

I Plan Marketing Product Details										
Company	Brand	Product Code	Product Price	PK Size 3 Months	PK Size 6 Months	PK Size 12 Months	PK Size 18 Months	PK Size 24 Months	PK Size 30 Months	PK Size 36 Months
New Appliances	New Tech	NEW TECH MODEL 101	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 102	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 103	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 104	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 105	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 106	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 107	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 108	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 109	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 110	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 111	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 112	5,100	1,050	917	311	225	183	158	142
New Appliances	New Tech	NEW TECH MODEL 113	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 114	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 115	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 116	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 117	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 118	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 119	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 120	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 121	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 122	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 123	5,100	1,050	917	311	225	183	158	142
		New Appliances	New Tech	NEW TECH MODEL 124	5,100	1,050	917	311	225	183
NEW TECH MODEL 125	5,100			1,050	917	311	225	183	158	142
NEW TECH MODEL 126	5,100			1,050	917	311	225	183	158	142
NEW TECH MODEL 127	5,100			1,050	917	311	225	183	158	142
NEW TECH MODEL 128	5,100			1,050	917	311	225	183	158	142
NEW TECH MODEL 129	5,100			1,050	917	311	225	183	158	142
NEW TECH MODEL 130	5,100			1,050	917	311	225	183	158	142
NEW TECH MODEL 131	5,100			1,050	917	311	225	183	158	142
NEW TECH MODEL 132	5,100			1,050	917	311	225	183	158	142
NEW TECH MODEL 133	5,100			1,050	917	311	225	183	158	142
NEW TECH MODEL 134	5,100			1,050	917	311	225	183	158	142
New Appliances	New Tech			NEW TECH MODEL 135	5,100	1,050	917	311	225	183
		NEW TECH MODEL 136	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 137	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 138	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 139	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 140	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 141	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 142	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 143	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 144	5,100	1,050	917	311	225	183	158	142
		NEW TECH MODEL 145	5,100	1,050	917	311	225	183	158	142

Category	Brand	Product Code	Product Price	12/18 Months	18/24 Months	24/30 Months	30/36 Months	36 Months	48 Months	60 Months	
HOME APPLIANCES	WASHER	Washer (Front-Load) Series 500									
		Washer (Front-Load) Series 500	15,500	5,188	2,884	1,282	1,127	990	791	710	
		Washer (Front-Load) Series 500									
	WASHER	Washer (Front-Load) Series 500	20,800	6,951	4,076	2,448	2,171	1,763	1,523	1,307	
		Washer (Front-Load) Series 500									
		Washer (Front-Load) Series 500									
	WASHER	Washer (Front-Load) Series 500	35,210	11,736	6,888	3,505	2,950	2,079	1,797	1,613	
		Washer (Front-Load) Series 500									
		Washer (Front-Load) Series 500									
	REFR.	Refrigerator (Side-by-Side) Series 22	41,210	13,778	8,088	3,426	2,987	2,424	2,103	1,888	
		Refrigerator (Side-by-Side) Series 22									
		Refrigerator (Side-by-Side) Series 22									
REFR.	Refrigerator (Side-by-Side) Series 22	28,800	9,600	4,910	2,405	2,088	1,704	1,472	1,322		
	Refrigerator (Side-by-Side) Series 22										
	Refrigerator (Side-by-Side) Series 22										
REFR./DISHWASHER	Refrigerator (Side-by-Side) Series 22	27,140	9,047	4,523	2,262	1,973	1,603	1,382	1,243		
	Refrigerator (Side-by-Side) Series 22										
	Refrigerator (Side-by-Side) Series 22										
REFR.	Refrigerator (Side-by-Side) Series 22	38,720	12,246	6,120	3,060	2,670	2,168	1,873	1,683		
	Refrigerator (Side-by-Side) Series 22										
	Refrigerator (Side-by-Side) Series 22										
REFR.	Refrigerator (Side-by-Side) Series 22	33,480	11,160	5,580	2,790	2,424	1,977	1,708	1,534		
	Refrigerator (Side-by-Side) Series 22										
	Refrigerator (Side-by-Side) Series 22										
Category	Brand	Product Code	Product Price	12/18 Months	18/24 Months	24/30 Months	30/36 Months	36 Months	48 Months	60 Months	
HOME APPLIANCES	Refrigerator	Refrigerator (Side-by-Side) Series 22	25,500	8,500	4,250	2,125	1,875	1,500	1,307	1,151	
		Refrigerator (Side-by-Side) Series 22	28,000	9,333	4,667	2,333	2,033	1,627	1,400	1,233	
		Refrigerator (Side-by-Side) Series 22	30,000	10,000	5,000	2,500	2,167	1,778	1,528	1,333	
		Refrigerator (Side-by-Side) Series 22	32,000	10,667	5,333	2,667	2,289	1,871	1,593	1,378	
		Refrigerator (Side-by-Side) Series 22	34,000	11,333	5,667	2,833	2,411	1,967	1,667	1,444	
		Refrigerator (Side-by-Side) Series 22	36,000	12,000	6,000	3,000	2,533	2,033	1,733	1,500	
		Refrigerator (Side-by-Side) Series 22	38,000	12,667	6,333	3,167	2,656	2,111	1,778	1,556	
		Refrigerator (Side-by-Side) Series 22	40,000	13,333	6,667	3,333	2,778	2,190	1,815	1,600	
		Refrigerator (Side-by-Side) Series 22	42,000	14,000	7,000	3,500	2,900	2,267	1,852	1,633	
		Refrigerator (Side-by-Side) Series 22	44,000	14,667	7,333	3,667	3,033	2,333	1,878	1,667	
		Refrigerator (Side-by-Side) Series 22	46,000	15,333	7,667	3,833	3,156	2,400	1,900	1,700	
		Refrigerator (Side-by-Side) Series 22	48,000	16,000	8,000	4,000	3,280	2,467	1,922	1,733	
Category	Brand	Product Code	Product Price	12/18 Months	18/24 Months	24/30 Months	30/36 Months	36 Months	48 Months	60 Months	
WASHER	Washer	Washer (Front-Load) Series 500	18,500	6,167	3,083	1,542	1,333	1,067	900	783	
		Washer (Front-Load) Series 500	20,000	6,667	3,333	1,667	1,400	1,100	900	783	
		Washer (Front-Load) Series 500	22,000	7,333	3,667	1,833	1,467	1,133	900	783	
		Washer (Front-Load) Series 500	24,000	8,000	4,000	2,000	1,500	1,167	900	783	
		Washer (Front-Load) Series 500	26,000	8,667	4,333	2,167	1,533	1,167	900	783	
		Washer (Front-Load) Series 500	28,000	9,333	4,667	2,333	1,567	1,167	900	783	
		Washer (Front-Load) Series 500	30,000	10,000	5,000	2,500	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	32,000	10,667	5,333	2,667	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	34,000	11,333	5,667	2,833	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	36,000	12,000	6,000	3,000	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	38,000	12,667	6,333	3,167	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	40,000	13,333	6,667	3,333	1,600	1,167	900	783	
Category	Brand	Product Code	Product Price	12/18 Months	18/24 Months	24/30 Months	30/36 Months	36 Months	48 Months	60 Months	
WASHER	Washer	Washer (Front-Load) Series 500	20,000	6,667	3,333	1,667	1,400	1,100	900	783	
		Washer (Front-Load) Series 500	22,000	7,333	3,667	1,833	1,467	1,133	900	783	
		Washer (Front-Load) Series 500	24,000	8,000	4,000	2,000	1,500	1,167	900	783	
		Washer (Front-Load) Series 500	26,000	8,667	4,333	2,167	1,533	1,167	900	783	
		Washer (Front-Load) Series 500	28,000	9,333	4,667	2,333	1,567	1,167	900	783	
		Washer (Front-Load) Series 500	30,000	10,000	5,000	2,500	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	32,000	10,667	5,333	2,667	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	34,000	11,333	5,667	2,833	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	36,000	12,000	6,000	3,000	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	38,000	12,667	6,333	3,167	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	40,000	13,333	6,667	3,333	1,600	1,167	900	783	
		Category	Brand	Product Code	Product Price	12/18 Months	18/24 Months	24/30 Months	30/36 Months	36 Months	48 Months
WASHER	Washer	Washer (Front-Load) Series 500	22,000	7,333	3,667	1,833	1,467	1,133	900	783	
		Washer (Front-Load) Series 500	24,000	8,000	4,000	2,000	1,500	1,167	900	783	
		Washer (Front-Load) Series 500	26,000	8,667	4,333	2,167	1,533	1,167	900	783	
		Washer (Front-Load) Series 500	28,000	9,333	4,667	2,333	1,567	1,167	900	783	
		Washer (Front-Load) Series 500	30,000	10,000	5,000	2,500	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	32,000	10,667	5,333	2,667	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	34,000	11,333	5,667	2,833	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	36,000	12,000	6,000	3,000	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	38,000	12,667	6,333	3,167	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	40,000	13,333	6,667	3,333	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	42,000	14,000	7,000	3,500	1,600	1,167	900	783	
		Washer (Front-Load) Series 500	44,000	14,667	7,333	3,667	1,600	1,167	900	783	

Category	Brand	Product Code	Product Price	6Yr - 8 Months	8Yr - 10 Months	10 Months	12 Months	15 Months	18 Months	21 Months	24 Months		
Paint Applications	Royal Trucking Color Products	Cider Solution Package - 1	122,725	49,500	35,484	12,335	8,523	7,487	6,451	5,415	4,379	3,343	
		Cider Solution Package - 2	217,785	77,550	55,365	21,870	14,850	12,885	10,920	9,015	7,110	5,205	
		Cider Solution Package - 3	250,755	174,742	124,727	42,712	27,697	22,682	17,667	12,652	7,637	2,622	
		Cider Solution Package - 4	518,775	373,539	262,303	92,058	57,043	47,028	37,013	27,000	16,985	6,970	
		Cider Solution Package - 5	585,795	408,559	287,323	102,078	67,063	57,048	47,033	37,018	27,005	16,990	
		EPS Composite Vinyl Top Solution	68,662	23,233	17,484	7,212	5,073	4,134	3,264	2,394	1,524	6,988	1,252
		EPS Composite Vinyl Top Solution	136,324	46,466	34,968	14,424	10,146	8,328	6,768	5,154	3,540	1,926	2,504
		EPS Composite Vinyl Top Solution	204,986	69,731	52,452	18,636	12,810	10,491	8,367	6,453	4,539	2,625	3,758
Paint Applications	Diamond	Diamond Generator G2 - 100	74,900	8,567	6,287	4,792	3,741	3,287	2,833	2,379	1,925	1,471	
		Diamond Generator G2A - 100	77,900	10,567	7,787	5,792	4,441	3,987	3,533	3,079	2,625	2,171	
		Diamond Generator G2A - 800SE	154,800	20,134	14,574	10,384	7,323	6,577	5,831	5,079	4,327	3,575	
		Diamond Spray G2 - 100	11,000	1,667	1,250	934	725	6,277	5,322	4,367	3,412	2,457	
		DI Performance G2 - 100	13,000	4,333	2,957	1,581	965	569	383	207	131	55	
		DI Performance G2 - 800	13,000	4,333	2,957	1,581	965	569	383	207	131	55	
		DI Performance Spray G2 - 100	13,000	4,333	2,957	1,581	965	569	383	207	131	55	
		High Pressure Washer (24V) - 100	10,500	3,500	2,500	800	500	200	100	50	50	50	
		High Pressure Washer (24V) - 800	15,000	5,000	3,500	1,000	700	400	200	100	50	50	
		High Pressure Washer (24V) - 100	15,000	5,000	3,500	1,000	700	400	200	100	50	50	
		High Pressure Washer (24V) - 800	15,000	5,000	3,500	1,000	700	400	200	100	50	50	
		High Pressure Washer (24V) - 100	15,000	5,000	3,500	1,000	700	400	200	100	50	50	
		High Pressure Washer (24V) - 800	15,000	5,000	3,500	1,000	700	400	200	100	50	50	
		High Pressure Washer (24V) - 100	15,000	5,000	3,500	1,000	700	400	200	100	50	50	
		High Pressure Washer (24V) - 800	15,000	5,000	3,500	1,000	700	400	200	100	50	50	
		High Pressure Washer (24V) - 100	15,000	5,000	3,500	1,000	700	400	200	100	50	50	
		Waxes	TMO/REUSE	Diamond 1 - Quartz Wash (2021) - 100 (2021)	160,000	25,000	20,000	13,000	11,000	9,000	7,000	5,000	3,000
Diamond 1 - Quartz Wash (2021) - 100 (2021)	170,000			26,000	21,000	14,000	12,000	10,000	8,000	6,000	4,000	2,000	
Diamond 1 - Quartz Wash (2021) - 100 (2021)	180,000			27,000	22,000	15,000	13,000	11,000	9,000	7,000	5,000	3,000	
Diamond 1 - Quartz Wash (2021) - 100 (2021)	190,000			28,000	23,000	16,000	14,000	12,000	10,000	8,000	6,000	4,000	
Diamond 1 - Quartz Wash (2021) - 100 (2021)	200,000			29,000	24,000	17,000	15,000	13,000	11,000	9,000	7,000	5,000	
Diamond 1 - Quartz Wash (2021) - 100 (2021)	210,000			30,000	25,000	18,000	16,000	14,000	12,000	10,000	8,000	6,000	
Diamond 1 - Quartz Wash (2021) - 100 (2021)	220,000			31,000	26,000	19,000	17,000	15,000	13,000	11,000	9,000	7,000	
Diamond 1 - Quartz Wash (2021) - 100 (2021)	230,000			32,000	27,000	20,000	18,000	16,000	14,000	12,000	10,000	8,000	
Diamond 1 - Quartz Wash (2021) - 100 (2021)	240,000			33,000	28,000	21,000	19,000	17,000	15,000	13,000	11,000	9,000	
Diamond 1 - Quartz Wash (2021) - 100 (2021)	250,000			34,000	29,000	22,000	20,000	18,000	16,000	14,000	12,000	10,000	
Diamond 1 - Quartz Wash (2021) - 100 (2021)	260,000			35,000	30,000	23,000	21,000	19,000	17,000	15,000	13,000	11,000	

