

Financial Performance

For the First Quarter Ended March 31, 2011



Investor Relations, MCB Bank Limited



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Please Note

Certain prior period financial numbers have been restated to conform to current period results presentation

All numbers are presented on the basis of consolidated financial results basis, unless stated otherwise

The figures are presented in millions, rounded, and as percentages, unless otherwise mentioned in '000s, billions and bps.

Statement of Financial Position

	Consolidated					Unconsolidated		
	Q1 11	Mix	YE 10	Mix	%	Q1 11	YE 10	%
Cash & Balances with T.Banks	42,537	7%	45,407	8%	-6%	42,537	45,407	-6%
Balances with other Banks	1,247	0.2%	1,552	0.3%	-20%	1,162	1,479	-21%
Lendings to Financial Institutions	1,025	0%	4,402	1%	-77%	1,025	4,402	-77%
Investments	253,045	42%	215,748	38%	17%	250,242	213,061	17%
Advances - Net	259,067	43%	254,565	45%	2%	259,056	254,552	2%
Operating Fixed Assets	21,515	4%	21,062	4%	2%	21,404	20,948	2%
Other Assets	29,313	5%	27,746	5%	6%	29,271	27,706	6%
Bills Payable	9,627	2%	10,266	2%	-6%	9,627	10,266	-6%
Borrowings from F.I	29,670	6%	25,685	5%	16%	29,670	25,685	16%
Deposits	462,255	88%	431,295	88%	7%	462,301	431,372	7%
DTL	5,344	1%	5,147	1%	4%	5,121	4,934	4%
Other Liabilities	16,075	3%	16,090	3%	-0.1%	16,072	16,092	-0.1%
ROA ¹	3.47%		3.12%			3.43%	3.13%	
ROE ²	28.15%		25.10%			28.48%	25.91%	
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Deposits	462,255		431,295			462,301	431,372	
<i>Market Share</i>	9.1%		8.4%					
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Advances	279,658		274,158			279,647	274,144	
<i>Market Share</i>	8.0%		7.8%					
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ADR (gross)	60.50%		63.57%			60.49%	63.55%	

1. Profit after tax/ Average Total Assets

2. Profit after tax/ Average Equity (excluding surplus on revaluation of assets – net of tax)

Investments: Concentration in Risk Free Securities

	Q1 11	YE 10	+/-	%	Q1 10	+/-	%
Treasury Bills	215,818	189,111	26,707	14%	132,099	83,719	63%
Pakistan Investment Bonds	16,671	6,936	9,734	140%	7,880	8,791	112%
TFCs, Debentures, Bonds COIs and PTCs	5,790	5,772	18	0%	5,974	(184)	-3%
Other Government Securities	1,447	1,447	0	0%	2,442	(995)	-41%
Shares in Listed and Unlisted Co.s	7,154	7,741	(587)	-8%	8,200	(1,046)	-13%
Sukook Bonds	4,445	3,528	917	26%	1,983	2,462	124%
Subsidiaries & Associated Undertakings	3,924	3,767	158	4%	3,549	375	11%
Gross Investments	255,250	218,302	36,948	17%	162,127	93,123	57%
Prov. for diminution in value of investments	(2,793)	(3,116)	(323)	10%	(3,674)	(881)	24%
Surplus /(Deficit) on revaluation of securities	589	563	26	5%	1,014	(425)	-42%
Net Investments	253,045	215,748	37,297	17%	159,467	93,578	59%

Advances: Increasing trend in the last 2 quarters

	Q1 11	YE 10	+/-	%
Advances (gross)	280	274	6	2%
Commercial	51	54	(4)	-7%
Corporate	185	178	7	4%
Consumer	15	16	(1)	-8%
Business Sarmaya	4	5	(1)	-18%
Islamic	6	4	3	73%
Others - Overseas & SAMG	18	17	1	6%
Market Share (domestic)				
Industry Advances	3,477	3,494	(17)	-0.5%
MCB Advances	269	265	5	2%
Share	8.0%	7.8%		
Advances - Net	259	255	5	2%
Classified loans	24.9	24.5	0.35	1%
ADR (gross)	60.5%	63.6%		
NPLs : Loans	8.9%	9.0%		
Provision to NPL	82.7%	79.8%		

Deposits: Healthy growth continues

	Q1 11		Q4 10		Q3 10		Q2 10		Q1 10	
	Volume	Mix	Volume	Mix	Volume	Mix	Volume	Mix	Volume	Mix
Deposits	462,255		431,372		422,272		419,270		391,565	
Current deposits	163,906	35%	151,155	35%	150,507	36%	148,041	35%	135,125	35%
Savings deposits	217,353	47%	200,143	46%	193,643	46%	195,970	47%	190,763	49%
Term Deposits	80,996	18%	80,074	19%	78,122	19%	75,259	18%	65,677	17%
CASA										
2010	381,259	82%	351,298	81%	344,150	81%	344,011	82%	325,888	83%
2009			304,953	83%	303,777	84%	305,238	84%	281,549	83%
YoY	17%		15%		13%		13%		16%	
Variance	YoY	QoQ	YoY	QoQ	YoY	QoQ	YoY	QoQ	YoY	QoQ
Current deposits	21%	8%	17%	0%	15%	2%	14%	10%	17%	5%
Savings deposits	14%	9%	14%	3%	12%	-1%	12%	3%	15%	8%
Term Deposits	23%	1%	28%	2%	34%	4%	33%	15%	16%	5%
Total Deposits	18%	7%	17%	2%	17%	1%	16%	7%	16%	7%
Market Share (Domestic)										
Industry	5,083,754		5,124,308		4,644,386		4,661,241		4,424,190	
MCB	455,542		424,837		414,161		411,776		383,501	
Share	8.96%		8.29%		8.92%		8.83%		8.67%	

Profit and Loss Statement

	Consolidated			Unconsolidated		
	Q1 11	Q1 10	%	Q1 11	Q1 10	%
Interest Earned	15,970	13,103	22%	15,960	13,101	22%
Interest Expensed	(5,037)	(4,376)	15%	(5,037)	(4,369)	15%
NIM	10,933	8,726	25%	10,923	8,732	25%
Operating Income	2,046	1,468	39%	2,008	1,400	43%
Operating Expense	(3,952)	(2,903)	36%	(3,898)	(2,879)	35%
- excl. pf reversal -admin exp	(4,023)	(3,558)	13%	(3,969)	(3,533)	12%
Pre-Tax Profit	9,027	7,290	24%	9,033	7,253	25%
Provisions	(1,197)	(1,002)	19%	(1,197)	(1,002)	19%
Taxation	(2,857)	(2,145)	33%	(2,813)	(2,110)	33%
Share of associate	139	99	41%	-	-	N/A
Profit after tax and provisions	5,113	4,242	21%	5,023	4,141	21%
EPS	26.90	22.32		26.43	21.79	

Total Revenue: 25% Increase in NIM, 39% in NII

Markup Income and Expense = NIM

	Q1 11	Q1 10	+/-	%
MARK-UP EARNED	15,970	13,103	2,867	22%
On Loans and advances	8,867	8,451	416	5%
On investments	6,897	4,459	2,437	55%
On deposits with financial institutions	14	3	10	311%
On securities purchased under resale agreements	118	100	18	18%
On money at call	19	39	(19)	-50%
Others	56	51	5	10%
MARK-UP EXPENSED	5,037	4,376	661	15%
Deposits	4,380	3,595	785	22%
Securities under repurchase agreements	185	433	(249)	-57%
Other short-term borrowings	282	221	60	27%
Discount, Commission and brokerage	126	105	21	20%
Others	64	21	43	202%
NIM	10,933	8,727	2,206	25%

Non Markup Income

	Q1 11	Q1 10	+/-	%
Fee, Commission & Brokerage Income	1,183	972	211	22%
Income earned as trustee to various funds	6	5	0.2	3%
Dividend Income	149	113	36	32%
Income from dealing in foreign currency	215	117	98	83%
Gain on sale of securities - net	257	18	239	1328%
Unrealized loss on revaluation of investments classified as held for trading	33	20	13	67%
Other Income	204	222	(19)	-8%
Total	2,046	1,468	578	39%

Administrative Expenses: Controlled growth in expenses

	Mar 2011	Mar 2010	YoY	%
Personnel expenses	2,030	1,737	292	17%
Rent, taxes, insurance, electricity	389	317	73	23%
Communications	203	225	(22)	-10%
Repairs and maintenance	179	170	9	5%
Travelling, conveyance and fuel	164	165	(1)	-1%
Cash transportation charges	102	113	(11)	-10%
Stationery and printing	96	84	12	14%
Others Administrative expenses				
Legal and professional charges	45	54	(10)	-17%
Instrument clearing charges	48	40	8	20%
Advertisement and publicity	65	59	6	9%
Auditors' remuneration	5	5	0	0%
Depreciation	266	243	23	9%
Amortization of intangible asset	47	32	15	49%
Entertainment	20	17	2	14%
Training Expenses	10	12	(2)	-13%
Petty Capital items	16	17	(1)	-6%
Credit Card Related Expenses	24	32	(7)	-23%
Non-executive directors' fees	6	5	1	26%
Subscription	5	6	(1)	-20%
Donations	1	1	0	55%
Others	250	201	49	25%
Total Admin expenses without reversal of pension Fund	3,969	3,533	436	12%



Thankyou

For further details on MCB Bank Limited, please visit
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For any query/comments/feedback, please e-mail
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