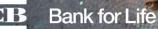
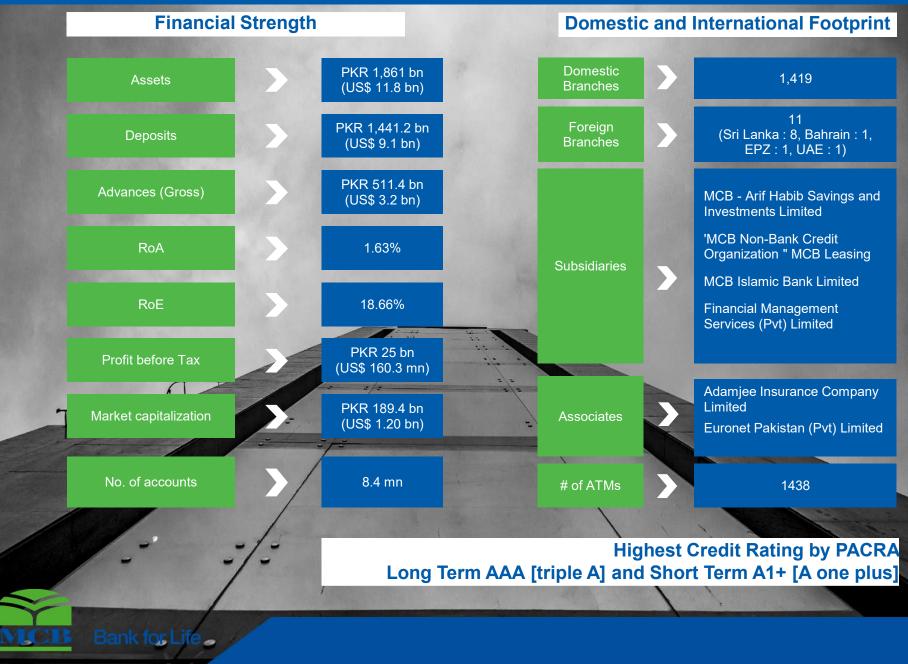
MCB Bank Limited IR Presentation June 30, 2021





Financial and Operational Landscape



Financial Performance June 30, 2021

Statement of Financial Position

Rs. In mln

Increase of 6% in Assets base

ASSETS Advances - net - Gross Advances Investments - T-Bills(7.30%) and PIBs(9.83%) - Debt Securities(7.48%)	Jun 2021 1,860,923 462,538 511,386 1,096,213 1,033,175 21,868	Dec 2020 1,757,462 462,942 513,550 1,015,869 948,209	Var. 103,461 (404) (2,164) 80,344	% var. 5.89% -0.09% -0.42%	Jun 2020 1,667,604 460,611	Var. 193,319 1,927	% var. 12% 0%	<u>Investments:</u> PIBs :+182B T-Bills : -97B
Advances - net - Gross Advances Investments - T-Bills(7.30%) and PIBs(9.83%) - Debt Securities(7.48%)	462,538 511,386 1,096,213 1,033,175	462,942 513,550 1,015,869	(404) (2,164)	-0.09%				
Advances - net - Gross Advances Investments - T-Bills(7.30%) and PIBs(9.83%) - Debt Securities(7.48%)	462,538 511,386 1,096,213 1,033,175	462,942 513,550 1,015,869	(404) (2,164)	-0.09%				1-576
- Gross Advances Investments - T-Bills(<i>7.30%)</i> and PIBs(<i>9.83%)</i> - Debt Securities(<i>7.48%</i>)	462,538 511,386 1,096,213 1,033,175	462,942 513,550 1,015,869	(404) (2,164)	-0.09%				
- Gross Advances Investments - T-Bills(7.30%) and PIBs(9.83%) - Debt Securities(7.48%)	511,386 1,096,213 1,033,175	513,550 1,015,869	(2,164)	-0.42%			U /0	
- T-Bills(<i>7.30%)</i> and PIBs(<i>9.83%)</i> - Debt Securities(<i>7.48%)</i>	1,033,175		80,344		507,964	3,422	1%	
- Debt Securities(7.48%)		948,209		7.91%	928,708	167,506	18%	Cross Adverses
	21,868		84,966	8.96%	845,725	187,450	22%	<u>Gross Advances:</u> CBG: +3.98B
$\Gamma_{\alpha\nu}$ it $\Gamma_{\alpha\alpha\nu}$ it α_{α} (10.020/)		26,028	(4,160)	-15.98%	23,914	(2,046)	-9%	Corporate : +2.59B
- Equity Securities(10.92%)	28,612	26,589	2,022	7.61%	26,491	2,121	8%	
- Subsidiaries and Associates(2.64%)	13,019	13,019	-	0.00%	13,047	(28)	0%	Retail : -5.80B
-Provision and surplus	(461)	2,023	(2,485)	-122.80%	19,530	(19,991)	-102%	
Cash and Balances with Banks	156,413	146,211	10,201	6.98%	158,869	(2,456)	-2%	
Lending to Financial Institutions	32,494	17,139	15,355	89.59%	2,057	30,437	1480%	
Other Assets (including fixed assets)	113,265	115,301	(2,035)	-1.77%	117,360	(4,094)	-3%	
								<u>Deposits:</u>
LIABILITIES	1,682,305	1,567,361	114,945	7.33%	1,482,719	199,587	13%	Retail : +138.53B
Deposits	1,441,208	1,289,502	151,706	11.76%	1,274,682	166,526	13%	Overseas : +8.53B
CASA	1,328,466	1,198,785	129,682	10.82%	1,200,300	128,166	11%	Corporate : +4.39B
Term deposits	112,742	90,718	22,025	24.28%	74,382	38,360	52%	
Borrowings	139,594	164,002	(24,407)	-14.88%	113,230	26,365	23%	
Bills Payable	12,929	23,981	(11,052)	-46.09%	10,504	2,424	23%	
Other Liabilities (including Deferred Tax)	88,574	89,876	(1,302)	-1.45%	84,303	4,271	5%	Deties
								<u>Ratios:</u> ROE: 18.66%
NET ASSETS	178,618	190,102	(11,484)	-6.04%	184,886	(6,267)	-3%	ROA: 1.63%
EQUITY	153,680	162,382	(8,702)	-5.36%	145,685	7,995	5%	



Non Performing Loans (NPLs)

Coverage ratio* at 95.67% (YE20: 98.87 %), NPLs ratio stands at 9.98% (YE20: 9.97 %) Domestic NPLs Ratio at 8.82% (YE20: 8.84 %), Industry NPL ratio 1Q-21 : 9.33% (YE20 : 9.19%)

Rs. in mln

	Jun 21	Mar 21	Dec 20	Sep 20	Jun 20
			ľ	ľ	
Total NPLs	51,060	51,801	51,189	50,208	50,364
QoQ	(741)	612	981	(155)	429
QoQ % variance	-1%	1%	2%	0%	1%
Substandard	244	234	214	820	1,161
QoQ	10	19	(606)	(341)	539
QoQ % variance	4%	9%	-74%	-29%	87%
Doubtful	214	257	285	3,415	3,189
QoQ	(43)	(28)	(3,130)	227	290
QoQ % variance	-17%	-10%	-92%	7%	10%
Loss	50,501	51,191	50,646	45,874	45,928
QoQ	(690)	545	4,772	(54)	(291)
QoQ % variance	-1%	1%	10%	0%	-1%
OAEM	100	119	44	98	86
QoQ	(19)	76	(55)	13	(109)
QoQ % variance	-16%	174%	-56%	15%	-56%

*Coverage ratio = Specific plus General Provision/NPLs



Bank for Life

YTD (Jun 21 vs. Dec 20)									
	Var. %								
Total NPLs	(129)	-0.3%							
Substandard	30	13.9%							
Doubtful	(71)	-24.8%							
Loss	(145)	-0.3%							
OAEM	57	130.7%							

General Reserve Advances

	Jun 21	Mar 21	Dec 20	Sep 20	Jun 20
Concentration of		3,965			
General Prov	ision Unen	cumbered			3,064
General Prov	ision Overs	eas			309
General Prov		47			
General Prov		544			

Substandard	0.48%	0.45%	0.42%	1.63%	2.30%
Doubtful	0.42%	0.50%	0.56%	6.80%	6.33%
Loss	98.91%	98.82%	98.94%	91.37%	91.19%
OAEM	0.20%	0.23%	0.08%	0.20%	0.17%

Investments

Pakistan Investment Bonds increased by Rs. 182B and Market Treasury Bills decreased by Rs. 97B.

							Rs. In mln
	Jun 2021	Dec 2020	Var.	% var.	Jun 2020	Var.	% var.
Treasury Bills TBs	501,841	598,470	(96,630)	-16%	432,250	69,590	16%
Pakistan Investment Bonds PIBs	531,335	349,739	181,596	52%	413,475	117,860	29%
TFCs, Debentures and Certificates	5,839	10,395	(4,556)	-44%	10,891	(5,051)	-46%
Other government securities / Sukooks / Euro Bonds	16,028	15,633	396	3%	13,023	3,005	23%
Shares in Listed, Unlisted Co.s & Mutual funds	28,612	26,589	2,022	8%	26,491	2,121	8%
Subsidiaries & Associated Undertakings	13,019	13,019	-	0%	13,047	(28)	0%
Investments at cost	1,096,674	1,013,846	82,828	8%	909,178	187,497	21%
Prov for diminution in value of investments	(10,116)	(10,653)	536	-5%	(10,895)	779	-7%
Surplus on revaluation of securities	9,655	12,676	(3,021)	-24%	30,425	(20,770)	-68%
Investments at revalued amount - net of provision	1,096,213	1,015,869	80,344	8%	928,708	167,506	18%

Composi	tion of Investments	
	Jun 2021	Dec 2020
T-Bills	46%	59%
PIBs	48%	34%
Equity securities	4%	4%
Debt instruments	2%	3%



Bank for Life

Deposits

		_							R	s. in mln
CASA reported at 9	2.18%, Curr	ent Dep	osits +20%	6 , Term	Deposits +	24%,	YTD increase,	/decrease	YTD	
Saving Deposits 4%							Current dep	posits	20%	99,866
							Savings dep	osits	4%	29,816
							CASA		11%	129,682
							Term Depo		24%	22,025
							Total Deposit	S	12%	151,706
	Q2 21		Q1 21		Q4 20		Q3 20		Q2 20	
	Volume	Mix	Volume	Mix	Volume	Mix	Volume	Mix	Volume	Mix
Deposits - Volume	1,441,208		1,313,702		1,289,502		1,274,870		1,274,682	
Current deposits	589,251	41%	521,756	40%	489,385	38%	480,751	38%	497,714	39%
Savings deposits	739,215	51%	701,702	53%	709,399	55%	707,001	55%	702,586	55%
Term Deposits	112,742	8%	90,244	7%	90,718	7%	87,118	7%	74,382	6%
CASA	1,328,466	92.18%	1,223,458	93.13%	1,198,785	92.96%	1,187,752	93.17%	1,200,300	94.16%
Variance	ΥοΥ	QoQ	ΥοΥ	QoQ	ΥοΥ	QoQ	YoY	QoQ	YoY	QoQ
Current deposits	18%	13%	20%	7%	15%	2%	15%	-3%	14%	15%
Savings deposits	5%	5%	7%	-1%	16%	0%	15%	1%	16%	7%
CASA	11%	9%	12%	2%	16%	1%	15%	-1%	15%	10%
Term Deposits	52%	25%	-4%	-1%	-17%	4%	-23%	17%	-30%	-21%
Total Deposits	13%	10%	11%	2%	13%	1%	11%	0%	11%	8%
	YTD	QoQ	YTD	QoQ	YTD	QoQ	YTD	QoQ	YTD	QoQ
	151,706	127,506	24,200	24,200	144,739	14,633	130,106	188	129,919	90,543
Market Share (Domestic)		QoQ		QoQ		QoQ		QoQ		QoQ
Industry	19,795,921	10.56%	17,905,610	0.17%	17,875,958	5.86%	16,886,204	4.05%	16,229,036	7.29%
, MCB	1,378,320	9.14%	1,262,945	2.25%	1,235,146	0.81%	1,225,163	0.03%	1,224,765	7.27%
Share	6.96%		7.05%		6.91%		7.26%		7.55%	
		I		I				I		



Profit and Loss Statement

PBT of Rs. 25.01B (+12.40%) and PAT of Rs. 14.74B (+11.61%) Rs. in mln Markup Income: On Investments: -6.13B On Advances: -10.24B Jun 2021 Jun 2020 Var. % var. 58,201 75,212 (17,011)-22.62% Mark-up Income Mark-up Expense 26,652 39,199 (12, 547)-32.01% Markup Expense: On Deposits: -12.42B Net Mark-up Income 31,549 36,013 (4,464) -12.40% 9,499 7,083 Non Interest Income 2,416 34.11% -4.75% **Total Income** 41,048 43,096 (2,048)18,035 Non Mark-up Expense 16,878 1,157 6.86% Non Interest Income: 5.90% Operating expenses 17,329 16,363 965 Fee, Comm.: +866M PF reversal (133)(171)38 22.06% Capital Gain : +552M other charges & WWF 685 Dividend Income : +445M 840 154 22.53% Profit before Provisions 23,012 26,218 -12.23% (3,205) **Provisions** (2,001)-150.48% 3,963 (5,964) -377.00% (529) 191 (720)against Investments against loans & advances (1, 387)3,857 (5,243)-135.95% Admin expenses: Others including write off recovery (85) (84) (1) -1.11% Compensation: +636M Profit before Tax 12.40% 25,013 22,254 2,759 13.55% Taxation 10,270 9,045 1,226 -Hardware/Software Maint: -109M Profit after Tax 14,743 13,209 1,533 11.61% Postage/Courier: -29M Security : +61M 42.22% 37.97% **Cost to Income Ratio** Utility Cost : +53M Insurance(DPC): +94M **Earnings per Share - Rupees** 12.44 11.15



Bank for Life

Fee, Commission and Brokerage Income

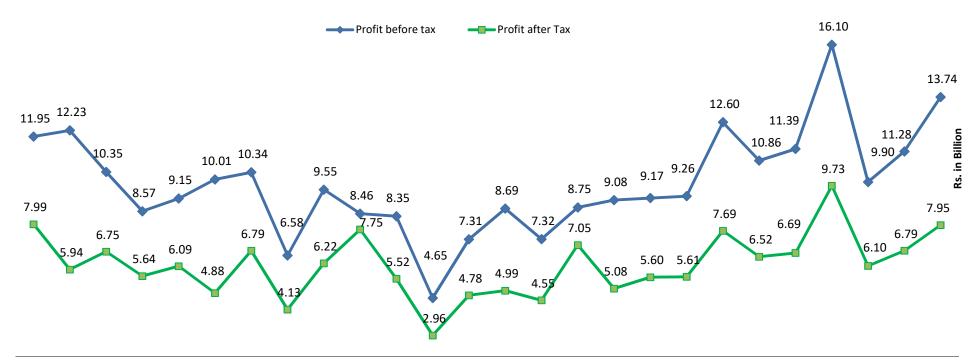
Rs. in mln

	Jun 2021	Jun 2020	Var.	%
Fee, commission and brokerage income	6,011	5,146	866	17%
Branch banking customer fees	1,351	941	410	44%
Consumer finance related fees	252	187	64	34%
Card related fees (debit and credit cards)	1,376	1,511	(135)	-9%
Credit related fees	116	26	89	339%
Investment banking fee	97	71	26	36%
Commission on trade	676	633	43	7%
Commission on guarantees	321	296	25	9%
Commission on cash management	335	287	48	17%
Commission on remittances including home remittances	474	514	(41)	-8%
Commission income - Bancassurance	761	475	286	60%
Rent on lockers	116	102	14	14%
Commission on utility bills	38	37	1	3%
Commission on investments services	20	18	2	13%
Other Commission	77	46	31	68%



Key Performance Indicators June 30, 2021

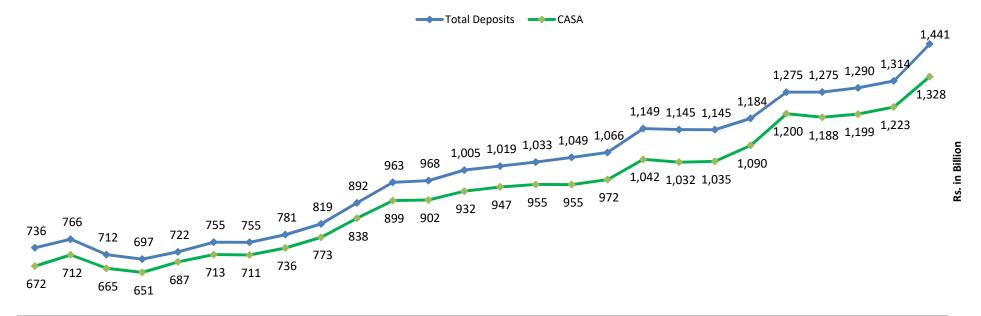
Quarterly Trend - Profit before & after Tax



Q1-15 Q2-15 Q3-15 Q4-15 Q1-16 Q2-16 Q3-16 Q4-16 Q1-17 Q2-17 Q3-17 Q4-17 Q1-18 Q2-18 Q3-18 Q4-18 Q1-19 Q2-19 Q3-19 Q4-19 Q1-20 Q2-20 Q3-20 Q4-20 Q1-21 Q2-21 Q2-21



Quarterly Trend - Total Deposits & CASA



Q1-15 Q2-15 Q3-15 Q4-15 Q1-16 Q2-16 Q3-16 Q4-16 Q1-17 Q2-17 Q3-17 Q4-17 Q1-18 Q2-18 Q3-18 Q4-18 Q1-19 Q2-19 Q3-19 Q4-19 Q1-20 Q2-20 Q3-20 Q4-20 Q1-21 Q2-21 Q2-21

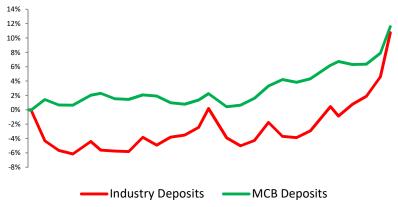


Domestic Deposits - Growth



Domestic Deposits – Bln PKR

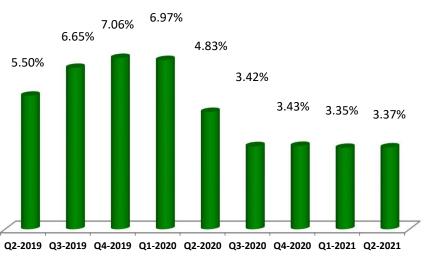
Domestic Deposits Weekly Growth in 2021



Domestic Current Deposits – Bln PKR



Cost of Deposits – Domestic QoQ



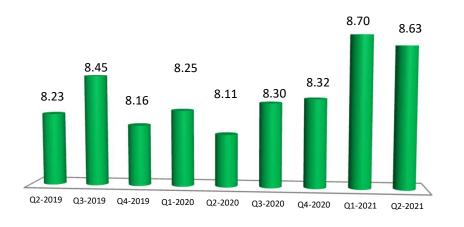


Bank for Life

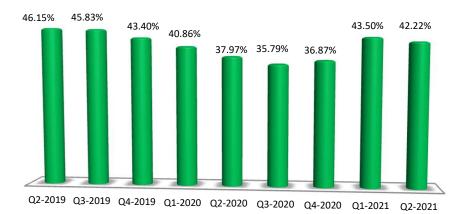
5.23 3.49 3.89 Non Funded Income Funded Income 3.20 6.48 4.44 4.75 4.58 4.75 3.51 5.09 5.10 3.68 4.07 **Rs. in Billion** 3.53 4.15 2.96 4.05 4.50 3.86 4.29 39.84 4.38 3.10 5.18 39.32 39.10 5.80 36.11 4.32 31.75 31.82 29.85 29.04 28.35 27.38 24.39 20.63 20.90 21.21 20.63 20.14 19.65 19.50 18.73 18.77 18.65 18.47 18.21 17.32 15.62 15.39 Q1-15 Q2-15 Q3-15 Q4-15 Q1-16 Q2-16 Q3-16 Q4-16 Q1-17 Q2-17 Q3-17 Q4-17 Q1-18 Q2-18 Q3-18 Q4-18 Q1-19 Q2-19 Q3-19 Q4-19 Q1-20 Q2-20 Q3-20 Q4-20 Q1-21 Q2-21 Q2-21

Quarterly Trend - Funded & Non Funded Income

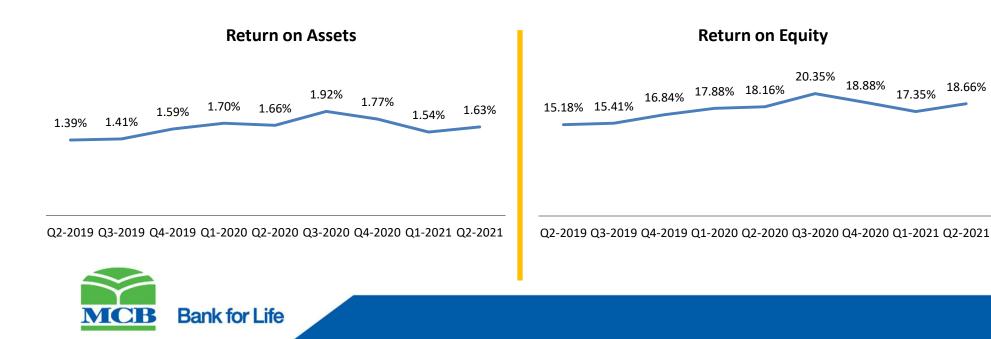




Quarterly Operating expenses excluding PF



Cost to Income Ratio



Return on Equity

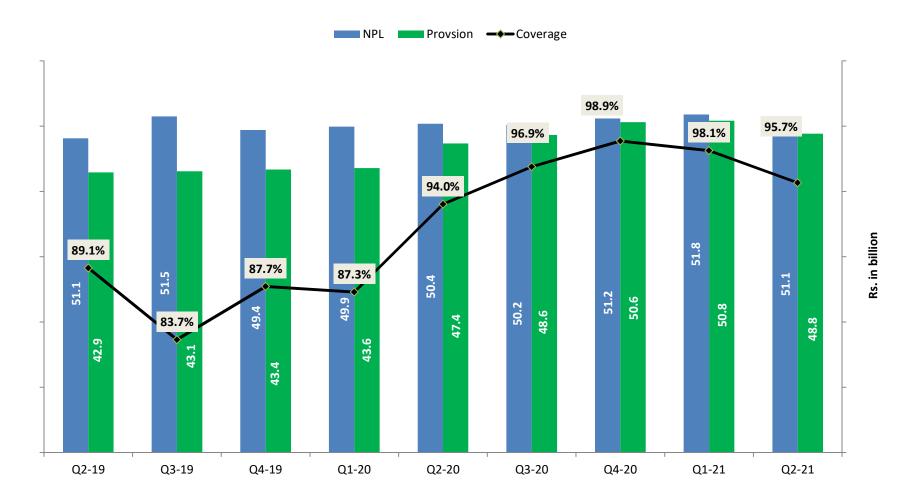
20.35%

18.88%

18.66%

17.35%

Coverage Ratio





Bank for Life

Group Financial Performance June 30, 2021

Statement of Financial Position

Rs. in Million

		Unconsoli	dated			Consolida	ted	
	Jun 2021	Dec 2020	YTD	%	Jun 2021	Dec 2020	YTD	%
Assets	1,860,923	1,757,462	103,461	5.9%	1,996,270	1,891,276	104,993	5.6%
Advances - net	462,538	462,942	(404)	-0.1%	544,884	547,686	(2,801)	-0.5%
Investments	1,096,213	1,015,869	80,344	7.9%	1,119,010	1,036,218	82,793	8.0%
Cash and Balances with Banks & Lending to Financial Institutions	188,907	163,351	25,556	15.6%	206,393	179,033	27,360	15.3%
Other Assets (including fixed assets)	113,265	115,301	(2,035)	-1.8%	125,982	128,340	(2,358)	-1.8%
Liabilities	1,682,305	1,567,361	114,945	7.3%	1,814,721	1,698,285	116,436	6.9%
Deposits	1,441,208	1,289,502	151,706	11.8%	1,556,167	1,388,738	167,429	12.1%
Borrowings	139,594	164,002	(24,407)	-14.9%	147,349	184,577	(37,229)	-20.2%
Bills Payable	12,929	23,981	(11,052)	-46.1%	14,508	26,452	(11,943)	-45.2%
Other Liabilities (including Deferred Tax)	88,574	89,876	(1,302)	-1.4%	96,697	98,518	(1,821)	-1.8%
Net Assets	178,618	190,102	(11,484)	-6.0%	181,549	192,991	(11,442)	-5.9%
Equity without surplus (incl. M.I)	153,680	162,382	(8,702)	-5.4%	155,584	164,188	(8,604)	-5.2%



Profit and Loss Statement

Rs. in Million

		Unconsoli	dated		Consolid	lated		
	Jun 2021	Jun 2020	+/-	%	Jun 2021	Jun 2020	+/-	%
Mark-up Income	58,201	75,212	(17,011)	-22.6%	62,733	80,409	(17,675)	-22.0%
Mark-up Expense	26,652	39,199	(12,547)	-32.0%	29,002	42,156	(13,154)	-31.2%
Net Mark-up Income	31,549	36,013	(4,464)	-12.4%	33,732	38,253	(4,521)	-11.8%
Non Interest Income	9,499	7,083	2,416	34.1%	10,101	7,627	2,474	32.4%
Total Income	41,048	43,096	(2,048)	-4.8%	43,832	45,879	(2,047)	-4.5%
Non Mark-up Expense	18,035	16,878	1,157	6.9%	20,618	19,369	1,249	6.4%
admin expenses	17,329	16,363	965	5.9%	19,864	18,854	1,010	5.4%
(PF reversal)	(133)	(171)	38	-22.1%	(133)	(171)	38	-22.1%
other charges & WWF	840	685	154	22.5%	887	685	201	29.4%
Share of Undertaking	-	-	-	-	432	413	19	4.6%
Profit before Provisions	23,012	26,218	(3,205)	-12.2%	23,646	26,923	(3,277)	-12.2%
Provisions	(2,001)	3,963	(5,964)	-150.5%	(2,000)	4,076	(6,076)	-149.1%
against Investments	(529)	191	(720)	0.0%	(607)	201	(808)	0.0%
against loans & advances	(1,387)	3,857	(5,243)	-136.0%	(1,308)	3,959	(5,267)	-133.0%
Others including write off recovery	(85)	(84)	(1)	1.1%	(85)	(84)	(1)	1.2%
Profit before Tax	25,013	22,254	2,759	12.4%	25,646	22,847	2,799	12.3%
Taxation	10,270	9,045	1,226	13.5%	10,683	9,373	1,309	14.0%
Profit after Tax	14,743	13,209	1,533	11.6%	14,964	13,474	1,490	11.1%



Awards/ Accolades



"Winner -Best Corporate Report Award 2019 – Banking Sector"

Winner" - Best Corporate Report Award 2018 Winner" - Best Corporate Report Award 2017 Winner" - Best Corporate Report Award 2016 Winner" - Best Corporate Report Award 2015 Winner" - Best Corporate Report Award 2014 "Winner" - Best Corporate Report Award 2013 "Winner" -Best Corporate Report Award 2013 "Winner" -Corporate Report Award 2011 "Winner - Best Corporate Report Award 2010 "Winner - Best Corporate Report Award 2010



Best Investment bank in Pakistan - 2017 Best bank in Pakistan - 2016 Euromoney Awards for Excellence 2012: Best Bank in Pakistan 2011, 2008, 2003-2005, 2001, 2000 Best Bank in Asia 2008



Pakistan Banking Awards

DAWN WITH IBP

Best bank for Corporate Finance & Capital market Development - 2016



Best bank in Pakistan – 2020 Best bank in Pakistan - 2019 Best bank in Pakistan - 2016 Best b<u>ank in</u> Pakistan - 2015



Most Stable Bank of the year 2014

Best Bank of the year 2013 – Large Bank Most Stable Bank of the year 2013 Investor Relations Award 2011: Runner-up Best Bank of the Year 2011 Most Stable Bank of the Year 2011

Asiamoney

Overall Most outstanding Company in Pakistan 2020 Most outstanding Company in Pakistan 2020, 2019 Financial Sector

Best Domestic Bank in Pakistan: **2014**; 2009, 2008, 2006, 2005 & 2004



Ranked among the **Top 25 Companies** in Pakistan



Best Commercial Bank – Pakistan 2012



CSR Business Excellence Award 2012: Best Media Coverage



Joint 1st Runner Up – Best Presented Annual Accounts 2019 – Banking Sector Winner – Best Presented Annual Accounts 2014 1st Runner Up Best Presented Annual Report Awards 2013 – Category Private Sector Banks



Strongest Bank in Pakistan 2017 Strongest Bank in Pakistan 2014 Strongest Bank in Pakistan 2010



Triple A Country Awards Best Domestic Bank – Pakistan 2014: 2013: 2012: Best Bank – Pakistan 2014







Best Bank Led Mobile Money Transfer Program 2010

THE ASIAN BANKER SUMMIT 2010 Asia's Foremost Event on Transformational Issues in the Financial Services Industry

The QFC Asian Banker Leadership Achievement Award 2010



For more information write to us on <u>info@mcb.com.pk</u>. For any investor related query/comments/feedback, please e-mail <u>investor.relations@mcb.com.pk</u>

