			20	22		
		Directors			Key	Other material
	Chairman	Executive (other than CEO)	Non executive	President/ CEO	management personnel	risk takers/ controllers
			(Rupees	in '000)		
Fee and allowances	5,900	_	39,900	-	2,688	9,764
Managerial Remuneration						
i) Fixed	-	_	_	67,890	413,416	908,287
ii) Cash Bonus / Awards / Incentives	-	_	_	30,390	184,440	302,135
Contribution to defined contribution plan	_	_	_	3,624	13,993	35,696
Rent & house maintenance	-	_	_	54	26,285	15,078
Medical	-	_	_	54	2,094	8,353
Severance allowance	-	_	_	_	17,300	5,099
Overseas allowance	-	_	_	-	55,215	11,608
Security	-	_	_	681	-	_
Club membership	-	-	-	2,304	-	300
Total	5,900		39,900	104,997	715,431	1,296,320
Number of Persons	1	_	11	1	30	174

40.1.1 During the year 2023, Rs. 49.619 million bonus has been deferred (2022: Rs. 79.748 million).

40.2 Remuneration paid to Directors for participation in Board and Committee meetings

					2023					
				Fo	r Board Co	mmittees				
	Board meeting	Board's Audit Committee	BS & DC	RM & PRC	HR & RC	ITC	PP & CA	CR & MC	Wo & WC	Total
					(Rupees in	'000)				
Mian Mohammad Mansha	4,800	-	400	-	400	-	400	-	-	6,000
Mr. Tariq Rafi	1,600	-	-	-	-	-	-	-	-	1,600
Mian Umer Mansha	2,000	500	400	400	-	500	400	400	-	4,600
Mrs. Iqraa Hassan Mansha	1,600	-	-	-	100	-	300	-	-	2,000
Mr. Muhammad Ali Zeb	2,000	400	-	400	400	-	400	400	-	4,000
Mr. Mohd Suhail Amar Suresh	4,000	-	400	400	-	500	-	-	-	5,300
Mr. Yahya Saleem	4,000	-	-	-	-	-	-	-	-	4,000
Mr. Salman Khalid Butt	4,000	-	400	400	400	500	-	400	-	6,100
Mr. Masood Ahmed Puri	4,000	-	400	-	-	-	-	-	-	4,400
Mr. Shahzad Hussain	2,000	500	-	-	-	-	-	-	-	2,500
Mr. Shariffuddin Bin Khalid	4,000	500	-	-	-	-	-	-	-	4,500
Mr. Shaikh Muhammad Jawed	1,200	-	-	-	-	-	-	-	-	1,200
	35,200	1,900	2,000	1,600	1,300	1,500	1,500	1,200	-	46,200



For the year ended December 31, 2023

						2022					
					For	Board Cor	nmittees				
		Board meeting	Board's Audit Committee	BS & DC	RM & PRC	HR & RC	ITC	PP & CA	CR & MC	Wo & WC	Total
						(Rupees in	'000)				
Mian	Mohammad Mansha	4,800	_	400	_	400	_	300	_	_	5,900
Mr. S	S. M. Muneer	1,200	-	-	_	_	-	-	400	_	1,600
Mr. Ta	ariq Rafi	2,000	_	-	_	_	-	_	-	_	2,000
Mian	Umer Mansha	2,000	500	500	400	-	500	400	-	-	4,300
Mrs.	Iqraa Hassan Mansha	1,600	-	-	-	200	-	200	-	-	2,000
Mr. N	Muhammad Ali Zeb	2,000	500	-	400	400	-	400	400	-	4,100
Mr. N	Mohd Suhail Amar Suresh	3,200	-	400	300	-	400	-	-	-	4,300
Mr. Y	ahya Saleem	4,000	-	-	-	-	-	-	-	-	4,000
Mr. S	alman Khalid Butt	4,000	-	500	400	400	500	-	300	-	6,100
Mr. N	Masood Ahmed Puri	4,000	-	500	-	-	-	-	-	-	4,500
Mr. S	hahzad Hussain	2,000	500	-	-	-	-	-	-	-	2,500
Mr. S	hariffuddin Bin Khalid	4,000	500	-	-	-	-	-	-	-	4,500
		34,800	2,000	2,300	1,500	1,400	1,400	1,300	1,100	_	45,800

40.3 The Chairman has been provided with free use of the Bank maintained car. In addition to the above, the Chief Executive and certain executives are provided with free use of the Bank's maintained cars and household equipment in accordance with the terms of their employment.

#### 41. FAIR VALUE MEASUREMENTS

The fair value of traded investments is based on quoted market prices, except for tradable securities classified by the Bank as 'held to maturity'. Quoted securities classified as held to maturity are carried at amortised cost. Fair value of unquoted equity investments other than investments in associates and subsidiaries is determined on the basis of break up value of these investments as per the latest available audited financial statements.

Fair value of fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the Bank's accounting policy as stated in note 6.4 to these unconsolidated financial statements.

The maturity and repricing profile and effective rates are stated in note 45.

In the opinion of the management, the fair value of the financial assets and financial liabilities other than those carried at fair value and disclosed in note 41.1 are not significantly different from their carrying values since assets and liabilities are either short-term in nature or re-priced over short term.

For the year ended December 31, 2023

#### 41.1 Fair value of financial assets

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

# Valuation techniques used in determination of fair valuation of financial instruments within

Item	Valuation approach and input used
Federal Government securities	The fair values of Treasury Bills and fixed rate Pakistan Investments Bonds are determined using the PKRV rates while floating rate Pakistan Investments Bonds are revalued using PKFRV rates. The fair values of foreign currency denominated GoP Eurobonds are determined on the basis of rates taken from Bloomberg.
Term Finance Certificates and Bonds	Investments in debt securities (comprising term finance certificates, bonds and any other security issued by a company or a body corporate for the purpose of raising funds in the form of redeemable capital) are valued on the basis of the rates announced by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the Securities and Exchange Commission of Pakistan.
Foreign Government Debt Securities	The fair values of Foreign Government debt securities are determined on the basis of rates taken from Bloomberg.
Foreign exchange contracts	The valuation has been determined by interpolating the mark-to-market currency rates announced by the State Bank of Pakistan
Derivatives	The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant underlying parameters including foreign currency involved, interest rates, yield curves, volatilities, contracts duration etc.
Unlisted Shares	Breakup value determined on the basis of NAV of the company using the latest available audited financial statements.
Mutual Funds	Units of mutual funds are valued using the Net Asset Value (NAV) announced by the Mutual Funds Association of Pakistan (MUFAP).
Operating fixed assets (land and building) & Non-banking assets acquired in satisfaction of claims	Land, buildings and non-banking assets acquired in satisfaction of claims are revalued on a periodic basis using professional valuers. The valuation is based on their assessment of the market value of the assets.

The table below analyses the financial and non-financial assets carried at fair values, by valuation methods. For financial assets, the Bank essentially carries its investments in debt and equity securities at fair values. Valuation of investments is carried out as per guidelines specified by the SBP. In case of non-financial assets, the Bank has adopted revaluation model (as per IAS 16) in respect of land and building & non-banking assets acquired in satisfaction of claims.



			2023		
	Carrying value / Notional value	Level 1	Level 2	Level 3	Total
			(Rupees in '000)		
On balance sheet					
financial instruments					
Financial assets - measured					
at fair value					
Investments					
Federal Government Securities	1,135,021,730	_	1,135,021,730	_	1,135,021,730
Shares and units	25,390,592	25,283,009	107,583	_	25,390,592
Non-Government Debt Securities		-	2,950,890	_	2,950,890
Foreign Securities	44,057,060	-	44,057,060	-	44,057,060
Financial assets - disclosed but					
not measured at fair value					
Investments (HTM, unlisted					
ordinary shares, subsidiaries					
and associates)	42,019,075	-	-	_	_
Non - Financial Assets measured					
at fair value					
Operating fixed assets (land					
and buildings)	64,936,842	-	64,936,842	-	64,936,842
Non-banking assets	2,156,606	-	2,156,606	-	2,156,606
Off-balance sheet financial					
instruments - measured					
at fair value					
Forward purchase of foreign					
exchange	82,635,941	-	504,883	-	504,883
Forward sale of foreign					
exchange	71,222,082	-	1,856,409	-	1,856,409
Derivatives purchase	797,774	-	73,852	-	73,852
Derivatives sale	797,774	-	73,848	-	73,848

For the year ended December 31, 2023

			2022		
	Carrying value / Notional value	Level 1	Level 2	Level 3	Total
		(F	Rupees in '000)		
On balance sheet					
financial instruments					
Financial assets - measured					
at fair value					
Investments					
Federal Government Securities	913,772,807	_	913,772,807	_	913,772,807
Shares and units	16,486,590	16,423,058	63,532	_	16,486,590
Non-Government Debt Securities	2,959,622	_	2,959,622	_	2,959,622
Foreign Securities	4,112,387	-	4,112,387	-	4,112,387
Financial assets – disclosed but not measured					
at fair value					
Investments (HTM, unlisted					
ordinary shares, subsidiaries					
and associates)	41,399,734	-	-	-	-
Non – Financial Assets measured	I				
at fair value					
Operating fixed assets (land					
and buildings)	65,348,646	_	65,348,646	-	65,348,646
Non-banking assets	2,804,844	-	2,804,844	-	2,804,844
Off-balance sheet financial					
instruments - measured					
at fair value					
Forward purchase of					
foreign exchange	75,618,221	-	266,932	-	266,932
Forward sale of foreign exchange	55,916,836	-	254,880	-	254,880
Derivatives purchase	9,120,959	-	778,441	-	778,441
Derivatives sale	9,120,959	-	778,137	-	778,137

The Bank's policy is to recognise transfers into and out of the different fair value hierarchy levels at the date the event or change in circumstances that caused the transfer occurred. There were no transfers between levels 1 and 2 during the year.

#### (a) Financial instruments in level 1

Financial instruments included in level 1 comprise of investments in listed ordinary shares.

#### (b) Financial instruments in level 2

Financial instruments included in level 2 comprise of Sukuk Bonds, Pakistan Investment Bonds, Market Treasury Bills, Mutual Fund units, Term Finance certificates, FX options, Cross Currency Swaps, Interest Rate Swaps and Forward Exchange Contracts.

#### (c) Financial instruments in level 3

Currently, no financial instruments are classified in level 3.



For the year ended December 31, 2023

#### 42. SEGMENT INFORMATION

#### 42.1 Segment details with respect to business activities

The segment analysis with respect to business activity is as follows:

2023

					2023				
	Retail Banking	Consumer Banking	Corporate Banking	Treasury	International Banking	Others	Sub- total	Eliminations	Total
					(Rupees in '000)				
Profit & Loss									
Net mark-up/return/profit	(110,451,262)	4,929,550	69,955,466	176,013,531	7,253,475	_	147,700,760	_	147,700,760
Inter segment revenue – net Non mark-up / return / interest in	254,479,978	(2,663,982) 2,730,000	(56,683,539) 8,907,637	(207,695,404) 7,046,922	(375,402) 2,131,134	12,938,349 349,990	32,915,887	-	32,915,887
Total Income	155,778,920	4,995,568	22,179,564	(24,634,951)	9,009,207	13,288,339	180,616,647		180,616,647
Segment direct expenses Inter segment expense allocation	33,480,192	2,222,248	1,001,747	702,338	2,540,137	15,056,548	55,003,210 -	-	55,003,210 -
Total expenses	33,480,192	2,222,248	1,001,747	702,338	2,540,137	15,056,548	55,003,210		55,003,210
Provisions / (reversals)	2,401,991	69,405	214,164	389,924	763,627	(3,466,233)	372,878	-	372,878
Profit before tax	119,896,737	2,703,915	20,963,653	(25,727,213)	5,705,443	1,698,024	125,240,559		125,240,559
Balance Sheet									
Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions Advances – performing – non performing – net Others	73,010,365 - 1,323,367,835 - 93,175,361 892,197 58,036,413	1,075,800 - - - 36,852,172 213,265 4,929,573	286,062 11,329,945 - 410,689,401 1,318,978 59,669,219	90,718,130 1,185,533,827 - 33,703,733 - 108,819,168	40,699,427 52,575,575 - 62,509,667 25,200,930 9,015,426 1,977,880	249,763,494 - 505,599 64,440,643	205,789,784 1,249,439,347 1,573,131,329 96,213,400 565,917,864 11,945,465 297,872,896	- (1,573,131,329) - - -	205,789,784 1,249,439,347 - 96,213,400 565,917,864 11,945,465 297,872,896
								/1 E70 101 000\	
Total Assets  Borrowings Deposits and other accounts Net inter segment borrowing Others	1,548,482,171 7,854,875 1,502,187,242 - 38,440,054	28,071 26,053,661 12,006,350 4,982,728	483,293,605 100,265,851 119,652,517 220,902,573 42,472,664	1,418,774,858 105,313,558 - 1,313,185,790 275,510	3,148,691 157,493,874 27,036,616 4,299,724	314,709,736 - - - 84,002,867	4,000,310,085 216,611,046 1,805,387,294 1,573,131,329 174,473,547	(1,573,131,329) - (1,573,131,329) -	2,427,178,756 216,611,046 1,805,387,294 - 174,473,547
Total liabilities	1,548,482,171	43,070,810	483,293,605	1,418,774,858	191,978,905	84,002,867	3,769,603,216	(1,573,131,329)	2,196,471,887
Equity	-	-	-	-	-	230,706,869	230,706,869	-	230,706,869
Total Equity & liabilities	1,548,482,171	43,070,810	483,293,605	1,418,774,858	191,978,905	314,709,736	4,000,310,085	(1,573,131,329)	2,427,178,756
Contingencies & Commitm	ents 91,494,401	_	499,006,135	170,673,886	15,455,739	36,842,867	813,473,028		813,473,028
					2022				
	Retail Ranking	Consumer	Corporate Banking	Treasury	2022 International	Others	Sub-	Eliminations	Total
	Retail Banking	Consumer Banking	Corporate Banking		International Banking		Sub- total	Eliminations	Total
Drofit 2 Loca					International			Eliminations	Total
Profit & Loss  Net mark-up/return/profit Inter søgment revenue – net Non mark-up / return / interest in	(77,715,625) 154,640,563				International Banking			Eliminations	Total  87,155,834  - 24,613,302
Net mark-up/return/profit Inter segment revenue – net	(77,715,625) 154,640,563	4,209,753 (2,013,974)	41,976,296 (35,995,220)	115,352,325 (126,734,396)	International Banking (Rupees in '000) 3,333,085 (200,333)	10,303,360	87,155,834	Eliminations	87,155,834
Net mark-up/return/profit Inter segment revenue – net Non mark-up/ return/ interest in	(77,715,625) 154,640,563 come 9,224,705	4,209,753 (2,013,974) 2,304,862	41,976,296 (35,995,220) 5,892,310	115,352,325 (126,734,396) 5,426,418	International Banking (Rupees in '000) 3,333,085 (200,333) 1,344,354	10,303,360 420,653	87,155,834 _ 24,613,302		87,155,834 - 24,613,302
Net mark-up/return/profit Inter segment revenue – net Non mark-up / return / interest in <b>Total Income</b> Segment direct expenses	(77,715,625) 154,640,563 2,224,705 86,149,643	4,209,753 (2,013,974) 2,304,862 4,500,641	41,976,296 (35,995,220) 5,892,310 11,873,386	115,352,325 (126,734,396) 5,426,418 (5,955,653)	International Banking (Rupees in '000)  3,333,085 (200,333) 1,344,354 4,477,106	10,303,360 420,653 10,724,013	87,155,834 - 24,613,302 111,769,136	- - -	87,155,834 24,613,302 111,769,136
Net mark-up/return/profit Inter segment revenue – net Non mark-up / return / interest in <b>Total Income</b> Segment direct expenses Inter segment expense allocation Total expenses	77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 26,854,472	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 - 1,821,733	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159 - 776,159	115,352,325 (126,734,396) 5,426,418 (5,955,653) 453,334 - 453,334	Rupees in '000)  3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 - 1,570,911	10,303,360 420,653 10,724,013 11,709,825 ————————————————————————————————————	87,155,834 - 24,613,302 111,769,136 43,186,434 - 43,186,434	- - - -	87,155,834 24,613,302 111,769,136 43,186,434 - 43,186,434
Net mark-up/return/profit Inter segment revenue – net Non mark-up / return / interest in Total Income  Segment direct expenses Inter segment expenses allocation Total expenses (Reversals) / provisions	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 26,854,472 (191)	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 - 1,821,733 38,696	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159  776,159 (333,869)	115,352,325 (126,734,996) 5,426,418 (5,955,653) 453,334 - 453,334 (478,163)	International Banking (Rupees in '000)  3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 - 1,570,911 483,367	10,303,360 420,653 10,724,013 11,709,825 - 11,709,825 (2,492,303)	87,155,834 24,613,302 111,769,136 43,186,434 - 43,186,434 (2,782,463)	- - - -	87,155,834 24,613,302 111,769,136 43,186,434 - 43,186,434 (2,782,463)
Net mark-up/return/profit Inter segment revenue – net Non mark-up / return / interest in Total Income  Segment direct expenses Inter segment expense allocation Total expenses (Reversals) / provisions Profit before tax	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 26,854,472 (191)	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 - 1,821,733 38,696	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159  776,159 (333,869)	115,352,325 (126,734,996) 5,426,418 (5,955,653) 453,334 - 453,334 (478,163)	International Banking (Rupees in '000)  3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 - 1,570,911 483,367	10,303,360 420,653 10,724,013 11,709,825 - 11,709,825 (2,492,303)	87,155,834 24,613,302 111,769,136 43,186,434 - 43,186,434 (2,782,463)	- - - -	87,155,834 24,613,302 111,769,136 43,186,434 - 43,186,434 (2,782,463)
Net mark-up/return/profit Inter segment revenue – net Non mark-up / return / interest in Total Income  Segment direct expenses Inter segment expenses allocation Total expenses (Reversals) / provisions Profit before tax  Balance Sheet  Cash and Bank balances Investments Net inter segment lending Lendings to francial institutions Advances – performing – net	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 26,854,472 (191) 59,295,362 34,485,076 1,114,563,059 96,972,626 156,088	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 - - 41,235,105 87,709	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159 (333,869) 11,431,096 242,694 10,517,351 - 589,623,635 1,380,470	115,352,325 (126,734,396) 5,426,418 (5,956,653) 453,334 (478,163) (5,930,824) 60,644,247 958,937,705	Rupees in '000)  3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 1,570,911 483,367 2,422,828 23,563,344 9,276,084 23,736,012 16,255,805 7,257,344	10,303,360 420,653 10,724,013 11,709,825 - 11,709,825 (2,492,303) 1,506,491 1,683,327 190,628,927 - 430,794	87,155,834 24,613,302 111,769,136 43,186,434 (2,782,463) 71,365,165 121,241,028 978,731,140 1,305,191,986 50,415,768 744,087,171 9,312,405	- - - - - - - (1,305,191,986)	87,155,834 24,613,302 111,769,136 43,186,434 - 43,186,434 (2,782,463) 71,365,165 121,241,028 978,731,140 50,415,768 744,087,171 9,312,405
Net mark-up/return/profit Inter segment revenue – net Non mark-up / return / interest in Total Income  Segment direct expenses Inter segment expenses Inter segment expenses (Reversals) / provisions  Profit before tax  Balance Sheet  Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions Advances – performing – non performing – net Others  Total Assets  Borrowings Deposits and other accounts Net inter segment borrowing Others	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 26,854,472 (191) 59,295,362 34,485,076 1,114,563,059 96,97,626 156,088 50,005,640 1,296,182,489 13,558,449 1,209,548,280 73,075,760	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159 (333,869) 11,431,096 242,694 10,517,351 589,623,635 1,380,470 37,780,657 639,544,807 98,051,501 87,712,328 428,058,745 25,722,233	115,352,325 (126,734,396) 5,426,418 (5,955,653) 453,334 (478,163) (5,930,824) 60,644,247 958,937,705 26,679,756  26,778,287 1,073,039,995 227,813,628 841,864,507 3,361,860	International Banking [Rupees in '000]  3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367 2,422,828  23,563,344 9,276,084 23,736,012 16,255,805 7,257,344 1,667,282 81,755,871 813,687 61,067,142 16,359,144 3,515,898	10,303,360 420,653 10,724,013 11,709,825 (2,492,303) 1,506,491 1,683,327 190,628,927 - 430,794 62,936,751 255,679,799 9,830 66,175,319	87,155,834 24,613,302 111,769,136 43,186,434 (2,782,463) 71,365,165 121,241,028 978,731,140 1,305,191,986 744,087,171 9,312,405 181,567,652 3,390,547,150 340,237,265 1,378,717,068 1,305,191,986 176,906,181	(1,305,191,986) (1,305,191,986) (1,305,191,986)	87,155,834 24,613,302 111,769,136 43,186,434 (2,782,463) 71,365,165 121,241,028 978,731,140 50,415,768 744,087,171 9,312,405 181,567,652 2,085,355,164 340,237,265 1,378,717,068
Net mark-up/return/profit Inter segment revenue – net Non mark-up / return / interest in Total Income  Segment direct expenses Inter segment expenses Inter segment expense allocation Total expenses (Reversals) / provisions  Profit before tax  Balance Sheet  Cash and Bank balances Investments  Net inter segment lending  Lendings to financial institutions  Advances – performing – net Others  Total Assets  Borrowings  Deposits and other accounts  Net inter segment borrowing Others  Total liabilities	Come   (77,715,625)   154,640,563   9,224,705   68,149,643   26,854,472   (191)   59,295,362   34,485,076   1,114,563,059   96,972,626   156,088   50,005,640   1,296,182,489   1,209,548,280   73,075,760   1,296,182,489	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 41,235,105 87,709 2,399,035 44,344,189 20,379,488 18,909,590 5,055,1111 44,344,189	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159 (333,869) 11,431,096  242,694 10,517,351 - 589,623,635 1,380,470 37,780,657 639,544,807 98,051,501 87,712,328 428,058,745 25,722,233 639,544,807	115,352,325 (126,734,396) 5,426,418 (5,955,653) 453,334 (478,163) (5,930,824) 60,644,247 958,937,705 26,679,756  26,778,287 1,073,039,995 227,813,628 841,864,507 3,361,860 1,073,039,995	International Banking  Rupees in '000)  3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367 2,422,828  23,633,344 9,276,084 23,736,012 16,255,805 7,257,344 1,667,282 81,755,871 813,687 61,067,142 16,359,144 3,515,898 81,755,871	10,303,360 420,653 10,724,013 11,709,825 - 11,709,825 (2,492,303) 1,506,491 1,683,327 - 190,628,927 - 430,794 62,936,751 255,679,799 - 9,830 - 66,175,319 66,185,149	87,155,834 24,613,302 111,769,136 43,186,434 - 43,186,434 (2,782,463) 71,365,165  121,241,028 978,731,140 1,305,191,986 50,415,768 744,087,171 9,312,405 181,567,652 3,390,547,150 340,237,265 1,378,717,068 1,305,191,986 176,906,181 3,201,052,500	(1,305,191,986) (1,305,191,986) (1,305,191,986) (1,305,191,986)	87,155,834 24,613,302 111,769,136 43,186,434 (2,782,463) 71,365,165 121,241,028 978,731,140 50,415,768 744,087,731,140 181,567,652 2,085,355,164 340,237,265 1,378,717,068 1,76,906,181 1,895,860,514
Net mark-up/return/profit Inter segment revenue – net Non mark-up / return / interest in Total Income  Segment direct expenses Inter segment expenses Inter segment expense allocation Total expenses (Reversals) / provisions  Profit before tax  Balance Sheet  Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions Advances – performing — non performing — net Others  Total Assets  Borrowings Deposits and other accounts Net inter segment borrowing Others  Total liabilities  Equity	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 26,854,472 (191) 59,295,362 34,485,076 1,114,563,059 96,972,626 156,088 50,005,640 1,296,182,489 1,209,548,280 73,075,760 1,296,182,489	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 41,235,105 87,709 2,399,035 44,344,189 20,379,488 18,903,590 5,055,111 44,344,189	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159 (333,869) 11,431,096  242,694 10,517,351 - 589,623,635 1,380,470 37,780,657 639,544,807 98,051,501 87,712,328 428,058,745 25,722,233 639,544,807	115,352,325 (126,734,396) 5,426,418 (5,955,653) 453,334 (478,163) (5,930,824) 60,644,247 958,937,705 26,679,756  26,778,287 1,073,039,995 227,813,628 841,864,507 3,361,860 1,073,039,995	International Banking [Rupees in '000)  3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367 2,422,828  23,563,344 9,276,084 23,736,012 16,255,805 7,257,344 1,667,282 81,755,871 813,687 61,067,142 16,359,144 3,515,898 81,755,871	10,303,360 420,653 10,724,013 11,709,825 (2,492,303) 1,506,491 1,683,327 190,628,927 2430,794 62,936,751 255,679,799 9,830 66,175,319 66,185,149 189,494,650	87,155,834 24,613,302 111,769,136 43,186,434 (2,782,463) 71,365,165 121,241,028 978,731,140 1,305,191,986 50,415,768 744,087,170,08 181,567,652 3,390,547,150 340,237,265 1,378,717,068 1,305,191,986 176,906,181 3,201,052,500 189,494,650	- - - - - (1,305,191,986) - (1,305,191,986) - (1,305,191,986) - - (1,305,191,986)	87,155,834 24,613,302 111,769,136 43,186,434 - 43,186,434 (2,782,463) 71,365,165 121,241,028 978,731,140 50,415,768 744,087,171 9,312,405 181,567,652 2,085,355,164 340,237,265 1,378,717,068 176,906,181 1,895,860,514 189,494,650
Net mark-up/return/profit Inter segment revenue – net Non mark-up / return / interest in Total Income  Segment direct expenses Inter segment expenses Inter segment expense allocation Total expenses (Reversals) / provisions  Profit before tax  Balance Sheet  Cash and Bank balances Investments  Net inter segment lending  Lendings to financial institutions  Advances – performing – net Others  Total Assets  Borrowings  Deposits and other accounts  Net inter segment borrowing Others  Total liabilities	Come   Come	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 41,235,105 87,709 2,399,035 44,344,189 20,379,488 18,909,590 5,055,1111 44,344,189	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159 (333,869) 11,431,096  242,694 10,517,351 - 589,623,635 1,380,470 37,780,657 639,544,807 98,051,501 87,712,328 428,058,745 25,722,233 639,544,807	115,352,325 (126,734,396) 5,426,418 (5,955,653) 453,334 (478,163) (5,930,824) 60,644,247 958,937,705 26,679,756  26,778,287 1,073,039,995 227,813,628 841,864,507 3,361,860 1,073,039,995	International Banking  Rupees in '000)  3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367 2,422,828  23,633,344 9,276,084 23,736,012 16,255,805 7,257,344 1,667,282 81,755,871 813,687 61,067,142 16,359,144 3,515,898 81,755,871	10,303,360 420,653 10,724,013 11,709,825 - 11,709,825 (2,492,303) 1,506,491 1,683,327 - 190,628,927 - 430,794 62,936,751 255,679,799 - 9,830 - 66,175,319 66,185,149	87,155,834 24,613,302 111,769,136 43,186,434 - 43,186,434 (2,782,463) 71,365,165  121,241,028 978,731,140 1,305,191,986 50,415,768 744,087,171 9,312,405 181,567,652 3,390,547,150 340,237,265 1,378,717,068 1,305,191,986 176,906,181 3,201,052,500	(1,305,191,986) (1,305,191,986) (1,305,191,986) (1,305,191,986)	87,155,834 24,613,302 111,769,136 43,186,434 (2,782,463) 71,365,165 121,241,028 978,731,140 50,415,768 744,087,731,140 181,567,652 2,085,355,164 340,237,265 1,378,717,068 1,76,906,181 1,895,860,514

172,503,124

2,039,027,501

2,269,734,370

798,017,289

230,706,869

For the year ended December 31, 2023

Total liabilities

Total Equity & liabilities

Contingencies & Commitments

Equity

### 42.2 Segment details with respect to geographical locations

#### **GEOGRAPHICAL SEGMENT ANALYSIS**

	Pakistan	South Asia	Middle East	Sub-total	Eliminations	Total
			(Rupees	in '000)		
Profit & Loss						
Net mark-up / return / profit Inter segment revenue – net Non mark-up / return / interest income	140,443,861 254,652 30,720,476	2,417,141 (109,096) 468,329	4,839,758 (145,556) 1,727,082	147,700,760 - 32,915,887	- - -	147,700,760 - 32,915,887
Total Income	171,418,989	2,776,374	6,421,284	180,616,647		180,616,647
Segment direct expenses	52,470,330	1,150,406	1,382,474	55,003,210	-	55,003,210
Total expenses Provisions / (reversals)	52,470,330 (390,749)	1,150,406 275,931	1,382,474 487,696	55,003,210 372,878		55,003,210 372,878
Profit before tax	119,339,408	1,350,037	4,551,114	125,240,559		125,240,559
Balance Sheet						
Cash and Bank balances Investments Net inter segment lendings Lendings to financial institutions Advances - performing - non performing - net Others	165,962,973 1,196,863,772 24,880,839 33,703,733 540,716,935 11,680,388 295,925,730	4,443,283 11,251,094 - 348,080 7,784,909 265,077 1,033,069	35,383,528 41,324,481 - 62,161,587 17,416,020 - 914,097	205,789,784 1,249,439,347 24,880,839 96,213,400 565,917,864 11,945,465 297,872,896	- (24,880,839) - - - - -	205,789,784 1,249,439,347 - 96,213,400 565,917,864 11,945,465 297,872,896
Total Assets Borrowings Deposits and other accounts Net inter segment borrowing	2,269,734,370 213,201,158 1,653,323,219	25,125,512 1,653,380 14,371,520 8,295,534	157,199,713 1,756,508 137,692,555 16,585,305	2,452,059,595 216,611,046 1,805,387,294 24,880,839	(24,880,839) - - (24,880,839)	2,427,178,756 216,611,046 1,805,387,294

805,078

25,125,512

25,125,512

172,134

1,165,345

157,199,713

157,199,713

15,283,605

174,473,547

2,221,352,726

230,706,869

2,452,059,595

813,473,028

2023

			202	22		
	Pakistan	South Asia	Middle East	Sub-total	Eliminations	Total
•			(Rupees	in '000)		
Profit & Loss						
Net mark-up / return / profit Inter segment revenue – net Non mark-up / return / interest income	83,835,049 139,184 23,274,316	1,368,679 (41,425) 287,478	1,952,106 (97,759) 1,051,508	87,155,834 - 24,613,302	-	87,155,834 - 24,613,302
Total Income	107.248.549	1,614,732	2,905,855	111.769.136		111,769,136
Segment direct expenses	41,622,552	681,088	882,794	43,186,434	_	43,186,434
Total expenses (Reversals) / Provisions	41,622,552 (3,201,464)	681,088 255,412	882,794 163,589	43,186,434 (2,782,463)	-	43,186,434 (2,782,463)
Profit before tax	68,827,461	678,232	1,859,472	71,365,165	-	71,365,165
Balance Sheet						
Cash and Bank balances Investments Net inter segment lendings Lendings to financial institutions Advances - performing – net	98,140,191 969,455,056 14,071,055 26,679,756 727,892,435 9,084,595	3,500,659 4,114,254 - 308,100 6,087,539 227,810	19,600,178 5,161,830 - 23,427,912 10,107,197	121,241,028 978,731,140 14,071,055 50,415,768 744,087,171 9,312,405	- (14,071,055) - - -	121,241,028 978,731,140 - 50,415,768 744,087,171 9,312,405
Others	179,939,079	674,844	953,729	181,567,652		181,567,652
Total Assets Borrowings Deposits and other accounts Net inter segment borrowing Others	2,025,262,167 338,758,794 1,321,671,722 - 175,337,001	14,913,206 - 9,577,139 4,598,248 737,819	59,250,846 1,478,471 47,468,207 9,472,807 831,361	2,099,426,219 340,237,265 1,378,717,068 14,071,055 176,906,181	(14,071,055) - - (14,071,055) -	2,085,355,164 340,237,265 1,378,717,068 - 176,906,181
Total liabilities	1,835,767,517	14,913,206	59,250,846	1,909,931,569	(14,071,055)	1,895,860,514
Equity	189,494,650	-	-	189,494,650	=	189,494,650
Total Equity & liabilities	2,025,262,167	14,913,206	59,250,846	2,099,426,219	(14,071,055)	2,085,355,164
Contingencies & Commitments	646,904,872	342,976	18,406,712	665,654,560	_	665,654,560

174,473,547

2,196,471,887

230,706,869

2,427,178,756

813,473,028

(24,880,839)

(24,880,839)



For the year ended December 31, 2023

- 42.3 Transactions between reportable segments are based on an appropriate transfer pricing mechanism using agreed rates. Furthermore, segment assets and liabilities include inter segment balances. Costs which are not allocated to segments are included in the Head office. Income taxes are managed at bank level and are not allocated to operating segments.
- 42.4 No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Bank's total revenue in 2023 or 2022.

#### 43. TRUST ACTIVITIES

The Bank undertakes trustee and other fiduciary activities that result in the holding or placing of assets on behalf of individuals and other organisations. These are not assets of the Bank and, therefore, are not included as such in these unconsolidated financial statements. Assets held under trust in Investor Portfolio Securities Accounts (IPS) accounts are shown in the table below:

	Secu	ırities Held (Face	Value)
Number	Market	Pakistan	Gov
of IPS	Treasury	Investment	of I
Accounts	Bills	Bonds	Ijara

Category	of IPS Accounts	Treasury Bills	Investment Bonds	of Pakistan Ijarah Sukuks	Total
			(Rupees in '000	)	
Corporates	88	22,113,825	17,372,500	2,600	39,488,925
Insurance Companies	10	7,379,400	2,400,000	_	9,779,400
Asset Management Companies	24	12,165,000	_	_	12,165,000
Pension & Employee Funds	152	46,527,190	41,388,850	15,000	87,931,040
NGO / Charitable Organisation	29	5,446,920	1,121,500	_	6,568,420
Individuals	1,903	5,140,595	913,400	62,700	6,116,695
Others	60	43,776,545	70,509,300	777,500	115,063,345
Total	2,266	142,549,475	133,705,550	857,800	277,112,825

2022
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2023

Government

		Secu	rities Held (Face \	/alue)	
Category	Number of IPS Accounts	Market Treasury Bills	Pakistan Investment Bonds	Government of Pakistan Ijarah Sukuks	Total
		ı	(Rupees in '000)	)	
Corporates	80	42,579,360	1,319,100	155,100	44,053,560
Insurance Companies	10	3,300,000	300,000	_	3,600,000
Asset Management Companies	20	_	_	_	_
Pension & Employee Funds	149	44,302,650	27,885,550	_	72,188,200
NGO / Charitable Organisation	28	4,265,315	1,075,500	_	5,340,815
Individuals	1,330	2,919,460	675,000	_	3,594,460
Others	55	32,127,825	108,176,500		140,304,325
Total	1,672	129,494,610	139,431,650	155,100	269,081,360

For the year ended December 31, 2023

The Banks enters into transactions with related parties in the ordinary course of business and on substantially the same terms as for comparable transactions with person of similar standing. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial

The Bank has related party relationship with its subsidiaries, associates, employee benefit plans, its directors and key management personnel and their close family

			2023					2022		
	Directors	Key management personnel	Subsidiaries	Associates	Other related parties	Directors	Key management personnel	Subsidiaries	Associates	Other related parties
					(Rupees in '000)	in '000)				
Lendings to Financial Institutions										
Opening balance	I	I	1	I	I	ı	I	3,500,000	I	ı
Addition during the year Repaid during the vear	1 1	1 1	78,200,000 (69,200,000)	1 1	1 1	1 1	1 1	118,446,765 (121,946,765)	1 1	1 1
Closing balance	1	I	000,000,6	1	1	1	1		1	I
Investments										
Opening balance Investment made during the year	1 1	1 1	16,318,312 649,925	700,401	249,253	1 1	1 1	12,319,037 4,000,000	700,401	254,253
Investments wound up / disposed off during the year	I	ı	I	ı	I	I	I	(725)	I	(2,000)
Closing balance	I	ı	16,968,237	700,401	249,253	1	ı	16,318,312	700,401	249,253
Provision for diminution in value of investments	1	1	I	-	1	I	1	I	ı	1
Advances										
Opening balance Addition / exchange adjustment during the year	1,543	281,237	1,039,898	1 1	4,445,292	109	147,331	940,062	1,018,449	3,084,862
Repaid during the year Transfer in / (out) – net	(6,070)	(85,184) 48,006	(457,965)	1 1	(3,850,203)	(22,181)	(69,178) 109,778		(1,018,449)	(13,394,232)
Closing balance	1,436	339,386	581,933	1	1,509,280	1,543	281,237	1,039,898	1	4,445,292
Fixed Assets										
Purchase of fixed assets	I	I	1	7,533	191,247	I	I	200,000	6,157	62,667
Other assets										
Markup receivable	I	4,305	22,354	I (	26,675	ı	3,208	5,942	1 3	64,384
Advances, deposits, advance rent and otner prepayments Receivable from Pension Fund	1 1	1 1	25,663	5/3,809	25,684 7,428,143	1 1	1 1	11,500	788,434	25,594 2,768,142
Unrealized loss on forward foreign exchange contracts – outstanding	l	l	I	I	I	I	1	က	I	I
	1	4,302	48,017	573,809	7,480,502	1	3,208	17,445	288,434	2,858,120
Borrowings										
Opening balance	I	I	5,146	1	ı	I	1	19,134	I	103,120
Donowings, exchange adjustment daining the year Settled during the year	1 1	1 1	(4,391,681)	1 1	1 1	1 1	1 1	(1,584,489)	1 1	(103,120)
Closing balance	1	1	71,914	i 	I	1	ı	5,146		1

RELATED PARTY TRANSACTIONS



			2023					2022		
	Directors	Key management personnel	Subsidiaries	Associates	Other related parties	Directors	Key management personnel	Subsidiaries	Associates	Other related parties
					(Rupees	(Rupees in '000)				
Deposits and other accounts										
Opening balance Received during the year Withdrawn during the year Transfer in / (out) – net	193,547 4,574,426 (1,733,287)	184,112 1,701,697 (1,718,969) 33,644	187,369 9,730,003 (9,815,360)	5,623,897 90,801,961 (88,104,394)	5,594,903 108,421,525 (103,993,441) 10,161	700,547 7,966,971 (8,473,340) (631)	196,067 1,508,191 (1,534,378) 14,232	51,961 5,793,034 (5,657,626)	3,827,846 59,131,008 (57,334,957)	8,285,021 109,663,854 0(112,340,190) 0(13,782)
Closing balance	3,034,686	200,484	102,012	8,321,464	10,033,148	193,547	184,112	187,369	5,623,897	5,594,903
Other liabilities										
Markup payable	I	2,009	I	121,341	5,268	4,804	1,171	883	59,052	46,907
Accrued expenses and other payables	l	I	24,157	47,714	168	I	I	29,100	81,476	
Payable to MCB Employee Security Services Advance received against sale of property	1 1	1 1	1 000 00	1 1	1 1	1 1	1 1	1 000 00	1 1	14,314 N
			74 4 4	1000	, L		7 7 7		000	
Contingencies and Commitments	1	800,5	761,44	CCO'601	0,430	4,804	- , , ,	49,863	140,028	76 / 77
Letter of Credit	ı	1	I	I	5,009,367	I	ı	ı	I	6,638,499
Forward foreign exchange contracts (Notional)	I	ı	ı	ı		I	ı	86,341	ı	I
Bank guarantee	I	I	174,196	8,839,177	1,722,909	I	ı	70,227	7,102,828	1,053,845
Closing balance	1	1	174,196	8,839,177	6,732,276		-	156,568	7,102,828	7,692,344
Income										
Markup / return / interest earned	36	18,703	354,046	I	122,956	98	15,794	298,425	26,956	258,152
Fee and commission income	_	1	188,545	941,366	15,076	I	1	76,281	982,629	12,572
Dividend income	I	ı	322,415	219,704	68,786	I	ı	110,870	210,000	82,716
Gain / (loss) on forward foreign exchange contracts matured cluring the year	ı	I	ı	ı	35.516	I	I	I	I	(8.179)
Net gain / (loss) on sale of securities	2	(21)	I	1,565	1,321	ı	39	I	1,432	42,301
Gain on sale of assets	ı	222	19,193	1	74	ı	716	I	ı	102
Rent income	1	1	73,003	10,486	6,234	I	I	59,245	12,220	3,840
Expense										
Markup / return / interest expensed	69,550	9,826	9,150	701,869	1,124,951	52,364	4,087	3,854	305,345	1,901,828

For the year ended December 31, 2023

			2023					2022		
	Directors	Key management personnel	Subsidiaries	Associates	Other related parties	Directors	Key management personnel	Subsidiaries	Associates	Other related parties
					(Rupees in '000)	(000, ui				
Other Operating expenses										
Clearing expenses paid to NIFT	1	1	ı	1	212,457	1	1	1	1	189,640
Contribution to provident fund	I	1	ı	ı	550,373	1	1	I	1	477,287
Rent expenses	I	1	ı	79,159	56,339	ı	ı	6,324	72,185	53,069
Cash sorting expenses	1	1	ı	1	139,365	ı	ı	1	ı	117,167
Stationery expenses	I	1	ı	1	544,568	1	1	1	1	380,041
Security guards expenses	1	1	ı	ı	57,010	1	1	1	1	253,386
Remuneration to directors and key management personnel	172,935	931,491	ı	1	1	150,797	715,431	1	1	1
Outsourcing service expenses	ı	1	ı	138,578	I	1	1	1	138,651	1
E-dividend processing fee and CDC charges	I	1	1	1	5,836	1	1	1	1	6,047
Travelling expenses	I	1	1	1	68,341	1	1	1	1	30,378
Hotel stay expenses	1	1	ı	ı	5,120	1	1	1	1	6,121
Repair and maintenance charges	I	1	1	1	4,383	1	1	1	1	3,184
Advertisement expenses	ı	1	1	ı	1	1	1	1	1	3,132
Utility expenses	I	1	ı	I	1,875	I	I	I	I	4,519
Miscellaneous expenses and payments	I	1	1	ı	2,696	1	1	ı	1	2,659
Donations	I	1	1	ı	15,000	1	1	ı	1	ı
Insurance premium paid – net of refund	ı	1	1	1,080,940	1	1	1	1	904,527	1
Insurance claims settled	1	1	1	52,763	I	I	I	I	40,380	I
Other Transactions										
Proceeds from sale of assets	1	222	23,000	ı	88	I	6,448	I	I	1,417
Sale of foreign currency	ı	1	29,468,840	1	1	1	ı	22,072,685	ı	ı
Purchase of foreign currency	ı	1	33,534,409	ı	1	1	ı	13,175,745	ı	1,039,000
Payments against home remittances	ı	1	5,709,744	1	1	ı	ı	4,755,069	ı	ı
Reimbursement of other expenses	ı	1	73,846	ı	1	1	1	54,607	1	1
Insurance premium paid on behalf of related party	1	1	1	ı	67,504	1	1	1	Ī	1
Sale of government securities	60,911	120,574	1	31,221,203	29,041,986	20,060	154,836	1	23,153,428	35,215,242
Purchase of government securities	4,995	124,150	ı	10,477,465	71,813,813	1	13,741	ı	22,187,916	15,254,061
Forward exchange contracts matured during the year	1	1	1	1	12,692,596	I	ı	1	ı	1,772,994

The Chairman has been provided with free use of the Bank maintained car. The Chief Executive and certain executives are provided with free use of the Bank's maintained cars and household equipment in accordance with the terms of their employment.



For the year ended December 31, 2023

			2023 (Rupee	2022 s in '000)
45.		TAL ADEQUACY, LEVERAGE RATIO & UIDITY REQUIREMENTS		
	45.1	Capital Adequacy		
		Minimum Capital Requirement (MCR):		
		Paid-up capital (net of losses)	11,850,600	11,850,600
		Capital Adequacy Ratio (CAR):		
		Eligible Common Equity Tier 1 (CET 1) Capital Eligible Additional Tier 1 (ADT 1) Capital	189,956,074 -	160,614,100
		Total Eligible Tier 1 Capital Eligible Tier 2 Capital	189,956,074 34,993,403	160,614,100 24,770,221
		Total Eligible Capital (Tier 1 + Tier 2)	224,949,477	185,384,321
		Risk Weighted Assets (RWAs):		
		Credit Risk Market Risk Operational Risk	710,062,627 158,148,274 235,260,192	738,811,439 68,557,601 176,709,846
		Total	1,103,471,093	984,078,886
		Common Equity Tier 1 Capital Adequacy ratio	17.21%	16.32%
		Tier 1 Capital Adequacy Ratio	17.21%	16.32%
		Total Capital Adequacy Ratio	20.39%	18.84%

The SBP through its BSD Circular No. 07 dated April 15, 2009 has prescribed the minimum paid up capital (net of losses) for all locally incorporated banks of Rs. 10 billion. The paid up capital of the Bank for the year ended December 31, 2023 stood at Rs. 11.851 billion (2022: Rs. 11.851 billion) and is in compliance with the SBP requirements. Further, under Basel III instructions, banks are required to maintain minimum Capital Adequacy Ratio (CAR) of 11.50% as at reporting dates (including a capital conservation buffer of 1.5% which has been revised downwards from 2.5% as per BPRD Circular No. 12 dated March 26, 2020), Common Equity Tier 1 (CET 1) ratio of 6.0% and Tier 1 ratio of 7.50% as at reporting dates. The Bank is fully compliant with prescribed ratios.

Under the current capital adequacy regulations, credit risk and market risk exposures are measured using the Standardized Approach and operational risk is measured using the Basic Indicator Approach. Credit risk mitigants are also applied against the Bank's exposures based on eligible collateral under simple approach.

		2023 (Rupee	2022 es in '000)
45.2	Leverage Ratio (LR):		
	Eligible Tier-1 Capital Total Exposures	189,956,074 3,079,976,278	160,614,100 2,623,267,930
	Leverage Ratio	6.17%	6.12%

For the year ended December 31, 2023

	(Rupee	s in '000)
Liquidity Requirements Liquidity Coverage Ratio (LCR):		
Total High Quality Liquid Assets Total Net Cash Outflow	1,122,745,627 447,994,607	750,264,991 367,492,625
Liquidity Coverage Ratio	250.62%	204.16%
Net Stable Funding Ratio (NSFR):		
Total Available Stable Funding Total Required Stable Funding	1,534,467,842 1,040,919,407	1,251,409,014 906,145,461
Net Stable Funding Ratio	147.41%	138.10%

2023

The full disclosures on the Capital Adequacy, Leverage Ratio & Liquidity Requirements as per SBP instructions issued from time to time are available at https://www.mcb.com.pk/investor-relations/capital-adequacy-statements.

#### 46. RISK MANAGEMENT

45.3

Risk is an inherent part of banking business activities. The risk management framework and governance structure at Bank helps to mitigate and counter any foreseeable risk in its various lines of business. Risk awareness forms an integral part of strategic and operational activities of risk management. Through its Global Risk Management Policy, the Bank sets the best course of action under uncertainty by identifying, prioritizing, mitigating and monitoring risk issues, with the goal of enhancing shareholders' value. Bank's risk management structure is based on the following five guiding principles:

- Optimizing risk/return in a controlled manner
- Establishing clear responsibility and accountability
- Establishing independent and properly resourced risk management function
- Promoting open risk culture
- Adopting international best practices in risk management

Keeping in view dynamics of internal and external environment, the bank regularly reviews and updates policy manuals / frameworks and procedures in accordance with domestic regulatory environment and international standards.

The Bank executes its risk strategy and undertakes controlled risk-taking activities within its risk management framework. The Board of Directors and its relevant committee, i.e. the Risk Management & Portfolio Review Committee (RM&PRC), the senior management and its relevant committees, i.e. the Management Credit and Risk Committee (MC&RC), Asset Liability Committee (ALCO), etc., are responsible to ensure formulation and implementation of comprehensive Risk Management Framework. This framework is based on prudent risk identification, measurement, management and monitoring processes which are closely aligned with the activities of the Bank. The framework combines core policies, procedures and process designs with broad oversight and is supported by an efficient monitoring mechanism across the bank to ensure that risks are kept within an acceptable level.

The Bank ensures that not only the relevant risks are identified but their implications are also considered and basis provided for managing and measuring the risks. Through Internal Control units, the Bank ensures that effective controls are in place to mitigate each of the identified risk.



For the year ended December 31, 2023

Independent from business groups, Head of Risk Management reports functionally to the Risk Management & Portfolio Review Committee (RM&PRC) and administratively to the President; the RM&PRC convenes regular meetings to evaluate Bank's risk and portfolio concentrations. The Risk Management Group performs the following critical functions:

- Risk Management Policy Formulation
- Credit Risk Management
- Credit Review
- Credit Risk Control
- Market Risk Management
- Liquidity Risk Management
- Operational Risk Management
- IT Risk Management

Keeping in view the international best practices and SBP requirements, Board of Directors of the Bank has approved a Risk Appetite Statement, which takes into account quantitative and qualitative risk indicators, covering target ratios, credit, market, operational, liquidity and business risks.

#### 46.1 Credit Risk

Credit risk arises from bank's dealings with individuals, corporate borrowers, financial institutions, sovereigns etc. The Bank is exposed to credit risk through its lending and investment activities. Credit risk makes up the largest part of the Bank's exposure and it stems from Bank's both on and off-balance sheet activities. Purpose of Credit Risk Management function is to identify, measure, manage, monitor and mitigate credit risk. To manage adverse outcomes in terms of unfavorable scenarios, multiple control factors in the lending structure of the Bank provide additional comfort and support. Such controls range from quality of eligible collateral, pre-disbursement safety measures to post disbursement monitoring.

The Bank has adopted Standardized Approach to measure Credit risk regulatory capital charge in compliance with Basel requirements. The approach mainly takes into account the assessment of external credit rating agencies. In line with SBP guidelines on Internal Credit Risk Rating Systems, the Bank has developed rating systems and all its borrowers are internally rated. In order to further enhance the credit risk analysis and the processes, Probability Default based Internal Credit Risk Rating (ICRR) system based on the statistical modeling and validation in line with Basel principles. The revamped ICRR is currently focused on Corporate Commercial and Corporate Large customer categories. The ICRR Model for rating of SME Customers has also been revamped to achieve more accurate results and to improve the quality of credit decisions.

In order to manage bank's credit risk, following policies and procedures are in place:

- Individuals who take or manage risks clearly understand them in order to protect the Bank from avoidable risks;
- The approval of credit limits to counter parties are subject to pre-fact review;
- Extension in credit facility or material change to the credit facility is subject to credit review;
- Approval and review process is reviewed by RM&PRC and internal audit;
- Management periodically reviews the powers of credit approving and credit reviewing authorities.

For the year ended December 31, 2023

Ongoing administration of the credit portfolio is an essential part of the credit process that supports and controls extension and maintenance of credit. The Bank's Credit Risk Control is responsible for performing following activities:

- Credit disbursement authorization
- Collateral coverage and monitoring
- Compliance of loan covenants/ terms of approval
- Maintenance / custody of collateral and security documentation
- Credit Risk Limit Controls

Credit Risk Monitoring is based on a comprehensive reporting framework. Continuous monitoring of the credit portfolio and the risks attached thereto are carried out at different levels including businesses, Audit & Risk Assets Review, Credit Risk Control, Credit Risk Management Division, etc.

To ensure a prudent distribution of asset portfolio, the Bank manages its lending and investment activities within an appropriate limits framework. Per party exposure limit is maintained in accordance with SBP Prudential Regulations.

The Bank creates specific provision against Non-Performing Loans (NPLs) in accordance with the Prudential Regulations and other directives issued by the State Bank of Pakistan (SBP) and charged to the profit and loss account. Provisions are held against identified as well as unidentified losses. Provisions against unidentified losses include general provision against consumer loans and Small enterprise (SEs) made in accordance with the requirements of the Prudential Regulations issued by SBP and provision based on historical loss experience on advances. General provisions pertaining to overseas advances are made in accordance with the requirements of the regulatory authorities of the respective countries. Please refer note No. 11.4 for reconciliation of changes in specific and general provisions.

The Risk Management function of the Bank has further strengthened its credit review procedures in the light of COVID-19 and is regularly conducting assessments of the credit portfolio to identify borrowers most likely to be affected due to changes in the business and economic environment

#### Management of Non Performing Loans

The Bank has a Special Assets Management (SAM) function, which is responsible for management of non performing loans. SAM undertakes restructuring / rescheduling of problem loans, as well as litigation of both civil and criminal cases for collection of debt.

#### Stress Testing

Credit Risk stress testing is a regular exercise. Bank's credit exposures including funded and non-funded facilities are subjected to stress tests. This exercise is conducted on a quarterly basis through assigning shocks to all assets of the Bank and assessing its resulting affect on capital adequacy inline with SBP requirements.

In 2023, Pakistan's economy grappled with inflationary pressures stemming from supply chain disruptions and increased energy costs following the international geopolitical issues and conflicts. As a result the Pakistani Rupee experienced significant depreciation against all major currencies and inflation rose to un-precedented levels. To address inflationary trend, the State Bank of Pakistan (SBP) raised the policy rate further by a cumulative 600 basis points to 22% during the year 2023, resulting in an economic slowdown. To gauge the macroeconomic head winds in the light of above economic challenges and their potential impact on bank's exposures, a comprehensive analysis of Bank's advances portfolio was conducted in addition to the regular quarterly stress tests described earlier. The Bank determined that it maintains a high-quality advances portfolio and possesses sufficient equity to withstand the current economic shock. Summary of analysis along with its results was presented to Risk Management & Portfolio Review Committee (RM&PRC) of the Board.



For the year ended December 31, 2023

The Bank is regularly conducting assessments of the credit portfolio, with robust post disbursement credit review mechanism to identify borrowers most likely to be affected in the challenging business and economic environment. Bank is confident that it has more than sufficient risk bearing capacity to withstand these difficult times.

#### 46.1.1 Lendings to financial institutions

#### Credit risk by public / private sector

	Gross I	endings	Non - perform	ning lendings	Provisi	on held
	2023	2022	2023	2022	2023	2022
Note	e		(Rupees	in '000)		
Public / Government Private	62,509,667 33,703,733	30,869,383 19,546,385	-	_	- -	
9	96,213,400	50,415,768	_	_	-	

#### 46.1.2 Investment in debt securities

#### Credit risk by industry sector

	Gross Inv	vestments	Non - performi	ng Investments	Provision	on held
	2023	2022	2023	2022	2023	2022
			(Rupees	in '000)		
Chemical and pharmaceuticals Financials including	885,000	-	-	-	-	-
government securities	1,233,922,181	976,765,925	118	118	118	118
Manufacture of cement	285,000	285,000	285,000	285,000	285,000	285,000
Manufacture of sugar	145,656	145,656	145,656	145,656	145,656	145,656
Manufacture of textiles	40,732	40,732	40,732	40,732	40,732	40,732
Telecommunications	-	-	_	-	-	_
Others	6,153	6,153	6,153	6,153	6,153	6,153
	1,235,284,722	977,243,466	477,659	477,659	477,659	477,659
	Gross Inv	estments	Non - performi	ng Investments	Provision	on held
	2023	2022	2023	2022	2023	2022
			(Rupees	in '000)		
Credit risk by public / private sector						
Public / Government	1,224,250,377	967,048,012	_	-	-	_
Private	11,034,345	10,195,454	477,659	477,659	477,659	477,659
	1,235,284,722	977,243,466	477,659	477,659	477,659	477,659

For the year ended December 31, 2023

46.1.3 Advances

#### Credit risk by industry sector

	Gross A	dvances N	on - perform	ing Advances	Provision	on held
	2023	2022	2023	2022	2023	2022
Note	)		(Rupees	in '000)		
Agriculture, forestry and fishing	7,036,186	5,861,523	210,349	391,920	152,678	334,664
Construction	9,394,638	11,001,130	162,106	231,071	154,891	231,071
Electricity, gas, steam and air		, ,	,	,	,	,
conditioning supply	22,897,719	46,709,017	1,718,379	1,757,187	399,402	376,717
Electronics and electrical appliances	5,769,845	11,427,331	86,871	89,980	86,871	89,980
Financials	17,997,916	52,197,062	135,349	716,076	135,349	716,076
Footwear and Leather garments	3,143,550	4,993,030	153,954	154,403	153,954	154,403
Human health and social work activities	1,115,624	1,014,702	41,605	44,452	41,605	44,452
Individuals	49,029,122	56,183,570	2,708,709	3,531,164	2,444,836	3,388,383
Manufacture of basic metals and						
metal products	14,949,485	14,212,110	2,868,135	3,322,790	2,865,390	3,306,64
Manufacture of cement	24,089,960	45,435,184	392,862	392,862	392,862	392,862
Manufacture of chemicals and			,	,	,	,
pharmaceutical products	36,573,944	62,036,003	180,474	191,248	180,474	187,478
Manufacture of coke and refined	,,-	,,,,,,,,	,	, ,	,	- ,
petroleum products	9,570,242	1,595,977	1,437,983	755,125	1,226,607	578,89
Manufacture of food &	-,,	,,.	, , ,,,,,	,	, -,	,
beverages products	48,729,007	63,524,249	4,932,572	2,740,489	4,660,318	2,524,12
Manufacture of machinery, equipment	-, -,	,	, ,-	, -,	, , .	,- ,
and transport Equipment	4,589,454	21,270,532	364,664	363,386	364,664	363,38
Manufacture of rubber and	.,,	,,-,		,		
plastics products	5,138,473	10,047,142	499,938	538,155	499,938	538,15
Manufacture of sugar	31,978,439	42,055,368	3,966,501	4,238,251	3,966,501	4,238,25
Manufacture of textiles	122,111,424		11,753,330	12,183,374	11,519,444	11,968,60
Mining and quarrying	3,086,070	3,804,693	5,180	1,877	5,180	1,87
Manufacturing of Pulp,	0,000,010	0,001,000	0,100	1,077	0,100	1,01
Paper, Paperboard	10,613,660	11,578,282	176,349	174,634	176,349	174,63
Ship Breaking	3,431,765	3,820,216	3,095,601	3,813,615	3,095,601	3,813,61
Services	15,805,363	13,746,107	443,359	428,464	394,159	385,92
Telecommunications	42,082,390	39,616,332	53,352	42,798	53,352	42,79
Transportation and storage	79,768,952	86,461,152	1,094,713	57,759	450,034	57,75
Wholesale and retail traders	50,052,813	53,132,573	16,999,306	14,778,658	8,205,884	7,716,58
Others	3,468,721	4,596,816	400,954	320,445	310,787	320,44
11		797,571,929	53,882,595	51,260,183	41,937,130	41,947,77
"	022,424,102	101,011,028	00,002,000	01,200,100	+1,007,100	71,341,110
Credit risk by public / private sector						
Public / Government	101,930,464	118,072,888	1,209,531	564,853	564,853	564,85
Private	520,494,298	679,499,041	52,673,064	50,695,330	41,372,277	41,382,92
11	622,424,762	797,571,929	53,882,595	51,260,183	41,937,130	41,947,778
	OLL, 12 1,1 OL	. 37 107 11020	30,002,000	- 1,200,100	. 1,001,100	-11,011,111



For the year ended December 31, 2023

	Note	2023 (Rupee	2022 s in '000)
	Hote	(парсс	
46.1.4	Contingencies and Commitments		
	Credit risk by industry sector		
	Agriculture, forestry and fishing	74,488	469,517
	Construction	24,646,846	23,128,480
	Electricity, gas, steam and air conditioning supply	37,869,383	9,657,966
	Electronics and electrical appliances	7,936,907	4,965,914
	Financials	310,876,439	274,533,531
	Footwear and Leather garments	1,410,701	2,575,321
	Human health and social work activities	1,329,450	919,212
	Individuals	2,737,589	1,169,600
	Manufacture of basic metals and metal products	8,582,109	5,790,799
	Manufacture of cement	8,426,893	4,424,646
	Manufacture of chemicals and pharmaceutical products	41,624,140	28,610,714
	Manufacture of coke and refined petroleum products	39,843,603	18,914,934
	Manufacture of food & beverages products	48,868,717	52,609,673
	Manufacture of machinery, equipment and		
	transport Equipment	26,073,202	24,882,238
	Manufacture of rubber and plastics products	9,386,350	7,558,951
	Manufacture of sugar	8,604,328	6,365,079
	Manufacture of textiles	38,858,119	41,910,205
	Mining and quarrying	256,477	118,562
	Manufacturing of Pulp, Paper, Paperboard	4,095,452	3,172,203
	Ship Breaking	1,939,188	85,882
	Services	67,732,003	57,658,396
	Telecommunications	24,176,428	26,666,124
	Transportation and storage	3,397,134	345,807
	Wholesale and retail traders	49,688,797	43,607,014
	Others	45,038,285	25,513,792
	24	813,473,028	665,654,560
		3.3,3,323	
	Credit risk by public / private sector		
	Public/ Government	239,067,457	161,785,251
	Private	574,405,571	503,869,309
	24	813,473,028	665,654,560

#### 46.1.5 Concentration of Advances

The bank top 10 exposures on the basis of total (funded and non-funded exposures) aggregated to Rs. 357,105.559 million (2022: Rs. 340,909.143 million) are as following:

	2023 (Rupees	2022 s in '000)
Funded Non Funded	92,555,618 264,549,941	170,034,940 170,874,203
Total Exposure	357,105,559	340,909,143

The sanctioned limits against these top 10 exposures aggregated to Rs. 411,686.375 million (2022: Rs. 470,959.712 million). There is no provision against these top 10 exposures.

For the year ended December 31, 2023

Tovillee/Tieglo	II-WISC DIS					
Disbursements			Utiliza	ation		
	Punjab	Sindh	KPK including FATA	Balochistan	Islamabad	AJK including Gilgit Baltistan
		(R	upees in '00	0)		
581,414,757 530,494,340 5,375,393 1,375,584 123,477,617 329,446	543,482,897 8,034,086 631 32 993 1,359	32,446,086 493,207,615 188 154 596	4,736,023 14,348,602 5,374,554 - 1,263,066	401,700 14,903,962 - 1,375,398 - -	348,037 47 20 - 122,212,962 - 122,561,066	14 28 - - - 328,087 328,129
1,2 12, 101, 101				,		
Disbursements				ation		
	Punjab	Sindh	KPK including FATA	Balochistan	Islamabad	AJK including Gilgit Baltistan
		(R	upees in '00	0)		
г						
814,687,313 666,944,403 18,482,544 3,805,565 85,114,369	773,948,538 39,558,214 268,943 6 18,042,730	28,738,870 578,716,230 14,950 245 123	10,899,031 30,100,848 18,195,507 - 2,298,545	374,463 18,568,850 - 3,805,314	726,395 81 144 - 64,772,971	180
666,944,403 18,482,544 3,805,565	39,558,214 268,943 6	578,716,230 14,950 245	30,100,848 18,195,507	18,568,850	81 144 -	16 180 3,000 - - 3,899,691
	581,414,757 530,494,340 5,375,393 1,375,584 123,477,617	Disbursements           Punjab           581,414,757         543,482,897           530,494,340         8,034,086           5,375,393         631           1,375,584         32           123,477,617         993           329,446         1,359           1,242,467,137         551,519,998           Disbursements	Punjab Sindh  (R  581,414,757 530,494,340 5,375,393 1,375,584 123,477,617 993 329,446 1,359 1,242,467,137 551,519,998 525,654,639  Punjab Sindh	Disbursements	Disbursements	Disbursements

#### 46.2 **Market Risk**

Market Risk arises from changes in market rates such as interest rates, foreign exchange rates, equity prices, credit spreads and/or commodity prices as well as their correlations and volatilities resulting in a loss to earnings and capital. The Bank is exposed to market risk primarily through its trading activities, which are centered in the Treasury and Foreign Exchange Group and the Capital Market Division. Market risk also arises from market-making, facilitation of client business and proprietary positions in equities, fixed income and interest rate products and foreign exchange, which exposes bank to interest rate risk, foreign exchange risk and equity price risk.

The Bank's Market Risk Management structure consists of Risk Management & Portfolio Review Committee (RM&PRC) of the Board, Management Credit and Risk Committee, ALCO and independent Market Risk Management Division reporting directly to Group Head Risk Management. Market Risk function works in close partnership with the business segments to identify and monitor market risks throughout the Bank and to define market risk policies and procedures. Market Risk seeks to facilitate efficient risk/return management decisions, reduce volatility in operating performance and provide transparency into the Bank's market risk profile for senior management, the Board of Directors and regulators. Market risk authority, including both approval of market risk limits and approval of market risks is vested in the ALCO.

In line with regulatory requirements, the Bank has clearly defined, in its Global Risk Management policy, the positions which shall be subject to market risk. The definition covers the accounting classifications as well as positions booked by different business groups under "Available for Sale" category. The assets subject to trading book treatment are frequently, mostly on daily basis, valued and actively managed. The positions which does not fulfill the criteria of Trading book falls under the Banking Book and are treated as per SBP requirements.



For the year ended December 31, 2023

The Bank measures and manages Market Risk by using different risk parameters with combinations of various limits. Board approved Global Risk Management Policy provides guidelines for assuming controlled market risk, its monitoring and management. The approved limits are compared with the numbers generated by the market risk management systems based on the trading activity and the outstanding positions.

Besides conventional methods, the Bank also uses VaR (Value at Risk) technique for market risk assessment of positions assumed by its treasury and capital market groups. In-house based solutions are used for calculating mark to market value of positions and generating VaR (value at risk) and sensitivity numbers. Thresholds for different positions are established to compare the expected losses at a given confidence level and over a specified time horizon.

A framework of stress testing, scenario analysis and reverse stress tests covering both banking and trading books as per SBP guidelines is also in place. The results of the stress tests are reviewed by senior management and also reported to the SBP.

The Bank is also exposed to interest rate risk both in trading and banking books. Risk parameters along with the marked to market values of government securities held by the Bank's treasury are generated on daily basis. The risk parameters include duration, Price Value of a Basis Point (PVBP), and VaR on individual security basis as well as on portfolio basis. These reports are presented to the senior management for review on a daily basis.

#### 46.2.1 Balance sheet split by trading and banking books

		2023			2022	
	Banking book	Trading book	Total	Banking book	Trading book	Total
			(Rupees	s in '000)		
Cash and balances with						
treasury banks	170,716,648	-	170,716,648	96,368,918	-	96,368,918
Balances with other banks	35,073,136	-	35,073,136	24,872,110	-	24,872,110
Lendings to financial institutions	96,213,400	-	96,213,400	50,415,768	_	50,415,768
Investments	40,588,469	1,208,850,878	1,249,439,347	291,061,308	687,669,832	978,731,140
Advances	577,863,329	-	577,863,329	753,399,576	_	753,399,576
Fixed assets	82,821,411	-	82,821,411	79,918,324	-	79,918,324
Intangible assets	1,035,483	-	1,035,483	801,117	_	801,117
Deferred tax assets	-	-	-	7,547,068	-	7,547,068
Other assets	214,016,002	-	214,016,002	93,301,143	-	93,301,143
	1,218,327,878	1,208,850,878	2,427,178,756	1,397,685,332	687,669,832	2,085,355,164

#### 46.2.2 Foreign Exchange Risk

Foreign exchange risk exposes the bank to changes in the values of current holdings and future cash flows denominated in currencies other than home currency due to the exchange rate fluctuation and volatility. The types of instruments exposed to this risk include investments in foreign branches, foreign currency-denominated loans, foreign currency-denominated deposits, future cash flows in foreign currencies arising from foreign exchange transactions, etc.

The core objective of foreign exchange risk management is to ensure the foreign exchange exposure of the Bank remains within defined risk appetite and insulate bank against undue losses that may arise due to volatile movements in foreign exchange rates or interest rates.

Limit structure to manage Foreign exchange risk including gap limits on different tenors in major currencies are in place to control risk. Bank's net open position and Foreign Exchange Exposure Limit (FEEL) is monitored and reported on intra-day and day end basis. Foreign exchange risk parameters including VaR is generated and monitored on daily basis. Stress testing of foreign exchange portfolio and its reporting to senior management and RM&PRC of the Board is a regular feature.

For the year ended December 31, 2023

Foreign currency assets	Foreign currency liabilities	Off-balance sheet	Net foreign currency	Foreign	Foreign	Off-balance	Net foreign
		items	exposure	currency assets	currency liabilities	sheet items	currency
			(Rupees	in '000)			
116,612,799	62,765,390 50,950	(56,527,384)	(2,679,975) (50,950)	28,351,074	55,959,067 1,063,792	13,309,034	(14,298,959) (1,063,792)
859,122	27,393	76,156	907,885	180,113	51,301	(43,157)	85,655
15,788,001	13,644,389	(2,169,115)	(25,503)	3,866,744	8,564,329	4,719,223	21,638
8,539,286	8,567,976	-	(28,690)	4,495,176	7,667,882	3,158,116	(14,590)
21,757	13	-	21,744	23,586	13	-	23,573
1,761,878	25,929	(1,534,217)	201,732	915,242	5	(786,512)	128,725
591,606	352,688	19,203	258,121	507,891	307,884	4,606	204,613
144,174,449	85,434,728	(60,135,357)	(1,395,636)	38,339,826	73,614,273	20,361,310	(14,913,137)
		202	23			2022	
	Banl	king book	Trading	book l	Banking bo	ok Trad	ing book
			(R	upees ir	(000' ו		
ange rates or	1	(13,956) 185,690		-		,	
	859,122 15,788,001 8,539,286 21,757 1,761,878 591,606	- 50,950 859,122 27,393 15,788,001 13,644,389 8,539,286 8,567,976 21,757 13 1,761,878 25,929 591,606 352,688 144,174,449 85,434,728	- 50,950 - 859,122 27,393 76,156 15,788,001 13,644,389 (2,169,115) 8,539,286 8,567,976 - 21,757 13 - 1,761,878 25,929 (1,534,217) 591,606 352,688 19,203 144,174,449 85,434,728 (60,135,357)  202  Banking book	116,612,799 62,765,390 (56,527,384) (2,679,975) - 50,950 - (50,950) 859,122 27,393 76,156 907,885 15,788,001 13,644,389 (2,169,115) (25,503) 8,539,286 8,567,976 - (28,690) 21,757 13 - 21,744 1,761,878 25,929 (1,534,217) 201,732 591,606 352,688 19,203 258,121  144,174,449 85,434,728 (60,135,357) (1,395,636)  2023  Banking book Trading (R	- 50,950 - (50,950) - (85,950) - (85,950) - (85,9122 27,393 76,156 907,885 180,113 15,788,001 13,644,389 (2,169,115) (25,503) 3,866,744 8,539,286 8,567,976 - (28,690) 4,495,176 21,757 13 - 21,744 23,586 1,761,878 25,929 (1,534,217) 201,732 915,242 591,606 352,688 19,203 258,121 507,891 144,174,449 85,434,728 (60,135,357) (1,395,636) 38,339,826	116,612,799 62,765,390 (56,527,384) (2,679,975) 28,351,074 55,959,067 - 50,950 - (50,950) - 1,063,792 859,122 27,393 76,156 907,885 180,113 51,301 15,788,001 13,644,389 (2,169,115) (25,503) 3,866,744 8,564,329 8,539,286 8,567,976 - (28,690) 4,495,176 7,667,882 21,757 13 - 21,744 23,586 13 1,761,878 25,929 (1,534,217) 201,732 915,242 5 591,606 352,688 19,203 258,121 507,891 307,884  144,174,449 85,434,728 (60,135,357) (1,395,636) 38,339,826 73,614,273  2023  Banking book Trading book Banking book (Rupees in '000)	116,612,799 62,765,390 (56,527,384) (2,679,975) 28,351,074 55,959,067 13,309,034  - 50,950 - (50,950) - 1,063,792 -  859,122 27,393 76,156 907,885 180,113 51,301 (43,157)  15,788,001 13,644,389 (2,169,115) (25,503) 3,866,744 8,564,329 4,719,223  8,539,286 8,567,976 - (28,690) 4,495,176 7,667,882 3,158,116  21,757 13 - 21,744 23,586 13 -  1,761,878 25,929 (1,534,217) 201,732 915,242 5 (786,512)  591,606 352,688 19,203 258,121 507,891 307,884 4,606  144,174,449 85,434,728 (60,135,357) (1,395,636) 38,339,826 73,614,273 20,361,310  2023  2022  Banking book Trading book Banking book Trading book (Rupees in '000)

#### 46.2.3 Equity position Risk

Bank's proprietary positions in the equity instruments exposes it to the equity price risk in its trading and banking books. Equity price risk is managed by applying trading limit, scrip-wise and portfolio wise nominal limits. VaR analysis and stress testing of the equity portfolio are also performed and reported to senior management on a daily basis. The stress test for equity price risk assesses the impact of the fall in the stock market index using certain assumptions. In addition to this stress testing, historical scenario analysis on equities is also performed periodically as advised by the State Bank of Pakistan through Guideline on Stress Testing.

	202	23	20	22
	Banking book	Trading book	Banking book	Trading book
		(Rupee	s in '000)	
Impact of 5% change in equity prices on - Other comprehensive income	_	1,269,530	_	824,330

#### 46.2.4 Yield / Interest Rate Risk in the Banking Book (IRRBB)-Basel II Specific

Interest rate risk is the risk that fair value of a financial instrument will fluctuate as a result of changes in interest rates, including changes in the shape of yield curves. Interest rate risk is inherent in many of the Bank's businesses and arises from mismatches between the contractual maturities or the repricing of on and off-balance sheet assets and liabilities. The interest rate sensitivity profile is prepared on a quarterly basis based on the re-pricing or contractual maturities of assets and liabilities.

Interest rate risk is monitored and managed by performing periodic gap analysis, sensitivity analysis and stress testing and taking appropriate actions where required.

The increase / (decrease) in earnings due to change in the interest rate is as follows:

	202	23	20	)22
	Banking Book	Trading Book	Banking Book	Trading Book
		(Rupees	in '000)	
Impact of 1% increase in interest rates on - Profit and loss account	(3,863,898)	_	(1,403,422)	_
- Other comprehensive income	-	(7,236,827)	-	(947,571)

The Bank has classified Available for Sale investments as Trading in Basel-II.



For the year ended December 31, 2023

							2023					
	Effective					Expose	Exposed to Yield/ Interest risk	st risk				Non-interest
	yield / interest rate	Total	Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years	bearing financial instruments
						(Rupees in '000)	in '000)					
On-balance sheet financial instruments												
Assets												
Cash and balances with treasury banks		170,716,648	8,541,394	ı	1	1	1	ı	ı	1	I	162,175,254
Balances with other banks	1.36%	35,073,136	23,916,124	1,962,071	1	1	ı	1	ı	1	ı	9,194,941
Lending to financial institutions	14.08%	96,213,400	88,280,584	6,102,166	1,220,433	610,217	1	1	1	1	I	1
Investments	18.24%	1,249,439,347	267,156,562	109,581,374	342,950,258	361,835,741	41,070,293	2,263,899	36,602,439	44,164,033	1 6	43,814,748
Advances Other assets	17.89%	577,863,329 200,369,250	510,531,023	18,238,275	13,022,240	4,486,024	3,701,726	3,311,876	3,023,723	6,866,392	14,682,050	200,369,250
		2,329,675,110	898,425,687	135,883,886	357,192,931	366,931,982	44,772,019	5,575,775	39,626,162	51,030,425	14,682,050	415,554,193
Liabilities												
Bills payable		25,095,911	ı	I	1	1	ı	I	I	1	I	25,095,911
Borrowings	14.13%	216,611,046	129,771,115	25,786,486	16,166,000	1,868,880	3,614,296	3,486,431	7,176,468	28,741,370	I	1
Deposits and other accounts Other labilities	8.64%	1,805,387,294	892,724,908	17,810,799	12,715,316	9,720,114	1,563,650	162,008	56,628	1 1	1 1	870,633,871 111,547,644
		2,158,641,895	1,022,496,023	43,597,285	28,881,316	11,588,994	5,177,946	3,648,439	7,233,096	28,741,370	ı	1,007,277,426
On-balance sheet gap		171,033,215	(124,070,336)	92,286,601	328,311,615	355,342,988	39,594,073	1,927,336	32,393,066	22,289,055	14,682,050	(591,723,233)
Off-balance sheet financial instruments												
FX options purchase		736,983	286,716	450,267	ı	ı	ı	ı	ı	ı	I	ı
Forward purchase of Government securities		15,197,000	15,197,000	I	ı	ı	ı	1	ı	1	I	ı
Cross Currency Swaps purchase		60,791	60,791	1	1	ı	ı	I	I	1	I	I
Foreign exchange contracts purchase		82,635,941	54,157,544	21,703,681	6,774,716	I	1	ı	I	1	I	ı
		98,630,715	69,702,051	22,153,948	6,774,716	ı	ı	1	1	1	ı	ı
FX options sale		736,983	286,716	450,267	ı	ı	ı	ı	ı	ı	ı	1
Forward sale of Government securities		23,315	23,315	ı	ı	ı	ı	ı	1	ı	ı	ı
Cross Currency Swaps sale		60,791	60,791	1 00	I (	1 0	ı	ı	ı	ı	ı	ı
Foreign exchange contracts sale		71,222,082	32,381,486	22,109,682	/,132,658	8,582,256		-	-	-	I	1
		72,043,171	32,768,308	22,559,949	7,132,658	9,582,256	ı	I	ı	ı	ı	ı
Off-balance sheet gap		26,587,544	36,933,743	(406,001)	(357,942)	(9,582,256)	1	1	1	ı	ı	ı
Total Yield/Interest Risk Sensitivity Gap			(87,136,593)	91,880,600	327,953,673	345,760,732	39,594,073	1,927,336	32,393,066	22,289,055	14,682,050	
Cumulative Yield/Interest Risk Sensitivity Gap			(87,136,593)	4,744,007	332,697,680	678,458,412	718,052,485	719,979,821	752,372,887	774,661,942	789,343,992	

46.2.5 Mismatch of Interest Rate Sensitive Assets and Liabilities

For the year ended December 31, 2023

							1					
	Fffective					Expose	Exposed to Yield/ Interest risk	st risk				Non-interest
	yield / interest rate	Total	Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years	bearing financial instruments
						(Rupees in '000)	in '000)					
On-balance sheet financial instruments												
Assets												
Cash and balances with treasury banks		96,368,918	ı	1	ı	ı	1	1	1	Ī	ı	96,368,918
Balances with other banks	0.43%	24,872,110	6,678,340	492,960	I	I	I	I	I	I	ı	17,700,810
Lending to financial institutions	% F8:0	50,415,/68	50,415,768	1 047 044	1 070 070	70 406 646	1 000	1 000	1 00 0	1 204 704 47	I	1 240 047
III vesul relits Advances	11.36%	753,399,576	573,927,033 680,743,836	35,870,580	4,190,325	3,133,574	4,577,682	3,750,853	3,342,220 2,619,871	6,418,442	12,094,413	- 1.45 - 1.45
Other assets		84,351,677	ı	I	I	ı	ı	I	I	I	I	84,351,677
	•	1,988,139,189	1,113,764,997	181,180,616	155,163,903	82,539,089	73,876,312	43,361,195	12,162,097	80,855,608	12,094,413	233,140,959
Liabilities												
Bills payable		39,136,884	ı	ı	ı	ı	ı	1	1	1	ı	39,136,884
Borrowings	7.39%	340,237,265	147,788,198	135,736,699	6,087,827	1,659,084	3,779,083	3,633,405	7,435,913	34,117,056	ı	I
Deposits and other accounts	6.23%	1,378,717,068	657,277,024	15,971,973	13,991,568	7,220,932	2,128,738	1,587,553	155,140	271,654	ı	680,112,486
Other labilities		105,248,443	ı	I	I	ı	ı	ı	I	I	I	105,248,443
		1,863,339,660	805,065,222	151,708,672	20,079,395	8,880,016	5,907,821	5,220,958	7,591,053	34,388,710	1	824,497,813
On-balance sheet gap		124,799,529	308,699,775	29,471,944	135,084,508	73,659,073	67,968,491	38,140,237	4,571,044	46,466,898	12,094,413	(591,356,854)
Off-balance sheet financial instruments												
FX options purchase		8,817,006	1,244,046	3,021,644	4,551,316	ı	ı	ı	I	ı	I	I
Forward purchase of Government securities		12,328,130	12,328,130	ı	ı	ı	ı	ı	1	ı	ı	I
Cross currency swaps – purchase		303,953	1	1	ı	1	303,953	I	ı	ı	I	I
Foreign exchange contracts purchase		75,618,221	33,717,498	33,690,789	7,623,798	586,136	1	1	ı	1	ı	I
		97,067,310	47,289,674	36,712,433	12,175,114	586,136	303,953	ı	Ī	ı	ı	I
FX options sale		8,817,006	1,244,046	3,021,644	4,551,316	1	1	1	ı	ı	1	ı
Forward sale of Government securities		1,469,305	1,469,305	ı	ı	ı	ı	ı	I	ı	I	ı
Cross Currency Swaps – sale		303,953	1 6	1 6	1 6	1 6	303,953	ı	I	ı	I	I
Foreign exchange contracts sale		55,916,836	18,387,913	23,882,900	7,698,923	5,947,100	1	ı	ı	1	ı	İ
		66,507,100	21,101,264	26,904,544	12,250,239	5,947,100	303,953	1	I	1	1	ı
Off-balance sheet gap	•	30,560,210	26,188,410	9,807,889	(75,125)	(5,360,964)	ı	ı	1	ı	ı	I
Total Yield/Interest Risk Sensitivity Gap			334,888,185	39,279,833	135,009,383	68,298,109	67,968,491	38,140,237	4,571,044	46,466,898	12,094,413	
Cumulative Yield/Interest Risk Sensitivity Gap			334,888,185	374,168,018	509,177,401	577,475,510	645,444,001	683,584,238	688,155,282	734,622,180	746,716,593	



For the year ended December 31, 2023

	2023	2022		2023	2022
	(Rupees in 1000)	in '000)		(Rupee	(Rupees in '000)
Reconciliation to total assets			Reconciliation to total liabilities		
Balance as per balance sheet	2,427,178,756	2,085,355,164	Balance as per balance sheet	2,196,471,887	1,895,860,514
Less: Non financial assets			Less: Non financial liabilities		
Fixed assets	82,821,411	79,918,324	Other liabilities	37,729,274	32,520,854
Intangible assets Deferred tax assets	1,035,483	7,547,068	Deferred tax liability	100,718	I
Other assets	13,646,752	8,949,466			
	97,503,646	97,215,975		37,829,992	32,520,854
Total financial assets	2,329,675,110	1,988,139,189	Total financial liabilities	2,158,641,895	1,863,339,660

# 46.3 Operational Risk

Derational risk is the risk of loss resulting from inadequate or failed internal processes, people, and systems or from external events. This definition includes egal risks but excludes strategic and reputational risks. The Bank's operational risk management framework, as laid down in the Global Risk Management Policy, duly approved by BOD, is flexible enough to Operational loss events are reviewed and appropriate corrective actions taken on an ongoing basis, including measures to improve control procedures with implement in stages and permits the overall risk management approach to evolve in the light of organizational learning and the future needs of the Bank. espect to design and operative effectiveness. Operational Risk Management helps the Bank understand risks and improve mitigating controls so as to minimize operational risks that are inherent in almost all areas of the Bank. Going forward, the Bank will further strengthen its risk function, policies and procedures to facilitate its operations and improve quality of assets to safeguard interest of depositors.

# 46.3.1 Operational Risk-Disclosures Basel II Specific

The Bank took a number of initiatives with respect to operational risk management like using Key Risk Indicators (KRIs), loss events database and Risk & Control Self Assessments (RCSA) to manage its Currently, the bank is reporting operational risk capital charge under Basic Indicator Approach (BIA). operational risk effectively. n accordance with the Operational Risk Management (OR) regulations, policy and framework, a database covering operational risk events is being maintained using a state of the art software solution, which has enhanced features and a better workflow management. This new software has further augmented bank's capacity to capture and report operational risk events and KRIs. The software is also capable of generating periodical regulatory and management reports. Periodical updates on Operational Risk events are presented to senior management and the Risk Management and Portfolio Review Committee of the Board.

# 46.4 Liquidity Risk

surplus liquidity has an opportunity cost which needs to be recognized. Liquidity risk is a risk of not being able to obtain funds at a reasonable price within a reasonable time period to meet obligations as they become due. Liquidity is essential to the ability to operate financial services businesses and, therefore, the ability to maintain surplus levels of liquidity through economic cycles is crucial. Particularly during periods of adverse conditions, liquidity management is among the most important activities that the Bank conducts during both normal and stress periods. The Bank recognizes that liquidity risk can arise from the Bank's Liquidity represents the ability to fund assets and meet obligations as they become due. The Bank understands that liquidity does not come for free, and activities and can be grouped into three categories:

For the year ended December 31, 2023

- Inflows/Outflows from on-balance sheet items (other than marketable securities and wholesale borrowings) and off-balance sheet items;
- Marketability of trading securities; and
- Capacity to borrow from the wholesale markets for funding as well as trading activities.

#### Liquidity Management

The Asset Liability Committee of the Bank has the responsibility for formulation of overall strategy and oversight of the Asset Liability Management function. Board has approved a comprehensive Liquidity Risk Policy (part of Risk Management Policy), which stipulates policies regarding maintenance of various ratios, funding preferences, and evaluation of Banks' liquidity under normal and stress scenarios. A framework to assess the maturity profile of non-contractual assets and liabilities is in place to supplement the liquidity management. Bank's comprehensive liquidity management framework assists it to closely watch the liquidity position through monitoring of early warning indicators and stress testing, to ensure effective and timely decision making.

The Bank's liquidity risk management framework is designed to identify measure and manage in a timely manner the liquidity risk position of the Bank. The underlying policies and procedures include: Global Risk Management policy, Global Treasury Policy, Investment policy, Contingency Funding Plan, Liquidity Strategy and Limit Structure which are reviewed and approved regularly by the senior management / Board members. Moreover; the Bank also prepares a 'Contingency Funding Plan' (CFP) to address liquidity issues in time of stress/crises situation containing early warning indicators to preempt unforeseen liquidity crises. The Bank conducts Liquidity Risk Analysis on regular basis as well as Maturity of gaps are also reviewed in order to ensure diversification in terms of tenors. MCB liquidity risk framework envisages to project the Bank's funding position during temporary and long-term liquidity changes, including those caused by liability erosion and explicitly identifying quantifying and ranking all sources of funding preferences, such as reducing assets, modifying or increasing liability structure; and using other alternatives for controlling statement of financial position changes. The Bank performs regular liquidity stress tests as part of its liquidity monitoring activities. The purpose of the liquidity stress tests is intended to ensure sufficient liquidity for the Bank under both idiosyncratic and systemic market stress conditions. The Bank's liquidity risk management approach involves intraday liquidity management, managing funding sources and evaluation of structural imbalances in balance sheet structure.

In view of the relaxation granted by SBP for deferral of principal and markup and for rescheduling / restructuring of loans there will be an impact on the maturity profile of the Bank. The Asset and Liability Committee (ALCO) of the Bank is monitoring the liquidity position and the Bank is confident that the liquidity buffer currently maintained is sufficient to cater to any adverse movement in the cash flow maturity profile.

#### **Intraday Liquidity Management**

Intraday liquidity management is about managing the daily payments and cash flows. Bank has policies to ensure that sufficient cash is maintained during the day to make payments through local payment system. The policy of the Bank is to maintain adequate liquidity at all times, in all geographical locations and for all currencies and hence to be in a position, in the normal course of business, to meet obligations, repay depositors and fulfill commitments.

#### Managing Funding Sources

Managing funding sources, as per policy the Bank maintain a portfolio of marketable securities that can either be sold outright or sold through a repurchase agreement to generate cash flows for meeting unexpected liquidity requirement. As a part of liquidity management the Bank maintains borrowing relationships to ensure the continued access to diverse market of funding sources. The Bank's sound credit rating together with excellent market reputation has enabled the Bank to secure ample call lines with local and foreign banks. The level of liquidity reserves as per regulatory requirements also mitigates risks. The Bank's investment in marketable securities is much higher than the Statutory Liquidity Requirements.



For the year ended December 31, 2023

							ì							
	Total	Upto 1 day	Over 1 to 7 days	Over 7 to 14 days	Over 14 days to 1 month	Over 1 to 2 months	Over 2 to 3 months	Over 3 to 6 months	Over 6 to 9 months	Over 9 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 years
	1						(Rupees in '000)	(000, ui						
Assets														
Cash and balances with														
treasury banks	170,716,648	170,716,648	1	1	1	1	1	1	ı	1	1	1	1	1
Balances with other banks	35,073,136	9,194,940	21,328,426	1,742,117	845,582	1,788,031	174,040	1	ı	1	1	1	1	1
Lending to financial institutions	96,213,400	348,080	78,237,503	9,695,000	1	4,271,517	1,830,650	1,220,433	610,217	1	1	1	1	,
Investments	1,249,439,347	22,969,315	3,050,496	4,072,824	5,885,080	14,974,111	8,924,959	75,986,175	101,379,049	294,016,293	264,364,661	85,279,207	208,240,187	160,296,990
Advances	577,863,329	72,965,366	19,926,912	10,259,321	27,084,175	82,589,231	58,607,626	46,442,106	25,050,893	14,928,500	36,468,943	36,606,681	50,809,635	96,123,940
Fixed assets	82,821,411	12,970	77,826	762'06	303,967	485,562	485,192	1,444,254	1,429,023	1,420,890	4,131,710	4,273,534	5,424,506	63,241,180
Intangible assets	1,035,483	2,437	14,640	17,080	39,039	73,199	73,199	219,596	219,596	219,596	157,101	1	1	'
Deferred tax assets - net	1	1	1	1	1	ı	ı	1	1	1	1	1	1	1
Other assets	214,016,002	413,377	115,190,208	4,658,186	11,576,923	22,584,525	15,164,810	19,204,477	3,318,475	3,019,733	4,634,535	4,666,005	9,584,748	
	2,427,178,756	276,623,133	237,826,011	30,535,325	45,734,766	126,766,176	85,260,476	144,517,041	132,007,253	313,605,012	309,756,950	130,825,427	274,059,076	319,662,110
Liabilities														
Bills payable	25,095,911	836,530	5,019,182	5,855,713	13,384,486	1	ı	1	ı	ı	1	1	1	'
Borrowings	216,611,046	22,874,263	105,788,599	937,145	171,108	7,586,577	18,199,909	16,166,000	935,349	983,531	3,614,296	3,486,431	7,176,468	28,741,370
Deposits and other accounts	1,805,387,294	1,749,110,479	2,505,137	8,452,908	3,290,255	4,335,636	13,475,163	12,715,316	4,472,720	5,247,394	1,563,650	162,008	26,628	'
Deferred tax liabilities – net	100,718	30,494	52,768	45,803	108,674	114,968	102,231	178,612	(1,826,141)	(53,181)	(607,330)	1,305,399	3,440,465	(2,792,044)
Other liabilities*	149,276,918	38,584,066	6,098,884	2,954,792	9,598,149	9,677,742	7,027,422	10,409,173	25,747,377	5,129,866	6,092,794	5,859,880	15,951,741	6,145,032
	2,196,471,887	1,811,435,832	119,464,570	18,246,361	26,552,672	21,714,923	38,804,725	39,469,101	29,329,305	11,257,610	10,663,410	10,813,718	26,625,302	32,094,358
Net assets	230,706,869	(1,534,812,699)	118,361,441	12,288,964	19,182,094	105,051,253	46,455,751	105,047,940	102,677,948	302,347,402	299,093,540	120,011,709	247,433,774	287,567,752
Share capital	11,850,600													
Reserves	98,723,536													
Surplus on revaluation of														
assets - net of tax	24,093,197													
Unappropriated profit	96,039,536													
	230.706.869													
	1100000													

<sup>\*</sup> These contain maturity analysis of lease liabilities based on contractual maturities which is shown below:

	Over 5 years				4,051,791
	Over 3 to 5 years				1,567,187
	Over 2 to 3 years				906,890
	Over 1 to 2 years				1,171,274
	Over 9 months	to 1 year			235,123
	Over 6 to 9 months				233,968
2023	Over 3 to 6 months		(Rupees in '000)		325,969
500	Over 2 to 3 months		(Rupees		ı
	Over 1 to 2 months				84,641
	Over 14 days Over 1 to to 1 months				109,160
	Over 7 to 14 days				ı
	Over 1 to 7 days				1
	Upto 1 day				1
	Total	ı			8,686,003
				Lease liability against right	of use assets

46.4.1 Maturities of Assets and Liabilities - based on contractual maturity of the assets and liabilities of the Bank

For the year ended December 31, 2023

							8	2022						
	Total	Upto 1 day	Over 1 to 7 days	Over 7 to 14 days	Over 14 days to 1 month	Over 1 to 2 months	Over 2 to 3 months	Over 3 to 6 months	Over 6 to 9 months	Over 9 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 years
							seedny)	(Rupees in '000)						
Assets														
Cash and balances with	90	60												
treasury banks	90,308,918	90,308,918	ı	1 00000	1 00 1 1 1 1	1 000	1 000 00	1	ı	ı	ı	ı	ı	I
Data lices with rother barries Lending to financial institutions	50.415.768	1,,00,010	50.415.768	- 2,204,104	1,414,130	200,100	104,000	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Investments	978,731,140	5,063,137	1,297,650	26,658,596	21,728,384	21,809,651	51,455,503	11,809,643	127,859,640	155,449,803	93,734,041	126,674,039	122,904,855	212,286,198
Advances	753,399,576	129,007,442	68,814,902	35,332,777	94,026,759	29,153,164	61,503,216	44,180,754	28,861,885	29,834,895	43,828,407	34,151,216	53,672,634	101,031,525
Fixed assets	79,918,324	9,555	57,339	968'99	246,837	379,982	379,588	1,134,913	1,126,281	1,115,861	3,523,994	3,573,397	4,244,680	64,059,002
Intangible assets	801,117	1,663	9,976	11,638	26,602	49,879	49,879	149,636	149,636	149,636	202,572	ı	I	ı
Deferred tax assets Other assets	7,547,068 93,301,143	5,132	17,981 20,096,083	22,068 5,524,069	47,294 12,193,207	110,638	282,082 12,413,828	252,414 9,124,087	1,315,528	433,392	2,529,182 5,049,024	1,588,865	(1,411,407) 5,572,987	2,353,899
	2,085,355,164	249,043,847	140,709,699	69,880,227	132,683,239	70,951,494	126,268,956	66,651,447	161,619,471	187,977,674	148,867,220	165,987,517	184,983,749	379,730,624
Liabilities														
Bills payable	39,136,884	1,304,562	7,827,377	9,131,940	20,873,005	I	I	ı	I	I	ı	I	ı	ı
Borrowings	340,237,265	32,622,983	32,787,721	1,499,326	80,878,169	67,989,702	67,736,997	6,087,827	739,436	919,647	3,779,083	3,633,405	7,435,913	34,117,056
Deposits and other accounts Other liabilities*	1,378,717,068	1,326,309,306	2,257,838	1,588,785	7,233,581	4,628,904	11,343,069	13,991,568	5,614,148	1,606,784	2,128,738	1,587,553	155,140 13.424.762	271,654 5.616,813
	1 805 860 514	1 381 549 015	50 746 176	21 612 654	131 187 080	82 001 607	86 NOS 134	97 700 838	28 050 000	6 246 500	10 301 364	6 350 803	21 015815	40005 523
	+10,000,000,1	0,001,042,910	00,140,170	+00,210,12	101,101,009	02,091,007	to1,000,00	000,201,12	20,303,333	600,042,0	+00,180,21	0,002,030	010,010,12	40,000,040
Net assets	189,494,650	(1,132,499,068)	89,963,523	48,267,573	1,496,150	(11,140,113)	40,263,822	38,948,611	132,659,472	181,731,165	136,475,856	159,634,624	163,967,934	339,725,101
Share capital	11,850,600													
Reserves	88,578,024													
Surplus on revaluation of														
assets – net of tax	18,640,651													
Unappropriated profit	70,425,375													
	189,494,650													
* These contain maturity analysis of lease liabilities based on contractual maturities which is shown below:	rity analysis c	if lease liabili	ties based o	on contractu	ual maturities	s which is sh	wown below:							
							8	2022						
		Upto 1	Over 1 to	Over 7 to	Over 14 days		Over 2 to	Over 3 to	Over 6 to	Over 9	Over 1 to	Over 2 to	Over 3 to	Over 5
	Total	day	7 days	14 days	to 1 month	2 months	3 months	6 months	9 months	months to 1 year	2 years	3 years	5 years	years
							(Rupees	(Rupees in '000)						
Lease liability against right	1				-	600	1	000	6	C	000	100	000	200
of use assets	7,943,593	ı	ı	1	/3,611	/3,638	75,269	228,970	229,101	230,605	1,140,285	837,397	1,529,913	3,524,804



(6,712,539)

3,920,494 5,268,765

146,135,908

28,741,370

7,176,468 438,464,352 3,440,465

3,486,431 438,569,731

3,614,296 439,971,374

1,868,880

16,166,000 88,373,399

25,786,486 147,497,214

129,771,115 96,655,202 237,741

216,611,046

876,267

15,951,741

5,859,880

6,092,794 449,071,134

30,877,242 40,586,913 394,993,093

10,409,173 115,127,184

16,705,164 217,199

57,235,892

149,276,918

100,718

1,305,399

(607,330)

(1,879,323)

178,612

9,720,114

465,033,026

449,221,441

(5,836,272)

98,994,091

75,120,698 184,066,537

(147,256,602)

(276,564,166)

(97,946,378)

12,582,554

(65,680,611)

236,464,190

11,850,600 98,723,536 24,093,197 96,039,536 230,706,869

190,206,063

308,995,861

For the year ended December 31, 2023

18,685,852 54,837,439 93,157,819 19,634,528 Above 10 years 158,493,616 92,289,878 8,403,741 259,187,235 Over 5 to 10 years 207,521,969 5,424,506 9,584,748 95,245,201 317,776,424 Over 3 to 5 years 78,484,027 85,233,709 4,666,005 172,657,275 4,273,534 Over 2 to 3 years 4,131,710 264,319,163 77,882,247 157,101 4,634,535 351,124,756 Over 1 to 2 years (Rupees in '000) 610,217 6,338,208 395,370,566 2,849,913 439,191 29,971,911 435,580,006 Over 6 months to 1 year 1,540,314 1,220,433 219,596 19,204,477 75,973,274 29,551,644 127,709,738 Over 3 to 6 months 874,694 53,741,496 146,397 37,804,971 124,525,452 6,102,166 23,893,657 Over 1 to 3 months 485,560 73,198 131,783,058 102,011,073 33,111,065 18,998,865 88,280,584 545,460,051 Upto 1 month 35,073,136 577,863,329 214,016,002 96,213,400 249,439,347 2,427,178,756 82,821,411 1,035,483 Total Lending to financial institutions Balances with other banks Deferred tax assets-net Cash and balances with treasury banks Intangible assets Fixed assets Investments Other assets Advances Liabilities

230,706,869 ,805,387,294 2,196,471,887 Deposits and other accounts Deferred tax liabilities – net Surplus on revaluation of Jnappropriated profit Other liabilities' Share capital Bills payable Net assets Borrowings Reserves

These contain maturity analysis of lease liabilities based on contractual maturities which is shown below:

-ease liability against right of use assets

3,175,524 1,567,187 906,890 1,171,274 469,090 325,969 84,641 109,160 8,686,003

876,268

46.4.2

Maturities of assets and liabilities - based on expected maturities of the assets and liabilities of the Bank

	Total	Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years
					(Rupees in '000)	in '000)				
Assets										
Cash and balances with										
treasury banks	96,368,918	96,368,918	ı	ı	ı	I	ı	I	ı	ı
Balances with other banks	24,872,110		492,960	1	ı	I	ı	ı	ı	ı
Lending to financial institutions	50,415,768	50,415,768	I	ı	ı	I	ı	I	ı	I
Investments	978,731,140	54,734,415	73,254,130	11,777,614	283,284,776	93,704,534	126,508,479	122,879,858	193,593,274	18,994,060
Advances	753,399,576	207,817,373	72,370,645	33,362,731	46,828,695	92,669,654	82,237,609	103,134,738	98,825,592	16,152,539
Fixed assets	79,918,324	380,627	759,569	1,134,913	2,242,142	3,523,994	3,573,397	4,206,434	7,226,862	56,870,386
Intangible assets	801,117	49,878	89,758	149,636	299,273	202,572	ı	ı	I	I
Deferred tax assets	7,547,068	92,475	392,720	252,414	1,748,920	2,529,182	1,588,865	(1,411,407)	553,845	1,800,054
Other assets	93,301,143	24,542,527	45,711,929	9,124,087	3,300,589	5,049,024	ı	5,572,987	1	ı
	2,085,355,164	458,781,131	193,081,711	55,801,395	337,704,395	197,678,960	213,908,350	234,382,610	300,199,573	93,817,039
Liabilities										
Bills payable	39,136,884	39,136,884	ı	ı	ı	ı	I	ı	ı	ı
Borrowings	340,237,265	147,788,198	135,736,699	6,087,827	1,659,084	3,779,083	3,633,405	7,435,913	34,117,056	ı
Deposits and other accounts	1,378,717,068	73,291,874	68,730,836	90,015,213	77,040,336	321,777,455	321,236,270	319,803,857	106,821,227	ı
Other liabilities*	137,769,297	60,774,243	16,388,068	7,623,441	26,326,492	6,483,543	1,131,935	13,424,762	4,802,238	814,575
	1,895,860,514	320,991,199	220,855,603	103,726,481	105,025,912	332,040,081	326,001,610	340,664,532	145,740,521	814,575
Net assets	189,494,650	137,789,932	(27,773,892)	(47,925,086)	232,678,483	(134,361,121)	(112,093,260)	(106,281,922)	154,459,052	93,002,464
Share capital Reserves Sumlis on revaluation of	11,850,600 88,578,024									
assets – net of tax Unappropriated profit	18,640,651 70,425,375									
	189,494,650									

These contain maturity analysis of lease liabilities based on contractual maturities which is shown below:

Lease liability against right of use assets

# Liquidity Gap Reporting

non-core parts of the non-contractual assets and liabilities are segregated through the behavioral study. Non Core part is placed among the short term maturity buckets i.e. up to When an asset or liability does not have any contractual maturity date, the period in which these are assumed to mature has been taken as the expected date of maturity. Bank regularly conducts an objective and systematic behavioral study using regression analysis technique to ascertain the maturity of its non-contractual assets and liabilities. Core and 1 Year based on the model results, whereas core part is distributed among the longer terms buckets based on the discussion and decision by the ALCO. Following percentages are used to distribute the core assets and liabilities among longer term buckets:

Over 5 to 10 Years	10%
Over 3 to 5 Years	30%
Over 2 to 3 Years	30%
Over 1 to 2 Years	30%



For the year ended December 31, 2023

#### 46.5 Derivative Risk

Most business clients have either interest rate exposures arising from debt financing or currency exposures arising out of commercial transactions from import and export of goods. Businesses face the risk of sudden movements in interest rates or foreign exchange rates that may adversely affect their profitability. The Bank provides solutions to this problem through its derivatives desk in major types of derivative instruments i.e.; forwards, futures, swaps and options. As an Authorized Derivative Dealer (ADD), the Bank is an active participant in Derivative market and has flexibility in providing a broad range of derivatives products covering both hedging and market making to satisfy customers' needs. As an ADD, the bank offers derivative products which are permitted under the Financial Derivative Business Regulations (FDBR) or as permitted by the State Bank of Pakistan. Before executing Derivative transactions, the bank ensures that the clients understand the risk and reward associated with the derivative being offered. Derivative transactions are executed with appropriate clients only.

Risk management activities take place at the following different levels.

#### Strategic Level:

By senior management Assets and Liabilities Committee (ALCO), Management Credit and Risk Committee (MC&RC) and the Board of Directors to institute a risk management framework and to ensure provision of all resources and support required for effective risk management on Bank-wide basis. The Board provides the overall limits/thresholds for derivatives business.

#### Macro Level

By Treasury and FX Group and Risk Management Group, responsible for policy formulation, procedure development and implementation, monitoring and reporting.

#### Micro Level:

Treasury Derivatives and Structured Product Desk where risks are actually created and Treasury Operations for settlements of the transactions.

Derivative Risk Management caters the following risks:-

Market Risk arises from changes in market rates such as Interest Rates, Foreign Exchange Rates, Equity Prices, credit spreads and/or commodity prices as well as their correlations and volatilities resulting in a loss to earnings and capital. In line with SBP's regulatory guidelines, Bank hedges back-to-back all option transactions with other financial institutions. Bank minimizes the exchange rate risk on its Cross Currency Swap Portfolio by hedging the exposure in interbank market. Bank also manages interest rate risk on its Interest Rate Derivatives and Cross Currency Swaps through various sensitivity limits approved by ALCO. Marked to market positions and sensitivity of the derivatives transactions are monitored on regular basis. All individual deals are approved at the appropriate level of authority after analyzing the risk and benefits associated with the deals.

Credit risk is a probable risk of loss resulting from customer's inability to meet contractual obligation that may have adverse impact on Bank's profitability. Bank manages the risk by setting policies and limits for counterparty based on a pre-defined criteria linked with financial health of the customer. The exposure of each counterparty is monitored by Risk Management Function of the Bank on daily basis.

Considering small Derivative portfolio, the Bank is not exposed to any liquidity risk. However; Bank manages its liquidity risk through Bank's liquidity risk framework which is defined in relevant Liquidity Risk Section.

Bank has adequate system and controls for smooth execution of derivative transactions. Transactions are executed in line with well defined accounting and operational aspects to mitigate the operational risk. Policies and control functions are regularly reviewed on periodic basis.

For the year ended December 31, 2023

The Bank uses a third party's Super Derivative System which provides front end sales and structuring capabilities, end to end valuation solutions, risk management systems, back end processing and provides analytical tools to measure various risk exposures and carry out sensitivity analysis.

The goal of asset/liability management (ALM) is to properly manage the risk related to changes in interest rates, the mix of balance sheet assets and liabilities, the holding of foreign currencies, and the use of derivatives. Due to thin liquidity in the derivative market, interest rate derivatives are not actively used to manage/alter the interest rate risk profile of the Bank.

#### 47. EVENTS AFTER THE REPORTING DATE

The Board of Directors in its meeting held on February 06, 2024 has announced a final cash dividend in respect of the year ended December 31, 2023 of Rs. 9.00 per share (2022: Rs. 6.00 per share). These unconsolidated financial statements for the year ended December 31, 2023 do not include the effect of these appropriations which will be accounted for subsequent to the year end.

#### 48. GENERAL

Comparative information has been reclassified, rearranged or additionally incorporated wherever necessary for better presentation of the financial statements. There have been no significant reclassifications during the year.

Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.

#### 49. DATE OF AUTHORIZATION FOR ISSUE

These unconsolidated financial statements were authorized for issue by the Board of Directors of the Bank in their meeting held on February 06, 2024.

Shoaib Mumtaz
President/Chief Executive

Hammad Khalid
Chief Financial Officer

Mian Umer Mansha
Director

Shahzad Hussain Director Muhammad Ali Zeb





(Rupees in 1000) 6,318 4,448 10,508 1,078 1,510 069 532 248,922 10,681 Total  $\omega$ 4 22 67 67 35 Fin. Reliefs Provided 7 673 4,430 245,686 Interest / Markup Written 480 6,251 1,01 10,681 527 off / 븅 6,318 1,510 10,508 069 1,078 532 248,922 10,681 Outstanding liabilities at beginning of the year Total 1  $\omega$ 3,236 178 52 67 67 7 35 Interest / mark-up 673 245,686 480 6,251 5 527 10,681 Principal Father's / Husband's Muhammad Aslam Khan Muhammad Siddique Hanif Ahmed Naseem Riffat Majeed Shaikh Main Asghar Ali Syed Irshad Hussain Abdul Sadiq Khan Talib Hussain Sher Muhammad Siraj Din Tahir Mehmood Abdul Rehman Ghulam Rasoo ftikhar Ahmed Haji Imam Din Bshir Ahmad Rehmat Ali Hassan Mir Riasat Ali Name of individuals / partners / directors 34102-0454358-9 34102-0401781-9 34102-3991838-9 34102-8895490-5 35101-2415595-8 34101-6181844-7 34102-0439783-2 34301-1700735-3 35202-2491968-5 42301-4554954-1 35202-0483952-9 37405-3511684-9 35201-7576527-7 42301-5298596-5 42101-7385419-9 35201-2510548-7 34104-2250130-1 91400-0190237-1 Babar Zeeshan Waqar Fatima Alias Waqar Hammad Aslam Khan Naveed Ahmed Khan Muhammad Mansha Nasir Jehangir Riffat Main Qamar-ul-Islam Ather Hanif Naseem Syed Zahid Hussain Muhammad Khalid Mirza Irfan Ahmed Muhammad Hanif Name Muhammad Riaz Mir Zakir Hassan Waziran Bibi Zahiran Bibi Tahir Abbas Riasat Ali Shaikh M/s. Fajar Adnan & Co Village Tootra, P.O Kaleki Mandi, Tehsil & Distt: M/s. Madni Commission Name and address of the borrower House # 122, Khasra No House No. 125, Block T, Phase 2, D.H.A., Lahore. 1493, 100-Defence Fort, R/O House No. B-215, Block-N, North Nazimabad, Karachi. M/s. Khalid Electronics 32-D 24th Commercial, DHA Phase II, Ext. DHA (Pvt.) Ltd. Saima Trade Center, 18th Floor , Tower B, I.I Chundrigar Road, 39-Infantry Road, Mian Mir, Mustafabad, Dharam Pura, Lahore. Naveed Ahmed Khan Center Main Bazar, Kot Khawaja Saeed, Nizamabad, Lahore. Naiwala Near Darbar M/s. Zaintex Techno M/s. AMZ Securities Amer Sidhu, Lahore M/s. Hammad Food Ghazi Road, Mauza Baba Bagga, Ali Pur Chattha, Tehsil New Ghalla Mandi Kamoke, Distt: Mirza Irfan Ahmed Mir Zakir Hassan Wazirabad, Distt: Gujranwala. Tahir Abbas Gujranwala. Industries Domestic ς. Š 9 a က 2 9 ω 6

(Rupees in '000) 1,608 4,278 1,378 524 826 603 Total 8 8 8 47 69 25 Provided Reliefs Interest / Markup Written 11,487 1,568 469 826 1,330 543 1,081 off / Principal Written 븅 4,278 1,378 1,128 11,656 674 826 3,893 Outstanding liabilities at beginning of the year Total 40 47 169 84 25 8 Others Interest / mark-up 4,278 11,487 528 826 330 1,081 835 2,998 6 Principal Father's / Husband's Ghulam Mohi Uddin Butt Main Muhammad Shafi Ch. Muhammad Anwar Chaudhary Ghulam Chaudhary Ghulam Waraich Ch. Naveed Anwar Muhammad Ali Muhammad Ali Muhammad Ali Yar Muhammad Muhammad Ali Amjad Pervaiz Amjad Pervaiz Abdul Saeed Abdul Saeed Nazir Ahmed Falib Hussain Nazir Ahmed Noor Ahmad Nawab Din Waraich Sarwar Name of individuals / partners / directors 35202-4888708-2 61101-5536402-1 35202-2257642-3 34501-9440080-1 34501-5079680-1 90303-2720485-9 33100-3031098-5 33100-6709158-7 35404-1592696-3 35404-1529692-6 34504-1592699-3 35404-6135817-5 33301-9024606-7 44204-9549016-7 34501-6872114-3 42101-6469552-1 38401-9979537-1 38401-1569150-4 35202-2640689-6 Muhammad Sajid Saeed Muhammad Shahid Saeed Muhammad Tahir Sarwar Muhammad Ishfaq Waraich Alia Naveed Waraich Muhammad Saleem Muhammad Yaqoob Muhammad Riaz Muhammad Ali Butt Chaudhary Ghulam Ch. Naveed Anwar Muhammad Ashiq Muhammad Ayub Khursheed Akhtar Name Shamim Hussain Noreen Amjad Amjad Pervaiz Ajaz Ahmed Naveed Ahmad Zahida Talib M/s. Mian Traders House No. P-50-A Street Name and address of No. ST-10/E, Block No.14, KDA Scheme-24, Gulshan-e-Iqbal, Waseem Amjad House No. 26, Mohallah Gulshan Rehman Scheme, Rehmanpura, International 127-1st Floor, Eden Centre, 43-Jail Road, Chak No 348 JB Maqbool Pur Tehsil Gojra, Distt: Toba Tek Adda Domala, 14-KM Pasrur Road, Narowal. M/s. Star Enterprises Flat No. C-3 1st Floor, Five Star Arcade, Plot Kaskheli, Shahdadpur No.03, Al Noor Home General Truck Stand, Lahore Road, M/s. Ghulam Sarwar M/s. Randhawa Rice Muhammad Saleem the borrower House No.975/B-2, Muhammadi Town, M/s. Punjab Tyres Road, Faisalabad. Naveed Ahmad Distt: Sanghar. Sheikhupura. Grain Market, M/s. Hannan Sheikhupura. Domestic 15 9 6 Ŗ. 2 2 4 4 8





											Œ,	(Rupees in '000)	
		Name of individuals	Name of individuals / partners / directors		Outstanding	g liabilities at	Outstanding liabilities at beginning of the year	the year		Interest	Other		
S. No.	Name and address of the borrower	Name	NIC No.	Father's / Husband's name	Principal	Interest / mark-up	Others	Total	Principal Written off	/ Markup Written off / waived	Fin. Reliefs Provided	Total	
Domestic	estic												
50	M/s. Hadi Enterprises Rasool Pur Tarar, District Hafizabad.	Syed Musa Kazim Shahbaz Khan Irshad Ullah Riaz Ahmed Nasrullah	34302-3757736-5 34301-75881775 34301-8623491-7 34301-6755815-5 34301-6498123-5	Syed Zulîqar Ali Mirza Mirza Mirza Sardar Khan	277	280	04	906	•	493	49	542	
2	Nawazish Ali New Sabzi Mandi, G.T Road Kamoke, District Gujranwala.	Nawazish Ali Shahbaz Ali Ilyas Iqbal Abbas Ali Muhammad Shabbir	34102-0489028-5 42201-2402904-5 34102-0466014-3 34102-04990326-9	Khalil Ahmad Khalil Ahmad Khalil Ahmad Khalil Ahmad Khalil Ahmad	•	069	58	718	1	069	78	718	
22	M/s. Al-Sohail Electrical Industry Street No.1, Mohallah Muhammad Pura, Gujranwala.	Muhammad Ashraf Saeed Ashraf	34101-2702136-1 34101-2702136-1	Muhammad Ramzan Muhammad Ashraf		952	18	026	•	952	₩	970	
23	Muhammad Bilal Village Thatha Cheena, Post Office Kolo Tarar, Tehsil & Distt: Hafizabad.	Muhammad Bilal Nazar Muhammad	34301-2662796-9 34301-2662796-9	Nazar Muhammad Ali Muhammad	•	1,245	17	1,262	•	1,245	7	1,262	
24	W/s. Anwar Oil Mills Mohallah Ghalla Mandi, Gujar Khan, Distt: Rawalpindi.	Sajid Rashid Choudhary Naveed Anwar	61101-8997261-7 37401-1482325-9	Rashid Ahmed Choudhary Choudhary Muhammad Anwar		613	47	099		613	47	099	•
25	M/s. Al-Haram Poly Packages (Pvt.) Ltd. 9-Ground Floor, Chemical Chamber, Adamjee Dawood Road, Jodia Bazar, Karachi.	Zainab Muhammad Bilwani Muhammad Aslam Bilwani Farnaz Aslam Bilwani	42201-5179262-2 42201-8268253-1 42201-1443173-4	Muhammad Siddiq Bilwani Muhammad Siddiq Bilwani Muhammad Aslam Bilwani	•	21,161	•	21,161		21,161	1	21,161	
56	M/s. Adnan Enterprises Chak No. 01/WB, Adda Pakhi More, District Vehari.	Rehana Sarfraz	36603-1375024-2	Sarfraz Hussain Akhtar	1	1,914	<u>τ</u>	1,929	1	1,914	ਨ	1,929	
27	Muhammad Abid Grain Market Mailsi, Chak No. 205/WB, Near Nathay Shah Road, Tehsil Mailsi, Distt: Vehari.	Muhammad Abid Abdul Razzaq Urf Qadir	36602-0996893-7 36602-0996880-3	Rehmat Ullah Rehmat Ullah	•	718	30	748	•	718	90	748	-
28	Muhammad Imran Atta Petrol pump, Khanewal Road, Multan.	Muhammad Imran Dilshad Bibi	36302-0360236-5 322-51-637456	Mehar Ameer Bakhsh Mehar Ameer Bakhsh	1	739	20	759	ı	739	50	759	
59	M/s. A & A Metal Industries (Pvt.) Ltd. 309/3, Deh: Landhi, 15th Mile,National Highway, Landhi, Karachi.	Syed Muhammad Arif Muneeza Arif Nighat Bano	42201-1927826-5 42000-0865469-8 42201-0310143-8	Syed Asif Ali Syed Muhammad Arif Syed Asif Ali	•	19,090	100	19,190		19,090	100	19,190	

											- (R	(Rupees in '000)
		Name of individuals / partners / directors	/ partners / directors		Outstanding	g liabilities a	Outstanding liabilities at beginning of the year	f the year	Caicaia	Interest	Other	
Ŗ. Ģ	Name and address of the borrower	Name	NIC No.	Father's / Husband's name	Principal	Interest / mark-up	Others	Total	Written	Written off / waived	Fin. Reliefs Provided	Total
Domestic	stic											
30	M/s. Shahtaj Kinno Grading Factory (i) Residents of dera Ghanzafar Ali Shah, Mohallah Hawali Qureshian ,Tehsil Kot Momen, Distt: Sargodha. (ii) Resident of House No.18, Street No. 10, New Satelite town, Block-X, Sargodha.	Ghazanfar Ali Shah Sultan Ali Shah Ghulam Ali Shah	38401-8073858-1 38401-6686435-9 38403-4164231-5	Ghulam Abbas Shah Ghulam Abbas Shah Ghulam Abbas Shah	•	1,672	4 7	1,746		1,672	4	1,746
छ	Nauman Amjad House No. 140, Block-B, New Shalimar Housing Society, Lahore.	Nauman Amjad	36501-8677304-5	Amjad Hussain Butt	•	930	1	930	1	030	1	630
32	Imran Ali Street No. 12, Khanka Haji Peer, Faiz Bagh, Lahore.	Imran Ali	35202-2939725-7	Liaqat Ali	•	577	17	594	1	577	17	594
33	Muhammad Safdar House No. 2/3, Mohallah Ali Pur, Near Harrian wala Chowk, Faisalabad.	Muhammad Safdar	33100-0927371-5	Muhammad Sharif	1	491	20	541	1	491	20	541
34	M/s. Bilal Weaving Factory P-95, Azad Flour Mills, Eid Gah Road, Garh Mohallah, Gojra.	Junaid Ahmed Bilal	33301-2117541-3	Syed Ahmad	•	1,449	1	1,449		1,449	1	1,449
35	M/s. Textile World International House No. 317-A Gulberg Colony, Faisalabad.	Zeeshan Akram Ehtasham Akram Muhammad Zain Muhammad Akram	33100-0781681-1 33100-0781915-9 33100-1630875-7 33100-3139478-9	Muhammad Akram Muhammad Akram Muhammad Akram Haji Bashir Ahmad Chaudhary	•	1,323	50	1,343	•	1,323	50	1,343
36	M/s. New Multiline Computers House No. 265, Street No. 06, Gulmar Colony, Dhoke Banaras, Askari- II, Rawalpindi.	Muhmmad ijaz Chaudhary Muhammad Nazeer Chaudhary	37405-3219604-5 37405-2240052-1	Muhammad Nazeer Chaudhary Chaudhary Atta Muhammad	•	2,209	•	2,209		2,209		2,209
37	Saleem Ahmad Shah Makhdoom Aali, District Lodhran.	Saleem Ahmad Shah Mushtaq Ahmad Shah Jameel Ur Rehman Shah	36201-8639257-5 36201-4786632-1 36201-0740664-7	Mushtaq Ahmad Shah Haji Qutab Shah Khalil Ahmad Shah	1	503	17	520	ı	503	17	520
38	M/s. Arain Traders Old Bahawalpur Road, Kehror Pacca, District Lodhran.	Muhammad Aslam Muhammad Bukhsh	36202-0484285-7 36202-6383090-9	Muhammad Bukhsh Muhammad Ramzan	1	1,218	17	1,235	1	1,218	17	1,235
39	M/s. Tayyab Gulzar & Co. Mandi Yazman, District Bahawalpur.	Muhammad Gulzar	31205-1616979-3	Abdul Aziz	•	295	90	612	•	562	20	612





(Rupees in '000) 3,115 2,550 8,839 516 1,894 770 537 947 771 Total 7 8  $\omega$ 22 22 42 2 89 20 Provided Fin. Reliefs 3,055 2,493 752 1,130 Interest / Markup Written off / 3,791 495 771 1,877 Principal Written ₽ 3,150 6,947 770 1,182 1,403 537 947 771 1,894 Outstanding liabilities at beginning of the year 9 φ 7 22 22 42 20 20 Others 2,773 1,130 Interest / mark-up ,877 752 495 947 771 450 8,301 Ch. Abdullah Khan Adhi Ch. Abdullah Khan Adhi Ch. Abdullah Khan Adhi Father's / Husband's Sheikh Mushtaq Ahmad Sheikh Abdul Hameed Irshad Qadir Ghuman Muhammad Ramzan Parvez Habib Malik Asim Raza Ahmed Muhammad Tufail Allah Ditta Shah Muhammad Muhammd Akram Muhammd Akram Malik Habib Ullah Mian Chanan Din Baig Abdul Rehman Sajjad Hussain Bahader Ali Randhawa Randhawa Mirza Nazir Mian Gull Name of individuals / partners / directors 34101-2550011-3 34101-6811892-1 34101-2473212-3 61101-8836707-9 61101-9708326-8 61101-0853127-3 35202-6694914-7 35202-2539644-0 34101-0726914-1 34101-7309662-5 34301-1775705-9 34301-6719249-9 35201-7948437-5 35201-6236162-3 35202-5210395-3 38403-2115977-3 34201-8514580-1 34601-0865519-7 34301-5533988-9 34603-6746806-7 36302-0489892-1 Ch. Mureed Hussain Adhi Nadeem Shahid Ch. Khadim Hussain Muhammad Wasif Akram Muhammd Riaz Kashif Akram Randhawa Sheikh Mushtaq Ahmad Hussain Chaudhry Yawar Irshad Muhammad Nasrullah Shaiq Muhammad Siddique Altaf Hussain Muhammad Yaqoob Muhammad Shahid Parvez Habib Malik Muhammad Waqar Asim Raza Ahmed Mirza Javaid Baig Shumaila Khan Islam Badshah Zaheer Abbas House No. 147/6 E, Street No. 07, Iqbal Park, Main DHA, Lahore. Zaheer Abbas House No. 10, Street No: 8, Mohalla Samanabad, Muhammad Siddique House No. 6, Street No. 5, Mohallah Tajpura, Khatak House P.O Small Industries, Shahtab Muhammad Shahid House No. F-157, Street No. 6, Block No. 25, Name and address of Associates Main Bazar, Qasur Pura, Shumaila Khan House No. 599, Block No. 3-C1, Township, M/s. Abdullah & Sons Ghalla Mandi, Ghakhar, Muhammad Nasrullah Shaiq Hajipura, Daska Road, Parvez Habib Malik & Pak Watan Ice Cream, Ali Pur Road, Near National Flour Mills, Hafizabad. M/s. Malik Lubricant M/s. Sangeet House Allama Iqbal Chowk, M/s. Quality Rubber M/s. Noor Mushtaq Garh, Tehsil & Distt: Sialkot. the borrower Ravi Road, Lahore. Shadbagh, Lahore. Distt: Gujranwala. Altaf Hussain Hafizabad Road, Islam Badshah Gujranwala. Sialkot. Works 8 Ŗ. 42 43 45 46 47 48 49 4 44 20 5

	Name of individuals / partners / direct	/ partners / directors		Outstandin	utstanding liabilities at beginning of the year	t beginning	of the year		Interest	Other	
Name and address of the borrower	Name	NIC No.	Father's / Husband's name	Principal	Interest / mark-up	Others	Total	Principal Written off	/ Markup Written off / waived	Fin. Reliefs Provided	Total

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		Name of individuals / partners / dir	/ partners / directors		Outstanding	g liabilities at	Outstanding liabilities at beginning of the year	f the year	0.00	Interest	Other	
ς. ο.	Name and address of the borrower	Name	NIC No.	Father's / Husband's name	Principal	Interest / mark-up	Others	Total	Fincipal Written off	/ Markup Written off / waived	Fin. Reliefs Provided	Total
Domestic	estic											
52	Abdul Ghaffar & Abdul Nadeem House No. 116/P-2, Street No. 01, Mohallah Fazal Shah Tehsil Chak Jhumra, District Faisalabad.	Abdul Ghaffar Abdul Nadeem Rasheedan Begum Sardar Ali	33101-3459288-1 33101-1691424-1 33101-1641987-2 33101-7696098-9	Muhammad Ali Muhammad Rafique Muhammad Rafique Muhammad Ali	ı	452	20	522		452	70	522
53	Muhammad Anwar Javed House No. 04, Street No. 04, Habib Colony, Data Shah Jamal Road, Sheikhupura.	Muhammad Ainwar Javed Muhammad Ali	35404-3478029-1 35404-3033421-5	Muhammad Ali Abdullah	834	944		1,778	•	947	•	947
54	M/s. Columbus Traders Abdullah House 32/62, Khatikan Street, Sialkot.	Zeeshan Tippu Ifat Begum Muhammad Ejaz Fahmida Begum Kishwar Sultana	34603-6335550-3 34603-0282492-2 34603-0167594-7 34603-4314507-7 34603-2438951-2	Tippu Sultan Tippu Sultan Sheikh M. Sajjad Sheikh M. Sajjad Ail Sultan	•	525	•	525	•	525	•	525
55	Qazi Mubashar Riaz House No. 5/6 -S-3D, Qazi Street, Muhammad Pura, Ichra, Lahore.	Qazi Mubashar Riaz	35202-2397482-7	Qazi Riaz Hussain (Late)	115	812	ı	927	1	811	1	811
56	M/s. Super Fashion Dak Khana Harrar, Noul, Wazirabad Road, Sialkot.	Muhammad Imtiaz Khabir Ahmed Bhatti	34603-7021077-5 34603-2253147-7	Muhammad Munir Ghulam Nabi Bhatti	144	1,050	ı	1,194	1	1,012	1	1,012
22	M/s. Irshad & Sons Rice Dealer Okara Rice Mill, Depalpur Road, Okara.	fftikhar Ahmed Irshad Ahmed	35302-2681981-3 35302-2091459-3	Irshad Ahmed Abdul Aziz	1	00	69	1,027	1	828	99	1,027
28	M/s. Jamal Din Wali Seeds Corporation I-Ghallah Mandi, Rahim Yar Khan, II-K.L.P Road Sadiqabad.	Muhammad Shahid Muhammad Okaish Gillani	31304-8943453-5 31304-2116848-3	Ghujam Fareed Syed Muhammad Aslam	1	630	33	999	1	020	88	999
29	M/s. Zahoor & Brothers Mauza Faridabad, Kehror Pakka, District Lodhran.	Mahar Zahoor Ahmad	36202-0947075-9	Mahar Allah Bakhsh	1	820	75	895	1	820	75	895
09	Abdul Rauf Khan House No. 18/B, Businessman Colony, Rahim Yar Khan.	Abdul Rauf Khan	31303-2355094-7	Sardar Mumtaz Ahmad Khan	1	462	42	504	•	462	42	504
59	W/s. Sultan Mahal Poultry Farm Post office Kot Shera,Kotli Mahai, Tehsil & District Gujranwala.	Akhtar Ali Mahal	34101-8257844-7	Muhammad Boota	799	2,045	108	2,952	1	1,651	108	1,759





(Rupees in 1000) 6,076 3,195 1,035 1,617 4,065 8,528 787 505 944 670 Total Fin. Reliefs Provided 9 28 4 34 34 26 1,003 1,489 3,195 910 6,059 Interest / Markup Written 699 471 644 off / Principal 8,528 1,035 3,609 10,655 703 13,621 8,454 944 894 Outstanding liabilities at beginning of the year 34 26 2 32 128 7 34 117 Others 1,543 Interest / mark-up 6,033 472 3,857 3,157 868 731 4,605 9,647 5,297 1,938 393 197 Muhammad Ibrahim Bhatti Father's / Husband's Muhammad Naeem Khan Muhammad Naeem Khan Parvez-Ur-Rehman Sheikh Fazal-ur-Rehman Khawaja Abdul Hameed Khawaja Abdul Hameed Fateh Muhammad Khan Fateh Muhammad Khan Muhammad Siddique Ghulam Qadir Malik Khuda Bakhsh Muhammad Nawaz Muhammad Saee Mehmood Khan Mehmood Khan Mehmood Khan Mehmood Khar Sher Bahadur Shujja Ud Din Fazal Khan Name of individuals / partners / directors 35404-9452508-5 35404-3100558-1 35404-0406047-5 35404-9182026-9 35404-1243456-7 16101-7818296-5 16101-1628833-0 16101-9516688-0 16101-3350191-5 42000-9592837-3 35202-0485370-5 34101-8779904-7 34101-7141635-0 37405-2212382-3 37405-7422689-8 36602-0663219-9 36602-0707394-7 34201-2908676-9 35202-4369321-9 33100-0291029-3 81302-3399367-7 Muhammad Shoaib Bhatti Sheikh Parvez-Ur-Rehman Muhammad Naeem Khan Muhammad Zubair Khan Khawaja Abid Hameed Mehmood Khan Abdul Rauf Khan Abdul Ghafoor Khan Muhammad Hayyat Muhammad Kashif Muhammad Islam Atta Muhammad Ghulam Qadir Mehboob Khan Rahat Hameed Ammar Parvez Farida Begum Sajida Parveen Bashir Ahmad Zatoon Muhammad Zubair Khan M/s A.A Plastic Industry Ammar Parvez & Sheikh Fehsil & District, Mardan. Name and address of Sultanpura, Tehsil Mailsi Parvez-Ur-Rehman House No. 15, Ahmad Yar Block, Mustafa House No. 253/8, F-Block, Satellite Town, M/s. Khan Commission House No. 1, Street No. 2, Pattan Colony, Farooqabad, Distt: Commercial Market, Ex M/s. Al Rehman Filling Kung Chanan, Tehsil & House No. 189, Sector Sheikh Maltoon Town, Ganesh Mills, Factory Meer Muzaffar Road, M/s Ayesha Industry Muhammad Hayyat Malik Traders Shop Industries (Pvt.) Ltd. No 1453, Al Madina the borrower House No. 602, Shadbagh, Lahore. M/s. Naeem Match Muhammad Islam Phattak, Opposite M/s. Haji Atta Muhammad & Co. Basti Shehr Tibba F-3, Mirpur, Azad & Sajida Parveen Area, Faisalabad. Jammu Kashmir. Mohabbat Abad & District Vehari. Fown, Lahore. Baghbanpura, Sheikhupura. Distt: Gujrat. Gujranwala. Domestic 62 şö. 83 9 99 89 69 2 64 67 7

(Rupees in '000)

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		Name of individuals	Name of individuals / partners / directors		Outstanding	liabilities at	Outstanding liabilities at beginning of the year	f the year	Caicaia	Interest	Other		
S. Ö.	Name and address of the borrower	Name	NIC No.	Father's / Husband's name	Principal	Interest / mark-up	Others	Total	Written off	Written off / waived	Fin. Reliefs Provided	Total	
Domestic	estic												
22	Amir Rafiq (i) Innova Vision Distribution System, Rafia Mansion, Shah Aam Market, Lahore. (ii) House No. 3, Street, No.32, Karimia Street, In Cihazi Road, Ichra,	Amir Rafiq	35202-7924353-3	Muhammad Rafiq	•	10,887	9	10,906		10,887	6	10,906	nanarca t
73	Fateh Sher Khichi/ Sardar Mai House No. 103, A-Block, PCSIR Co-operative Housing society, Phase I, Canal Road, Lahore.	Fateh Sher Khan Khichi Sardar Mai	36602-6968779-5 36602-4961866-4	Khan Loonay Khan Khichi Fateh Sher Khan Khichi	•	1,435	7	1,452	•	1,435	7-1	1,452	Housand
74	Ghulam Babar House No.13, St. 01, Illahi Park, Wassanpura, Lahore.	Ghulam Babar	35202-7434982-5	Ghulam Rasool	2,836	2,734	17	5,587	1	2,737	17	2,754	a Oi a
75	Nasir Iqbal - M/s. Saeed & Sons. Firdos Colony, Sheikhupura Road, Gujranwala.	Nasir Iqbal Safder Ali Shabbir Hussain Muhammad Munir Muhammad Akhtar	34101-2423751-1 34101-7788066-1 34101-2398855-7 34101-2585494-1 296-33-573084	Muhammad Saeed Saeed Munawar Muhammad Saeed Muhammad Saeed Muhammad Saeed	999	747	•	1,346	•	752		752	DOVC P
92	imran Ahmad Street Nisar Buti Karyana Store Wali, Islam Colony Khokarki, Sialkot Road, Gujranwala.	Imran Ahmad Rizwan Ahmad Farzana Irlan	34101-0382575-5 34101-3850119-9 34101-1351457-6	Abdul Latif Abdul Latif Irfan Ahmad	66	575		674	•	574		574	roviaco
72	Chaudhary Muhammad Nawaz House No.28-B, Street # 6 Munalia, Jaleel Town, Gujranwala.	Muhammad Nawaz	34102-0438236-9	Nishan Ali	280	909	62	848	1	735	62	797	daring
78	Muhammad Imtiaz Qadri House No.04, SD House , Askari Officers Colony, Bedian Road, Lahore.	Muhammad Imtiaz Qadri	35201-5900277-7	Muhammad Fayyaz Qadri	132	1,711	1	1,843	1	1,586	1	1,586	guile
79	Muhammad Akram Chak No. 67 ML, Pull 214 TDA, Tehsil Mankera, District Bhakkar.	Muhammad Akram Muhammad Anwar Muhammad Latif Muhammad Shafiq	38104-0841138-3 38104-0846193-3 38104-0874464-7 38104-0841847-3	Faqir Muhammad Faqir Muhammad Faqir Muhammad Faqir Muhammad	1	1,307	57	1,364	•	897	57	954	ycui Z
80	Muhammad Mehdi House No. 17, Mandot Block, Mustafa Town, Lahore.	Muhammad Mehdi	35202-2480893-3	Shams Ul Hassan	1,521	6,157	<del>0</del>	7,697	1	6,067	<del>0</del>	980'9	020
8	M/s. Riaz & Co. Opp. Bank Road Near Saggian Chowk, Bund Road, Lahore.	Muhammad Riaz Tahir Khalid Naveed Hassan Ahmed Ali Asad Zakia Riaz	35202-8710447-3 35202-2794601-5 35202-8710542-3 35202-1036805-3 35202-2400140-6	Muhammad Sharif Bhatti Muhammad Sharif Bhatti Muhammad Riaz Tahir Khalid Naveed Muhammad Riaz Tahir	13,300	8,173	220	21,693	•	7,469	220	7,689	





(Rupees in '000) 1,373 599 609 640 3,662 1,10 1,577 969 977 2,651 Total <u>φ</u> 9 89 9 22 3 8 29 Provided Fin. Reliefs 1,559 542 578 3,652 1,124 1,032 / Markup Written off / waived 1,373 665 977 2,651 597 븅 5,819 1,577 1,057 638 1,124 2,069 4,162 2,682 2,651 1,401 1,507 Outstanding liabilities at beginning of the year Total φ 9 3 22 9 43 29 89 1,559 615 1,115 Interest / mark-up 699 564 4,152 684 985 1,121 ,321 2,651 4,498 1,499 7 989 466 357 ,084 327 Father's / Husband's Chaudhary Muhammad Ashraf Malik Fateh Khan Awan Malik Fateh Khan Awan Syed Mazahir Hussain Zaidi Saeed Ahmed Yazdani Muhammad Ramzan Shahid Muhammad Ibrahim Qureshi Muhammad Saleem Hashmi Syed Zahid Hussain Syed Saqlain Shah Muhammad Iqbal Muhammad Ilyas Muhammad Ali Nazir Ahmed Abdullah Name of individuals / partners / directors 35202-2973298-9 35202-2774620-8 35201-0165714-5 35201-7603197-4 35202-2846200-5 33100-2311019-9 33100-4696420-5 37203-8629012-3 37203-9579592-4 35202-5081131-7 34601-4308497-3 61101-1805439-7 37405-0644449-5 33100-2302334-9 33100-2109419-0 Muhammad Raza Saqlain Waseem Murad Qureshi Malik Yaran Khan Awan Saat Bhirai Malik Zahid Saeed Yazdani Muhammad Ramzan Muhammad Qasim Muhammad Azam Muhammad Raoof Muhammad Iqbal Zaib Un Nisa Name Sajid Hussain Rustam Ali Iffat Zahra Shahid Malik Yaran Khan Awan House # 93-B, Block B, Unit No. 02, Latifabad, Hyderabad. House No. 387-F, Wapda Waseem Murad Qureshi Muhammad Azam Street No. 5, Aftab Park, Near Shezan Factory, Name and address of A-H Int. Reliance Cargo, House No. 270-E, Street No. 11, Sector G-6/2, Government Employees Appartment No. W-2-E, 2nd Floor, Block No Susan Road, Near Ideal House No. F-13, Block 13-D Fahad Garden, Peoples Colony No.02, W-2, Askari Flats, Sarfaraz Rafiqui Road, House No. 739, Street No. 74, Sector G-10/4, Dawood Colony, Main Zahid Saeed Yazdani House No. 2, Block A-II, Phase-I, Punjab Housing Society Ltd. Muhammad Ramzan Bund Road, Lahore. Sweets, Faisalabad. Muhammad Qasim the borrower Muhammad Raoof Muhammad Raza Street No. 03, Mohallah Hajweri M/s. Iqbal Trader Town, Faisalabad. Gulshan-e-Iqbal, House No.285, Town, Lahore. Sajid Hussain Karachi East. Faisalabad. Rustam Ali Islamabad. Islamabad. Domestic Ŗ. 82 83 82 86 88 83 92 84 87 90 6

											Œ	(Rupees in '000)
		Name of individuals / partners /	/ partners / directors		Outstanding	Outstanding liabilities at beginning of the year	beginning o	f the year		Interest	Other	
S. No.	Name and address of the borrower	Name	NIC No.	Father's / Husband's name	Principal	Interest / mark-up	Others	Total	Fincipal Written off	/ Markup Written off / waived	Fin. Reliefs Provided	Total
Domestic	estic											
83	Akram Ali Gul House, Block No. 7, KDA Scheme No. 36, Gulistan-e-Jauhar, Karachi.	Akram Ali	42201-1851917-5	Muhammad Ibrahim Chutto	•	565	34	900	1	565	34	288
96	M/s. Daniyal Trading Company House No. A-232, Block-B, Ahmadabad Colony, North Nazimabad, Karachi.	Syed Nazeer Haider	42101-1522122-5	Sufi Naseer Ahmed Kaifi	2,990	1,984	•	4,974	•	1,819	•	1,819
92	Muhammad Ajmal B-551, Block-1, S.I.T.E., Metroville, Karachi.	Muhammad Ajmal	42401-8788966-1	Muhammad Shafi	1,243	1,203	33	2,479	1	753	83	786
96	M/s. Komal Enterprises Property No. SE-15- R-14-H/1, situated at Shirnla Street, Near Muhammad Nagar, Off. Durand Road, Lahore.	Siraj Din Shahid Siraj Muhammad Azeem	35202-6819185-5 35202-4365701-3 35202-0536623-1	Muhammad Din Siraj Din Siraj Din	1,000	3,099	69	4,168		7,849	8	7,918
26	Malik Saif Ullah House No. 148, Block A, Phase I, Canal View Housing Society, Lahore.	Malik Saif Ulah Asad Ullah Khan	35202-0278242-1 35202-7281250-1	Malik Muhammad Bashir Malik Muhammad Bashir	1	5,305	17	5,322	1	5,305	17	5,322
86	Husnain Haider Villa House No. 48, Block F, Model Town, Lahore.	Husnain Haider Villa	35202-5815186-1	Hafiz Ahmed Ali	2,665	753	1	3,418	1	764	1	764
66	Naheed Baig House No.147-A, Block E, PIA Cooperative Housing Society, Lahore.	Naheed Baig	35202-2502540-4	Khaleeq-Ur-Rehman	1,593	1,615	ω	3,214	1	1,579	1	1,579
100	M/s. Asif Ceramics 28-K.M, G.T Road, Muridke, Gujranwala.	Naeem Asif Mughal Khalida Naeem Mughal Saeed Ur Rehman Shah Ijaz Baig	34101-2521548-9 34101-2407354-8 34101-7270491-7 35401-4852707-7	Bashir Ahmad Naeem Asif Mughal Abdul Rasheed Shah Irshad Baig	1	20,319	1	20,319	1	20,293	ı	20,293
101	M/s. Shafiq Traders Railway Road, Distt: Gujrat.	Muhammad Shafique Shamshad Ali Anjum	34201-8677163-1 34201-9233201-1	Muhammad Rafique Farzand Ali	1,696	1,326	4	3,066	1	1,293	44	1,337
102	Muhammad Shahid Street Molvi Abdul Hameed, Garjakh, Gujranwala.	Muhammad Shahid Abdul Majeed	34101-4432332-3 34101-0449750-7	Abdul Majeed Bashir Ahmad	100	229	37	814	ı	626	37	993
103	M/s. Wistel Mobile Shop No. 9-U, Block Sangam Cinema, Trust Plaza, Tehsil & District Gujranwala.	Muhammad Shahid Mirza Sajjad Baig	34101-4432332-3 34101-6090892-3	Abdul Majeed Mirza Irshad Baig	475	3,392	26	3,923	•	3,398	99	3,454





(Rupees in '000)

## Statement showing written-off loans or any other financial relief of five hundred thousand or above provided during the year 2023

1,674 1,740 1,445 4,832 1,742 551 971 868 731 1,630 Total 7 22 9 20 29 4 67 85 Provided Fin. Reliefs 1,740 1,613 Interest / Markup Written 1,445 914 672 4,765 789 1,624 534 1,657 off / waived Principal Written 1,310 3,212 711 1,774 4,734 4,373 1,742 1,566 ,630 4,832 Outstanding liabilities at beginning of the year **Total** 79 20 7 22 29 4 67 82 Others 1,716 1,689 713 1,613 Interest / mark-up 917 850 1,389 533 1,657 2,995 1,496 800 2,984 794 161 381 Father's / Husband's Mehnga Chaudhary Muhammad Mehnga Muhammad Asif Cheema Muhammad Hanif Khan Muhammad Hanif Khan Chaudhary Muhammad Chaudhary Muhammad Chaudhary Muhammad Chaudhary Muhammad Chaudhary Muhammad Muhammad Usman Ali Khan Sheikh Din Muhammad Chaudhary Rehmat Ali Muhammad Anwar Noor Muhammad Muhammad Boota Muhammad Akbar Nooruddin Shaikh Muhammad Nasir Muhammad Nasir Azam Cheema Azam Cheema Azam Cheema Faizi Raza Cheema Cheema Name of individuals / partners / directors 33100-2035141-5 35202-5046262-9 35202-6119634-7 34101-8391247-9 34101-2785610-3 33100-7174155-8 61101-8627755-9 34101-8014992-9 34101-2427315-5 34104-7389842-7 34104-2249305-1 36502-3619435-9 34101-3114549-1 33100-7953513-7 37405-0577529-7 34101-2570312-3 34101-2486515-3 34101-9497912-5 33100-0312593-1 34101-2490587-1 17301-3364398-1 Sheikh Muhammad Ashraf Muhammad Javed Khan Muhammad Asif Khan Naveed Azam Cheema Chaudhary Shaukat Ali Tauseef Azam Cheema Tanveer Azam Cheema Adnan Anwar Khokhar Jamal Nasir Cheema Salman Asif Cheema Nawab Zaheeruddin Shaikh Muhammad Amjad Muhammad Anwar Muhammad Aslam Bilal Nasir Cheema Mulazim Hussain Noor Muhammad Mukhtar Ahmad Aftab Ali Khan Gul Naz Raza Siraj Din M/s. Bilal & Co. Ghallah Mandi, Ghakhar, Distt: Gujranwala. M/s. Nosher Enterprises M/s. Javed Brothers House No. 31, Block E1, Johar Town, Lahore. House No. 10-D, Tulsa Road, Lalazar, Post Offce GPO, Rawalpindi. Sansi Road, Gujranwala. M/s. Al-Rehmat Traders Name and address of Mouzzam Colony, Khokherki, Sialkot Road, M/s. Nayab Labs. House No. 183-D, Street No. 21, F-11/2, Islamabad. M/s. Muhammad Imran House No. 8, Block - X, Situated at Nowshehra, House No. 466-67, Street No. 07, Nazimabad, Block-A, Faisalabad. M/s. Adnan Industries House No.01, Street No.01, Mohallah Amin Ahmad Nagar Chatta, Tariq Bin Ziad Colony, Near Sanam Cinema, the borrower Abad, Faisalabad. M/s. Noor & Co. Aftab Ali Khan Gujranwala. Wazirabad. Siraj Din Domestic 104 105 108 Ξ 17 13 106 107 109 5 ς. Š

1,190

9

1,174

1,621

9

1,355

250

Muhammad Hussain

61101-2944755-7 34202-4118443-1

Karim Bhojani Talib Hussain

Bhojani Lal Shah

Haji Shabrati Khan Ghulam Nabi Ghulam Nabi

33100-1310226-1 33100-8410163-6 33100-3676998-1

Ghulam Nabi

27,927

87

27,840

27,927

87

#### Statement showing written-off loans or any other financial relief of five hundred thousand or above provided during the year 2023

(Rupees in '000) 1,450 1,406 14,906 573 1,067 2,391 Total Provided  $\omega$ 9 <u>0</u> 32 7 7 82 8 74 Fin. Reliefs 2,313 1,366 1,347 14,890 1,332 3,094 556 1,035 853 Interest / Markup Written off / Principal Written 3,128 17,753 4,442 7,436 2,202 6,788 4,955 2,923 2,591 Outstanding liabilities at beginning of the year φ 9 7 7 32 28 84 74 <u>ნ</u> Others 2,710 Interest / mark-up 1,411 8,890 3,680 1,868 665 819 900, ,581 1,520 2,490 8,847 3,739 4,000 3,300 1,553 1,699 2,085 Father's / Husband's Muhammad Saghir Mira Haji Imam Din Malik Hussain Bakhsh Habib Ahmad (Late) Bashir Ahmad Khan Muhammad Yousaf Ghulam Rasool Sarfraz Ahmed Bashir Ahmed Zahoor Ahmed Wazir Ali Name of individuals / partners / directors 35404-2774190-9 35404-4844349-5 35404-0119279-1 35202-2680552-3 35202-3680554-5 38303-8305654-7 35202-2173811-9 35202-2037296-3 36103-1632802-1 33203-5565058-3 38303-8773021-1 35402-2785033-5 Muhammad Ejaz Ahmed Muhammad Saghir Mira Ghazanfar Abbas Khan Wagas Ahmad Yousaf Sher-Ud-Din Saleemi Malik Mureed Ahmad Munawar Hussain ljaz Rasool Ghulam Rasool Amir Sohail Mira Shabbir Ahmad Rashid Zahoor Rashid Zahoor House No. 370/31, Street No. 3, Khasra No. 3445/571, Mouza Amar Sidhu, Tehsil & District Name and address of M/s. Daraj Traders Adda Ghai Pur Dol, P.O Garh Maharaja, Tehsil Ahmed Pur Sial, District M/s. Joyia Commission Tech Society, Canal Waqas Ahmad Yousaf House No. 88 F Block, Sher-Ud-Din Saleemi Farm House No. 171, Block-P, Model Town Commission Shop Mouza Piplan Pacca, M/s. Ijaz Traders Shop N. 44, Ghalla Mandi Farooqabad, District Sheikhupura. Tehsil Piplan, District M/s. Alhamd Protein House No. 34, Block Bank Road, Lahore. the borrower 9-B, Ghallah Mandi, Extension Scheme, Wala, Tehsil Piplan, Al Rehman Garden Post Office Naseer M/s. Sara Cotton District Mianwali. M/s. Al-Abbas Khanewal Mianwali. Domestic 4 116 117 18 119 120

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12





(Rupees in 1000) 6,552 6,865 1,061 1,588 14,415 723 16,247 7,965 **Fotal** 8 83 35 8 117 Provided Fin. Reliefs 6,519 16,212 7,848 723 496 Interest / Markup Written 14,387 5,531 1,061 off / Principal Written ₽ 6,845 26,366 723 5,531 1,500 Outstanding liabilities at beginning of the year 28 33 35 8 117 Others Interest / mark-up 12,273 1,575 14,416 723 6,366 1,040 7,827 567 11,922 4,603 1,958 899 362 966 1,464 Principal Mian Ashiq Hussain Daha Mian Shoaib Ashiq Daha Mian Khuda Bakhsh Mian Ashiq Hussain Daha Mian Ashiq Hussain Daha Ghulam Sarwar Father's / Husband's Mian Ashiq Hussain Daha Mian Ashiq Hussain Daha Haji Abdul Razzaque Lakhoo Mian Khuda Bakhsh Gulraiz Ashiq Mian Khuda Bakhsh Mian Khuda Bakhsh Mian Khuda Bakhsh Muhammad Razzaq Muhammad Shahid Muhammad Sharif Noor Muhammad Shah Muhammad Abdul Rauf Khan Abdul Rauf Khan Gurmukh Das Asha Ram Mukhtar Name of individuals / partners / directors 32302-1733630-9 32302-7137573-8 32302-4652578-7 32302-9039780-1 41306-7037796-9 41306-1038182-9 42101-8261465-5 42101-7048239-3 32302-1734796-3 36302-4493701-7 35302-2008965-3 35202-2343828-3 41201-9429426-9 36303-5248529-8 36302-4159160-8 36202-1264761-7 36202-1265711-7 34301-1728535-7 34301-1728525-7 42201-4174076-7 32302-7811588-9 32302-1681869-6 32302-1733630-9 32302-7811588-9 32302-1681869-6 31105-3469725-5 Ameer Muhammad Muhammad Aslam Daha Ansar Gulraiz Mian Ashiq Hussain Daha Muhammad Saud Shahid Mian Ashiq Hussain Daha Mian Shoaib Ashiq Daha Mian Shoaib Ashiq Daha Ameet Kumar Essarani Abdul Aziz Khan Abdul Rehman Khan Bashir Ahmad Muhammad Shabbir Muhammad Asad Muhammad Razzaq Muhammad Javaid Shamshad Begum Shamshad Begum Name Muhammad Ilyas Ramzan Ahmed Junaid Ashiq Abdul Qadir Prem Chand Dilawar Ali Farhat Bibi Khayaban-e-Itthad Phase VII, DHA, Karachi. Name and address of Chak No. 2/4-L, Mohallah Basti Shahdin, Qureshi Building, Street No.3, Mohallah Lakshmi M/s. Bismillah Motors & M/s. Lucky Oil Traders R/B 5/30 Aram Bagh, Main Shahrah-e-Liaqat, House No. C-11, Darkhshan Villas, DHA Plot No. A/52-A ,Indus Manzoorabad Mohalla, P.O Taluka & City Dadu M/s. Bismillah Traders Tractors Head Bakaini, Jatoi, District Muzaffargarh. M/s. Rehman Traders Kehror Pacca, District Chowk, Nisbat Road, Quaid-e-Azam Road Muhammad Javaid Head Bakainy, Tehsil Jatoi, District M/s. Essarani Food Hill, Main Site Area, M/s. Million Centre the borrower Extension, Karachi. Muhammad Saud Shahid M/s. Ali Rice Mills House No. M/7/2, Kaleke Mandi, Hyderabad. Dilawar Ali Hafizabad. Industries Lodhran. Sindh. Domestic 125 129 132 133 134 126 127 128 130 3 ş.ς

(Rupees in '000)

											<b>E</b> ,	(Kupees in '000)
		Name of individuals	Name of individuals / partners / directors		Outstanding	Outstanding liabilities at beginning of the year	beginning o	f the year	Dringinal	Interest	Other	
Sr. No.	Name and address of the borrower	Name	NIC No.	Father's / Husband's name	Principal	Interest / mark-up	Others	Total	Written	Written off / waived	Fin. Reliefs Provided	Total
Domestic	stic											
135	M/s. Gujrat Timber Co Sargodha Boad, Guirat	Chaudhry Muhammad Aslam	224-86-142172	Chaudhry Mian Khan	1,500	2,202	35	3,737	1	2,217	35	2,252
		Chaudhry Iftkhar Aslam Waraich	34201-3957739-7	Chaudhry Muhammad Aslam Waraich								
136	M/s. Irfan Weaving Factory Hassan Town, Kariyala Road, Hafizabad.	Irfan Hameed Arshad Iqbal	34301-5200729-7	Abdul Hameed Chaudhary Sardar Ali	1,000	946	29	2,013	1	765	29	832
137	M/s. Maan Brothers Village Ali Abad, Jalalpur Bhattian, District Hafizabad.	Miuhammad Waseem Muhammad Rafiq Muhammad Yousaf Muhammad Siddique Abdul Majeed	34301-7491458-9 34301-1754459-7 34301-1753874-5 34301-1753881-1 34301-1754076-9	Muhammad Siddique Muhammad Suleman Muhammad Suleman Muhammad Suleman Muhammad Suleman	500	561	1	761	•	536		236
138	Aqeel Akhtar & Jalil Akhtar House No. 66, Block K-1, Wapda Town, Lahore.	Aqeel Akhtar Jalii Akhtar	35202-4728947-9	Ahmad Saeed Akhtar Ahmad Saeed Akhtar	5,486	2,636	<u>0</u>	8,141	•	2,538	<del>0</del>	2,557
139	M/s. Hussain Mills Noor Street, 99-Railway Road, Lahore.	Khawaja Azhar Gulshan Butt	35202-2835086-1	Khawaja Ghulam Hassan Gulshan Butt	7,192	3,046	80	10,256	1	2,897	4	2,915
140	Ws. Abdul Razzaq & Co. Kaleke Mandi, Hafizabad.	Shafqat Ali Anwar ul Haq Nusrat Zaman Shahid Imran Mansab Ali Arshad Ali	34301-1754005-5 34301-5121958-9 34301-1754004-3 34301-1754004-5 34301-1754000-3	Abdul Razaq Muhammad Shahbaz Muhammad Shahbaz Abdul Razaq Abdul Razaq Abdul Razaq	4,282	7,530	88	11,910	•	7,392	86	7,490
141	M/s. Sher Muhammad & Co. Vanike Road, Tehsil & District Hafizabad.	Imtiaz Hussain	34301-1761861-1	Sher Muhammad	2,131	2,613	117	4,861	1	2,370	117	2,487
142	M/s. Jaffar & Company Jagganwala Raod, District Hafizabad.	Muhammad Jaffar Ashiq Hussain	34301-4997417-9 34301-0703749-3	Ashiq Hussain Peer Muhammad	1	695	ı	989	1	969	1	695
143	Chaudhary Naeem Gulzar House No. 98-B, New Muslim Town, Lahore.	Chaudhary Naeem Gulzar	35202-3020481-3	Chaudhary Gulzar Muhammad	12,554	2,227	ı	14,781	1	3,105	1	3,105
144	M/s. Al-Wahid Trading Company 295 Gulshan-e-Al-wahid O/S Dehli Gate, Multan.	Irshad Ahmad Muhammad Muzaffar Iqbal Muhammad Javaid Iqbal	36302-5510893-5 38302-1019445-1 91506-0120937-5	Mian Ashiq Muhammad Muhammad Iqbal Muhammad Iqbal	149	747	91	912	1	747	<del>6</del>	763
145	Muhammad Aamir Zaheer House No. 4, Street No. 2, Model Colony, 49-Tail, PAF Road Sargodha.	Muhammad Aamir Zaheer	38403-2186466-3	Muhammad Ghazanfar Hussain	991	1,049	1	2,040		1,068	1	1,068
146	Shah Muhammad Abdul Sattar Quaid-e-Azam Road, Tandlianwala, Distt: Faisalabad.	Abdul Sattar Muhammad Yousaf Muhammad Bashir	33106-8386752-5 33106-0347098-7 33106-0874797-3	Shah Muhammad Shah Muhammad Shah Muhammad	90	1,628	1	1,827	•	1,430	1	1,430





(Rupees in '000) 1,596 745 1,829 835 566 7,837 877 5,607 671 629 2,242 Total 2 8  $\omega$ 88 67 89 37 4 7 69 7 Fin. Reliefs Provided 675 7,820 2,153 5,590 Interest / Markup Written off / 767 529 1,760 61 837 654 waived 1,490 15,175 745 1,956 1,576 2,685 566 1,853 5,607 1,722 Outstanding liabilities at beginning of the year Total 89 20 4 88 67 37 4 4 6/ 7  $\omega$ Others 1,616 1,016 988 675 7,659 2,242 Interest / mark-up 529 5,590 ,877 760 758 7,499 434 799 946 354 797 Principal Father's / Husband's Nazir Hussain Chaudhary Rafique Chaudhary Muhammad Chaudhary Muhammad Chaudhary Muhammad Muhammad Ramzan Abdul Manan Nizami Malik Abdul Rehman Muhammad Mian Abdul Majeed Mian Abdul Wahid Asad Iqbal Sheikh Chaudhary Sardar Safdar Hussain Abdul Hai Rafique Asif Ali Name of individuals / partners / directors 35201-6570604-5 35202-9185186-7 35202-3312527-2 35202-6405301-5 33100-3330461-3 33100-8049700-6 33100-7525370-7 Chaudhary Zahoor Ahmad 35201-7455082-1 35202-6777069-9 35202-1532592-5 35202-6303421-1 35202-2816087-1 35202-0553916-7 35401-1859488-1 Malik Muhammad Shafiq Chaudhary Asif Sardar Muhammad Hussain Muhammad Asim Masood Nizami Amjad Rafique Shakeel Wahid Mahpara Asad Abdul Waheed Iftikhar UI Haq Abdul Mateen Bashiran Bibi Yawar Ali Shop No.1, Located at Ground Floor, Malik Bashir Market, Mohallah Barian, Shahalam Gate, Lahore. Name and address of J-3, Johar Town, Lahore. Old Narowal Road, Dera Shah Awan, Shahdara lftikhar UI Haq House No. 196-A, Farid Khasra No. 528, Mouza Abdul Waheed House No. 368, Block G-III, MA Johar Town, House No. 26, Block-E, 7/12, Near Imam Bargah Safdar Chowk-Mansoorabad, P-205, In-front of MCB No. 5, Ali View Society, Bedian Road, Cantt House No. E-50, Street M/s. SH Enterprises 134/2, Block E, Model Colony, Ittefaq Road, Near PSO Depot, Kot House No. 162, Block M/s. Chaudhary Rice Muhammad Hussain M/s. Malik M. Shafiq Model Town, Lahore. Bank Limited, Dijkot Kot Lakhpat, Ittehad M/s. Amjad Traders the borrower Chaudhary Zahoor Park, Multan Road, Road, Faisalabad. M/s. Safdar Food P-402, Street No. Lakhpat, Lahore. Masood Nizami Town, Lahore. Town, Lahore. Faisalabad. Industries Yawar Ali Domestic 147 148 149 154 155 156 150 151 152 153 157 Ŗ.

# Statement showing written-off loans or any other financial relief of five hundred thousand or above provided during the year 2023

											(R	(Rupees in '000)
		Name of individuals / partners / directors	/ partners / directors		Outstandin	g liabilities a	Outstanding liabilities at beginning of the year	of the year	.!	Interest	Other	
Sr. No.	Name and address of the borrower	Name	NIC No.	Father's / Husband's name	Principal	Interest / mark-up	Others	Total	Written off	/ Markup Written off / waived	Fin. Reliefs Provided	Total
Domestic	estic											
158	M/s. Badar Cloth House & Foam Center House No. 21, Rajpoot Road, Wasan Pura, Lahore.	Muhammad Bashir	35202-2928422-7	Sheikh Muhammad Saeed	1	1,893	17	1,910	1	1,893	17	1,910
159	Khalid Zia Chak No. 15 S.B, Tehsil Bhalwal, District Sargodha.	Khalid Zia	38401-1314559-1	Chaudhary Ghulam Nabi	1,500	3,123	69	4,692	ı	2,916	09	2,985
160	M/s. Shahbaz Qalandar Filling Station Maluana Mor, Faisalabad-Jhang Bhakkar Road, Tehsil & District Jhang.	Mumtaz Hussain	33202-9987323-3	Haji Mehmood	460	826	80	1,366	•	589	88	699
161	Shazad Sikandar House No 215/21, Street 20, Khayaban-E-Iqbal Phase 8, DHA, Karachi.	Shazad Sikandar	42301-2504643-1	Malik Sikandar Khan	441	567	ı	1,008	1	618	1	618
162	M/s. Geo Asia Ceramics Mohallah Katchery, Aimananbad Town, Gujranwala.	Bana Muhammad Amin Khan	34101-1599472-1	Muhammad Hanif Khan	2,000	2,358	1	4,358	1	2,429	1	2,429
163	M/s. Pak Madina Industry Jinnah Road,Gujranwala.	Asif Shahzad Mughal Aslam Shahzad Mughal	34101-5745099-9 34101-2206428-5	Aslam Shahzad Mughal Nazir Ahmad	1,672	1,676	17	3,365	1	1,643	17	1,660
164	Aslam Shahzad Mughal Jinnah Road, Gujranwala.	Aslam Shahzad Mughal	34101-2206428-5	Nazir Ahmad	65	1,091	ı	1,156	1	1,092	ı	1,092
165	M/s. Arsalan Chemical Industry Klass Mary, 16-K.M Burki Road, Lahore.	Muhammad Mujahid Chaudhary Iffat Kausar Shahid	35201-7684106-5 35201-8459184-6	Chaudary Muhammad Ismail Chaudary Muhammad Shahid	879	1,149	307	2,335	1	1,163	ı	1,163
166	M/s. Subhan & Co. Chah Annu, Tehsil & District Hafizabad.	Muhammad Yousaf	34301-1712379-3	Mallah	686	808	29	1,864	ı	828	29	895
167	Naeem Akhtar Tarar Village & P.O Jokalian, Tehsil Phalia, District Mandi Bahauddin.	Naeem Akhtar Tarar Muhammad Afzal	34403-1852159-1 34403-1942960-1	Chaudhary Muhammad Akhtar Tarar Ghulam Qadir	774	1,886	53	2,713	1	1,905	53	1,958
168	M/s. Zaki Enterprises Shop No. 01, Basement, National Bara Market, ShahAlam, Lahore.	Muhammad Taqi	35202-0324235-7	Muhammad Naqi	5,889	9,551	<del>-</del>	15,459	1	9,882	0	9,901





# Statement showing written-off loans or any other financial relief of five hundred thousand or above provided during the year 2023

(Rupees in '000) 3,879 21,715 2,999 2,192 11,943 91 1,271 1,307 607 561 Total <u>φ</u> <u>ნ</u> 9/ 4 7 24 9 9 7 5 Provided Reliefs 2,116 21,698 1,253 1,288 2,980 3,860 546 Interest / Markup Written 11,926 590 887 waived off / ₽ 3,879 2,172 6,875 11,943 25,257 1,303 2,986 1,293 1,209 5,932 Outstanding liabilities at beginning of the year Total 4 9 φ <u>ნ</u> 9/ 7 24 9 7 5 Others Interest / mark-up 21,608 3,860 1,468 2,840 570 520 2,450 11,926 1,084 1,287 4,016 3,632 3,406 195 1,500 866 902 674 Principal Muhammad Hussain Malik Muhammad Tufail Hashmi Muhammad Tufail Hashmi Father's / Husband's Mian Muhammad Yousaf Khalid Mehmood Rao Khalid Mehmood Rao Sheikh Shahzad Iqbal Malik Ghulam Rasool Allah Bukhsh Rao Ghulam Mustafa Al-Haj Shamsher Ali Al-Haj Shamsher Ali Muhammad Nawaz Muhammad Yousaf Muhammad Akhtar Manzoor Ali Khan Nizam Din Alah Bukhsh Nizam Din Meer Hussain Sharaf Din Farzand Ali Nizam Din Hussain Heera Name of individuals / partners / directors 35201-6236395-2 35200-1512221-7 35200-1534015-1 35404-9546662-5 35404-3665265-7 35404-2971058-1 33100-6134881-5 33100-5563917-4 33100-2366201-3 33100-8423103-3 33100-2870557-5 35202-2533024-7 35202-3325141-0 35202-7343737-5 37406-4836698-9 35201-9565329-3 91509-0116142-3 36302-0289188-3 35202-3477832-1 35202-2900447-7 NIC No. 35201-9060550-1 36302-0287460-1 266-54-075801 266-63-081276 266-78-383380 Malik Muhammad Mansha Malik Ghulam Rasool Muhammad Iqbal Hashmi Mian Muhammad Yousaf Malik Muhammad Imran Khalid Mehmood Rao Muhammad Rasheed Muhammad Shehryar Sheikh Bilal Shahzad Bashiran Bibi Muhammad Sarwar Muhammad Amjad Muhammad Akhtar **Muhammad Afzaal** Rizwana Manzoor Manzoor Ali Khan Muhammad Iqbal Muhammad Sabir Name Liaqat Ali Mughal Qasim Ali Khan Abdul Rehman Sajjad Ahmad **Ruby Khalid** Rab Nawaz Nizam Din Hashmi Akhtar Malik Muhammad Imran Name and address of M/s. Mughal Brothers Shop No. 82 Allah Malik M/s. Madina Iron Store Ferozpur Road, Lahore. Mayo Hospital, Lahore. Engineering (Pvt) Ltd. House No. 25, Block-L, Model Town Extension, Near Al-Khazria Floor Mills, Al-Madina Photo House No. 135, Main Jalal Street No. 2, D Block, Al-Faisal Town, M/s. Imed Pharmacies M/s. Ali Hajvery Filling Road Shahdra, Lahore. Commercial Plaza No. 80, Block H, Phase-I, Colony, Street No. 03, Gujranwala Road, Sheikh Bilal Shahzad Dhoke Ellahi Bukhsh, Market, Near Chowk Factory Behind Qaim Sain Darbar, Faisalabad. M/s. Sabir Weaving Nain Sukh, Saggian Studio, Rawalpindi. the borrower M/s. Nature Farm Products (Pvt.) Ltd M/s. Al-Shamsher Defence Housing 20-Allaudin Road, Authority, Lahore. Mohallah Rehmat Shopping Centre, Mohallah Ichra, Lahore Cantt. Sheikhupura. Rab Nawaz Domestic 169 170 172 173 174 175 176 177 178 şö. 17

1,961

1,961

3,624

1,919

1,705

Muhammad Hanif

61101-1893853-9

**Muhammad Ali** 

Muhammad Ali Flat No. 07, Block-36-A, Sector G-9/2, Islamabad.

189

1,012

1,012

2,490

90,

1,490

Chaudhary Abdul Razzaq Chaudhary Karam Elahi

81302-3878823-3 81302-6467223-5

Abdul Wahab Chaudhary Chaudhary Abdul Razzaq

House No. 60, Sector

188

F.B Area, Karachi. M/s. Ali & Brother B-II, Mirpur, Azad

# Statement showing written-off loans or any other financial relief of five hundred thousand or above provided during the year 2023

(Rupees in '000) 1,403 4,486 1,787 524 901 260,197 535 Total φ 9 22 540 8 246 Provided Reliefs 1,403 4,486 101,425 883 289 524 854 / Markup off / waived Written 158,232 Principal Written ψ 2,508 3,316 10,812 1,888 1,822 290,689 674 1,787 Outstanding liabilities at beginning of the year Total φ 9 57 540 8 54 Others 4,313 810 1,395 3,098 96,611 Interest / mark-up 1,730 928 53 854 1,698 6,499 942 427 199 193,538 567 Principal Father's / Husband's Abdul Farooq Choudhary Piranditta Muhammad Ramzan Muhammad Rafique Muhammad Hassan Khushi Muhammad Mahmood Muhammad Salim Muhammad Salim Mahmood Muhammad Salim Muhammad Baqir Muhammad Hanif Mah Bakhsh Nizam Din Nizam Din Nizam Din Nizam Din Mahmood Name of individuals / partners / directors 33100-8423103-3 33100-2366201-3 33100-6134881-5 42201-2886129-3 42201-3879168-3 42201-3459730-0 34603-7487559-0 34603-2265862-3 33303-4287122-5 34402-1044811-3 35502-0107584-7 35302-1382288-7 42101-2766891-3 34603-2392039-1 36603-1951558-5 33100-7409658-1 NIC No. Abdul Rauf Shakoori Muhammad Arshad Muhammad Sarwar Muhammad Jamil Habib Ur Rehman Muhammad Sabir Name Maqbool Hassan Adnan Salim Asim Salim Feroza Saleem Shehla Faroog Munir Ahmed Abdul Rehman Altaf Ahmad ljaz Hussain Aman M/s. Ijaz & Sons House No. 56, Mohallah Jinnah Hospital Colony, M/s. Altaf Printing Press Name and address of Nai Abadi Talwara Mughalan, Jamu Road Near Cantt Public Highway, Karachi-75400 M/s. Hassan Jewellers More, Wazirabad Road Phase II, S.I.T.E., Super Chak NO. 40/WB, Post Floor Rehman Corner, Gulberg Town, Block-4, Amir Rice Mills, Tehsil Kamoke, District Katchery Bazar, Okara. International Kohinoor Estate, Noul Office Vehari, Tehsil & M/s. Friends Exports Abdul Rauf Shakoori Plot C4, Flat 103, 1st Factory Behind Qaim Sain Darbar, Faisalabad. M/s. Habib Weaving Muhammad Arshad M/s. Sports Master E-2, E-3, E-5 & E-6, the borrower Marri Road, Near School, Sialkot. (Pvt.). Limited Disst Vehari. Gujranwala. Aman Domestic 179 185 186 180 182 183 184 187 <u>8</u> ÿ.δ





# Statement showing written-off loans or any other financial relief of five hundred thousand or above provided during the year 2023

(Rupees in '000) 3,518 9,525 1,424 906 643 2,241 139,753 337,544 Total 9 37 53 87 7 33 405 Provided Fin. Reliefs 1,109 9,438 55,057 853 566 2,241 1,387 229,604 off / 107,917 84,291 2,110 2,216 12,111 1,102 337,544 139,753 Outstanding liabilities at beginning of the year Total 9 33 37 53 87 22 405 Others Interest / mark-up 889 9,454 ,374 635 229,604 55,057 1,081 1,135 2,570 107,917 669 450 390 84,291 Syed Muhammad Saleem Shah Father's / Husband's Muhammad Iqbal Shakir Chaudhri Muhammad Yousaf Malik Muhammad Saif Muhammad Siddique Agha Fakhar Hussain Hameed Ullah Khan Muhammad Mansha Muhammad Mansha Muhammad Mansha Muhammad Ibrahim Abdul Sattar Muhammad Ahmed Muhammad Haroon Sardar Mirza Khan **Muhammad Pain** Abdul Sattar Name of individuals / partners / directors 34103-0552461-3 34101-7887979-1 34103-2638705-9 34103-0552460-3 35201-1587350-7 35201-1587345-7 35201-1476627-2 42201-6143222-3 42401-0552020-7 42101-5346461-4 34101-0516191-9 35202-3065543-3 35202-2337062-5 32302-2776676-5 35401-1784145-3 35202-3053438-5 32302-2438172-1 Muhammad Imran Shakir Muhammad Khalid Muhammad Nazir Ali Zai Chaudhri Muhammad Syed Ali Haider Shah Babar Agha Sohail Hameed Khan Ghulam Abbas Malik Muhammad Mansha M/s. Abdul Aziz Karyana Sardar Abdul Aziz Name Abdul Aziz Abdul Shakoor Usman Jawad Abdul Sattar Tahira Sattar Abrar Hussain Zaib-un-Nisa M/s. Subhan Enterprises Ghalla Mandi, Qila Didar Singh, Gujranwala. 3rd Floor, 15-KM Multan Name and address of Tatlay Aali Chowk, Distt: East, Karachi. (ii) R/O Plot No. A-311, Sector 11-A, North Karachi, Township Karachi. 15-KM, Main Ferozepur KM Sheikhupura Road House No.1, Street No. 39, Ahata BB, Near Chaudhri Muhammad Syed Ali Haider Shah M/s. Highnoon Textile Mouza Jatoi Shumali, Tehsil Jatoi, District Aman Castle, Garden Rampur Road, Jatoi, District Muzaffargarh 25-KM, Multan Road (i) R/O Flat No. A-11, the borrower M/s. Imran Traders Tehsil Ferozewala, Road, Off. Angora Main Bazar Khaki Thana Misri Shah, M/s. Four Waves M/s. R. Usman Textile, Lahore. Muzaffargarh. Sheikhupura. Gujranwala. Abdul Aziz Domestic 190 196 192 193 194 195 197 198 191 ÿ.Ş

# Statement showing written-off loans or any other financial relief of five hundred thousand or above provided during the year 2023

											Œ,	(Rupees in '000)
		Name of individuals	Name of individuals / partners / directors		Outstandin	Outstanding liabilities at beginning of the year	beginning o	f the year		Interest	Other	
Sr. No.	Name and address of the borrower	Name	NIC No.	Father's / Husband's name	Principal	Interest / mark-up	Others	Total	Principal Written off	/ Markup Written off / waived	Fin. Reliefs Provided	Total
Domestic	stic											
199	M/s. Adam Group Building No.16-C, Room#04, 1st Floor, Tauheed Commercial, Phase-V, DHA, Karachi.	Rhutaab Zain Ashiq Dewan Aamir Ashiq Dewan	42000-7506179-1 91400-0119201-9	Aamir Ashiq Dewan Muhammad Ashiq	324,120	296,328	3,355	623,803	226,159	302,100	3,355	531,614
200	M/s. Gulshan Weaving Mills Ltd. 2nd Floor, Finlay House, I.I Chundrigar Road, Karachi.	Jahangir Ahmad Shakoor Muhammad Rauf Masood Ahmad	42201-0545325-7 36201-7242093-7 36202-6932908-5	Abdul Shakoor Gul Nawaz Anayat Ullah	202,261	169,380	5,501	377,142	202,261	169,380	5,501	377,142
Overseas	seas											
<del>-</del>	M/s. Gity Cycle Industries Manufacturing (Pvt.) Ltd. 119-Old Galle road Henamula Panadura, Sri Lanka.	Mohamed Milfal Mohamed Aazim	611350341X 851482652V	Mohamed Najibdeen Mohamed Miffal	67,633	5,844	•	73,477	1	2,918	1	2,918
Ø	M/s. Access Automotive (Pvt.) Ltd. No:30/7 A, Poorna Lane, Kandy, Sri Lanka.	Boya Kumbure Gedara Gemini Wickramanayaka Elliele Gedara Shriyani Dharmasena	752632898V 777803182V	B.K.Premasiri Fernando B.K.G Wickramanayaka	3,602	387	65	4,054	1	889	1	889
				•	1,228,185	1,652,657	20,211	2,901,053	778,860	1,667,970	20,083	2,466,913



# Disposal of fixed assets (refer note 12.2.6)

Description	Cost/ revalued amount	Accumu- lated deprecia- tion	Book value	Sales pro- ceeds	Mode of disposal	Particulars of buyers	Location
in the second		(Kupees	(Nno. ul seedny)				
Laptop	295	295	l	30	As per Bank's policy	Hammad Khalid	Lahore
Laptop	268	268	I	27	As per Bank's policy	Malik Abdul Waheed	Lahore
Laptop	344	344	I	34	As per Bank's policy	Muhammad Nauman Chughtai	Lahore
Laptop	305	305	I	31	As per Bank's policy	Syed Sikander Zulqurnain	Lahore
Laptop	344	344	I	34	As per Bank's policy	Farid Ahmad	Lahore
Laptop	280	280	I	28	As per Bank's policy	Omair Safdar	Lahore
Laptop	344	330	I	69	69 As per Bank's policy	Abrar Aleem	Lahore
I	2,180	2,166	I	253			
Vehicles							
Mercedes Benz	17,845	14,038	3,807	23,000	23,000 Market quotation	MCB Islamic Bank Limited	Lahore
_	17,845	14,038	3,807	23,000			
I	20,025	16,204	3,807	23,253			





# **Directors' Report**

# On Consolidated Financial Statements

The Board of Directors present the report on the consolidated financial statements of MCB Bank Limited and its subsidiaries namely MCB Investment Management Limited (formerly MCB-Arif Habib Savings and Investments Limited), MCB Islamic Bank Limited and MCB Non-Banking Credit Organization Closed Joint Stock Company for the year ended December 31, 2023.

# **Profit and Appropriations**

The profit before and after taxation for the year ended December 31, 2023 together with appropriations is as under:

	(Rs. in Million)
Profit Before Taxation	137,519
Taxation	(72,248)
Profit After Taxation Profit attributable to non-controlling interest	<b>65,271</b> (166)
Profit attributable to Equity shareholders of the Bank	65,105
Un-appropriated profit brought forward Re-measurement loss on defined benefit obligations - net of tax Surplus realized on disposal of revalued fixed assets - net of tax Derecognition of reserve on further Investment in subsidiary Surplus realized on disposal of non-banking assets-net of tax Transfer in respect of incremental depreciation from surplus on revaluation of fixed assets to un-appropriated-net of tax	72,796 2,670 1,097 (166) 25
	76,574
Profit Available for Appropriation	141,679
Appropriations:	
Statutory Reserve Final Cash Dividend at Rs. 6.0 per share - December 31, 2022 First Interim Cash Dividend at Rs. 6.0 per share - March 31, 2023 Second Interim Cash Dividend at Rs. 7.0 per share - June 30, 2023 Third Interim Cash Dividend at Rs. 8.0 per share - September 30, 2023	6,994 7,110 7,110 8,295 9,481
Total Appropriations	38,990
Un-appropriated Profit Carried Forward	102,689
Earnings per Share (Rs)	54.94

### Dividends

The Board of Directors declared a final cash dividend of Rs. 9.00 per share for the year ended December 31, 2023, which is in addition to Rs. 21.00 per share interim dividends already paid to the shareholders. The effect of the final cash dividend declared is not reflected in the above appropriations.

For and on behalf of the Board of Directors,

Shoaib Mumtaz President & CEO

MCB Bank Limited

February 06, 2024

In Morche

Mian Umer Mansha Director MCB Bank Limited

# ڈائر یکٹرزر پورٹ

بورؤ آف ڈائر کیٹرز، ایم ی بی بیک لمیٹٹ اور اسس کے ذیلی اداروں جن میں ایم ی بی انویسٹن میجنٹ لیمیٹٹ (سابقے طور پر عدارف عبیب سیونگز اینڈ انویسٹن ليميندًا، ايم ى بي اسلام بيك ليميند اور ايم ى بي نان بيك كريد ف آرگنائزيش كلوزهٔ جوائن استاك مسيني شامسل بين، كي مجموعي مالياتي استمينش برائے سال مختم 31 وسمب 2023ء پر رپورٹ پیش کرتے ہیں۔

	من فع اور تخضیص
نع قبل و بعید از کمیں اور تحضیص، مندر حب ہے	31 وتمسر 2023ء كو اختام پذیر سال میں مناف

• • • • • • • • • • • • • • • • • • • •	ملین روپیے	
افع از کمیں	137,519	
	(72,248)	
اخ بوسد اذ نمیں ساخ بوسد اذ میں	65,271	
كن ولنك انت رسك كے ليے تفويض مشاره منافع	(166)	
ام حمص یا فشگان کے لیے تفویض مشدہ منافع	65,105	
تافی غیر تخشیص مشده مسنافع	72,796	
سُنٹه بینیف واجبات کا دوبارہ تعین سشدہ مساخ انقصان، حنالص از کمیں	2,670	
ار اٹا اُوں کے سسر پلسس پر فروخت سے حسامسسل آمدن حشالص از فیکس	1,097	
اواروں میں مزید سسرمایہ کاری کے لیے مختص ریزرو کا استعمال	(166)	
ینکاری اٹا ٹوں کے سسر پلسس پر فروخت سے حسامسل آمدن، حضائص از ممکیں	25	
رار اٹاٹوں کی تخمینہ نو سے اصن فی آمدنی کی غیر تخصیص مشدہ منافع کی		
یمینٹل ڈیپرلی ایشن (قدر میں کمی) کی مد میں منتقلی	152	
	76,574	
سیم کے لیے دستیاب منافع	141,679	
سيم		
دنی ریزرو	6,994	
ں کیش ڈیریدند کاروپے فی حصص 31وسمب 2022	7,110	
الما عسبوری کیش و بویدند کاروپیه نی خصص 31مار 2023	7,110	
سسرا عسبوری کیش ڈیویڈنڈ7 روپے ٹی حصص 30جون 2023	8,295	
راعبوری کیش ڈیویڈنڈ8 روپے نی حصص 30متمبر2023	9,481	
المخسيص	38,990	
أى غير تخضيص مشده منافع	102,689	
صف آمدنی (روپے)	54.94	

بورڈ آنے ڈائریکٹرز نے 31 دسمبر 2023ء کو انتقام پذیر سال کےلئے وروپے نی حصص کے حتی کیش ڈیوڈینڈ کا اعسان کیا ہے جو کہ حصص یافتگان کو 21 روپے نی حصص کے ختی کیش ڈیوڈینڈ کے اسس اعسان کے اثرات کو مندرحب بالا تخصیص میں روپے نی حصص کے پہلے سے ادا سندہ عسبوری ڈیوڈینڈ کے عسادہ ہے حتی کیش ڈیوڈینڈ کے اسس اعسان کے اثرات کو مندرحب بالا تخصیص میں شمار نہیں کیا گیا ہے۔

منبان و برائ بورد آن دلير يكرز

میاں عمسر منشاء ڈائریکٹر ایم سی بی بینک کمیٹڈ

شعيب ممتاز يريزيدينك اورسى اى او ايم سينك ليميند

06 فروري 2024ء



# **INDEPENDENT AUDITOR'S REPORT**

# To the members of MCB Bank Limited

### Opinion

We have audited the annexed consolidated financial statements of MCB Bank Limited and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at December 31, 2023, and the consolidated profit and loss account, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, and notes to the consolidated financial statements, including material accounting policy information and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2023 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

# **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of the Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Key Audit Matter(s)

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following is the Key audit matter:

S. No.	Key Audit Matter	How the matter was addressed in our audit
1	Provision against advances	
	(Refer notes 3.4, 6.5 and 11.5 to the consolidated financial statements).	Our audit procedures to verify provision against advances included, amongst others, the following:
	The Group makes provision against advances extended in Pakistan on a time-based criteria that involves ensuring that all non-performing advances are classified in accordance with the ageing criteria specified in the Prudential Regulations (PRs) issued by the State Bank of Pakistan (SBP).	We obtained an understanding of the design and tested the operating effectiveness of relevant controls established by the Group to identify loss events and for determining the extent of provisioning required against non-performing advances.
	In addition to the above time-based criteria, the PRs require a subjective evaluation of the credit worthiness of borrowers to determine the classification of advances.  The PRs also require the creation of general provision for certain categories of advances.	<ul> <li>The testing of controls included testing of:</li> <li>controls over correct classification of non-performing advances on time-based criteria;</li> <li>controls over monitoring of advances with higher risk of default and correct classification of non-performing advances on subjective criteria;</li> </ul>
	Provision against advances of overseas branches is made as per the requirements of the respective regulatory regimes.	<ul> <li>controls over accurate computation and recording of provisions; and</li> <li>controls over the governance and approval process related to provisions, including continuous reassessment by the management.</li> </ul>

S. No.	Key Audit Matter	How the matter was addressed in our audit
S. No.	Key Audit Matter  As at December 31, 2023, the Group holds a total provision of Rs. 45,852.279 million against advances in the consolidated financial statements of the Group.  The determination of provision against advances based on the above criteria remains a significant area of judgement and estimation. Because of the significance of the impact of these judgements / estimations and the materiality of advances relative to the overall consolidated statement of financial position of the Group, we considered the area of	We selected a sample of loan accounts and performed the following substantive procedures:  checked repayments of loan / mark-up installments and tested classification of non-performing advances based on the number of days overdue; and  evaluated the management's assessment for classification of a borrower's loan facilities as performing or non-performing based on review of repayment pattern, inspection of credit documentation and discussions with the management.
	provision against advances as a key audit matter.	We checked the accuracy of specific provision made against non-performing advances and of general provision made against performing advances in accordance with the requirements of PRs by recomputing the provision amount in accordance with the criteria prescribed under the PRs.  We issued instructions to auditors of those overseas branches which were selected for audit, highlighting 'Provision against advances' as a significant risk. The auditors of those branches performed audit procedures to check compliance with regulatory requirements and reported the results thereof to us. We, as auditors of the Group, evaluated the work performed by the component auditors and the results thereof.

# Information Other than the Consolidated and Unconsolidated Financial Statements and Auditor's Reports Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the consolidated and unconsolidated financial statements and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and the Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.



The Board of Directors is responsible for overseeing the Group's financial reporting process.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Hammad Ali Ahmad.

A. F. Ferguson & Co. **Chartered Accountants** Lahore

Date: March 05, 2024

UDIN: AR202310092mfT3IUVNy



# **Consolidated Statement of Financial Position**

As at December 31, 2023

	Note	2023 (Rupees	2022 s in '000)
ASSETS			
Cash and balances with treasury banks	7	190,245,798	110,275,163
Balances with other banks	8	37,806,854	26,162,849
Lendings to financial institutions	9	89,713,400	56,585,768
Investments	10	1,372,343,715	1,040,889,059
Advances	11	670,673,495	844,985,763
Fixed assets	12	88,738,550	85,021,165
Intangible assets	13	1,859,032	1,682,671
Deferred tax assets	19	_	5,439,278
Other assets	14	228,704,335	103,291,437
		2,680,085,179	2,274,333,153
LIABILITIES			
Bills payable	16	27,271,384	42,874,366
Borrowings	17	235,664,480	356,016,610
Deposits and other accounts	18	2,009,828,619	1,532,695,961
Liabilities against assets subject to finance lease		_	_
Subordinated debt		-	_
Deferred tax liabilities	19	3,552,321	_
Other liabilities	20	162,017,273	148,268,469
		2,438,334,077	2,079,855,406
NET ASSETS		241,751,102	194,477,747
REPRESENTED BY			
Share capital	21	11,850,600	11,850,600
Reserves	22	101,129,809	89,640,476
Surplus on revaluation of assets - net of tax	23	25,740,282	19,458,482
Unappropriated profit		102,689,217	72,795,700
		241,409,908	193,745,258
Non-controlling interest		341,194	732,489
		241,751,102	194,477,747

The annexed notes 1 to 49 and annexure I form an integral part of these consolidated financial statements.

Shoaib Mumtaz

President/Chief Executive

**CONTINGENCIES AND COMMITMENTS** 

Hammad Khalid Chief Financial Officer Mian Umer Mansha Director

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Shahzad Hussain Director

Director

# **Consolidated Profit and Loss Account**

For the year ended December 31, 2023

	Note	2023 (Rupees	2022 in '000)
Mark-up / return / interest earned	26	364,448,721	219,422,758
Mark-up / return / interest expensed	27	199,026,667	123,454,752
Net mark-up / interest income		165,422,054	95,968,006
NON MARK-UP / INTEREST INCOME			
Fee and commission income	28	22,460,483	15,573,910
Dividend income		2,510,757	2,121,696
Foreign exchange income		9,197,358	9,588,551
Income from derivatives		15,837	33,148
Gain / (loss) on securities	29	837,442	(1,714,850)
Other income	30	375,874	295,837
Total non-markup / interest income		35,397,751	25,898,292
Total income		200,819,805	121,866,298
NON MARK-UP / INTEREST EXPENSES			
Operating expenses	31	60,127,915	48,075,386
Workers Welfare Fund		2,744,424	1,509,781
Other charges	32	701,754	267,536
Total non-markup / interest expenses		63,574,093	49,852,703
Share of profit of associates		1,348,508	685,888
Profit before provisions		138,594,220	72,699,483
Provisions / (reversals) and write offs - net	33	1,075,258	(2,641,001)
Extra ordinary / unusual items		_	
PROFIT BEFORE TAXATION		137,518,962	75,340,484
Taxation	34	72,247,962	40,889,320
PROFIT AFTER TAXATION		65,271,000	34,451,164
Attributable to:			
Equity shareholders of the Bank		65,104,619	34,365,061
Non-controlling interest		166,381	86,103
		65,271,000	34,451,164
		(Rup	ees)
Basic and diluted earnings per share attributable	0.5	5404	22.22
to ordinary shareholders	35	54.94	29.00

The annexed notes 1 to 49 and annexure I form an integral part of these consolidated financial statements.

Shoaib Mumtaz
President/Chief Executive

Hammad Khalid Chief Financial Officer Mian Umer Mansha Director

Shahzad Hussain Director Muhammad Ali Zeb

Director



# **Consolidated Statement of Comprehensive Income**

For the year ended December 31, 2023

	2023 (Rupees	2022 s in '000)
Profit after taxation for the year	65,271,000	34,451,164
Other comprehensive income / (loss)		
Items that may be reclassified to profit and loss account in subsequent periods:		
Effect of translation of net investment in foreign branches and subsidiaries		
- Equity shareholders of the Bank - Non-controlling interest	4,374,032 114	862,163 96
Share of exchange translation reserve of associate	4,374,146 121,524	862,259 151,001
Movement in (deficit) / surplus on revaluation of investments - net of tax		
Equity shareholders of the Bank	7,691,680	(14,366,272)
Movement in surplus on associated undertaking - net of tax	295,440	(288,807)
	7,987,120	(14,655,079)
	12,482,790	(13,641,819)
Items that will not be reclassified to profit and loss account in subsequent periods:		
Remeasurement gain / (loss) on defined benefit obligations - net of tax	2,669,856	(301,720)
Movement in surplus on revaluation of operating fixed assets - net of tax	(266,285)	18,939,852
Movement in surplus on revaluation of non-banking assets - net of tax	(163,876)	82,879
	2,239,695	18,721,011
Total comprehensive income	79,993,485	39,530,356
Attributable to:		
- Equity shareholders of the Bank	79,826,990	39,444,157
- Non-controlling interest	166,495	86,199
	79,993,485	39,530,356

The annexed notes 1 to 49 and annexure I form an integral part of these consolidated financial statements.

Shoaib Mumtaz
President/Chief Executive

Hammad Khalid Chief Financial Officer In Morke

Mian Umer Mansha Director Shahzad Hussain Director Muhammad Ali Zeb
Director

# Consolidated Statement of Changes in Equity

For the year ended December 31

			Capital reserve			Revenue reserve	Surplus/	Surplus/(deficit) on revaluation of	uation of				
	Share capital	Share premium	Non- distributable capital reserve	Exchange translation reserve	Statutory reserve	General reserve	Investments	Associate	Fixed / non-banking assets	Unappropriated profit	Sub Total	Non controlling interest	Grand Total
							(Rupees in '000)	(000					
Balance as at December 31, 2021 Total comprehensive income for the year ended December 31, 2022	11,850,600	23,973,024	908,317	3,832,533	37,729,718	18,600,000	(4,796,032)	416,128	19,605,593	64,697,360	176,817,241	751,419	177,568,660
Profit after taxation for the year ended December 31, 2022 Other comprehensive Income - net of tax	1 1	1 1	1 1	1,013,164	1 1	1 1	(14,366,272)	(288,807)	19,022,731	34,365,061 (301,720)	34,365,061 5,079,096	86,103 96	34,451,164 5,079,192
Transfer to statutory reserve	1 1	1 1	1 1	1,013,164	3,583,720	1 1	(14,366,272)	(288,807)	19,022,731	34,063,341 (3,583,720)	39,444,157	86,199	39,530,356
Transfer in respect of incremental depreciation from surplus on revaluation of fixed assets to unappropriated profit net of tax	ı	ı	ı	ı	ı	ı	ı	I	(77,423)	77,423	ı	ı	ı
Surplus realized on disposal of revalued mon-banking assets - net of tax Surplus realized on disposal of revalued non-banking assets - net of tax	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	(43,480) (13,956)	43,480 13,956	1 1	1 1	1 1
ransactions with owners, recorded directly in equity Final cash dividend at RS. 5.0 per share - December 31, 2021 Integration conductions and at the Engineers of the State of	I	ı	I	1	1	ı	I	1	ı	(5,925,300)	(5,925,300)	1	(5,925,300)
interin cash dividend at his. 3.0 per share - March 9.1, 2022. Interim cash dividend at Rs. 4.0 per share - June 30, 2022. Interim cash dividend at Rs. 5.0 per share - September 30, 2022.	1 1 1	1 1 1	1 1 1	1 1 1	1 1 1	1 1 1	1 1 1	1 1 1	1 1 1	(4,740,240) (4,740,240) (5,925,300)	(5,925,300) (4,740,240) (5,925,300)	1 1 1	(5,925,300) (4,740,240) (5,925,300)
		1		1				1		(22,516,140)	(22,516,140)	1	(22,516,140)
Share of dividend attributable to Non-controlling interest	ı	1	1	I	1	1	ı	1	ı	1	1	(105,129)	(105,129)
Balance as at December 31, 2022 Total comprehensive income for the year ended December 31, 2023	11,850,600	23,973,024	908,317	4,845,697	41,313,438	18,600,000	(19,162,304)	127,321	38,493,465	72,795,700	193,745,258	732,489	194,477,747
Profit after taxation for the year ended December 31, 2023 Other comprehensive income - net of tax	1 1	1 1	1 1	4,495,556	1 1	1 1	7,691,680	295,440	(430,161)	65,104,619 2,669,856	65,104,619 14,722,371	166,381	65,271,000 14,722,485
Transfor to stat from ros owns	l I			4,495,556	- 2003	' '	7,691,680	295,440	(430,161)	67,774,475	79,826,990	166,495	79,993,485
Tansier to security reserve Tansier in respect of incomental depreciation from surplus on revaluation	I	I	I	I	0,986,0	I	I	Į.	1 KPO 41E)	169 416	I		
Or noor assess to unappropriated profit. The or tax Surplus realized on disposal of revalued fixed assets - net of tax	ı	ı	ı	1	1	1	1	ı	(1,097,114)	1,097,114	ı	1	ı
Surplus realized on disposal of non-banking assets - net of tax	ı	ı	ı	ı	ı	ı	ı	1	(24,630)	24,630	1 001	1 (0000)	1 10
Investment in subsidiary Transactions with owners, recorded directly in equity	ı	1	1	ı	ı	1	1	ı	1	(165,720)	(165,720)	(484,205)	(649,925)
Final cash dividend at Rs. 6.0 per share - December 31, 2022	ı	ı	1	ı	ı	I	1	ı	ı	(7,110,360)	(7,110,360)	ı	(7,110,360)
Interim cash dividend at HS. 6.0 per share - March 31, 2023 Interim cash dividend at Rs. 7.0 per share - June 30, 2023	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	(7,110,360)	(7,110,360)	1 1	(7,110,360)
Interim cash dividend at Rs. 8.0 per share - September 30, 2023	ı	1	1	I	1	ı	1	_	ı	(9,480,480)	(9,480,480)	1	(9,480,480)
Share of dividend attributable to Non-controlling interest	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	(31,996,620)	(31,996,620)	- (73.585)	(31,996,620)
Balance as at December 31, 2023	11 850 600	23 973 024	908.317	9.341.253	48.307.215	18 600 000	(11 470 624)	422.761	36.788.145	102,689,217	241 409 908	341.194	241.751.102
המומוסל מל או הליליווים לין בלהל	200,000,1	10,010,001	2500	2011-1-010	5.11	20060061	, 1 10 (0 1F(1 1)	166,101	i i	106,000,111	Joog 2001 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	21,150	1016101611

For details of dividend declaration and appropriations, please refer note 47 to these consolidated financial statements.

The annexed notes 1 to 49 and annexure I form an integral part of these consolidated financial statements.

For details of reserves, please refer note 22 to these consolidated financial statements.

Chief Financial Officer

Mian Umer Mansha

Chr. Moshe

Director

Shahzad Hussain

Muhammad Ali Zeb

Hammad Khalid

Shoaib Mumtaz

President/Chief Executive



# **Consolidated Cash Flow Statement**

For the year ended December 31, 2023

Tor the year chaca becomed or, 2020	Note	2023 2022 (Rupees in '000)	
CASH FLOW FROM OPERATING ACTIVITIES			
Profit before taxation Less: Dividend income and share of profit of associates		137,518,962 (3,859,265) 133,659,697	75,340,484 (2,807,584) 72,532,900
Adjustments: Depreciation on fixed assets Depreciation on right-of-use assets Depreciation on non-banking assets acquired in satisfaction of claims Amortisation Provisions / (reversals) and write offs - net Workers welfare fund Loss / (gain) on sale of non-banking assets acquired in	12.2 31 31 13 33	3,468,181 2,079,323 23,878 560,040 1,075,258 2,744,424	2,781,591 1,834,736 23,389 566,633 (2,641,001) 1,509,781
satisfaction of claims Charge for defined benefit plan Gain on sale of fixed assets Gain on termination of lease liability against right-of-use assets Unrealized loss on revaluation of investments classified as held for trading Interest expensed on lease liability against right-of-use assets	30 31.1 30 30 29 27	3,224 250,527 (160,262) (70,616) 3,038 1,688,954	(6,817) 209,051 (138,376) (62,670) - 1,474,249 5,550,566
Decrease / (increase) in operating assets		145,325,666	78,083,466
Lendings to financial institutions Held-for-trading securities Advances Others assets (excluding advance taxation)		(33,127,632) (2,495,273) 174,088,768 (106,990,868)	(15,968,658) - (156,476,863) (31,390,952)
Increase / (decrease) in operating liabilities		31,474,995	(203,836,473)
Bills Payable Borrowings from financial institutions Deposits Other liabilities (excluding current taxation)		(15,602,982) (120,564,531) 477,132,658 (7,095,050)	16,387,921 73,992,926 (1,890,710) 34,222,005
Defined benefits paid Income tax paid		333,870,095 (284,916) (66,204,582)	122,712,142 (292,346) (28,409,347)
Net cash flow from / (used in) operating activities		444,181,258	(31,742,558)
CASH FLOW FROM INVESTING ACTIVITIES			
Net (investment) / divestment in available-for-sale securities Net investment in held-to-maturity securities Dividends received Investments in fixed assets Investments in intangible assets Proceeds from sale of fixed assets Proceeds from sale of non-banking assets acquired in satisfactio Investment in subsidiary Net investment in associates Effect of translation of net investment in foreign branches & subsi		(298,144,174) (19,172,354) 2,738,028 (8,116,651) (729,428) 1,925,535 132,000 (649,925) 267,428 4,374,032	12,249,839 (15,737,320) 2,344,657 (4,930,232) (416,497) 405,748 153,500 - 143,124 862,163
Net cash flow used in investing activities		(317,375,509)	(4,925,018)
CASH FLOW FROM FINANCING ACTIVITIES			
Dividend paid Payment of lease liability against right-of-use-assets	36.1 36.1	(32,381,201) (3,022,309)	(21,912,342) (2,583,670)
Net cash flow used in financing activities		(35,403,510)	(24,496,012)
Effects of exchange rate changes on cash and cash equivalents		10,532,983	9,600,163
Increase in cash and cash equivalents  Cash and cash equivalents at beginning of the year		101,935,222 125,097,564	(51,563,425) 187,193,972
Cash and cash equivalents at end of the year	36	227,032,786	135,630,547

The annexed notes 1 to 49 and annexure I form an integral part of these consolidated financial statements.

Shoaib Mumtaz
President/Chief Executive

Hammad Khalid Chief Financial Officer Mian Umer Mansha

Director

Shahzad Hussain Director Muhammad Ali Zeb Director

For the year ended December 31, 2023

### STATUS AND NATURE OF BUSINESS

The "Group" consists of:

# Holding company

MCB Bank Limited (the 'Bank') is a banking company incorporated in Pakistan and is engaged in commercial banking and related services. The Bank's ordinary shares are listed on the Pakistan stock exchange. The Bank's Registered Office and Principal Office are situated at MCB -15 Main Gulberg, Lahore. The Bank operates 1,430 branches (2022: 1,439 branches) within Pakistan and 8 branches (2022: 9 branches) outside Pakistan (including the Karachi Export Processing Zone branch).

# Subsidiary companies

#### MCB Islamic Bank Limited a)

MCB Islamic Bank Limited (MIB) was incorporated in Pakistan as an unlisted public limited company on May 15, 2014 to carry out the business of an Islamic Commercial Bank in accordance and in conformity with the principles of Islamic Shari'ah and in accordance with regulations and guidelines of the State Bank of Pakistan. The Securities and Exchange Commission of Pakistan granted "Certificate of Commencement of Business" to MIB on January 30, 2015. MIB is a wholly owned subsidiary of the Bank.

The State Bank of Pakistan (SBP) granted a "Certificate of Commencement of Banking Business" to MIB on September 14, 2015 under Section 27 of the Banking Companies Ordinance, 1962. MIB formally commenced operations as a Scheduled Islamic Commercial Bank with effect from October 15, 2015 upon receiving notification in this regard from SBP under section 37 of the State Bank of Pakistan Act, 1956. Currently, MIB is engaged in corporate, commercial, consumer, micro finance, investment and retail banking activities.

MIB is operating through 226 branches including two sub branches in Pakistan (December 31, 2022: 198 branches including one sub branch). The Registered Office of the Bank is situated at 59 Block T, Phase II, DHA, Lahore Cantt and Principal Office is situated at 14-A Main Jail Road, Gulberg, Lahore.

#### b) MCB Investment Management Limited (formerly MCB-Arif Habib Savings and Investments Limited)

MCB Investment Management Limited (MCBIM) (formerly MCB-Arif Habib Savings and Investments Limited) was incorporated on August 30, 2000, as an unquoted public limited company. During 2008, the company was listed on the Pakistan Stock Exchange Limited by way of offer for sale of shares by a few of the existing shareholders of the company to the general public. The registered office of the company is situated at 2nd Floor, Adamjee House, I.I Chundrigar Road, Karachi, Pakistan.

The Company is registered as a Pension Fund Manager under the Voluntary Pension System Rules, 2005, as an Asset Management Company and an Investment Advisor under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003.

The Board of Directors of MCB Bank Limited (the Bank), in its meeting held on February 08, 2023 had approved an equity investment of Rs. 649.925 million to acquire further 30.09% shareholding of "MCB Investment Managment Limited (Formely: MCB Arif-Habib Savings and Investments Limited), an existing subsidiary of the Bank. On the recommendation of the Board, the Shareholders of the Bank also approved this equity investment in MCBIML in their Annual General Meeting held on March 27, 2023. Acquisition transaction was completed on April 18, 2023, subsequent to the approvals granted by the regulatory bodies. The Bank owns 81.42% shares of the company.

#### MCB Non-Bank Credit Organization Closed Joint Stock Company c)

MCB Non-banking Credit Organization Closed Joint Stock Company was incorporated on October 16, 2009 and domiciled in the Republic of Azerbaijan. The company is a closed joint stock company limited by shares and was set up in accordance with Azerbaijani regulations. The registered office of the company is located at 49B Tbilisi Ave. Baku AZ1065, Republic of Azerbaijan. The Bank owns 99.94% shares of the company.



For the year ended December 31, 2023

The Company's principal business activity is provision of finance leases within the Republic of Azerbaijan. The Company leases out various types of automotive vehicles, industrial equipment, equipment used in medicine, health care, and for other business needs. In addition, the Company leases out cars and trucks. Further the Company is involved in real estate finance leases. During the year 2021, the Central Bank of the Republic of Azerbaijan (CBAR) has issued non-banking credit organization (NBCO) license (BKT-42) to the Company.

# 2. BASIS OF PRESENTATION

- 2.1 These consolidated financial statements include the financial statements of MCB Bank Limited and its subsidiary companies and share of the profit / reserves of associates (the "Group").
- 2.2 These consolidated financial statements have been prepared in conformity with the format of financial statements prescribed by the State Bank of Pakistan (SBP) vide BPRD Circular No. 02, dated January 25, 2018.
- 2.3 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate profit in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these consolidated financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of profit thereon. The Islamic Banking operations of the Group have complied with the requirements set out under the Islamic Financial Accounting Standards issued by the Institute of Chartered Accountants of Pakistan and notified under the provisions of the Companies Act, 2017.
- 2.4 Items included in these consolidated financial statements are measured using the currency of the primary economic environment in which the Holding Company operates. The consolidated financial statements are presented in Pak Rupees, which is the Group's functional and presentation currency. The amounts are rounded off to the nearest thousand.

# 3. STATEMENT OF COMPLIANCE

- 3.1 These consolidated financial statements have been prepared in accordance with accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:
  - International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017;
  - Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017;
  - Provisions of and directives issued under the Banking Companies Ordinance, 1962, the Companies Act, 2017; and
  - Directives issued by the SBP and the Securities and Exchange Commission of Pakistan (SECP).

Whenever the requirements of the Banking Companies Ordinance, 1962, Companies Act, 2017 or the directives issued by the SBP and the SECP differ with the requirements of IFRS or IFAS, requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

The State Bank of Pakistan has deferred the applicability of International Accounting Standards 40, 'Investment Property' for Banking Companies through BSD Circular No. 10 dated August 26, 2002 and International Accounting Standard 39 'Financial Instruments: Recognition and Measurement' (IAS 39) through BSD Circular Letter No. 10, dated August 26, 2002. The Securities and Exchange Commission of Pakistan (SECP) has deferred applicability of IFRS-7 "Financial Instruments: Disclosures" on banks through S.R.O 411(1) /2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the State Bank of Pakistan through various circulars.

For the year ended December 31, 2023

IFRS 10 Consolidated Financial Statements was made applicable from period beginning on or after January 01, 2015 vide S.R.O 633(I)/2014 dated July 10, 2014 by SECP. However, SECP has directed through S.R.O 56(I) /2016 dated January 28, 2016, that the requirements of consolidation under section 237 of the repealed Companies Ordinance 1984 (Section 228 of Companies Act 2017) and IFRS-10 "Consolidated Financial Statements" is not applicable in case of investment by companies in mutual funds established under Trust structure. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements.

The State Bank of Pakistan has deferred the applicability of IFAS 3 'Profit and Loss Sharing on Deposits', through BPRD Circular No.04 dated February 25, 2015.

# 3.2 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year

There are certain other new standards and interpretations of and amendments to existing accounting standards that have become applicable to the Group for accounting periods beginning on or after January 1, 2023. These are considered either to not be relevant or not to have any significant impact on the Group's consolidated financial statements.

# 3.3 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following other standards, amendments and interpretations of approved accounting standards are effective for accounting periods beginning on or after January 1, 2024:

	periods beginning on or after)
Amendment to IFRS 16 - Leases on sale and leaseback	January 01, 2024
Amendment to IAS 1 - Non-current liabilities with covenants	January 01, 2024
Amendments to IAS 21 - Lack of Exchangeability	January 01, 2025

### IFRS 9 - Financial Instruments

As directed by SBP via BPRD Circular Letter No. 7 of 2023 dated April 13, 2023, IFRS 9 Financial Instruments is effective for periods beginning on or after January 01, 2024 for banks having asset base of more than Rs. 500 billion as at December 31, 2022. Furthermore, final instructions on IFRS 9 (Application Instructions), for ensuring smooth and consistent implementation of the standard across banks, have already been issued by SBP via BPRD Circular No. 3 of 2022 dated July 05, 2022.

During 2023, the management of the Group has performed an impact assessment of IFRS 9 for holding company and one of the subsidiaries taking into account the SBP's IFRS 9 application instructions. The assessment is based on available information and may be subject to changes arising from further reasonable and supportable information being made available to the Group at the time of finalizing the impact for initial application of IFRS 9. In addition, the Group will implement changes in classification of certain financial instruments.

An overview of the IFRS 9 requirements that are expected to have significant impact are discussed below along with the additional requirements introduced by the SBP:

### Governance, ownership and responsibilities

The Group has adopted a governance framework requiring the Risk, Finance, Operations, Internal Audit and IT functions to effectively work together to ensure input from all business lines. IFRS 9 requires robust credit risk models that can predict Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD).

Effective date (annual



For the year ended December 31, 2023

### Classification and measurement

The classification and measurement of financial assets will base on the business model within which they are held and their contractual cash flow characteristics. Financial assets that do not meet the solely payments of principal and interest (SPPI) criteria are measured at fair value through profit or loss ('FVTPL') regardless of the business model in which they are held. The Group's business model in which financial assets are held will determine whether the financial assets are measured at amortised cost, fair value through other comprehensive income ('FVOCI') or fair value through profit or loss ('FVTPL').

The business model reflects how groups of financial assets are managed to achieve a particular business objective. Financial assets can only be held at amortised cost if the instruments are held in order to collect the contractual cash flows ('hold to collect'), and where those contractual cash flows are solely payments of principal and interest (SPPI). Assets may be sold out of 'hold to collect' portfolios where there is an increase in credit risk. Disposals for other reasons are permitted but such sales should be insignificant in value or infrequent in nature.

Debt instruments where the business model objectives are achieved by collecting the contractual cash flows and by selling the assets ('hold to collect and sell') and that have SPPI cash flows are held at FVOCI, with unrealised gains or losses deferred in reserves until the asset is derecognised.

The classification of equity instruments is generally measured at FVTPL unless the Group, at initial recognition, irrevocably designates as FVOCI but both unrealized and realised gains or losses are recognised in reserves and no amounts other than dividends received are recognised in the income statement.

All other financial assets will mandatorily be held at FVTPL. Financial assets may be designated at FVTPL only if doing so eliminates or reduces an accounting mismatch.

The Group has analyzed the impact of initial application of IFRS 9 on its financial assets as follows:

## **Equity Securities**

The Group expects to continue measuring at fair value all financial assets currently held at fair value.

For equity shares currently held as available-for-sale (AFS) with gains and losses recorded in OCI, the Group will apply the option to present fair value changes in OCI, and, therefore, the application of IFRS 9 will not have a significant impact on adoption. However, in accordance with IFRS 9 requirements, fair value gain or losses recognized in OCI will not be recycled to profit and loss account on derecognition of these securities. Expected credit losses are not recognised for equity instruments designated at EVOCI

Unquoted equity securities are required to be measured at fair value under IFRS 9, however, SBP has allowed relaxation to the banks till December 31, 2023 to carry these investments under the current PR regime.

### Debt securities and Loans and advances

Debt securities currently classified as AFS and those passing the SPPI test, are expected to be measured at fair value through OCI under IFRS 9 as the Group's business model is to hold the assets to collect contractual cash flows, but also to sell those investment. Debt securities currently classified as HTM and those passing the SPPI test are expected to be measured at amortised cost under IFRS 9 as the Group's business model is to hold the assets to collect contractual cash flows.

### Impairment of financial assets not held at FVTPL

The impairment requirements apply to financial assets measured at amortised cost and FVOCI (other than equity instruments), lease receivables, and certain loan commitments and financial guarantee contracts. At initial recognition, an impairment allowance (or provision in the case of commitments and guarantees) is required for Expected Credit Losses ('ECL') resulting from default events that are

For the year ended December 31, 2023

possible within the next 12 months ('12-month ECL'). In the event of a significant increase in credit risk (SICR), an allowance (or provision) is required for ECL resulting from all possible default events over the expected life of the financial instrument ('lifetime ECL'). Financial assets where 12-month ECL is recognised are categorized in 'stage 1'; financial assets that are considered to have experienced a SICR are categorized in 'stage 2'; and financial assets for which there is objective evidence of impairment, so are considered to be in default or otherwise credit impaired, are categorized in 'stage 3'.

Credit losses are the expected cash shortfalls from what is contractually due over the expected life of the financial instrument, discounted at the original effective interest rate. The assessment of credit risk and the estimation of ECL are required to be unbiased and probability-weighted, and should incorporate all available information which is relevant to the assessment including information about past events, current conditions and reasonable and supportable forecasts of economic conditions at the reporting date.

Based on the requirement of IFRS 9 and SBP's IFRS 9 application instructions, the Group has performed an ECL assessment taking into account the key elements such as assessment of SICR, Probability of Default, Loss Given Default and Exposure at Default. These elements are described below:

- PD: The probability that a counterparty will default, calibrated over the 12 months from the reporting date (stage 1) or over the lifetime of the product (stage 2) and incorporating forward looking information.
- LGD: It is an estimate of magnitude of loss sustained on any facility upon default by a customer. It is expressed as a percentage of the exposure outstanding on the date of classification of an obligor. It is the difference between contractual cash flows due and those that the Group expects to receive, including any form of collateral.
- EAD: the expected balance sheet exposure at the time of default, incorporating expectations on drawdowns, amortisation, pre-payments and forward-looking information where relevant.

For calculating ECL, the Group shall classify its financial assets under three following categories:

- Stage 1: Performing Assets: Financial assets where there has not been a SICR since initial recognition, the Group shall recognize an allowance based on the 12-month ECL.
- Stage 2: Under-Performing Assets: Financial assets where there has been a SICR since initial recognition, but they are not credit impaired, the Group shall recognize an allowance for the lifetime ECL for all exposures categorized in this stage based on the actual maturity profile.
- Stage 3: Non-Performing Assets: Financial assets which have objective evidence of impairment at the reporting date. The Group shall recognize ECL on these financial assets using the higher off approach, which means that lifetime ECL computed under IFRS 9 is compared with regulatory provision required as per Prudential Regulations (PR).

As required by the Application Instructions, financial assets may be reclassified out of stage 3 if they meet the requirements of Prudential Regulations (PR) issued by SBP. Financial assets in stage 2 may be reclassified to stage 1 if the conditions that led to a SICR no longer apply. An exposure cannot be upgraded from Stage 3 to 1 directly and should be upgraded to Stage 2 initially.

# Significant increase in credit risk (SICR)

A SICR is assessed in the context of an increase in the risk of a default occurring over the life of the financial instrument when compared to that expected at the time of initial recognition. It is not assessed in the context of an increase in the ECL. The Group uses a number of qualitative and quantitative measures in assessing SICR. Quantitative measures relate to deterioration of Obligor Risk Ratings (ORR) or where principal and / or interest payments are 60 days or more past due. Qualitative factors include unavailability of financial information and pending litigations.



For the year ended December 31, 2023

Based on the level of increase in credit risk, the Group shall calculate 12 month ECL for assets which did not have a SICR i.e., stage 1 or a lifetime expected loss for the life of the asset (for assets which demonstrated a SICR) i.e., stage 2.

At every reporting date, the Group shall assess whether there has been a SICR since the initial recognition of the asset. If there is a SICR, the asset must be assigned to the appropriate stage of credit impairment (stage 2 or 3).

Under the SBP's instructions, credit exposure (in local currency) guaranteed by the Government and Government Securities are exempted from the application of ECL Framework. Moreover, until implementation of IFRS 9 has stabilized, stage 1 and stage 2 provisions would be made as per IFRS 9 ECL framework and stage 3 provision would be higher of IFRS 9 ECL or provision computed under existing PRs' requirements.

### Presentation and disclosure

IFRS 9 also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of Group's disclosure about its financial instruments particularly in the year of adoption of the IFRS 9.

The State Bank of Pakistan has issued a revised format for financial statements of the banks for the accounting periods starting from January 01, 2024, which includes presentation and disclosure requirement upon adoption of IFRS 9 as applicable in Pakistan.

# Impact of adoption of IFRS 9

The Group will adopt IFRS 9 in its entirety effective January 01, 2024 with modified retrospective approach for restatement. As permitted by IFRS 9, the Group will not be restating comparatives on initial application. The cumulative impact of initial application will be recorded as an adjustment to equity at the beginning of the accounting period.

The actual impact of adopting IFRS 9 on the Group's financial statements in the year 2023 may not be accurately estimated because it will be dependent on the financial instruments that the Group would hold during next year and economic conditions at that time as well as accounting elections and judgements that it will make in future. Nevertheless, the Group has performed a preliminary assessment of the potential impact of adoption of IFRS 9 based on its statement of financial position as at December 31, 2023.

# Impact on Equity of the Group

The total estimated adjustment (net of tax) of the adoption of IFRS 9 on the opening balance of the Group's equity at January 01, 2024 is reduction in equity of approximately Rs. 4,336.246 million, representing corresponding impact of:

- An increase of approximately Rs. 4,738.486 million (net of tax) related to impairment requirements;
- Adjustment of approximately Rs. 402.240 million related to classification and measurement requirements, other than impairment.

The Group continues to refine its expected credit loss model and embed its operational processes which may change the actual impact on adoption.

# Impact on regulatory capital

The Group is allowed to include provisions for stage 1 and stage 2 in Tier 2 capital up to a limit of 1.25% of total credit risk-weighted assets. In order to mitigate the impact of ECL provisioning on capital, a transitional arrangement is allowed to the Group to absorb the impact on regulatory capital. Accordingly, banks, which choose to apply transitional arrangement, may implement this arrangement in accordance with SBP's Guideline for absorption of ECL for CAR Purposes as mentioned in Annexure-B of BPRD Circular No. 3 of 2022

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The estimated impact of initial adoption of IFRS 9 on the Group's capital ratios, without accounting for the allowed transitional arrangement, is as follows:

	As per adopted IFRS 9	As per current ARS
Common Equity Tier 1 Capital Adequacy ratio	16.53%	16.50%
Tier 1 Capital Adequacy Ratio	16.53%	16.50%
Total Capital Adequacy Ratio	19.92%	19.77%
CET1 available to meet buffers (as a percentage		
of risk weighted assets)	9.03%	9.00%

These consolidated financial statements have been prepared in accordance with the existing prudential regime to the extent of the Group's domestic operations, whereas the requirements of this standard are incorporated for overseas jurisdictions where IFRS 9 has been adopted.

Including the above, there are other new and amended standards and interpretations that are mandatory for the Group's accounting periods beginning on or after January 1, 2023 but are considered not to be relevant or do not to have any significant impact on the Group's consolidated financial statements and are therefore not detailed in these consolidated financial statements.

#### 3.4 Critical accounting estimates and judgements

The preparation of consolidated financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and judgments are continually evaluated and are based on historical experiences, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimates are revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods. The areas where various assumptions and estimates are significant to the Group's financial statements or where judgment was exercised in the application of accounting policies are as follows:

#### a) Classification of investments

In classifying investments, the Group follows the guidance provided in SBP circulars:

- Investments classified as 'held for trading', are securities which are acquired with an intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days of acquisition.
- Investments classified as 'held to maturity' are non-derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Group evaluates its intention and ability to hold such investment to maturity.
- The investments other than those in associates which are not classified as 'held for trading' or 'held to maturity' are classified as 'available for sale'.

#### b) Provision against advances

The Group reviews its loan portfolio to assess the amount of non-performing advances and provision required there against on regular basis. While assessing this requirement, various factors including the delinquency in the account, financial position of the borrowers and the requirements of the Prudential Regulations are considered.

The amount of general provision is determined in accordance with the relevant regulations and management's judgment as explained in note 11.5.4.

#### c) Impairment of 'available for sale' equity investments

The Group determines that 'available for sale' equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. The determination of what is significant or prolonged requires judgment. In making this judgment, the Group evaluates among other factors,



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the normal volatility in share price. In addition, the impairment may be appropriate when there is an evidence of deterioration in the financial health of the investee and sector performance, changes in technology and operational/financial cash flows.

## d) Taxation

In making the estimates for income taxes currently payable by the Group, the management considers the current income tax laws and the decisions of appellate authorities on certain issues in the past. Judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits, together with future tax planning strategies.

# e) Fair value of derivatives

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant underlying parameters including foreign currency involved, interest rates, yield curves, volatilities, contracts duration etc.

# f) Depreciation, amortisation, impairment and revaluation of operating fixed assets

The management reviews the useful lives and residual values of assets annually by considering expected pattern of economic benefit that the management expects to drive from the item and the maximum period up to which such benefits are expected to be available. Any change in estimates in future years might affect the carrying amounts of the respective items of assets with a corresponding effect on the depreciation charge and impairment. Such change is accounted for as change in accounting estimates in accordance with International Accounting Standard (IAS) 8 "Accounting Policies, Changes in Accounting Estimates and Errors". Further, the Bank estimates the revalued amount of land and buildings on a regular basis. The estimates are based on valuations carried out by independent professional valuers under the market conditions.

# g) Staff retirement benefits

Certain actuarial assumptions have been adopted as disclosed in note 38 of these consolidated financial statements for the actuarial valuation of staff retirement benefit plans. Actuarial assumptions are entity's best estimates of the variables that will determine the ultimate cost of providing post employment benefits. Changes in these assumptions in future years may affect the liability / asset under these plans in those years.

# h) Lease term for lease liability and right-of-use asset

The Group applies judgment to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Group is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognized.

# i) Provision and contingent assets and liabilities

Provisions are recognized when the Group has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each reporting date and are adjusted to reflect the current best estimates. Contingent assets are not recognized and are also not disclosed until an inflow of economic benefits is probable. Contingent liabilities are not recognized and are disclosed unless the probability of an outflow of resources embodying economic benefits is remote.

# 4. BASIS OF MEASUREMENT

These consolidated financial statements have been prepared under the historical cost convention except that certain classes of fixed assets and non-banking assets acquired in satisfaction of claims are stated at revalued amounts and certain investments and derivative financial instruments have been marked to market and are carried at fair value. In addition, obligations in respect of staff retirement benefits and lease liabilities which have been carried at present value and right of use assets which are initially measured at an amount equal to the corresponding lease liability and depreciated over the respective lease terms.

For the year ended December 31, 2023

#### 5. FINANCIAL RISK MANAGEMENT

These risk management policies continue to remain robust and the Group is reviewing its portfolio regularly in line with emerging risks. Detailed disclosure on financial risk management has been reported in note 46 to the consolidated financial statements.

#### 6. MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policies adopted in the preparation of these consolidated financial statements are consistent with those of the previous financial year:

#### 6.1 Basis of consolidation

- These consolidated financial statements include the financial statements of MCB Bank Limited and a) its subsidiary companies and share of the profit / reserves of associates are accounted for under the equity basis of accounting.
- b) Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date when control ceases / the subsidiaries are disposed off. The assets and liabilities of subsidiary companies have been consolidated on a line by line basis based on the financial statements as at December 31, 2023 and the carrying value of investments held by the Bank is eliminated against the subsidiaries' shareholders' equity in these consolidated financial statements. Material intra-group balances and transactions have been eliminated.
- c) Associates are all entities over which the Group has significant influence but not control or joint control. Investments in associates are accounted for by the equity method of accounting and are initially recognised at cost, thereafter for the post-acquisition change in the Group's share of net assets of the associate, the cumulative post-acquisition movements are adjusted in the carrying amount of the investment. Accounting policies of the associates have been changed where necessary to ensure consistency with the policies adopted by the Group.
- d) Non-controlling interest is that part of the net results of operations and of net assets of subsidiary companies attributable to interests which are not owned by the Group.

#### 6.2 IFRS 16 - Lease Liability & Right-of-Use Assets

The Group enters into leasing arrangements of buildings for its branches and offices. Rental contracts are typically for a fixed period and may have extension options. At inception of a contract, the Group assesses whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions.

The lease liability is initially measured at the present value of lease payments to be made over the term of the lease, discounted using the Group's incremental borrowing rate. The lease liability is subsequently measured at amortized cost using the effective interest rate method. The carrying amount is remeasured/adjusted if there are changes in the future cash flows or the lease term.

The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date. On subsequent measurement, right-of-use assets are stated at cost less any accumulated depreciation / accumulated impairment losses and are adjusted for any remeasurement of the lease liability.

Right-of-use assets are depreciated on a straight line basis over the lease term as this method closely reflects the expected pattern of consumption of future economic benefits. Carrying amount of the lease liability is derecognized upon termination of the lease contract with corresponding adjustment



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to right-of-use asset. Gain or loss on termination of lease contract is recognized in the consolidated profit and loss account.

The Group has elected not to recognize a right-of-use asset and the corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Payments associated with these leases are recognized as an expense in the consolidated profit or loss account on a straight-line basis.

When there is a change in scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease is accounted for as a lease modification. The lease modification is accounted for as a separate lease if modification increase the scope of lease by adding the right to use one or more underlying assets and the consideration for lease increases by an amount that is commensurate with the stand-alone price for the increase in scope adjusted to reflect the circumstances of the particular contracts, if any. When the lease modification is not accounted for as a separate lease, the lease liability is remeasured and corresponding adjustment is made to right-of-use asset.

### 6.3 Investments

The Group classifies its investments as follows:

## Held for trading

These are securities, which are either acquired for generating profit from short-term fluctuations in market prices, interest rate movements, dealers margin or are securities included in a portfolio in which a pattern of short-term profit taking exists.

# Held to maturity

These are securities with fixed or determinable payments and fixed maturity in respect of which the Group has the positive intent and ability to hold to maturity.

# Available for sale

These are investments, other than those in subsidiaries and associates, that do not fall under the 'held for trading' or 'held to maturity' categories.

# Initial measurement

Investments are initially recognized at cost which in case of investments other than 'held for trading' include transaction costs associated with the investment. Transaction costs on investments held for trading are expensed in the profit and loss account.

All purchases and sales of investments that require delivery within the time frame established by regulation or market convention are recognized at the trade date. Trade date is the date on which the Group commits to purchase or sell the investment.

### Subsequent measurement

In accordance with the requirements of the SBP, quoted securities, other than those classified as 'held to maturity', investments in subsidiaries and investments in associates are subsequently re-measured to market value. Surplus / deficit arising on revaluation of quoted securities which are classified as 'available for sale', is taken to surplus / deficit on revaluation of investments through statement of comprehensive income in equity till disposal at which time it is recorded in profit and loss account. Surplus / deficit arising on revaluation of quoted securities which are classified as 'held for trading', is taken to the profit and loss account, currently.

Unquoted equity securities (excluding investments in associates) are valued at the lower of cost and break-up value. Break-up value of equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments classified as 'held to maturity' are carried at amortized cost less accumulated impairment losses, if any.

For the year ended December 31, 2023

### **Investments in Associates**

Investment in associates are accounted for using the equity method of accounting, after initially being recognised at cost. Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses of the investee in the consolidated profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates and joint ventures are recognised as a reduction in the carrying amount of the investment.

# Impairment

Provision for impairment in the values of securities (except debentures, participation term certificates and term finance certificates) is made currently. Impairment of 'available for sale' equity investments is discussed in 3.4(c). Provisions for impairment in value of debentures, participation term certificates and term finance certificates are made as per the requirements of the Prudential Regulations issued by the SBP.

Impairment against investment in associates is assessed as per the requirements of IAS 36.

#### 6.4 Sale and repurchase agreements

Securities sold subject to a repurchase agreement (repo) are retained in these consolidated financial statements as investments and the counter party liability is included in borrowings. Securities purchased under an agreement to resell (reverse repo) are not recognized in these consolidated financial statements as investments and the amount extended to the counter party is included in lending's to financial institutions. The difference between the purchase / sale and re-sale / re-purchase price is recognized as mark-up income / expense on a time proportion basis, as the case may be.

#### 6.5 **Advances**

Advances are stated net of specific and general provisions. Specific provision is determined on the basis of the Prudential Regulations and other directives issued by the SBP and charged to the consolidated profit and loss account. Provisions are held against identified as well as unidentified losses. Provisions against unidentified losses include general provision in accordance with the applicable requirements of the Prudential Regulations for Consumer Financing and Prudential Regulations for Small and Medium Enterprise Financing issued by the SBP and provision based on historical loss experience on advances. General provisions pertaining to overseas advances are made in accordance with the requirements of the regulatory authorities of the respective countries. Advances are written off when there is no realistic prospect of recovery.

Leases where the Group transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee are classified as finance leases. A receivable is recognized at an amount equal to the present value of the lease payments including any guaranteed residual value. Finance lease receivables are included in advances to the customers.

In Murabaha transactions, the Group purchases the goods through its agent or client and after taking the possession, sells them to the customer on cost plus profit basis either in a spot or credit transaction. Under Murabaha financing, funds disbursed for purchase of goods are recorded as 'Advance against Murabaha finance'. On culmination of Murabaha i.e. sale of goods to customers, Murabaha financing are recorded at the deferred sale price. Goods purchased but remaining unsold at the statement of financial position date are recorded as inventories.

The Group values its inventories at the lower of cost and net realizable value. The net realizable value is the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale. Cost of inventories represents actual purchases made by the Group / customers as the agent of the Group for subsequent sale.



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In Ijarah financing, the Group provides the asset on pre-agreed rentals for specific tenors to the customers. Ijarah assets are stated at cost less depreciation and are disclosed as part of 'Islamic financing and related assets'. The rental on Ijarah under Islamic Financial Accounting Standard - 2 Ijarah (IFAS 2) are recorded as income / revenue. The Group charges depreciation from the date of recognition of Ijarah of respective assets to Mustajir. Ijarah assets are depreciated over the period of Ijarah using the straight line method. Impairment of Ijarah assets is determined in accordance with the Prudential Regulations issued by the SBP.

In Diminishing Musharaka based financing, the Group enters into Musharaka based on Shirkat-ul-Milk for financing and agreed share of fixed assets (example: house, land, plant, machinery or vehicle) with its customers and enters into period profit payment agreement for the utilization of the Group's Musharaka share by the customer.

In Istisna financing, the Group acquires the described goods to be manufactured by the customer from raw material of its own and deliver to the Group within an agreed time. The goods are then sold and the amount financed is received back by the Group along with profit.

In Salam financing, the Group pays full in advance to its customer for buying specified goods / commodities to be delivered to the Group within an agreed time. The goods are then sold and the amount financed is received back by the Group along with profit.

In Running Musharaka based financing, the Group enters into financing with the customer based on Shirkat-ul-Aqd or Business Partnership in the customer's operating business where the funds can be withdrawn or refunded during the Musharakah period.

# 6.6 Fixed assets and depreciation

Fixed assets other than land and buildings are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Buildings are carried at revalued amount less any accumulated depreciation and subsequent impairment losses, if any. Land is carried at revalued amount less any subsequent impairment losses, if any. Cost of property and equipment of foreign operations includes exchange differences arising on currency translation at year-end rates.

Capital work-in-progress is stated at cost less accumulated impairment losses, if any. These are transferred to specific assets as and when assets become available for use.

Depreciation on all fixed assets (excluding land) is charged using the straight line method in accordance with the rates specified in note 12.2 to these consolidated financial statements and after taking into account residual value, if any. The residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each reporting date.

Depreciation on additions is charged from the month the assets are available for use while no depreciation is charged in the month in which the assets are disposed off.

Land and buildings are revalued by independent, professionally qualified valuers with sufficient regularity to ensure that their net carrying amount does not differ materially from their fair value. An increase arising on revaluation is credited to the surplus on revaluation of fixed assets account. A decrease arising on revaluation of fixed assets is adjusted against the surplus of that asset or, if no surplus exists, is charged to the profit and loss account as an impairment of the asset. A surplus arising subsequently on an impaired asset is reversed through the profit and loss account up to the extent of the original impairment.

Surplus on revaluation of fixed assets (net of associated deferred tax) to the extent of the incremental depreciation charged on the related assets is transferred to unappropriated profit.

Gains / losses on sale of property and equipment are credited / charged to the profit and loss account currently, except that the related surplus on revaluation of land and buildings (net of deferred taxation) is transferred directly to unappropriated profit.

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Subsequent costs are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the consolidated profit and loss account.

#### 6.7 Intangible assets

Intangible assets are stated at cost less accumulated amortisation and accumulated impairment losses, if any. Intangible assets are amortized from the month when these assets are available for use, using the straight line method, whereby the cost of the intangible assets are amortized over its estimated useful lives over which economic benefits are expected to flow to the Group. The useful lives are reviewed and adjusted, if appropriate, at each reporting date.

#### 6.8 Impairment

The carrying amount of assets are reviewed at each reporting date for impairment whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. If such indication exists and where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amounts. The resulting impairment loss is taken to the profit and loss account except for impairment loss on revalued assets, which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of that asset.

#### Staff retirement benefits 6.9

MCB Bank Limited (Holding Company)

The Bank operates the following staff retirement benefits for its employees:

- a) For clerical / non-clerical staff who did not opt for the new scheme, the Bank operates the following:
  - an approved contributory provident fund;
  - an approved gratuity scheme; and
  - a contributory benevolent scheme
- b) For clerical / non-clerical staff who joined the Bank after the introduction of the new scheme and for others who opted for the new scheme introduced in 1975, the Bank operates the following:
  - an approved non-contributory provident fund introduced in lieu of the contributory provident fund;
  - an approved pension fund; and
  - contributory benevolent scheme
- c) For officers who joined the Bank after the introduction of the new scheme and for others who opted for the new scheme introduced in 1977, the Bank operates the following:
  - an approved non-contributory provident fund introduced in lieu of the contributory provident
  - an approved pension fund, and
  - contributory benevolent fund.

However, the management has replaced the pension benefits for employees in the officer category with a contributory provident fund for services rendered after December 31, 2003.

- For executives and officers who joined the Bank on or after January 01, 2000, the Bank operates an d) approved contributory provident fund.
- e) Post retirement medical benefits to entitled employees.



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Annual contributions towards the defined benefit plans and schemes are made on the basis of actuarial advice using the Projected Unit Credit Method. The above benefits are payable to staff at the time of separation from the Bank's services subject to the completion of qualifying period of service. Actuarial gains / losses arising from experience adjustments and changes in actuarial assumptions are recognized in statement of comprehensive income in the period of occurrence.

Past service cost is the change in the present value of the defined benefit obligation resulting from a plan amendment or curtailment. The Bank recognizes past service cost as an expense at the earlier of the following dates:

- (i) when the plan amendment or curtailment occurs; and
- (ii) when the Bank recognizes related restructuring costs or termination benefits.

# Employees' compensated absences

Liability in respect of employees' compensated absences is accounted for in the year in which these are earned on the basis of actuarial valuation carried out using the Projected Unit Credit Method. Actuarial gains / losses arising from experience adjustments and changes in actuarial assumptions are recognized in Profit and Loss account in the period of occurrence.

#### MCB Islamic Bank Limited

MIB operates a recognised contributory provident fund scheme for all its permanent employees. Equal monthly contributions are made both by the Bank and its permanent employees, to the Fund at the rate of 8.33% of the basic salaries of employees. However, an employee has an option to increase his/her contribution upto 15% but the Bank will still contribute 8.33% of the employee's basic salary. The Bank has no further payment obligation once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due.

## 6.10 Taxation

### Current and prior years

Provision for current taxation is based on taxable income at the current rates of taxation after taking into consideration available tax credits and rebates. The charge for current tax also includes adjustments where considered necessary, relating to prior years which arise from assessments framed / finalized during the year.

### **Deferred**

Deferred tax is recognized using the balance sheet liability method on all temporary differences between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes. The Group records deferred tax assets / liabilities using the tax rates, enacted or substantively enacted by the reporting date expected to be applicable at the time of its reversal. Deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized. The Group also recognizes deferred tax asset / liability on deficit / surplus on revaluation of securities and deferred tax liability on surplus on revaluation of fixed assets which is adjusted against the related deficit / surplus in accordance with the requirements of International Accounting Standard (IAS) 12, 'Income Taxes'.

Deferred tax liability is not recognized in respect of taxable temporary differences associated with exchange translation reserves of foreign operations, where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

## 6.11 Provisions

Provisions are recognized when the Group has a legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation and a

For the year ended December 31, 2023

reliable estimate of the amount can be made. Provisions are reviewed at each reporting date and are adjusted to reflect the current best estimates.

#### 6.12 Foreign currencies

#### 6.12.1 Foreign currency transactions

Transactions in foreign currencies other than the results of foreign operations discussed in note 6.12.2 are translated to Pak Rupees at the foreign exchange rates prevailing on the transaction date. Monetary assets and liabilities in foreign currencies are expressed in Pak Rupee terms at the rates of exchange prevailing at the reporting date. Forward foreign exchange contracts are valued at the rates applicable to their respective maturities.

# 6.12.2 Foreign operations

The assets and liabilities of foreign branches and subsidiary are translated to Pak Rupees at exchange rates prevailing at the statement of financial position date. The results of foreign operations are translated to Rupees at the average rate of exchange for the year.

#### 6.12.3 Translation gains and losses

Translation gains and losses are included in the consolidated profit and loss account, except those arising on the translation of the Group's net investment in foreign branches and subsidiary which are taken to the capital reserve (exchange translation reserve) until the disposal of the net investment, at which time these are recognized in the consolidated profit and loss account.

#### 6.12.4 Commitments

Commitments for outstanding forward foreign exchange contracts are disclosed in these consolidated financial statements at committed amounts. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Pak Rupee terms at the rates of exchange prevailing at the statement of financial position date.

#### 6.13 Acceptances

Acceptances comprise undertakings by the Group to pay bills of exchange drawn on customers. The Group expects most acceptances to be simultaneously settled with the reimbursement from the customers.

#### 6.14 Revenue recognition

- Mark-up / interest on advances and returns on investments are recognized on a time proportion basis using the effective interest method except that mark-up / interest on non-performing advances and investments is recognized on a receipt basis, in accordance with the requirements of the Prudential Regulations issued by the SBP or as permitted by the regulations of the overseas regulatory authorities of countries where the branches operate. Where debt securities are purchased at premium or discount, such premium / discount is amortized through the profit and loss account over the remaining period of maturity.
- Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease period so as to produce a constant periodic rate of return on the outstanding net investment in lease. Gains / losses on termination of lease contracts are recognized as income when these are realized.
- Fee, brokerage and commission income is recognized on an accrual basis.
- Dividend income is recognized when the Group's right to receive dividend is established.
- Gain / loss on sale of investments is credited / charged to profit and loss account.
- Profit on Salam financing is recognised on accrual basis.
- Profit on Running Musharaka financing is booked on an accrual basis and is subject to adjustment (if any) upon declaration of profit by Musharakah partners.



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- Rental income from ljarah financing is recognised on an accrual basis. Depreciation on ljarah asset is charged to income (net of with rental income) over the period of ljarah using the straight line method.
- Profit from Bai-Mua'jjal is recognised on an accrual basis.
- Profit on Diminishing Musharaka is recognised on an accrual basis.
- Profit on Istisna financing is recognised on accrual basis.
- Profit from Musharaka placements with financial institutions is recognised on accrual basis.
- Profit from Murabaha financing is accounted for on culmination of Murabaha transaction. Profit
  on Murabaha is recognised on an accrual basis. Profit on Murabaha transactions for the period
  from the date of disbursement to the date of culmination of Murabaha is recognised immediately
  on the later date.
- Revenue for acting as trustee is recognized on Net Assets Value (NAV) of respective funds.
- Management / advisory fee is calculated on a daily / monthly basis by charging specified rates to the net assets value / income of the Collective Investment Schemes. Advisory fee from the discretionary portfolio is calculated in accordance with the respective agreements with the clients. Management fee from the pension funds is calculated by charging the specified rates to the average net assets value.
- Revenue from trusteeship and custodian is recognised when the Group satisfies a performance obligation by rendering promised services as per respective agreements.

The income on Islamic financing is recognised in accordance with the principles of Islamic Shari'ah and in accordance with regulations and guidelines of the State Bank of Pakistan. However, income, if any, received which does not comply with the principles of Islamic Shari'ah is recognised as charity payable if so directed by the Shari'ah Board of the subsidiary.

# 6.15 Assets acquired in satisfaction of claims

Non-Banking Assets (NBA) acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation and impairment loss. These assets are revalued by professionally qualified valuers with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. A surplus arising on revaluation of property is credited to the 'surplus on revaluation of non-banking assets' account through statement of comprehensive income in equity and any deficit arising on revaluation is taken to profit and loss account directly. Legal fees, transfer costs and direct costs of acquiring title to property are charged to profit and loss account and not capitalized.

## 6.16 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks and balances with other banks (net of overdrawn Nostro balances) in current and deposit accounts.

### 6.17 Financial instruments

### 6.17.1 Financial assets and financial liabilities

Financial instruments carried on the statement of financial position include cash and balances with treasury banks, balances with other banks, lendings to financial institutions, investments, advances, other assets, bills payable, borrowings, deposits and other liabilities. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with these assets and liabilities.

### 6.17.2 Derivative financial instruments

Derivative financial instruments are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value using valuation techniques. All the derivative financial instruments are carried as an asset when the fair value is positive and as a liability when the fair value is negative. Any change in the fair value of derivative financial instruments is taken to the profit and loss account currently.

For the year ended December 31, 2023

### 6.17.3 Off setting

Financial assets and financial liabilities are off set and the net amount is reported in these consolidated financial statements when there is a legally enforceable right to set off and the Group intends either to settle on a net basis, or to realize the assets and settle the liabilities, simultaneously.

#### 6.18 Borrowings / deposits

Borrowings / deposits are recorded at the proceeds received. The cost of borrowings / deposits is recognized as an expense in the period in which this is incurred.

Deposits, with respect to Islamic Banking operations, are generated on the basis of two modes i.e. Qard and Mudaraba.

Deposits taken on Qard basis are classified as 'Current accounts' and Deposits generated on Mudaraba basis are classified as 'Savings deposits' or 'Fixed deposits'. No profit or loss is passed to current account depositors.

Profits realized in investment pools are distributed in pre-agreed profit sharing ratio. Rab-ul-Maal share is distributed among depositors according to weightages assigned at the inception of profit calculation period.

Profits are distributed from the pool such that the depositors (remunerative) only bear the risk of assets in the pool during the profit calculation period. In case of loss in a pool during the profit calculation period, the loss is distributed among the depositors (remunerative) according to their ratio of Investments.

Asset pools may be created at the Group's discretion and the Group may add, amend, and transfer an asset to any other pool in the interests of the deposit holders.

#### 6.19 Segment reporting

A segment is a distinguishable component of the Group that is engaged in providing products or services (business segment) or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format of reporting is based on business segments.

#### 6.19.1 **Business segments**

### **Retail Banking**

This includes retail lending and deposits, banking services, cards and branchless banking.

# **Corporate Banking**

This comprises of loans, deposits, project financing, trade financing, investment banking and other banking activities / with Group's corporate and public sector customers.

# **Consumer Banking**

This segment primarily constitutes consumer financing activities with individual customers of the Group. Product suite offered to these customers include credit cards, auto loans, housing finance and personal loans.

### Islamic Banking

This segment includes Islamic Banking operations of the Group.

This includes fixed income, equity, foreign exchange, credit, funding, own position securities, lendings and borrowings and derivatives for hedging and market making.



For the year ended December 31, 2023

### **Assets Management**

It includes asset management, investment advisory, portfolio management, equity research and underwriting.

## International Banking

This comprises of loans, deposits, project financing, trade financing, investment banking and other banking activities by Group's overseas operations.

#### **Others**

This includes the head office related activities and other functions which cannot be classified in any of the above segments.

## 6.19.2 Geographical segments

The Group operates in three geographic regions being:

- Pakistan
- South Asia
- Middle East
- Eurasia

# 6.20 Dividend distribution and appropriation

Dividends (including bonus dividend) and other appropriations (except appropriations which are required by law) are recognized in the period in which these are approved.

# 6.21 Business combination

Business combinations other than under common control transaction are accounted for by applying the acquisition method. The cost of acquisition is measured as the fair value of assets given, equity instruments issued and the liabilities incurred or assumed at the date of acquisition. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement, if any. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The excess of the consideration transferred over the fair value of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets acquired in the case of a bargain purchase, the difference is recognized directly in the profit and loss account or as directed by the SBP.

# 6.22 Earnings Per Share

The Group presents basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year.

### 6.23 Pool Management

The Islamic Banking Subsidiary of the Group (MIB) operates general and specific pools for deposits and inter-Group funds accepted / acquired under Mudaraba, Musharaka and Wakala modes.

Under the general deposits pool, MIB accepts funds on Mudaraba basis from depositors (Rabb-ul-Maal) where MIB acts as Manager (Mudarib) and invests the funds in the Shari'ah Compliant modes of financings, investments and placements. When utilising investing funds, MIB prioritizes the funds received from depositors over the funds generated from own sources.

For the year ended December 31, 2023

Specific pools may be operated for funds acquired / accepted from the State Bank of Pakistan and other banks for Islamic Export Refinance to MIB customers and liquidity management respectively under the Musharaka / Mudaraba modes. MIB also maintains an Equity Pool which consists of MIB equity and funds accepted on Qard (non-remunerative current deposit account) basis.

The profit of each deposit pool is calculated on all the remunerative assets booked by utilizing the funds from the pool after deduction of expenses directly incurred in earning the income of such pool, if any. The directly related costs comprise of depreciation on liarah assets, takaful premium, documentation charges etc. No general or administrative nature of expense is charged to pool. No provision against any non-performing asset of the pool is passed on to the pool except on the actual loss / write-off of such non-performing asset. The profit of the pool is shared between equity and other members of the pool on the basis of Musharaka at gross level (before charging of Mudarib fee) as per the investment ratio of the equity. The profit of the pool is shared among the members of the pool on pre-defined mechanism based on the weightages announced before the profit calculation period after charging of Mudarib fee.

The deposits and funds accepted under the above mentioned pools are provided to diversified sectors and avenues of the economy / business as mentioned in the notes and are also invested in Government of Pakistan backed ljarah Sukuks. Staff financings are exclusively financed from the equity pool.

The risk characteristic of each pool mainly depends on the assets and liability profile of each pool.

MIB is maintaining the following types of pools for profit declaration and distribution:

#### **General Pool**

MIB manages one general pool for its depositors' (Rabbul Mal) maintaining deposits under Mudaraba in both local and foreign currencies and also commingled its equity in this pool. The income (gross income less direct expenses) generated from the pool is distributed between Bank's equity and depositors' fund in proportion to their respective share in the pool. Under the Mudaraba mechanism, the income so distributed to depositors' fund is shared between the Bank (Mudarib) and depositors' (Rabbul Mal) according to the pre-agreed profit sharing ratios and assigned weightages.

The average rate of profit earned on the earning assets was 20.38% (2022: 13.22%) and rate of profit paid was 11.68% (2022: 7.49%). Profit rate and weightage announcement period is monthly.

### Treasury Musharaka / Mudaraba Pools

MIB accepts funds from other banks to manage its liquidity under Musharaka / Mudaraba mode. The funds accepted are tagged to remunerative assets having maturity on or after the period for which funds are accepted. The revenue generated from the pool asset is shared between the bank and other member of the pool according to pre-agreed profit sharing ratios or assigned weightages accordingly.

The average rate of profit earned on the earning assets was 17.04% (2022: 13.03%) and rate of profit paid was 14.98% (2022: 12.88%).

### Special Musharaka Pool

MIB also accepts funds / deposits (other than Banks) under Musharaka mode. The comingled funds under this arrangement are deployed in remunerative assets as per the terms of agreement. The revenue generated from these assets are then shared as per pre-agreed profit sharing ratio.

The average rate of profit earned on the earning assets was 16.81% (2022: 13.21%) and rate of profit paid was 14.54% (2022: 12.52%).



For the year ended December 31, 2023

#### **Equity Pool**

The Equity Pool consists of MIB equity and funds accepted on Qard (non-remunerative current deposit account) basis. The funds of this pool are invested in various assets or ventures which are higher in risk or having longer funding period. In addition to that all staff financings are financed by this pool. The risk of assets in the pool is borne by the Bank.

The average rate of profit earned was 15.06% (2022: 7.81%).

#### 6.24 Funds due to / from financial institutions

#### Bai Mu'ajjal

In Bai Mu'ajjal, the Group sells sukuk on deferred basis to other financial institutions. The deferred price is agreed at the time of sale and such proceeds are received at the end of the deferral period. Bai Muajjal with the Federal Government is classified as investment.

#### Musharaka / Mudaraba / Wakala

In Musharaka / Mudaraba / Wakala, the Group invests in the Shariah compliant business pools of the financial institutions at the agreed profit and loss sharing ratio / fees.

		Note	2023 2022 (Rupees in '000)		
7.	CASH AND BALANCES WITH TREASURY BANKS				
	In hand				
	Local currency Foreign currencies		37,437,971 8,807,239	33,233,850 8,010,501	
	With State Bank of Pakistan in		46,245,210	41,244,351	
	Local currency current account Foreign currency current accounts Foreign currency deposit account	7.1 7.2 7.3	88,108,940 2,454,172 12,812,091	60,486,793 2,963,386 –	
	With other central banks in		103,375,203	63,450,179	
	Foreign currency current accounts	7.4	7,618,129	5,208,116	
	With National Bank of Pakistan in				
	Local currency current accounts		32,835,691	207,220	
	Prize bonds		171,565	165,297	
			190,245,798	110,275,163	

- 7.1 This represents current account maintained with the SBP under the Cash Reserve Requirement of section 22 of the Banking Companies Ordinance, 1962.
- 7.2 This includes foreign currencies settlement accounts maintained with SBP along with Rs. 881.096 million (2022: Rs. 631.968 million) maintained to comply with the cash reserve and special cash reserve requirements by a subsidiary.
- 7.3 This represents account maintained by Holding company with the SBP to comply with the Special Cash Reserve requirement. This includes balance of Rs. 8,541.394 million (2022: Nil) which carries interest rate of 4.34% per annum as declared by SBP. The Holding company was maintaining Nil balance as of December 31, 2022 as allowed by SBP for a short term.

For the year ended December 31, 2023

7.4 Foreign currency current account with other central banks are maintained to meet their minimum cash reserves and capital requirements pertaining to the foreign branches of the Group.

		Note	2023 (Rupees	2022 s in '000)
8.	BALANCES WITH OTHER BANKS			
	In Pakistan			
	In current account In deposit account		17,842 7,886	29,428 7,383
	Outside Pakistan		25,728	36,811
	In current account In deposit account	8.1 8.2	11,902,930 25,878,196	18,954,730 7,171,308
			37,781,126	26,126,038
			37,806,854	26,162,849

- 8.1 It includes an amount of USD 3.852 million pledged as collateral for a standby letter of credit issued on behalf of the Bank.
- 8.2 Balances with other banks outside Pakistan in deposit accounts carry interest rate of 2.50% to 12.50% (2022: 3.00% to 24.00%) per annum.

		Note	2023 (Rupees	2022 s in '000)
9.	LENDINGS TO FINANCIAL INSTITUTIONS			
	Call / clean money lendings Repurchase agreement lendings (Reverse Repo) Musharaka arrangements	9.1 9.2	65,714,000 21,499,400 2,500,000 89,713,400	23,736,012 26,679,756 6,170,000 56,585,768

- 9.1 Call money lendings carry mark-up rate ranging from 5.40% to 22.00% (2022: 4.40% to 14.50%) per annum and are due to mature latest by January 05, 2024.
- 9.2 Repurchase agreement lendings carry mark-up rate of 22.00% (2022: 16.00% to 16.55%) per annum and are due to mature latest by January 12, 2024.
- 9.3 This represents Musharaka placements with various financial institutions carrying average profit rate of 22.15% per annum (2022: 16.05% per annum) and due to mature latest by January 04, 2024.

		2023 (Rupee	2022 s in '000)
9.4	Particulars of lending		
	In local currency In foreign currencies	27,203,733 62,509,667	32,849,756 23,736,012
		89,713,400	56,585,768



For the year ended December 31, 2023

		2023			2022			
		Held by Group	Further given as collateral	Total	Held by Group	Further given as collateral	Total	
				(Rupees	s in '000)			
9.5	Securities held as collateral against lendings to financial institutions							
	Pakistan Investment Bonds Market Treasury Bills	21,499,400	- -	21,499,400	- 26,679,756	-	- 26,679,756	
		21,499,400	_	21,499,400	26,679,756		26,679,756	

### 10. INVESTMENTS

### 10.1 Investments by type:

 invocation by type.								
	2023			2022				
	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying value	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying value
				(Rupee	s in '000)			
Held-for-trading securities								
Shares and units	292,517	-	(7,644)	284,873	-	_	-	-
Federal Government Securities	2,202,756	-	4,606	2,207,362	-	-	-	-
	2,495,273	_	(3,038)	2,492,235	_	_	_	_
Available-for-sale securities								
Federal Government Securities	1,257,348,552	(414,772)	(28,348,868)	1,228,584,912	1,001,440,422	(134,427)	(32,886,502)	968,419,493
Shares and units	30,782,860	(10,025,047)	5,773,217	26,531,030	28,327,743	(9,618,325)	(721,393)	17,988,025
Non Government Debt Securities	3,723,840	-	(9,560)	3,714,280	3,723,840	-	5,782	3,729,622
Foreign Securities	43,970,571	(1,740)	93,789	44,062,620	4,134,882	(1,232)	(15,965)	4,117,685
	1,335,825,823	(10,441,559)	(22,491,422)	1,302,892,842	1,037,626,887	(9,753,984)	(33,618,078)	994,254,825
Held-to-maturity securities								
Federal Government Securities	51,005,261	(260,316)	-	50,744,945	32,670,061	(98,464)	-	32,571,597
Provincial Government Securities	118	(118)	-	-	118	(118)	-	-
Non Government Debt Securities	8,869,357	(477,541)	-	8,391,816	8,032,203	(477,541)	-	7,554,662
	59,874,736	(737,975)	_	59,136,761	40,702,382	(576,123)	_	40,126,259
Associates	7,821,877	-	-	7,821,877	6,507,975	-	-	6,507,975
Total Investments	1,406,017,709	(11,179,534)	(22,494,460)	1,372,343,715	1,084,837,244	(10,330,107)	(33,618,078)	1,040,889,059

For the year ended December 31, 2023

#### 10.2 Investments by segments:

				20	23		2022			
		Note	Cost/ Amortised cost	Provision for diminution	Surplus/ (Deficit)	Carrying value	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying value
						(Rupee	s in '000)			
	Federal Government Securities									
	Market Treasury Bills		355,032,845	_	(991,851)	354,040,994	131,583,990	_	(698,933)	130,885,057
	Pakistan Investment Bonds		808,552,948	-	(27,053,006)	781,499,942	817,629,996	_	(29,326,723)	788,303,273
	Sukuks bonds		130,852,296	-	928,616	131,780,912	71,981,530	-	(142,464)	71,839,066
	Islamic Naya Pakistan Certificates		5,699,494	-	-	5,699,494	4,801,864	-	-	4,801,864
	Euro Bonds		10,418,986	(675,088)	(1,228,021)	8,515,877	8,113,103	(232,891)	(2,718,382)	5,161,830
			1,310,556,569	(675,088)	(28,344,262)	1,281,537,219	1,034,110,483	(232,891)	(32,886,502)	1,000,991,090
	Provincial Government Securities		118	(118)	-	-	118	(118)	-	-
	Shares and units									
	Listed Companies		29,446,306	(9,821,022)	5,765,573	25,390,857	26,698,672	(9,431,098)	(721,393)	16,546,181
	Unlisted Companies		1,629,071	(204,025)	-	1,425,046	1,629,071	(187,227)	-	1,441,844
			31,075,377	(10,025,047)	5,765,573	26,815,903	28,327,743	(9,618,325)	(721,393)	17,988,025
	Non Government Debt Securities		- ,,	(,,)	2,1 22,21 2	,-,-,		(=,=:=,===)	(,)	,,
	Listed		2,472,490	_	(2,950)	2,469,540	4,570,731	_	5,782	4,576,513
	Unlisted		10,120,707	(477,541)	(6,610)	9,636,556	7,185,312	(477,541)	-	6,707,771
			12,593,197	(477,541)	(9,560)	12,106,096	11,756,043	(477,541)	5,782	11,284,284
	Foreign Securities									
	Government securities		43,963,271	-	93,789	44,057,060	4,128,352	_	(15,965)	4,112,387
	Unlisted equity securities		7,300	(1,740)	-	5,560	6,530	(1,232)	-	5,298
			43,970,571	(1,740)	93,789	44,062,620	4,134,882	(1,232)	(15,965)	4,117,685
	Associates									
	- Adamjee Insurance									
	Company Limited	10.10	6,578,813	-	-	6,578,813	5,393,123	-	-	5,393,123
	- Euronet Pakistan									
	(Private) Limited	10.11	8,361	-	-	8,361	9,356	-	-	9,356
	<ul> <li>Funds under Management of MCBIM</li> </ul>	10.12	1,234,703	_	-	1,234,703	1,105,496	_	_	1,105,496
			7,821,877	_	_	7,821,877	6,507,975	_	_	6,507,975
	Total Investments		1,406,017,709	(11,179,534)	(22,494,460)	1,372,343,715	1,084,837,244	(10,330,107)	(33,618,078)	1,040,889,059
							2023		20	22
								Rupees i		
10.2.1	Investments given	as colla	ateral							
	- Market Treasury Bil						30,763	8 692	32.7	722,107
	- Pakistan Investmer		S				75,842			311,500
		_ 5	-				. 3,3 12	-	, .	

106,605,778

224,533,607



For the year ended December 31, 2023

### 10.3 Provision for diminution in value of investments

	Note	2023 (Rupees	2022 s in '000)
10.3.1 Opening balance		10,330,107	10,921,647
Exchange and other adjustments Charge / (reversals)		54,762	27,649
Charge for the year		1,744,532	2,483,239
Reversals for the year		_	_
Reversal on disposals		(949,867)	(3,102,428)
		794,665	(619,189)
Amounts written off		_	
Closing balance	10.3.3	11,179,534	10,330,107

### 10.3.2 Particulars of provision against debt securities

### Category of classification

	202	23	2022			
	Non Performing Investments	Provision	Non Performing Investments	Provision		
		(Rupee:	s in '000)			
Domestic						
Loss	477,659	477,659	477,659	477,659		
	477,659	477,659	477,659	477,659		

**10.3.3** This includes a general provision of Rs. 675.088 million (December 31, 2022: Rs. 232.891 million) held by overseas branches in accordance with the requirements of IFRS 9.

### 10.4 Quality of Available for Sale Securities

Details regarding quality of Available for Sale (AFS) securities are as follows;

	2023	2022	
	Cost		
	(Rupee	s in '000)	
Federal Government Securities - Government guaranteed			
Market Treasury Bills	354,826,708	131,583,990	
Pakistan Investment Bonds	797,185,004	804,899,596	
Euro Bonds	6,998,599	5,365,822	
Sukuk Bonds	92,638,747	54,789,150	
Islamic Naya Pakistan Certificates	5,699,494	4,801,864	
	1,257,348,552	1,001,440,422	

For the year ended December 31, 2023

		_				
				Cos	st	
				(Rupees	in '0(	00)
Listed Companies and mutual funds						
Automobile Assembler Automobile Parts and Accessories Cable and Electrical Goods Cement Chemical Close end Mutual Fund Commercial Banks Engineering Fertilizer Food and Personal Care Products Glass and Ceramics Insurance Investment Banks / Investment Companie / Securities Companies NIT Units Oil and Gas Exploration Companies Oil and Gas Marketing Companies Open End Mutual Fund Paper and Board Pharmaceuticals Power Generation and Distribution Technology and Communication Textile composite Textile spinning	es		2 1 1,7 5 1,1 3,1 1,1 2,4 1,6 3 7 5 4,8 1,2 2,0 1	008,574 111,460 12,781 160,294 108,654 87,116 18,505 86,104 139,736 160,440 140,673 175,120 185,624 5,253 181,407 105,609 106,609 107,763		1,456,200 211,460 13,412 1,832,837 508,654 1,186,851 4,539,180 1,186,104 2,305,197 1,417,443 — 775,120 585,624 5,253 3,552,340 294,292 96,361 562,738 1,020,578 3,191,306 1,737,566 203,987 16,169 26,698,672
		_	29,1	33,709		
		23	n valua	Cont	202	
	Cost		p value Rupees	Cost in '000)		Breakup value
Unlisted Companies		<u> </u>	•	· · · · ·		
Central Depository Company Limited First Capital Investment Private Limited First Women Bank Limited ISE Towers REIT Management Company Limited National Investment Trust Limited National Institutional Facilitation Technologies Pak Agro Storage And Service Corporation 1 Link Private Limited Naymat Collateral Management Company Pakistan Corporate Restructuring Company Arabian Sea Country Club* SME Bank Limited* Al-Ameen Textile Mills Limited* Custodian Management Services* Galaxy Textile Mills Limited* Pakistan Textile City Private Limited* Ayaz Textile Mills Limited* Musarrat Textile Mills Limited* Sadiqabad Textile Mills Limited* Pak Elektron Limited - Preference shares	184,426 2,500 63,300 30,346 1,027,651 1,527 2,500 50,000 29,286 51,396 5,000 10,106 197 1,000 30,177 50,000 2,253 36,045 26,361 25,000	1,4 1,6	071,642 2,631 213,452 24,529 100,552 52,914 514,513 '33,213 6,858 30,939 - - - - - - - 25,000	63,3 30,3 1,027,6 1,5 2,5 50,0 29,2 51,3 5,0 10,1 1,0 30,7 50,0 2,2 36,0 26,3 25,0	500 300 3446 551 527 500 000 286 396 000 106 1177 000 253 3445 361 000	929,121 2,633 215,838 105,977 1,820,462 44,622 1,614,513 428,290 13,824 40,771 - - - - - - - 25,000
	1,629,071	·	76,243	1,629,0		5,241,051

<sup>\*</sup>These investments are fully provided.

2022

2023



or the year chaca becomber	01, 2020				
			2023	2022	
				ost	
			(Rupees	s in '000)	
Non Government De	ebt Securities				
Listed					
- AA+, AA, AA-			1,333,840	1,333,840	
- A+, A, A-			1,533,840	1,533,840	
Unlisted			1,000,040	1,303,040	
AAA - AA+, AA, AA	١-		2,090,000	2,090,000	
- AA+, AA, AA-,A			100,000	100,000	
			2,190,000	2,190,000	
	2023		20	)22	
	Cost	Rating	Cost	Rating	
		(Rupees			
Foreign Securities					
Government Securities					
- United States of					
America - United Arab Emirates	3,227,054 29,544,714	3,227,054 AA+ 29,544,714 AA			
- Sri Lanka	11,191,503	*CCC+	4,128,352	*CC	
* Local currency rating	g as the Bank has Nil inve	stment in Fore	ign Currency Bonds	S.	
			2023	2022	
				ost	
			(Rupees	s in '000)	
Equity Securities					
Unlisted Equity Sec	urities				
Lanka Clear (Private)			870	616	
Credit Information Bu Lanka Financial Servi			26	19	
	ces Bureau Limited e Inter Fund Transfer (SWI	FT)	1,741 4,663	1,232 4,663	
			7,300	6,530	
10.5 Particulars relating t	to Held to Maturity				
securities are as f					
Federal Government	Securities - Government	guaranteed			
Pakistan Investment I	Bonds		11,367,944	12,730,400	
Euro Bonds Ijarah Sukuks			3,420,387 36,216,930	2,747,281 17,192,380	
,			51,005,261	32,670,061	
Fodoral Covernment	Securities Covernment	augrantaad	110		
rederal Government	Securities - Government	yuaranteed	118	118	

	2023	2022
	Co	ost
	(Rupees	s in '000)
Non Government Debt Securities		
Listed		
- AA+, AA, AA- - Unrated	888,800 49,851	889,040 49,851
Unlisted	938,651	938,891
- AAA - AA+, AA, AA- - A+, A, A- - BB+, BB, BB- - Unrated	3,896,980 1,698,970 1,507,215 350,000 477,541 7,930,706	3,897,700 1,700,705 667,366 350,000 477,541 7,093,312

- 10.5.1 The market value of securities classified as held-to-maturity as at December 31, 2023 amounted to Rs. 57,593.750 million (December 31, 2022: Rs. 36,974.244 million).
- "Available for sale" Market Treasury Bills and Pakistan Investment Bonds are eligible for rediscounting with the State Bank of Pakistan.
- 10.7 Investments include Pakistan Investment Bonds amounting to Rs. 67.9 million (2022: Rs. 67.9 million) earmarked by the SBP against TT discounting facilities sanctioned to the Bank. In addition, Pakistan Investment Bonds amounting to Rs. 5 million (2022: Rs. 5 million) have been pledged with the Controller of Military Accounts on account of Regimental Fund account and Pakistan Investment Bonds amounting to Rs. 200 million (2022: Rs. Rs. 200 million) have been pledged with the National Clearing Company of Pakistan Limited (NCCPL) on account of removal of irrevocable undertaking as alternate option for collateral against participant's exposure in stock market.
- 10.8 Certain approved / Government securities are kept with the SBP to meet statutory liquidity requirements calculated on the basis of domestic demand and time liabilities.
- During the year, the Holding company incorporated MCB Exchange Company (Private) Limited, a wholly owned subsidiary, with an authorized share capital of Rs 1.0 billion. The Holding company will inject the share capital subsequent to the year end. The commercial operation of the said subsidiary will commence after issuance of license for commencement of operations by the State Bank of Pakistan.
- 10.10 Investment of the Group in Adamjee Insurance Company Limited has been accounted for under the equity method of accounting in accordance with the treatment specified in International Accounting Standard 28, (IAS 28) 'Accounting for Investments in Associates'. The market value of the investment in Adamjee Insurance Company Limited as at December 31, 2023 amounted to Rs. 2,391.900 million. (2022: Rs. 1,971.900 million).



For the year ended December 31, 2023

Investment in Adamjee Insurance Company Limited under equity method - holding 20.00% (2022: 20%)

	2023	2022
Note	(Rupees	s in '000)
Opening balance	5,393,123	5,240,911
Share of profit for the year before tax Dividend from associate Share of tax	912,280 (210,000) (425,830)	700,164 (210,000) (163,131)
Share of other comprehensive income / (loss) 10.10.1	276,450 909,240	327,033 (174,821)
Closing balance	6,578,813	5,393,123
10.10.1 Share of other comprehensive income / (loss)		
Share of unrealized surplus / (deficit) on assets - net of tax	787,716	(325,822)
Share of exchange translation reserve of associate	121,524	151,001
	909,240	(174,821)

10.11 Investment of the Group in Euronet Pakistan (Private) Limited has been accounted for under the equity method of accounting in accordance with the treatment specified in International Accounting Standard 28, (IAS 28) 'Accounting for Investments in Associates'.

Investment in Euronet Pakistan (Private) Limited under equity method - holding 30% (2022: 30.00%)

	2023 (Rupees	2022 s in '000)
Opening balance	9,356	42,371
Share of profit / (loss) for the year before tax Share of tax	20,401 (21,396)	(28,933) (4,082)
	(995)	(33,015)
Closing balance	8,361	9,356

# 10.12 Investment in units of funds under management of MCB Investment Management Limited (Formely: MCB Arif Habib Savings and Investments Limited)

During the current year, MCB Investment Management Limited (Formely: MCB Arif Habib Savings and Investments Limited), a subsidiary of the Bank has reclassified its investments in units of funds under its management from financial assets at fair value through profit or loss to investment in associates. The reclassification has no impact on the total amount of investments reflected in the statement of financial position, the earnings per share, the statement of comprehensive income and the statement of changes in equity.

For the year ended December 31, 2023

						2023 (Rupees	s in '000	2022 0)
	Investment at the beginn	ning the year				1,105,496		1,242,630
	Investment / (redemption Share of profit for the ye Dividend Income	, .	e year-net			(267,428) 415,827 (19,192)		(143,124) 14,657 (8,667)
	Closing balance					129,207 1,234,703		(137,134) 1,105,496
10.13	Summarized financial i	information	of associa	tes				
	Name	Country of incorporation	% of interest held	Revenue	Profit/ (loss) after tax	Total comprehensive income / (loss)	Assets	Liabilities
				//		00)		

incorporation	held		(loss) after tax	comprehensive income / (loss)		
		(R	upees in '0	00)		
Pakistan Pakistan	30%	1,474,982 31,207,110	, ,	, , ,	1,553,014 168,919,609	1,526,982 139,946,503
Pakistan Pakistan	30%	898,423 26,802,182	,	, , , ,	989,942 137 855 092	958,753 111,961,733
	Pakistan Pakistan	Pakistan 30% Pakistan 20%  Pakistan 30%	Pakistan 30% 1,474,982 Pakistan 20% 31,207,110  Pakistan 30% 898,423	Pakistan 30% 1,474,982 (1,918) Pakistan 20% 31,207,110 2,167,873  Pakistan 30% 898,423 (123,24)	Pakistan 30% 1,474,982 (1,915) (1,915)  Pakistan 20% 31,207,110 2,167,872 4,467,753  Pakistan 30% 898,423 (123,247) (123,247)	Rupees in '000)    Pakistan   30%   1,474,982   (1,915)   (1,915)   1,553,014     Pakistan   20%   31,207,110   2,167,872   4,467,753   168,919,609     Pakistan   30%   898,423   (123,247)   (123,247)   989,942

#### 11. **ADVANCES**

		Performing		Non Performing		To	tal
	Note	2023	2022	2023	2022	2023	2022
				(Rupees	in '000)		
Loans, cash credits, running finances, etc. Islamic financing and related assets Bills discounted and purchased	11.2	550,702,472 88,677,808 21,305,091	736,691,310 89,208,021 10,908,660	53,000,544 1,957,808 882,051	50,204,881 1,678,791 1,055,302	603,703,016 90,635,616 22,187,142	786,896,191 90,886,812 11,963,962
Advances - gross		660,685,371	836,807,991	55,840,403	52,938,974	716,525,774	889,746,965
Provision against advances - Specific - General	11.5.4	(3,169,899)	(2,638,230)	(42,682,380)	(42,122,972)	(42,682,380) (3,169,899)	(42,122,972) (2,638,230)
		(3,169,899)	(2,638,230)	(42,682,380)	(42,122,972)	(45,852,279)	(44,761,202)
Advances - net of provision		657,515,472	834,169,761	13,158,023	10,816,002	670,673,495	844,985,763



For the year ended December 31, 2023

11.1	.1 Includes net investment in finance lease as disclosed below:									
			20	23			2	2022		
		Not later than one year	Later than one and less than five years	Over five years	Total	Not later than one year	Later than one and les than five yea	s year		
					(Rupe	es in '000)				
	Lease rentals receivable Residual value	3,151,494 649,871		604,207 14,698	10,876,810 2,400,578	2,578,128 35,800	4,263,753 833,077		5,596 7,518,477 0,333 919,210	
	Minimum lease payments	3,801,365		618,905	13,277,388		5,096,830		5,929 8,437,687	
	Financial charges for future periods	(521,170)		(396,704)			(996,285		0,737) (1,739,049)	
	Present value of minimum lease payments	3,280,195		222,201	10,403,282	2,281,901	4,100,545		6,192 6,698,638	
	1100011 Value of Timmintel Trocked paymonic	0,200,100	- 0,000,000	LLL,LUT	10,100,202	2,201,001	1,100,010		9,000,000	
11.2	Islamic Financing And Re	elated Ass	sets - Net							
	-	Per	forming		Non Per	forming		То	tal	
	=	2023	2022		2023	2022	20	023	2022	
					(Rupees	in '000)				
	Murabaha	12,202,918	3 10,019,	296	46,550	1,28	33 12,	249,468	10,020,579	
	Istisna	4,613,657			177,761			791,418		
	Salam	38,042	2	-	-		-	38,042	-	
	ljarah	1,804,112	1,764,	790	973	1,67	6 1,8	805,085	1,766,466	
	Running Musharaka	45,626,287	44,824,	547	-		- 45,6	626,287	44,824,547	
	Diminishing Musharaka	22,491,209	27,436,	009	1,732,524	1,675,83	32 24,2	223,733	29,111,841	
	Staff finance	1,901,583	1,493,	537	_		- 1,9	901,583	1,493,537	
		88,677,808	89,208,	021	1,957,808	1,678,79	90,6	635,616	90,886,812	
	Less: Provision against									
	non-performing  Islamic financing and related assets									
	- Specific	_	_	_	(745,250)	(175,19	(4)	745,250)	(175,194)	
	- General	(542,951	(409,	909)	-	(,		542,951)	(409,909)	
		(542,951	(409,	909)	(745,250)	(175,19	)4) (1,2	288,201)	(585,103)	
	Islamic financing and related assets									
	- net of provisions	88,134,857	88,798,	112	1,212,558	1,503,59	17 89,0	347,415	90,301,709	
						2023	6		2022	
							Rupees	in '00	0)	
44.0	Dowling of adverse - /	Crac-)								
11.3	Particulars of advances (	Gross)								
	In local currency					636,444			14,651,460	
	In foreign currencies					80,08	1,498		45,095,505	

716,525,774

889,746,965

For the year ended December 31, 2023

11.4 Advances include Rs. 55,840.403 million (2022: Rs. 52,938.974 million) which have been placed under the non-performing status as detailed below:

	202	3	2022			
Note	Non performing Loans	Provision	Non performing Loans	Provision		
		(Rupee	s in '000)			
Category of Classification						
Domestic						
Other Assets Especially Mentioned 11.4.1 Substandard Doubtful Loss	1,517,142 1,056,913 382,282 38,135,498	1,684 52,169 114,909 36,780,475	1,465,104 1,326,934 139,735 38,151,508	1,535 172,053 69,867 37,281,168		
Overseas	41,091,835	36,949,237	41,083,281	37,524,623		
Not past due but impaired Overdue by: Upto 90 days 91 to 180 days	2,902 24,898	726 6,225	434,904 16,035	218,623 4,573		
181 to 365 days > 365 days	1,297 14,719,471 14,748,568	1,297 5,724,895 5,733,143	134 11,404,620 11,855,693	4,375,086 4,598,349		
Total	55,840,403	42,682,380	52,938,974	42,122,972		

11.4.1 This includes non-performing portfolio of agricultural financing, small enterprise financing and infrastructure project financing classified as "Other Assets Especially Mentioned" as per the requirements of respective Prudential Regulations issued by the State Bank of Pakistan.

#### 11.5 Particulars of provision against advances

2023	2022	
General Total Specific	General	Total
(Rupees in '000)		
2 2,638,230 44,761,202 44,281,1 1 237,236 1,467,557 711,2		46,052,189 711,406
		2,036,148 (3,959,473)
9) - (779,839) (79,0		(1,923,325) (79,068) 44,761,202
5 531,609 4,217,514 1 (3,814,155) (3 6 294,433 403,359 (2 - (779,839)	,108,14 5,898,55 5,790,41 (79,06	,108,144 ,898,555) 928,004 (60,918)

### 11.5.1 Particulars of provision against advances

		2023				
	Specific	General	Total	Specific	General	Total
			(Rupees	in '000)		
In local currency	36,690,540	1,912,744	38,603,284	37,130,950	1,947,552	39,078,502
In foreign currencies	5,991,840	1,257,155	7,248,995	4,992,022	690,678	5,682,700
	42,682,380	3,169,899	45,852,279	42,122,972	2,638,230	44,761,202

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For the year ended December 31, 2023

- 11.5.2 State Bank of Pakistan vide BSD Circular No. 2 dated January 27, 2009, BSD Circular No. 10 dated October 20, 2009, BSD Circular No. 02 of 2010 dated June 03, 2010 and BSD Circular No.1 of 2011 dated October 21, 2011 has allowed benefit of Forced Sale Value (FSV) of Plant & Machinery under charge, pledged stock and mortgaged residential, commercial & industrial properties (land and building only) held as collateral against Non Performing Loans (NPLs) for five years from the date of classification. The Bank (holding company) has not taken the FSV benefit in calculation of specific provision. However, one of the subsidiary of the Bank has availed benefit of forced sale values amounting to Rs. 967.863 million (December 31, 2022: Rs. 555.936 million) in determining the provisioning against non-performing Islamic financing and related assets as at December 31, 2023. The additional benefit arising from availing the FSV benefit net of tax amounts to Rs. 493.610 million as at December 31, 2023 (December 31, 2022: Rs. 283.527 million) is not available for payment of cash or stock dividends to shareholders.
- 11.5.3 This includes reversal of provisions and reduction of non-performing loans amounting to Nil (2022: Nil) balance as a result of settlement on debt asset swap arrangement with customers.
- 11.5.4 The Group maintains general reserve in accordance with the applicable requirements of the Prudential Regulations for Consumer Financing and Prudential Regulations for Small and Medium Enterprise Financing issued by the SBP. General provisions pertaining to overseas advances are made in accordance with the requirements of the regulatory authorities of the respective countries in which the overseas branches operate. In addition, the Group also maintains a general provision against gross advances on a prudent basis.

		Note	2023 (Rupees	2022 s in '000)
11.6	Particulars of write offs:			
11.6.1	Against Provisions Directly charged to Profit & Loss account	11.5 33	779,839 -	79,068 680
11.6.2	Write Offs of Rs. 500,000 and above		779,839	79,748
	- Domestic - Overseas	11.7 11.7	778,860 -	74,068 -
	Write Offs of below Rs. 500,000		979	5,680
		11.5	779,839	79,748

#### 11.7 Details of loan write off of Rs. 500,000/- and above

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written-off loans or any other financial relief of Rupees five hundred thousand or above allowed to a person(s) during the year ended December 31, 2023 is given at Annexure I of the unconsolidated financial statements. However, this write off does not affect the Bank's right to recover the debts from these customers.

						Note		2023 2022 (Rupees in '000)			
12.	FIXED	ASSETS									
	Capital	work-in-progress				12.1		2,191,	569	1.2	96,860
		ty and equipment				12.2		78,545,			35,987
		of-use assets				12.3		8,001,			88,318
								88,738,	550	85.0	21,165
	12.1	Capital work-in-prog	ress								21,100
		Civil works						1,348,	446	9	29,384
		Equipment						101,	966		52,024
		Advances to suppliers	;					736,	548	2	12,007
		Others						4,	609		3,445
								2,191,	569	1,2	96,860
	12.2	Property and Equipn	nent								
		. ,					2023				
			Freehold land	Leasehold land	Building on freehold land	Building on leasehold land	Furniture and fixtures	Electrical, office and mputer equipn	Vehicles	Leasehold improvements	Total
							Rupees in '00				
								,			
		At January 01, 2023									
		Cost / Revalued amount	42,683,420	4,173,285	18,891,493	996,555	2,526,658	19,854,494	1,408,796	2,469,324	93,004,025
		Accumulated depreciation	-	-	-	-	(1,509,751)	(13,610,484)	(812,786)	(1,127,732)	(17,060,753)
		Accumulated Impairment	-	-	-	-	(726)	-	-	(6,559)	(7,285)
		Net book value	42,683,420	4,173,285	18,891,493	996,555	1,016,181	6,244,010	596,010	1,335,033	75,935,987
		Year ended December 31, 2023									
		Opening net book value	42,683,420	4,173,285	18,891,493	996,555	1,016,181	6,244,010	596,010	1,335,033	75,935,987
		Additions	821,010	4,923	618,983	4,860	281,140	3,739,577	749,337	1,002,112	7,221,942
		Transfer from Non-Banking assets	430,000	-	55,014	-	-	-	-	-	485,014
		Disposals	(1,699,346)	-	(15,607)	-	(2,864)	(11,167)	(36,270)	(19)	(1,765,273)
		Depreciation charge	-	-	(660,548)	(42,779)	(200,067)	(1,963,052)	(171,095)	(430,640)	(3,468,181)
		Exchange rate adjustments	-	-	54,244	5,756	11,150	40,006	10,697	13,758	135,611
		Transfers	2,312	(2,312)	-	-	(92)	194	-	(102)	-
		Closing net book value	42,237,396	4,175,896	18,943,579	964,392	1,105,448	8,049,568	1,148,679	1,920,142	78,545,100
		At December 31, 2023									
		Cost / Revalued amount	42,237,396	4,175,896	19,604,451	1,007,171	2,796,007	22,664,048	2,041,514	3,434,395	97,960,878
		Accumulated depreciation	_	_	(660,872)			(14,614,480)	(892,835)		(19,408,493)
		Accumulated Impairment	-	-	-	-	(726)	-	-	(6,559)	(7,285)
		Net book value	42,237,396	4,175,896	18,943,579	964,392	1,105,448	8,049,568	1,148,679	1,920,142	78,545,100
		Rate of depreciation /									
		estimated useful life	-	-	2.50%-5.0%	2.50%-5.0%	10%	10%-25%	20%	Lease term	-



	2022								
	Freehold land	Leasehold land	Building on freehold land	Building on leasehold land	Furniture and fixtures	Electrical, office and mputer equipn	Vehicles	Leasehold improvements	Total
		(Rupees in '000)							
At January 01, 2022									
Cost / Revalued amount	27,181,381	2,902,388	15,835,783	835,142	2,361,270	18,013,550	1,243,942	2,204,571	70,578,027
Accumulated depreciation	-	-	(1,025,996)	(64,876)	(1,405,688)	(12,924,579)	(737,107)	(939,663)	(17,097,909)
Accumulated Impairment	-	-	-	-	(726)	-	-	(6,559)	(7,285)
Net book value	27,181,381	2,902,388	14,809,787	770,266	954,856	5,088,971	506,835	1,258,349	53,472,833
Year ended December 31, 2022									
Opening net book value	27,181,381	2,902,388	14,809,787	770,266	954,856	5,088,971	506,835	1,258,349	53,472,833
Additions	363,018	-	603,638	2,415	246,656	2,749,547	223,294	373,349	4,561,917
Movement in surplus on assets									
revalued during the year	15,318,328	1,270,897	4,124,524	253,682	-	_	-	-	20,967,431
Disposal	(179,307)	-	(59,687)	-	(3,591)	(9,141)	(15,618)	(28)	(267,372)
Write offs	-	-	-	-	(134)	(1,041)	(568)	-	(1,743)
Depreciation charge	-	-	(551,838)	(36,212)	(184,245)	(1,583,571)	(117,349)	(308,376)	(2,781,591)
Exchange rate adjustments	-	-	(34,931)	6,404	3,791	(1,907)	(584)	11,739	(15,488)
Transfers	-	-	-	-	(1,152)	1,152	-	-	-
Closing net book value	42,683,420	4,173,285	18,891,493	996,555	1,016,181	6,244,010	596,010	1,335,033	75,935,987
At December 31, 2022									
Cost / Revalued amount	42,683,420	4,173,285	18,891,493	996,555	2,526,658	19,854,494	1,408,796	2,469,324	93,004,025
Accumulated depreciation	-	-	-	-	(1,509,751)	(13,610,484)	(812,786)	(1,127,732)	(17,060,753)
Accumulated Impairment	-	-	-	-	(726)	-	-	(6,559)	(7,285)
Net book value	42,683,420	4,173,285	18,891,493	996,555	1,016,181	6,244,010	596,010	1,335,033	75,935,987
Rate of depreciation /									
estimated useful life	=		2.50%-5.0%	2.50%-5.0%	10%	10%-25%	20%	Lease term	-

- 12.2.1 Leasehold land includes a plot of land measuring 3,120.46 square yards having book value of Rs. 1,721.170 million situated at Railway Quarters, I.I. Chundrigar Road, Karachi, (the "Plot"), where a tenant is claiming for the possession of an insignificant area of only 18 square feet of the plot, however there is no dispute over the title of the subject property that would impact the right of the Group. Both the Constitutional Petitions filed by the Group have been dismissed by the Sindh High Court on January 28, 2016 against the Group. The Group has filed an appeal before the Supreme Court of Pakistan.
- 12.2.2 The land and buildings of the Group were revalued as at December 31, 2022 by independent valuers (Pee Dee & Associates, J&M Associates, Tristar International Consultant (Pvt) Limited, Design Crafts, Ahmad Associates, Materials & Designs Services (Pvt) Limited and Dharmaratne Holdings (Pvt) Limited), valuation and engineering consultants, on the basis of market value. The total surplus against revaluation of fixed assets as at December 31, 2023 amounts to Rs. 40,183.217 million (2022: Rs. 41,372.828 million).

For the year ended December 31, 2023

**12.2.3** Had the land and buildings not been revalued, the total carrying amounts of revalued properties as at the reporting dates would have been as follows:

		2023 (Rupees	2022 s in '000)
	For should look	44 740 000	11 000 100
	Freehold land	11,746,002	11,296,400
	Leasehold land	2,334,051	2,331,440
	Building on Freehold land	11,694,435	11,366,180
	Building on Leasehold land	653,238	667,585
12.2.4	The gross carrying amount (cost) of fully depreciated assets the		
12.2.4	The gross carrying amount (cost) of fully depreciated assets the	nat are still in use ar	e as follows:
12.2.4	The gross carrying amount (cost) of fully depreciated assets the	2023	
12.2.4		2023 (Rupees	2022 s in '000)
12.2.4	Furniture and fixtures	2023 (Rupees 725,778	2022 s in '000) 659,449
12.2.4	Furniture and fixtures Electrical, office and computer equipment	2023 (Rupees 725,778 8,228,354	2022 s in '000) 659,449 8,164,529
12.2.4	Furniture and fixtures	2023 (Rupees 725,778	2022 s in '000) 659,449

- **12.2.5** Carrying amount of temporarily idle property of the Group is Rs. 609.802 million (2022: Rs. 564.469 million)
- **12.2.6** The information relating to disposal of operating fixed assets to related parties is given in Annexure I of these consolidated financial statements.
- **12.3** Movement in right-of-use assets is as follows:

	Note	2023 (Pupper	2022 s in '000)
	Note	(nupees	5 111 000)
Opening balance		7,788,318	7,950,167
Additions / adjustments	12.3.1	2,466,067	1,819,310
Derecognition		(173,181)	(146,423)
Depreciation charge	31	(2,079,323)	(1,834,736)
Closing Net Book Value		8,001,881	7,788,318

12.3.1 This includes impact of lease modifications pertaining to change in consideration of the lease(s), increase in scope of the lease(s) due to an extension in contractual lease terms and termination of existing lease(s) due to relocation of branches to new premises.

		Note	2023 (Rupees	2022 s in '000)
13.	INTANGIBLE ASSETS			
	Capital work-in-progress Goodwill Management rights Computer software	13.1	615,465 82,127 192,000 969,440 1,859,032	276,070 82,127 192,000 1,132,474 1,682,671



For the year ended December 31, 2023

2023 2022 (Rupees in '000)

Computer software

		Compute	r sonware
13.1	At January 01		
	Cost Accumulated amortisation and impairment	6,250,026 (5,117,552)	5,687,650 (4,592,320)
	Net Book Value	1,132,474	1,095,330
	Year ended December 31		
	Opening net book value Additions Amortisation charge Exchange rate adjustments	1,132,474 390,033 (560,040) 6,973	1,095,330 609,106 (566,633) (5,329)
	Closing Net Book Value	969,440	1,132,474
	At December 31		
	Cost Accumulated amortisation and impairment	6,722,875 (5,753,435)	6,250,026 (5,117,552)
	Net Book Value	969,440	1,132,474
	Rate of amortisation	14.29% to 33.33%	14.29% to 33.33%
	Useful life	3 - 7 years	3 - 7 years

The gross carrying amount (cost) of fully amortised intangible assets that are still in use is Rs. 4,101.856 million (2022: Rs. 3,769.790 million).

		Note	2023 (Rupee:	2022 s in '000)
14.	OTHER ASSETS			
	Income / mark-up accrued in local currency Income / mark-up accrued in foreign currencies Advances, deposits, advance rent and		71,559,030 503,365	46,063,081 322,475
	other prepayments  Compensation for delayed income tax refunds  Non-banking assets acquired in satisfaction		5,429,263 133,809	4,596,339 133,809
	of claims Branch adjustment account	14.1	1,637,884 -	2,025,354 114,461
	Mark to market gain on forward foreign exchange contracts		2,596,164	1,639,308
	Unrealized gain on derivative financial instruments Acceptances	25 20	73,852 42,551,113	778,441 27,938,800
	Receivable from the pension fund Clearing and settlement accounts	38.4	7,428,142 27,296,155	2,768,142 14,417,909
	Receivable from the Government of Pakistan Claims receivable against fraud and forgeries Others	14.3	67,187,000 607,980 4,463,918	587,468 4,098,478
	Less: Provision held against other assets	14.2	231,467,675 3,370,145	105,484,065 3,066,275
	Other Assets (net of provision) Surplus on revaluation of non-banking assets acquired in satisfaction of claims		228,097,530	102,417,790
	Other Assets - total		228,704,335	103,291,437

For the year ended December 31, 2023

	2023	2022
	(Rupee	s in '000)
14.1 Market value of Non-banking assets acquired in satisfaction of claims	2,156,606	2,804,844

Non-banking assets acquired in satisfaction of claims of the Group are revalued as at December 31, 2023 by independent valuers (Pee Dee & Associates, Oriental Engineering Services, ARCH-e-decon, K.G. Traders and Ahmad Associates) on the basis of market value.

		Note	2023 (Rupees	2022 s in '000)
14.1.1	Non-banking assets acquired in satisfaction of claims			
	Opening balance Revaluation Disposals Depreciation Reversal / (charge) of impairment Transfer to fixed assets	31	2,804,844 (10,196) (135,224) (23,878) 6,074 (485,014)	2,785,535 194,765 (146,683) (23,389) (5,384)
	Closing balance		2,156,606	2,804,844
14.1.2	Gain on disposal of non-banking assets acquired in satisfaction of claims			
	Disposal proceeds Less		132,000	153,500
	<ul><li>Revalued amounts</li><li>Accumulated depreciation</li></ul>		135,224 -	146,888 (205)
			135,224	146,683
	(Loss) / gain	30	(3,224)	6,817
14.2	Provision held against other assets			
	Non banking assets acquired in satisfaction of claims Claims receivable against fraud and forgeries Others		88,083 607,980 2,674,082 3,370,145	94,157 587,468 2,384,650 3,066,275
14.2.1	Movement in provision held against other assets			
	Opening balance		3,066,275	2,709,281
	Charge for the year Reversals		36,184 (8,080)	109,887 (1,755)
	Amount written off Exchange and other adjustments	33	28,104 (2,062) 277,828	108,132 (1,193) 250,055
	Closing balance		3,370,145	3,066,275

This represents principal amount receivable from the Government of Pakistan against floating rate 14.3 Pakistan Investment Bonds which had matured on December 30, 2023.



For the year ended December 31, 2023

#### 15. CONTINGENT ASSETS

There were no contingent assets of the Group as at December 31, 2023 (2022: Nil).

	Note	2023 (Rupees	2022 s in '000)
16. BILLS PAYABLE			
In Pakistan Outside Pakistan		27,008,158 263,226	42,816,529 57,837
		27,271,384	42,874,366
17. BORROWINGS			
Secured			
Borrowings from State Bank of Pakistan			
Under Export Refinance Scheme	17.1	51,576,669	49,551,963
Under Long Term Financing Facility	17.2	21,441,512	25,102,717
Under Renewable Energy Performance Platform	17.3	2,445,557	2,568,874
Under Refinance Scheme for Payment of			
Wages & Salaries	17.4	-	790,403
Under Temporary Economic Refinance Facility	17.5	42,326,816	44,107,566
Under Refinance Facility for combating COVID-19 Under Financing Facility for Storage of	17.6	-	32,540
Agricultural Produce	17.7	239,697	111,862
Under Refinance and Credit Guarantee Scheme	47.0	0.070	4.000
for Women Entrepreneurs	17.8	6,272	4,082
		118,036,523	122,270,007
Repurchase agreement borrowings	17.9	106,366,325	227,700,898
Total secured		224,402,848	349,970,905
Unsecured			
Call borrowings		1,000,000	_
Borrowings from other financial institution		2,314,827	1,114,808
Overdrawn nostro accounts		1,019,866	807,465
Musharaka Arrangements	17.10	6,764,653	3,961,146
Others		162,286	162,286
Total unsecured		11,261,632	6,045,705
	17.11	235,664,480	356,016,610

- 17.1 The Group has entered into agreements for financing with the State Bank of Pakistan (SBP) for extending export finance to customers. As per the agreements, the Group has granted SBP the right to recover the outstanding amount from the Group at the date of maturity of the finance by directly debiting the current account maintained by the Bank with SBP. These borrowings are repayable within six months from the deal date. These carry mark up rate ranging from 1.0% to 19.0% per annum (2022: 1.0% to 10.0% per annum).
- These borrowings have been obtained from the SBP for providing financing facilities to exporters for adoption of new technologies and modernization of their plant and machinery. As per the agreements, the Group has granted SBP the right to recover the outstanding amount from the Group at the date of maturity of the finance by directly debiting the current account maintained by the Group with SBP. These borrowings are repayable within a period ranging from 3 years to 10 years. These carry mark up rates ranging from 2.0% to 19.0% per annum (2022: 2.0% to 8.0 % per annum).

- These borrowings have been obtained from the SBP for providing financing facilities to customers against renewable energy projects. As per the agreements, the Group has granted SBP the right to recover the outstanding amount from the Group at the date of maturity of finance by directly debiting the current account maintained by the Group with SBP. These borrowings are repayable within a maximum period of twelve years with two years of maximum grace period from date of disbursement. These carry mark up rate of 2.0% per annum (2022: 2.0% per annum).
- These borrowings are obtained from the SBP for providing financing facilities to help businesses in payment of wages and salaries to their workers and employees for supporting continued employment. As per the agreements, the Group has granted SBP the right to recover the outstanding amount from the Group at the date of maturity of the finance by directly debiting the current account maintained by the Group with SBP.
- These borrowings have been obtained from the SBP for providing concessionary refinancing facility to the industry for purchase of new imported and locally manufactured plant & machinery to set up new projects. As per the agreements, the Group has granted SBP the right to recover the outstanding amount from the Group at the date of maturity of the finance by directly debiting the current account maintained by the Group with SBP. These borrowings are repayable within a period of 10 years including a grace period of upto 2 years. These carry mark up rate of 1.0% per annum (2022: 1.0% per annum).
- 17.6 These borrowings are obtained from the SBP under a scheme to provide combat the emergency refinance facility to hospitals & medical centre to develop capacity for the treatment of COVID-19 patients. As per the agreements, the Group has granted SBP the right to recover the outstanding amount from the Bank at the date of maturity of the finance by directly debiting the current account maintained by the Group with SBP.
- 17.7 These borrowings have been obtained from SBP under "Financing Facility for Storage of Agricultural Produce (FFSAP)" to encourage Private Sector to establish Silos, Warehouses and Cold Storages. As per the agreements, the Group has granted SBP the right to recover the outstanding amount from the Group at the date of maturity of the finance by directly debiting the current account maintained by the Group with SBP. These borrowings are repayable within a period ranging from 3 years to 10 years. These carry mark up rates ranging from 2.5% to 3.5% per annum (2022: 2.5% to 3.5% per annum).
- These borrowings have been obtained from SBP under "Refinance and Credit Guarantee Scheme for Women Entrepreneurs" to finance women entrepreneurs for setting up of new business enterprises and for expansion of existing ones. As per the agreements, the Group has granted SBP the right to recover the outstanding amount from the Group at the date of maturity of the finance by directly debiting the current account maintained by the Group with SBP. These borrowings are repayable within a period of 5 years. These carry mark-up ranging from 0% to 2.0% per annum (2022: 0% to 2.0% per annum).
- 17.9 These carry mark-up rates ranging from 9.60% to 22.75% per annum (2022: 15.23% to 16.50% per annum) and are secured against government securities of carrying value of Rs. 106,605.778 million (2022: Rs. 224,533.607 million). These are repayable latest by January 2024.
- 17.10 This includes Musharaka arrangements with banks carrying profit at expected rates ranging from 14.00% to 22.90% per annum (2022: 9.25% to 16.35% per annum) and having maturity till June 17, 2025.



For the year ended December 31, 2023

						2023 (Ru	pees in '00	2022 0)
	17.11	Particulars of borrowin	gs with respe	ect to curre	ncies			
		In local currency				230,601,4	68 3	54,088,115
		In foreign currencies				5,063,0		1,928,495
						235,664,4	80 38	56,016,610
18.	DEPOS	SITS AND OTHER ACCOU	JNTS		_			
				2023			2022	
			In local currency	In foreign currencies	Total	In local currency	In foreign currencies	Total
					(Rupee	s in '000)		
	Customer	s						
	Current de	posits	689,410,951	165,889,903	855,300,854	589,526,117	73,439,252	662,965,369
	Savings de		888,371,233	44,118,221	932,489,454	647,540,901	40,288,897	687,829,798
	Term depo	sits	70,574,277	22,114,167	92,688,444	78,969,210	13,097,592	92,066,802
	Others		52,203,271	4,930,851	57,134,122	38,584,482	5,827,480	44,411,962
	Financial	Institutions	1,700,559,732	237,053,142	1,937,612,874	1,354,620,710	132,653,221	1,487,273,931
	Current de		17,749,339	3,717,505	21,466,844	19,798,048	1,036,279	20,834,327
	Savings de	•	32,272,124	488,590	32,760,714	16,052,784	94,549	16,147,333
	Term depo		10,666,897	7,216,607	17,883,504	4,197,968	2,299,049	6,497,017
	Others		-	104,683	104,683	_	1,943,353	1,943,353
			60,688,360	11,527,385	72,215,745	40,048,800	5,373,230	45,422,030
			1,761,248,092	248,580,527	2,009,828,619	1,394,669,510	138,026,451	1,532,695,961
						2023		2022
						(Ru	pees in '00	0)
	18.1	Composition of deposi	ts					
		- Individuals				1,236,382,1		55,530,159
		- Government (Federal a	nd Provincial)			94,971,3		71,832,810
		- Public Sector Entities				55,402,6		30,932,498
		- Banking Companies	lootitutions			7,479,8		7,003,251
		<ul><li>Non-Banking Financial</li><li>Private Sector</li></ul>	ITISUILUUIONS			64,735,8 550,856,8		38,418,779 28,978,464
		i Tivate Oction					_	
						2,009,828,6	1,5	32,695,961

Deposits and other accounts include deposits eligible to be covered under the Deposits Protection insurance arrangements amounting to Rs. 1,362,540.387 million (2022: Rs. 1,142,439.427 million).

For the year ended December 31, 2023

### DEFERRED TAX LIABILITY / (ASSET) - NET

		2023			
	Note	As January 01, 2023	Recognized in P&L A/C	Recognized in OCI	At December 31, 2023
			(Rupees	in '000)	
Taxable Temporary differences on					
- Surplus on revaluation of fixed assets - Surplus on revaluation of	23.1	3,377,341	(147,432)	474,635	3,704,544
Non-banking assets  - Accelerated tax depreciation	23.2	375,669 2,795,861	(23,665) 882,801	(54,670)	297,334 3,678,662
- Receivable from pension fund		1,190,300	625,525	1,823,964	3,639,789
<ul><li>Business combination</li><li>Investments in associated undertaking</li></ul>		705,218 2,040,453	373,428	492,275	705,218 2,906,156
Deductible Temporary differences on		10,484,842	1,710,657	2,736,204	14,931,703
- Provision against advances		(1,426,401)	1,222,195	_	(204,206)
<ul><li>Deficit on revaluation of investments</li><li>Minimum Tax and WWF</li></ul>	23	(14,455,774) (41,945)	(112,433)	3,434,976	(11,020,798) (154,378)
		(15,924,120)	1,109,762	3,434,976	(11,379,382)
		(5,439,278)	2,820,419	6,171,180	3,552,321
			:	2022	
	Note	As January 01, 2022	Recognized in P&L A/C	Recognized in OCI	At December 31, 2022
			(Rupees	in '000)	
Taxable Temporary Differences on					
- Surplus on revaluation of fixed assets - Surplus on revaluation of	23.1	1,413,266	(63,504)	2,027,579	3,377,341
non-banking assets  - Accelerated tax depreciation	23.2	274,315 2,297,390	(10,532) 498,471	111,886	375,669 2,795,861
- Receivable from pension fund					_,. 00,00.
•		1,255,185	427,287	(492,172)	1,190,300
- Business combination				(492,172) - (37,015)	
- Business combination - Investments in associated undertaking		1,255,185 705,218	427,287	_	1,190,300 705,218
- Business combination - Investments in associated undertaking  Deductible Temporary Differences on		1,255,185 705,218 1,791,281 7,736,655	427,287 - 286,187 1,137,909	(37,015)	1,190,300 705,218 2,040,453
<ul> <li>Business combination</li> <li>Investments in associated undertaking</li> <li>Deductible Temporary Differences on</li> <li>Tax losses carried forward</li> </ul>		1,255,185 705,218 1,791,281 7,736,655 (594,182)	427,287 - 286,187 1,137,909 594,182	(37,015)	1,190,300 705,218 2,040,453 10,484,842
<ul> <li>Business combination</li> <li>Investments in associated undertaking</li> <li>Deductible Temporary Differences on</li> <li>Tax losses carried forward</li> <li>Provision against advances</li> <li>Deficit on revaluation of investments</li> </ul>		1,255,185 705,218 1,791,281 7,736,655	427,287 - 286,187 1,137,909	(37,015)	1,190,300 705,218 2,040,453 10,484,842 - (1,426,401)
<ul> <li>Business combination</li> <li>Investments in associated undertaking</li> <li>Deductible Temporary Differences on</li> <li>Tax losses carried forward</li> <li>Provision against advances</li> </ul>		1,255,185 705,218 1,791,281 7,736,655 (594,182) (2,008,135)	427,287 - 286,187 1,137,909 594,182	(37,015) 1,610,278	1,190,300 705,218 2,040,453 10,484,842 - (1,426,401) (14,455,774)
- Business combination - Investments in associated undertaking  Deductible Temporary Differences on - Tax losses carried forward - Provision against advances - Deficit on revaluation of investments		1,255,185 705,218 1,791,281 7,736,655 (594,182) (2,008,135) (3,066,316)	427,287 - 286,187 1,137,909 594,182 581,734 -	(37,015) 1,610,278	1,190,300 705,218 2,040,453



For the year ended December 31, 2023

		Note	2023 (Rupee	2022 s in '000)
20.	OTHER LIABILITIES			
	Mark-up / return / interest payable in local currency		7,032,232	34,829,337
	Mark-up / return / interest payable in foreign currencies		579,109	214,329
	Unearned commission and income on bills discounted		2,119,095	1,313,520
	Accrued expenses		9,446,800	7,840,303
	Provision for taxation (provisions less payments)		21,099,089	18,155,030
	Workers' Welfare Fund	20.1	13,892,531	11,365,617
	Acceptances	14	42,551,113	27,938,800
	Unclaimed / dividend payable		2,425,756	2,736,752
	Mark to market loss on forward foreign			
	exchange contracts		1,202,115	1,047,154
	Unrealized loss on derivative financial instruments	25	73,848	778,137
	Staff welfare fund		_	1,275
	Branch adjustment account	14	28,696	_
	Provision for employees' compensated absences	38.4	1,266,190	1,179,992
	Provision for post retirement medical benefits	38.4	2,121,129	2,219,281
	Provision for employees' contributory			
	benevolent scheme	38.4	140,847	165,426
	Retention money		_	12,473
	Insurance payable against consumer assets		586,691	828,882
	Unclaimed balances		508,115	642,169
	Duties and taxes payable		11,440,990	1,939,694
	Charity fund balance		23,238	12,119
	Provision against off-balance sheet obligations		78,807	48,403
	Security deposits against lease		3,020,407	2,104,713
	Lease liability against right of use assets		11,429,243	10,560,611
	Clearing and settlement accounts		24,223,005	15,210,786
	Others		6,728,227	7,123,666
			162,017,273	148,268,469

20.1 The Supreme Court of Pakistan vide its order dated November 10, 2016 has held that the amendments made in the law introduced by the Federal Government for the levy of Workers Welfare Fund were not lawful. The Federal Board of Revenue has filed review petitions against this order which are currently pending.

Legal advice obtained on the matter indicates that consequent to filing of these review petitions the judgment may not currently be treated as conclusive. Accordingly, the Group has maintained its provision in respect of WWF.

### 21. SHARE CAPITAL

### 21.1 Authorized Capital

2023 (Number	2022 of shares)		2023 (Rupees	2022 s in '000)
1,500,000,000	1,500,000,000	Ordinary shares of Rs. 10 each	15,000,000	15,000,000

21.2	Issued,	subscribed	and	paid (	цр
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	21.2	issueu, subsi	cribed and pair	u up				
		2023	2022			2023		2022
		(Number	of shares)			(Ri	upees	s in '000)
				Ordinary shares				
		197,253,795	197,253,795	Fully paid in cash		1,972,	538	1,972,538
		915,776,953	915,776,953	Issued as bonus shares		9,157,	769	9,157,769
		72,029,258	72,029,258	Issued for consideration other than ca	ısh	720,	293	720,293
		1,185,060,006	1,185,060,006			11,850,	600	11,850,600
	21.3	The movemen	nt in the issued,	subscribed and paid-up capital of	during the	year is as	follo	ows:
		2023	2022			2023		2022
		(Number	of shares)			(Ru	pees	s in '000)
		1,185,060,006	1,185,060,006	Opening balance at January 01		11,850,	600	11,850,600
		1,185,060,006	1,185,060,006	Closing balance at December 31		11,850,	600	11,850,600
	21.4	Number of sha	ares held by the	associated undertakings as at E	202	23		2022
						(Number o	וכ וכ	lares)
		Adamjee Insu	rance Company	Limited	59,2	25,639		59,225,639
		Nishat Mills Li	mited		95,1	25,651		95,125,651
		Siddiqsons Lir				16,543		12,016,543
				nd Properties Limited		24,376		654,376
				nent Company (Private) Limited		47,100		194,000
		-	Assurance Com ity Foundation	ірапу штіней		00,000		1,200,000
		riddio ornivoro	ity i danadion			47,609		168,416,209
					202	23		2022
				Note		(Rupees	in 'C	-
22.	RESEF	RVES						
					23.0	73,024		22 072 024
		oremium distributable capi	ital reserve - dai	n on	23,8	173,024		23,973,024
		ain purchase op		22.1	9	08,317		908,317
	_	nge translation re				41,253		4,845,697
		ry reserve		22.2		07,215		41,313,438
	Genera	al reserve			18,6	600,000		18,600,000
					101,1	29,809		89,640,476

- 22.1 Under IFRS-3 a bargain purchase represents an economic gain which should be immediately recognized by the acquirer as income. However, the amount of bargain purchase gain was not taken to the profit and loss account as the SBP, through its letter BPRD(R&PD)/2017/14330 dated June 13, 2017 recommended that the amount of gain may be routed directly into equity as a Non-distributable Capital Reserve (NCR). The NCR may become available for distribution through a stock dividend only with prior approval of the SBP. The Group, before distribution of the gain as a stock dividend, may adjust any subsequent provisions/deficit, assessed by the Group or recommended by the Banking Inspection Department of SBP, in the acquired assets and liabilities of NIB Bank Limited against the NCR.
- 22.2 Statutory reserve represents amount set aside as per the requirements of section 21 of the Banking Companies Ordinance, 1962.



	-		Note	2023 (Rupees	2022 in '000)
23.	SURP	LUS ON REVALUATION OF ASSETS			
	Surplu	s / (deficit) on revaluation of			
	<ul><li>Available for sale securities</li><li>Fixed Assets</li><li>Non-banking assets acquired in satisfaction of claim</li><li>Associated undertaking</li></ul>		10.1 23.1 23.2	(22,491,422) 40,183,217 606,806 1,250,067 19,548,668	(33,618,078) 41,372,828 873,647 462,352 9,090,749
	Deferre	ed tax on surplus / (deficit) on revaluation of:			
	- Fixed - Non	<ul><li>Available for sale securities</li><li>Fixed Assets</li><li>Non-banking assets acquired in satisfaction of claims</li><li>Associated undertaking</li></ul>	19 23.1 23.2	11,020,798 (3,704,544) (297,334) (827,306)	14,455,774 (3,377,341) (375,669) (335,031)
				6,191,614	10,367,733
				25,740,282	19,458,482
	23.1	Surplus on revaluation of fixed assets			
	Surplus on revaluation of fixed as Recognised during the year Realised on disposal during the y Related deferred tax liability on some transfer of revaluation surplus on deferred tax  Related deferred tax liability on the surplus on change in use Transferred to unappropriated presented incremental depreciation chargenet of deferred tax	Surplus on revaluation of fixed assets as at Jan Recognised during the year Realised on disposal during the year - net of de Related deferred tax liability on surplus realised Transfer of revaluation surplus on change in undeferred tax Related deferred tax liability on transfer of revaluation surplus on change in use Transferred to unappropriated profit in respect of incremental depreciation charged during the	eferred tax on disposal se - net of  uation  of year -	41,372,828 - (1,097,114) (27) 204,974 3,376 (153,415) (147,405)	20,589,804 20,967,431 (43,480) (5,096) — — — (77,423) (58,408)
		Surplus on revaluation of fixed assets as at Dec Less: Related deferred tax liability on: - revaluation as at January 01 - opening liability remeasurement - recognised during the year - surplus realised on disposal during the year - transfer of revaluation surplus on change in u - incremental depreciation charged during the	se	40,183,217  3,377,341 471,259  (27) 3,376 (147,405)  3,704,544	41,372,828 1,413,266 144,951 1,882,628 (5,096) – (58,408) 3,377,341
			ıΘ		
				36,478,673	37,995,487

			Note	2023 (Rupees	2022
			Note	(Rupees	sin 000)
	23.2	Surplus on revaluation of non-banking assets acquired in satisfaction of claims			
		Surplus on revaluation as at January 01		873,647	703,370
		(Deficit) / surplus recognised during the year		(10,196)	194,765
		Realised on disposal during the year - net of d Related deferred tax liability on surplus realised		(24,630)	(13,956)
		Transfer of revaluation surplus on change in us deferred tax		(23,665)	(10,532)
		Related deferred tax liability on transfer of reva surplus on change in use	luation	(102,092)	_
		Surplus on revaluation as at December 31		606,806	873,647
		Less: Related deferred tax liability on:			
		- revaluation as at January 01		375,669	274,315
		- opening liability remeasurement		52,418 (4,996)	28,137
		<ul> <li>- (deficit) / surplus recognised during the year</li> <li>- surplus realised on disposal during the year</li> </ul>		(23,665)	83,749 (10,532)
		- transfer of revaluation surplus on change in	use	(102,092)	(10,002)
		, ,	19	297,334	375,669
				309,472	497,978
24.	CONT	INGENCIES AND COMMITMENTS			
	- Guarantees		24.1	318,643,498	284,145,632
	- Commitments 24.2		24.2	512,200,312	393,253,385
	- Other	contingent liabilities	24.3	34,363,515	29,051,044
				865,207,325	706,450,061
	24.1	Guarantees:			
		Financial guarantees		126,236,623	224,156,073
		Performance guarantees		176,196,192	49,704,896
		Other guarantees		16,210,683	10,284,663
				318,643,498	284,145,632
	24.2	Commitments:			
		Documentary credits and short-term trade- related transactions			
		- letters of credit		318,590,512	219,119,699
		Commitments in respect of:			
		- forward foreign exchange contracts	24.2.1	171,638,288	138,880,321
		- forward government securities transactions	24.2.2	15,220,315	13,797,435
		<ul><li>derivatives (notional)</li><li>commitments to extent credit</li></ul>	24.2.3 24.2.4	1,595,548 1,128,247	18,241,918 921,578
		CONTINUENCE TO EXTENT CIECUIT	∠¬.∠. <del>†</del>	1,120,241	<i>321,010</i>
		Commitments for acquisition of:			
		- operating fixed assets		2,390,799	1,976,122
		- intangible assets		1,636,603	316,312
				512,200,312	393,253,385



For the year ended December 31, 2023

		2023 (Rupee	2022 s in '000)
24.2.1	Commitments in respect of forward foreign exchange contracts		
	Purchase Sale	93,150,006 78,488,282	80,282,447 58,597,874
		171,638,288	138,880,321
24.2.2	Commitments in respect of government securities transactions		
	Purchase Sale	15,197,000 23,315	12,328,130 1,469,305
		15,220,315	13,797,435
24.2.3	Commitments in respect of derivatives		
	FX options (notional) Purchase Sale	736,983 736,983 1,473,966	8,817,006 8,817,006 17,634,012
	Cross Currency Swaps (notional) Purchase Sale	60,791 60,791	303,953 303,953
		121,582	607,906
		1,595,548	18,241,918

24.2.4 The Group makes commitments to extend credit in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

		Note	2023 (Rupees	2022 s in '000)
24.3	Other contingent liabilities			
	Claims against the Group not acknowledged as debts	24.3.1	34,363,515	29,051,044

- 24.3.1 These mainly represent counter claims by borrowers for damages and other claims relating to banking transactions. Based on legal advice and / or internal assessments, management is confident that the matters will be decided in the Group's favour and the possibility of any adverse outcome is remote. Accordingly, no provision has been made in these consolidated financial statements.
- For assessment year 1988-89 through tax year 2023, the tax department disputed Group's treatment on certain issues, where the Group's appeals are pending at various appellate forums, entailing an additional tax liability of Rs. 5,902.495 million (2022: Rs. 844 million). Such issues inter alia principally include disallowance of expenses for non deduction of withholding tax and non availability of underlying records, provision for non performing loans, attribution of expenses to heads of income other than income from business and disallowance of credit for taxes paid in advance / deducted at source.

For the year ended December 31, 2023

The Group has filed appeals which are pending at various appellate forums. In addition, certain decisions made in favour of the Group are being contested by the department at higher forums. No provision has been made in the consolidated financial statements regarding the aforesaid additional tax demand and already issued favourable decisions where the department is in appeal, as the management is of the view that the issues will be decided in the Group's favour as and when these are taken up by the Appellate Authorities.

#### 24.5 Amortisation of goodwill and other intangibles amounting to Rs 28.08 billion of Ex. NIB

Issue of goodwill and other related assets amortisation for few years has been assessed in Holding company favour at appellate forums, however, the tax department has filed appeal against these decisions. The management has not recorded any tax benefit because the issue has not attained finality.

#### 25. DERIVATIVE INSTRUMENTS

#### 25.1 Product Analysis

			20	23		
	Cross curre	ncy swaps	Interest ra	ite swaps	FX options	
Counterparties	Notional Principal	Mark to market gain/loss	Notional Principal	Mark to market gain/loss	Notional Principal	Mark to market gain/loss
			(Rupees	in '000)		
With Banks for						
Hedging Market Making	60,791 -	62,365 -	-		736,983 -	11,487 -
With other entities for						
Hedging Market Making	60,791	(62,361)	-	_ _	736,983	(11,487)
Total		[				
Hedging Market Making	60,791 60,791	62,365 (62,361)	- -		736,983 736,983	11,487 (11,487)
			20:	22		
	Cross curre	ncy swaps	203 Interest ra		FX op	tions
Counterparties	Cross curre Notional Principal	ncy swaps  Mark to  market  gain/loss			FX op Notional Principal	Mark to market gain/loss
Counterparties	Notional	Mark to market	Interest ra	Mark to market gain/loss	Notional	Mark to market
Counterparties  With Banks for	Notional	Mark to market	Interest ra Notional Principal	Mark to market gain/loss	Notional	Mark to market
	Notional	Mark to market	Interest ra Notional Principal	Mark to market gain/loss	Notional	Mark to market
With Banks for Hedging	Notional Principal	Mark to market gain/loss	Interest ra Notional Principal (Rupees	Mark to market gain/loss in '000)	Notional Principal	Mark to market gain/loss
With Banks for Hedging Market Making	Notional Principal	Mark to market gain/loss	Interest ra Notional Principal (Rupees	Mark to market gain/loss in '000)	Notional Principal	Mark to market gain/loss
With Banks for  Hedging Market Making With other entities for  Hedging	Notional Principal	Mark to market gain/loss	Interest ra Notional Principal (Rupees	Mark to market gain/loss in '000)	Notional Principal  8,817,006	Mark to market gain/loss



For the year ended December 31, 2023

### 25.2 Maturity Analysis

	25.2 Maturity Arialysis						
				2023			
		No. of	Notional		Mark to M	larket	
		Contracts	Principal	Negative	Positiv		Net
				(Rupees in '00	0)		
	Remaining Maturity						
	Upto 1 month	24	695,014	(64,258)	64	262	4
	1 to 3 months	26	900,534	(9,590)		590	_
	3 to 6 months	_	_	-	-,	_	_
	6 months to 1 Year	-	-	-		-	-
	2 to 3 Years						
	Total	50	1,595,548	(73,848)	73,	852	4
				2022			
		No. of	Notional		Mark to M		
		Contracts	Principal	Negative	Positiv	/e	Net
				(Rupees in '00	0)		
	Remaining Maturity						
	Upto 1 month	40	2,229,963	, ,	(18,637) 18		-
	1 to 3 months	114	6,301,417	(203,092)			-
	3 to 6 months 6 months to 1 Year	160	8,701,844 400,788	(353,887) (17,686)		88 <i>7</i> 686	-
	2 to 3 Years	8 2	607,906	(17,000)			304
	Total	324	18,241,918	(778,137)			304
	25.3 Risk management related to	o derivatives is	discussed in n	ote 46.5.			
				20	)23		2022
					(Rupees	in '0	00)
26.	MARK-UP / RETURN / INTEREST	EARNED					
	Loans and advances				722,451		78,181,479
	Investments				127,226	-	136,586,428
	Lendings to financial institutions Balances with banks				370,089 228,955		3,918,598
	balarices with barrs						736,253
				364,	448,721		219,422,758
27.	MARK-UP / RETURN / INTEREST	EXPENSED					
	Deposits				143,909		102,515,123
	Borrowings			37,	644,842		17,267,776
	Subordinated debt  Cost of foreign currency swaps again	nst					
	foreign currency deposits / borrow			3,	548,962		2,197,604
	Unwinding cost of lease liability agair	_	assets		688,954		1,474,249
				199,	026,667		123,454,752

			Note	2023 (Rupees	2022 s in '000)
					· · · · · · · · · · · · · · · · · · ·
28.		ND COMMISSION INCOME			
		n banking customer fees		3,584,897	3,142,643
		mer finance related fees		773,012	612,043
		elated fees (debit and credit cards)		6,214,473	4,185,885
		related fees		717,372	278,872
		ment banking fee nission on trade		238,688	194,775 1,745,007
		nission on trade nission on guarantees		3,515,338 1,426,590	648,910
		nission on guarantees nission on cash management		942,619	845,884
		nission on remittances including home rem	ttances	1,731,252	1,327,640
		nission on utility bills	11000	93,680	87,736
		nission on Bancassurance		910,813	981,704
		n lockers		255,772	247,488
	Comm	ission on investments services		1,608,988	950,737
	Other	commission		446,989	324,586
				22,460,483	15,573,910
29.	GAIN	/ (LOSS) ON SECURITIES - NET			
	Realise	ed	29.1	840,480	(1,714,850)
	Unreal	ised - Held for trading	10.1	(3,038)	_
				837,442	(1,714,850)
	29.1	Realised gain / (loss) on:			
		Federal Government securities		98,402	140,141
		Non Government debt securities		657	_
		Shares and units		741,421	(1,854,991)
				840,480	(1,714,850)
30.	OTHE	R INCOME			
	Rent o	on property		126,829	69,096
		n sale of fixed assets - net		160,262	138,376
		n termination of lease liability			, - : -
		nst right-of-use assets		70,616	62,670
	_	n conversion of Ijarah agreements		21,391	18,878
	(Loss)	/ gain on sale of non-banking assets - net	14.1.2	(3,224)	6,817
				375,874	295,837



For the year ended December 31, 2023

Total compensation expense Property expense Rent and taxes Insurance Utilities cost Fuel expense generators Security (including guards) Repair and maintenance (including janitorial charges) Depreciation on right-of-use assets Depreciation	31.1	27,287,976 338,200 63,998 2,679,379 1,310,889	22,136,078 227,821 55,036 2,177,430
Property expense  Rent and taxes Insurance Utilities cost Fuel expense generators Security (including guards) Repair and maintenance (including janitorial charges) Depreciation on right-of-use assets	31.1	338,200 63,998 2,679,379 1,310,889	227,821 55,036 2,177,430
Property expense  Rent and taxes Insurance Utilities cost Fuel expense generators Security (including guards) Repair and maintenance (including janitorial charges) Depreciation on right-of-use assets		338,200 63,998 2,679,379 1,310,889	227,821 55,036 2,177,430
Rent and taxes Insurance Utilities cost Fuel expense generators Security (including guards) Repair and maintenance (including janitorial charges) Depreciation on right-of-use assets		63,998 2,679,379 1,310,889	55,036 2,177,430
Depreciation	12.3	2,372,360 1,314,106 2,079,323	1,097,326 1,982,210 1,108,163 1,834,736
	12.2	1,289,064	1,021,805
Information technology expenses		11,447,319	9,504,527
Software maintenance Hardware maintenance Depreciation Amortisation Network charges Insurance	12.2 13.1	2,003,867 410,202 1,005,536 560,040 796,277 7,713	1,540,763 364,921 762,728 566,633 715,732 6,202
Other operating expenses	'	4,783,635	3,956,979
Directors' fees and allowances Fees and allowances to Sharia Board members Legal and professional charges Outsourced services costs Travelling and conveyance NIFT clearing charges Depreciation Depreciation on non-banking assets acquired in satisfaction of claims Training and development Postage and courier charges Communication Stationery and printing Marketing, advertisement & publicity Donations Auditors' remuneration Cash transportation charges Repair and maintenance Subscription Entertainment Remittance charges Brokerage expenses Card related expenses CNIC verification charges Insurance/ Takaful Others	40.2 37.1 12.2 14.1.1 31.2 31.3	46,200 13,312 453,930 1,135,752 616,960 244,271 1,173,581 23,878 104,094 292,964 1,592,299 1,304,328 829,257 21,000 86,775 1,107,143 748,164 71,255 491,848 273,400 105,853 2,793,382 390,903 2,102,762 585,674	45,800 11,645 501,345 992,271 424,838 217,526 997,058 23,389 74,100 336,953 553,730 885,414 841,877 1,352 76,533 921,828 625,816 57,501 346,926 223,262 90,637 1,472,699 387,431 1,929,784 438,087
		16,608,985	12,477,802
		60,127,915	48,075,386

Total cost for the year included in other operating expenses relating to outsourced activities is Rs. 170.482 million (2022: Rs. 165.336 million). Out of this cost Rs. 166.744 million pertains to companies incorporated in Pakistan and Rs. 3.738 million pertains to companies incorporated outside Pakistan. Total cost includes the payment made to "Euronet Pakistan Private Limited" (a related party) amounting to Rs. 138.578 million (2022: Rs. 138.651 million) for hosting of POS acquiring & e-commerce gateway services. Outsourcing shall have the same meaning as specified in BPRD Circular No. 06 of 2019.

For the year ended December 31, 2023

			2023	2022
		Note	(Rupees	in '000)
31.1	Total compensation expense			
	Fees and allowances		948,289	664,656
	Managerial remuneration			
	i) Fixed		19,074,671	15,869,856
	ii) Variable - cash bonus / awards	4,158,843	3,268,982	
	Charge for defined benefit plan	250,527	209,051	
	Contribution to defined contribution	626,544	540,377	
	Staff group insurance	797,054	539,638	
	Rent and house maintenance		589,042	492,008
	Medical		85,199	75,023
	Conveyance	730,179	444,005	
	Others		994	230
			27,261,342	22,103,826
	Sign-on bonus	31.1.1	26,634	8,153
	Severance allowance	31.1.2	_	24,099
			27,287,976	22,136,078

- **31.1.1** During the year sign on bonus was paid to 29 employees (2022: 15).
- 31.1.2 No severance allowance was paid during the year (2022: 4 employees).
- 31.2 Detail of donations made during the year is as follows:

	2023 (Rupees	2022 Rupees in '000)		
M/s Bestway Foundation Lahore Hospital Welfare Society Habib University Foundation Patient's Behbud Society for 'The Aga Khan University Hospital (AKUH)' Saleem Memorial Trust Hospital	- 1,000 5,000 5,000 10,000 21,000	1,352 - - - - - 1,352		

31.2.1 None of the directors, executives or their spouses had any interest in the donees, except for Mr. Yahya Saleem who is a director in Saleem Memorial Trust Hospital and Mr. Tariq Rafi who is a director in Habib University Foundation.

		2023 (Rupee	2022 s in '000)
31.3	Auditors' remuneration		
	Audit fee	20,400	17,738
	Fee for audit of foreign branches	20,617	21,891
	Fee and other charges for audit of subsidiaries	18,759	15,424
	Special certifications and sundry advisory services	5,099	1,000
	Tax services	17,820	17,820
	Sales tax on audit fee	1,020	887
	Out-of-pocket expenses	3,060	1,773
		86,775	76,533



For the year ended December 31, 2023

	, , , , , , , , , , , , , , , , , , , ,		Note			
32.	OTHE	R CHARGES				
	Penalti VAT & I	es imposed by State Bank of Pakistan National Building tax & Crop Insurance Levy tion cess		247,700 330,468 123,586 701,754	52,783 179,910 34,843 267,536	
33.	PROVI	ISIONS / (REVERSALS) & WRITE OFFS - NET				
00.	Provision Provision Value Provision Provision Bad de	ons / (reversals) against balance with Banks ons / (reversals) for diminution in e of investments ions / (reversals) against loans & advances ons / (reversals) against off balance sheet items ons against other assets obts written off directly ery of written off / charged off bad debts	10.3.1 11.5 20 14.2.1 11.6.1	7,034 794,665 403,359 21,955 28,104 - (179,859) 1,075,258	(14,673) (619,189) (1,923,325) 4,297 108,132 680 (196,923) (2,641,001)	
34.	TAXAT	TON				
	Curren Prior ye Deferre Share	ears	19	65,387,323 3,592,994 2,820,419 447,226 72,247,962	34,490,481 3,470,506 2,761,120 167,213 40,889,320	
	34.1	Relationship between tax expense and accounting profit				
		Accounting profit for the year		137,518,962	75,340,484	
		Tax on income @ 39% (2022: 39%) Super tax @ 10% (2022: 10%) Tax effect of permanent differences Tax effect of prior years charge Others Tax charge for the year		53,632,395 13,751,896 121,373 3,592,994 1,149,304 72,247,962	29,382,789 7,534,048 25,864 3,470,506 476,113 40,889,320	
		ter one go to the year		s in '000)		
35.	BASIC	AND DILUTED EARNINGS PER SHARE		(· · · · · · · · · · · · · · · · · · ·	,	
55.		or the year after tax attributable to ordinary share	holders	65,104,619	34,365,061	
				(Nun	nber)	
	Weighted average number of ordinary shares			1,185,060,006 1,185,060,006		
				(Rup	pees)	
	Basic a	and diluted earnings per share		54.94	29.00	
	Diluted	Learnings per share has not been presented se	anaratoly as the	Group does not be	ave any convertible	

Diluted earnings per share has not been presented separately as the Group does not have any convertible instruments in issue at the reporting dates.

											2023	2022	22
								Note			(Rupees	(Rupees in '000)	
36.	CASH AND CASH EQUIVALENTS												
	Cash and balances with treasury banks							7		190	190,245,798	110,2	110,275,163
	Balances with other banks							∞		37	37,806,854	26,1	26,162,849
	Overdrawn nostro accounts							18		ב	(1,019,866)	80	807,465)
										227	227,032,786	135,6	135,630,547
	36.1 Reconciliation of movement of liabilities	of liabilities		lows arisi	to cash flows arising from financing activities	iancing a	ctivities						
				20	2023					20	2022		
		Liabilities		Equity				Liabilities		Equity			
		Other Liabilities	Share Capital	Reserves	Reserves Unappropriated Non-controlling profit interest	Non-controlling interest	Total	Other Liabilities	Share Capital	Reserves L	Reserves Unappropriated Non-controlling profit interest	Non-controlling interest	Total
							(Rupees in '000)	in '000)					
	Opening Balance	148,268,469	11,850,600	89,640,476	72,795,700	732,489	323,287,734	99,002,039	11,850,600	85,043,592	64,697,360	751,419	261,345,010
	Changes from Financing cash flows Payment of lease liability against												
	right-of-use-assets	(3,022,309)	1	1	- 60	. (70	(3,022,309)	(2,583,670)	1	•	- 60	- 00	(2,583,670)
	Unider to paid. Total chances from financing cash flows	(808,230.8)			(32.307.616)	(73.585)		- (0.583.670)			(21.807.213)	(105,129)	(21,912,342)
	Liability related												
	Changes in Other liabilities												
	- Cash based	(996'626'2)	•	ı	•	•	(2,379,966)	33,929,659	-		•	ı	33,929,659
	- Dividend payable	(310,996)	•	1	310,996		1	708,927	ı	ı	(708,927)	•	1
	- Non cash based	24,462,075	•	1	•	•	24,462,075	17,211,514	ı	ı	'	'	17,211,514
	Total liability related other changes	16,771,113	•	•	310,996	٠	17,082,109	51,850,100	•	•	(708,927)	•	51,141,173
	Total equity related other changes	•	•	11,489,333	61,890,137	(317,710)	73,061,760	•	•	4,596,884	30,614,480	86,199	35,297,563
	Closing Balance	162,017,273	11,850,600	101,129,809	102,689,217	341,194	378,028,093	148,268,469	11,850,600	89,640,476	72,795,700	732,489	323,287,734



For the year ended December 31, 2023

		2023	2022		
		(Number)			
37.	STAFF STRENGTH				
	Permanent On Bank contract	16,354 474	16,174 		
	Bank's own staff strength at end of the year	16,828	16,671		

37.1 In addition to the above, 399 (2022: 370) employees of outsourcing services companies were assigned to the Group as at the end of the year to perform services other than guarding, tea and janitorial services. Outsourced staff includes 390 (2022: 362) working domestically and 9 (2022: 8) working abroad.

		2023 (Nu	2022 mber)
37.2	Staff Strength Bifurcation		
	Domestic Overseas	16,681 147	16,526 145
		16,828	16,671

### 38. DEFINED BENEFIT PLAN

#### 38.1 General description

The Bank operates the following retirement benefits for its employees:

- Pension fund funded
- Benevolent scheme unfunded
- Post retirement medical benefits unfunded
- Employees compensated absence unfunded

The plan assets and defined benefit obligations are based in Pakistan.

### 38.2 Number of Employees under the scheme

The number of employees covered under the following defined benefit schemes are:

	2023	2022
	(Nu	mber)
<ul> <li>Pension fund - funded</li> <li>Benevolent scheme - unfunded</li> <li>Post retirement medical benefits - unfunded</li> <li>Employees compensated absence - unfunded</li> </ul>	5,373 1,073 14,178 14,179	5,688 930 14,067 14,068

### 38.3 Principal actuarial assumptions

The latest actuarial valuations of the pension fund, employees' contributory benevolent scheme, post retirement medical benefits and employees' compensated absences were carried out at December 31, 2023. The principal actuarial assumptions used are as follows:

	Appro Pens fur	sion		byees' butory nt scheme	Post reti med bene	ical	Employ compen absen	sated
	2023	2022	2023	2022	2023	2022	2023	2022
				(%	o)			
Discount rate	15.50	14.50	15.50	14.50	15.50	14.50	15.50	14.50
Expected rate of return on plan assets	15.50	14.50	-	-	-	-	-	-
Expected rate of salary increase	13.50	12.50	13.50	12.50	-	-	13.50	12.50
Expected rate of increase in pension	0-5	0-5	-	-	-	-	-	-
Expected rate of increase in medical benefit	-	-	-	-	15.50	12.50	-	-

For the year ended December 31, 2023

38.4 Reconciliation of (receivable from) / payable to defined benefit p	38.4	Reconciliation of	(receivable from) /	pavable to	defined benefit a	olans
---	------	-------------------	---------------------	------------	-------------------	-------

36.4	neconciliation of (i		Appr Pen: fur	oved sion	Emplo contril benevoler	oyees' outory	Post ret med ben	lical	Emplo compe abse	nsated
			2023	2022	2023	2022	2023	2022	2023	2022
		Note				(Rupees	in '000)			
	Present value of obligations Fair value of plan assets	38.5 38.6	4,287,273 (11,715,415)	4,319,946 (7,088,088)	140,847	165,426	2,121,129	2,219,281	1,266,190	1,179,992
	(Receivable) / payable	38.7	(7,428,142)	(2,768,142)	140,847	165,426	2,121,129	2,219,281	1,266,190	1,179,992
00.5	BA		Ch I- II							
38.5	Movement in defin	ied bene	Appropries	oved sion	Emplo contril benevoler	outory	Post ret med ben	lical	Emplo compe abse	nsated
			2023	2022	2023	2022	2023	2022	2023	2022
		Note				(Rupees	in '000)			
	Obligations at the beginning of the year Current service cost Interest cost Benefits paid Re-measurement (gain) / loss 38 Obligations at end of the year	38.8.1 8.8.1 & 38.8.2 38.4	4,319,946 60,005 597,690 (395,897) (294,471) 4,287,273	5,031,961 65,893 567,009 (412,708) (932,209) 4,319,946	165,426 12,134 20,981 (41,457) (16,237)	197,712 15,470 21,437 (30,531) (38,662) 165,426	2,219,281 79,635 310,148 (160,653) (327,282) 2,121,129	1,982,169 62,068 224,498 (143,092) 93,638 2,219,281	1,179,992 43,876 164,945 (84,875) (37,748) 1,266,190	1,100,865 37,574 122,248 (120,915) 40,220 1,179,992
38.6	Movement in fair v	ralua of r	olan acce							
30.0	wovement in fair v	alue of p	Appro Pen:	oved sion	Emplo contril benevoler	outory	Post ret med ben	lical	Emplo compe abse	nsated
			2023	2022	2023	2022	2023	2022	2023	2022
		Note				(Rupees	in '000)			
	Fair value at the beginning of the y Interest income on plan assets Benefits paid Re-measurement gain / (loss): Net on plan assets over interest income gain / (loss)		7,088,088 999,070 (395,897) 4,024,154	8,250,387 945,174 (412,708) (1,694,765)	-	- - -	- - -	- - -	- - -	- - -
	Fair value at end of the year	38.4	11,715,415	7,088,088	-		-		-	-
38.7	Movement in (rece	vivable) /	Appri Pens fur	oved sion	Emplo contril benevoler	oyees' outory	Post ret med bene	lical	Emplo compe abse	nsated
		Note		<b></b>		(Rupees				
	Opening balance Charge / (reversal) for the year Employees' contribution Re-measurement (gain) / loss recognised in OCI	38.8.1	(2,768,142) (341,375) –	(3,218,426) (312,272) –	165,426 31,046 2,069	197,712 34,715 2,192	2,219,281 389,783	1,982,169 286,566 –	1,179,992 171,073	1,100,865 200,042 -
	during the year	38.8.2	(4,318,625)	762,556	(16,237)	(38,662)	(327,282)	93,638	-	-
	Benefits paid by the Bank  Closing balance	38.4	-		(41,457)	(30,531)	(160,653)	(143,092)	(84,875)	(120,915)



For the year ended December 31, 2023

#### 38.8 Charge for defined benefit plans

#### 38.8.1 Cost recognised in profit and loss

		Appr Pen fui	sion	contri	oyees' butory nt scheme	Post ret med ben	lical	Emplo compe abse	nsated
		2023	2022	2023	2022	2023	2022	2023	2022
	Note				(Rupees	in '000)			
Current service cost  Net interest on defined benefit	38.5	60,005	65,893	12,134	15,470	79,635	62,068	43,876	37,574
asset / liability		(401,380)	(378,165)	20,981	21,437	310,148	224,498	164,945	122,248
Employees' contribution		-	-	(2,069)	(2,192)	-	-	-	-
Actuarial (gain) / loss	38.5	-	-	-	-	-	-	(37,748)	40,220
	38.7	(341,375)	(312,272)	31,046	34,715	389,783	286,566	171,073	200,042

#### 38.8.2 Re-measurements recognised in OCI during the year

		Appr Pen: fui	sion	contri	oyees' butory nt scheme	Post retirement medical benefits		Emplo compe abse	nsated
		2023	2022	2023	2022	2023	2022	2023	2022
	Note				(Rupees	in '000)			
(Gain) / loss on obligation	38.5								
Financial assumptions  Experience adjustments		(48,655) (245,816)	(140,403) (791,806)	(5,494) (10,743)	(20,092) (18,570)	(39,772) (287,510)	211,953 (118,315)	-	_
Return on plan assets over		, , ,	, , ,	(,,	(,,	(==:,=:=)	(****)****		
interest income	38.6	(4,024,154)	1,694,765					-	
Re-measurement (gain) / loss recognised in OCI	38.7	(4,318,625)	762,556	(16,237)	(38,662)	(327,282)	93,638	-	

#### 38.9 Components of plan assets

		Appro Pens fur	sion	contri	oyees' butory nt scheme		irement lical efits	Emplo compe abse	nsated
		2023	2022	2023	2022	2023	2022	2023	2022
	Note				(Rupees	in '000)			
Cash and cash equivalents - net		63,273	209,899	-	-	-	-	-	-
Shares		11,403,500	6,669,075	-	-	-	-	-	-
Open ended mutual funds units		248,642	209,114	-	-	-	-	-	-
	38.4	11,715,415	7,088,088	-		-		-	

#### 38.9.1 Significant risk associated with the plan assets

The Fund's investments in equity securities and units of mutual funds are subject to price risk. These risks are regularly monitored by Trustees of the employee funds.

For the year ended December 31, 2023

#### 38.10 Sensitivity analysis

Sensitivity analysis has been performed by varying one assumption keeping all other assumptions constant and calculating the impact on the present value of the defined benefit obligations under the various employee benefit schemes. The increase / (decrease) in the present value of defined benefit obligations as a result of change in each assumption is summarized below:

	Approved Pension fund	Employees' contributory benevolent scheme	Post retirement medical benefits	Employees' compensated absences
		(Rupees	in '000)	
1% increase in discount rate	(205,544)	(7,914)	(252,679)	(69,570)
1% decrease in discount rate	226,578	8,781	317,981	77,330
1 % increase in expected rate of				
salary increase	61,344	_	_	78,040
1 % decrease in expected rate of				
salary increase	(58,471)	_	_	(71,330)
1% increase in expected rate of	,			,
pension increase	122,814	_	_	_
1% decrease in expected rate of	,			
pension increase	(113,915)	_	_	_
1% increase in expected rate of	(110,010)			
medical benefit increase	_	_	284,871	_
1% decrease in expected rate of			204,071	
medical benefit increase			(227.070)	
medical benefit increase	_	_	(227,079)	_

#### 38.11 Expected contributions to be paid to the funds in the next financial year

No contributions are being made to pension fund due to surplus of fair value of plan's assets over present value of defined obligation. No contribution to the pension fund is expected in the next year.

#### 38.12 Expected charge / (reversal) for the next financial year

Based on actuarial advice, management estimates that the charge / (reversal) in respect of defined benefit plans for the year ending December 31, 2024 would be as follows:

		Approved Pension fund	Employees' contributory benevolent scheme	Post retirement medical benefits	Employees' compensated absences
			(Rupees	in '000)	
E	Expected charge / (reversal) for the next financial year	(1,084,741)	22,047	413,012	236,153
38.13 N	Maturity profile				
Т	The weighted average duration of the obligation (in years)	5.42	5.42	5.42	5.42

#### 38.14 Funding Policy

The Group endeavours to ensure that liabilities under the various employee benefit schemes are covered by the Fund on any valuation date having regards to the various actuarial assumptions such as projected future salary increase, expected future contributions to the fund, projected increase in liability associated with future service and the projected investment income of the Fund.



For the year ended December 31, 2023

38.15 The defined benefit plans may expose the Group to actuarial risks such as longevity risk, investment risk, salary increase risk and withdrawal rate risk as described below;

Investment risk	The risk arises when the actual performance of the investments is lower than expectation and thus creating a shortfall in the funding objectives.
Longevity risk	The risk arises when the actual lifetime of retirees is longer than expectation. This risk is measured at the plan level over the entire retiree population.
Salary increase risk	The most common type of retirement benefit is one where the benefit is linked with final salary. The risk arises when the actual increases are higher than expectation and impacts the liability accordingly.
Withdrawal rate	The risk of actual withdrawals varying with the actuarial assumptions can impose a risk to the benefit obligation. The movement of the liability can go either way.

#### 39. DEFINED CONTRIBUTION PLAN

#### MCB Bank Limited (holding company)

The Holding Company operates an approved contributory provident fund for 12,061 (2022: 11,138) employees where contributions are made by the Bank at 8.33% (2022: 8.33%) and employees ranging from 8.33% to 15% per annum (2022: 8.33% to 15% per annum) of the basic salary.

The Holding Company also operates an approved non-contributory provident fund for 555 (2022: 592) employees who have opted for the new scheme, where contributions are made by the employees ranging from 8.33% to 15% per annum (2022: 8.33% to 15% per annum) of the basic salary.

#### 39.1 MCB Islamic Bank Limited (Subsidiary)

The subsidiary operates an approved contributory provident fund for 1,374 (2022: 1,165) employees. Equal monthly contributions are made both by the Bank and its permanent employees to the Fund at the rate of 8.33% of the basic salaries of employees. However, an employee has an option to increase his / her contribution upto 15% of basic salary.

#### 40. COMPENSATION OF DIRECTORS AND KEY MANAGEMENT PERSONNEL

#### 40.1 Total compensation expense

					2023			
			Directors		Members		Key	Other material
	Note	Chairman	Executive (other than CEO)	Non executive	shariah board	President / CEO	management personnel	risk takers / controllers
				(Ru	upees in '0	00)		
Fee and allowances	40.2	6,000	_	40,200	_	_	20,508	32,488
Managerial Remuneration		_	_					
i) Fixed		-	_	_	7,900	75,900	600,260	1,317,404
ii) Cash Bonus / Awards / Incentives	40.1.1	-	_	_	1,282	45,000	301,539	474,652
Contribution to defined contribution plan		-	-	-	232	4,080	18,530	49,837
Rent & house maintenance		-	_	_	1,254	_	52,101	114,898
Medical		-	-	-	-	379	4,384	22,424
Overseas allowance		-	-	-	-	-	76,103	14,592
Commission		-	-	-	-	-	-	1,073
Security		-	-	-	-	928	-	-
Utilities		-	-	-	279	-	4,250	23,618
Special Pay		-	-	-	241	-	-	12,324
Conveyance		-	-	-	1,601	-	-	66,414
Charge allowance		-	-	-	-	-	-	1,906
Fuel Allowance		-	-	-	523	-	-	17,390
Leave fare assistance		-	-	-	-	-	4,290	25,559
Club membership		-	-	-	-	112	1,000	2,800
Others		-	-	-	-	336	16,916	158,198
Total		6,000		40,200	13,312	126,735	1,099,881	2,335,577
Number of Persons		1		11	3	1	41	254

For the year ended December 31, 2023

			2022			
	Directors		Memhers		Kev	Other material
Chairman	Executive (other than CEO)	Non executive	shariah board	President / CEO	management personnel	risk takers / controllers
		(Ru	upees in '0	00)		
5,900	-	39,900	-	-	6,438	9,764
_	_	_	7,323	67,890	484,961	1,147,043
_	_	_	1,000	30,390	207,052	396,949
_	_	_	206		16,763	45,921
_	_	_	1,115	54	48,122	111,972
_	_	_	_	54	3,627	17,600
_	-	-	-	-	17,300	5,099
_	-	-	-	-	55,215	11,608
_	-	-	-	681	-	_
_	-	-	248	-	4,853	21,525
_	-	-	241	-	-	12,432
_	-	-	1,164	-	-	48,671
_	-	-	_	-	_	1,774
_	-	-	348	-	_	11,750
_	-	-	_	_	-	13,280
-	-	-	-	2,304	-	300
-	-	-	-	-	20,020	106,231
5,900	_	39,900	11,645	104,997	864,351	1,961,919
1	_	11	3	1	42	258
	5,900	Chairman         Executive (other than CEO)           5,900         -           -         -	Chairman         Executive (other than CEO)         Non executive executive           5,900         -         39,900           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           5,900         -         39,900	Directors         Members shariah board           Chairman CEO)         Executive (other than CEO)         Non executive executive         Members shariah board           5,900         -         39,900         -           -         -         -         7,323           -         -         -         1,000           -         -         -         206           -         -         -         1,115           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -	Directors         Members shariah board         President / CEO           (Rupees in '000)           5,900         -	Directors         Members shariah board         President / EEO         Key management personnel           (Rupees in '000)           (Rupees in '000)           5,900         -         39,900         -         -         6,438           -         -         -         7,323         67,890         484,961           -         -         -         1,000         30,390         207,052           -         -         -         206         3,624         16,763           -         -         -         1,115         54         48,122           -         -         -         -         54         3,627           -         -         -         -         54         3,627           -         -         -         -         55,215           -         -         -         -         55,215           -         -         -         -         -         -           -         -         -         -         -         -           -         -         -         -         -         -         -           -         -

40.1.1 During the year 2023, Rs 55.566 million bonus has been deferred (2022: Rs. 84.695 million).

40.2 Remuneration paid to Directors for participation in Board and Committee meetings

					202	23				
					For Board (	Committee				
	Board meeting	Board's Audit Committee	BS & DC	RM & PRC	HR & RC	ITC	PP & CA	CR & MC	Wo & WC	Total
					(Rupees	in '000)				
Mian Mohammad Mansha	4,800	-	400	-	400	-	400	-	-	6,000
Mr. Tariq Rafi	1,600	-	-	-	-	-	-	-	-	1,600
Mian Umer Mansha	2,000	500	400	400	-	500	400	400	-	4,600
Mrs. Iqraa Hassan Mansha	1,600	-	-	-	100	-	300	-	-	2,000
Mr. Muhammad Ali Zeb	2,000	400	-	400	400	-	400	400	-	4,000
Mr. Mohd Suhail Amar Suresh	4,000	-	400	400	-	500	-	-	-	5,300
Mr. Yahya Saleem	4,000	-	-	-	-	-	-	-	-	4,000
Mr. Salman Khalid Butt	4,000	-	400	400	400	500	-	400	-	6,100
Mr. Masood Ahmed Puri	4,000	-	400	-	-	-	-	-	-	4,400
Mr. Shahzad Hussain	2,000	500	-	-	-	-	-	-	-	2,500
Mr. Shariffuddin Bin Khalid	4,000	500	-	-	-	-	-	-	-	4,500
Mr. Shaikh Muhammad Jawed	1,200	-	-	-	-	-	-	-	-	1,200
	35,200	1,900	2,000	1,600	1,300	1,500	1,500	1,200	-	46,200



For the year ended December 31, 2023

					202	22				
					For Board C	Committee				
	Board meeting	Board's Audit Committee	BS & DC	RM & PRC	HR & RC	ITC	PP & CA	CR & MC	Wo & WC	Total
					(Rupees	in '000)				
Mian Mohammad Mansha	4,800	_	400	_	400	_	300	_	_	5,900
Mr. S. M. Muneer	1,200	_	_	_	_	_	_	400	_	1,600
Mr. Tariq Rafi	2,000	-	-	-	-	-	-	-	-	2,000
Mian Umer Mansha	2,000	500	500	400	-	500	400	-	-	4,300
Mrs. Iqraa Hassan Mansha	1,600	-	-	-	200	-	200	-	-	2,000
Mr. Muhammad Ali Zeb	2,000	500	-	400	400	-	400	400	-	4,100
Mr. Mohd Suhail Amar Suresh	3,200	-	400	300	-	400	-	-	-	4,300
Mr. Yahya Saleem	4,000	-	-	-	-	-	-	-	-	4,000
Mr. Salman Khalid Butt	4,000	-	500	400	400	500	-	300	-	6,100
Mr. Masood Ahmed Puri	4,000	-	500	-	-	-	-	-	-	4,500
Mr. Shahzad Hussain	2,000	500	-	-	-	-	-	-	-	2,500
Mr. Shariffuddin Bin Khalid	4,000	500	-	-	-	-		-	-	4,500
	34,800	2,000	2,300	1,500	1,400	1,400	1,300	1,100	_	45,800

40.3 The Chairman has been provided with free use of the Bank's maintained car. In addition to the above, the Chief Executive and certain executives are provided with free use of the Bank's maintained cars and household equipment in accordance with the terms of their employment.

#### 40.4 Remuneration paid to Shariah Board Members

		202	23	
	Chairman	Resident member	Non- Resident member(s)	Total
		(Rupees	in '000)	
Meeting Fees and Allowances Other Heads	-	_	_	-
Basic salary	2,855	2,787	2,258	7,900
House rent	-	1,254	-	1,254
Utilities	-	279	_	279
Conveyance	-	1,601	_	1,601
Fuel	-	523	_	523
Special pay	-	241	_	241
Bonus	-	1,282	_	1,282
PF Employer	-	232	-	232
Total Amount	2,855	8,199	2,258	13,312
Total Number of Persons	1	1	1	3

For the year ended December 31, 2023

		202	22	
	Chairman	Resident member	Non- Resident member(s)	Total
		(Rupees	in '000)	
Meeting Fees and Allowances Other Heads	-	-	-	-
Basic salary	2,626	2,477	2,220	7,323
House rent	_	1,115	_	1,115
Utilities	-	248	_	248
Conveyance	-	1,164	_	1,164
Fuel	-	347	_	347
Special pay	-	241	_	241
Bonus	-	1,000	_	1,000
PF Employer	-	207	-	207
Total Amount	2,626	6,799	2,220	11,645
Number of persons	1	1	1	3

#### 41. **FAIR VALUE MEASUREMENTS**

The fair value of traded investments is based on quoted market prices, except for tradable securities classified by the Group as 'held to maturity'. Quoted securities classified as held to maturity are carried at amortised cost. Fair value of unquoted equity investments other than investments in associates is determined on the basis of break up value of these investments as per the latest available audited financial statements.

Fair value of fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the Group's accounting policy as stated in note 6.4 to these consolidated financial statements.

The maturity and repricing profile and effective rates are stated in note 45.

In the opinion of the management, the fair value of the financial assets and financial liabilities other than those carried at fair value and disclosed in note 41.1 are not significantly different from their carrying values since assets and liabilities are either short-term in nature or re-priced over short term.

#### 41.1 Fair value of financial assets

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).



For the year ended December 31, 2023

Valuation techniques used in determination of fair valuation of financial instruments within level 2

Item	Valuation approach and input used
Federal Government securities	The fair values of Treasury Bills and fixed rate Pakistan Investments Bonds are determined using the PKRV rates while floating rate Pakistan Investments Bonds are revalued using PKFRV rates. The fair values of foreign currency denominated GoP Eurobonds are determined on the basis of rates taken from Bloomberg
Term Finance Certificates and Bonds	Investments in debt securities (comprising term finance certificates, bonds and any other security issued by a company or a body corporate for the purpose of raising funds in the form of redeemable capital) are valued on the basis of the rates announced by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the Securities and Exchange Commission of Pakistan.
Foreign Government Debt Securities	The fair values of Foreign Government debt securities are determined on the basis of rates taken from Bloomberg.
Foreign exchange contracts	The valuation has been determined by interpolating the mark-to-market currency rates announced by the State Bank of Pakistan.
Derivatives	The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant underlying parameters including foreign currency involved, interest rates, yield curves, volatilities, contracts duration etc.
Unlisted Shares	Breakup value determined on the basis of NAV of the company using the latest available audited financial statements.
Mutual Funds	Units of mutual funds are valued using the Net Asset Value (NAV) announced by the Mutual Funds Association of Pakistan (MUFAP)
Operating fixed assets (land and building) & Non-banking assets acquired in satisfaction of claims	Land, buildings and non-banking assets acquired in satisfaction of claims are revalued on a periodic basis using professional valuers. The valuation is based on their assessment of the market value of the assets.

The table below analyses the financial and non-financial assets carried at fair values, by valuation methods. For financial assets, the Group essentially carries its investments in debt and equity securities at fair values. Valuation of investments is carried out as per guidelines specified by the SBP. In case of non-financial assets, the Group has adopted revaluation model (as per IAS 16) in respect of land and building & non-banking assets acquired in satisfaction of claims.

2023

	Carrying value / Notional value	Level 1	Level 2	Level 3	Total
			(Rupees in '000)		
On balance sheet financial instruments Financial assets - measured at fair value Investments					
Federal Government Securities Shares and units Non-Government Debt Securities Foreign Securities	1,230,792,274 25,390,857 3,714,280 44,057,060	25,283,009 - -	1,230,792,274 107,848 3,714,280 44,057,060	- - -	1,230,792,274 25,390,857 3,714,280 44,057,060
Financial assets - disclosed but not measured at fair value Investments (HTM, unlisted ordinary shares and associates)	68,389,244	_	_	-	_
Non - Financial Assets measured at fair val Operating fixed assets (land and buildings) Non-banking assets	66,321,263 2,156,606	- -	66,321,263 2,156,606	- -	66,321,263 2,156,606
Off-balance sheet financial instruments - measured at fair value Forward purchase of foreign exchange Forward sale of foreign exchange	93,150,006 78,488,282	<u>-</u>	752,724 2,146,773	- -	752,724 2,146,773
Derivatives purchase Derivatives sale	797,774 797,774	-	73,852 73,848	- -	73,852 73,848

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			2022		
	Carrying value / Notional value	Level 1	Level 2	Level 3	Total
		(1	Rupees in '000)		
On balance sheet financial instruments					
Financial assets - measured at fair value					
Investments					
Federal Government Securities	968,419,493	-	968,419,493	-	968,419,493
Shares and units	17,651,677	16,482,650	1,169,027	-	17,651,677
Non-Government Debt Securities	3,729,622	-	3,729,622	-	3,729,622
Foreign Securities	4,112,387	-	4,112,387	-	4,112,387
Financial assets - disclosed but not					
measured at fair value					
Investments (HTM, unlisted ordinary shares					
and associates)	46,975,880	-	_	-	-
Non - Financial Assets measured					
at fair value					
Operating fixed assets (land and buildings)	66,744,753	-	66,744,753	-	66,744,753
Non-banking assets	2,804,844	-	2,804,844	-	2,804,844
Off-balance sheet financial instruments -					
measured at fair value					
Forward purchase of foreign exchange	80,282,447	-	5,036,921	-	5,036,921
Forward sale of foreign exchange	58,597,874	-	2,971,339	-	2,971,339
Derivatives purchase	9,120,959	-	778,441	-	778,441
Derivatives sale	9,120,959	-	778,137	-	778,137

The Group's policy is to recognise transfers into and out of the different fair value hierarchy levels at the date the event or change in circumstances that caused the transfer occurred. There were no transfers between levels 1 and 2 during the year.

#### Financial instruments in level 1 (a)

Financial instruments included in level 1 comprise of investments in listed ordinary shares.

#### (b) Financial instruments in level 2

Financial instruments included in level 2 comprise of Sukuk Bonds, Pakistan Investment Bonds, Market Treasury Bills, Mutual Fund units, Term Finance certificates, FX options, Cross Currency Swaps, Interest Rate Swaps and Forward Exchange Contracts.

#### (c) Financial instruments in level 3

Currently, no financial instruments are classified in level 3.



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#### 42. SEGMENT INFORMATION

#### 42.1 Segment details with respect to business activities

The segment analysis with respect to business activity is as follows

The segment analy					٠, ٠٠	2023	-				
	Ratail Banking	Consumer Banking	Corporate Banking	Treasury	International Banking	Islamic	Assets Management	Others	Sub- total	Elimination	Total
	Danking	Danking	Danking			Rupees in '00			totai		
Profit & Loss					<u> </u>	<u> </u>	<u>,                                      </u>				
Net mark-up/return/profit	(110,451,262)	4,929,550	69,955,466	176,013,531	7,253,475	17,375,200	(7,002)	353,096	165,422,054		165,422,054
Inter segment revenue - net	254,479,978	(2,663,982)	(56,683,539)	(207,695,404)		- 17,373,200	(1,002)	12,938,349	100,422,004	-	100,422,00
Non mark-up / return / interest income	11,750,204	2,730,000	8,907,637	6,514,507	2,131,134	1,545,796	1,843,947	1,323,034	36,746,259		36,746,259
Total Income Segment direct expenses Inter segment expense allocation	155,778,920 33,480,192 -	4,995,568 2,222,248 -	22,179,564 1,001,747 -	(25,167,366) 702,338		18,920,996 7,649,451 -	1,836,945 753,570 –	14,614,479 15,224,410 -	202,168,313 63,574,093 -	-	202,168,310 63,574,090
Total expenses Provisions / (reversals)	33,480,192 2,401,991	2,222,248 69,405	1,001,747 214,164	702,338 389,924	2,540,137 763,627	7,649,451 704,007	753,570	15,224,410 (3,467,860)	63,574,093 1,075,258	-	63,574,093
Profit before tax	119,896,737	2,703,915	20,963,653	(26,259,628)	5,705,443	10,567,538	1,083,375	2,857,929	137,518,962		137,518,96
Balance Sheet											
Cash and Bank balances	73,010,365	1,075,800	286,062	90,718,130	40,699,427	22,277,334	42,703	(57,169)	228,052,652	_	228,052,652
Investments	-	-	11,329,945	1,168,355,590	52,575,575	132,544,302	1,441,530	6,096,773	1,372,343,715	-	1,372,343,71
Net inter segment lending Lendings to financial institutions	1,323,367,835	-	-	24,703,733	62,509,667	2,500,000	-	257,092,572	1,580,460,407 89,713,400	(1,580,460,407)	89,713,400
Advances - performing	93,175,361	36,852,172	410,107,466	24,100,100	25,200,930	88,134,857	25,113	4,019,573		_	657,515,472
- non performing - net Others	892,197 58,036,413	213,265 4,929,573	1,318,978	100 010 160	9,015,426	1,212,558 20,118,941	1 222 202	505,599	13,158,023	-	13,158,023 319,301,917
			60,251,154	108,819,168			1,332,202	63,836,586	319,301,917	/1 500 400 407\	
Total Assets	1,548,482,171	43,070,810	483,293,605	1,392,596,621	191,978,905	266,787,992	2,841,548	331,493,934		(1,580,460,407)	
Borrowings Deposits and other accounts	7,854,875 1,502,168,409	28,071 26,053,661	100,265,851 119,652,517	95,674,898	3,148,691 157,493,874	25,813,546 204,460,158	-	2,878,548	235,664,480 2,009,828,619	_	235,664,480 2,009,828,619
Net inter segment borrowing	-	12,006,350	220,902,573		27,036,616	22,036,252	1,832,403	-	1,580,460,407		-
Others	38,458,887	4,982,728	42,472,664	275,510	4,299,724	14,478,036	1,009,145	86,864,284	192,840,978		192,840,978
Total liabilities	1,548,482,171	43,070,810	483,293,605	1,392,596,621	191,978,905	266,787,992	2,841,548	89,742,832	4,018,794,484	(1,580,460,407)	2,438,334,077
Equity								241,751,102	241,751,102		241,751,102
Total Equity & liabilities	1,548,482,171	43,070,810	483,293,605	1,392,596,621	191,978,905	266,787,992	2,841,548	331,493,934	4,260,545,586	(1,580,460,407)	2,680,085,179
Contingencies & Commitments	91,494,401		499,006,135	170,499,690	15,455,739	51,908,493		36,842,867	865,207,325		865,207,325
						2022					
	Potoil	Concumor	Corporato	Transum	International	2022	Accata	Othors	Çub.	Elimination	Total
	Ratail Banking	Consumer Banking	Corporate Banking	Treasury	International Banking	Islamic	Assets Management	Others	Sub- total	Elimination	Total
				Treasury	Banking	Islamic	Management	Others		Elimination	Total
Pofit & Lose				Treasury	Banking	Islamic Banking	Management	Others		Elimination	Total
Pofit & Loss  Not made un/internal porfit	Banking	Banking	Banking		Banking (F	Islamic Banking Rupees in '00	Management 00)		total	Elimination	
Pofit & Loss  Net mark-up/return/profit Inter segment revenue - net	(77,715,625) 154,640,563			Treasury  115,352,325 (126,734,396)	Banking (F	Islamic Banking	Management	Others 198,294 10,303,360		Elimination	
Net mark-up/return/profit	(77,715,625)	<b>Banking</b> 4,209,753	Banking 41,976,296	115,352,325	8,333,085 (200,333)	Islamic Banking Rupees in '00	Management 00)	198,294	total	Elimination	95,968,000
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income <b>Total Income</b>	(77,715,625) 154,640,563 9,224,705 86,149,643	4,209,753 (2,013,974) 2,304,862 4,500,641	41,976,296 (35,995,220) 5,892,310 11,873,386	115,352,325 (126,734,396) 5,105,548 (6,276,523)	3,333,085 (200,333) 1,344,354 4,477,106	Islamic Banking Rupees in '00 8,616,182 - 773,722 9,389,904	(2,304) - 864,183 861,879	198,294 10,303,360 1,074,496 11,576,150	95,968,006 - 26,584,180 122,552,186	Elimination	95,968,006 - 26,584,180 - 122,552,186
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income	(77,715,625) 154,640,563 9,224,705	4,209,753 (2,013,974) 2,304,862	41,976,296 (35,995,220) 5,892,310	115,352,325 (126,734,396) 5,105,548	3,333,085 (200,333) 1,344,354	Islamic Banking Rupees in '00 8,616,182 - 773,722	(2,304) - 864,183	198,294 10,303,360 1,074,496	95,968,006 - 26,584,180	Elimination	95,968,006 - 26,584,180 - 122,552,186
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income <b>Total Income</b> Segment direct expenses Inter segment expense allocation	(77,715,625) 154,640,563 9,224,705 86,149,643	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159	115,352,325 (126,734,396) 5,105,548 (6,276,523) 453,334	3,333,085 (200,333) 1,344,354 4,477,106 1,570,911	Islamic Banking Rupees in '00 8,616,182 - 773,722 9,389,904 6,046,215 -	Management 00)  (2,304)  864,183  861,879  551,162	198,294 10,303,360 1,074,496 11,576,150 11,778,717	95,968,006 - 26,584,180 - 122,552,186 49,852,703 -	Elimination	95,968,006 
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income <b>Total Income</b> Segment direct expenses	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472	4,209,753 (2,013,974) 2,304,862 4,500,641	41,976,296 (35,995,220) 5,892,310 11,873,386	115,352,325 (126,734,396) 5,105,548 (6,276,523)	3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 - 1,570,911	Islamic Banking Rupees in '00 8,616,182 - 773,722 9,389,904	(2,304) - 864,183 861,879	198,294 10,303,360 1,074,496 11,576,150	95,968,006 26,584,180 122,552,186 49,852,703  49,852,703	Elimination	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income <b>Total Income</b> Segment direct expenses Inter segment expense allocation Total expenses	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472  26,854,472	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159	115,352,325 (126,734,396) 5,105,548 (6,276,523) 453,334  453,334	3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367	8,616,182 - 773,722 9,389,904 6,046,215 - 6,046,215	Management 00)  (2,304)  864,183  861,879  551,162	198,294 10,303,360 1,074,496 11,576,150 11,778,717	95,968,006 - 26,584,180 122,552,186 49,852,703 - 49,852,703	Elimination	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income <b>Total Income</b> Segment direct expenses Inter segment expense allocation Total expenses (Reversals) / provisions	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472  26,854,472 (191)	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733  1,821,733 38,696	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159 - 776,159 (333,869)	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 453,334 (478,163	3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367	Islamic Banking Rupees in '00' 8.616,182 773,722 9,389,904 6,046,215 - 6,046,215 141,149	(2,304) 	198,294 10,303,360 1,074,496 11,576,150 11,778,717 11,778,717 (2,491,990)	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001)	Elimination	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income Total Income Segment direct expenses Inter segment expense allocation Total expenses (Reversals) / provisions Profit before tax	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472  26,854,472 (191)	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733  1,821,733 38,696	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159 (333,869) 11,431,096	115,352,325 (126,734,396 5,106,548 (6,276,523 453,334 (478,163 (6,251,694)	3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367 2,422,828	Islamic Banking Rupees in '00' 8.616,182 773,722 9,389,904 6,046,215 - 6,046,215 141,149	Management 00)  (2,304)  - 864,183 861,879 551,162 - 551,162 - 310,717	198.294 10,303.360 1,074.496 11,576,150 11,778,717 11,778,717 (2,491,990) 2,289,423	95,968,006 - 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484	Elimination	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001 75,340,484
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income  Total Income Segment direct expenses Inter segment expense allocation  Total expenses (Reversals) / provisions Profit before tax  Balance Sheet Cash and Bank balances Investments	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 (191) 59,295,362	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159 - 776,159 (333,869)	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 453,334 (478,163	3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367	Islamic Banking Rupees in '00' 8,616,182 - 773,722 9,389,904 6,046,215 141,149 3,202,540	(2,304) 	198,294 10,303,360 1,074,496 11,576,150 11,778,717 (2,491,990) 2,289,423	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059		95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001 75,340,484
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income  Total Income Segment direct expenses Inter segment expense allocation  Total expenses (Reversals) / provisions  Profit before tax  Balance Sheet  Cash and Bank balances Investments Net inter segment lending	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 (191) 59,295,362	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212	41,976,296 41,976,296 (35,995,220) 5,892,310 11,873,396 776,159 776,159 11,431,096	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 (478,163 (6,251,694) 60,644,247 942,409,392	3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367 2,422,828 23,563,344 9,276,084	8,616,182 - 773,722 9,389,904 6,046,215 141,149 3,202,540	Management (2,304)  (2,304)  864,183  861,879  551,162   551,162  310,717  57,106	198,294 10,303,360 1,074,496 11,576,150 11,778,717 (2,491,990) 2,289,423	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 1,306,973,645		95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001 75,340,484 136,438,012 1,040,889,058
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income  Total Income Segment direct expenses Inter segment expense allocation  Total expenses (Reversals) / provisions  Profit before tax  Balance Sheet  Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions Advances - performing	77.715,625) 154,640,563 9,224,705 86,149,643 26,854,472 (191) 59,295,362 34,485,076 - 1,114,563,059 - 96,972,626	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 - - 41,235,105	41,976,296 41,976,296 (35,995,220) 5,892,310 11,873,396 776,159 776,159 242,694 10,517,351 - 588,583,737	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 (478,163 (6,251,694)	8anking (F 3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,387 2,422,828 23,563,344 9,276,084 23,736,012 16,255,805	8,616,182 - 773,722 - 9,389,904 6,046,215 141,149 3,202,540 15,144,558 72,668,657 - 6,170,000 88,798,112	Management (2,304)  (2,304)  864,183  861,879  551,162   551,162  310,717  57,106	198.294 10,303,360 11,576,150 11,778,717 - 11,778,717 (2,491,990) 2,289,423 1,678,647 4,912,078 192,410,586 - 2,316,757	95,968,006 26,564,180 122,562,186 49,852,703 (2,641,001) 75,340,464 136,438,012 1,040,889,059 1,306,973,645 56,685,768 834,169,761		95,968,000 26,584,180 122,552,186 49,852,703 (2,641,001 75,340,484 136,438,012 1,040,889,058 56,585,766 834,169,761
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income  Total Income Segment direct expenses Inter segment expense allocation  Total expenses (Reversals) / provisions Profit before tax  Balance Sheet  Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions	77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 26,854,472 (191) 59,295,362 34,485,076 1,114,563,069 96,972,626 156,088	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 - - - 41,235,105 87,709	41,976,296 (35,996,220) 5,892,310 11,873,386 776,159 (333,869) 11,431,096 242,694 10,517,351 588,583,737 1,380,470	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 (478,163 (6,251,694) 60,644,247 942,409,392 26,679,756	8anking (F 3.333,085 (200,333) 1.344,354 4.477,106 1.570,911 483,367 2.422,828 23,563,344 9.276,084 - 23,736,012 16,255,805 7.257,344	8,616,182 - 773,722 9,389,904 6,046,215 141,149 3,202,540 15,144,558 72,668,667 - 6,170,000 88,788,112 1,503,597	Management DO)  (2,304)  864,183  861,879  551,162  551,162  310,717  57,106 1,105,497  7,619  7,619	198,294 10,303,360 1,074,496 11,576,150 11,778,717 (2,491,990) 2,289,423 1,678,647 4,912,078 192,410,586 2,316,757 430,794	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 1,306,973,645 56,585,788 834,169,761 10,816,002		95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001 75,340,484 136,438,012 1,040,889,056 56,585,768 34,169,761 10,816,002
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income  Total Income Segment direct expenses Inter segment expenses allocation  Total expenses (Reversals) / provisions  Profit before tax  Balance Sheet  Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions Advances - performing - non performing - net Others	77,715,625) 154,640,563 9,224,706 86,149,643 26,854,472 26,854,472 (191) 59,295,362 34,485,076 1,114,563,059 96,972,626 156,088 50,005,640	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 - - 41,235,105 87,709 2,399,035	41,976,296 (35,995,220) 5,892,310 11,873,396 776,159 776,159 (333,869) 11,431,096 242,694 10,517,351 588,583,737 1,380,470 38,820,555	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 (478,163) (6,251,694 60,644,247 942,409,392 26,679,766	8anking (F 3.333,085 (200,333) 1.344,354 4.477,106 1.570,911 483,367 2.422,828 23,563,344 9.276,084 - 23,736,012 16,255,010 7,257,344 1,667,282	8,616,182 - 773,722 - 9,389,904 6,046,215 141,149 3,202,540 15,144,558 72,668,657 - 6,170,000 88,798,112 1,503,597 14,754,649	Management DO)  (2,304)  864,183  861,879  551,162  -  310,717  57,106 1,105,497 - 7,619 - 1,060,250	198,294 10,303,360 1,074,496 11,576,157 -11,778,717 (2,491,990) 2,289,423 1,678,647 4,912,078 192,410,586 -2,316,757 430,794 59,948,853	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 1,306,973,645 56,555,768 834,169,761 10,816,002 195,434,551	- - - - - - (1,306,973,645)	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001 75,340,484 136,438,012 1,040,889,056 56,585,766 834,169,767 10,816,002 195,434,551
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income Total Income Segment direct expenses Inter segment expense allocation Total expenses (Reversals) / provisions Profit before tax Balance Sheet Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions Advances - performing - non performing - net Others Total Assets	77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 (191) 59,295,362 34,485,076 1,114,563,059 96,972,626 156,088 50,005,640 1,296,182,489	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 - - 41,235,105 87,709 2,399,035 44,344,189	41,976,296 41,976,296 (35,995,220) (5,892,310 11,873,386 776,159 776,159 (333,869) 11,431,096 242,694 10,517,351 - 588,583,737 1,380,470 38,820,555 639,544,807	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 (478,163 (6,251,694) 60,644,247 942,409,392 26,679,766 26,778,287	8anking (F 3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367 2,422,828 23,563,344 9,276,084 23,736,012 16,255,805 7,257,344 1,667,282 81,755,871	8,616,182 - 773,722 - 9,389,904 6,046,215 141,149 3,202,540 15,144,558 72,668,667 - 6,170,000 88,798,112 1,503,597 14,754,649 199,039,573	Management DO)  (2,304)  864,183  861,879  551,162  551,162  310,717  57,106 1,105,497  7,619  7,619	198.294 10,303,360 11,576,150 11,778,717 - 11,778,717 (2,491,990) 2,289,423 1,678,647 4,912,078 192,410,586 - 2,316,757 430,794 59,948,853 261,697,715	95,968,006 26,564,180 122,562,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 1,300,973,645 56,685,848 834,169,761 10,816,002 195,434,551 3,561,306,798	- - - - - - (1,306,973,645)	95,968,000 26,584,180 122,552,186 49,852,703 (2,641,001 75,340,484 136,438,012 1,040,889,056 56,585,766 834,169,761 10,816,002 195,434,551 2,274,333,153
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income  Total Income Segment direct expenses Inter segment expenses allocation  Total expenses (Reversals) / provisions  Profit before tax  Balance Sheet  Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions Advances - performing - non performing - net Others	77,715,625) 154,640,563 9,224,706 86,149,643 26,854,472 26,854,472 (191) 59,295,362 34,485,076 1,114,563,059 96,972,626 156,088 50,005,640	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 - - 41,235,105 87,709 2,399,035	41,976,296 (35,995,220) 5,892,310 11,873,396 776,159 776,159 (333,869) 11,431,096 242,694 10,517,351 588,583,737 1,380,470 38,820,555	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 (478,163) (6,251,694 60,644,247 942,409,392 26,679,766	8anking (F 3.333,085 (200,333) 1.344,354 4.477,106 1.570,911 483,367 2.422,828 23,563,344 9.276,084 - 23,736,012 16,255,010 7,257,344 1,667,282	8,616,182 - 773,722 - 9,389,904 6,046,215 141,149 3,202,540 15,144,558 72,668,657 - 6,170,000 88,798,112 1,503,597 14,754,649	Management DO)  (2,304)  864,183  861,879  551,162  -  310,717  57,106 1,105,497 - 7,619 - 1,060,250	198,294 10,303,360 1,074,496 11,576,157 11,778,717 (2,491,990) 2,289,423 1,678,647 4,912,078 192,410,586 192,410,586 2,316,757 430,794 59,948,853 261,697,715	95,968,006 26,564,180 122,562,186 49,852,703 (2,641,001) 75,340,464 136,438,012 1,040,889,059 1,306,973,645 56,685,768 834,169,761 10,816,002 195,434,551 3,581,306,798	(1,306,973,645)	95,968,000 26,584,184 122,552,184 49,852,700 (2,641,00) 75,340,484 136,438,011 1,040,889,056 56,585,766 834,169,76 10,816,000 195,434,55 2,274,333,150 356,016,610
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income  Total Income Segment direct expenses Inter segment expense allocation  Total expenses (Reversals) / provisions Profit before tax  Balance Sheet  Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions Advances - performing - non performing - net Others  Total Assets  Borrowings Deposits and other accounts Net inter segment borrowing	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 —26,854,472 —(191) 59,295,362 34,485,076 —96,972,626 156,088 50,005,640 1,296,182,489 13,558,449 1,209,525,713	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 - - 41,235,105 87,709 2,399,035 44,344,189	41,976,296 (35,995,220) 5,992,310 11,873,398 776,159 776,159 (333,869) 11,431,096 242,694 10,517,351 588,583,737 1,380,470 38,820,555 639,544,807 98,051,2328 428,068,745	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 (478,163 (6,251,694) 60,644,247 942,409,392 26,679,756 26,778,287 1,056,511,682 227,354,544 825,795,278	3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367 2,422,828 23,563,344 9,276,084 1,667,287,344 1,667,887 181,755,871 813,687 61,067,142 16,359,144	8,616,182 - 773,722 - 9,389,904 6,046,215 - 141,149 3,202,540 - 15,144,558 72,668,667 - 6,170,000 88,788,112 1,503,597 14,670,759 199,039,573 - 14,670,759 154,001,460 16,346,882	Management DO)  (2,304)  864,183  861,879  551,162   551,162  310,717  7,106 1,105,497  7,619 1,060,205 2,230,472 1,504,006	198.294 10,303,360 1,074,496 11,576,150 11,778,717 - 11,778,717 (2,491,990) 2,289,423 1,678,647 4,912,078 192,410,586 - 2,316,757 430,794 59,948,853 261,697,715 1,567,670 9,830	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 1,306,973,645 834,169,761 10,816,002 10,816,002 10,816,002 10,816,002 10,816,002 10,816,002 10,816,002 10,816,002 10,816,002 10,816,002 11,816,002 11,816,002 11,816,002 11,816,002 11,816,002 11,816,002 11,816,002 11,816,002 11,816,002 11,816,003 11,816,0	(1,306,973,645) (1,306,973,645)	95,968,000 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001 75,340,484 136,438,012 1,040,889,055 56,585,766 834,169,761 10,816,002 195,434,551 2,274,333,153 356,016,610 1,532,695,961
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income  Total Income Segment direct expenses Inter segment expense allocation  Total expenses (Reversals) / provisions Profit before tax  Balance Sheet  Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions Advances - performing - non performing - net Others  Total Assets  Borrowings Deposits and other accounts Net inter segment borrowing Others	86,149,643 26,854,472 26,854,472 26,854,472 26,854,472 34,485,076 11,114,563,059 96,972,626 156,088 50,005,640 1,296,182,489 13,558,449 1,209,525,713 73,098,327	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159 242,694 10,517,351 588,583,737 1,380,470 38,820,555 639,544,807 98,051,501 87,712,328 428,058,745 25,722,233	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 478,163 (6,251,694 60,644,247 942,409,332 26,679,756 26,778,287 1,056,511,682 227,354,544 825,795,278 3,361,860	8anking (F  3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 - 1,570,911 483,367 2,422,828 23,563,344 9,276,084 - 23,736,012 16,255,805 7,257,344 1,667,282 81,755,871 813,687 61,067,142 16,359,144 3,515,898	8,616,182 - 773,722 - 9,389,904 6,046,215 - 141,149 3,202,540 - 15,144,558 72,668,657 - 6,170,000 88,798,112 1,503,597 14,754,649 199,039,573 14,670,759 154,001,460 16,346,882 14,020,472	Management DO)  (2,304)  864,183  861,879  551,162  551,162  - 310,717  7,106 1,105,497 - 1,060,250 2,230,472  1,504,006 726,466	198,294 10,303,360 11,074,496 11,576,150 11,778,717 (2,491,990) 2,289,423 1,678,647 4,912,078 192,410,586 2,216,677 490,794 59,948,853 261,697,715 1,567,670 9,830 65,642,468	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 1,306,973,645 56,685,768 834,169,761 10,816,002 195,434,551 3,581,306,798 356,016,610 1,532,695,961 1,306,973,645 191,142,835	(1,306,973,645) ————————————————————————————————————	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001 75,340,484 136,438,012 1,040,889,055 56,585,768 834,169,761 10,816,002 195,434,551 2,274,333,153 356,016,610 1,532,695,961
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income  Total Income Segment direct expenses Inter segment expense allocation  Total expenses (Reversals) / provisions Profit before tax  Balance Sheet Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions Advances - performing - non performing - net Others  Total Assets Borrowings Deposits and other accounts Net inter segment borrowing Others  Total liabilities	(77,715,625) 154,640,563 9,224,705 86,149,643 26,854,472 (191) 59,295,362 34,485,076 - 1,114,563,059 96,972,626 156,088 50,005,640 1,296,182,489 13,558,449 1,209,525,713	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 - - 41,235,105 87,709 2,399,035 44,344,189	41,976,296 (35,995,220) 5,892,310 11,873,386 776,159 242,694 10,517,351 588,583,737 1,380,470 38,820,555 639,544,807 98,051,501 87,712,328 428,058,745 25,722,233	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 (478,163 (6,251,694) 60,644,247 942,409,392 26,679,756 26,778,287 1,056,511,682 227,354,544 825,795,278	8anking (F  3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 - 1,570,911 483,367 2,422,828 23,563,344 9,276,084 - 23,736,012 16,255,805 7,257,344 1,667,282 81,755,871 813,687 61,067,142 16,359,144 3,515,898	8,616,182 - 773,722 - 9,389,904 6,046,215 - 141,149 3,202,540 - 15,144,558 72,668,667 - 6,170,000 88,788,112 1,503,597 14,670,759 199,039,573 - 14,670,759 154,001,460 16,346,882	Management DO)  (2,304)  864,183  861,879  551,162   551,162  310,717  7,106 1,105,497  7,619 1,060,205 2,230,472 1,504,006	198,294 10,303,360 1,074,496 11,576,150 11,778,717 (2,491,990) 2,289,423 1,678,647 4,912,078 192,410,586 2,316,757 430,794 59,948,853 261,697,715 1,567,670 9,830 65,642,468 67,219,968	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 1,306,973,645 55,585,788 834,169,761 10,816,002 195,434,551 3,581,306,798 956,016,610 1,532,685,961 1,306,973,645 191,142,835 3,386,829,051	(1,306,973,645) ————————————————————————————————————	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001 75,340,484 136,438,012 1,040,889,055 -56,585,768 834,169,761 10,816,002 195,434,551 2,274,333,153 356,016,610 1,532,695,961 191,142,835 2,079,855,406
Net mark-up/return/profit Inter segment revenue - net Non mark-up / return / interest income  Total Income Segment direct expenses Inter segment expense allocation  Total expenses (Reversals) / provisions Profit before tax  Balance Sheet  Cash and Bank balances Investments Net inter segment lending Lendings to financial institutions Advances - performing - non performing - net Others  Total Assets  Borrowings Deposits and other accounts Net inter segment borrowing Others	86,149,643 26,854,472 26,854,472 26,854,472 26,854,472 34,485,076 11,114,563,059 96,972,626 156,088 50,005,640 1,296,182,489 13,558,449 1,209,525,713 73,098,327	4,209,753 (2,013,974) 2,304,862 4,500,641 1,821,733 38,696 2,640,212 622,340 	41,976,296 (35,995,220) 5,892,310 11,873,3866 776,159 (333,869) 11,431,096 242,694 10,517,351 588,583,737 1,380,470 38,820,555 639,544,807 98,051,501 87,712,328 428,058,745 25,722,233 639,544,807	115,352,325 (126,734,396 5,105,548 (6,276,523 453,334 478,163 (6,251,694 60,644,247 942,409,332 26,679,756 26,778,287 1,056,511,682 227,354,544 825,795,278 3,361,860	8anking (F 3,333,085 (200,333) 1,344,354 4,477,106 1,570,911 483,367 2,422,828 23,563,344 9,276,084 - 23,736,12 16,625,871 813,687 61,067,142 16,359,144 3,515,898 81,755,871	8,616,182 - 773,722 - 9,389,904 6,046,215 - 141,149 3,202,540 - 15,144,558 72,668,657 - 6,170,000 88,798,112 1,503,597 14,754,649 199,039,573 14,670,759 154,001,460 16,346,882 14,020,472	Management DO)  (2,304)  864,183  861,879  551,162  551,162  - 310,717  7,106 1,105,497 - 1,060,250 2,230,472  1,504,006 726,466	198,294 10,303,360 1,074,496 11,576,150 11,778,717 (2,491,990) 2,289,423 1,678,647 4,912,078 192,410,586 2,316,757 430,794 59,948,853 261,697,715 1,567,670 9,830 65,642,468 67,219,968 194,477,747	95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 1,306,973,645 55,585,788 834,169,761 10,816,002 195,434,551 3,581,306,798 956,016,610 1,532,685,961 1,306,973,645 191,142,835 3,386,829,051	(1,306,973,645) ————————————————————————————————————	95,966,006 26,584,180 122,552,186 49,852,703 (2,641,001 75,340,484 136,438,012 1,040,889,058 834,169,761 10,816,002 195,434,551 2,274,333,153 356,016,610 1,532,695,961 191,142,835 2,079,855,406

Contingencies & Commitments

For the year ended December 31, 2023

42.2 Segment details with respect to geographical locations **GEOGRAPHICAL SEGMENT ANALYSIS** 

Pote 14 Loss   Hel muse, optionary proof.   Infrared rooms   157,812,000   24,111,414   460,7756   353,000   160,422,004   160		PHICAL SEGMENT A		0.0		2023			
Port & Loss   Not make, pretain profit   157,812,000		Pakis	stan S	South Asia				Eliminations	Total
Nat marked or Featur Furth   1578   12,000   24,171,411   88,207.758   35,000   15,402,005   - 15,402,005   16,402,005					(Ru	ipees in '00	00)		
Meximalized printing interest control   Meximalized printing interest control   Meximalized printing interest control   Meximalized printing interest   Mex									
Normarks-preturn interest income   12,556,877   27,052,00   61,052,00   7,000,00   7,0	·					353,096	165,422,054	-	165,422,054
Segment offered openines	•					61,682	36,746,259	-	36,746,259
Total anaphresis   COLUMNIC   C									
Provisions / (provensis)		-							
Case and Gent Insertiness   186,189,237									
Cash and Bark belances   188,188,237	Profit before tax	131,39	0,586	1,350,037	4,551,114	227,225	137,518,962		137,518,962
Insentments	Balance Sheet								
Total Assets   2,518,518,391   25,125,511   157,199,710   4,122,446   2,704,968,018   (24,890,899   2,680,068,779   16,683,980   1,785,518   2,876,548   225,664,480   2,256,644,890   2,256	Investments Net inter segment Lendings to financ Advances - perfor - non pe	1,319,76 lendings 24,88 ial institutions 27,20 ming 628,29 rforming - net 12,89	8,140 0,839 3,733 4,970 2,947	11,251,094 - 348,080 7,784,909 265,076	41,324,481 - 62,161,587 17,416,020 -	4,019,573	1,372,343,715 24,880,839 89,713,400 657,515,472 13,158,023	- -	1,372,343,715 - 89,713,400 657,515,472 13,158,023
Borrowings					<del></del>				
Deposits and other accounts   1,857,765,544   14,371,520   137,822,555   — 2,200,828,619   — 2,000,828,619   Others aggrent borrowing   190,787,422   805,077   1,185,342   83,127   192,840,978   24,800,978   — 192,840,97				, ,		, ,		(24,880,839)	
Equity   240,690,331   -   -   1,160,771   241,751,102   - 241,751,102     Total Equity & liabilities   2,518,518,2651   25,125,511   157,199,710   4,122,446   2,704,968,018   (24,890,839)   2,680,085,179     Contingencies & Commitments   849,751,586   172,134   15,283,805   -   865,207,325   -   865,207,325     Pakistan   South Asia   Middle East   Eurasia   Sub-total   Eliminations   Total     Commitments   Total   Commitments	Deposits and othe Net inter segment	er accounts 1,857,766 borrowing	4,544	14,371,520 8,295,534	137,692,555 16,585,305	-	2,009,828,619 24,880,839	(24,880,839) -	2,009,828,619
Total Equity & liabilities	Total liabilities	2,277,92	8,020	25,125,511	157,199,710	2,961,675	2,463,214,916	(24,880,839)	2,438,334,077
Profit & Loss   Net mark-up / return / profit   Palament   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Net mark-up / return / profit   Profit & Loss   Provisions   Profit & Loss   Pro	Equity	240,59	0,331	-	-	1,160,771	241,751,102	_	241,751,102
Pakistan   South Asia   Middle East   Eurasia   Sub-total   Eliminations   Total	Total Equity & lial	bilities 2,518,51	8,351	25,125,511	157,199,710	4,122,446	2,704,966,018	(24,880,839)	2,680,085,179
Profit & Loss   Net mark-up / return / profit   92,448,927   1,886,679   1,952,106   198,294   95,968,006   - 95,968,006   1186   1	Contingencies &	Commitments 849,75	1.586	172.134	15.283.605	_	865,207,325		865,207,325
Profit & Loss   Net mark-up / return / profit   92,448,927   1,886,679   1,952,106   198,294   95,968,006   - 95,968,006   1186   1									
Profit & Loss   Net mark-up / return / profit   92,445,927   1,368,679   1,952,106   198,294   95,968,006   - 95,968,006   Inter segment revenue - net   139,184   (41,425)   (97,759)					,	2022			
Net mark-up / return / profit		 Pakis					Sub-total	Eliminations	Total
Net mark-up / return / profit		Pakis			Middle East	Eurasia		Eliminations	Total
Total Income         117,801,673         1,614,732         2,905,855         229,926         122,552,186         — 122,552,186           Segment direct expenses         48,170,910         681,088         882,794         117,911         49,852,703         — 49,852,703           Total expenses         48,170,910         681,088         882,794         117,911         49,852,703         — 49,852,703           (Reversals) / Provisions         (3,660,315)         255,412         163,589         313         (2,641,001)         — (2,641,001)           Profit before tax         72,691,078         678,232         1,859,472         111,702         75,340,484         — 75,340,484           Balance Sheet         Cash and Bank balances         113,313,067         3,500,658         19,600,178         24,109         136,438,012         — 136,438,012           Investments         1,031,612,975         4,114,254         5,161,830         — 1,040,889,059         — 1,040,889,059           Net inter segment lendings         14,071,055         — — 14,071,055         — — 14,071,055         — — 14,071,055         — — 14,071,055         — — 14,071,055         — — 14,071,055         — — 14,071,055         — — 14,071,055         — — 14,071,055         — — 14,071,055         — — 14,071,055         — — 14,071,055         — — 14,071,055	Profit & Loss	Pakis			Middle East	Eurasia		Eliminations	Total
Segment direct expenses         48,170,910         681,088         882,794         117,911         49,852,703         - 49,852,703           Total expenses         48,170,910         681,088         882,794         117,911         49,852,703         - 49,852,703           (Reversals) / Provisions         (3,060,315)         255,412         163,589         313         (2,641,001)         - (2,641,001)           Profit before tax         72,691,078         678,232         1,859,472         111,702         75,340,484         - 75,340,484           Balance Sheet         Cash and Bank balances         113,313,067         3,500,668         19,600,178         24,109         136,438,012         - 136,438,012<	Net mark-up / retu		8,927	South Asia  1,368,679	Middle East (Ru	Eurasia Ipees in '00	00)	Eliminations	
Reversals   Provisions   (3,080,315)   255,412   163,589   313   (2,641,001)   - (2,641,001)   Profit before tax   72,691,078   678,232   1,859,472   111,702   75,340,484   - 75,340,484	Net mark-up / retu Inter segment reve	um / profit 92,44 enue - net 13	8,927 9,184	1,368,679 (41,425)	Middle East (Ru 1,952,106 (97,759)	Eurasia upees in '00 198,294	95,968,006	- -	95,968,006
Profit before tax   72,691,078   678,232   1,859,472   111,702   75,340,484   - 75,340,484     F3,340,484   F3,440,484	Net mark-up / ret. Inter segment reve Non mark-up / ret <b>Total Incom</b> e	urn / profit 92,44 snue - net 13 urn / interest income 25,21: 117,80	8,927 9,184 3,562 1,673	1,368,679 (41,425) 287,478 1,614,732	Middle East (Ru  1,952,106 (97,759) 1,051,508 2,905,855	Eurasia  upees in '00  198,294  - 31,632  229,926	95,968,006 - 26,584,180 122,552,186	- - - -	95,968,006 - 26,584,180 122,552,186
Balance Sheet           Cash and Bank balances         113,313,067         3,500,658         19,600,178         24,109         136,438,012         — 136,438,012         Investments         1,031,612,975         4,114,254         5,161,830         — 1,040,889,059         — 1,040,889,059         — 1,040,889,059         — 14,071,055         (14,071,055)         — 1,040,889,059         — 1,040,889,059         — 1,040,889,059         — 1,040,889,059         — 14,071,055         — 1,040,889,059         — 1,040,889,059         — 1,040,889,059         — 14,071,055         — 1,040,889,059         — 14,071,055         — 1,040,889,059         — 1,040,889,059         — 1,040,889,059         — 14,071,055         — 14,071,055         — 1,040,889,059         — 1,040,890,059         — 1,040,890,059         — 1,040,70,059         — 1,040,70,059         — 1,040,70,059         — 1,040,70,059         — 1,040,70,059         — 1,040,70,059         — 1,040,70,059         — 1,040,70,059 <td>Net mark-up / ret. Inter segment reve Non mark-up / ret <b>Total Income</b> Segment direct ex</td> <td>urn / profit 92,44 enue - net 13 urn / interest income 25,21: 117,80 epenses 48,17</td> <td>8,927 9,184 3,562 1,673 0,910</td> <td>1,368,679 (41,425) 287,478 1,614,732 681,088</td> <td>Middle East (Ru 1,952,106 (97,759) 1,051,508 2,905,855 882,794</td> <td>Eurasia  Jpees in '00  198,294  - 31,632  229,926 117,911</td> <td>95,968,006 - 26,584,180 122,552,186 49,852,703</td> <td>- - - -</td> <td>95,968,006 - 26,584,180 122,552,186 49,852,703</td>	Net mark-up / ret. Inter segment reve Non mark-up / ret <b>Total Income</b> Segment direct ex	urn / profit 92,44 enue - net 13 urn / interest income 25,21: 117,80 epenses 48,17	8,927 9,184 3,562 1,673 0,910	1,368,679 (41,425) 287,478 1,614,732 681,088	Middle East (Ru 1,952,106 (97,759) 1,051,508 2,905,855 882,794	Eurasia  Jpees in '00  198,294  - 31,632  229,926 117,911	95,968,006 - 26,584,180 122,552,186 49,852,703	- - - -	95,968,006 - 26,584,180 122,552,186 49,852,703
Cash and Bank balances         113,313,067         3,500,658         19,600,178         24,109         136,438,012         — 136,438,012           Investments         1,031,612,975         4,114,254         5,161,830         — 1,040,889,059         — 1,040,889,059           Net inter segment lendings         14,071,055         — — — — 14,071,055         (14,071,055)         — 56,585,768           Lendings to financial institutions         32,849,756         308,100         23,427,912         — 56,585,768         — 56,585,768           Advances - performing         815,658,267         6,087,539         10,107,197         2,316,758         834,169,761         — 834,169,761           - non performing - net         10,588,192         227,810         — — — 10,816,002         — 10,816,002           Others         193,647,578         674,845         953,730         158,398         195,434,551         — 195,434,551           Total Assets         2,211,740,890         14,913,206         59,250,847         2,499,265         2,288,404,208         (14,071,055)         2,274,333,153           Borrowings         352,970,468         — 1,478,472         1,567,670         356,016,610         — 356,016,610           Deposits and other accounts         1,475,650,615         9,577,139         47,468,207         — 14,071	Net mark-up / ret. Inter segment reve Non mark-up / ret <b>Total Income</b> Segment direct ex Total expenses	urn / profit 92,44 enue - net 13 urn / interest income 25,21: 117,80 epenses 48,17 48,17	8,927 9,184 3,562 1,673 0,910	1,368,679 (41,425) 287,478 1,614,732 681,088 681,088	Middle East (Ru 1,952,106 (97,759) 1,051,508 2,905,855 882,794 882,794	Eurasia  upees in '00  198,294  - 31,632  229,926 117,911  117,911	95,968,006 - 26,584,180 122,552,186 49,852,703 49,852,703	- - - -	95,968,006 - 26,584,180 122,552,186 49,852,703 49,852,703
Investments	Net mark-up / ret. Inter segment reve Non mark-up / ret <b>Total Income</b> Segment direct ex Total expenses (Reversals) / Provi	urn / profit 92,44 enue - net 13 urn / interest income 25,21: 117,80 epenses 48,17 48,17 sions (3,06)	8,927 9,184 3,562 1,673 0,910 0,910 0,315)	1,368,679 (41,425) 287,478 1,614,732 681,088 681,088 255,412	Middle East (Ru 1,952,106 (97,759) 1,051,508 2,905,855 882,794 882,794 163,589	Eurasia  198,294  - 31,632  229,926 117,911 117,911 313	95,968,006 	- - - -	95,968,006 - 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001)
Others         193,647,578         674,845         953,730         158,398         195,434,551         —         195,434,551           Total Assets         2,211,740,890         14,913,206         59,250,847         2,499,265         2,288,404,208         (14,071,055)         2,274,333,153           Borrowings         352,970,468         —         1,478,472         1,567,670         356,016,610         —         356,016,610           Deposits and other accounts         1,475,650,615         9,577,139         47,468,207         —         1,532,695,961         —         1,532,695,961           Net inter segment borrowing         —         4,598,248         9,472,807         —         14,071,055         (14,071,055)         —           Others         189,428,530         737,819         831,361         145,125         191,142,835         —         191,142,835           Total liabilities         2,018,049,613         14,913,206         59,250,847         1,712,795         2,093,926,461         (14,071,055)         2,079,855,406           Equity         193,691,277         —         —         786,470         194,477,747         —         194,477,747           Total Equity & liabilities         2,211,740,890         14,913,206         59,250,847         2,499,26	Net mark-up / ret. Inter segment reve Non mark-up / ret <b>Total Income</b> Segment direct ex Total expenses (Reversals) / Provit Profit before tax	urn / profit 92,44 enue - net 13 urn / interest income 25,21: 117,80 epenses 48,17 48,17 sions (3,06)	8,927 9,184 3,562 1,673 0,910 0,910 0,315)	1,368,679 (41,425) 287,478 1,614,732 681,088 681,088 255,412	Middle East (Ru 1,952,106 (97,759) 1,051,508 2,905,855 882,794 882,794 163,589	Eurasia  198,294  - 31,632  229,926 117,911 117,911 313	95,968,006 	- - - -	95,968,006 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001)
Total Assets         2,211,740,890         14,913,206         59,250,847         2,499,265         2,288,404,208         (14,071,055)         2,274,333,153           Borrowings         352,970,468         —         1,478,472         1,567,670         356,016,610         —         356,016,610           Deposits and other accounts         1,475,650,615         9,577,139         47,468,207         —         1,532,695,961         —         1,142,701,055         —         1,142,701,055         —         1,142,835         —         1,142,835         —         1,142,835         —         1,142,835         —         1,142,835         —         1,142,835         —         1,142,835	Net mark-up / ret. Inter segment reve Non mark-up / ret  Total Income Segment direct ex  Total expenses (Reversals) / Provi.  Profit before tax  Balance Sheet  Cash and Bank ba Investments Net inter segment Lendings to financ Advances - perfor	27,44   92,44	8,927 9,184 3,562 1,673 0,910 0,910 0,910 1,078 3,067 2,975 1,055 9,756 8,267	1,368,679 (41,425) 287,478 1,614,732 681,088 255,412 678,232 3,500,658 4,114,254 - 308,100 6,087,539	Middle East (Ru  1,952,106 (97,759) 1,051,508 2,905,855 882,794 882,794 163,589 1,859,472  19,600,178 5,161,830 - 23,427,912	Eurasia  198,294 - 31,632 229,926 117,911 117,911 313 111,702 24,109	95,968,006 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 14,071,055 56,585,768 834,169,761		95,968,006 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059  56,585,768 834,169,761
Deposits and other accounts Net inter segment borrowing Net inter segment borrowing Others         1,475,650,615 P.5.         9,577,139 P.5.         47,468,207 P.5.         - 1,532,695,961 P.5.         - 1,4071,055 P.5.         - 1,532,695,961 P.5.	Net mark-up / ret. Inter segment reve Non mark-up / ret Total Income Segment direct ex Total expenses (Reversals) / Provi. Profit before tax Balance Sheet Cash and Bank ba Investments Net inter segment Lendings to financ Advances - perfor - non pe	27,44   92,44	8,927 9,184 3,562 1,673 0,910 0,910 0,910 1,078 3,067 2,975 1,055 9,756 8,267 8,192	1,368,679 (41,425) 287,478 1,614,732 681,088 255,412 678,232 3,500,658 4,114,254 - 308,100 6,087,539 227,810	1,952,106 (97,759) 1,051,508 2,905,855 882,794 882,794 163,589 1,859,472 19,600,178 5,161,830 -23,427,912 10,107,197	Eurasia  198,294 - 31,632 229,926 117,911 117,911 313 - 24,109 2,316,758 -	95,968,006 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 14,071,055 56,585,768 834,169,761 10,816,002		95,968,006 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059  56,585,768 834,169,761 10,816,002
Equity         193,691,277         -         -         -         786,470         194,477,747         -         194,477,747           Total Equity & liabilities         2,211,740,890         14,913,206         59,250,847         2,499,265         2,288,404,208         (14,071,055)         2,274,333,153	Net mark-up / ret. Inter segment reve Non mark-up / ret  Total Income Segment direct ex  Total expenses (Reversals) / Provi.  Profit before tax  Balance Sheet  Cash and Bank ba Investments Net inter segment Lendings to finance Advances - perfor - non pe	urn / profit 92,44 enue - net 13 urn / interest income 25,21: 117,80 upenses 48,17 sions (3,06 72,69  aliances 113,31: 1,031,61: lendings 14,07 aial institutions 32,84 ming 815,65 urforming - net 10,58 193,64	8,927 9,184 3,562 1,673 0,910 0,910 0,910 1,078 3,067 2,975 1,055 9,756 8,267 8,192 7,578	1,368,679 (41,425) 287,478 1,614,732 681,088 681,088 255,412 678,232 3,500,658 4,114,254 - 308,100 6,087,539 227,810 674,845	1,952,106 (97,759) 1,051,508 2,905,855 882,794 163,589 1,859,472 19,600,178 5,161,830 - 23,427,912 10,107,197 - 953,730	Eurasia  198,294 - 31,632 229,926 117,911 117,911 211,702 24,109 - 2,316,758 - 158,398	95,968,006 - 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 14,071,055 56,585,768 834,169,761 10,816,002 195,434,551	- - - - - - (14,071,055)	95,968,006 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 56,585,768 834,169,761 10,816,002 195,434,551
Total Equity & liabilities         2,211,740,890         14,913,206         59,250,847         2,499,265         2,288,404,208         (14,071,055)         2,274,333,153	Net mark-up / ret. Inter segment reve Non mark-up / ret Total Income Segment direct ex Total expenses (Reversals) / Provi Profit before tax Balance Sheet Cash and Bank ba Investments Net inter segment Lendings to financ Advances - perfor - non pe Others Total Assets Borrowings Deposits and othe Net inter segment	27,44   2,211,74   352,97   er accounts   bring   13   25,21	8,927 9,184 3,562 1,673 0,910 0,910 0,0315) 1,078 3,067 2,975 1,055 9,756 8,267 8,192 7,578 0,890 0,468 0,615	1,368,679 (41,425) 287,478 1,614,732 681,088 681,088 255,412 678,232  3,500,658 4,114,254 - 308,100 6,087,539 227,810 674,845 14,913,206 - 9,577,139 4,598,248	1,952,106 (97,759) 1,051,508 2,905,855 882,794 163,589 1,859,472 19,600,178 5,161,830 -23,427,912 10,107,197 -953,730 59,250,847 1,478,472 47,468,207 9,472,807	Eurasia  198,294 - 31,632 229,926 117,911 117,911 117,02  24,109 2,316,758 - 158,398 2,499,265 1,567,670	95,968,006 -26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 14,071,055 56,585,768 834,169,761 10,816,002 195,434,551 2,288,404,208 356,016,610 1,532,695,961 14,071,055		95,968,006 - 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 - 56,585,768 834,169,761 10,816,002 195,434,551 2,274,333,153 356,016,610 1,532,695,961
	Net mark-up / ret. Inter segment reve Non mark-up / ret Total Income Segment direct ex Total expenses (Reversals) / Provit Profit before tax Balance Sheet Cash and Bank be Investments Net inter segment Lendings to financ. Advances - perfor - non pe Others Total Assets Borrowings Deposits and othe Net inter segment Others	2,44   2,211,74   352,97   anue - net   13   25,21   25   25   25   25   25   25   25	8,927 9,184 3,562 1,673 0,910 0,910 0,910 0,315) 1,078 3,067 2,975 1,055 9,756 8,267 8,192 7,578 0,890 0,468 0,615 - 8,530	1,368,679 (41,425) 287,478 1,614,732 681,088 681,088 255,412 678,232 3,500,658 4,114,254 - 308,100 6,087,539 227,810 674,845 14,913,206 - 9,577,139 4,598,248 737,819	1,952,106 (97,759) 1,051,508 2,905,855 882,794 163,589 1,859,472 19,600,178 5,161,830 23,427,912 10,107,197 -953,730 59,250,847 1,478,472 47,468,207 9,472,807 831,361	Eurasia  198,294 - 31,632 229,926 117,911 117,911 24,109 - 2,316,758 158,398 2,499,265 1,567,670 - 145,125	95,968,006 -26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 14,071,055 56,585,768 834,169,761 10,816,002 195,434,551 2,288,404,208 356,016,610 1,532,695,961 14,071,055 191,142,835	(14,071,055) - (14,071,055) (14,071,055) - (	95,968,006 - 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 - 56,585,768 10,816,002 195,434,551 2,274,333,153 356,016,610 1,532,695,961 - 191,142,835
	Net mark-up / ret. Inter segment reve Non mark-up / ret  Total Income Segment direct ex  Total expenses (Reversals) / Provi Profit before tax  Balance Sheet  Cash and Bank ba Investments Net inter segment Lendings to financ Advances - perfor - non pe Others  Total Assets  Borrowings Deposits and othe Net inter segment Others  Total liabilities	urn / profit 92,44 snue - net 13 urn / interest income 25,21:  117,80 spenses 48,17 48,17 sions (3,06 72,69 selances 113,31: 1,031,61: 1,031,61: 1,031,61: 1,031,61: 1,07,68 selances 113,31: 1,031,61: 1,031,	8,927 9,184 3,562 1,673 0,910 0,910 0,910 0,315) 1,078 3,067 2,975 1,055 9,756 8,267 8,192 7,578 0,890 0,468 0,615 - 8,530 9,613	1,368,679 (41,425) 287,478 1,614,732 681,088 681,088 255,412 678,232 3,500,658 4,114,254 - 308,100 6,087,539 227,810 674,845 14,913,206 - 9,577,139 4,598,248 737,819	1,952,106 (97,759) 1,051,508 2,905,855 882,794 163,589 1,859,472 19,600,178 5,161,830 23,427,912 10,107,197 -953,730 59,250,847 1,478,472 47,468,207 9,472,807 831,361	Eurasia  198,294 - 31,632 229,926 117,911 117,911 313 111,702  24,109 - 2,316,758 - 158,398 2,499,265 1,567,670 - 145,125 1,712,795	95,968,006 - 26,584,180 122,552,186 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 14,071,055 56,585,768 834,169,761 10,816,002 195,434,551 2,288,404,208 356,016,610 1,532,695,961 14,071,055 191,142,835 2,093,926,461	(14,071,055) - (14,071,055) (14,071,055) - (	95,968,006 - 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 - 56,585,768 834,169,761 10,816,002 195,434,551 2,274,333,153 356,016,610 1,532,695,961 - 191,142,835 2,079,855,406
Contingencies & Commitments         687,700,373         342,976         18,406,712         -         706,450,061         -         706,450,061	Net mark-up / ret. Inter segment reve Non mark-up / ret Total Income Segment direct ex Total expenses (Reversals) / Provi Profit before tax Balance Sheet Cash and Bank ba Investments Net inter segment Lendings to financ Advances - perfor - non pe Others Total Assets Borrowings Deposits and othe Net inter segment Others Total liabilities Equity	arm / profit 92,44 anue - net 13 arm / interest income 25,21: 117,80 apenses 48,17 sions (3,06) 72,69 alances 113,31 1,031,61 lendings 14,07 sial institutions 32,84 ming 815,65 arforming - net 10,58 193,64 2,211,74 352,97 ar accounts 1,475,65 borrowing 189,42 2,018,04 193,69	8,927 9,184 3,562 1,673 0,910 0,910 0,910 1,078 3,067 2,975 1,055 9,756 8,267 8,192 7,578 0,890 0,468 0,615 - 8,530 9,613 1,277	1,368,679 (41,425) 287,478 1,614,732 681,088 681,088 255,412 678,232  3,500,658 4,114,254 - 308,100 6,087,539 227,810 674,845 14,913,206 - 9,577,139 4,598,248 737,819 14,913,206	1,952,106 (97,759) 1,051,508 2,905,855 882,794 882,794 163,589 1,859,472 19,600,178 5,161,830 -23,427,912 10,107,197 -953,730 59,250,847 1,478,472 47,468,207 9,472,807 831,361 59,250,847	Eurasia  198,294 - 31,632 229,926 117,911 117,911 313 111,702  24,109 2,316,758 - 158,398 2,499,265 1,567,670 - 145,125 1,712,795 786,470	95,968,006 - 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 14,071,055 56,585,768 834,169,761 10,816,002 195,434,551 2,288,404,208 356,016,610 1,532,695,961 14,071,055 191,142,835 2,093,926,461 194,477,747	(14,071,055) (14,071,055)	95,968,006 26,584,180 122,552,186 49,852,703 49,852,703 (2,641,001) 75,340,484 136,438,012 1,040,889,059 56,585,768 834,169,761 10,816,002 195,434,551 2,274,333,153 356,016,610 1,532,695,961 191,142,835 2,079,855,406 194,477,747



For the year ended December 31, 2023

- 42.3 Transactions between reportable segments are based on an appropriate transfer pricing mechanism using agreed rates. Furthermore, segment assets and liabilities include inter segment balances. Costs which are not allocated to segments are included in the Head office. Income taxes are managed at bank level and are not allocated to operating segments.
- 42.4 No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Group's total revenue in 2023 or 2022.

#### 43. TRUST ACTIVITIES

The Group undertakes trustee and other fiduciary activities that result in the holding or placing of assets on behalf of individuals and other organisations. These are not assets of the Group and, therefore, are not included as such in these consolidated financial statements. Assets held under trust in Investor Portfolio Securities Accounts (IPS) accounts are shown in the table below:

1	2	0	2	3
				-

		Secu	rities Held (Face \	Value)	
Category	Number of IPS Accounts	Market Treasury Bills	Pakistan Investment Bonds	Government of Pakistan Ijarah Sukuks	Total
		ı	(Rupees in '000	)	
Corporates	88	22,113,825	17,372,500	2,600	39,488,925
Insurance Companies	24	7,379,400	2,400,000	1,010,000	10,789,400
Asset Management Companies	24	12,165,000	_, .55,555	-	12,165,000
Pension & Employee Funds	156	46,527,190	41,388,850	191,100	88,107,140
NGO / Charitable Organisation	29	5,446,920	1,121,500	, _	6,568,420
Individuals	1,903	5,140,595	913,400	62,700	6,116,695
Others	60	43,776,545	70,509,300	777,500	115,063,345
Total	2,284	142,549,475	133,705,550	2,043,900	278,298,925
			2022		
		Secu	rities Held (Face \	Value)	
Category	Number of IPS Accounts	Market Treasury Bills	Pakistan Investment Bonds	Government of Pakistan Ijarah Sukuks	Total
		ı	(Rupees in '000	)	
Corporates	80	42,579,360	1,319,100	155,100	44,053,560
Insurance Companies	14	3,300,000	300,000	350,000	3,950,000
Asset Management Companies	20	_	_	_	_
Pension & Employee Funds	154	44,302,650	27,885,550	88,000	72,276,200
NGO / Charitable Organisation	28	4,265,315	1,075,500	_	5,340,815
Individuals	1,330	2,919,460	675,000	_	3,594,460
Others	55	32,127,825	108,176,500	_	140,304,325
·					

For the year ended December 31, 2023

The Group enters into transactions with related parties in the ordinary course of business and on substantially the same terms as for comparable transactions with person of similar standing. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment. Remuneration to Chief Executive, Directors and Executives is disclosed in note 40 to the consolidated financial statements.

The Group has related party relationship with associates, employee benefit plans, its directors and key management personnel and their close family members. The

detail of associates are stated in note 10.11 to the consolidated financial statements.

Details of transactions with related parties during the year, other than those which have been disclosed elsewhere in these financial statements are as follows:

		2023	Ω.			2022	2	
	Directors	Key management personnel and shariah advisors	Associates	Other related parties	Directors	Key management personnel and shariah advisors	Associates	Other related parties
				(Rupees in '000)	(000, ui			
Investments								
Opening balance	I	I	6,507,975	1,367,493	I	I	5,283,282	1,372,493
Equity method adjustments	1	1	919,807	I	ı	ı	1,393,068	ı
Investment made during the year	I	I	10,295,480	I	I	I	11,101,050	I
Investment redemption during the year	I	I	(9,901,385)	I	I	I	(11,269,425)	(2,000)
Closing balance	ı	1	7,821,877	1,367,493	ı	ı	6,507,975	1,367,493
Provision for diminution in value of investments	I	I	1	I	I	I	ı	I
Advances								
Opening balance	1,543	367,236	l	6,328,079	109	239,706	1,018,449	5,395,022
Addition / exchange adjustment during the year	5,963	110,327	1	3,750,713	23,615	93,306	1	18,501,526
Repaid during the year	(0,070)	(85,184)	ı	(6,614,049)	(22,181)	(70,567)	(1,018,449)	(17,565,416)
Transfer in / (out)	I	48,006	I	(9,574)	I	104,791	I	(3,053)
Closing balance	1,436	440,385	1	3,455,169	1,543	367,236	1	6,328,079
Fixed Assets								
Purchase of fixed assets	ı	ı	7,533	191,247	ı	I	6,157	62,667
Other Assets								
Markup receivable	I	4,302	ı	120,958	I	3,208	I	108,054
Advances, deposits, advance rent and other prepayments	I	I	954,780	73,829	I	1,880	475,852	59,573
Receivable from Pension Fund	ı	1	ı	7,428,143	ı	I	ı	2,768,142

RELATED PARTY TRANSACTIONS

2,935,769

475,852

5,088

7,622,930

954,780

4,302



For the year ended December 31, 2023

		2023	83			2022	21	
	Directors	Key management personnel and shariah advisors	Associates	Other related parties	Directors	Key management personnel and shariah advisors	Associates	Other related parties
				(Rupees in '000)	in '000)			
Borrowings								
Oranina Constant	I	ı	I	I	ı	I	ı	103 120
Springs sagnoc Borrowings / exchange adjustment during the year	I	I	ı	I	I	I	I	)  -  -  -  -
Settled during the year	ı	I	I	I	I	I	I	(103,120)
Closing balance	1	1	ı	I	ı	1	ı	I
Deposits and other accounts								
Opening balance Received during the year	193,547 4,574,426	312,366 11,806,001	5,980,204	6,278,578	700,547 7,966,971	750,185 10,414,454	4,184,153 59,131,008	9,507,140
Withdrawn during the year Transfer in / (out) - net	(1,733,287)	(11,802,950) 33,727	(88,460,701)	(144,303,869) 9,942	(8,473,340) (631)	(10,860,021) 7,748	(57,334,957)	(143,277,844) (18,325)
Closing balance	3,034,686	349,144	8,321,464	14,236,158	193,547	312,366	5,980,204	6,278,578
Other Liabilities								
Markup payable	ı	3,491	121,341	35,014	4,804	5,281	59,052	56,573
Accrued expenses and other payable	I	194	449,536	32,484	I	3,470	472,340	3,948
rayable to mod Employee Security Services	ı	ı	1	I	1	I	1	4,0,4
Contingencies and Commitments		3,685	570,877	67,498	4,804	8,751	531,392	74,835
Letter of Credit	I	I	ı	5,603,537	I	I	1	6,638,499
Bank guarantee	ı	I	8,839,177	2,782,569	1	I	7,102,828	2,259,629
	1	1	8,839,177	8,386,106	1	1	7,102,828	8,898,128
Related Party Transactions								
Income								
Markup / return / interest earned	36	20,585	1	413,663	98	17,378	26,956	469,880
ree and commission income	-	I	966,160	49,389	I	I	748,846	49,615
Uividend income	I	I	753,907	98/,89	I	I	229,425	82,716
danny loss of not ward to eight exchange contracts matured during the year	I	I	1	35.516	I	I	I	(8.179)
Net gain / loss on sale of securities	2	(21)	1,565	1,321	I	39	1,432	42,301
Gain on sale of fixed assets	I	222	I	I	1	716	I	I
Rent income and reimbursement of other expenses	ı	I	110,108	6,268	I	4	109,054	3,972
Management fee and Advisory income	ı	ı	1,446,592	1	I	I	1,097,092	I
Expense								
Markup / return / interest expensed	69,550	38,649	701,894	1,289,292	52,364	92,667	305,359	1,954,648

For the year ended December 31, 2023

2022

2023

							_	
	Directors	Key management personnel and shariah advisors	Associates	Other related parties	Directors	Key management personnel and shariah advisors	Associates	Other related parties
				(Rupees in '000)	in '000)			
Other Operating expenses								
Clearing expenses paid to NIFT	I	I	I	212,457	I	I	I	189,640
Contribution to provident fund	I	1	ı	705,319	I	I	I	606,417
Rent expenses	I	1	107,779	56,339	I	I	104,356	53,069
Cash sorting expenses	1	1	1	139,365	I	I	I	117,167
Stationery expenses	1	1	ı	544,568	I	I	ı	380,041
Security guards expenses	ı	1	ı	59,670	I	ı	I	285,527
Remuneration to key executives, shariah advisors								
and non-executive directors fee	172,935	1,113,193	1	213,109	150,798	875,996	I	107,709
Outsourcing service expenses	1	1	138,578	ı	1	1	138,651	1
E-dividend processing fee and CDC charges	1	1	ı	5,836	I	1	1	6,047
Travelling expenses	ı	1	1	68,341	I	ı	I	30,378
Hotel stay expenses	1	1	1	5,120	ı	ı	ı	6,121
Repair & Maintenance Charges	1	1	ı	4,383	I	ı	I	3,184
Advertisement expenses	ı	l	1	ı	ı	1	1	3,132
Miscellaneous expenses and payments	1	1	284	2,874	ı	ı	1,088	3,517
Donations	1	ı	ı	15,000	I	ı	I	I
Selling & Marketing	I	ı	576,645	I	I	I	350,628	I
Sharia Fee paid	I	1	2,590	ı	I	ı	9,910	I
Insurance premium-net of refund	1	1	1,099,244	140,324	I	I	942,987	100,678
Insurance claim settled	I	I	52,763	1	I	I	40,380	ı
Other Transactions								
Proceeds from sale of fixed assets	I	222	I	17	I	8,320	I	2,685
Sale of government securities	60,911	120,574	31,221,203	29,041,986	50,060	154,836	23,153,428	35,215,242
Purchase of government securities	4,995	124,150	10,477,465	71,813,813	I	13,741	22,187,916	15,254,061
Insurance premium paid on behalf of related party	I	1	I	67,504	I	I	I	I
Forward exchange contracts matured during the year	ı	I	l	12,692,596	I	I	I	1,772,994

The Chairman has been provided with free use of the Group maintained car. The Chief Executive and certain executives are provided with free use of the Group maintained cars and household equipment in accordance with the terms of their employment.



45.

# **Notes To The Consolidated Financial Statements**

For the year ended December 31, 2023

		2023 (Rupee	2022 s in '000)
	AL ADEQUACY, LEVERAGE RATIO & IIDITY REQUIREMENTS		
45.1	Capital Adequacy		
	Minimum Capital Requirement (MCR):		
	Paid-up capital (net of losses)	11,850,600	11,850,600
	Capital Adequacy Ratio (CAR):		
	Eligible Common Equity Tier 1 (CET 1) Capital Eligible Additional Tier 1 (ADT 1) Capital	191,312,686	158,467,590
	Total Eligible Tier 1 Capital	191,312,686	158,467,590
	Eligible Tier 2 Capital	37,941,962	26,444,431
	Total Eligible Capital (Tier 1 + Tier 2)	229,254,648	184,912,021
	Risk Weighted Assets (RWAs):		
	Credit Risk Market Risk Operational Risk	736,886,134 164,887,944 257,825,971	763,368,141 75,115,355 190,227,624
	Total	1,159,600,049	1,028,711,120
	Common Equity Tier 1 Capital Adequacy ratio	16.50%	15.40%
	Tier 1 Capital Adequacy Ratio	16.50%	15.40%
	Total Capital Adequacy Ratio	19.77%	17.98%

The SBP through its BSD Circular No. 07 dated April 15, 2009 has prescribed the minimum paid up capital (net of losses) for all locally incorporated banks of Rs. 10 billion. The paid up capital of the Bank for the year ended December 31, 2023 stood at Rs. 11.851 billion (2022: Rs. 11.851 billion) and is in compliance with the SBP requirements. Further, under Basel III instructions, banks are required to maintain minimum Capital Adequacy Ratio (CAR) of 11.50% as at reporting dates (including a capital conservation buffer of 1.5% which has been revised downwards from 2.5% as per BPRD Circular No. 12 dated March 26, 2020), Common Equity Tier 1 (CET 1) ratio of 6.0% and Tier 1 ratio of 7.50% as at reporting dates. The Group is fully compliant with prescribed ratios.

Under the current capital adequacy regulations, credit risk and market risk exposures are measured using the Standardized Approach and operational risk is measured using the Basic Indicator Approach. Credit risk mitigants are also applied against the Group's exposures based on eligible collateral under simple approach.

		2023 (Rupee	2022 s in '000)
45.2	Leverage Ratio (LR):		
	Eligible Tier-1 Capital Total Exposures	191,312,686 3,361,118,695	158,467,590 2,846,612,866
	Leverage Ratio	5.69%	5.57%

For the year ended December 31, 2023

		(Rupee	s in '000)
45.3	Liquidity Requirements		
	Liquidity Coverage Ratio (LCR):  Total High Quality Liquid Assets  Total Net Cash Outflow	1,206,951,258 499,477,977	803,179,881 404,125,964
	Liquidity Coverage Ratio	241.64%	198.74%
	Net Stable Funding Ratio (NSFR):		
	Total Available Stable Funding Total Required Stable Funding	1,699,651,967 1,148,136,107	1,375,022,084 987,602,872
	Net Stable Funding Ratio	148.04%	139.23%

2023

2022

The full disclosures on the Capital Adequacy, Leverage Ratio & Liquidity Requirements as per SBP instructions issued from time to time are available at https://www.mcb.com.pk/investor-relations/ capital-adequacy-statements.

#### 46. **RISK MANAGEMENT**

Risk is an inherent part of banking business activities. The risk management framework and governance structure at Group helps to mitigate and counter any foreseeable risk in its various lines of business. Risk awareness forms an integral part of strategic and operational activities of risk management. Through its Global Risk Management Policy, the Bank sets the best course of action under uncertainty by identifying, prioritizing, mitigating and monitoring risk issues, with the goal of enhancing shareholders' value. Group's risk management structure is based on the following five guiding principles:

- Optimizing risk/return in a controlled manner
- Establishing clear responsibility and accountability
- Establishing independent and properly resourced risk management function
- Promoting open risk culture
- Adopting international best practices in risk management

Keeping in view dynamics of internal and external environment, the bank regularly reviews and updates policy manuals / frameworks and procedures in accordance with domestic regulatory environment and international standards.

The Group executes its risk strategy and undertakes controlled risk-taking activities within its risk management framework. The Board of Directors and its relevant committee, i.e. the Risk Management & Portfolio Review Committee (RM&PRC), the senior management and its relevant committees, i.e. the Management Credit and Risk Committee (MC&RC), Asset Liability Committee (ALCO), etc., are responsible to ensure formulation and implementation of comprehensive Risk Management Framework. This framework is based on prudent risk identification, measurement, management and monitoring processes which are closely aligned with the activities of the Bank. The framework combines core policies, procedures and process designs with broad oversight and is supported by an efficient monitoring mechanism across the bank to ensure that risks are kept within an acceptable level.

The Group ensures that not only the relevant risks are identified but their implications are also considered and basis provided for managing and measuring the risks. Through Internal Control units, the Group ensures that effective controls are in place to mitigate each of the identified risk.



For the year ended December 31, 2023

Independent from business groups, Head of Risk Management reports functionally to the Risk Management & Portfolio Review Committee (RM&PRC) and administratively to the President; the RM&PRC convenes regular meetings to evaluate Group's risk and portfolio concentrations. The Risk Management Group performs the following critical functions:

- Risk Management Policy Formulation
- Credit Risk Management
- Credit Review
- Credit Risk Control
- Market Risk Management
- Liquidity Risk Management
- Operational Risk Management
- IT Risk Management

Keeping in view the international best practices and SBP requirements, Board of Directors of the Bank has approved a Risk Appetite Statement, which takes into account quantitative and qualitative risk indicators, covering target ratios, credit, market, operational, liquidity and business risks.

#### 46.1 Credit Risk

Credit risk arises from bank's dealings with individuals, corporate borrowers, financial institutions, sovereigns etc. The Group is exposed to credit risk through its lending and investment activities. Credit risk makes up the largest part of the Group's exposure and it stems from Bank's both on and off-balance sheet activities. Purpose of Credit Risk Management function is to identify, measure, manage, monitor and mitigate credit risk. To manage adverse outcomes in terms of unfavorable scenarios, multiple control factors in the lending structure of the Group provide additional comfort and support. Such controls range from quality of eligible collateral, pre-disbursement safety measures to post disbursement monitoring.

The Group has adopted Standardized Approach to measure Credit risk regulatory capital charge in compliance with Basel requirements. The approach mainly takes into account the assessment of external credit rating agencies. In line with SBP guidelines on Internal Credit Risk Rating Systems, the Group has developed rating systems and all its borrowers are internally rated. In order to further enhance the credit risk analysis and the processes, Probability Default based Internal Credit Risk Rating (ICRR) system based on the statistical modeling and validation in line with Basel principles. The revamped ICRR is currently focused on Corporate Commercial and Corporate Large customer categories. The ICRR Model for rating of SME Customers has also been revamped to achieve more accurate results and to improve the quality of credit decisions.

In order to manage Group's credit risk, following policies and procedures are in place:

- Individuals who take or manage risks clearly understand them in order to protect the Group from avoidable risks:
- The approval of credit limits to counter parties are subject to pre-fact review;
- Extension in credit facility or material change to the credit facility is subject to credit review;
- Approval and review process is reviewed by RM&PRC and internal audit;
- Management periodically reviews the powers of credit approving and credit reviewing authorities.

For the year ended December 31, 2023

Ongoing administration of the credit portfolio is an essential part of the credit process that supports and controls extension and maintenance of credit. The Group's Credit Risk Control is responsible for performing following activities:

- Credit disbursement authorization
- Collateral coverage and monitoring
- Compliance of loan covenants/ terms of approval
- Maintenance / custody of collateral and security documentation
- Credit Risk Limit Controls

Credit Risk Monitoring is based on a comprehensive reporting framework. Continuous monitoring of the credit portfolio and the risks attached thereto are carried out at different levels including businesses, Audit & Risk Assets Review, Credit Risk Control, Credit Risk Management Division, etc.

To ensure a prudent distribution of asset portfolio, the Group manages its lending and investment activities within an appropriate limits framework. Per party exposure limit is maintained in accordance with SBP Prudential Regulations.

The Group creates specific provision against Non-Performing Loans (NPLs) in accordance with the Prudential Regulations and other directives issued by the State Bank of Pakistan (SBP) and charged to the profit and loss account. Provisions are held against identified as well as unidentified losses. Provisions against unidentified losses include general provision against consumer loans and Small enterprise (SEs) made in accordance with the requirements of the Prudential Regulations issued by SBP and provision based on historical loss experience on advances. General provisions pertaining to overseas advances are made in accordance with the requirements of the regulatory authorities of the respective countries. Please refer note No. 11.4 for reconciliation of changes in specific and general provisions.

The Risk Management function of the Group has further strengthened its credit review procedures in the light of COVID-19 and is regularly conducting assessments of the credit portfolio to identify borrowers most likely to be affected due to changes in the business and economic environment.

#### Management of Non Performing Loans

The Group has a Special Assets Management (SAM) function, which is responsible for management of non performing loans. SAM undertakes restructuring / rescheduling of problem loans, as well as litigation of both civil and criminal cases for collection of debt.

#### Stress Testing

Credit Risk stress testing is a regular exercise. Group's credit exposures including funded and non-funded facilities are subjected to stress tests. This exercise is conducted on a quarterly basis through assigning shocks to all assets of the Group and assessing its resulting affect on capital adequacy inline with SBP requirements.

In 2023, Pakistan's economy grappled with inflationary pressures stemming from supply chain disruptions and increased energy costs following the international geopolitical issues and conflicts. As a result the Pakistani Rupee experienced significant depreciation against all major currencies and inflation rose to un-precedented levels. To address inflationary trend, the State Bank of Pakistan (SBP) raised the policy rate further by a cumulative 600 basis points to 22% during the year 2023, resulting in an economic slowdown. To gauge the macroeconomic head winds in the light of above economic challenges and their potential impact on Group's exposures, a comprehensive analysis of Group's advances portfolio was conducted in addition to the regular quarterly stress tests described earlier. The Group determined that it maintains a high-quality advances portfolio and possesses sufficient equity to withstand the current economic shock. Summary of analysis along with its results was presented to Risk Management & Portfolio Review Committee (RM&PRC) of the Board.



For the year ended December 31, 2023

The Group is regularly conducting assessments of the credit portfolio, with robust post disbursement credit review mechanism to identify borrowers most likely to be affected in the challenging business and economic environment. Group is confident that it has more than sufficient risk bearing capacity to withstand these difficult times.

#### 46.1.1 Lendings to financial institutions

#### Credit risk by public / private sector

	Gross lendings		Non - performing lendings		Provision held	
	2023	2022	2023	2022	2023	2022
Note			(Rupees	in '000)		
Public / Government Private	62,509,667 27,203,733	30,869,383 25,716,385	-	- -	- -	- -
9	89,713,400	56,585,768	_	-	_	_

#### 46.1.2 Investment in debt securities

#### Credit risk by industry sector

	Gross In	vestments	Non - performi	ng Investments	Provision	on held
	2023	2022	2023	2022	2023	2022
Chemical and pharmaceuticals Financials including	885,000	-	-	-	-	-
government securities	1,365,750,614	1,049,517,455	118	118	118	118
Manufacture of cement	285,000	285,000	285,000	285,000	285,000	285,000
Manufacture of sugar	145,656	145,656	145,656	145,656	145,656	145,656
Manufacture of textiles	40,732	40,732	40,732	40,732	40,732	40,732
Others	6,153	6,153	6,153	6,153	6,153	6,153
	1,367,113,155	1,049,994,996	477,659	477,659	477,659	477,659
	Gross In	vestments	Non - performi	ng Investments	Provision	on held
	2023	2022	2023	2022	2023	2022
			(Rupees	in '000)		
Credit risk by public / private sector						
Public / Government	1,355,308,840	1,039,029,542	_	_	_	_
Private	11,804,315	10,965,454	477,659	477,659	477,659	477,659
	1,367,113,155	1,049,994,996	477,659	477,659	477,659	477,659

For the year ended December 31, 2023

#### 46.1.3 Advances

#### Credit risk by industry sector

	Gross Advances Non - performing Advances			Provision	Provision held		
	2023	2022	2023	2022	2023	2022	
Note			(Rupees	in '000)			
Agriculture, forestry and fishing	8,261,667	7,090,675	517,449	749,020	152,678	334,664	
Construction	11,666,186	13,323,624	199,130	273,095	154,891	231,07	
Electricity, gas, steam and air							
conditioning supply	24,368,812	48,759,571	1,718,379	1,757,187	399,402	376,71	
Electronics and electrical appliances	6,450,391	11,990,882	86,871	89,980	86,871	89,98	
Financials	17,439,727	51,254,271	135,349	716,076	135,349	716,07	
Footwear and Leather garments	3,143,550	5,292,962	153,954	154,403	153,954	154,40	
Human health and social work activities	1,115,624	1,014,702	41,605	44,452	41,605	44,45	
Individuals	58,946,869	67,235,788	2,799,124	3,568,456	2,479,465	3,419,37	
Manufacture of basic metals and							
metal products	19,302,720	18,626,433	3,085,337	3,539,992	2,993,098	3,332,41	
Manufacture of cement	27,506,561	49,530,533	392,862	392,862	392,862	392,86	
Manufacture of chemicals and							
pharmaceutical products	38,178,836	64,337,486	180,474	191,248	180,474	187,47	
Manufacture of coke and refined	, .,	. , ,	,	. , .	,	- ,	
petroleum products	9,570,242	1,595,977	1,437,983	755,125	1,226,607	578,89	
Manufacture of food &	•,•· •,= ·=	.,,	.,,		.,,	2.5,25	
beverages products	56,936,934	70,131,148	5,123,324	2,773,137	4,660,318	2,524,12	
Manufacture of machinery, equipment		,,	-,,	=,,	.,,	_,=,	
and transport Equipment	5,013,865	21,490,594	364,664	363,386	364,664	363,38	
Manufacture of rubber and	0,0.0,000	21,100,001	001,001	000,000	001,001	000,00	
plastics products	6,661,206	10,841,530	499,938	538,155	499,938	538,15	
Manufacture of sugar	36,608,973	45,151,989	3,966,501	4,238,251	3,966,501	4,238,25	
Manufacture of textiles	131,370,262		11,753,330	12,183,374	11,519,444	11,968,60	
Mining and quarrying	3,086,070	3,804,693	5,180	1,877	5,180	1,87	
Manufacturing of Pulp,	0,000,010	0,001,000	0,100	1,077	0,100	1,01	
Paper, Paperboard	10,614,070	12,052,576	176,349	174,634	176,349	174,63	
Ship Breaking	4,423,007	4,811,458	4,086,843	4,804,857	3,678,420	3,931,25	
Services	18,980,614	17,070,822	443,359	429,490	394,159	386,44	
Telecommunications	42,082,390	39,616,332	53,352	42,798	53,352	42,79	
Transportation and storage	114,921,462		1,094,713	57,759	450,034	57,75	
Wholesale and retail traders	51,582,420	55,439,643	17,045,856	14,778,915	8,205,978	7,716,84	
Others	8,293,316	7,570,387	478,477	320,445	310,787	320,44	
11	716,525,774		55,840,403	52,938,974	42,682,380	42,122,97	
	110,020,114	300,1 10,000	00,010,100	32,000,017	,002,000	, 122,01	
Credit risk by public / private sector							
Public / Government	137,348,632	153,700,141	1,209,531	564,853	564,853	564,85	
Private	579,177,142	736,046,824	54,630,872	52,374,121	42,117,527	41,558,11	
11	716,525,774	889,746,965	55,840,403	52,938,974	42,682,380	42,122,97	
	. 10,020,114				,00_,000	,,01	



For the year ended December 31, 2023

Note	2023 (Rupee	2022 s in '000)
46.1.4 Contingencies and Commitments		
Credit risk by industry sector		
Agriculture, forestry and fishing	285,547	923,612
Construction	31,206,721	28,038,340
Electricity, gas, steam and air conditioning supply	38,350,428	10,393,451
Electronics and electrical appliances	8,305,637	5,488,380
Financials	328,974,942	281,882,328
Footwear and Leather garments	1,410,701	2,589,787
Human health and social work activities	1,329,450	919,212
Individuals	2,743,475	1,262,717
Manufacture of basic metals and metal products	11,004,865	10,354,318
Manufacture of cement	8,842,631	4,755,329
Manufacture of chemicals and pharmaceutical products	44,926,105	31,173,463
Manufacture of coke and refined petroleum products	39,843,603	18,960,447
Manufacture of food & beverages products	49,664,145	55,389,456
Manufacture of machinery, equipment and		
transport Equipment	27,571,175	25,088,455
Manufacture of rubber and plastics products	10,957,372	9,151,357
Manufacture of sugar	9,071,202	6,843,596
Manufacture of textiles	41,719,287	45,426,766
Mining and quarrying	256,477	118,562
Manufacturing of Pulp, Paper, Paperboard	4,162,616	3,878,219
Ship Breaking	2,576,244	1,650,419
Services	70,173,568	60,017,717
Telecommunications	24,176,428	26,666,124
Transportation and storage	3,475,884	347,352
Wholesale and retail traders	56,879,641	47,129,960
Others	47,299,181	28,000,694
24	865,207,325	706,450,061
Credit risk by public / private sector		
Public/ Government	240,370,255	164,558,353
Private	624,837,070	541,891,708
24	865,207,325	706,450,061

#### 46.1.5 Concentration of Advances

The bank top 10 exposures on the basis of total (funded and non-funded exposures) aggregated to Rs. 357,105.559 million (2022: Rs. 340,909.143 million) are as following:

	2023 (Rupee:	2022 s in '000)
Funded Non Funded	92,555,618 264,549,941	170,034,940 170,874,203
Total Exposure	357,105,559	340,909,143

The sanctioned limits against these top 10 exposures aggregated to Rs. 411,686.375 million (2022: Rs. 470,959.712 million). There is no provision against these top 10 exposures.

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46.1.6 Advances - Province/Region-wise Disbursement & Utilization

				2023							
	Disbursements	bursements Utilization									
		Punjab	Sindh	KPK including FATA	Balochistan	Islamabad	AJK including Gilgit Baltistan				
			(F	Rupees in '00	0)						
Province/Region											
Punjab Sindh KPK including FATA Balochistan Islamabad AJK including Gilgit-Baltistan	965,571,685 655,850,967 5,885,564 1,447,057 149,219,522 372,728 1,778,347,523	925,955,174 11,129,175 52,121 7,116 4,280,142 9,669 941,433,397	33,879,580 615,445,172 1,943 5,400 596 - 649,332,691	4,797,049 14,348,602 5,796,082 - 1,267,734 - 26,209,467	406,776 14,922,027 - 1,432,742 2,240 - 16,763,785	525,858 5,963 27,646 1,799 143,668,810 9,910	7,248 28 7,772 - 353,149 368,197				
				2022							
	Disbursements			Utiliz	ation						
		Punjab	Sindh	KPK including FATA	Balochistan	Islamabad	AJK including Gilgit Baltistan				
			(F	lupees in '00	0)						
Province/Region											
Punjab Sindh KPK including FATA Balochistan Islamabad	1,205,219,677 795,243,822 19,315,117 3,917,219 111,515,307	1,161,626,482 42,071,609 347,574 12,940 21,579,876	31,275,617 703,121,834 18,331 16,771 462	10,918,553 30,102,633 18,882,880 - 2,304,967	374,463 19,940,753 - 3,880,767	1,021,994 6,813 57,300 2,201 87,630,002	2,568 180 9,032 4,540				
AJK including Gilgit-Baltistan	3,971,452	28,825	_	1,008	_	18,295	3,923,324				
	2,139,182,594	1,225,667,306	734,433,015	62,210,041	24,195,983	88,736,605	3,939,644				

#### 46.2 Market Risk

Market Risk arises from changes in market rates such as interest rates, foreign exchange rates, equity prices, credit spreads and/or commodity prices as well as their correlations and volatilities resulting in a loss to earnings and capital. The Group is exposed to market risk primarily through its trading activities, which are centered in the Treasury and Foreign Exchange Group and the Capital Market Division. Market risk also arises from market-making, facilitation of client business and proprietary positions in equities, fixed income and interest rate products and foreign exchange, which exposes bank to interest rate risk, foreign exchange risk and equity price risk.

The Group's Market Risk Management structure consists of Risk Management & Portfolio Review Committee (RM&PRC) of the Board, Management Credit and Risk Committee, ALCO and independent Market Risk Management Division reporting directly to Group Head Risk Management. Market Risk function works in close partnership with the business segments to identify and monitor market risks throughout the Group and to define market risk policies and procedures. Market Risk seeks to facilitate efficient risk/return management decisions, reduce volatility in operating performance and provide transparency into the Group's market risk profile for senior management, the Board of Directors and regulators. Market risk authority, including both approval of market risk limits and approval of market risks is vested in the ALCO.

In line with regulatory requirements, the Group has clearly defined, in its Global Risk Management policy, the positions which shall be subject to market risk. The definition covers the accounting classifications as well as positions booked by different business groups under "Available for Sale" category. The assets subject to trading book treatment are frequently, mostly on daily basis, valued and actively managed. The positions which does not fulfill the criteria of Trading book falls under the Banking Book and are treated as per SBP requirements.



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The Group measures and manages Market Risk by using different risk parameters with combinations of various limits. Board approved Global Risk Management Policy provides guidelines for assuming controlled market risk, its monitoring and management. The approved limits are compared with the numbers generated by the market risk management systems based on the trading activity and the outstanding positions.

Besides conventional methods, the Group also uses VaR (Value at Risk) technique for market risk assessment of positions assumed by its treasury and capital market groups. In-house based solutions are used for calculating mark to market value of positions and generating VaR (value at risk) and sensitivity numbers. Thresholds for different positions are established to compare the expected losses at a given confidence level and over a specified time horizon.

A framework of stress testing, scenario analysis and reverse stress tests covering both banking and trading books as per SBP guidelines is also in place. The results of the stress tests are reviewed by senior management and also reported to the SBP.

The Group is also exposed to interest rate risk both in trading and banking books. Risk parameters along with the marked to market values of government securities held by the Group's treasury are generated on daily basis. The risk parameters include duration, Price Value of a Basis Point (PVBP), and VaR on individual security basis as well as on portfolio basis. These reports are presented to the senior management for review on a daily basis.

#### 46.2.1 Balance sheet split by trading and banking books

	2023				2022		
	Banking book	Trading book	Total	Banking book	Trading book	Total	
			(Rupees	s in '000)			
Cash and balances with							
treasury banks	190,245,798	_	190,245,798	110,275,163	_	110,275,163	
Balances with other banks	37,806,854	_	37,806,854	26,162,849	_	26,162,849	
Lendings to financial institutions	89,713,400	-	89,713,400	56,585,768	_	56,585,768	
Investments	66,958,638	1,305,385,077	1,372,343,715	45,528,738	995,360,321	1,040,889,059	
Advances	670,673,495	_	670,673,495	844,985,763	_	844,985,763	
Fixed assets	88,738,550	_	88,738,550	85,021,165	-	85,021,165	
Intangible assets	1,859,032	-	1,859,032	1,682,671	-	1,682,671	
Deferred tax assets	-	-	-	5,439,278	-	5,439,278	
Other assets	228,704,335	-	228,704,335	103,291,437	-	103,291,437	
	1,374,700,102	1,305,385,077	2,680,085,179	1,278,972,832	995,360,321	2,274,333,153	

#### 46.2.2 Foreign Exchange Risk

Foreign exchange risk exposes the Group to changes in the values of current holdings and future cash flows denominated in currencies other than home currency due to the exchange rate fluctuation and volatility. The types of instruments exposed to this risk include investments in foreign branches, foreign currency-denominated loans, foreign currency-denominated deposits, future cash flows in foreign currencies arising from foreign exchange transactions, etc.

The core objective of foreign exchange risk management is to ensure the foreign exchange exposure of the Group remains within defined risk appetite and insulate Group against undue losses that may arise due to volatile movements in foreign exchange rates or interest rates.

Limit structure to manage Foreign exchange risk including gap limits on different tenors in major currencies are in place to control risk. Group's net open position and Foreign Exchange Exposure Limit (FEEL) is monitored and reported on intra-day and day end basis. Foreign exchange risk parameters including VaR is generated and monitored on daily basis. Stress testing of foreign exchange portfolio and its reporting to senior management and RM&PRC of the Board is a regular feature.

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		20	23			2022			
	Foreign currency assets	Foreign currency liabilities	Off-balance sheet items	Net foreign currency exposure	Foreign currency assets	Foreign currency liabilities	Off-balance sheet items	Net foreign currency exposure	
				(Rupees	in '000)				
United States Dollar Sri Lankan Rupees	119,338,155	68,930,151 50,950	(53,199,087)	(2,791,083) (50,950)	30,105,775	59,890,176 1,063,792	14,910,406	(14,873,995) (1,063,792)	
Arab Emirates Dirham	859,122	27,393	76,156	907,885	180,113	51,301	(43,157)	85,655	
Euro	16,273,124	14,126,385	(2,169,115)	(22,376)	4,441,552	9,122,353	4,706,796	25,995	
Great Britain Pound Sterling	9,482,940	9,504,200	-	(21,260)	4,759,438	8,324,327	3,567,730	2,841	
Japanese Yen	40,486	192	-	40,294	24,742	168	-	24,574	
Chinese Yuan	1,761,878	25,929	(1,534,217)	201,732	915,242	5	(786,512)	128,725	
Other currencies	724,637	352,688	19,205	391,154	542,740	347,457	55,794	251,077	
	148,480,342	93,017,888	(56,807,058)	(1,344,604)	40,969,602	78,799,579	22,411,057	(15,418,920)	
			202	23			2022		
		Banl	king book	Trading	book	Banking bo	ok Trad	ling book	
	(Ruj					า '000)			
Impact of 1% change in foreign excha	(13,446)				-	(154,1		-	
- Other comprehensive income			185,690		-	128,0	34	-	

#### 46.2.3 Equity position Risk

Group's proprietary positions in the equity instruments exposes it to the equity price risk in its trading and banking books. Equity price risk is managed by applying trading limit, scrip-wise and portfolio wise nominal limits. VaR analysis and stress testing of the equity portfolio are also performed and reported to senior management on a daily basis. The stress test for equity price risk assesses the impact of the fall in the stock market index using certain assumptions. In addition to this stress testing, historical scenario analysis on equities is also performed periodically as advised by the State Bank of Pakistan through Guideline on Stress Testing.

	2023		2022		
	Banking book	Trading book	Banking book	Trading book	
	(Rupees in '000)				
Impact of 5% change in equity prices on - Other comprehensive income	-	1,269,543	-	882,584	

#### 46.2.4 Yield / Interest Rate Risk in the Banking Book (IRRBB)-Basel II Specific

Interest rate risk is the risk that fair value of a financial instrument will fluctuate as a result of changes in interest rates, including changes in the shape of yield curves. Interest rate risk is inherent in many of the Group's businesses and arises from mismatches between the contractual maturities or the repricing of on and off-balance sheet assets and liabilities. The interest rate sensitivity profile is prepared on a quarterly basis based on the re-pricing or contractual maturities of assets and liabilities.

Interest rate risk is monitored and managed by performing periodic gap analysis, sensitivity analysis and stress testing and taking appropriate actions where required.

The increase / (decrease) in earnings due to change in the interest rate is as follows:

	202	23	20	22
	Banking Book	Trading Book	Banking Book	Trading Book
		(Rupees	in '000)	
Impact of 1% increase in interest rates on - Profit and loss account - Other comprehensive income	(3,768,963)	- (6,956,297)	(1,320,523)	175,698 (947,571)

The Group has classified Available for Sale investments as Trading in Basel-II.



For the year ended December 31, 2023

							2023					
	Effective					Expose	Exposed to Yield/ Interest risk	st risk				Non-interest
	yield / interest rate	Total	Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years	bearing financial instruments
						(Rupees in '000)	(000, u					
On-balance sheet financial instruments												
Assets												
Cash and balances with treasury banks		190,245,798	8,541,394	1	ı	1	1	ı	1	ı	1	181,704,404
Balances with other banks lending to financial institutions	1.36%	37,806,854	23,937,635	1,962,071	' 1	1 1	1 1	1 1	1 1	1 1	1 1	11,907,148
Investments	18.24%	1,372,343,715	281,783,671	134,886,874	436,796,654	362,042,303	41,070,293	2,263,899	36,602,439	44,164,033	I	32,733,549
Advances Other assets	17.89%	658,585,837 213,691,126	510,808,356	71,382,663	16,919,405	8,962,170	3,701,726	3,311,876	3,023,723	6,866,392	14,682,050	18,927,476 213,691,126
inhiitie		2,562,386,730	914,784,456	208,231,608	453,716,059	371,004,473	44,772,019	5,575,775	39,626,162	51,030,425	14,682,050	458,963,703
		07 074 004										07 074 004
bilis payable Borrowings	14.13%	235,664,480	136,326,576	28,604,349	17,203,110	2,427,686	7,250,637	4,344,535	8,718,312	30,789,275	1 1	
Deposits and other accounts	8.64%	2,009,828,619	1,033,807,334	17,810,799	12,715,316	9,720,114	1,563,650	162,008	56,628	I	I	933,992,770
Other liabilities		124,215,576	ı	I	ı	I	ı	ı	ı	ı	ı	124,215,576
		2,396,980,059	1,170,133,910	46,415,148	29,918,426	12,147,800	8,814,287	4,506,543	8,774,940	30,789,275	ı	1,085,479,730
On-balance sheet gap		165,406,671	(255,349,454)	161,816,460	423,797,633	358,856,673	35,957,732	1,069,232	30,851,222	20,241,150	14,682,050	(626,516,027)
Off-balance sheet financial instruments												
FX options purchase		736,983	286,716	450,267	I	ı	1	ı	1	ı	ı	I
Forward purchase of Government securities		15,197,000	15,197,000	1	ı	1	ı	ı	I	1	ı	ı
Gross Currency Swaps purchase Foreign exchange contracts purchase		93,150,006	64,143,910	24,208,514	4,797,582	1 1	l I	1 1	l I	l I	1 1	1 1
		109,144,780	79,688,417	24,658,781	4,797,582	ı	ı	1	1	ı	ı	1
FX options sale		736,983	286,716	450,267	1	1	ı	ı	ı	1	ı	ı
Forward sale of Government securities		23,315	23,315	ı	ı	ı	1	ı	1	ı	ı	ı
Uross Currency Swaps sale Foreign exchange contracts sale		60,791	60,791 39,298,997	23,840,755	5,766,274	9,582,256	1 1	1 1	1 1	1 1	1 1	1 1
		79,309,371	39,669,819	24,291,022	5,766,274	9,582,256	1	1	1	'	'	I
Off-balance sheet gap		29,835,409	40,018,598	367,759	(968,692)	(9,582,256)	1	ı	1	ı	1	ı
Total Yield/Interest Risk Sensitivity Gap			(215,330,856)	162,184,219	422,828,941	349,274,417	35,957,732	1,069,232	30,851,222	20,241,150	14,682,050	
Cumulative Yield/Interest Risk Sensitivity Gap			(215,330,856)	(53,146,637)	369,682,304	718,956,721	754,914,453	755,983,685	786,834,907	807,076,057	821,758,107	

46.2.5 Mismatch of Interest Rate Sensitive Assets and Liabilities

For the year ended December 31, 2023

							2022					
	Effective					Expose	Exposed to Yield/ Interest risk	st risk				Non-interest
	yield / interest rate	Total	Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years	bearing financial instruments
						(Rupees in '000)	in '000)					
On-balance sheet financial instruments												
Assets												
Cash and balances with treasury banks	0 400	110,275,163	, c	1 00	ı	ı	I	ı	I	ı	I	110,275,163
Balances with other banks Lending to financial institutions	0.43% 6.81%	26,162,849	6,701,540	482,900	1 1	1 1	1 1	i i	I I	l I	I I	18,908,349
Investments	12.41%	1,040,889,059	380,354,474	154,917,076	210,160,719	79,405,515	69,298,630	39,610,342	9,542,226	74,437,166	1	23,162,911
Advances Other assets	11.36%	833,465,543 93,700,209	681,173,454	88,533,224	9,472,452	9,035,962	4,577,682	3,750,853	2,619,871	6,418,442	12,094,413	15,789,190 93,700,209
Labilities		2,161,078,591	1,124,815,236	243,943,260	219,633,171	88,441,477	73,876,312	43,361,195	12,162,097	80,855,608	12,094,413	261,895,822
Bills payable		42,874,366	ı	ı	ı	ı	ı	ı	ı	ı	ı	42,874,366
Borrowings	7.39%	356,016,610	153,850,632	137,661,819	8,088,611	1,675,408	4,903,878	3,857,151	7,533,865	38,445,246	ı	1
Deposits and other accounts	6.23%	1,532,695,961	768,606,778	15,971,973	13,991,568	7,220,932	2,128,738	1,587,553	155,140	271,654	I	722,761,625
Other liabilities		115,704,852	1	I	I	ı	1	1	1	1	ı	115,704,852
		2,047,291,789	922,457,410	153,633,792	22,080,179	8,896,340	7,032,616	5,444,704	7,689,005	38,716,900	I	881,340,843
On-balance sheet gap		113,786,802	202,357,826	90,309,468	197,552,992	79,545,137	66,843,696	37,916,491	4,473,092	42,138,708	12,094,413	(619,445,021)
Off-balance sheet financial instruments												
FX options purchase		8,817,006	1,244,046	3,021,644	4,551,316	ı	ı	1	ı	1	ı	1
Forward purchase of Government securities		12,328,130	12,328,130	I	I	I	1 000	I	I	I	I	I
oross our erroy swaps - purorase Foreign exchange contracts purchase		80,282,447	35,794,398	36,200,414	7,701,499	586,136	) (0.8.5000	1 1	l I	l I	1 1	l I
	•	101,731,536	49,366,574	39,222,058	12,252,815	586,136	303,953	ı	ı	ı	ı	ı
FX options sale		8,817,006	1,244,046	3,021,644	4,551,316	ı	ı	ı	ı	ı	ı	ı
Forward sale of Government securities		1,469,305	1,469,305	I	I	ı	1 0	I	I	I	I	I
Uross Ourrency Swaps- sale Foreign exchange contracts sale		303,953	- 19,581,734	25,325,454	7,743,586	5,947,100	303,933	1 1	1 1	1 1	1 1	1 1
	•	69,188,138	22,295,085	28,347,098	12,294,902	5,947,100	303,953	ı	ı	ı	ı	ı
Off-balance sheet gap		32,543,398	27,071,489	10,874,960	(42,087)	(5,360,964)	ı	ı	ı	ı	ı	1
Total Yield/Interest Risk Sensitivity Gap			229,429,315	101,184,428	197,510,905	74,184,173	66,843,696	37,916,491	4,473,092	42,138,708	12,094,413	
Cumulative Yield/Interest Risk Sensitivity Gap			229,429,315	330,613,743	528,124,648	602,308,821	669,152,517	800,690,707	711,542,100	753,680,808	765,775,221	



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	(Rupees in '000)	in '000)		(Rupees	(Rupees in '000)
Reconciliation to total assets Balance as per balance sheet	2,680,085,179	2,274,333,153	Reconciliation to total liabilities Balance as per balance sheet	2,438,334,077	2,079,855,406
Less: Non financial assets			Less: Non financial liabilities		
Islamic financing and related assets Fixed assets	12,087,658	11,520,220	Other liabilities Deferred tax liability	37,801,697	32,563,617
Intangible assets Deferred tax assets	1,859,032	1,682,671 5,439,278 6,439,278		41,354,018	32,563,617
	117,698,449	113,254,562			
Total financial assets	2,562,386,730	2,161,078,591	Total financial liabilities	2,396,980,059	2,047,291,789

# 46.3 Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people, and systems or from external events. This definition includes egal risks but excludes strategic and reputational risks. The Group's operational risk management framework, as laid down in the Global Risk Management Policy, duly approved by BOD, is flexible enough to Operational loss events are reviewed and appropriate corrective actions taken on an ongoing basis, including measures to improve control procedures with mplement in stages and permits the overall risk management approach to evolve in the light of organizational learning and the future needs of the Group. espect to design and operative effectiveness.

Operational Risk Management helps the Group understand risks and improve mitigating controls so as to minimize operational risks that are inherent in almost all areas of the Group. Going forward, the Bank will further strengthen its risk function, policies and procedures to facilitate its operations and improve quality of assets to safeguard interest of depositors.

# 46.3.1 Operational Risk-Disclosures Basel II Specific

The Group took a number of initiatives with respect to operational risk management like using Key Risk Indicators (KRIs), loss events database and Risk & Control Self Assessments (RCSA) to manage its Currently, the Group is reporting operational risk capital charge under Basic Indicator Approach (BIA). operational risk effectively. In accordance with the Operational Risk Management (OR) regulations, policy and framework, a database covering operational risk events is being maintained using a state of the art software solution, which has enhanced features and a better workflow management. This new software has further augmented Group's capacity to capture and report operational risk events and KRIs. The software is also capable of generating periodical regulatory and management reports. Periodical updates on Operational Risk events are presented to senior management and the Risk Management and Portfolio Review Committee of the Board.

# 46.4 Liquidity Risk

liquidity represents the ability to fund assets and meet obligations as they become due. The Group understands that liquidity does not come for free, and surplus iquidity has an opportunity cost which needs to be recognized. Liquidity risk is a risk of not being able to obtain funds at a reasonable price within a reasonable ime period to meet obligations as they become due. Liquidity is essential to the ability to operate financial services businesses and, therefore, the ability to maintain levels of liquidity through economic cycles is crucial. Particularly during periods of adverse conditions, liquidity management is among the most important activities that the Group conducts during both normal and stress periods. The Group recognizes that liquidity risk can arise from the Group's activities and can be grouped into three categories:

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- Inflows/Outflows from on-balance sheet items (other than marketable securities and wholesale borrowings) and off-balance sheet items;
- Marketability of trading securities; and
- Capacity to borrow from the wholesale markets for funding as well as trading activities.

#### Liquidity Management

The Asset Liability Committee of the Group has the responsibility for formulation of overall strategy and oversight of the Asset Liability Management function. Board has approved a comprehensive Liquidity Risk Policy (part of Risk Management Policy), which stipulates policies regarding maintenance of various ratios, funding preferences, and evaluation of Groups' liquidity under normal and stress scenarios. A framework to assess the maturity profile of non-contractual assets and liabilities is in place to supplement the liquidity management. Group's comprehensive liquidity management framework assists it to closely watch the liquidity position through monitoring of early warning indicators and stress testing, to ensure effective and timely decision making.

The Group's liquidity risk management framework is designed to identify measure and manage in a timely manner the liquidity risk position of the Group. The underlying policies and procedures include: Global Risk Management policy, Global Treasury Policy, Investment policy, Contingency Funding Plan, Liquidity Strategy and Limit Structure which are reviewed and approved regularly by the senior management / Board members. Moreover; the Group also prepares a 'Contingency Funding Plan' (CFP) to address liquidity issues in time of stress/crises situation containing early warning indicators to preempt unforeseen liquidity crises. The Group conducts Liquidity Risk Analysis on regular basis as well as Maturity of gaps are also reviewed in order to ensure diversification in terms of tenors. MCB liquidity risk framework envisages to project the Group's funding position during temporary and long-term liquidity changes, including those caused by liability erosion and explicitly identifying quantifying and ranking all sources of funding preferences, such as reducing assets, modifying or increasing liability structure; and using other alternatives for controlling statement of financial position changes. The Group performs regular liquidity stress tests as part of its liquidity monitoring activities. The purpose of the liquidity stress tests is intended to ensure sufficient liquidity for the Group under both idiosyncratic and systemic market stress conditions. The Group's liquidity risk management approach involves intraday liquidity management, managing funding sources and evaluation of structural imbalances in balance sheet structure.

In view of the relaxation granted by SBP for deferral of principal and markup and for rescheduling / restructuring of loans there will be an impact on the maturity profile of the Group. The Asset and Liability Committee (ALCO) of the Bank is monitoring the liquidity position and the Bank is confident that the liquidity buffer currently maintained is sufficient to cater to any adverse movement in the cash flow maturity profile.

#### **Intraday Liquidity Management**

Intraday liquidity management is about managing the daily payments and cash flows. Group has policies to ensure that sufficient cash is maintained during the day to make payments through local payment system. The policy of the Group is to maintain adequate liquidity at all times, in all geographical locations and for all currencies and hence to be in a position, in the normal course of business, to meet obligations, repay depositors and fulfill commitments.

#### **Managing Funding Sources**

Managing funding sources, as per policy the Group maintain a portfolio of marketable securities that can either be sold outright or sold through a repurchase agreement to generate cash flows for meeting unexpected liquidity requirement. As a part of liquidity management the Group maintains borrowing relationships to ensure the continued access to diverse market of funding sources. The Group's sound credit rating together with excellent market reputation has enabled the Group to secure ample call lines with local and foreign banks. The level of liquidity reserves as per regulatory requirements also mitigates risks. The Group's investment in marketable securities is much higher than the Statutory Liquidity Requirements.



For the year ended December 31, 2023

	Total	Upto 1 day	Over 1 to 7 days	Over 7 to 14 days	Over 14 days to 1 month	Over 1 to 2 months	Over 2 to 3 months	Over 3 to 6 months	Over 6 to 9 months	Over 9 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 years
	I						(Rupees in '000)	(000, ui						
Assets														
Cash and balances with														
treasury banks	190,245,798	190,245,798	1	1	1	1	1	1	ı	ı	1	1	1	1
Balances with other banks	37,806,854	11,928,658	21,328,426	1,742,117	845,582	1,788,031	174,040	1	1	1	1	1	1	1
Lending to financial institutions	89,713,400	348,080	79,670,320	9,695,000	ı	ı	ı	1	1	1	1	1	1	1
Investments	1,372,343,715	6,014,798	3,132,810	4,168,856	6,104,583	15,385,678	9,336,527	89,015,675	121,722,049	298,264,055	275,921,407	155,189,938	208,240,187	179,847,152
Advances	670,673,495	74,738,196	22,158,120	12,396,395	29,249,528	92,860,943	61,691,679	56,497,598	29,547,369	19,352,620	50,668,620	49,210,802	63,848,722	108,452,903
Fixed assets	88,738,550	14,551	87,509	102,094	388,140	581,246	583,353	1,730,134	1,707,813	1,684,767	5,058,257	5,142,131	6,463,842	65,194,713
Intangible assets	1,859,032	2,484	14,916	17,402	56,014	91,101	91,402	274,641	273,369	255,178	252,461	79,611	115,915	334,538
Deferred tax assets-net	1	1	1	ı	1	1	1	1	1	ı	1	1	1	•
Other assets	228,704,335	1,756,512	116,781,903	6,343,474	13,754,030	24,765,610	17,000,757	20,633,582	4,540,961	4,242,218	4,634,535	4,666,005	9,584,748	1
	2,680,085,179	285,049,077	243,174,004	34,465,338	50,397,877	135,472,609	88,877,758	168,151,630	157,791,561	323,798,838	336,535,280	214,288,487	288,253,414	353,829,306
Liabilities														
Bills payable	27,271,384	906,046	5,454,277	6,363,323	14,544,738	ı	ı	ı	1	1	ı	1	ı	
Borrowings	235,664,480	23,004,749	111,990,521	1,048,326	282,979	8,611,302	19,993,047	17,203,110	1,202,697	1,224,990	7,250,637	4,344,535	8,718,312	30,789,275
Deposits and other accounts	2,009,828,619	1,901,819,488	7,098,937	12,261,258	18,343,229	9,525,708	16,416,108	15,562,846	8,878,445	14,894,269	4,697,651	273,552	57,128	•
Deferred tax liabilities- net	3,552,321	30,535	53,055	46,090	109,289	116,198	103,461	196,758	(1,703,380)	(31,986)	(632,254)	1,604,891	6,376,150	(2,716,486)
Other liabilities*	162,017,273	40,369,366	8,019,843	4,960,440	12,017,194	10,351,227	7,380,535	10,714,881	25,860,637	5,270,491	7,456,840	6,312,409	16,643,258	6,660,152
	2,438,334,077	1,966,133,184	132,616,633	24,679,437	45,297,429	28,604,435	43,893,151	43,677,595	34,238,399	21,357,764	18,772,874	12,535,387	31,794,848	34,732,941
Net assets	241,751,102	241,751,102 (1,681,084,107)	110,557,371	9,785,901	5,100,448	106,868,174	44,984,607	124,474,035	123,553,162	302,441,074	317,762,406	201,753,100	256,458,566	319,096,365
Share capital	11,850,600													
Reserves	101,129,809													
Surplus on revaluation of														
assets-net of tax	25,740,282													
Unappropriated profit	102,689,217													
Non-controlling interest	341,194													
	241,751,102													

<sup>\*</sup> These contain maturity analysis of lease liabilities based on contractual maturities which is shown below:

							2023	83						
•	Total	Upto 1 day	Over 1 to 7 days	Over 7 to 14 days	Over 7 to Over 14 days 14 days to 1 month	Over 1 or 2 months	Over 2 to 3 months	Over 3 to 6 months	Over 6 to 9 months	Over 9 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 years
	l						(Rupees in '000)	(000, ui						
Lease liability against right of														
use assets	11,429,243	1,696	10,176	11,871	137,991	117,468	57,593	425,058	347,227	375,749	1,652,237	1,359,419	2,258,704	4,674,054

46.4.1 Maturities of Assets and Liabilities - based on contractual maturity of the assets and liabilities of the Group

For the year ended December 31, 2023

							20	2022						
	Total	Upto 1 day	Over 1 to 7 days	Over 7 to 14 days	Over 14 days to 1 month	Over 1 to 2 months	Over 2 to 3 months	Over 3 to 6 months	Over 6 to 9 months	Over 9 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 years
	ı						(Rupees in '000)	in '000)						
Assets														
Cash and balances with														
treasury banks	110,275,163	99,845,486	3,476,559	3,476,559	3,476,559	1	1	1	ı	ı	1	1	1	1
Balances with other banks	26,162,849	18,062,809	309,580	2,573,764	4,723,736	308,100	184,860	'	ı	ı	1	1	1	1
Lending to financial institutions	56,585,768	ı	56,585,768	1	ı	ı	1	1	1	1	ı	1	1	1
Investments	1,040,889,059	5,135,011	1,371,349	26,744,579	21,924,917	22,178,150	51,824,002	11,809,643	127,859,640	155,449,803	93,834,041	138,218,318	170,199,642	214,339,964
Advances	844,985,763	132,151,642	73,103,305	41,568,694	99,090,375	37,233,563	66,840,256	50,838,293	32,148,614	37,534,012	54,682,446	44,573,726	64,558,141	110,662,696
Fixed assets	85,021,165	10,913	65,483	76,396	309,474	456,613	457,443	1,363,579	1,353,449	1,336,067	4,475,982	4,178,448	5,031,803	65,905,515
Intangible assets	1,682,671	1,873	9,976	11,638	41,871	65,151	65,378	195,990	196,017	195,652	439,720	1	101,078	358,327
Deferred tax assets Other assets	5,439,278	5,044	17,359	21,446 6.294,829	45,904	107,915	279,359	244,361 9.797,079	1,370,941	425,311	2,459,137 6,089,483	1,628,053	(3,445,640) 5,572,987	2,280,088
	2.274.333.153	256.862.925	155.834.910	80.767.905	143.303.171	80.414.418	132.830.890	74.248.945	167.380.737	196.545.297	161.980.809	188.598.545	242.018.011	393.546.590
Liabilities														
Bills payable	42,874,366	1,429,145	8,574,873	10,004,019	22,866,329	1	1	ı	ı	ı	ļ	ļ	I	ı
Borrowings	356,016,610	35,691,287	34,795,353	1,509,320	81,854,673	68,159,026	69,502,793	8,088,611	755,760	919,647	4,903,878	3,857,151	7,533,865	38,445,246
Deposits and other accounts	1,532,695,961	1,438,023,470	6,061,760	6,970,585	11,094,645	8,449,377	14,678,136	16,698,510	15,172,180	8,277,320	2,176,667	4,666,303	155,354	271,654
Other liabilities*	148,268,469	22,474,702	9,084,889	10,576,870	24,126,002	9,806,489	7,128,696	7,776,553	24,230,248	3,838,100	7,442,423	1,529,411	14,041,810	6,212,276
	2,079,855,406	1,497,618,604	58,516,875	29,060,794	139,941,649	86,414,892	91,309,625	32,563,674	40,158,188	13,035,067	14,522,968	10,052,865	21,731,029	44,929,176
Net assets	194,477,747	(1,240,755,679)	97,318,035	51,707,111	3,361,522	(6,000,474)	41,521,265	41,685,271	127,222,549	183,510,230	147,457,841	178,545,680	220,286,982	348,617,414
Share capital	11,850,600													
Reserves	89,640,476													
Surplus on revaluation of														
assets-net of tax	19,458,482													
Unappropriated profit	72,795,700													
Non-controlling interest	732,489													
	194,477,747													
hese contain maturity analysis of lease liabilities based on contractual maturities which is shown below:	of lease liab	lities based	on contractu	ıal maturitie	s which is sh	woled nwor								
							20	2022						
	Total	Upto 1 day	Over 1 to 7 days	Over 7 to 14 days	Over 14 days to 1 month	Over 1 or 2 months	Over 2 to 3 months	Over 3 to 6 months	Over 6 to 9 months	Over 9 months	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 years
	1						١			ro i year				
							(Rupees in '000)	(000, ui						
Lease liability against right	10.560.611	1113	7 824	9 128	95.773	102 645	123 498	319.454	317 793	348 627	1 739 795	1 234 873	2 146 961	4 120 267
Ul use assets	10,000,01	2	+70,1	9,120	S. is	104,045	024,021	to t. 600	27,110	170,040	1,102,120	0.0,404	7, 140, 301	4, 120,201



For the year ended December 31, 2023

					2023	23				
	Total	Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years
					(Rupees in '000)	in '000)				
Assets										
Cash and balances with										
treasury banks	190,245,798	190,245,798	ı	ı	I	ı	1	ı	ı	ı
Balances with other banks	37,806,854	35,844,783	1,962,071	ı	I	I	ı	I	I	I
Lending to financial institutions	89,713,400	89,713,400	1	1	ı	I	ı	ı	ı	1
Investments	1,372,343,715	19,410,433	24,716,792	89,002,774	419,961,328	275,875,909	155,144,440	207,521,969	171,907,006	8,803,064
Advances	670,673,495	110,317,538	67,097,261	39,607,136	38,892,506	92,081,923	91,088,149	108,284,288	100,262,858	23,041,836
Fixed assets	88,738,550	592,329	1,068,539	1,829,424	3,392,580	5,058,257	5,138,866	6,463,842	10,357,274	54,837,439
Intangible assets	1,859,032	90,817	182,503	274,641	528,546	252,461	79,611	390,042	60,411	ı
Deferred tax assets-net	I	1	ı	1	ı	1	1	ı	1	1
Other assets	228,704,335	138,395,733	42,006,553	20,633,582	8,783,179	4,634,535	4,666,005	9,584,748	ı	I
	2,680,085,179	584,610,831	137,033,719	151,347,557	471,558,139	377,903,085	256,117,071	332,244,889	282,587,549	86,682,339
Liabilities										
Bills payable	27,271,384	27,271,384	ı	ı	I	I	ı	ı	ı	ı
Borrowings	235,664,480	136,326,576	28,604,349	17,203,110	2,427,686	7,250,637	4,344,535	8,718,312	30,789,275	ı
Deposits and other accounts	2,009,828,619	131,586,577	158,838,756	91,220,929	23,772,714	477,610,933	473,186,834	472,970,410	163,388,687	17,252,779
Deferred tax liabilities – net	3,552,321	238,971	219,660	196,758	(1,735,369)	(632,254)	1,604,891	6,376,150	3,996,053	(6,712,539)
Other liabilities*	162,017,273	65,182,294	17,916,312	10,714,881	31,131,127	7,456,840	6,312,409	16,643,258	5,526,325	1,133,827
	2,438,334,077	360,605,802	205,579,077	119,335,678	55,596,158	491,686,156	485,448,669	504,708,130	203,700,340	11,674,067
Net assets	241,751,102	224,005,029	(68,545,358)	32,011,879	415,961,981	(113,783,071)	(229,331,598)	(172,463,241)	78,887,209	75,008,272
Share capital	11,850,600									
Reserves Sumins on revaluation of	101,129,809									
assets – net of tax	25,740,282									
Unappropriated profit	102,689,217									
Non-controlling interest	341,194									
	241,751,102									

<sup>\*</sup> These contain maturity analysis of lease liabilities based on contractual maturities which is shown below:

3,690,644

2,258,704

1,359,419

1,652,237

175,061

161,734

11,429,243

Lease liability against right

Maturities of assets and liabilities - based on expected maturities of the assets and liabilities of the Group

For the year ended December 31, 2023

Assets  Cash and beliences with the banks  Cash and beliences with the banks  Elements to seeks and other scools and the seeks and other assets  Elements to seek and other assets  E		Total	Upto 1 month	Over 1 to 3 months	Over 3 to 6 months	Over 6 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 years	Over 5 to 10 years	Above 10 years
110,275,163 26,162,846 26,562,786 26,628,886 26,107,214 28,578,886 26,285,786 26,432,786 26,638,786 27,742,386 27,742,386 27,742,386 27,742,386 27,742,386 27,742,386 27,742,386 27,743,477,77 27,743,271 27,743,271 27,743,777 27,743,						(Rupees	in '000)				
\$5.555,768   56.55	Assets										
110,275,168   110,275,168	Cash and balances with										
1,040,089,099   25,689,889   492,980   1,1781,189   283,293,715   138,081,846   170,183,722   207, 444,985,763   140,002,245	treasury banks	110.275.163	110.275.163	ı	I	ı	I	ı	I	ı	I
Jigory Biblions         56,585,768         56,585,768         11,781,189         283,283,715         93,818,621         138,061,846         170,183,722         207,014           1,040,889,056         55,107,214         84,988,768         65,587,781,868         40,020,267         57,814,587         44,75,982         44,75,982         100,202,47         100,202,47         100,202,482<	Balances with other banks	26,162,849	25,669,889	492,960	I	ı	I	I	ı	I	1
1,040,889,056   55,107,214   73,998,280   11,781,189   283,293,715   93,813,621   138,061,946   170,183,722   207,044,885,788   226,549,570   14,025,245   195,285,791   14,020,245   14,	Lending to financial institutions	56,585,768	56,585,768	ı	I	ı	ı	ı	ı	ı	ı
B44,985,763   226,549,520   85,789,080   40,020,267   57,814,537   103,623,693   92,660,119   114,020,245   105,790   1682,677   1	Investments	1,040,889,059	55,107,214	73,998,280	11,781,189	283,293,715	93,813,621	138,061,846	170,183,732	207,022,361	7,627,101
86,021,166 66,357 67,362 67,36	Advances	844,985,763	226,549,520	85,788,080	40,020,267	57,814,537	103,523,693	92,660,119	114,020,245	105,184,702	19,424,600
1,682,671         65,867         130,530         195,990         391,670         364,432         75,288         405,668         405,668         405,668         405,668         405,668         405,668         405,668         405,668         405,668         405,668         405,668         405,688         405,888         405,888         405,888         405,888         405,888         405,888         405,888         405,888         405,888         405,888         405,888         405,888         405,888 <t< th=""><th>Fixed assets</th><th>85,021,165</th><th>462,266</th><th>914,055</th><th>1,363,579</th><th>2,689,517</th><th>4,475,982</th><th>4,178,448</th><th>4,993,557</th><th>9,073,375</th><th>56,870,386</th></t<>	Fixed assets	85,021,165	462,266	914,055	1,363,579	2,689,517	4,475,982	4,178,448	4,993,557	9,073,375	56,870,386
5,439,278         89,752         387,276         244,361         1,796,262         2,459,137         1,628,052         6,089,482         1,628,052         5,572,987         321,303,133         47,402,539         4745,038         36,086,529         6,089,482         1,672,037         26,080,482         26,080,482         26,1730,550         321,303,503         321,303,503         321,303,503         321,303,503         321,303,503,503         321,303,503 <t< th=""><th>Intangible assets</th><td>1,682,671</td><td>65,357</td><td>130,530</td><td>195,990</td><td>391,670</td><td>364,432</td><td>75,288</td><td>405,668</td><td>53,736</td><td>Į.</td></t<>	Intangible assets	1,682,671	65,357	130,530	195,990	391,670	364,432	75,288	405,668	53,736	Į.
103,291,437 28,372,821 47,402,539 9797,079 6,666,529 6,699,482 5,572,987 2,72,733,163 503,113,719 63,402,465 352,042,220 210,726,347 236,603,753 291,730,550 201,13,719 63,402,465 352,042,220 210,726,347 236,603,753 291,730,550 201,13,749 201,13,749 201,13,749,194 201,13,22,695,961 153,850,622,464 16,935,183 7,776,553 28,608,348 7,409,036 36,295,761 34,477,747 111,850,600 89,640,476 223,029,560 722,452 229,029,560 (146,539,364) (116,191,845) 722,499 722,4	Deferred tax assets	5,439,278	89,752	387,275	244,361	1,796,252	2,459,137	1,628,052	(3,445,639)	480,034	1,800,054
42,874,366         42,874,366         42,874,366         42,874,366         42,874,366         42,874,366         29,113,719         63,402,465         382,042,220         210,726,347         236,603,753         291,730,550           42,874,366         42,874,366         42,874,366         42,874,366         137,661,819         8,088,611         1,675,408         4,903,878         3,857,151         7,533,865           36,016,610         153,865,632         137,661,819         92,722,155         93,268,904         344,919,400         347,400,036         342,898,087           148,268,469         66,262,464         16,935,183         7,776,553         28,068,348         7,442,423         1,529,411         14,041,810           11,860,600         89,640,476         141,645,134         (28,501,265)         (45,184,854)         229,029,560         (146,539,354)         (116,191,845)         (72,743,212)           194,477,747         747         144,477,747         144,477,747         144,477,747         144,477,747	Other assets	103,291,437	28,372,821	47,402,539	9,797,079	6,056,529	6,089,482	I	5,572,987	I	1
42,874,366       42,874,366       42,874,366       137,661,819       8,088,611       1,675,408       4,903,878       3,857,151       7,533,865         36,016,610       153,850,632       153,850,632       137,661,819       1,675,408       1,675,408       34,919,400       347,409,036       344,473,762       347,409,036       347,409,036       347,409,036       344,473,762       347,409,036       347,409,036       344,473,762       347,409,036       344,473,762       347,409,036       344,477,747       347,409,036       344,477,747       347,409,036       344,477,747       347,409,036		2,274,333,153	503,177,750	209,113,719	63,402,465	352,042,220	210,726,347	236,603,753	291,730,550	321,814,208	85,722,141
42,874,366 356,016,610 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,532,686,961 1,482,854,69 1,532,686,961 1,485,606 1,485,400 1,485,400 1,453,400 1,451,400 1,401,810 1,4	Liabilities										
356,016,610         153,850,632         137,661,819         8,088,611         1,675,408         4,903,878         3,857,151         7,533,865           1,532,695,961         98,545,154         83,017,982         92,722,155         92,268,904         344,919,400         347,409,036         342,891,87           2,079,855,406         361,532,616         237,614,984         108,587,319         123,012,660         357,265,701         352,795,598         364,473,762           11,850,600         11,850,600         45,184,854)         229,029,560         (146,539,354)         (116,191,845)         (72,743,212)           19,458,482         72,795,709         194,477,747         194,477,747         194,477,747         194,477,747	Bills payable	42,874,366	42,874,366	ı	I	I	ı	ı	1	1	1
unts         1,532,685,961         98,545,154         83,017,982         92,722,155         92,268,904         344,919,400         347,409,036         342,898,087           2,079,856,406         361,532,616         237,614,984         108,587,319         123,012,660         357,265,701         352,795,598         364,473,762           11,850,600         361,632,616         237,614,984         108,587,319         123,012,660         (146,539,354)         (116,191,845)         364,473,762           19,458,482         223,029,600         (146,539,354)         (116,191,845)         (72,743,212)         364,473,762           194,477,747         194,477,747         194,477,747         194,477,747         194,477,747         194,477,747	Borrowings	356,016,610	153,850,632	137,661,819	8,088,611	1,675,408	4,903,878	3,857,151	7,533,865	38,445,246	ı
148,286,469       66,262,464       16,935,183       7,776,553       28,068,348       7,442,423       1,529,411       14,041,810         2,079,855,406       361,532,616       237,614,984       108,587,319       123,012,660       357,265,701       352,795,598       364,473,762         11,850,600       11,850,600       465,184,864       229,029,560       (146,539,354)       (116,191,845)       (72,743,212)         19,458,482       72,795,700       194,477,747       194,477,747       194,477,747       194,477,747       194,477,747	Deposits and other accounts	1,532,695,961	98,545,154	83,017,982	92,722,155	93,268,904	344,919,400	347,409,036	342,898,087	129,915,243	ı
2,079,855,406       361,532,616       237,614,984       108,587,319       123,012,660       357,265,701       352,795,598       364,473,762         19,4477,747       141,645,134       (28,501,265)       (45,184,854)       229,029,560       (146,539,354)       (116,191,845)       (72,743,212)         19,458,482       72,795,700         732,489       732,489         194,477,747	Other liabilities*	148,268,469	66,262,464	16,935,183	7,776,553	28,068,348	7,442,423	1,529,411	14,041,810	5,099,970	1,112,307
194,477,747       141,645,134       (28,501,265)       (45,184,854)       229,029,560       (146,539,354)       (116,191,845)       (72,743,212)         11,850,600       89,640,476         19,458,482       72,795,700         732,489         194,477,747		2,079,855,406	361,532,616	237,614,984	108,587,319	123,012,660	357,265,701	352,795,598	364,473,762	173,460,459	1,112,307
11 89 89 19 72 72	Net assets	194,477,747	141,645,134	(28,501,265)	(45,184,854)	229,029,560	(146,539,354)	(116,191,845)	(72,743,212)	148,353,749	84,609,834
89 19 72 194	Share capital	11,850,600									
19 194	Reserves	89,640,476									
19 72 194	Surplus on revaluation of										
72   194	assets – net of tax	19,458,482									
194	Unappropriated profit	72,795,700									
194,477,747	Non-controlling interest	732,489									
		194,477,747									

Liquidity Gap Reporting
When an asset or liability does not have any contractual maturity date, the period in which these are assumed to mature has been taken as the expected date of maturity. Group
regularly conducts an objective and systematic behavioral study using regression analysis technique to ascertain the maturity of its non-contractual assets and liabilities. Core and
non-core parts of the non-contractual assets and liabilities are segregated through the behavioral study. Non Core part is placed among the short term maturity buckets i.e. up to
1 Year based on the model results, whereas core part is distributed among the longer terms buckets based on the discussion and decision by the ALCO. Following percentages

1,001,501

2,146,961

1,234,873

1,732,534

666,350

226,143

Lease liability against right of use assets 10,560,611

Over 5 to 10 Years Over 3 to 5 Years Over 2 to 3 Years Over 1 to 2 Years

are used to distribute the core assets and liabilities among longer term buckets:



For the year ended December 31, 2023

#### 46.5 Derivative Risk

Most business clients have either interest rate exposures arising from debt financing or currency exposures arising out of commercial transactions from import and export of goods. Businesses face the risk of sudden movements in interest rates or foreign exchange rates that may adversely affect their profitability. The Group provides solutions to this problem through its derivatives desk in major types of derivative instruments i.e.; forwards, futures, swaps and options. As an Authorized Derivative Dealer (ADD), the Group is an active participant in Derivative market and has flexibility in providing a broad range of derivatives products covering both hedging and market making to satisfy customers' needs. As an ADD, the Group offers derivative products which are permitted under the Financial Derivative Business Regulations (FDBR) or as permitted by the State Bank of Pakistan. Before executing Derivative transactions, the Group ensures that the clients understand the risk and reward associated with the derivative being offered. Derivative transactions are executed with appropriate clients only.

Risk management activities take place at the following different levels.

#### Strategic Level:

By senior management Assets and Liabilities Committee (ALCO), Management Credit and Risk Committee (MC&RC) and the Board of Directors to institute a risk management framework and to ensure provision of all resources and support required for effective risk management on Bank-wide basis. The Board provides the overall limits/thresholds for derivatives business.

#### Macro Level

By Treasury and FX Group and Risk Management Group, responsible for policy formulation, procedure development and implementation, monitoring and reporting.

#### Micro Level:

Treasury Derivatives and Structured Product Desk where risks are actually created and Treasury Operations for settlements of the transactions.

#### Derivative Risk Management caters the following risks:-

Market Risk arises from changes in market rates such as Interest Rates, Foreign Exchange Rates, Equity Prices, credit spreads and/or commodity prices as well as their correlations and volatilities resulting in a loss to earnings and capital. In line with SBP's regulatory guidelines, Group hedges back-to-back all option transactions with other financial institutions. Group minimizes the exchange rate risk on its Cross Currency Swap Portfolio by hedging the exposure in interbank market. Group also manages interest rate risk on its Interest Rate Derivatives and Cross Currency Swaps through various sensitivity limits approved by ALCO. Marked to market positions and sensitivity of the derivatives transactions are monitored on regular basis. All individual deals are approved at the appropriate level of authority after analyzing the risk and benefits associated with the deals.

Credit risk is a probable risk of loss resulting from customer's inability to meet contractual obligation that may have adverse impact on Group's profitability. Group manages the risk by setting policies and limits for counterparty based on a pre-defined criteria linked with financial health of the customer. The exposure of each counterparty is monitored by Risk Management Function of the Bank on daily basis.

Considering small Derivative portfolio, the Group is not exposed to any liquidity risk. However; Group manages its liquidity risk through Group's liquidity risk framework which is defined in relevant Liquidity Risk Section.

Group has adequate system and controls for smooth execution of derivative transactions. Transactions are executed in line with well defined accounting and operational aspects to mitigate the operational risk. Policies and control functions are regularly reviewed on periodic basis.

For the year ended December 31, 2023

The Group uses a third party's Super Derivative System which provides front end sales and structuring capabilities, end to end valuation solutions, risk management systems, back end processing and provides analytical tools to measure various risk exposures and carry out sensitivity analysis.

The goal of asset/liability management (ALM) is to properly manage the risk related to changes in interest rates, the mix of balance sheet assets and liabilities, the holding of foreign currencies, and the use of derivatives. Due to thin liquidity in the derivative market, interest rate derivatives are not actively used to manage/alter the interest rate risk profile of the Group.

#### 47. EVENTS AFTER THE REPORTING DATE

The Board of Directors in its meeting held on February 06, 2024 has announced a final cash dividend in respect of the year ended December 31, 2023 of Rs. 9.00 per share (2022: Rs. 6.00 per share). These consolidated financial statements for the year ended December 31, 2023 do not include the effect of these appropriations which will be accounted for subsequent to the year end.

#### 48. GENERAL

Comparative information has been reclassified, rearranged or additionally incorporated wherever necessary for better presentation of the financial statements. There have been no significant reclassifications during the year.

Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.

#### 49. DATE OF AUTHORIZATION FOR ISSUE

These consolidated financial statements were authorized for issue by the Board of Directors of the Bank in their meeting held on February 06, 2024.

Shoaib Mumtaz
President/Chief Executive

Hammad Khalid
Chief Financial Officer

Mian Umer Mansha
Director

Shahzad Hussain Director Muhammad Ali Zeb



# Disposal of fixed assets (refer note 12.2.6)

Descrip- tion	Cost/ reval- ued amount	Ac- cumu- lated depre- ciation	Book value	Sales pro- ceeds	Mode of disposal	Particulars of buyers	Location
		(Rupees	in '000)				
Computers							
Laptop	295	295	-	30	As per Bank's policy	Hammad Khalid	Lahore
Laptop	268	268	-	27	As per Bank's policy	Malik Abdul Waheed	Lahore
Laptop	344	344	-	34	As per Bank's policy	Muhammad Nauman Chughtai	Lahore
Laptop	305	305	-	31	As per Bank's policy	Syed Sikander Zul- qurnain	Lahore
Laptop	344	344	-	34	As per Bank's policy	Farid Ahmad	Lahore
Laptop	280	280	_	28	As per Bank's policy	Omair Safdar	Lahore
Laptop	344	330	_	69	As per Bank's policy	Abrar Aleem	Lahore
Laptop	87	87	_	9	As per Bank's policy	Omer Khalid Lashari	Lahore
Laptop	87	87	_	9	As per Bank's policy	Muhammad Hamid Yasin	Lahore
	2,354	2,340	_	271	_		

## **Branch Network 2023**

As of December 31, 2023

Retail Banking Central			
Circle/ No. of Branches	Region	No. of Branches	No. of Sub- Branches
BAHAWALPUR - 78	Bahawalnagar	19	_
	Bahawalpur	27	_
	Rahim Yar Khan	32	_
FAISALABAD - 86	Faisalabad	30	_
	Faisalabad City	28	1
	Toba Tek Singh	28	_
GUJRANWALA - 72	Gujranwala	28	_
	Narowal	21	1
	Sheikhupura	23	_
LAHORE EAST - 68	Lahore Defence	23	_
	Lahore Gulberg	21	_
	Lahore Johar Town	24	_
LAHORE WEST - 65	Lahore City	24	_
	Lahore Mlutan Road	20	_
	Lahore The Mall	21	_
MULTAN - 72	Dera Ghazi Khan	20	_
	Multan	31	_
	Muzaffargarh	21	_
SAHIWAL - 76	Okara	23	1
	Sahiwal	26	_
	Vehari	27	_
SIALKOT - 83	Gujrat	29	_
	Jhang	28	1
	Sialkot	26	_
Total - Retail Banking Central		600	4

Retail Banking North			
Circle / No. of Branches	Region	No. of Branches	No. of Sub- Branches
ABBOTTABAD - 94	Abbottabad	27	-
	Attock	20	-
	Muzaffarabad A.K.	23	-
	Swat	24	1
ISLAMABAD - 88	Fateh Jang	21	-
	Islamabad	25	-
	Rawalpindi Cantt	23	-
	Rawalpindi City	19	-
JHELUM - 92	Chakwal	27	_
	Jhelum	34	-
	Mirpur A.K.	31	-
PESHAWAR - 98	Kohat	28	-
	Mardan	24	-
	Peshawar East	23	1
	Peshawar West	23	-
SARGODHA - 95	Mandi Bahauddin	29	_
	Mianwali	31	_
	Sargodha	35	2
Total - Retail Banking North	,	467	4



## **Branch Network 2023**

As of December 31, 2023

Retail Banking South			
Circle / No. of Branches	Region	No. of Branches	No. of Sub- Branches
HYDERABAD - 73	Badin	14	-
	Hyderabad	23	-
	Mirpurkhas	17	1
	Nawabshah	19	-
KARACHI CITY - 54	Karachi City	28	1
	Karachi North	26	-
KARACHI EAST - 53	Karachi East	26	-
	Karachi South	27	_
KARACHI WEST - 45	Karachi Central	22	-
	Karachi West	23	-
QUETTA - 50	Khuzdar	15	_
	Makran	9	1
	Quetta	26	2
SUKKUR - 69	Larkana	22	_
	Naushero Feroze	20	_
	Sukkur	27	-
Total - Retail Banking South	·	344	5

Wholesale Banking Group (WBG)		
Corporate Banking North	7	-
Corporate Banking South	1	-
Inv. & Global Transaction Banking	2	_
Total - WBG	10	-
Wealth Management & Privilege Banking		
Privilege Banking	9	_

Overseas Branches / International Banking	No. of Branches
Sri Lanka	
Colombo	1
Kandy	1
Maradana	1
Pettah	1
Wellawatte	1
Bahrain	
MCB Offshore Banking Unit (OBU) Bahrain	1
UAE	
MCB Dubai Wholesale Branch (UAE)	1
Pakistan	
EPZ	1
Total	8

## **Branch Network 2023**

As of December 31, 2023

Group/Area-Wise				
Group	Circles	Regions	No. of Branches	No. of Sub- Branches
Retail Banking Central	8	24	600	4
Retail Banking North	5	18	467	4
Retail Banking South	6	16	344	5
Wholesale Banking Group	4	6	10	-
Wealth Management & Privilege Banking	1	1	9	-
Total	24	65	1,430	13
Overseas Branches / International Banking	_	-	7	-
EPZ	-	_	1	-
Grand Total	24	65	1,438	13

Province-Wise			
Provinces / Territories / AJK	Branches	Sub-Branches	Total
Azad Jammu & Kashmir	45	_	45
Balochistan	52	3	55
Federal Capital Territory	33	_	33
Gilgit-Baltistan	5	_	5
Khyber Pakhtunkhwa	153	2	155
Punjab	846	6	852
Sindh	296	2	298
Domestic Total	1,430	13	1,443
Overseas Branches / International Banking	7	_	7
EPZ	1	_	1
Grand Total	1,438	13	1,451

Complete list of Branches along with its contact details is available on below link: <a href="https://www.mcb.com.pk/branch-locator/branch-locator">https://www.mcb.com.pk/branch-locator/branch-locator</a>



# Pattern of Shareholding As of December 31, 2023

N (8)	Shareh	oldings	T. 101
No. of Shareholders	From	То	Total Shares Held
26,951	1	100	867,803
13,475	101	500	3,317,660
5,714	501	1,000	4,268,002
7,513	1,001	5,000	13,312,534
519	5,001	10,000	3,802,880
578	10,001	50,000	13,217,367
157	50,001	100,000	11,365,501
136	100,001	500,000	30,274,421
31	500,001	1,000,000	23,750,475
57	1,000,001	5,000,000	117,144,503
8	5,000,001	10,000,000	60,913,471
5	10,000,001	15,000,000	56,820,664
2	15,000,001	25,000,000	41,641,452
13	25,000,001	Above	804,363,273
55,159			1,185,060,006

# Categories of Shareholders As of December 31, 2023

Categories of Shareholders	Shares Held	Percentage
Directors, Chief Executive Officer, and their Spouses and Minor Children	160,371,562	13.5328%
Associated Companies, Undertakings and Related Parties	246,172,792	20.7730%
NIT and ICP	912	0.0001%
Banks, Development Financial Institutions, Non Banking Financial Institutions	25,943,420	2.1892%
Insurance Companies	117,993,517	9.9568%
Modarabas and Mutual Funds	13,692,602	1.1554%
Shareholders Holding 10%	222,606,147	18.7844%
General Public Local	164,759,266	13.9030%
General Public Foreign	20,729,927	1.7493%
Others	212,789,861	17.9560%
Total	1,185,060,006	100.0000%

# Categories of Shareholders As of December 31, 2023

Categories of Shareholders	Shares Held	Percentage
Directors, Chief Executive Officer, and their Spouses and Minor Children		
Mian Mohammad Mansha	10,007,834	0.8445%
Naz Mansha	28,680,944	2.4202%
Muhammad Tariq Rafi	34,876,772	2.9430%
Mrs. Nighat Tariq	5,715,093	0.4823%
Mian Umer Mansha	34,216,616	2.8873%
qraa Hassan Mansha	9,037,167	0.7626%
1ian Hassan Mansha	34,539,042	2.9145%
Muhammad Ali Zeb	550	0.0000%
Mohd Suhail Amar Suresh Bin Abdullah	884	0.0001%
Yahya Saleem	500	0.0000%
Salman Khalid Butt	49,000	0.0041%
Shahzad Hussain	500	0.0000%
Masood Ahmed Puri	1,000	0.0001%
Shariffuddin Bin Khalid	500	0.0000%
Shaikh Muhammad Jawed	2,909	0.0002%
Jneza Jawed	3,242,251	0.2736%
	160,371,562	13.5328%
associated Companies, Undertakings and Related Parties		
lishat Mills Limited	95,125,651	8.0271%
Adamjee Insurance Company Limited	59,225,639	4.9977%
Siddiqsons Limited	12,016,543	1.0140%
Adamjee Life Assurance Company Limited	1,200,000	0.1013%
Adamjee Life Assurance Company Ltd-IMF	9,437,598	0.7964%
lishat (Aziz Avenue) Hotels and Properties Limited	1,024,376	0.0864%
lishat Real Estates Development Company (Private) Limited	347,100	0.0293%
rustee - MCB Provident Fund Pak Staff	34,166,060	2.8831%
rustee - MCB Employees Pension Fund	25,117,997	2.1196%
Nishat Mills Limited Employees Provident Fund Trust	8,284,390	0.6991%
rustees of Adamjee Insurance Company Ltd. Employees Provident Fund	66,138	0.0056%
Habib University Foundation	108,300	0.0091%
CDC - Trustee MCB Pakistan Dividend Yield Plan	53,000	0.0045%
	246,172,792	20.7730%
NIT and ICP		
	912	0.0001%
	912 <b>912</b>	0.0001% <b>0.0001%</b>
nvestment Corporation of Pakistan	912	
NIT and ICP  nvestment Corporation of Pakistan  Banks, Development Financial Institutions, Non Banking Financial Institutions	912	0.0001%
nvestment Corporation of Pakistan  Banks, Development Financial Institutions, Non Banking Financial Institutions of Panking Financial Institution In	912 tions	0.0001% 0.0001%
Anvestment Corporation of Pakistan  Banks, Development Financial Institutions, Non Banking Financial Institutions of Punjab  Prudential Investment Bank Ltd.	912 tions	0.0001%
Anks, Development Financial Institutions, Non Banking Financial Institutions of Punjab Prudential Investment Bank Ltd.  Crescent Investment Bank Ltd.	912 tions 741 1,393 590	0.0001% 0.0001% 0.0001%
Anks, Development Financial Institutions, Non Banking Financial Institutions ank of Punjab Prudential Investment Bank Ltd.  Crescent Investment Bank Ltd.  Baudi Pak Industrial & Agricultural Investment Co. (Pvt) Ltd.	912 tions 741 1,393	0.0001% 0.0001% 0.0001% 0.0000%
Anks, Development Financial Institutions, Non Banking Financial Institutions and Prunjab Prudential Investment Bank Ltd. Crescent Investment Co. (Pvt) Ltd. Crescent Co. (Pvt) Ltd. Cr	912 tions 741 1,393 590 1,292,992	0.0001% 0.0001% 0.0001% 0.0000% 0.1091%
Anks, Development Financial Institutions, Non Banking Financial Institutions ank of Punjab Prudential Investment Bank Ltd.  Crescent Investment Co. (Pvt) Ltd.  Crescent Co. (Pv	912 tions 741 1,393 590 1,292,992 101	0.0001% 0.0001% 0.0001% 0.0000% 0.1091% 0.0000%
Anks, Development Financial Institutions, Non Banking Financial Institutions of Punjab Prudential Investment Bank Ltd.  Crescent Investment Bank Ltd.  Gaudi Pak Industrial & Agricultural Investment Co. (Pvt) Ltd.  Grust Leasing Corporation Ltd.  Universal Leasing Corporation Ltd.  Samic Investment Bank Ltd.	912 tions 741 1,393 590 1,292,992 101 1	0.0001% 0.0001% 0.0001% 0.0000% 0.1091% 0.0000% 0.0000%
Banks, Development Financial Institutions, Non Banking Financial Institutions of Punjab Prudential Investment Bank Ltd.  Brace Processent Investment Bank Ltd.  Brace Processent Investment Bank Ltd.  Brace Pak Industrial & Agricultural Investment Co. (Pvt) Ltd.  Brace Pak Industrial	912 tions 741 1,393 590 1,292,992 101 1 4	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%
Banks, Development Financial Institutions, Non Banking Financial Institutions of Punjab Prudential Investment Bank Ltd. Crescent Investment Bank Ltd. Cresce	912 tions 741 1,393 590 1,292,992 101 1 4 433	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%
Banks, Development Financial Institutions, Non Banking Financial Institutions of Punjab Prudential Investment Bank Ltd.  Brace Crescent Investment Bank Ltd.  Braudi Pak Industrial & Agricultural Investment Co. (Pvt) Ltd.  Brace Corporation Ltd.  Brace Leasing Corporation Ltd.  Brace Le	912 tions 741 1,393 590 1,292,992 101 1 4 433 49	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%  0.0000%
Banks, Development Financial Institutions, Non Banking Financial Institutions of Punjab Prudential Investment Bank Ltd.  Brack of Punjab Prudential Investment Co. (Pvt) Ltd.  Brack of Punjab Prudential Investment Co. (Pvt) Ltd.  Brack of Punjab Prudential Investment Bank Ltd.  Brack of Punjab Prudential Investment Co. (Pvt) Ltd.	912 tions 741 1,393 590 1,292,992 101 1 4 433 49 950	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%  0.0000%  0.0000%
Banks, Development Financial Institutions, Non Banking Financial Institutions of Punjab Prudential Investment Bank Ltd.  Brace Park of Punjab Prudential Investment Bank Ltd.  Brace Park Industrial & Agricultural Investment Co. (Pvt) Ltd.  Brace Park Industrial & Agricultural Investment Co. (Pvt) Ltd.  Brace Park Industrial & Agricultural Investment Co. (Pvt) Ltd.  Brace Park Industrial &	912 tions  741 1,393 590 1,292,992 101 1 4 433 49 950 2,400,000	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%  0.0000%  0.0001%  0.2025%
Banks, Development Financial Institutions, Non Banking Financial Institutions Produced Institutions Produced Institutions Produced Institutions Produced Institutions Produced Investment Bank Ltd.  Crescent Investment Bank Ltd.  Crescent Investment Bank Ltd.  Saudi Pak Industrial & Agricultural Investment Co. (Pvt) Ltd.  Crust Leasing Corporation Ltd.  Universal Leasing Corporation Ltd.  Salamic Investment Bank Ltd.  Salamic Investment Bank Ltd.  National Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Co. (Pvt) Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Creational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.	912 tions  741 1,393 590 1,292,992 101 1 4 433 49 950 2,400,000 10,372,224	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%  0.0000%  0.0001%  0.2025%  0.8752%
Banks, Development Financial Institutions, Non Banking Financial Institutions Produced Institutions Produced Institutions Produced Institutions Produced Institutions Produced Investment Bank Ltd.  Crescent Investment Bank Ltd.  Crescent Investment Bank Ltd.  Saudi Pak Industrial & Agricultural Investment Co. (Pvt) Ltd.  Frust Leasing Corporation Ltd.  Juliversal Leasing Corporation Ltd.  Salamic Investment Bank Ltd.  Salational Development Finance Corporation  M/s. Al Faysal Investment Bank Ltd.  Interasia Leasing Company Limited  Pakistan Kuwait Investment Co. (Pvt) Ltd.  Salational Bank Limited  Bank Limited  Bank Limited  Bank Limited  Bank Limited  Bank Limited	912 tions  741 1,393 590 1,292,992 101 1 4 433 49 950 2,400,000 10,372,224 2,967,637 965,570	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%  0.0000%  0.0001%  0.2025%  0.8752%  0.2504%  0.0815%
Banks, Development Financial Institutions, Non Banking Financial Institutions Produced Institutions Institutio	912 tions  741 1,393 590 1,292,992 101 1 4 433 49 950 2,400,000 10,372,224 2,967,637	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%  0.0000%  0.0001%  0.2025%  0.8752%  0.2504%
Banks, Development Financial Institutions, Non Banking Financial Institutions Produced Institutions Investment Bank Ltd.  Bank Industrial & Agricultural Investment Co. (Pvt) Ltd.  Bright Investment Bank Ltd.  Balanic Investment Co. (Pvt) Ltd.  Balanic Investment Co. (Pvt) Ltd.  Balanic Bank Limited  Balanic Bank Limited  Balanic Investment Bank Limited  Balanic Bank Limited  Balanic Investment Bank Limited  Balanic Investment Bank Limited  Balanic Investment Balanic Investment Co. (Pvt) Ltd.   912 tions  741 1,393 590 1,292,992 101 1 4 433 49 950 2,400,000 10,372,224 2,967,637 965,570 1,200,000	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%  0.0000%  0.2025%  0.8752%  0.2504%  0.0815%  0.1013%	
Banks, Development Financial Institutions, Non Banking Financial Institutions Prudential Investment Bank Ltd. Crescent Investment Co. (Pvt) Ltd. Crescent Investment Bank Ltd. Crescent Investment Co. (Pvt) Ltd. Crescent Investment C	912 tions  741 1,393 590 1,292,992 101 1 4 433 49 950 2,400,000 10,372,224 2,967,637 965,570 1,200,000 700,000 832,565	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%  0.0001%  0.2025%  0.8752%  0.2504%  0.0815%  0.1013%  0.0591%  0.0703%
Banks, Development Financial Institutions, Non Banking Financial Institutions The Bank of Punjab Prudential Investment Bank Ltd. Crescent Investment Bank Ltd. Saudi Pak Industrial & Agricultural Investment Co. (Pvt) Ltd. Trust Leasing Corporation Ltd. Jiniversal Leasing Corporation Ltd. Janiversal Leasing Corporation Ltd. Salamic Investment Bank Ltd. National Development Finance Corporation M/s. Al Faysal Investment Bank Ltd. Interasia Leasing Company Limited Pakistan Kuwait Investment Co. (Pvt) Ltd. Islamic Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited Habib Metropolitan Bank Limited Habib Metropolitan Bank Limited Habib Alfalah Limited Habib Provincial Cooperative Bank	912 tions  741 1,393 590 1,292,992 101 1 4 433 49 950 2,400,000 10,372,224 2,967,637 965,570 1,200,000 700,000	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%  0.0001%  0.2025%  0.8752%  0.2504%  0.0815%  0.1013%  0.0591%
Banks, Development Financial Institutions, Non Banking Financial Institutions Produced Institutions Investment Bank Ltd.  Bank Industrial & Agricultural Investment Co. (Pvt) Ltd.  Frust Leasing Corporation Ltd.  Joinversal Leasing Corporation Ltd.  Joinvers	912 tions  741 1,393 590 1,292,992 101 1 4 433 49 950 2,400,000 10,372,224 2,967,637 965,570 1,200,000 700,000 832,565 1,558	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%  0.0001%  0.2025%  0.8752%  0.2504%  0.0815%  0.1013%  0.0591%  0.0703%  0.0001%
nvestment Corporation of Pakistan  Banks, Development Financial Institutions, Non Banking Financial Institutions	912 tions  741 1,393 590 1,292,992 101 1 4 433 49 950 2,400,000 10,372,224 2,967,637 965,570 1,200,000 700,000 832,565 1,558 225	0.0001%  0.0001%  0.0001%  0.0000%  0.1091%  0.0000%  0.0000%  0.0000%  0.0001%  0.2025%  0.8752%  0.2504%  0.0815%  0.1013%  0.0591%  0.0703%  0.0001%  0.0000%



Categories of Shareholders	Shares Held	Percentage
Pair Investment Company Limited Samba Bank Limited	375,000 175,000	0.0316% 0.0148%
	25,943,420	2.1892%
Insurance Companies		
National General Insurance Co. Ltd. Business & Industrial Insurance Co. Ltd. M/s. New Jubilee Insurance Co. Ltd. The South British Insurance Company Ltd. M/s. Beema Pakistan Company Ltd. E.F.U. General Insurance Ltd. Orient Insurance Co. Ltd. Premier Insurance Limited Jubilee General Insurance Company Limited State Life Insurance Corp. of Pakistan EFU Life Assurance Ltd. EFU Health Insurance Limited Pakistan Reinsurance Company Limited The Crescent Star Insurance Co.Ltd. Jubilee Life Insurance Company Limited East West Insurance Co.Ltd. Century Insurance Company Ltd. GHAF Limited Security General Insurance Co. Limited IGI General Insurance Limited Alfalah Insurance Company Limited Askari General Insurance Company	1,359 9 2 1,864 69 713 3 125,204 1,264,110 48,457,028 6,613,009 12,626 700,000 3 125,000 25,000 13,489 52,500 59,136,076 106 50,586 156,500 885,761	0.0001% 0.0000% 0.0000% 0.0002% 0.0000% 0.0001% 0.0000% 0.01067% 4.0890% 0.5580% 0.0011% 0.0591% 0.0000% 0.0105% 0.0015% 0.0021% 0.0011% 0.0044% 4.9901% 0.00043% 0.00132% 0.0747%
Atlas Insurance Limited	372,500	0.0314%
	117,993,517	9.9568%
Modarabas and Mutual Funds		
First Hajveri Modaraba Crescent Modaraba Managment Co. Ltd. First Elite Capital Modaraba First Crescent Modaraba Trust Modaraba UNICAP Modaraba First Interfund Modaraba First Interfund Modaraba Industrial Capital Modaraba Pak Asian Fund Limited Safeway Mutual Fund Ltd Golden Arrow Selected Stocks Fund Ltd. Prudential Stocks Funds Limited M/s. Asian Stock Fund Ltd. PICIC Benovelent Fund-2 CDC - Trustee HBL Investment Fund CDC - Trustee JS Large CAP. Fund CDC - Trustee Atlas Stock Market Fund CDC - Trustee Aklalah GHP Value Fund CDC - Trustee Unit Trust of Pakistan CDC - Trustee AKD Index Tracker Fund Tri-Star Mutual Fund Limited CDC - Trustee Faysal Asset Allocation Fund CDC - Trustee UBL Stock Advantage Fund Crescent Standard Business Management (Pvt) Limited CDC - Trustee NBP Stock Fund CDC - Trustee NBP Balanced Fund	60 17 39 4,030 313 15 2 4 162 1,681 15 24 4 29 1,000 54,000 3,489,649 30,911 134,000 124,508 754 15,411 1,769,788 1 2,385,495 64,850	0.0000% 0.0000% 0.0000% 0.0000% 0.0000% 0.0000% 0.0000% 0.0000% 0.0000% 0.0000% 0.0000% 0.0000% 0.0001% 0.0000% 0.0001% 0.0006% 0.0001% 0.0013% 0.01493% 0.01493% 0.0000% 0.2013% 0.00055%
CDC - Trustee APF-Equity Sub Fund CDC - Trustee JS Pension Savings Fund - Equity Account CDC - Trustee HBL - Stock Fund MC FSL - Trustee JS Growth Fund CDC - Trustee Alfalah GHP Stock Fund CDC - Trustee Alfalah GHP Alpha Fund	216,900 19,800 108 380,000 162,306 75,665	0.0183% 0.0017% 0.0000% 0.0321% 0.0137% 0.0064%

Categories of Shareholders	Shares Held	Percentage
CDC - Trustee NIT-Equity Market Opportunity Fund	1,155,676	0.0975%
CDC - Trustee ABL Stock Fund	642,126	0.0542%
CDC - Trustee AL Habib Stock Fund	42,000	0.0035%
CDC - Trustee Lakson Equity Fund	517,274	0.0436%
CDC - Trustee NBP Sarmaya Izafa Fund	70,000	0.0059%
CDC - Trustee UBL Asset Allocation Fund	66,000	0.0056%
CDC - Trustee First Capital Mutual Fund	30,000	0.0025%
CDC - Trustee UBL Retirement Savings Fund - Equity Sub Fund	350,880	0.0296%
CDC - Trustee National Investment (Unit) Trust	856,493	0.0723%
CDC - Trustee ABL Pension Fund - Equity Sub Fund	24,000	0.0020%
CDC - Trustee AWT Stock Fund	38,600	0.0033%
CDC - Trustee NITPF Equity Sub-Fund	36,000	0.0030%
CDC - Trustee Faysal MTS Fund - MT	5,118	0.0004%
CDC - Trustee Lakson Tactical Fund	50,216	0.0042%
CDC - Trustee Al Habib Asset Allocation Fund	22,500	0.0019%
CDC - Trustee NBP Financial Sector Fund	127,150	0.0107%
CDC - Trustee UBL Financial Sector Fund	387,404	0.0327%
CDC - Trustee Allied Finergy Fund	105,987	0.0089%
CDC - Trustee NIT Asset Allocation Fund	65,637	0.0055%
CDC - Trustee NIT Pakistan Gateway Exchange Traded Fund	21,090	0.0018%
CDC - Trustee UBL Pakistan Enterprise Exchange Traded Fund	20,046	0.0017%
CDC - Trustee NBP Pakistan Growth Exchange Traded Fund	18,462	0.0016%
CDC - Trustee HBL Income Fund - MT	30,882	0.0026%
CDC - Trustee Alfalah GHP Dedicated Equity Fund	15,274	0.0013%
CDC - Trustee HBL Financial Sector Income Fund Plan I - MT	5,000	0.0004%
CDC - Trustee JS Global Banking Sector Exchange Traded Fund	57,246	0.0048%
	13,692,602	1.1554%
Share Holders Holding 10%		
Maybank International Trust (Labuan) Berhad	222,606,147	18.7844%
	222,606,147	18.7844%
General Public	185,489,193	15.6523%
- Local	164,759,266	13.9030%
- Foreign	20,729,927	1.7493%
5	20,729,927	1.7 400 /0
Others	212,789,861	17.9560%
•	<b>212,789,861</b> 22,645,167	
Others	212,789,861	17.9560%
Others - Foreign Companies	<b>212,789,861</b> 22,645,167	<b>17.9560%</b> 1.9109%
Others  - Foreign Companies  - Local Companies  - Share Holders Holding 5%  - D.G. Khan Cement Company Limited	<b>212,789,861</b> 22,645,167	<b>17.9560%</b> 1.9109%
Others  - Foreign Companies  - Local Companies  - Share Holders Holding 5%  - D.G. Khan Cement Company Limited	<b>212,789,861</b> 22,645,167 87,867,134	<b>17.9560%</b> 1.9109% 7.4146%
Others  - Foreign Companies - Local Companies - Share Holders Holding 5%	<b>212,789,861</b> 22,645,167 87,867,134	<b>17.9560%</b> 1.9109% 7.4146%

All the trades in shares carried out by Directors, CEO, CFO, Secretary, Executives, their Spouses and Minor Children during the year 2023 are given below:

Name	Status	No. of Shares	Purchase/Sale/Transfer
Igraa Hassan Mansha	Director	29,167	Transmission of Shares from Father
Mian Mohammad Mansha	Chairman	10,000,000	Gift Received from Son
Mian Umer Mansha	Director	(10,000,000)	Gifted to Father
Igraa Hassan Mansha	Director	9,000,000	Gift Received from Spouse
Mian Hassan Mansha	Spouse of Director	(9,000,000)	Gifted to Spouse



## Notice of 76th Annual General Meeting

Notice is hereby given that 76<sup>th</sup> Annual General Meeting of **MCB Bank Limited** (the "Bank") will be held on **Wednesday**, **March 27**, **2024 at 11:00 AM (PST)** at Grand Ball Room-A, 4<sup>th</sup> Floor, The Nishat Hotel adjacent to Emporium Mall, Abdul Haq Road, Johar Town, Lahore with Zoom Link facility to transact the following business:

#### **Ordinary Business:**

- 1. To confirm the minutes of Annual General Meeting held on March 27, 2023.
- 2. To receive, consider and adopt the Annual Audited Separate and Consolidated Financial Statements of the Bank together with the Directors' Report and Auditors' Report thereon and the Chairman's Review Report for the year ended December 31, 2023.

The Annual Report including the Audited Financial Statements and related reports has been uploaded on the website of the Bank which can be downloaded from the following link:

https://www.mcb.com.pk/assets/documents/Annual-Report-2023.pdf

- 3. To appoint Auditors of the Bank and fix their remuneration. The members are hereby notified that the Board's Audit Committee and the Board of Directors have recommended the name of retiring auditors, namely, M/s A. F. Ferguson & Co., Chartered Accountants, being eligible, for re-appointment as auditors of the Bank.
- 4. To approve, as recommended by the Board of Directors, the payment of Final Cash Dividend @ 90% i.e., PKR 9.00 per share, having face value of PKR 10/- in addition to 210% i.e., PKR 21.00 per share Interim Cash Dividends already declared and paid, thus, total 300% i.e., PKR 30.00 per share for the year ended December 31, 2023.
- 5. To elect twelve (12) Directors as fixed by the Board of Directors of the Bank under Section 159(1) of the Companies Act, 2017 for a period of three (3) years commencing from March 27, 2024. The following are names of retiring directors who are eligible for re-election:

1. Mian Mohammad Mansha.

- 2. Mr. Muhammad Tariq Rafi.
- 3. Mian Umer Mansha.
- 4. Mrs. Iqraa Hassan Mansha.
- 5. Mr. Muhammad Ali Zeb.
- 6. Mr. Mohd Suhail Amar Suresh Bin Abdullah.
- 7. Mr. Yahya Saleem.
- 8. Mr. Salman Khalid Butt.
- 9. Mr. Masood Ahmed Puri.
- 10. Mr. Shahzad Hussain.
- 11. Mr. Shariffuddin Bin Khalid.
- 12. Shaikh Muhammad Jawed.

#### Special Business:

- 6. To consider and if deemed fit, to pass an Ordinary Resolution, as proposed in the Statement of Material Facts annexed to this Notice, in pursuance of S.R.O. 389 (I)/2023, dated March 21, 2023 of the Securities & Exchange Commission of Pakistan to authorize the Bank to transmit the Annual Report comprising annual balance sheet, profit & loss account, auditors report, directors report etc., to the members of the Bank through QR enabled code and web-link instead of transmitting the same through CD/DVD/USB.
- 7. To consider and if deemed fit, to pass an Ordinary Resolution, as proposed in the Statement of Material Facts annexed to this Notice, to approve the amended Directors' Remuneration Policy and revised scale of remuneration of the directors for attending the Board and its Committees Meetings.

{Attached to this Notice circulated to the members is the Statement of Material Facts as required under Section 134(3) of the Companies Act, 2017 (the "Act") and draft resolutions pertaining to the special businesses and the Statement under Section 166(3) of the Act}.

By Order of the Board,

-Sd-

FARID AHMAD Company Secretary

March 06, 2024 Lahore.

#### Notes:

- 1. Minutes of the Annual General Meeting held on March 27, 2023 have been kept at the registered office of the Bank for inspection of members from 9:00 a.m. to 5:30 p.m. on any working day, up to the last working day before the date of the Annual General meeting ("AGM"/ "Meeting"). The same shall also be available for inspection by the members at the AGM.
- 2. The Shares Transfer Books of the Bank will remain closed from March 18, 2024 to March 27, 2024 (both days inclusive). Transfers received at office of the Share Registrar and Transfer Agent of the Bank at its below mentioned address, at close of business hours on March 15, 2024 will be treated as being in time for the purpose of entitlement of Final Cash Dividend and also to attend, speak and vote at the AGM of the Bank.
- 3. A member entitled to attend and vote at AGM may appoint another member as a proxy to attend and vote on his/ her behalf. No person shall act as a proxy, who is not a member of the Bank. A corporate entity, being a member, may authorize through resolution of its board or other governing body, an individual to act as its representative and the individual so authorized shall be entitled to exercise the same powers on behalf of the corporate entity which he represents.
- 4. The proxies and in case of corporate entity, the power of attorney or resolution of the board of directors or other governing body (if any) under which it is signed, a notarized/certified copy of the same in order to be effective must be deposited at the Registered Office of the Bank not later than 48 hours (no account shall be taken of any part of the day that is not a working day) before the time for holding the Meeting, and must be duly stamped, signed and witnessed.
- 5. If a Member appoints more than one proxy, and more than one instrument of proxy is deposited by a Member, all such instruments of proxy shall be rendered invalid.
- 6. Members having physical scrip of shares are requested to immediately notify the change, if any, in their registered addresses and e-mails, in writing, to the Share Registrar and Transfer Agent of the Bank, whereas, CDC Account holders are requested to contact their CDC Participant/CDC Investor Account Services.
- 7. As per Members' Register, some of the shareholders are maintaining more than one folio. Carrying two or more different folios may be inconvenient for the shareholders to reconcile and receiving different benefits in the shape of dividends/ bonus etc. Such shareholders may send requests to the Bank's Share Registrar to merge their folios into one folio.
- 8. Central Depository Company of Pakistan ("CDC") Accountholders will further have to follow the under mentioned guidelines as laid down by Circular No. 01, dated January 26, 2000, issued by the Securities and Exchange Commission of Pakistan ("SECP"):

#### For Attending the Meeting:

- In case of individuals, the account-holder or sub-account-holder and/or the person whose securities are in group account and their registration details are uploaded as per the CDC Regulations, shall authenticate his identity by showing his original Computerized National Identity Card ("CNIC") or original passport at the time of attending the Meetina.
- In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting.

#### For Appointing of Proxies:

- In case of individuals, the account-holder or sub-account-holder and their registration details are uploaded as per the CDC Regulations, shall submit the Proxy Form as per the above requirement.
- The Proxy Form shall be witnessed by the two persons whose names, addresses and CNIC numbers shall be mentioned on the Proxy Form.
- Attested copy of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the Proxy
- The proxy shall produce his/her original CNIC or passport at the time of the Meeting.
- In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature shall be submitted along with Proxy Form of the Bank.
- 9. A Proxy Form, both in English and Urdu language, is being sent to the Members, along with Notice of AGM. The form of proxy is also available on website of the Bank i.e., www.mcb.com.pk



- 10. Copies of the Notice of AGM and the latest annual audited/quarterly financial statements of the Bank have been kept at the Registered Office of the Bank which can be obtained during the business hours on any working day from the date of publication of this Notice of AGM till the day before the AGM.
- 11. Annual Report 2023 including Notice of AGM, and the annual audited financial statements, reports and other material has been placed on website of the Bank. <a href="https://www.mcb.com.pk">www.mcb.com.pk</a>

#### **Election of Directors**

- 1. The existing term of the Board of Directors of the Bank will expire on March 26, 2024. The Board of Directors in its Meeting held on February 06, 2024 has fixed the number of directors at twelve (12) to be elected in AGM for the period of next three years commencing from March 27, 2024 in accordance with the provisions of Section 159(1) of the Act.
- 2. Any person who seeks to contest the election for the office of a Director, whether he is retiring director or otherwise, shall file the following documents with the Company Secretary at the Registered Office of the Bank, located at MCB Building, 15-Main Gulberg, Jail Road, Lahore, not later than fourteen days before the date of AGM:
  - a) His/her complete Folio Number/CDC Account Number including Participant ID etc.;
  - b) Notice of his/her intention to offer him/herself for the election of directors in terms of Section 159(3) of the Act in the following categories as per the requirements of Regulation 7A(8) of the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the "CCG-2019") as amended through SECP-SRO 906(I)/2023, dated July 07, 2023:

Sr. No.	Category
1.	Female Director
2.	Independent Directors
3.	Non-Independent Directors

- c) Consent to act as a director of the Bank under Section 167 of the Act, on "Appendix to Form-9" as prescribed in the Companies Regulations, 2024;
- d) A detailed profile of candidates along with office address, as required under SECP's SRO 1196 (I)/2019, dated October 03, 2019;
- e) Declaration under Section 155 of the Act read with Regulation 3 of the CCG-2019;
- f) Declaration that he/she is not ineligible to become a director of the Bank in terms of Section 153 and 177 of the Act or under any provision of the Act, the Listed Companies (Code of Corporate Governance) Regulations, 2019, and any other applicable law, rules and regulations.;
- g) Detail of other directorships and offices held; and
- h) Fit and Proper Test Proforma, Affidavit, Declarations and Questionnaire duly completed, recent photographs and valid copy of CNIC/NICOP/Passport to, inter-alia, meet the requirements of the Corporate Governance Regulatory Framework ("CGRF") issued by the State Bank of Pakistan ("SBP").
- 3. He / She will meet the 'Eligibility Criteria' under G-2 of the CGRF and also be evaluated on the basis of the Bank's "Standing Operating Procedure" for conducting prior self-assessment by the Bank. The appointment of directors shall be subject to prior clearance from the SBP;
- 4. In terms of the criteria prescribed by the SBP, appointment of the following person as a director is undesirable and against public interest:
  - A person who is / has been associated with any illegal activity, especially relating to banking business;
  - A person who is in his individual capacity or a proprietary concern of any partnership firm or any company (of which he has been a proprietor, partner, director or shareholder), has been in default of payment of dues owed to any financial institution, Government duties and / or in default of payment of any taxes;
  - Has not been associated as director and/or chief executive with the corporate bodies who have defaulted in payment of Government duties/taxes etc.;
  - Has not sufficient means to discharge his/her financial obligations, if any; and
  - A person is not permitted to be a director of more than one Bank/DFI.

- 5. In case of an Independent Director, a declaration of independence in terms of requirements of Section 166(2) of the Act read with Regulation 6(3) of the CCG-2019 as well as the criteria laid down under Appendix-III of "Fit & Proper Test Proforma" contained in the CGRF, shall be provided.
- 6. A member who seeks to contest for election may select any one category in which he / she intends to contest election of directors. For the purposes of election of directors of the Bank the voting shall be held in the following three (3) categories for the specified number of seas:

Sr. No	Category	Number of Seats
1.	Female Director	01
2.	Independent Directors	04
3.	Non-Independent Directors	07
	TOTAL	12

7. The members in their discretion may cast vote to any candidate contesting election in each of the above categories. However, it must be noted that division of votes available to each member for a category shall be in proportion to the number of seats of directors under such category. The members can cast their votes, on the basis of each category, as per the following methodology:

Category	Number of Directors to be elected	Number of Ordinary Shares	Total Number of votes in each category
Female Directors	1	-	Total votes for female director = (number of voting shares X one (1) female director to be elected)
Directors 4 - of v		-	Total votes for independent directors = (number of voting shares X four (4) independent directors to be elected)
Non-Independent Directors	7	-	Total votes for remaining directors = (number of voting shares X seven (7) remaining directors to be elected)

- 8. If the number of persons who offer themselves to be elected in a category is not more than the number of directors to be elected in such category, such persons will be elected unopposed without the voting process.
- 9. The procedure for E-Voting and Voting through Ballot Paper, in accordance with the requirements of the Companies (Postal Ballot) Regulations, 2018 ("Postal Ballot Regulations") as amended from time to time, is given below:

#### Procedure for E-Voting:

- a. E-voting facility will be provided by M/s Corplink (Private) Limited, the Share Registrar & Corporate Consultants, acting as E-Voting Service Provider, appointed by the Board of Directors;
- Details of e-voting facility will be shared through an e-mail to those members of the Bank who have their valid CNIC numbers, cell numbers, and e-mail addresses (Registered email ID) available in the register of members of the Bank on or before March 15, 2024.
- c. Identity of the members intending to cast vote through e-voting shall be authenticated through electronic signature or authentication for login;
- Members shall cast their votes for Agenda Item No. 5 (if the number of persons who offer themselves to be elected is more than the number of directors fixed under Section 159 of the Act) and for Agenda Items No. 6 and 7 (Special Businesses as mentioned in the Notice of AGM) through the web portal provided by M/s Corplink (Private) Limited from 09:00 AM {Pakistan Standard Time ("PST")} March 24, 2024 till 5:30 PM (PST) March 26, 2024. Votes shall only be casted during this schedule; and
- e. Once the vote on a resolution is casted by a Member, he/she shall not be allowed to change it subsequently.

#### Procedure for Voting Through Ballot Paper:

Members may alternatively opt for voting through Ballot Paper. As per the requirements of Postal Ballot Regulations, the Ballot Paper will be published in the newspapers and will also be uploaded on Bank's website www.mcb.com.pk not later than seven days before the AGM;



- b. Members shall cast their votes for Agenda Item No. 5 (if the number of persons who offer themselves to be elected is more than the number of directors fixed under Section 159 of the Act) and for Agenda Items No. 6 and 7 (Special Businesses as mentioned in the Notice of AGM) shall send the postal ballot, duly filled-in, signed and accompanied with a copy of valid Computerized National Identity Card ("CNIC") to the Chairman of the AGM at 6<sup>th</sup> Floor, MCB Building, 15-Main Gulberg, Jail Road, Lahore and/or through email at corporate. affairs@mcb.com.pk. The Postal Ballot should reach the aforementioned office on or before 05:30 PM, March 26, 2024;
- c. Any Ballot Paper received after this time/date will not be considered for voting;
- d. In case of an Individual, signature on Ballot Paper should match with signature on CNIC, NICOP/Passport (in case of foreigner); however, in case of a representative of a body corporate, corporation or Federal Government, the Ballot Paper must be accompanied by a copy of the CNIC of an authorized person, an attested copy of Board Resolution / Power of Attorney / Authorization Letter etc., in accordance with Section(s) 138/139 of the Act. In the case of foreign body corporate etc., all documents must be attested by the Consul General of Pakistan having jurisdiction over the member; and
- e. Incomplete, unsigned, incorrect, defaced, torn, mutilated, over written Ballot Paper will be rejected.

#### Requirements to attend the AGM through Video-Link

As per the requirements of the SECP, the Bank is providing Video-Link facility for participation in the AGM. This facility is in addition to hold physical AGM at designated venue. The Members or their proxy holders who wish to attend the AGM through Video-Link are required to register themselves by providing the following information along with valid CNIC/ Passport (both sides)/attested copy of board resolution/power of attorney as applicable through email at: <a href="mailto:corporate.go/cn/chi/creation-nc/cn/chi/creati

Name of	Folio/CDC Account	Number of Shares	Valid CNIC/NTN/	Mobile Number and
Shareholder	Number	Held	Passport Number	Email Address

The Members or their proxies who are registered after necessary verification shall be provided a Video-Link facility by the Bank on their email addresses. The Login facility shall remain open from the start of the AGM till its proceedings are concluded.

#### Statement under Section 166(3) of the Companies Act, 2017 in respect of Independent Director(s):

#### Agenda Item No. 5

Independent Directors will be elected through the process of election of directors in terms of Section 159 of the Act. They shall meet the requirements of Section 166(2) of the Act read with Regulation 6(3) of the CCG-2019 and also criteria given in 'Appendix-III' of the CGRF.

Section 166(3) of the Act requires that a statement of material facts is required to be annexed to the notice of the general meeting called for the purpose of election of directors which shall indicate the justification for choosing independent directors. Accordingly, it will be ensured that the independent directors to be elected must meet the criteria of independence laid down under Section 166 of the Act and the Companies (Manner and Selection of Independent Directors) Regulations, 2018 and his/her name is included in the data bank of independent directors maintained by the Pakistan Institute of Corporate Governance ("PICG") duly authorized by the SECP. Further, their selection will be made due to their respective competencies, skills, knowledge and experience.

The present Directors of the Bank have no interest in the above said business except being eligible for re-election as director of the Bank.

#### STATEMENT UNDER SECTION 134(3) OF THE COMPANIES ACT, 2017 **IN RESPECT OF SPECIAL BUSINESS**

This statement under Section 134(3) of the Companies Act, 2017 sets out the material facts pertaining to the Special Business to be transacted at AGM of the Bank:

Circulation of Annual Audited Financial Statements to Members of the Bank through QR enabled code and web-link:

#### Agenda Item No. 6

SECP vide its S.R.O. 389(I)/2023, dated March 21, 2023 has allowed the listed companies to circulate the Annual Audited accounts together with Auditors', Chairman's and Directors' Report ("Annual Audited Financial Statements") to its members through QR (Quick Response) enabled code and web-link subject to approval of the members in the general meeting. Further SECP has also allowed the companies to discontinue the existing practice of circulation of Annual Audited Financial Statements through CD/DVD/USB.

Considering technological advancements and old technology becoming obsolete, the SECP has allowed to circulate the Annual Audited Financial Statements through QR code; however, its hard copy will be provided to the shareholders, on demand at their registered addresses, free of cost, within one week of receipt of such demand. The Bank will transmit Annual Audited Financial Statements to the shareholders via email where email addresses are available.

The Board has reviewed and recommended the above business to the shareholders for their approval.

For the purpose aforesaid, it is proposed to consider and, if thought fit, to pass the following resolutions as Ordinary Resolution(s) with or without modifications:

"RESOLVED THAT approval of the members of MCB Bank Limited (the 'Bank') be and is hereby accorded and the Bank be and is hereby authorized to circulate the Annual Audited Financial Statements together with Auditors', Chairman's and Directors' Report, to the members through QR enabled code and Web-link as part of Notice of Annual General Meeting instead of transmitting the same through CD/DVD/USB, as allowed by the Securities and Exchange Commission of Pakistan vide its S.R.O. 389(I)/2023, dated March 21, 2023 and under Section 223(6) of the Companies Act, 2017."

"FURTHER RESOLVED THAT the Bank, be and is hereby authorized to discontinue the circulation of Annual Audited Financial Statements through CD/DVD/USB."

"FURTHER RESOLVED THAT the Company Secretary, be and is hereby authorized and empowered to do all acts, deeds and things, take or cause to be taken all necessary action for the purposes of implementing this resolution."

The Directors / the Chief Executive Officer ('CEO') of the Bank have no interest, directly or indirectly, in this Special Business except in their capacities as Directors/CEO/shareholders, as has been detailed in the Pattern of Shareholding.

Approval for amended Directors' Remuneration Policy and revised scale of remuneration of the Board Members for attending Board and its Committees Meetings:

#### Agenda Item No. 7

The Directors' Remuneration Policy (the "Policy") of MCB Bank Limited (the "Bank") has been prepared in accordance with the requirements of the Corporate Governance Regulatory Framework ("CGRF") issued by the State Bank of Pakistan ("SBP"). The Policy was last approved by the shareholders in their Annual General Meeting ("AGM") held on March 29, 2022.

There has been no new regulation issued on the subject since last review of the Policy and therefore, the changes in the current review are minor in nature and are for better clarity only.

The Board has thoroughly reviewed the amended Directors' Remuneration Policy along with the revised scale of remuneration of the Board Members for attending Board and its Committees Meetings and considered that fee for Committee meetings should be increased from PKR 100,000/- (Rupees one hundred thousand only) to PKR 300,000/-(Rupees three hundred thousand only) per Committee per meeting and has recommended the same to the shareholders for approval.



The revised scale of remuneration, as annexed to the Directors' Remuneration Policy, is given below:

Amount in PKR

, unduring			74
	Board Meeting Fee	Additional Remuneration for Holding Office of the Chairman	Committee Meeting Fee
Resident Directors	400,000/- per Meeting	_	300,000/- per Committee per Meeting
Non-Resident /Foreign Directors	800,000/- per Meeting	_	300,000/- per Committee per Meeting
Chairman of the Board	800,000/- per Meeting	*20% of Board Meeting Fee	300,000/- per Committee per Meeting

All the payments are subject to applicable taxes.

\*Note: Considering the experience, stature and the valuable contribution made by the Chairman of the Board, he will be paid additional remuneration to the extent of 20% (as compared to Non-Resident/Foreign Directors). This arrangement is in line with the G-14 of the Corporate Governance Regulatory Framework issued by the State Bank of Pakistan ("SBP") vide its BPRD Circular No. 05 of 2021, dated November 22, 2021.

The Shareholders are requested to consider and if thought fit, to approve, with or without modifications, the amended Directors' Remuneration Policy of the Bank and the revised scale of remuneration by passing the following resolution as an Ordinary Resolution:

"RESOLVED THAT the amended Directors' Remuneration Policy, as recommended by the Board of Directors of the Bank, in accordance with the requirements of the Corporate Governance Regulatory Framework ('CGRF'), issued by the State Bank of Pakistan ('SBP') vide its BPRD Circular No. 05 of 2021, dated November 22, 2021, be and is hereby approved."

"FURTHER RESOLVED THAT the enhancement in fee for attending only the Board's Committees Meetings from PKR 100,000/-(Rupees one hundred thousand only) to PKR 300,000/- (Rupees three hundred thousand only) per Committee per meeting, as recommended by the Board of Directors and annexed to the Directors' Remuneration Policy, be and is hereby approved."

Directors of the Bank have no personal interest, directly or indirectly, in the above-mentioned special business, save to the extent of their respective shareholding in the Bank and the remuneration from the Bank. Further, the amended Directors' Remuneration Policy of the Bank has been kept at the Registered Office of the Bank which can be inspected during the business hours on any working day from the date of publication of this Notice of AGM till the day before AGM.

#### Attention of Shareholders is drawn towards Circulars/Notifications:

The following Circulars/Notifications require special attention of Shareholders of the Bank:

#### Zakat Declaration (CZ-50):

Pursuant to the Zakat and Ushr Ordinance, 1980 read with the Zakat (Collection and Refund) Rules, 1981, MCB Bank Limited (the "Bank") is under a legal obligation to deduct zakat from payment of dividend(s) to shareholders and to deposit zakat amount with the relevant Authority. Zakat is applicable @2.5% of face value, i.e., PKR 10/per share. Shareholders who intend to claim exemption from zakat deduction, if not provided earlier, are once again requested to submit the Zakat Declaration, i.e., 'Form CZ-50' to the Stock Brokers or the Central Depository Company of Pakistan Limited (in case the shares are held in book-entry form) or to the Bank's Share Registrar and Transfer Agent (in case the shares are held in Physical Form).

#### 2. Mandatory Requirement of Valid CNIC and IBAN:

As per the regulatory requirements issued by the Securities & Exchange Commission of Pakistan ("SECP"), the payment of cash dividend shall only be made to those Shareholders who have provided copies of their valid CNIC/NICOP/Passport (in the case of Individuals) and NTN certificate (in the case of corporate entities) and valid details of designated International Bank Account Number ("IBAN"). In case of non-availability of the said information, the Bank will hold the payment of cash dividends. Therefore, Shareholders who have not yet provided the required information, are requested to provide copies of their valid CNIC/NICOP/NTN/Passport and details of valid IBAN.

#### 3. Payment of Cash Dividend through electronic mode:

In accordance with the regulatory requirements of the SECP, Shareholders are requested to submit signed "IBAN Form" available on Bank's website along with copy of CNIC to the Share Registrar and Transfer Agent of the Bank at the below mentioned address, in case of physical shares. In case shares are held in electronic form, the IBAN Form must be submitted directly to the Stock Brokers or the Central Depository Company of Pakistan Limited ("CDC").

#### 4. Unclaimed Dividends and Shares Certificates:

Shareholders, who have not yet claimed their cash dividend warrants either kept with themselves or have been returned as undelivered to the Share Registrar and Transfer Agent of the Bank, are requested to make a claim for such unpaid/unclaimed dividends. They are also requested to claim any right/bonus share certificates that have either remained unclaimed or undelivered with the Share Registrar and Transfer Agent of the Bank. In this regard, the Bank has sent notices to the Shareholders at their registered addresses and also published notices in the newspapers having nationwide circulation requesting them to submit their claims. In the absence of such claims, the Bank will proceed to comply with regulatory requirements.

## 5. Requirement of FBR's Approval or Valid Tax Exemption Certificate for Claim of Exemption under Section 159/150 of the Income Tax Ordinance, 2001:

The Honorable Lahore High Court, Lahore, in its decision has directed that the Mutual Funds as approved by the Federal Board of Revenue ("FBR"), would not be required to provide exemption certificate under Section 159 of the Income Tax Ordinance, 2001 ("Ordinance") to claim tax immunity as per clause (47B) of Part-IV of the Second Schedule to the Ordinance. It is, therefore, requested to provide either approval certificate from FBR or a valid exemption certificate under Section 159 (1) of the Ordinance issued by the concerned Commissioner of the Income Tax, Inland Revenue, FBR. In case of non-availability of approval / exemption certificate(s), the deduction of advance tax on dividend shall be made as per the relevant provisions of the Ordinance.

#### 6. <u>Deduction of Withholding Tax as Filer/Non-Filer and Joint Shareholders:</u>

FBR has provided the Active Tax-Payer List ("ATL"), for identification of filer/non-filer status of the Shareholders on the basis of NTN/CNIC number. In case of non-availability of correct NTN/CNIC number with the Share Registrar and Transfer Agent of the Bank, it will not be possible to identify the status of Shareholder as filer or non-filer and such Shareholders will be treated as 'Non-filer' and the higher tax rate will be applied, accordingly. Further, Joint Shareholders are also requested to communicate their percentage of shareholding to the Share Registrar and Transfer Agent of the Bank as per the below table in order to calculate withholding tax applicable to each Joint shareholder based on filer/non-filer status. Kindly note that in case of non-receipt of such information, each joint shareholder will be assumed to hold equal proportion of shares and the deduction will be made accordingly.

CDC Account No./ Folio No.	Name of Principal Shareholder/Joint Holders	Shareholding Proportion	CNIC No. (copy attached)	Signature

## 7. Circulation of Annual Audited Financial Statements to Shareholders and Provision of Email Address and Mobile Number:

SECP vide its Notification No. S.R.O. 389 (I)/2023 dated March 21, 2023 has allowed the listed companies to circulate the Annual Audited Financial Statements to its Shareholders through QR enabled code and web-link which is subject to the shareholders' approval. Additionally, Annual Audited Financial Statements shall also be circulated to the shareholders through their emails as maintained with the Bank. However, in case a shareholder requires hard copy of the Annual Audited Financial Statements, the same can be obtained, free of cost, within one week of the request. In this regard, a Standard Request Form has been placed on website of the Bank, i.e., <a href="https://www.mcb.com.pk">www.mcb.com.pk</a>

Similarly, the Companies (Postal Ballot) Regulations, 2018 also requires that the Bank shall maintain the record of email address and mobile number of shareholders for casting vote, in a secured manner, through e-voting. In order to meet both regulatory requirements, the shareholders are requested, if not provided earlier, to submit their email addresses and mobile numbers to the Share Registrar and Transfer Agent of the Bank at the below mentioned



address, in case of physical shares. However, in case of shares are held in electronic form, the said information must be provided directly to the Stock Brokers or the CDC.

#### 8. Conversion of Physical Shares into Book-Entry Form:

SECP through its Letter No. CSD/ED/Misc/2016-639-640, dated March 26, 2021 has advised the listed companies to adhere to the provisions of the Section 72 of the Companies Act, 2017 (the "Act") requiring all the existing companies to replace physical shares issued by them with shares in book-entry form in a manner as may be specified by the SECP. Therefore, shareholders still carrying physical shares are requested to convert it into bookentry form by opening an account with the CDC. Members are apprised of the various advantages associated with holding shares in book-entry form, including secure and convenient custody, easy tradability, elimination of risks like loss or theft, no stamp duty is required on issuance of duplicate share certificates and transfer of shares, and the smooth crediting of bonus or right shares. We strongly advise members, in their best interest, to promptly undertake the conversion of their physical shares into book-entry form.

M/s THK Associates (Pvt) Limited Share Registrar and Transfer Agent-MCB Bank Limited

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# **BCR Criteria Mapping**

S. No	BCR criteria	Page No.
1	ORGANIZATIONAL OVERVIEW AND EXTERNAL ENVIRONMENT	
1.01	Mission, vision, code of conduct, ethics and values.	10-25, 219-222
1.02	Principal business activities and markets (local and international) including key brands, products and services.	28-49,180-190
1.03	Geographical location and address of all business units including sales units and plants.	51, 503-505
1.04	Ownership, operating structure and relationship with group companies (i.e. subsidiary, associated undertaking etc.) and number of countries in which the organization operates. Name and country of origin of the holding company/subsidiary company, if such companies are a foreign company.	74-75, 506-509
1.05	Disclosure of beneficial (including indirect) ownership and flow chart of group shareholding and relationship as holding company, subsidiary company or associated undertaking.	74
1.06	Organization chart indicating functional and administrative reporting, presented with legends.	64
1.07	Position of the reporting organization within the value chain showing connection with other businesses in the upstream and downstream value chain.	141
1.08	a) Explanation of significant factors effecting the external environment including political, economic, social, technological, environmental and legal environment that is likely to be faced in the short, medium and long term and the organization's response. b) The effect of seasonality on business in terms of production and sales."	145-149, 163-170
1.09	The legislative and regulatory environment in which the organization operates.	145-149
1.10	The legitimate needs, interests of key stakeholders and industry trends.	278-282
1.11	SWOT Analysis of the company.	144
1.12	Competitive landscape and market positioning (considering factors such as the threat of new competition and substitute products or services, the bargaining power of customers and suppliers, relative strengths and weaknesses of competitors and customer demand and the intensity of competitive rivalry).	142-143
1.13	The political environment where the organization operates and other countries that may affect the ability of the organization to implement its strategy.	145-149
1.14	History of major events.	134-135
1.15	Details of significant events occurred during the year and after the reporting period.	134-135
2	STRATEGY AND RESOURCE ALLOCATION	
2.01	Short, medium and long-term strategic objectives and strategies in place to achieve these objectives.	150-151
2.02	Resource allocation plans to implement the strategy. Resource mean 'Capitals' including: a) Financial Capital; b) Human Capital; c) Manufactured Capital; d) Intellectual Capital; e) Social and Relationship Capital; and f) Natural Capital.	153-157
2.03	The capabilities and resources of the company to provide sustainable competitive advantage and as result value created by the business.	136-140, 153-159
2.04	The effects of the given factors on company strategy and resource allocation: technological changes, ESG reporting and challenges, initiatives taken by the company in promoting and enabling innovation and resource shortages (if any).	156-157, 259-260
2.05	Key performance indicators (KPIs) to measure the achievement against strategic objectives including statement as to whether the indicators used will continue to be relevant in the future.	152-153
2.06	The company's sustainability strategy with measurable objectives / targets.	242-260
2.07	Board's statement on the significant plans and decisions such as corporate restructuring, business expansion, major capital expenditure or discontinuance of operations.	84-91, 126, 157
2.08	a) Information about defaults in payment of any debts with reasons and     b) Board strategy to overcome liquidity problem and its plan to manage repayment of debts and meet operational losses."	170, 157



S. No	BCR criteria	Page No.
3	RISKS AND OPPORTUNITIES	
3.01	Key risks and opportunities (internal and external) effecting availability, quality and affordability of Capitals.	163-170
3.02	A Statement from Board for determining the following:  a) company's level of risk tolerance by establishing risk management policies.  b) the company has carried out a robust assessment of the principal risks facing the company, including those that would threaten the business model, future performance and solvency or liquidity."	160-170
3.03	Risk Management Framework covering principal risk and uncertainties facing the company, risk methodology, risk appetite and risk reporting.	160-170
3.04	Specific steps being taken to mitigate or manage key risks or to create value from key opportunities by identifying the associated strategic objectives, strategies, plans, policies, targets and KPIs.	163-170
3.05	Disclosure of a risk of supply chain disruption due to an environmental, social or governance incident and company's strategy for monitoring and mitigating these risks (is any).	258
4	SUSTAINABILITY AND CORPORATE SOCIAL RESPONSIBILITY	
4.01	Board's statement for adoption of best practices for CSR.	242
4.02	Board's statement about the company's strategic objectives on ESG (environmental, social and governance)/ sustainability reporting.	242-243
4.03	A chairman's overview on how the company's sustainable practices can affect their financial performance.	256-257
4.04	Highlights of the company's performance, policies, initiatives and plans in place relating to the various aspects of sustainability and CSR as per best business practices including:  a) environment related obligations applicable on the company;  b) company progress towards ESG initiatives during the year; and  c) company's responsibility towards the staff, health & safety.	242-261
4.05	Status of adoption/compliance of the Corporate Social Responsibility (Voluntary) Guidelines, 2013 issued by the SECP or any other regulatory framework as applicable.	242
4.06	Certifications acquired for best sustainability and CSR practices or have a membership of any environmental or social groups.	261
5	GOVERNANCE	
5.01	Board composition: a) Leadership structure of those charged with governance. b) Name of independent directors indicating justification for their independence. c) Diversity in the board i.e. competencies, requisite knowledge & skills, and experience. d) Profile of each director including education, experience and involvement /engagement of in other entities as CEO, Director, CFO or Trustee etc. e) No. of companies in which the executive director of the reporting organization is serving as non-executive director.	191-200, 56-63
5.02	A brief description about role of the Chairman and the CEO.	205-206
5.03	A statement of how the board operates, including a high-level statement of which types of decisions are to be taken by the board and which are to be delegated to management.	204-205
5.04	Chairman's Review Report on the overall performance of the board and effectiveness of the role played by the board in achieving the company's objectives.	77
5.05	Annual evaluation of performance, along with description of criteria used for the members of the board including CEO, Chairman and board's committees.	201-203
5.06	Disclosure if the board's performance evaluation is carried out by an external consultant once in three years.	201-202
5.07	Details of formal orientation courses for directors.	204
5.08	Directors' Training Program (DTP) attended by directors, female executive and head of department from the institutes approved by the SECP and names of those who availed exemptions during the year.	204
5.09	Description of external oversight of various functions like systems audit or internal audit by an external specialist and other measures taken to enhance credibility of internal controls and systems.	206-207

S. No	BCR criteria	Page No.
5.10	Disclosure about related party transactions:  a) Approved policy for related party transactions. b) Details of all related parties transactions, along with the basis of relationship describing common directorship and percentage of shareholding. c) Contract or arrangement with the related party other than in the ordinary course of business on an arm's length basis, if any along with the justification for entering into such contract or arrangement. d) Disclosure of director's interest in related party transactions. e) In case of conflict, disclosure that how such a conflict is managed and monitored by the board.	208-209 357-359
5.11	Disclosure of Board's Policy on the following significant matters: a) Governance of risk and internal controls. b) Diversity (including gender), any measurable objectives that it has set for implementing the policy, and progress on achieving the objectives. c) Disclosure of director's interest in significant contracts and arrangements. d) Remuneration of non-executive directors including independent directors for attending board meetings and general meetings. e) Retention of board fee by the executive director earned by him against his services as non-executive director in other companies. f) Security clearance of foreign directors. g) Board meetings held outside Pakistan. h) Human resource management including preparation of succession plan. i) Social and environmental responsibility. j) Communication with stakeholders. k) Investors' relationship and grievances. l) Employee health, safety and protection. m) Whistle blowing policy including mechanism to receive and handle complains in a fair and transparent manner and providing protection to the complainant against victimization and reporting in Audit Committee's report. n) Safety of records of the company. o) Company's approach to managing and reporting policies like procurement, waste and emissions.	207 208 348 204 207 191 209-210 211 207 209 207 212-213 ,228-229
5.12	Board review statement of the organization's business continuity plan or disaster recovery plan.	212
5.13	Compliance with the Best Practices of Code of Corporate Governance (No marks in case of any non-compliance).	224-226
5.14	a) Shares held by Sponsors / Directors / Executives; b) Distribution of shareholders (Number of shares as well as category, e.g. Promoter, Directors/Executives or close family member of Directors/Executives etc.) or foreign shareholding (if any).	506-509
5.15	Salient features of TOR and attendance in meetings of the board committees (Audit, Human Resource, Nomination and Risk management).	192-200
5.16	Timely Communication: within 40 days - 6 marks (within 50 days - 6 marks in case of holding company who has listed subsidiary / subsidiaries) within 60 days - 3 marks (Entities requiring approval from a Regulator before finalization of their financial statements would be provided a 20 days relaxation, on providing evidence to the Committee).	February 06, 2024



S. No	BCR criteria	Page No.
5.17	Audit Committee report should describe the work of the committee in discharging its responsibilities. The report should include:  a) Composition of the committee with at least one member qualified as "financially literate and all members are non-executive / Independent directors including the Chairman of the Audit Committee.  b) Committee's overall role in discharging its responsibilities for the significant issues in relation to the financial statements, and how these issues were addressed.  c) Committee's overall approach to risk management and internal control, and its processes, outcomes and disclosure.  d) Role of Internal Audit to risk management and internal control, and approach to Internal Audit to have direct access to Audit Committee and evaluation of Internal Auditor's performance.  e) Review of arrangement for staff and management to report to Audit Committee in confidence, concerns, if any, about actual or potential improprieties in financial and other matters and recommended instituting remedial and mitigating measures.  f) An explanation as to how it has assessed the effectiveness of the external audit process and the approach taken to the appointment or reappointment of the external auditor; and if the external auditor provides non-audit services, an explanation as to how auditor's objectivity and independence is safeguarded.  g) If Audit Committee recommends external auditors other than the retiring external auditors, before the lapse of three consecutive years, reasons shall be reported.  h) The Audit Committee's views whether the Annual Report was fair, balanced and understandable and also whether it provided the necessary information to shareholders to assess the company's position and performance, business model and strategy.  i) Results of the self-evaluation of the Audit Committee carried out of its own performance.  j) Disclosure of the number of whistle-blowing incidences reported to the Audit Committee during the year.	228-229
5.18	Presence of the chairman of the Audit Committee at the AGM to answer questions on the Audit Committee's activities / matters that are within the scope of the Audit Committee's responsibilities.	213
5.19	Board disclosure on Company's use of Enterprise Resource Planning (ERP) software including:  a) how it is designed to manage and integrate the functions of core business processes/ modules like finance, HR, supply chain and inventory management in a single system;  b) management support in the effective implementation and continuous updation;  c) details about user training of ERP software;  d) how the company manages risks or control risk factors on ERP projects;  e) how the company assesses system security, access to sensitive data and segregation of duties.	218
5.20	Where an external search consultancy has been used in the appointment of the Chairman or a non-executive director, a disclosure if it has any other connection with the company.	192
5.21	Chairman's significant commitments and any changes thereto.	213
5.22	Disclosure about the Government of Pakistan policies related to company's business/ sector in Directors' Report and their impact on the company business and performance.	171-179
6	ANALYSIS OF FINANCIAL INFORMATION	
6.01	Analysis of the financial and non-financial performance using both qualitative and quantitative indicators showing linkage between:  a) Past and current performance; b) Performance against targets /budget; and The analysis should cover significant deviations from previous year in operating results and the reasons for loss, if incurred and future prospects of profits.	94-99
6.02	<ul><li>a) Analysis of financial ratios (Annexure I).</li><li>b) Explanation of negative change in the performance against prior year.</li></ul>	Annexure I 94
6.03	Vertical and horizontal analysis of Balance Sheet, Profit and Loss Account and summary of Cash Flow Statement for last 6 years.	119-120, 124
6.04	Graphical presentation of 6.02 and 6.03 above.	114-115
6.05	Methods and assumptions used in compiling the indicators.	151
6.06	Cash Flow Statement based on Direct Method (separate Cash Flow for specific funds e.g. Zakat).	125
6.07	Segmental review and analysis of business performance including segment revenue, segment results, profit before tax, segment assets and liabilities.	127-128, 354-355

S. No	BCR criteria	Page No.
6.08	a) Share price sensitivity analysis using key variables (i.e. selling price, raw material cost, interest rate and currency) with the consequent impact on the company's earning.     b) Composition of local versus imported material and sensitivity analysis in narrative form due to foreign currency fluctuations.	131 Not Applicable
6.09	Brief description and reasons for not declaring dividend despite earning profits and future prospects of dividend.	132
6.10	CEO presentation video on the company's business performance of the year covering the company business strategy to improve and future outlook. (Please provide relevant webpage link of the video in the company's annual report).	133
7	BUSINESS MODEL	
7.01	Describe the business model including inputs, business activities, outputs and outcomes in accordance with the guidance as set out under section 4C of the International Integrated Reporting Framework.	158-159
7.02	Explanation of any material changes in the entity's business model during the year.	157
8	DISCLOSURES ON IT GOVERNANCE AND CYBERSECURITY	
8.01	The Board responsibility statement on the evaluation and enforcement of legal and regulatory implications of cyber risks and the responsibilities of the board in case of any breaches.	
8.02	Disclosure related to IT governance and cybersecurity programs, policies and procedures and industry specific requirements for cybersecurity and strategy in place.	
8.03	Disclosures about how cybersecurity fits into the board's risk oversight function and how the board is engaging with management on this issue.	
8.04	Disclosure that at least one board-level committee is charged with oversight of IT governance and cybersecurity matters and how the board administers its IT risk oversight function related to these risks.	
8.05	Disclosure about Company's controls and procedures about an "early warning system" that enables the company to identify, assess, address, make timely disclosures and timely communications to the board about cybersecurity risks and incidents.	214-218
8.06	Disclosure of policy related to independent comprehensive security assessment of technology environment, including third party risks and when last such review was carried out.	
8.07	Disclosure about resilient contingency and disaster recovery plan in terms of dealing with a possible IT failure or cyber breach and details about company's cyber insurance.	
8.08	Disclosure of advancement in digital transformation on how the organization has leveraged 4.0 Industrial revolution (RPA, Block Chain, AI, Cloud Computing etc.) to improve transparency, reporting and governance.	
8.09	Disclosure about education and training efforts of the Company to mitigate cybersecurity risks.	
9	FUTURE OUTLOOK	
9.01	Forward-looking statement in narrative and quantitative form including projections or forecasts about known trends and uncertainties that could affect the company's resources, revenues and operations in the short, medium and long term.	84-91
9.02	Explanation as to how the performance of the company meets the forward-looking disclosures made in the previous year.	88-90
9.03	Status of the projects in progress and were disclosed in the forward-looking statement in the previous year.	87
9.04	Sources of information and assumptions used for projections / forecasts in the forward-looking statement and assistance taken by any external consultant.	90-91



S. No	BCR criteria	Page No.
10	STAKEHOLDERS RELATIONSHIP AND ENGAGEMENT	
10.1	Stakeholders engagement policy of the company and how the company has identified its stakeholders	278-282
10.02	Stakeholders' engagement process and the frequency of such engagements during the year. Explanation on how these relationships are likely to affect the performance and value of the company, and how those relationships are managed.  These engagements may be with:  a) Institutional investors; b) Customers & suppliers; c) Banks and other lenders; d) Media; e) Regulators; f) Local committees; and g) Analysts.	278-282
10.03	Steps taken by the management to encourage the minority shareholders to attend the general meetings.	285
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## **Glossary of Terms**

Important terms and formulae used for calculation in Financial Statements are briefly described here;

#### **Accrual Basis**

Recognizing the effects of transactions and other events when they occur without waiting for receipt or payment of cash or its equivalent.

#### Basel III

Basel III (or the Third Basel Accord) is a global, voluntary regulatory standard on bank capital adequacy, stress testing and market liquidity risk.

#### Basis point

One hundredth of a per cent i.e. 0.01 per cent. 100 basis points is 1 per cent. Used when quoting movements in interest rates or yields on securities.

#### Breakup Value per share

Represents the total worth (equity) of the business per share, calculated as shareholders' equity or Net Assets excluding the impact of revaluation on fixed assets, divided by the total number of share outstanding at year end.

#### BSD

Banking Surveillance Department of State Bank of Pakistan

#### BPRD

Banking Policy and Regulation Department of State Bank of Pakistan

#### **CAGR**

An abbreviation for Compound Annual Growth Rate.

#### Capital Adequacy Ratio (CAR)

The relationship between capital and risk weighted assets as defined in the framework developed by the State Bank of Pakistan.

#### Cash Reserve Ratio (CRR)

Cash Reserve Ratio is the amount of funds that the banks have to keep with SBP. Cash Reserves was required to be maintained at an average of 6% of total of demand liabilities and time deposits with tenor of less than 1 year, during the reserve maintenance period.

#### Cash Equivalents

Short-term highly liquid investments that is readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### Commitment to Extend Credit

Credit facilities approved but not yet utilized by the client as at the Balance Sheet date.

#### Cost to Income Ratio

The proportion of admin expenses to total income, represented as combination of net interest income and non-interest income.

#### Credit Risk Spread

The credit spread is the yield spread between securities with the same coupon rate and maturity structure but with different associated credit risks, with the yield spread rising as the credit rating worsens. It is the premium over the benchmark or risk-free rate required by the market to take on a lower credit quality.

#### Discount rate

Discount is the rate at which SBP provides three-day Repo facility to banks, acting as the lender of last resort.

#### **Dividend Payout Ratio**

Dividends (cash dividend plus bonus shares) paid per share as a fraction of earnings per share (EPS).

#### **Dividend Yield Ratio**

Dividend per share divided by the market value of share.

#### **Earnings Per Share**

Profit after taxation divided by the weighted average number of ordinary shares in issue.

#### **Efficiency Ratio**

Calculated as Net Interest Income as a percentage of working funds / operating cost.

#### **Fixed Deposits**

Deposits having fixed maturity dates and a rate of return.

#### Forced Sale Value (FSV)

Forced Sale Value means the value which fully reflects the possibility of price fluctuations and can currently is obtained by selling the mortgaged / pledged assets in a forced / distressed sale conditions.

#### Foreign Exchange Options (FX Options)

Contracts that give the buyer the right, but not the obligation, to buy or sell one currency against the other, at a predetermined price and on or before a predetermined date. The buyer of a call/ put FX option has the right to buy/sell a currency against another at a specified rate.

#### Forward Purchase Contract

Forward purchase contract is one in which the exporter enters into the forward booking contract to protect himself from the exchange rate fluctuation at the time of receiving payment.

#### Forward Sale Contract

In a forward sale contract the importer enters into a transaction to buy foreign currency from the Bank at the predetermined rate to protect himself from the exchange fluctuation at the date the payment.

#### **Government Securities**

Government Securities shall include such types of Pak. Rupee obligations of the Federal Government or a Provincial Government or of a Corporation wholly owned or controlled, directly or indirectly, by the Federal Government or a Provincial Government and guaranteed by the Federal Government as the Federal Government

may, by notification in the Official Gazette, declare, to the extent determined from time to time, to be Government Securities.

#### **Historical Cost Convention**

Recording transactions at the actual value received or paid.

#### Impairment allowances

A provision held on the balance sheet as a result of the raising of a charge against profit for the incurred loss inherent in the lending book. An impairment allowance may either be identified or unidentified and individual or collective.

#### IAS

International Accounting Standards

#### **IFRS**

International Financial Reporting Standards

#### **IFRIC**

International Financial Reporting Interpretation Committee

#### Interest Spread

Represents the difference between the average interest rate earned and the average interest rate paid on funds.

#### Loan losses and provisions

Amount set aside against identified and possible losses on loans, advances and other credit facilities as a result of their becoming party or wholly uncollectible.

#### **Liquid Assets**

The assets which are readily convertible into cash without recourse to a court of law and mean encashment / realizable value of government securities, bank deposits, certificates of deposit, shares of listed companies which are actively traded on the stock exchange, NIT Units, certificates of mutual funds, Certificates of Investment (COIs) issued by DFIs / NBFCs rated at least 'A' by a credit rating agency on the approved panel of State Bank of Pakistan, listed TFCs rated at least 'A' by a credit rating agency on the approved panel of State Bank of Pakistan and certificates of asset management companies for which there is a book maker quoting daily offer and bid rates and there is active secondary market trading. These assets with appropriate margins should be in possession of the banks / DFIs with perfected lien.

#### Market Capitalization

Number of ordinary shares in issue multiplied by the market value of share as at any cut-off date.

#### Net Interest Income (NII)

Net interest income is the difference between the interest earned on assets and interest expensed on liabilities.

#### Non-Performing Loan

A non-performing loan is a loan that is in default or close to being in default. Loans become non-performing in accordance with provision of prudential regulations issued by SBP.

#### **Non-Performing Assets**

A financial asset held on the books of a financial institution with respect to which the obligor has been in arrears for more than one year on any payment obligation and includes all security interests with respect thereto.

#### NPLs to Gross Advances/Loans

Represents the infected portfolio of the bank and is calculated by dividing the total non-performing loans by gross advances.

#### Non-Performing Loan-Substandard Category

Where mark-up/interest or principal is overdue by 90 days or more from the due date.

#### Non-Performing Loan-Doubtful Category

Where mark-up/interest or principal is overdue by 180 days or more from the due date.

#### Non-Performing Loan-Loss Category

Where mark-up/interest or principal is overdue by one year or more from the due date and Trade Bill (Import/Export or Inland Bills) are not paid/adjusted within 180 days of the due date.

#### Off Balance Sheet Transactions

Transactions that are not recognized as assets or liabilities in the statement of financial position but which give rise to contingencies and commitments.

#### Price Earnings Ratio (P/E Ratio)

Market price of a share divided by earnings per share. Repo / Reverse Repo A repurchase agreement, or repo, is a short term funding agreements which allow a borrower to sell a financial asset, such as ABS or government bonds as collateral for cash. As part of the agreement the borrower agrees to repurchase the security at some later date, usually less than 30 days, repaying the proceeds of the loan. For the party on the other end of the transaction (buying the security and agreeing to sell in the future) it is a reverse repurchase agreement or reverse repo.

#### Return on Equity (ROE)

Represents the ratio of the current year's profit available for distribution to the weighted average shareholders' equity over the period under review, calculated by dividing the net profit (profit after tax) to the average equity (before surplus) for the period.

#### Return on Assets (ROA)

Indicator of profitability of the business relative to the value of its assets, calculated by dividing the net profit (profit after tax) to the average total assets for the period.



#### Statutory Reserve Funds

A capital reserve created as per the provisions of the section 21 of Banking Companies Ordinance, 1962.

#### Small Enterprise

A Small Enterprise (SE) is a business entity which meets both the following parameters:

Number of Employees Annual Sales Turnover \*Up to 50 Up to Rs. 150 million \*including contract employees.

#### Strategic Investment

Strategic Investment is an investment which a bank / DFI make with the intention to hold it for a period of minimum 5 years.

The following must be noted further in respect of strategic investment:

- The bank should mark strategic investment as such at the time of investment
- If there are a series of purchases of stocks of a company, the minimum retention period of 5 years shall be counted from the date of the last purchase.

#### SRO

Statutory Regulatory Order

#### KIBOR - (Karachi Interbank Offered Rate)

KIBOR is the interbank lending rate between banks in Pakistan and is used as a benchmark for lending.

#### LIBOR (London Interbank Offered Rate)

An interest rate at which banks can borrow funds, in marketable size, from other banks in the London interbank market. The LIBOR is fixed on a daily basis by the British Bankers' Association.

#### VaR

Value at Risk is an estimate of the potential loss which might arise from market movements under normal market conditions, if the current positions were to be held unchanged for one business day, measured to a confidence level of 97.5 per cent.

#### Weighted Average Cost of Deposits

Percentage of the total interest expense on average deposit of the bank for the period.

## Form of Proxy

76th Annual General Meeting

/We		S/o/D/o	W/o
resident of		being a membe	er of MCB Bank Limited, holder of
	Ordinary Sha	are(s) as per Folio/CDC Aco	count No.
do hereby appoint Mr./N	Mrs./Miss		Folio/CDC Account No.
	having CNIC	C No	resident of
	as my/our proxy to a	attend, speak and vote for r	ne/us on my/our behalf at the <b>76<sup>th</sup> Annual</b>
General Meeting ("AGI	M") of the Bank to be held	d on <b>Wednesday,</b> the <b>27</b> th o	day of <b>March, 2024 at 11:00 AM (PST)</b> at
Grand Ball Room-A, 4th	Floor, The Nishat Hotel ac	ljacent to Emporium Mall, A	bdul Haq Road, Johar Town, Lahore, and
at any adjournment ther	reof.		
Signed this		day of	2024.
F !! N			Signature of Member(s)
Folio No.	Participant I.D.	Account No.	On PKR 50/- Revenue Stamp
			The signature should agree with the specimen registered
			with the Bank.
Witnesses:		<b>o</b> 0: .	
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Full Address :		Full Addres	88:

#### Notes:

- 1. A member eligible to attend, speak and vote at the AGM may appoint another member as his/her proxy who shall have such rights as narrated in Section 137 of the Companies Act, 2017.
- 2. This Proxy Form, duly completed and signed, must be deposited in the office of M/s THK Associates (Pvt) Limited, the Share Registrar and Transfer Agent of the Bank, situated at Plot No. 32-C, Jami Commercial Street 2, D.H.A., Phase VII, Karachi-75500, not later than 48 hours before (no account shall be taken of any part of the day that is not a working day) the time of holding the meeting.
- 3. If a member appoints more than one proxy and more than one instrument of proxies are deposited by a member with the Share Registrar and Transfer Agent of the Bank, all such instruments of proxy shall be rendered invalid.

#### 4. For CDC Account Holders / Corporate Entities

- Attested copies of CNIC/ NICOP or the passport of the beneficial owners and the proxy shall be provided with the Proxy Form.
- The proxy shall produce his/her original CNIC/ NICOP or passport at the time of the meeting.
- In case of a corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted along with Proxy Form to the Share Registrar and Transfer Agent of the Bank.



## پراکسی فارم

### 76وال سالانه عام اجلاس

	ولديت/زوجيت			الهم
ۇنٹىنمبر	کا مالک جو که فولیو اسی ڈی سی ا کا	_ بحثیت ممبرا <b>یم سی بینک لمینژ</b> اور عام حص کوجسکافولی <i>وا</i> سی ڈی سی ا کاؤنٹ نمبر		کنن <sup>ح</sup>
روْنمبر	جسكا شناختى كار			تمى/مسماة
ماری غیرموجودگی می <i>ں میری اہماری طرف</i>	ں اکرتی ہوں اکرتے ہیں تا کہوہ میری اہ	لو بطور پراکسی مقرر کرتا ہوا		کن
				ہے بینک کے <b>76ویں</b> سالا
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	شاختی کارڈ نمبر: مکمل پی <b>ۃ</b> :			شا ی کاردهبر: تکمل پیة:
	,			ئى: ئىن:

- سيكشن137 ميں بيان كئے گئے ہيں۔
- 2۔ مکمل پُرگردہ اور دستخطشدہ پراکسی فارم ہینک کے شیئرر چٹر اراورٹرانسفرا بجٹ میسرز ٹیا پچ کے ایسوسیا ٹیس (پرائیویٹ) لمیٹٹر، بمقام پلاٹ نمبر C-32، جامی کمثرل اسٹریٹ 2، ڈی ایج اے، فیز ۷۱۱، کراچی – 75500 کے دفتر میں اجلاس کے انعقاد سے 48 گھٹے پہلے (جس میں صرف کاروباری دنوں کے اوقات شامل ہونگے) جمع کروانا ہوگا۔
- 3۔ اگرایک رکن ایک سے زیادہ پراکسی مقرر کرتا ہے اور بینک کے شیئر رجسٹرار اور شیئر ٹرانسفرایجنٹ کے پاس رکن کی طرف سے پراکسی فارم کی ایک سے زائد دستاویزات جمع کرائی جائیں تو پراکسی کی الیی تمام دستاویزات کالعدم تصور ہوں گی۔
  - 4۔ سی ڈی سی اکاؤنٹ رکھنے والوں اکارپوریٹ اداروں کے لیے:
  - مستفید ما لکان اور پراکسی کے سی این آئی سی این آئی سی او بی یا پاسپورٹ کی تصدیق شدہ کا پیاں پراکسی فارم کے ساتھ مہیا کی جائیں گی۔
    - اجلاس کے موقع پر پراکسی اپنا اصل سی این آئی سی این آئی سی او پی یا پاسپورٹ مہیا کرےگا۔
- کار پوریٹ ادارہ ہونے کی صورت میں ، پورڈ آف ڈائر بکٹرز کی قرار داد امخار نامنمونے کے مطابق دستخط کے ساتھ بینک کے رجٹر اراورٹرانسفرا یجنٹ کے پاس پراکسی فارم کے ساتھ جمع کروانا ہوگا۔

### Investors' Awareness







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